

The logo for AWS re:Invent features the word "re:" in a smaller, gray sans-serif font positioned above the word "Invent". The word "Invent" is in a large, bold, black sans-serif font. A thin horizontal line extends from the top of the "i" in "Invent" to the right.

AWS  
re:Invent

S T G 3 0 5

# Deep Dive: Build Hybrid Storage Architectures with AWS Storage Gateway

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# Agenda



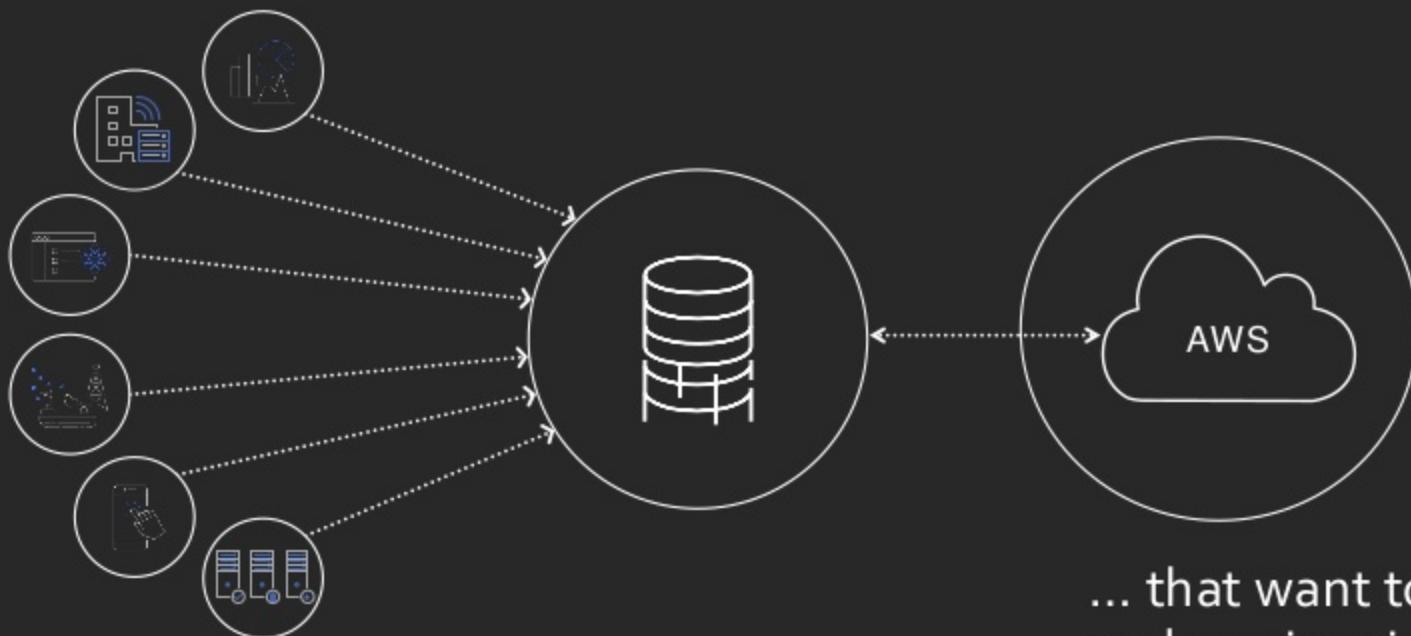
AWS Storage Gateway

- AWS Storage Gateway and hybrid storage
- What's new since re:Invent 2017
- How CME Group is using Storage Gateway
- Deep dive and best practices
- Q&A

# Hybrid cloud storage overview

# What's the hybrid storage problem?

You have **on-premises** data and applications ...



... that want to use storage  
and services in **the cloud**

# Hybrid storage

**Bridge on-premises storage and operations with cloud storage**



Backup on-premises  
data and applications



Tier  
cold data



Simplify  
Branch Offices



Multi-protocol access  
(in-cloud and on-prem  
access same date)



