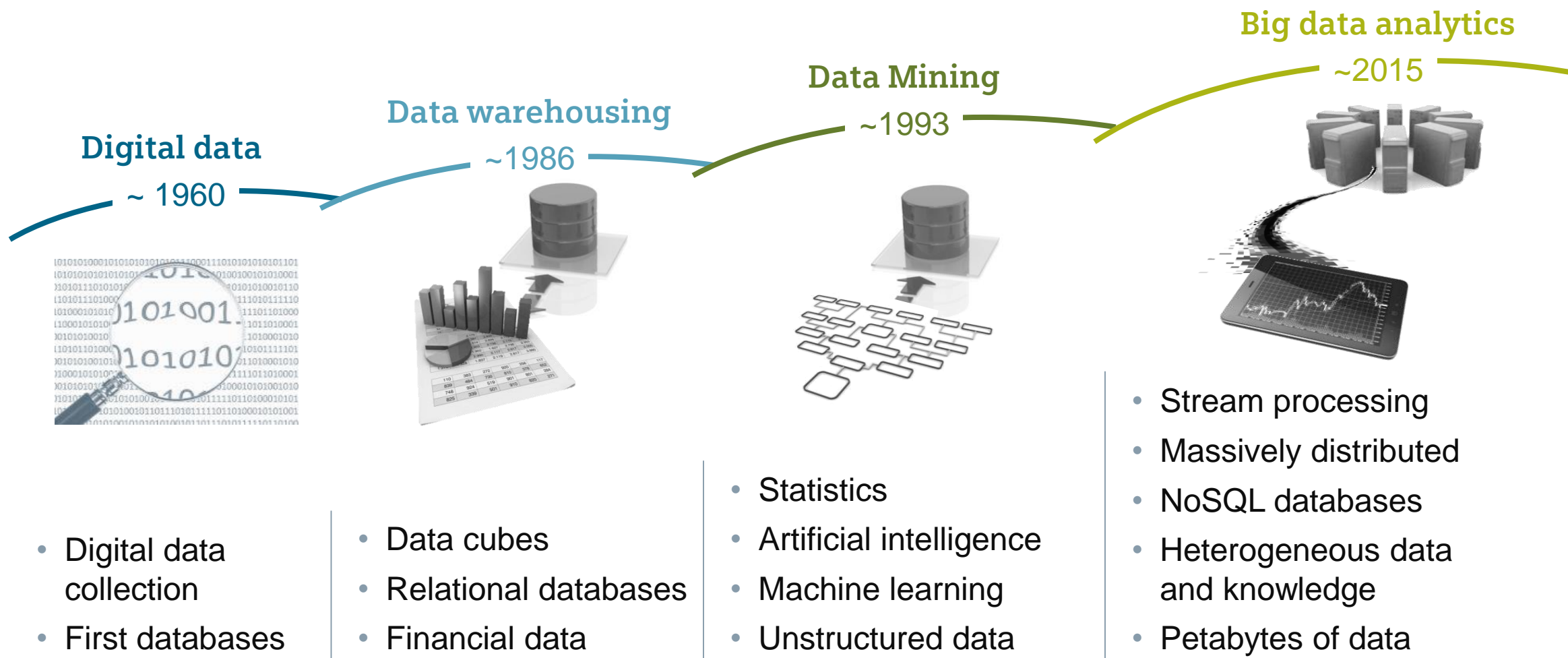


Siemens Future Forum @ HANNOVER MESSE 2014

From Big Data to Smart Data

Thomas Hahn

The Evolution of Big Data

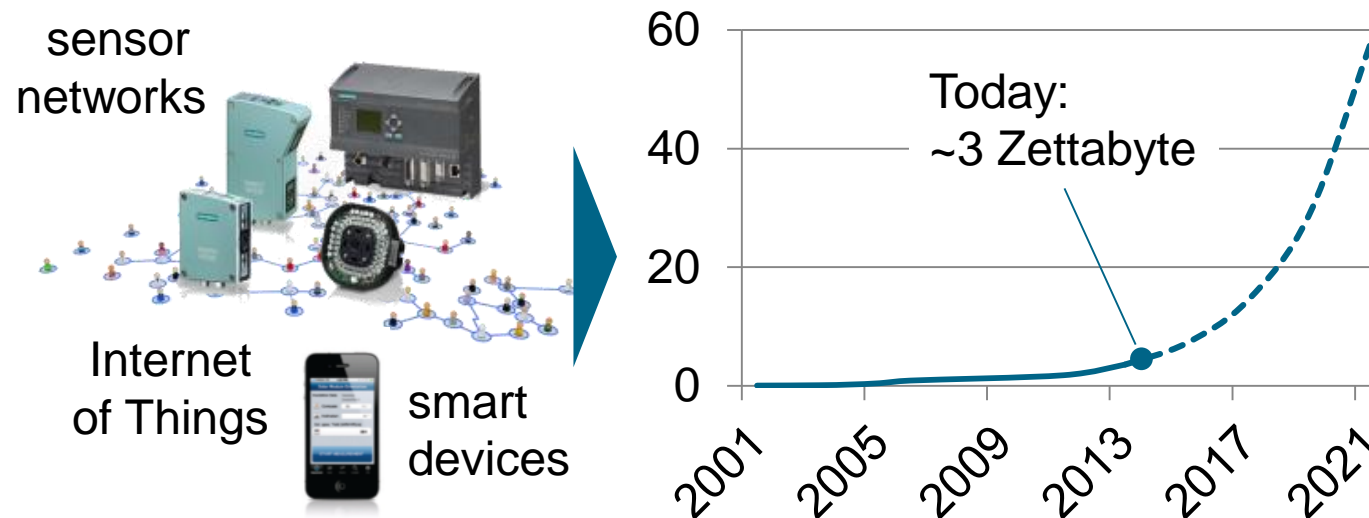


Big Data Analytics is key

for protecting and extending existing businesses and creating new services

Technology push

- Proliferation of **smart sensors, smart devices, apps and Internet of Things** leading to data volume doubling every two years
- Combination of data analytics with system and sensor understanding **enables complex decision support** embedded into operational processes





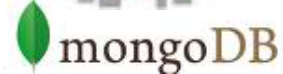

- New SW and HW architectures enabling **massive data processing**



cloud
