



# Generating Incremental Revenue From Your Meeting Space

#### Small Medium Large

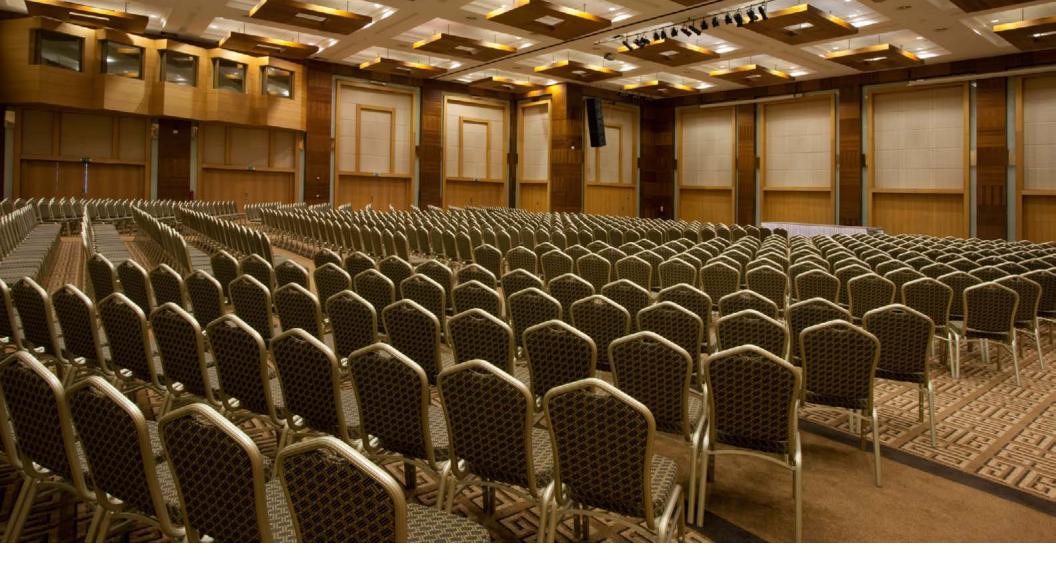






Across the country, some 25,000 meetings take place every day.

These meetings can range from city wide major events, to a get-together of just a few individuals.



Large meetings represent about 87%.\*

These complex meetings have long lead times and typically use meeting planners.

<sup>\*</sup> Source: Evenues proprietary research.



Small meetings represent the remaining 13%...roughly 3,200 meetings daily.

These simpler meetings can have very short lead times and are booked by anyone.







Small meetings don't just happen at hotels, they can be held anywhere, including venues such as yours.

This means that your vacant meeting space can be converted into a source of valuable revenue.

## But how do you find companies that want to take advantage of your available meeting space?





Your one-step marketplace for finding prospective customers.





## Small/pop-up meetings or events:

- + 2-300 participants
- + Short notice (less than 4 weeks)
- + Short duration (1 hour to 3 days)

Due to the shift towards a virtual workplace model, pop-up/small meetings are on the rise.



## Who books small meetings, and how?

- Non-professional planners; small medium businesses (SMBs)
- + Internet search: 4.5 million/month\*
- + Influenced by social media/ mobile networking

Small groups search for space before guest rooms

<sup>\*</sup> Source: Alexa market survey

# Small meetings just got easier to book using:



## Introducing eVenues:

The online marketplace for these small, pop-up meetings.



- Growing catalogue every day
- + All types of venues: Hotels + Private Dining + Resorts + Unique Venues
- + Top 52 hotel sites to watch CBINSIGHTS



## For everyday planners:

## Easy to use, informative, saves time





#### DESCRIPTION

Flexible meeting space in San Francisco, CA. This is the ideal meeting room for board meetings, seminars, corporate strategy meetings, and training. It can also be converted into an elegant event space to host your next corporate/hotiday party, sit-down banquet function and much more. Wireless internet, a 62" plasma TV, and a full selection of audio-visual equipment will be made available to you and your quests. In house catering is also available, with appetizers and entree options to suit any type of meeting or event. The King George Hotel is located in Union Square, and easily accessible by public transit and major roadways.

#### Rental Agreement

#### GENERAL DETAILS

TYPE : Hotel FLOOR LEVEL: 1 ROOM SIZE:551 Sq Ft

**ATTRIBUTES** 

**₩INDOWS**

**→** BATHROOM X ELEVATOR

X KITCHEN

₩ HEAT

· AC

#### SUPPORTED ROOM CONFIGURATIONS







BOARDROOM: 20 CLASSROOM: 30

OPEN: 50

BANQUET: 30

THEATRE: 40

U-SHAPED: 20

CATERING

✓ IN HOUSE

**✓** OUTSIDE

#### INTERNET/AUDIO/VIDEO

- *▼* INTERNET ACCESS ✓ WIRELESS INTERNET
  - ✓ WHITEBOARDS
  - X BUILT-IN AV
  - **₩** BUILT-IN SCREENS
  - X LCD PROJECTOR
  - OVERHEAD PROJECTOR **✓** CONFERENCE PHONE
  - X VIDEO CONFERENCING

#### PARKING

X DECK/PATIO

✓ TABLES / CHAIRS X PERMANENT STAGE

Parking is provided at additional price.