Low-latency on-premises  
access to in-cloud data



Content  
Distribution

**Regardless of your stage of cloud adoption ...**

# Hybrid storage requirements

## On-premises

1. Work with existing applications

## In-cloud

Integrate with AWS Storage

2. Low-latency access to data in the cloud

Enable access to in-cloud processing

3. Integrate and operate within enterprise environments

Integrate with management and monitoring in the cloud

4. Optimized data transfers, resilience to network variations

Access from multiple locations

# Hybrid storage with Storage Gateway

## On-premises

1. Standard storage protocols

Integrates with Amazon S3, Amazon EBS, and Amazon Glacier

2. Low-latency access via fully managed cache

Notifications to enable automated data pipelines in the cloud

3. Multiple hardware and software deployment options

Manage through the AWS console as another AWS Service

4. Optimized data transfers

Enables native AWS capabilities such as storage classes and replication

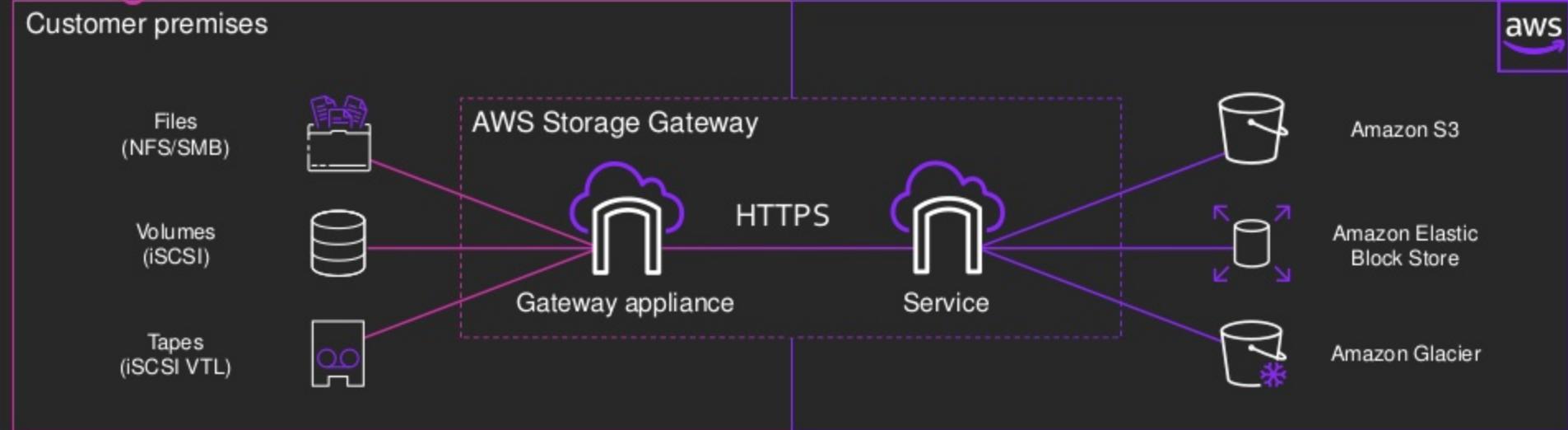


Hybrid cloud storage is experiencing a renaissance, with new storage offerings bridging the gap between on-premises and public cloud providers

Gartner, Oct. 2018

# AWS Storage Gateway

Hybrid storage service enabling applications to seamlessly use AWS storage



Integrated with IAM, KMS, CloudTrail, CloudWatch services

# File, volume, and tape storage types



## File Gateway

Store and access objects in Amazon S3 from file-based applications with local caching



## Volume Gateway

Block storage on-premises backed by cloud storage with local caching, Amazon EBS snapshots, and clones



## Tape Gateway

Drop-in replacement for physical tape infrastructure backed by cloud storage with local caching

# Storage gateway

Cost effective, while providing enterprise compliance and security needs



## Cost-effective

File Gateway	Billed as Amazon S3 storage
Volume Gateway	\$0.023/GB storage \$0.05/GB EBS snapshot storage
Tape Gateway	\$0.023/GB virtual tapes storage \$0.004/GB archived tape storage
Data written	\$0.01/GB written to AWS, capped at \$125/month

Pricing for us-east-1. Additional request and AWS Data Transfer pricing applies.

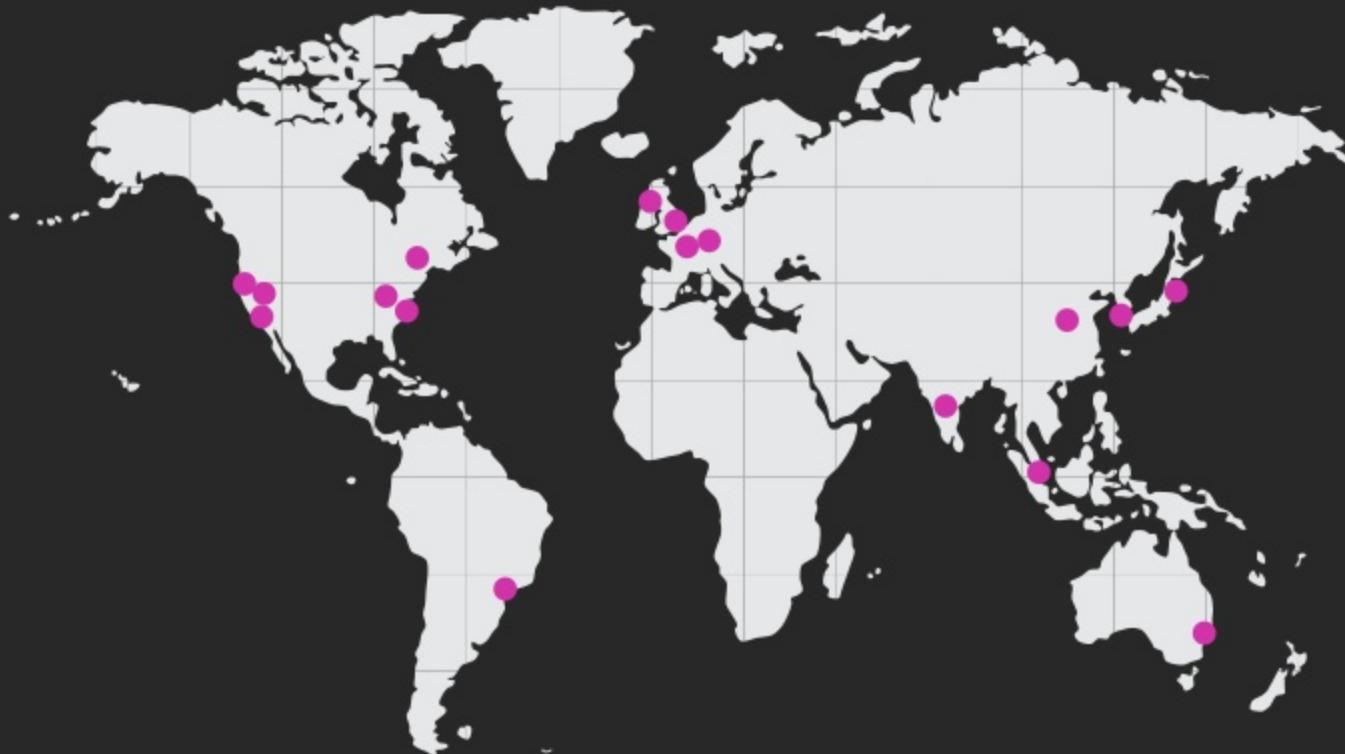


## Compliance and security

- HIPAA, PCI, SOC\* & ISO\*\* compliant
- Data encrypted on the wire
- Server-side or AWS KMS encryption

