1. Match the categories to the correct actions

Categories:

- 1. Posture
- 2. Gesture
- 3. Facial Expression

Actions:

- a. A handshake, waving,
- b. Smiling, biting your bottom lip
- c. Standing with arms crossed, sitting back in your chair

8 The word *common* has two basic meanings Look at these expressions from the article and match the meanings (1–2) with the sentences (a–d).

common (adj)

- 1 something usual or normal
- 2 something that is shared by two or more people
- a It is quite common in European countries to sit with your legs crossed.
- b The things that we all have in common ...
- c There are also common factors when people are bored.
- d If we all just apply a little sensitivity and common sense, ...

- 2 Read the article about body language and say which of the sentences best summarises the author's view.
 - a We need to learn how people from different cultures use body language.
 - b The differences in body language between cultures are small but important.
 - c There are more similarities than differences in body language between cultures.

3 According to the writer ...

- 1 Making comparisons between cultures can be: a fun. b useful. c dangerous.
- 2 Standing too close to someone of another culture can:
 - a cause arguments. b cause discomfort.
 - c be a serious insult.
- 3 A lot of the facts given in guides for travellers are:
 - a very important.
 - b not of much practical help. c wrong.
- 4 Looking away from the speaker is a sign of:
 - a sadness. b boredom.
 - c both boredom and sadness.
- 5 To avoid making mistakes in body language with other cultures, people need to be:
 - a sensible. b sensitive. c both.
- 6 Differences in body language between people start at:
 - a an individual level.
 - b a cultural level.
 - c an emotional level.

- 10. Work in groups. Describe the following customs in your country.
 - The most common form of greeting.
 - Common gestures that visitors are not used to.
 - Common eating customs.
 - Common misconceptions foreigners have about your country.

Text Acknowledgements: Paul Dummett, John Hughes and Helen Stephenson, *Life Upper Intermediate* (Hampshire: Cengage Learning, 2013), p. 122, ex. 1, 2, 3, 8, 10.