14 15 16 17 18 19 20 21 22 23 24 25 26 27

LEGEND OF SERVICE #1 @ ?

CAPACITY 50

To check availability or schedule a site visit please complete the inquiry form

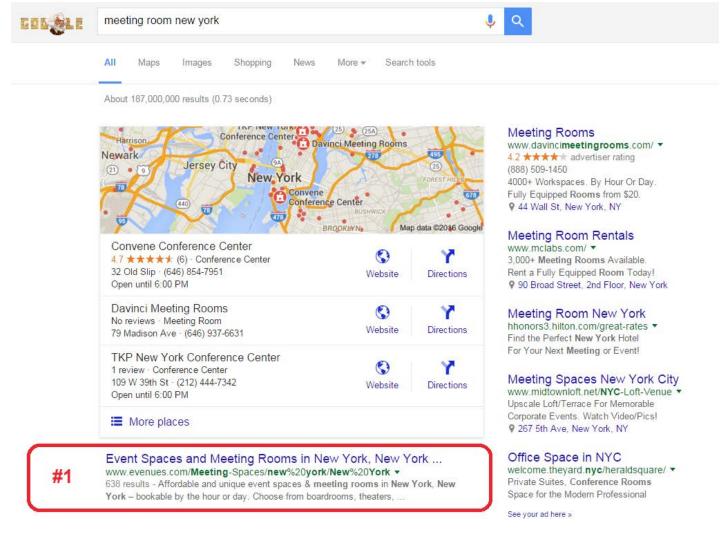
#### eVenues PLEDGE

- 2. Response within 2 business days





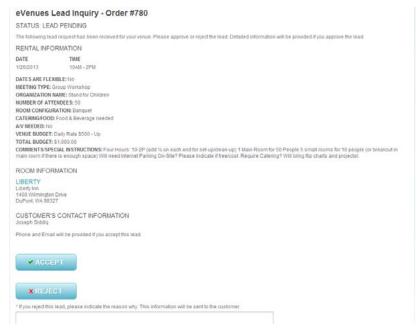
## First in Organic Search



eVenues and venue profiles are optimized to come up high in organic searches in major and local markets.

## For all venues: Flexible and Easy to Respond

#### **Prequalified Leads**



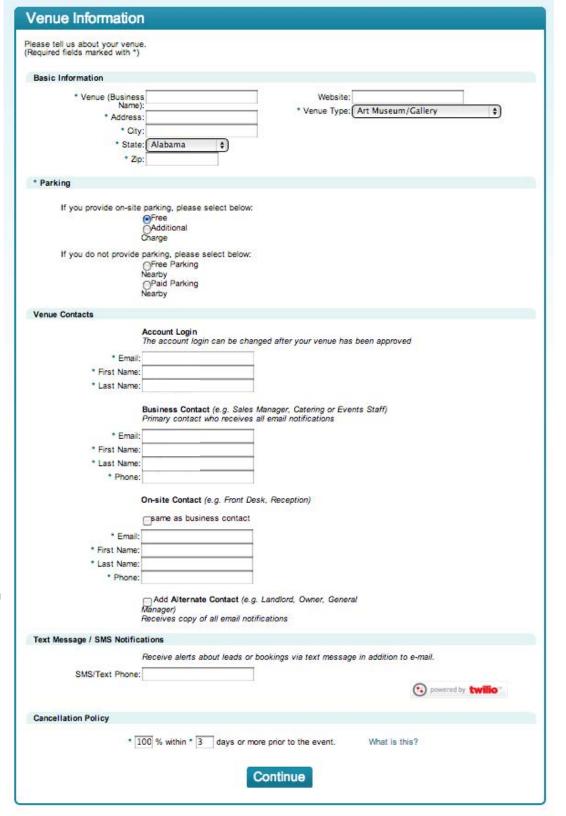
#### **Lead Dashboard**



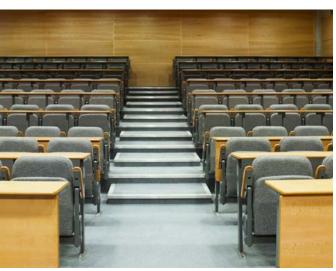
eVenues saves you time qualifying business, responding to customers, and helping convert more business faster!

## Easy to get started:

- 1. Load inventory once, build your own profile\*
- 2. Start receiving qualified leads for your space
- 3. Accept or Reject; receive customer contact info ASAP
- \* Batch importer available









### eVenues is commission based:

- + Pay for Performance = when one of our customers converts
- No listing or set up fees
- + 10% commission

### **Benefits of eVenues:**



You manage inventory availability

Can accept or decline inquiries

**✓** Commission-based model

No upfront costs

## We're ready for your inventory!

- + Go to <u>www.eVenues.com</u> and give us a test drive
- Load your inventory into our easy-to-use service
- + Get meeting room bookings today!









David Jennings 877.572.1920 david@evenues.com