

Ujjwol Paudel

Updated: September 15, 2024

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Arizona State University
W. P. Carey School of Business

EDUCATION

Ph.D., Business Administration, Arizona State University (Expected)	2021-2025
Research Interests: Industrial Organization, Labor Economics, Agribusiness	
Dissertation Chair: Timothy J. Richards	
M.S., Mathematics, Swiss Federal Institute of Technology in Zürich (ETHZ)	2015-2018
B.S., Mathematics, Jacobs University Bremen (Germany)	2012-2015

JOB MARKET PAPER

1. Labor Monopsony Power in the US Food Retailing Industry

Draft coming soon

I study the extent and evolution of labor market power in the US food retailing sector by estimating the wedge between workers' marginal productivity and wage. Using data on a near universe of American food retailers and market-level worker information for the period 2004-2022, I first examine effects of minimum wages on employment and wages in food retailing labor markets. To understand the mechanisms behind the effects, I build a structural model based on the production function approach and estimate labor markdowns. I then examine how these markdown estimates vary across years and along worker, firm, and market characteristics.

WORKING PAPERS

1. Minimum Wages and Pass-Through (w/ [Timothy J. Richards](#)). 2024.
Revise and Resubmit at American Journal of Agricultural Economics.
[\[Paper\]](#) [\[Slides\]](#)
2. Farmworker Bargaining in US Agricultural Labor Markets (w/ [Timothy J. Richards](#)). 2024. *Under Review.*
[\[SSRN\]](#) [\[Slides\]](#)
3. Retail Concentration and Wages (w/ [Timothy J. Richards](#) & [Keenan Marchesi](#)). 2024. *Under Review.*
[\[SSRN\]](#)
4. Cross-Platforms Merger Effects. 2023.
[\[Paper\]](#)

WORKS IN PROGRESS

1. Effects of Minimum Wages on Grocery Prices: A Reduced-Form Approach
2. Advertisements and Market Power in Retailing (w/ [Qingxiao Li](#))

PRESENTATIONS (*SCHEDULED)

SEA Conference, DC*; Morrison School of Agribusiness Seminar, ASU*; EARIE Conference, Amsterdam; FRIES Seminar, ETH Zürich; AAEA Annual Meeting, New Orleans	2024
AAEA Annual Meeting, DC; INFORMS Marketing Science Conference, Miami	2023

HONORS AND AWARDS

University Graduate Fellowship (USD 2,162), ASU	2024-2025
Travel grant from Graduate Student Association (USD 950), ASU	Aug 2024
Travel grant from Agricultural & Applied Economics Association (USD 500), AAEA	Jul 2024
Doctoral Consortium Fellow, <i>INFORMS Marketing Science Conference (Sydney)</i>	Jun 2024
James Sweitzer Memorial Scholarship (USD 2,612), ASU	2023-2024
First place in Social Science Poster Contest , ASU	Nov 2023
Doctoral Consortium Fellow, <i>INFORMS Marketing Science Conference (Miami, FL)</i>	Jun 2023
Travel grant from Graduate Student Association (USD 950), ASU	Jun 2023
James Sweitzer Memorial Scholarship (USD 2,452), ASU	2022-2023
Richard S Gordon Scholarship (USD 700), ASU	Fall 2022
Institutional and Behavioral Economics Section Scholarship (USD 500), AAEA	May 2022
University Graduate Fellowship (USD 2,162), ASU	Fall 2021
Scholarship for Master's Studies (CHF 16,000), <i>Vontobel Foundation, Zürich</i>	2016-2018

TEACHING

Food Supply Networks (Instructor), ASU [Syllabus] [Schedule] [Evaluations]	Spr 2024
Strategic Pricing in Food Markets (TA for Prof. Tim Richards), ASU	Spr 2024
Food Retailing (TA for Prof. Renee Hughner), ASU	2022-2023
International Management and Agribusiness (TA for Prof. Ashok Mishra), ASU	2021-2022
Business Mathematics & Statistics (Instructor), <i>King's College Nepal</i>	2018-2021

PROFESSIONAL EXPERIENCES

Vice-President & President, Graduate Student Org., Morrison School of Agribusiness, ASU	2023-2025
Participant, USDA Food Prices & Forecasting Workshop	Jul 2024
Twitter/X Manager, International Section of the AAEA	2022-2023
Participant, Mixtape Causal Inference Sessions	2022–
Participant, Summer School on Experimental Methods, Michigan State University	May 2022

REFERENCES

Prof. Timothy J. Richards (Advisor)

Arizona State University

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Prof. Nicholas Vreugdenhil (Committee Member)

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Prof. Steve Hamilton (Committee Member)

Orfalea College of Business, Cal Poly

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