|  |  |
| --- | --- |
| **BATTERY ENERGY STORAGE SYSTEM**  **COMMERCIAL QUOTE PROPOSAL** | **🧙‍♂️ MERLIN**  *[Insert Merlin Logo Here]* |

**PROJECT INFORMATION**

|  |  |
| --- | --- |
| **Client Name:** | {CLIENT\_NAME} |
| **Project Name:** | {PROJECT\_NAME} |
| **Quote Date:** | {QUOTE\_DATE} |
| **Location:** | {LOCATION\_REGION} |

**1. EXECUTIVE SUMMARY**

This proposal provides a comprehensive Battery Energy Storage System (BESS) solution designed to meet your specific energy requirements and deliver exceptional return on investment.

|  |  |
| --- | --- |
| **METRIC** | **VALUE** |
| **System Capacity** | {BATTERY\_CAPACITY\_KWH} kWh |
| **Power Rating** | {SYSTEM\_SIZE\_KW} kW |
| **Total Investment** | **{GRAND\_CAPEX}** |
| **Annual Savings** | **{ANNUAL\_SAVINGS}** |
| **Payback Period** | **{ROI\_YEARS} years** |

**2. PROJECT OVERVIEW & VISUALIZATION**

The proposed BESS installation will integrate seamlessly with your existing infrastructure to provide reliable energy storage, peak shaving, and grid stabilization capabilities.

**Project Site Layout & Configuration:**

|  |  |
| --- | --- |
| **📷 PROJECT SITE PHOTO**  *[Insert aerial or ground-level photo of installation site]* | **🔧 SYSTEM DIAGRAM**  *[Insert technical diagram showing BESS configuration and connections]* |

**3. TECHNICAL SPECIFICATIONS & PRICING**

|  |  |  |
| --- | --- | --- |
| **COMPONENT** | **SPECIFICATION** | **COST (USD)** |
| **Battery System** | {BATTERY\_CAPACITY\_KWH} kWh LFP Chemistry | **{BATTERY\_SUBTOTAL}** |
| **Power Conversion** | {PCS\_KW} kW Bi-directional Inverter | **{PCS\_SUBTOTAL}** |
| **Balance of System** | Enclosures, Cabling, Protection | **{BOS}** |
| **Engineering & Installation** | EPC Services, Commissioning | **{EPC}** |
| **Solar Array** | {SOLAR\_MWP} MWp + Inverters | **{SOLAR\_SUBTOTAL}** |
| **Generator Backup** | {GENERATOR\_MW} MW Natural Gas/Diesel | **{GEN\_SUBTOTAL}** |
| **SYSTEM SUBTOTAL** | | **{BESS\_CAPEX}** |
| **Taxes & Tariffs** | Import duties, local taxes | **{TARIFFS}** |
| **GRAND TOTAL** | | **{GRAND\_CAPEX}** |

**4. FINANCIAL ANALYSIS & ROI**

|  |  |
| --- | --- |
| **FINANCIAL METRIC** | **VALUE** |
| **Annual Energy Savings** | {ANNUAL\_SAVINGS} |
| **Simple Payback Period** | {ROI\_YEARS} years |
| **Budget Variance** | {BUDGET\_DELTA} |
| **System Utilization** | {UTILIZATION}% |

**5. IMPLEMENTATION & CERTIFICATIONS**

**Project Timeline:** 12-16 weeks from contract execution to commissioning

**Required Certifications:** {CERTIFICATIONS}

**Warranty Period:** {WARRANTY\_YEARS} years comprehensive system warranty

**6. SUMMARY & NEXT STEPS**

This Battery Energy Storage System provides an optimal solution for your energy requirements with strong financial returns and proven technology. The proposed system will deliver reliable energy storage, grid stabilization, and significant cost savings over its operational lifetime.

**Key Benefits:**

• Peak demand reduction and energy cost optimization

• Grid stabilization and power quality improvement

• Backup power capability during outages

• Reduced carbon footprint and sustainability goals

**This proposal is valid for 30 days. Please contact us to discuss next steps and begin the implementation process.**

*Confidential & Proprietary*