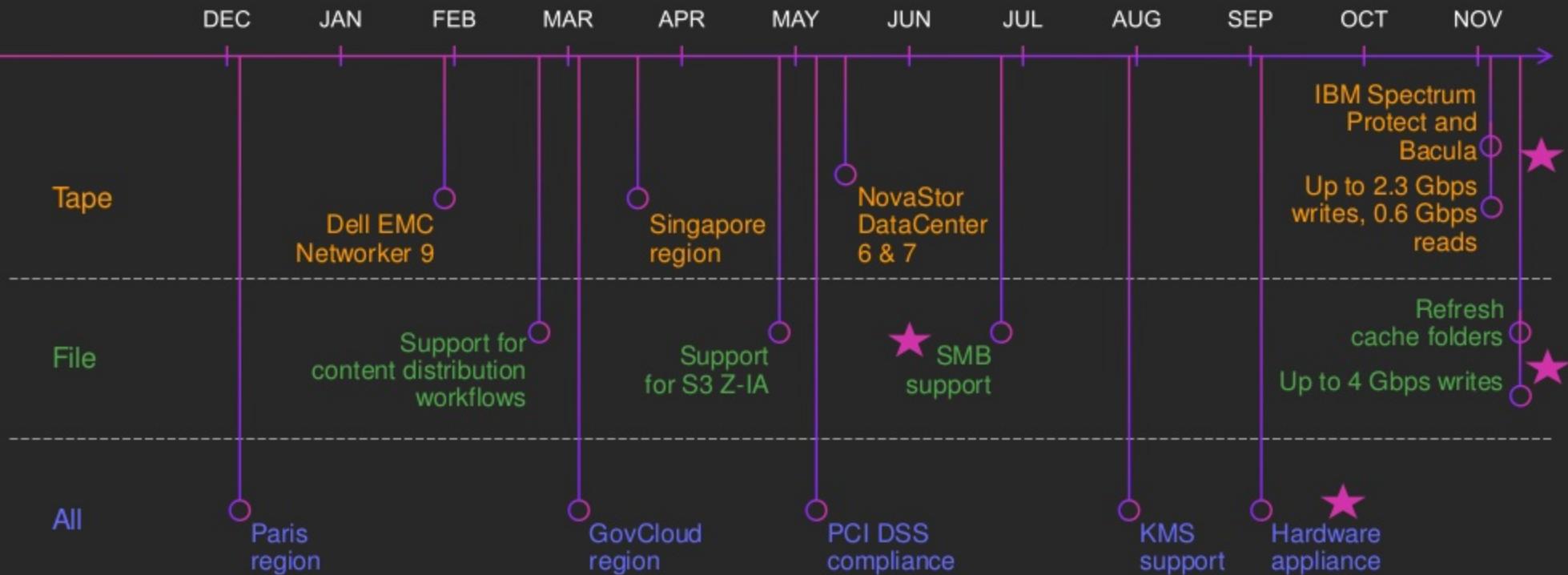
\*SOC (1, 2, 3) \*\*ISO (9001, 27001, 27017, 27018)

# Available in 17 regions globally



\* Tape Gateway not available in South America (São Paulo) Region

# Launches since re:Invent 2017



# Some AWS Storage Gateway customers

HALLIBURTON



*iRobot*

so | Southern OREGON  
U | UNIVERSITY



*DIRECT SUPPLY*

*home 24*



*Kellogg's*



*loanlogics*



*informa*



*JustGiving*

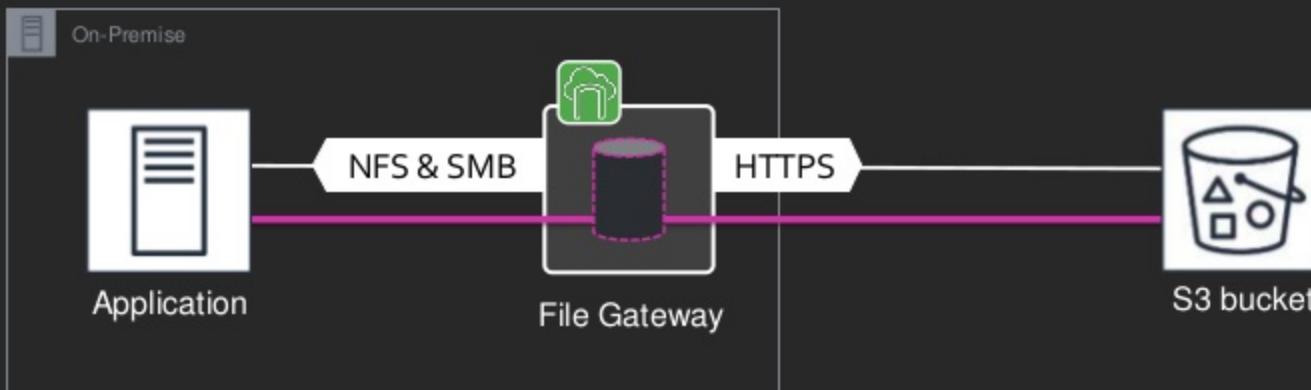


*CAL POLY TEMPUS*

# AWS Storage Gateway overview

# File gateway: overview and use cases

Store and access objects in Amazon S3 from file-based applications with local caching



## Use cases

- Backup on-premises data to the cloud
- Hybrid cloud workflows
- Low-latency on-premises access to cloud storage
- Content distribution and collaboration via the cloud



# File gateway

Connect using NFS v3/v4 or SMB v2/v3 protocols

Files stored as native S3 objects

Metadata is preserved as object user metadata

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Object-level encryption with SSE-S3 or SSE-KMS

---

Fully managed local cache

Read-through, write-back, LRU managed

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Notifications through Amazon CloudWatch (e.g., upload complete)

