# Umang Desai

umang.t.desai@gmail.com | +1.646.823.0989 | linkedin.com/in/umangtdesai

## Education

## Boston University

#### BA, COMPUTER SCIENCE | Boston, MA

Sep 2016 - May 2020

- Honors: magna cum laude (GPA: 3.79).
- Extracurriculars: KTK (competitive fusion dance team), chess club, India club.

## Wharton School

## PRIVATE EQUITY CERTIFICATE PROGRAM | Online

May 2023 - Jul 2023

- Course covered deal process, fund structures, GP/LP relationships, & due diligence.
- · Learned key strategies, valuation methods, and the role of due diligence in private equity.
- Explored industry analysis (Fintech & AI), barriers to entry, and value creation opportunities.
- Practiced using case studies of a SaaS company from teaser to LOI.

# Experience

## **Full-Stack Engineer**

## CATCHLIGHT.AI (Fidelity Labs SaaS Startup) | Jersey City, NJ

Mar 2022 - Present

#### **Engineering**

- Served as a dedicated squad lead for a team of 5 engineers, providing leadership, guidance, and support to optimize their performance.
- · Decomposed numerous projects into technical tasks with a focus on operational risks and tech debt.
- · Confined application boundaries using DCI development patterns which resulted in expedited development when moving from a monolithic system to a microservice architecture.
- Represented the engineering team on sales calls to close enterprise deals (\$36,000 ARR). Shadowed the creation of our enterprise go-to-market strategy.
- Introduced pivotal features like a recommendation engine and OpenAI integration to the web-app.
- · Assisted the senior leadership team to develop engineering process and practice around CCPA laws and SOC2 Type 2 certification.
- Maintained 97% test coverage with rigorous code reviews for consistent, peer-reviewed code.
- Mentored 8+ interns to navigate through team projects, and career paths. Interviewed candidates.

#### Product

- · Liaised between product, marketing, and engineering teams, ensuring seamless quarterly OKR planning and align on how technical challenges are altering the product roadmap.
- · Presented product-market fit experiments to the senior leadership team, contributing to defining the product road-map.
- Led successful retention initiatives by employing an experimental development approach and utilizing user engagement data as a key success metric, resulting in 10% reduction in churn rate.

## **Associate Full-Stack** Engineer

### FIDELITY INVESTMENTS | Boston, MA

Jan 2021 - Feb 2022

- Developed web-apps in Angular to create a data platform that reduced decision making time by 50%.
- Re-built legacy apps with a modern consistent UI resulting in increased loading speeds by over 65%.
- Implemented interoperable features in web-apps to promote reusability & scalability within other major applications in the organization.
- Utilized CI/CD patterns using Github, Jenkins, and AWS for automated deployments.
- Engineered backend REST services in Java using Spring Boot, and Spring MVC.

# Leadership

#### Adjunct Lecturer

#### **BOSTON UNIVERSITY, INTRO TO CS** (part-time) | Boston, MA

Sep 2022 – Dec-2022

- Lectured 130+ undergraduate students; received 4.5/5.0 faculty evaluation (evaluations link).
- Taught recursion, OOP, digital logic and circuit design, and finite state machines in Python.
- TA'ed this course for 3 years at BU; received 4.6/5.0 teaching evaluation (evaluations link).

## **Teaching Assistant**

## HARVARD UNIVERISTY, INTENSIVE INTRO TO CS | Boston, MA

Jun 2019 - Aug 2019

- · Taught undergraduate and graduate students 4-times a week. Conducted lectures, labs, and office hours.
- Course covers introductory Java, data structures & OOP, algorithms & efficiency, etc.

## Skills

## Languages

Python, Ruby (on Rails), Java.

- **Ops** Product Management, Presentations.
- Angular, Node, Lit, TypeScript, HTML, CSS.
- Excel, PowerPoint, PowerBI.

• Client Interviews, Public Speaking.

- **Database**
- · Postgres, MySQL.