deployment



massively
distributed computing



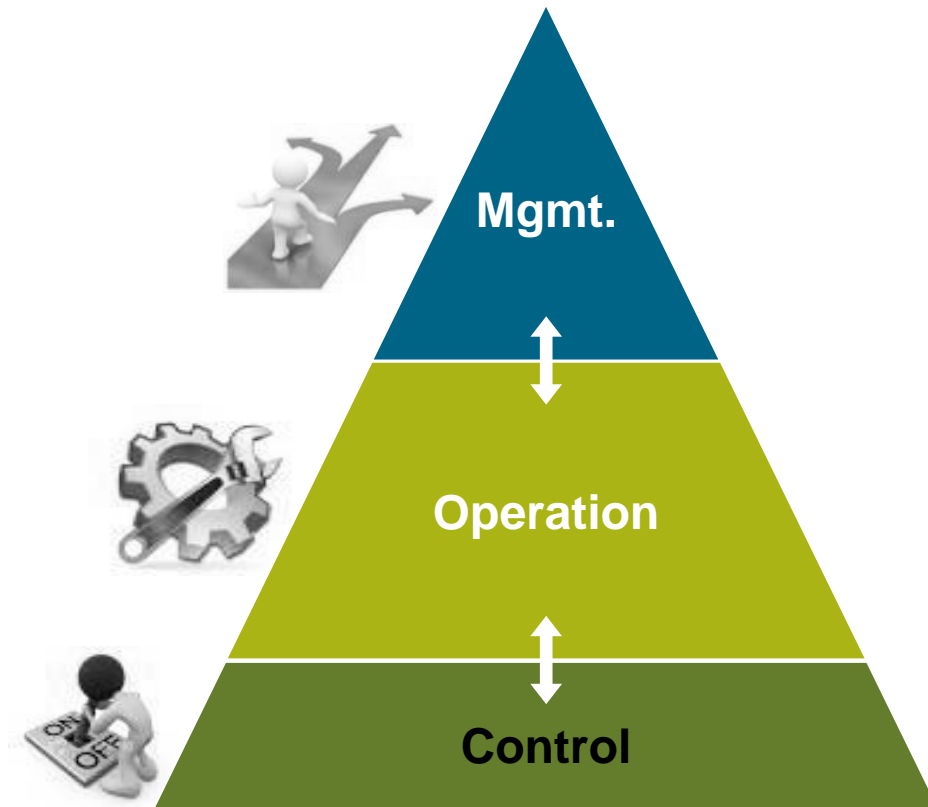
NoSQL databases

Big Data Analytics is key

for protecting and extending existing businesses and creating new services

Market pull

- Rising **customer expectations**
- **IT players** moving into Siemens home turf
- Competitors' **M&As** yielding **tangible offerings**
- **Data analytics technologies enables** optimized **service business** and will **differentiate our Siemens systems and solutions**
- **New business models** (e.g. DaaS) and **eco-systems**



Focus of data analytics is changing: From description of past to decision support

Value and Complexity

Act

Analyze

Inform

Descriptive

What happened?

