

Ujjwol Paudel

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Arizona State University
W. P. Carey School of Business

EDUCATION

Ph.D., Econometrics & Quantitative Economics, Arizona State University (Expected)	2021-2025
<i>Interests:</i> Industrial Organization, Labor Economics, Food Economics	
<i>Dissertation Chair:</i> Timothy J. Richards	
M.S., Mathematics, Swiss Federal Institute of Technology in Zürich (ETHZ, Switzerland)	2015-2018
B.S., Mathematics, Jacobs University Bremen (Germany)	2012-2015

JOB MARKET PAPER

1. Labor Market Power in the US Food Retailing Industry

Draft coming soon

Using 2004-2022 data from US public food retailers, I study labor market power by examining the gap between worker productivity and wages. First, I analyze how labor market concentration (measured by population density and establishment counts) affects minimum wage impacts on store employment. I find stronger positive employment effects in concentrated markets, suggesting oligopsony power. To test this, I estimate labor markdowns using production function methods, revealing how wage-setting power varies by market concentration, time, and firm characteristics. The findings indicate that retailers in concentrated markets maintain larger productivity-wage gaps, allowing them to absorb minimum wage increases while expanding employment.

WORKING PAPERS

1. Minimum Wages and Pass-Through (w/ [Timothy J. Richards](#)). 2024.
Revise and Resubmit at American Journal of Agricultural Economics.
[\[Paper\]](#) [\[Slides\]](#)
2. Farmworker Bargaining in US Agricultural Labor Markets (w/ [Timothy J. Richards](#)). 2024. *Under Review.*
[\[Paper\]](#) [\[Slides\]](#)
3. Retail Concentration and Wages (w/ [Timothy J. Richards](#) & [Keenan Marchesi](#)). 2024. *Under Review.*
[\[Paper\]](#)
4. Cross-Platforms Merger Effects. 2023.
[\[Paper\]](#)

WORKS IN PROGRESS

1. Supermarket Entry and Labor Markdowns.
2. Food Waste in Omnichannel Retailing.
3. Advertisements and Market Power in Retailing (w/ [Qingxiao Li](#)).

PRESENTATIONS (INCLUDING SCHEDULED)

PhD - Economics Virtual Seminar; Morrison School, ASU; EARIE; FRIES, ETH Zürich; AAEA	2024
AAEA; INFORMS Marketing Science	2023

HONORS AND AWARDS

University Graduate Fellowship (USD 2,162), ASU	2024-2025
Travel grant from Graduate Student Association (USD 950), ASU	Aug 2024
Travel grant from Agricultural & Applied Economics Association (USD 500), AAEA	Jul 2024
Doctoral Consortium Fellow, <i>INFORMS Marketing Science Conference (Sydney)</i>	Jun 2024
James Sweitzer Memorial Scholarship (USD 2,612), ASU	2023-2024
First place in Social Science Poster Contest , ASU	Nov 2023
Doctoral Consortium Fellow, <i>INFORMS Marketing Science Conference (Miami, FL)</i>	Jun 2023
Travel grant from Graduate Student Association (USD 950), ASU	Jun 2023
James Sweitzer Memorial Scholarship (USD 2,452), ASU	2022-2023
Richard S Gordon Scholarship (USD 700), ASU	Fall 2022
Institutional and Behavioral Economics Section Scholarship (USD 500), AAEA	May 2022
University Graduate Fellowship (USD 2,162), ASU	Fall 2021
Scholarship for Master's Studies (CHF 16,000), <i>Vontobel Foundation, Zürich</i>	2016-2018

TEACHING

Food Supply Networks (Instructor), ASU [Syllabus] [Schedule] [Evaluations]	Spr 2024
Strategic Pricing in Food Markets (TA for Prof. Tim Richards), ASU	Spr 2024
Food Retailing (TA for Prof. Renee Hughner), ASU	2022-2023
Business Mathematics & Statistics (Instructor), <i>King's College Nepal</i>	2018-2021

PROFESSIONAL EXPERIENCES

President, Graduate Student Org., Morrison School of Agribusiness, ASU	2024-2025
Participant, USDA Food Prices & Forecasting Workshop	Jul 2024
Twitter/X Manager, International Section of the AAEA	2022-2023
Participant, Mixtape Causal Inference Sessions	2022-
Participant, Summer School on Experimental Methods, Michigan State University	May 2022
Referee for <i>Canadian Journal of Agricultural Economics</i>	

REFERENCES

Prof. Timothy J. Richards (Advisor)
Arizona State University
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Prof. Nicholas Vreugdenhil (Committee Member)
Arizona State University
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Prof. Steve Hamilton (Committee Member)
Orfalea College of Business, Cal Poly
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