

Compton Bowman, Usman Jalil, Quentin Clark, Ahmet Caliskan, Yafei Chen

#### **Problem Statement**

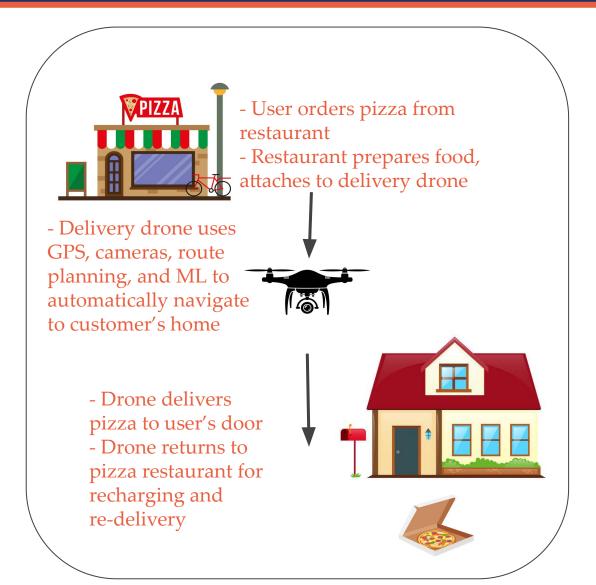
- Food delivery faces delays and added costs due to reliance on human drivers
- Third party delivery services can charge up to 30% of the price of a pizza for delivery → impacting restaurant profitability
- Restaurant owners struggle with driver availability during peak demand
- Customers dissatisfied due to long wait times and cold food
- Specifically focusing on Pizza deliveries
  - Target market is 2.5 billion deliveries annually in U.S. mainland (not including PR, USVI, AS etc)

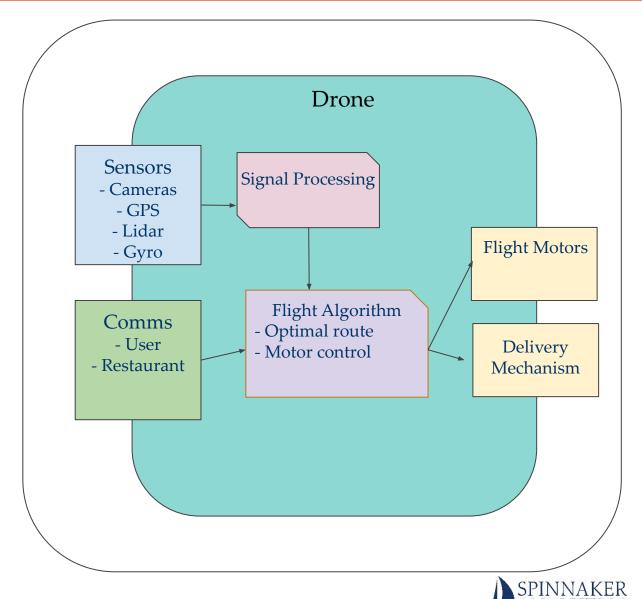


Courtesy of phillyvoice.com



## **Proposed Solution**



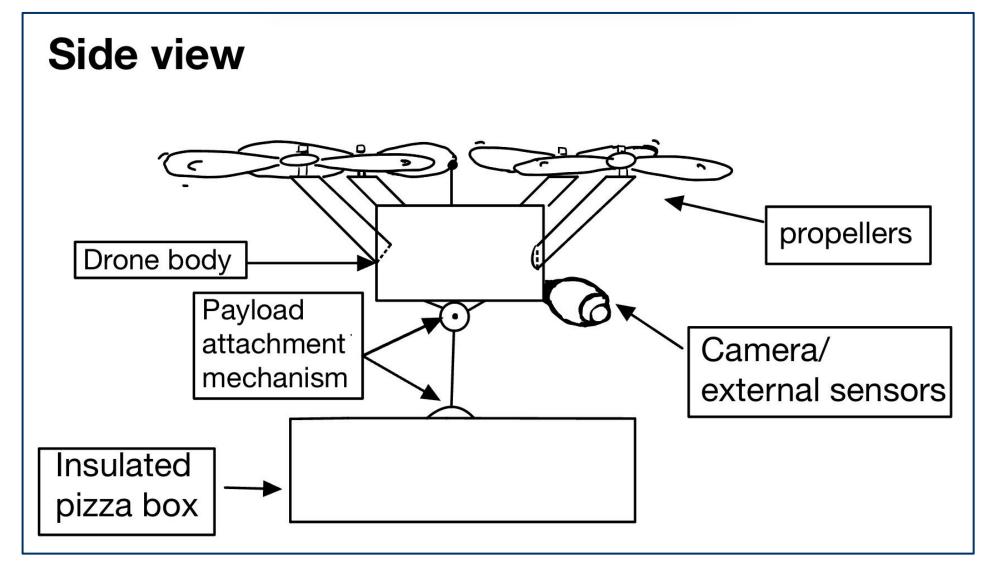


### Requirements

- \$3000 landed cost per drone
- Drones capable of operating in different weather conditions
- Ensure pizza is delivered in an acceptable condition
- Ensure easy customer access to pizza
- Route optimization



### **Product Visualization**





### **Deliverables**

- Proof of Concept Prototype
  - Operates successfully in controlled test environment
  - Smaller delivery load capability
- Final Prototype
  - Carrying case capable of maintaining temperature
  - Harness mechanism allows easy access of pizza
  - Keep pizza unharmed under bad weather conditions
  - Under \$3000 per drone
  - Compliant with FAA regulations
- Navigation and associated codebase
  - Self-navigate
  - Send alert to customer + pizzeria regarding delivery
  - Prioritize delivery routes if multiple orders are to be delivered in short span of time





# **Competing Technologies in Drone Delivery**

#### Amazon PrimeAir

 Amazon packages weighing up to 5 pounds

# Wing

 Fresh foods, medicines, household items and tools

# Zipline

Medical products

# Skydrop

• First-ever FAA-approved drone delivery in the US, partnered with Dominos to deliver pizzas.







### **Key Issues**

### Engineering:

- Can the drone get 'lost'? What are the tracking and recovery options?
- Accident aversion can it hit the customer as it starts setting down to deliver?
- How loud is the drone during operation? Can anything be done to reduce noise without losing performance?

#### Commercial:

- Since this is a point-to-point delivery model the drone has to keep coming back for the next pickup. What battery options are there, and how fast can they charge?
- Commercial insurance does it exist and if so what is the cost?
- How many drone units will be required for peak load vs average load?
- A Break even analysis will need to be conducted based on capabilities so that restaurateurs can get comfortable with the economics.