Diagnostic

Why did it happen?

Predictive

What will happen?

Prescriptive

What shall we do?

Examples

- Plant operation report
- Fault report

- Alarm management
- Root cause identification

- Power consumption prediction
- Fault prediction

- Operation point optimization
- Load balancing

Current penetration across all industries (according to Gartner 2013)

99%

Adopt by vast majority but not all data

30%

Adopted by minorities

13%

Still few adopters

3%

Very few early adopters

Smart data to business principle: Combination of domain, device and analytics know-how

Data from Siemens' Products and Solutions

Domain data

"Smart data to business"

Installed products & systems, processes, sensor data

Data

Data analytics

Business Intelligence

Business Innovation

Value Generation

Customer benefit

- Performance increase
- Energy saving
- Cost reduction
- Risk avoidance / security

E.g. Power plants



E.g. Power grids



E.g. Factories



E.g. Hospitals



Domain know-how



Device know-how



Analytics know-how



Smart Data

SIEMENS

Smart data to business example (1/9): Optimization of gas turbine operation



Results

- Reduced NOx Emissions
- Extension of service intervals

Energy system

- Market drivers
- Customer needs
- Product cycles

Gas turbines

- Mechanical Engineering
- Thermodynamics
- Combustion chemistry
- Sensor properties

Autonomous Learning

- Neural Networks
- Smart Data Architecture processes data from 5000 sensors per sec.

Domain
know-how



Device
know-how



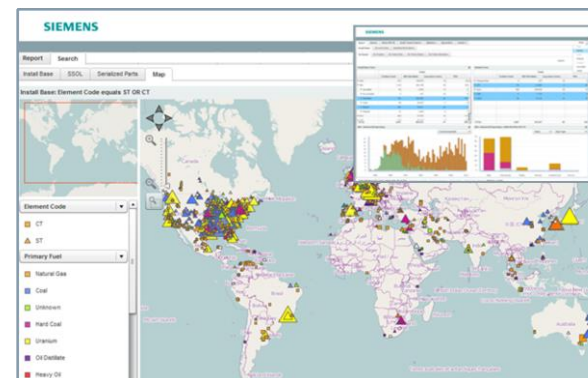
Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (2/9): Service intelligence for gas turbine fleet



Results

- Faster outage planning
- Faster issue resolution
- Improved forecast of service events

Energy system

- Market drivers
- Customer needs
- Product cycles

Gas turbines

- Mechanical Engineering
- Thermodynamics
- Combustion chemistry
- Sensor properties

Service analytics

- Integration of more than 30 data sources
- Six millions records per day

Domain
know-how



Device
know-how



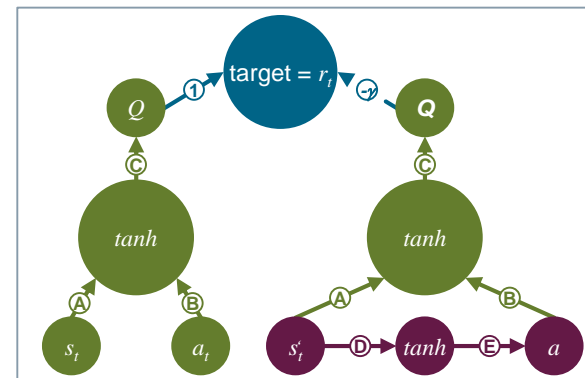
Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (3/9): Optimization of wind parks (Project ALICE, CeBIT)



Results

- 1% increase of annual energy with optimized control policy

Wind power

- Market drivers
- Customer needs
- Aerodynamics
- Meteorologies

Wind turbines

- ~12,000 installed
- Mechanical Engineering
- Sensor properties
- Controller design