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Optimized data transfers

Uploads only sends changes, downloads retrieve file parts needed



Refresh cache by prefix

Optimizes content distribution workloads

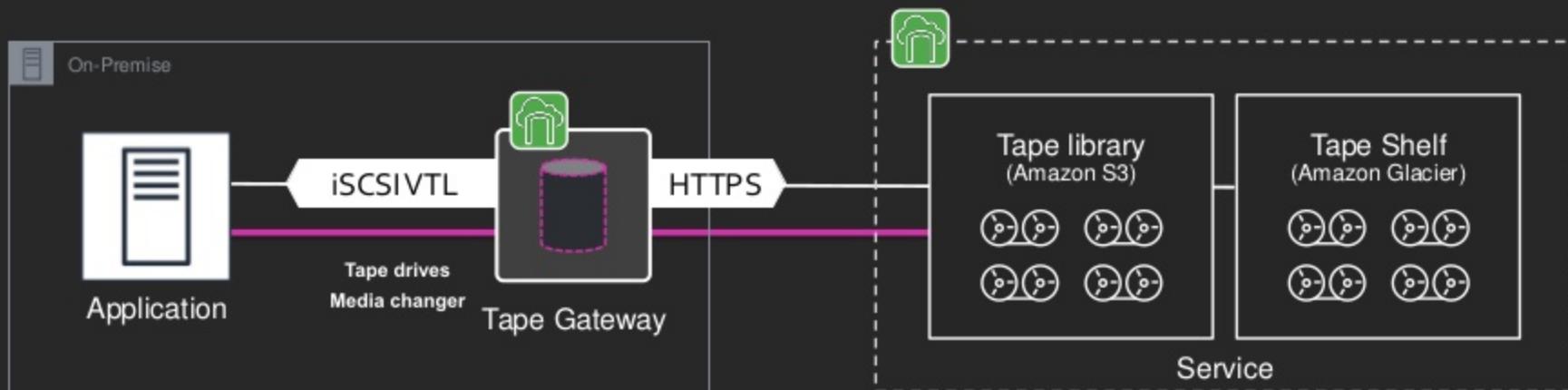


Performance increase

Client writes at up to 4 Gbps

# Tape gateway: Overview and use cases

Virtual tapes presented to on-premises backup applications



## Use cases

- Tape based backup with existing backup apps
- Archive to Glacier



# Tape gateway

Emulates physical tape library through iSCSI-VTL protocol

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Fully managed local cache for recent backups

Read-through, write-back, LRU managed

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Virtual tapes stored in Amazon S3

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Ejected virtual tapes archived read-only in Amazon Glacier

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Retrieve archived tapes to library (3–5 hours)

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Configurable encryption SSE-S3 or SSE-KMS

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Compatible with all leading backup software

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New backup apps: IBM Spectrum Protect, Bacula

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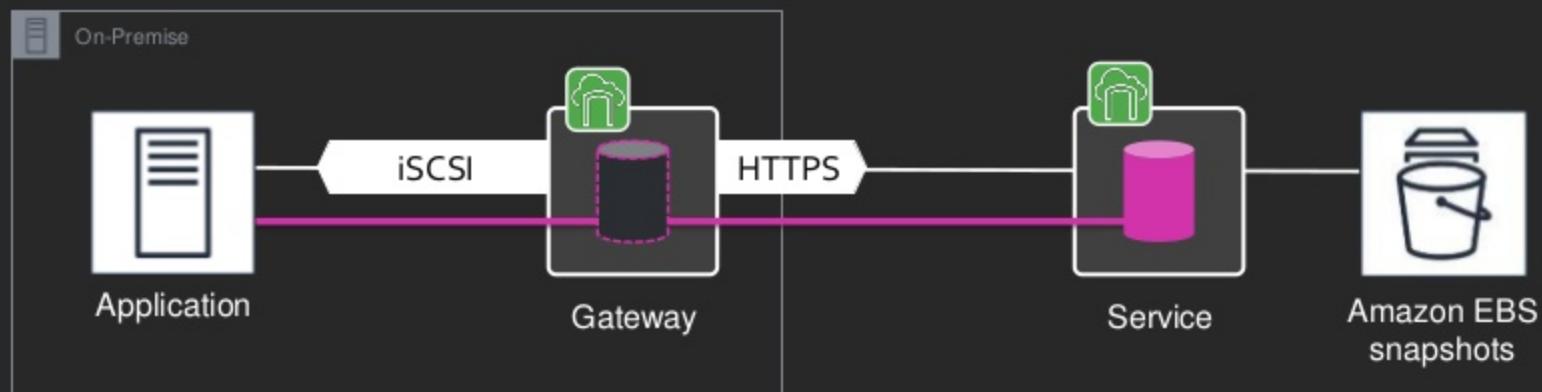
Performance increase

Client writes up to 2.3 Gbps, downloads up to 0.6 Gbps

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# Volume gateway: Overview and use cases

Block storage on-premises backed by cloud storage



## Use cases

- Backup on-premises data to the cloud
- Migration of volumes to the cloud
- DR to the cloud



# Volume gateway



Connect using the iSCSI block protocol

Volumes stored in AWS reducing on-premises SAN footprint

Thin-provisioned (cached) or local (stored) volume types

---

Fully managed local cache

Read-through, write-back, LRU managed

---

Configurable encryption with SSE-S3 or SSE-KMS

---

Volume snapshots stored in Amazon EBS

---

# Storage Gateway is available on a variety of form factors

	Virtual machines	Amazon EC2	New Hardware appliance
Where	Corporate data centers  	In AWS 	
When	Leverage existing VM infrastructure	In-cloud data retrieval/access/DR	Out of the box simplified experience

# Hardware appliance: Easy as 1, 2, 3 ...



## Simple procurement

Purchase on [amazon.com](#) with your Amazon or Amazon business account



## Simple installation

1U rack-mounted appliance ships with Storage Gateway software pre-installed



## Manage from AWS

Add and remove gateways on the appliance from AWS console. Software is automatically updated.

# Hardware appliance: Configuration, redundancy & performance



## Gateway configuration

- Supports file, volume (cached) and tape gateways
- Standardized cache and upload buffer configuration



## Availability

- Software-based ZFS RAID
- Dual auto-switching power supplies
- Dual boot drives for software



## Predictable performance

- Dedicated platform for storage gateway offers predictable throughput performance

# Hardware appliance: Configuration, redundancy & performance



## Support

- Contact AWS for support; we will engage Dell for hardware support
  - Ability to open support channel on local hardware console for remote troubleshooting
- 



## Availability

- Sold and ships in the United States
  - Use with four AWS US public regions – US East (N. Virginia), US East (Ohio), US West (Oregon), US West (Northern California)
-

# Hardware appliance since launch

## From customers

- “Reduces need to involve multiple teams”
- “Easier setup”
- “Faster to market”
- “Simplification”
- “Managed from cloud”

## Industry verticals

- Media & Entertainment
- Oil & Gas
- Insurance
- Health Care & Life Sciences
- Gaming
- Education
- Technology

## Examples



Constellation

Together for the common good.

