

VARTA Microbattery, Inc. 1311 Mamaroneck Avenue, Suite 120 White Plains, New York 10605 Ph. 914 592-2500 Fax 914 345-0488

| Regional Offic | es Phone Numbers |
|-----------------------|-------------------|
| Headquar | ters 914 592-2500 |
| ☐ East | 914 592-2500 |
| Central | 914 592-2500 |
| West | 408-850-7100 |

QUOTATION #02048

CONFIDENTIAL

| То | Water Pik | Date | 4/21/10 | | |
|---|--|---------------------|---|-------------|--|
| | 1730 E Prospect Rd | Your Inquiry Date | 4/21/10 | | |
| | Fort Collins, CO 80521 | Lead Time | 12-14weeks | | |
| C.C | Christy Jordan | Terms of Sale | Net 30 | | |
| Phone | (970)221-6116 | F.O.B. Point | Harrisburg, PA | | |
| Fax | | Sales Contacts | Will O'Meara | | |
| E-Mail | CJordan@waterpik.com | To be shipped via | Tbd | | |
| | | | To be invoiced | | |
| | We are pleased to quote: | Quotation valid for | 30 days | | |
| Item | Product Description | Quantity Units | Unit Price \$ | | |
| 1 | Varta NiMH Rechargeable Battery Pack: 2/VH700AA Designed to cross Water Pik 2008206 Battery | | 10,000 | \$2.35 | |
| | | | 25,000 | \$2.26 | |
| | | | 50,000 | \$2.18 | |
| | | | 100,000 | \$2.10 | |
| 2 | Tooling for new design | One time cost | \$1500 | | |
| | rders will be fulfilled by Varta Microbat litions of Sales and Delivery. Your order will be appreciate | | e basis of Varta's | s Terms and | |
| Copies to VMI: ⊠ Eddie Shaviv - CEO ⊠ J. Palu - Nat'l Sales Mgr OEM | | Prepared b | Prepared by: Will O'Meara Applications Engineer | | |
| ☐ W. Flanagan-Nat'l Sales Mgr Retail Copy to Rep: | | Signature: | Signature: | | |
| | | Approved t | oy: Julia Palu Product Manager | | |
| | | Signature: | | | |