Autonomous Learning

- Neural Networks
- Robust policy generation despite very noisy data

Domain
know-how



Device
know-how



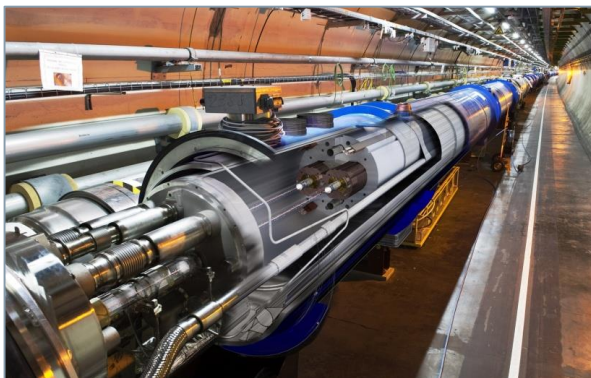
Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (4/9): Health check for CERN's Large Hadron Collider



Results

- Early warnings to increase Operating Hours

Automation infrastr.uct.

- Market leader in industry automation
- Strong presence in all business areas

Autom. components

- Complex: hundreds of SCADA systems and SIMATIC control systems

Rule and pattern mining

- >1 terabyte of operational data generated per day
- Detect fault patterns

Domain
know-how



Device
know-how



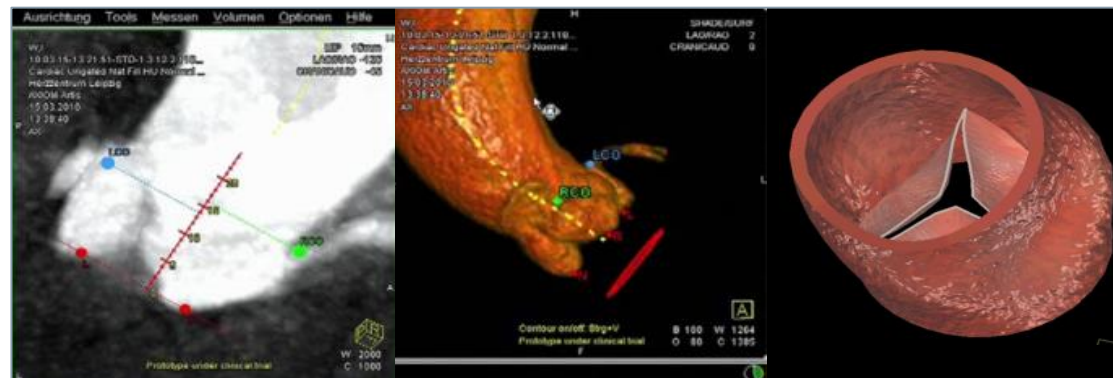
Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (5/9): Image-guided diagnosis and therapy for heart valves



Healthcare Ecosystem

- Cost / effectiveness
- Accurate diagnosis / therapy
- Less invasive surgery

Imaging Scanners

- Robotic imaging
- Interventional imaging
- Low radiation
- Reconstruction & fusion

Machine Learning

- Image databases
- Fast machine learning
- Identify relevant structures

Results

- Industry wide unique feature that automates workflow and guides the surgeon
- Applied to thousands of valve implants
- Next generation in the pipeline

Domain
know-how



Device
know-how



Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (6/9): Smart City Research Aspern, Vienna



Objective

"My clear goal now is to become the greenest city in the world."

Michael Häupl,
Mayor of Vienna

City infrastructure

- Market drivers
- Customer needs
- Power networks
- Building technology

Smart Grid / Smart building

- Electrical engineering
- Power storage
- Smart meters

Smart City Cockpit

- Integration of smart grid, smart buildings, water and mobility
- Analytics dashboard

Domain
know-how



Device
know-how



Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (7/9): Procurement and Trading based on Neural Network Forecasts



Economics

- Commodity market and commodity prices
- Market Behavior
- Financials

Computer cluster

- Operation/ Utilization of Multicore CPU Clusters (500+ cores)
- Multicore computing

Econometrics w/ neural nets

- Time Series Data Management
- Modeling and Analysis

Results

- Predict commodity prices for optimal procurement decisions and trading
- Prescriptive: Decision support based on expectation and risk

Domain
know-how



Device
know-how



Analytics
know-how



Smart
Data

SIEMENS

Smart data to business example (8/9): Condition Monitoring for Water Supply Networks



Levee Building

- Hydrology
- Geology
- Weather Forecasting

Levee Sensors

- Pressure
- Temperature
- Geometrical deviation

Neural Networks

- Time Series Data Management
- Anomaly detection (Slipping)

Results

- “Effectiveness of levee reinforcement has to be increased by a factor 4 which is impossible without innovation.”