Use case:  
backups

CAL POLY

Use cases: backups, file  
shares

TEMPUS

Use case: file  
shares

# Building a hybrid cloud storage architecture at CME Group

Rick Fath

Senior Director Cloud Architecture  
CME Group

Craig Bona

Senior Director Platform Engineering  
CME Group

# Who is the CME Group?



World's leading and most diverse derivatives marketplace

Global Distribution in 150 countries

Connections through 11 Global Hubs

Relationships with 12 Partner Exchanges

Annual Revenue of \$3.6B

Notional Value of over \$1 Quadrillion



# Technology at CME Group

Ultra low-latency trading platform,  
measuring in  $\mu\text{s}$

24x6 uptime requirements in highly  
regulated environment

Hundreds of private interconnections  
to customers and peers

Desire for more flexible compute, and  
to retire legacy systems and storage

Need to partner with cloud-native vendors

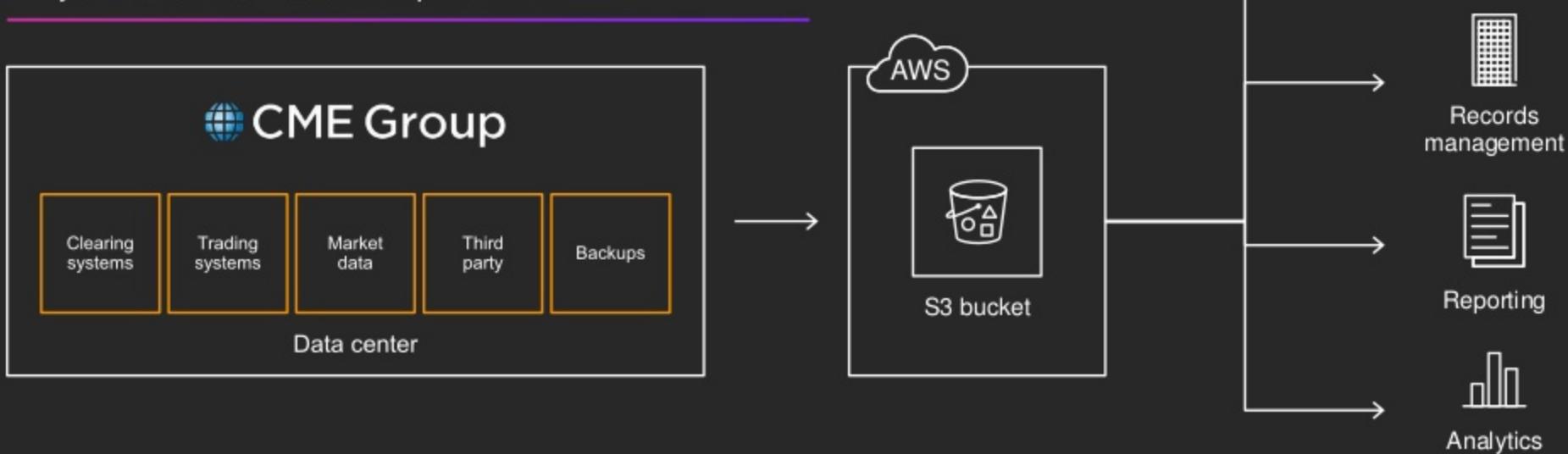
Rapidly escalating storage needs (and costs)



# Importance of Amazon S3 to our hybrid strategy

## Operational Drivers

- Amazon S3's cost efficiency & durability
- Global Availability (w/Replication)
- Hybrid cloud architecture requirements



# Life before...

IAM User Rotation—manual effort, dependent on application teams for coordination

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Developer overhead—too many custom applications w/ secret management for simple Amazon S3 operation

---

Network path to Amazon S3—force Direct Connect for security and egress costs

---

Encryption—Developers had to code keys to be used which was out of our organizations control

---

No protection from connection failures

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Existing cloud storage “off load” solutions at CME – propriety encryption, unnecessary middle-man, unable to scale

---

# Notable use cases

Data Distribution / e-Commerce with Public Web and FTP Sites

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Historical and ongoing data migration to Amazon S3

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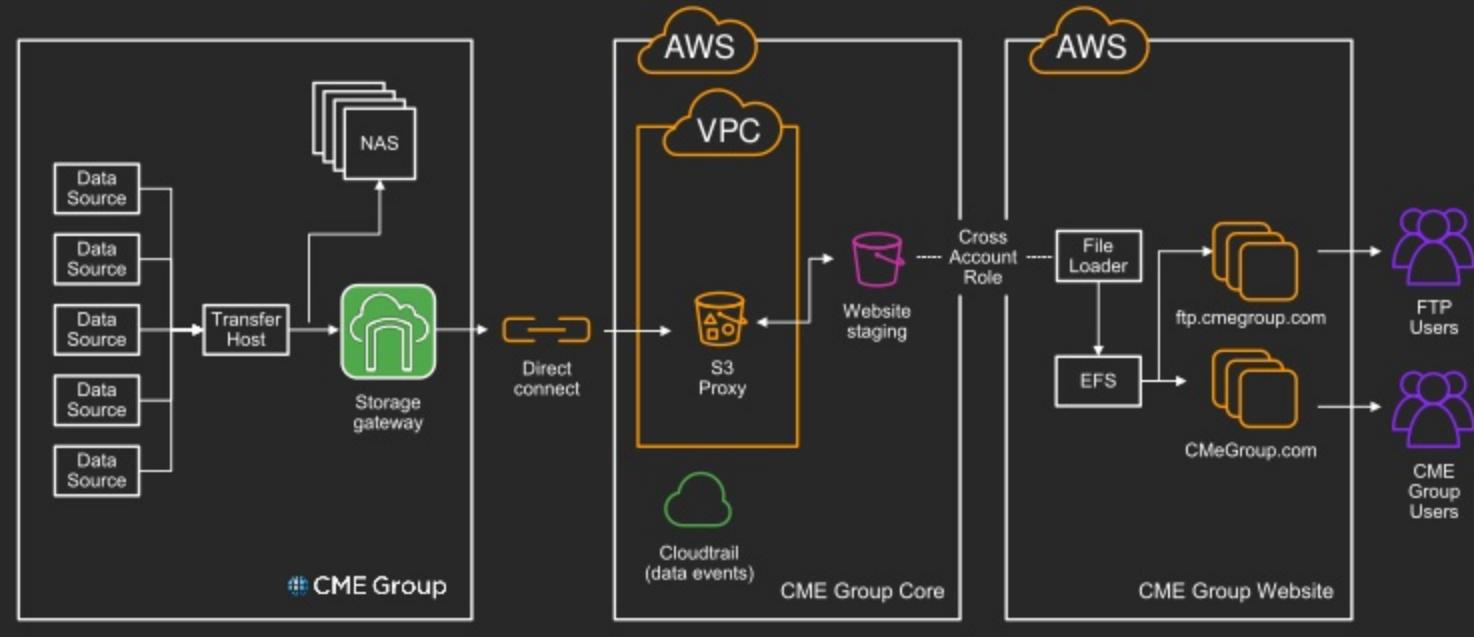
Data analysis and reporting workflows

