

William O'Meara
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Profile

I am an electrical engineer by training, a sales engineer by profession, and a hobbyist/occasionally freelance web developer. I spend a large part of my spare time training for my first Ironman triathlon in Lake Placid. In college I spent a year studying abroad in China where I took engineering courses in Mandarin. After graduating I spent a year in Australia Interning at an IT company and working odd jobs. I have spent the past 2 years working as an application engineer for a German battery manufacturer.

Work Experience

Applications Engineer, Varta Microbattery (10/08-present)

- provide pre-sales and post-sales technical support on multi million dollar accounts
- built CRM system out side of the office to keep track of projects, products, contacts, and auto generate documents

Intern, Wired & Wireless Solutions(5/08-8/08)

- managed installation of DSL system in 180 room Hotel
- supported web design team

Manager, Kick Juice Bar(12/07-2/08) Staff (8/07-12/07)

- increased sales from last December by 30%, increased sales from last January by 25%
- handled \$10k/wk; hired new staff; scheduled staff; ordered supplies; etc.

Bike Messenger in New York, NY(6/07-8/07)

- overcame difficult situations (biked over 8 hours in the rain, worked in over 40C heat, never called in sick)
- learned true value of an employee by being paid commissions

English Teacher in Beijing, China (8/05-8/06)

- taught English to Chinese students
- worked for private and public schools
- taught students of all ages

Physics Department Student Teaching Assistant in Buffalo, NY (9/05-5/06)

- taught freshman physics lab
- organized laboratory

Education

Bachelor of Science in Electrical Engineering, May 2007

- University at Buffalo, the State University of New York
- Study Abroad in Beijing, PRC:Engineering in Chinese