Peter Jansen,
Waternet

Domain
know-how

SIEMENS + Customer



Device
know-how



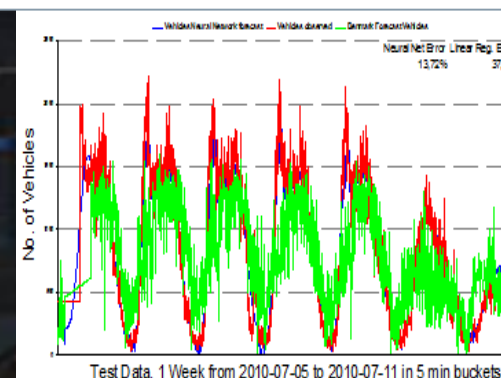
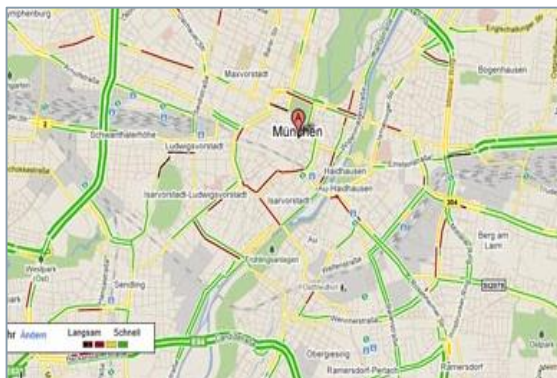
Analytics
know-how

SIEMENS



Smart
Data

Smart data to business example (9/9): Advanced Traffic Forecast from Floating Car Data



Objective

- Highly accurate traffic forecast
- Improve short-term traffic prediction by combining data sources

Traffic Management

- Traffic Flow Models
- Traffic Planning

Traffic Sensors

- Induction Loops (traffic lights and guidance systems)
- GPS and Car Data

Neural Networks

- Time Series Data
- Traffic Forecasting
- Optimization of Traffic Flow

Domain
know-how

SIEMENS + Customer



Device
know-how



Analytics
know-how

SIEMENS



Smart
Data

Smart data to business examples: Lessons learned



For all use cases/
business cases
the data value
stream needs to
be specifically
designed or
adapted due to
varying data
types, data
amount, data
quality, data
sources, data
models ...
➡ „One-size-
doesn't-fit-all“



Based on today's
technologies the
combination of
analytics know
how and
application know
how can generate
new business and
value add (Smart
data to business
examples 1–9)



To create new
business, new
technologies need
to be developed
e.g. in the areas
of multicore
computing and
cloud computing,
but also new
mathematics for
analytics are
necessary
(artificial
intelligence, neural
networks ...)



The combination
of different data
from different data
sources (e.g.
customer data +
Siemens data)
and their common
analysis leads to
advantages for
both partners e.g.
floating car data
combined with
Siemens traffic
management
systems data



Security and data
protection need to
be integral part of
all technical
solutions along the
data value chain
(data value
stream)

Smart Data Innovation Lab: Siemens and Fraunhofer jointly leading the Smart Cities Working Group

 **Smart Data**
Innovation Lab

Lenkung

Data Innovation Communities

Industrie 4.0



Energie



Smart Cities



Medizin



Arbeitsgruppe **Data Curation**



Arbeitsgruppe **Recht**



Betrieb – Plattform & Werkzeuge

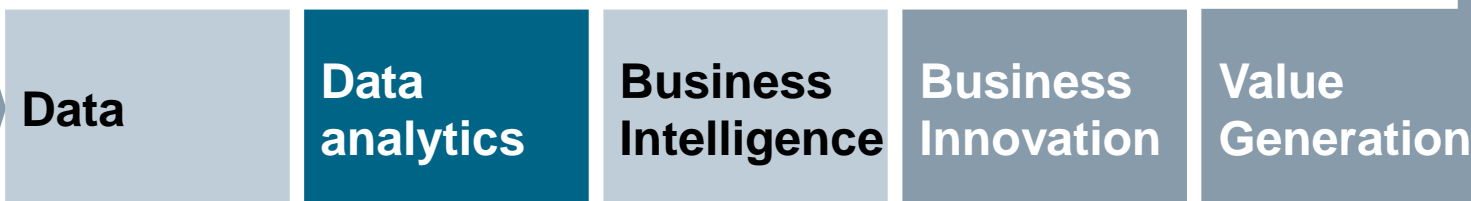
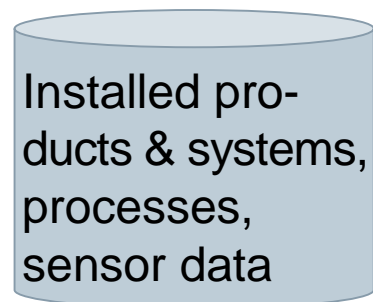