# Use case 1: distribution with Public Web and FTP Sites

Migration of Web and FTP solutions to AWS Frontend in segmented account

100+ legacy jobs transferring data to public sites

Leverage SGW with existing orchestration tool to minimize impact



# Use case 2: historical and ongoing data migration to Amazon S3

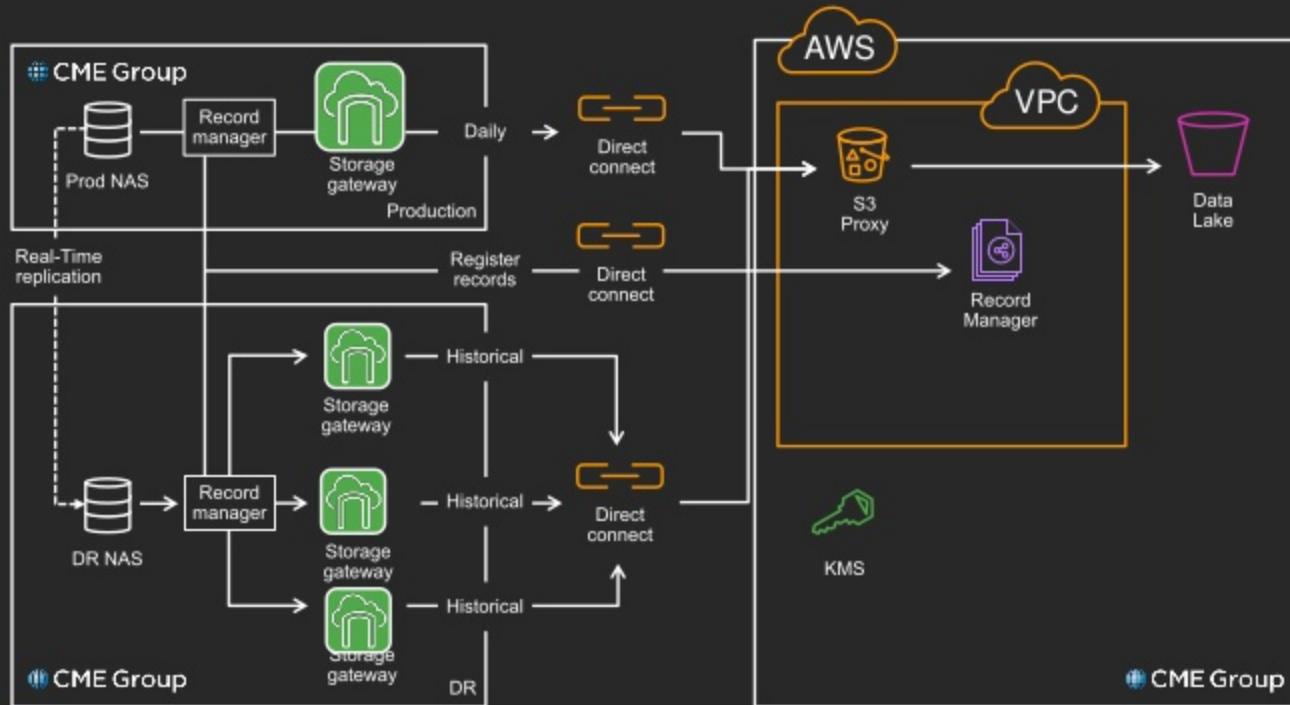
+10 years  
worth of data

- 5TBs Daily
- 500Tbs History

One-time bulk  
migration, plus  
daily uploads for  
records retention

Utilize idle DR Direct  
Connect to upload TBs  
of historical data to S3

Add multiple  
gateways to  
introduce more parallelism

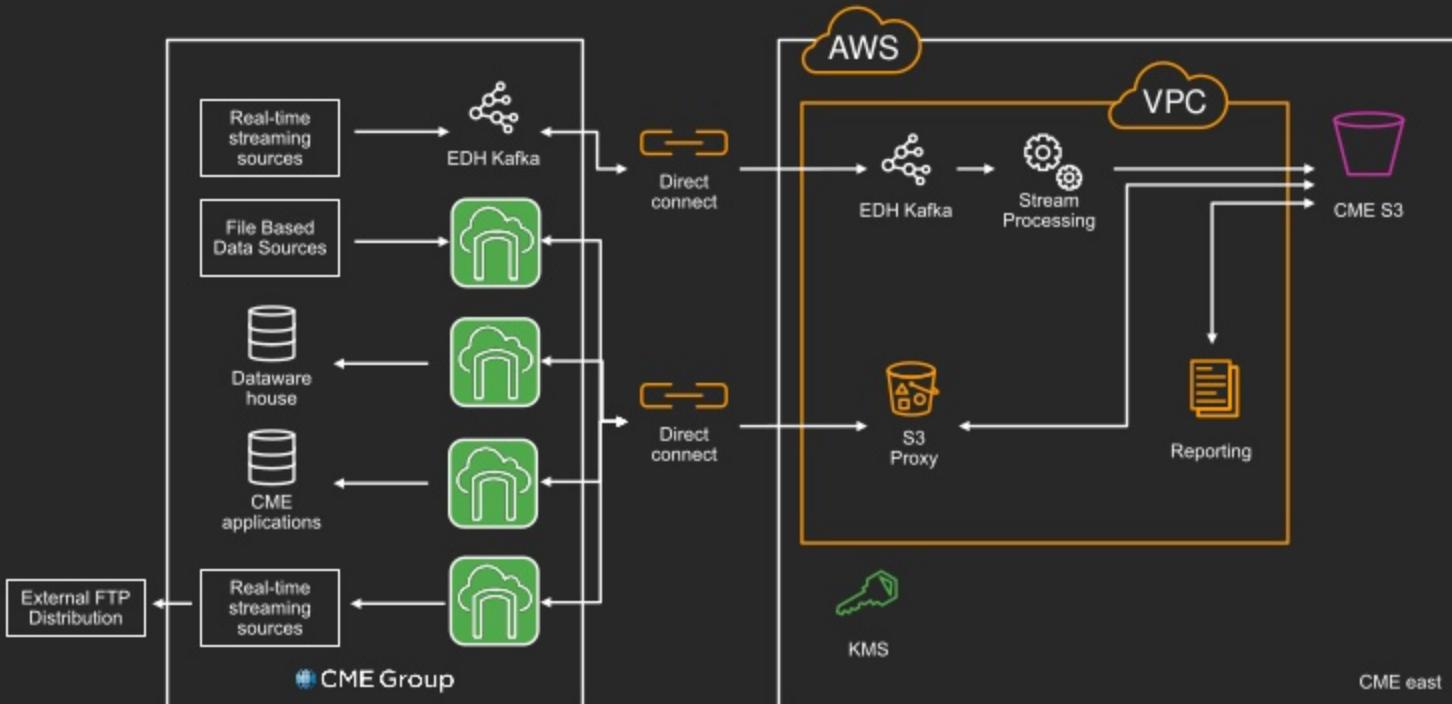


# Use case 3: data dissemination in hybrid environment

Simplify Access to data for applications in Hybrid environment and leave Heavy Lifting in cloud

Separate Gateways provide fine-grained control to portions of a Bucket

Leverage Gateway cache to optimize for reads



# Life after...

IAM User Rotation—manual effort, dependent on application teams for coordination

---

Developer overhead—too many custom applications w/ secret management for simple Amazon S3 operation

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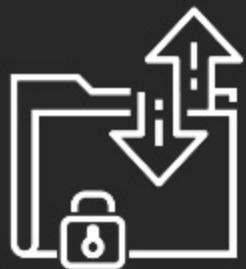