Smart data to business outlook: The way to an ecosystem partner framework

Data value stream based on **Siemens'** Products and Solutions

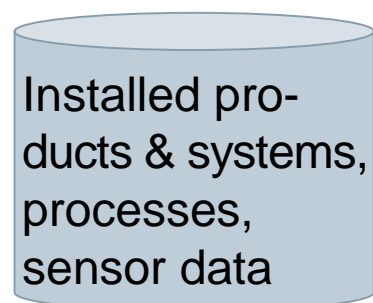
Domain data

"Smart data to business"



Customer benefit

- Performance increase
- Energy saving
- Cost reduction
- Risk avoidance / security



Customer benefit

- Performance increase
- Energy saving
- Cost reduction
- Risk avoidance / security

Domain data

"Smart data to business"

Data value stream based on **Ecosystem partner's** Products and Solutions

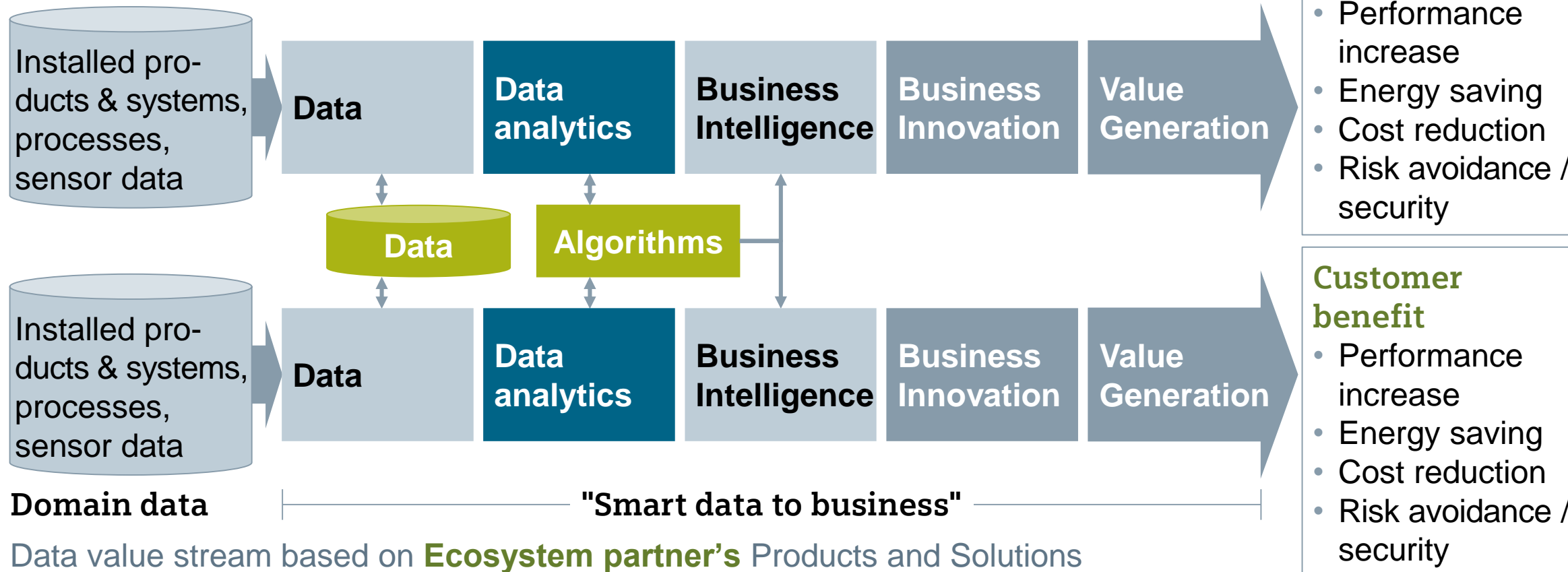
Smart data to business outlook:

The way to an ecosystem partner framework Sharing Data & Algorithms

Data value stream based on **Siemens'** Products and Solutions

Domain data

"Smart data to business"