No protection from connection failures

---

Existing cloud storage “off load” solutions at CME – propriety encryption, unnecessary middle-man, unable to scale

---

# Future considerations



## AWS Transfer for SFTP

A new managed SFTP service we plan to use to

- Reduce operational costs of existing services
- Enable easier more secure methods to share data with external vendors

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Cloud-native interactions with customers and vendors

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Data Science workloads allowing new teams access to large data sets with AWS-native services

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# File gateway deep dive

# Objects in Amazon S3 accessed as files on-premises



Each file share maps to an Amazon S3 bucket

- Up to 10 file shares per gateway

Each file share accessed by either NFS or SMB

- Share access restricted by IP (NFS) and password / AD (SMB)

Each file is an object in Amazon S3

- Files access restricted by POSIX permissions
- File metadata stored in S3 object user metadata

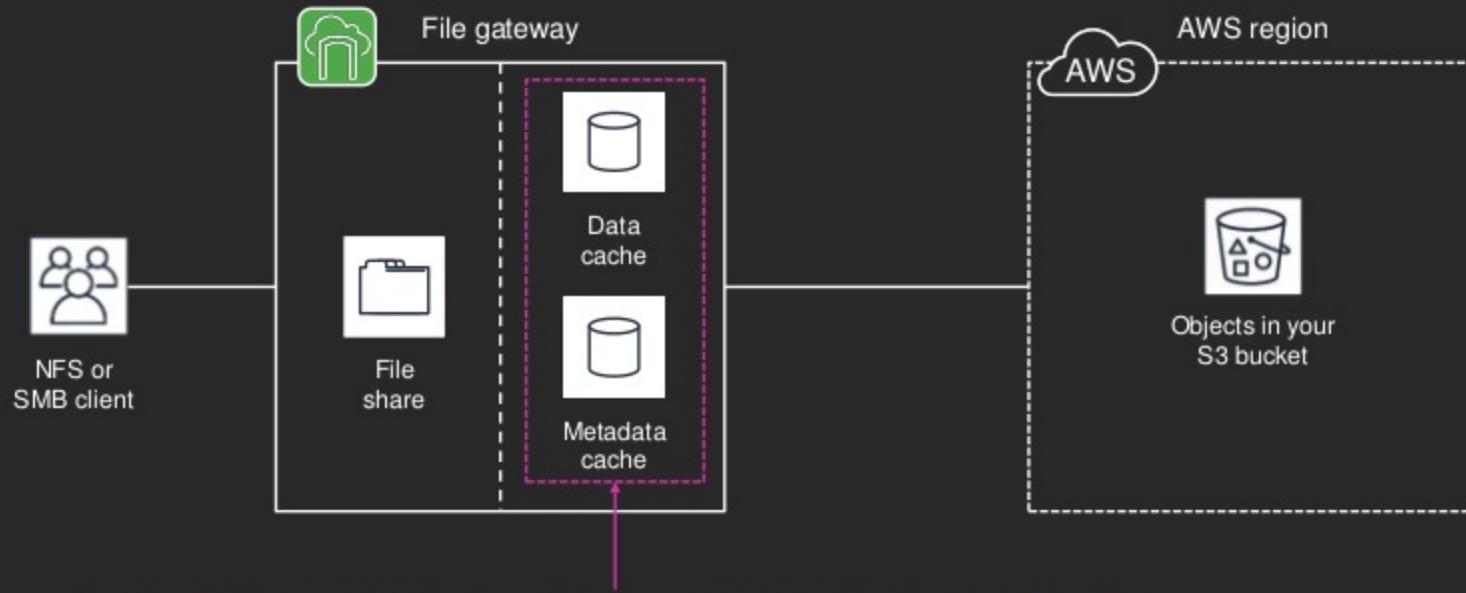
All operations are performed against local cache