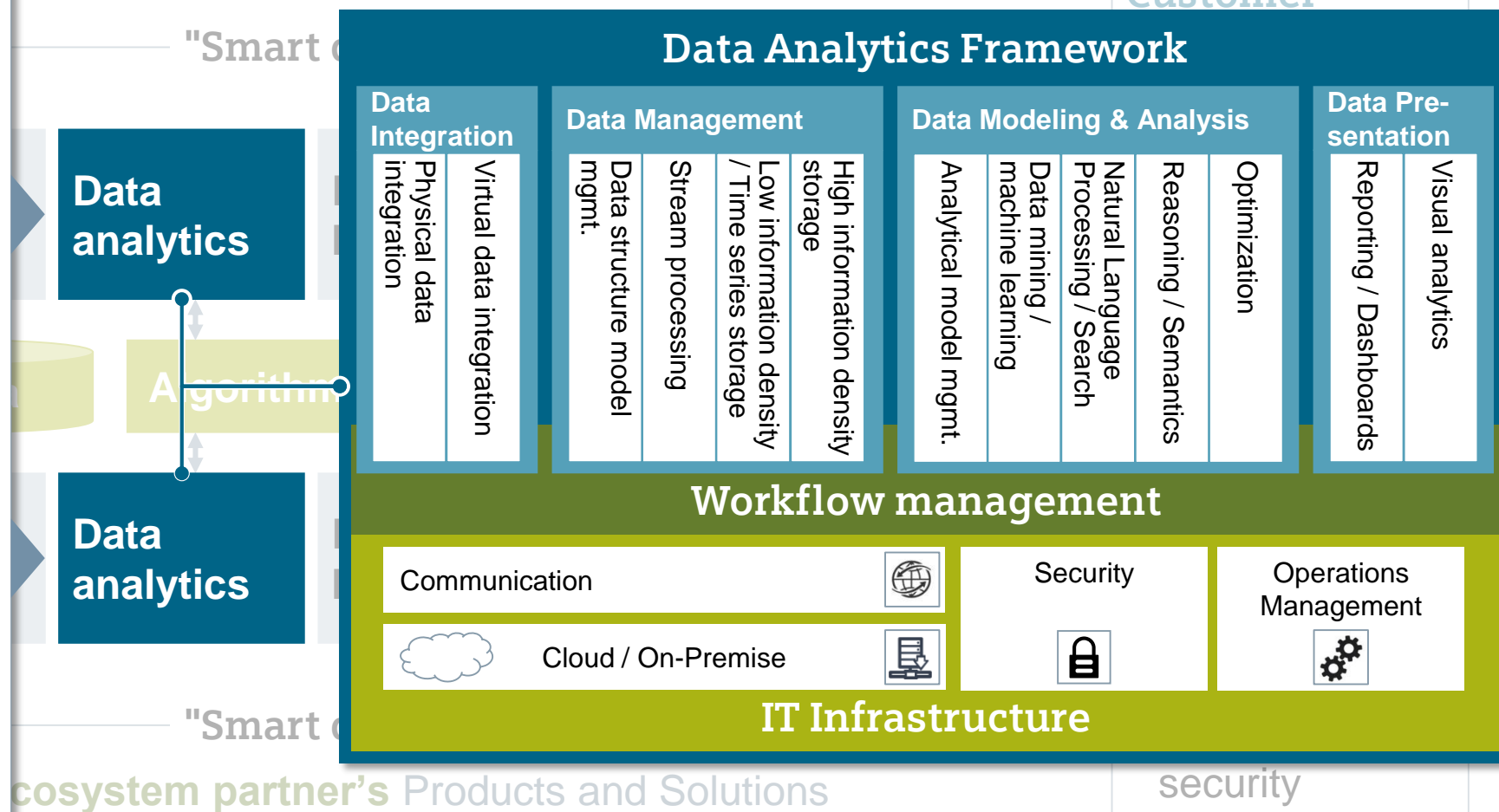
Smart data to business outlook: The way to an ecosystem partner framework: Using an unified Data Analytics Framework

Features

- Modular and service-oriented
- Workflow-based
- Multiple operation modes
 - Cloud (public, private, hybrid)
 - On-premise
- Integrated security
- Protection of data at rest and in transit, during the whole lifecycle
- Protection of algorithms / models
- Compliance to industry standards

Siemens' Products and Solutions

Customer

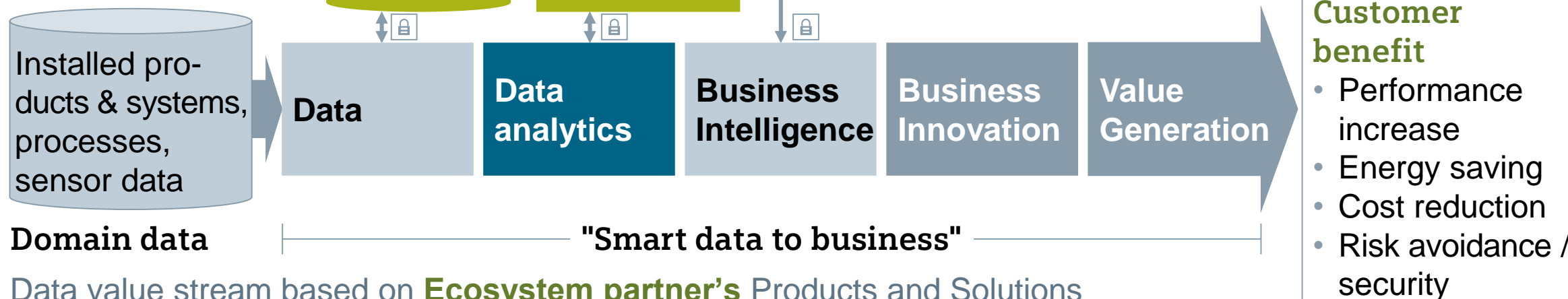


Smart data to business outlook: The way to an ecosystem partner framework: IT security architecture with world class reliability required

Data value stream based on **Siemens'** Products and Solutions

Domain data

"Smart data to business"

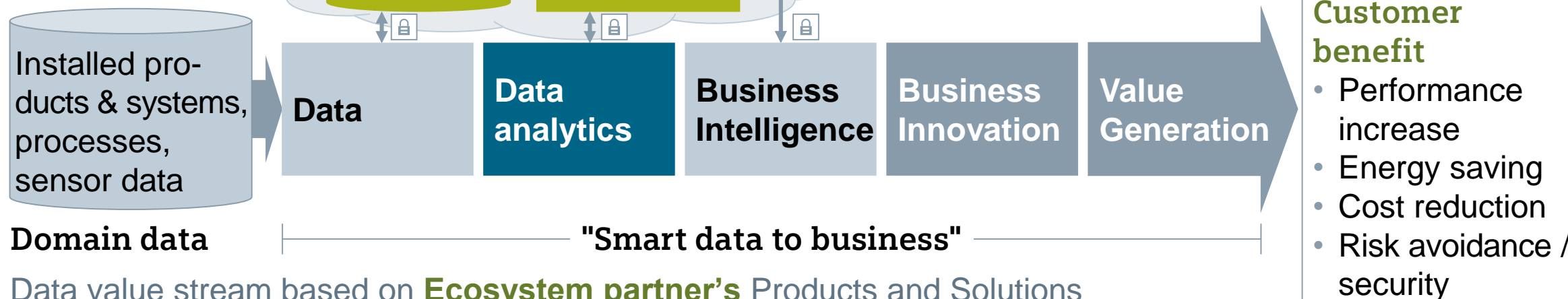


Smart data to business outlook: The way to an ecosystem partner framework: Cloud based architectures to be developed

Data value stream based on **Siemens'** Products and Solutions

Domain data

"Smart data to business"



Smart data to business requires the collaboration of researchers, scientists and specialists from different areas with different competencies

Area	Competencies/ Know how
Computer Science	<ul style="list-style-type: none">• Machine Learning• Database Theory• Software Engineering
Mathematics & Statistics	<ul style="list-style-type: none">• Numerical Mathematics• Statistics• Optimization (discrete, continuously, dynamic ...)
Physics & Engineering	<ul style="list-style-type: none">• Communications engineering• Control engineering• Automation engineering• E.g. Mechanics• Fluid mechanics• Experimental physics
Economics	<ul style="list-style-type: none">• Econometrics• Finances• Business Science

Leveraging Business opportunities via **Smart Data** Ecosystems

Data value stream based on **Siemens'** Products and Solutions

Domain data

Installed products & systems,
processes,
sensor data

Installed products & systems,
processes,
sensor data

Domain data

Data value stream based on **Ecosystem partner's** Products and Solutions

We make **Smart Data a reality**
Creating a data analytics ecosystem
with strong partners to enhance
business value.

Thank you for your attention.

**Customer
benefit**

- Performance increase
- Energy saving
- Cost reduction
- Risk avoidance / security

**Customer
benefit**

- Performance increase
- Energy saving
- Cost reduction
- Risk avoidance / security

Thank you!

Contact Information



Many thanks for your attention!

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