- Read-through / write-back

# Objects in Amazon S3 accessed as files on-premises

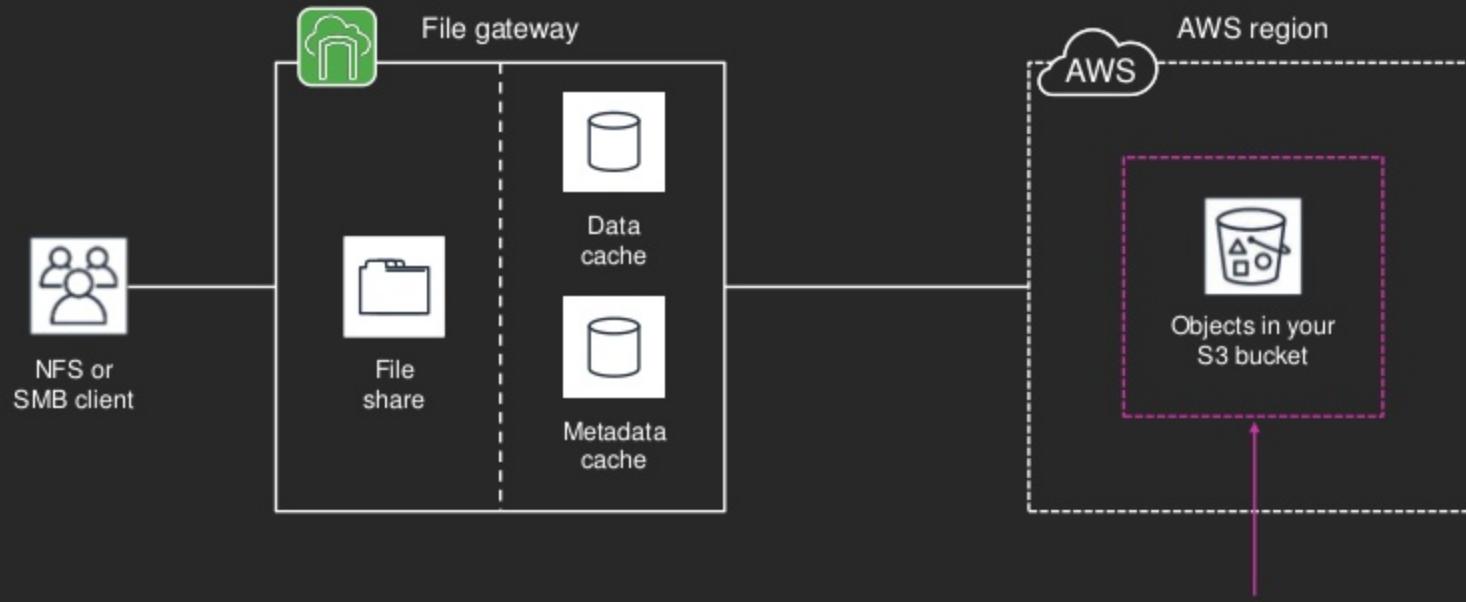


# Objects in Amazon S3 accessed as files on-premises



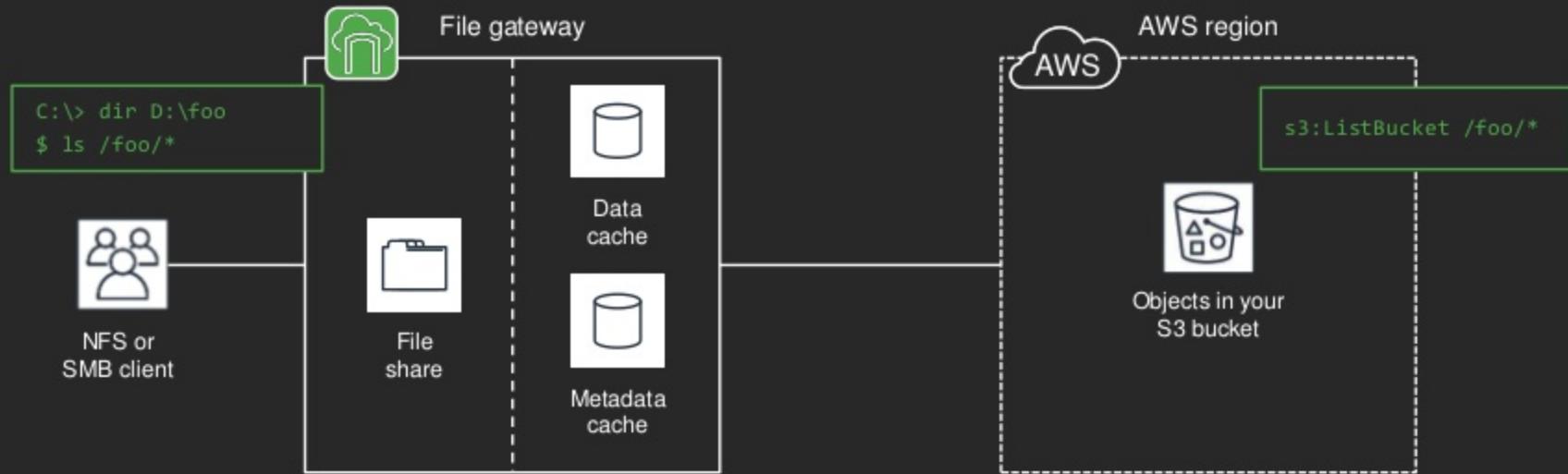
Parts of files cached based on what the client reads/writes  
Data cached until space needed for more recently accessed files

# Objects in Amazon S3 accessed as files on-premises



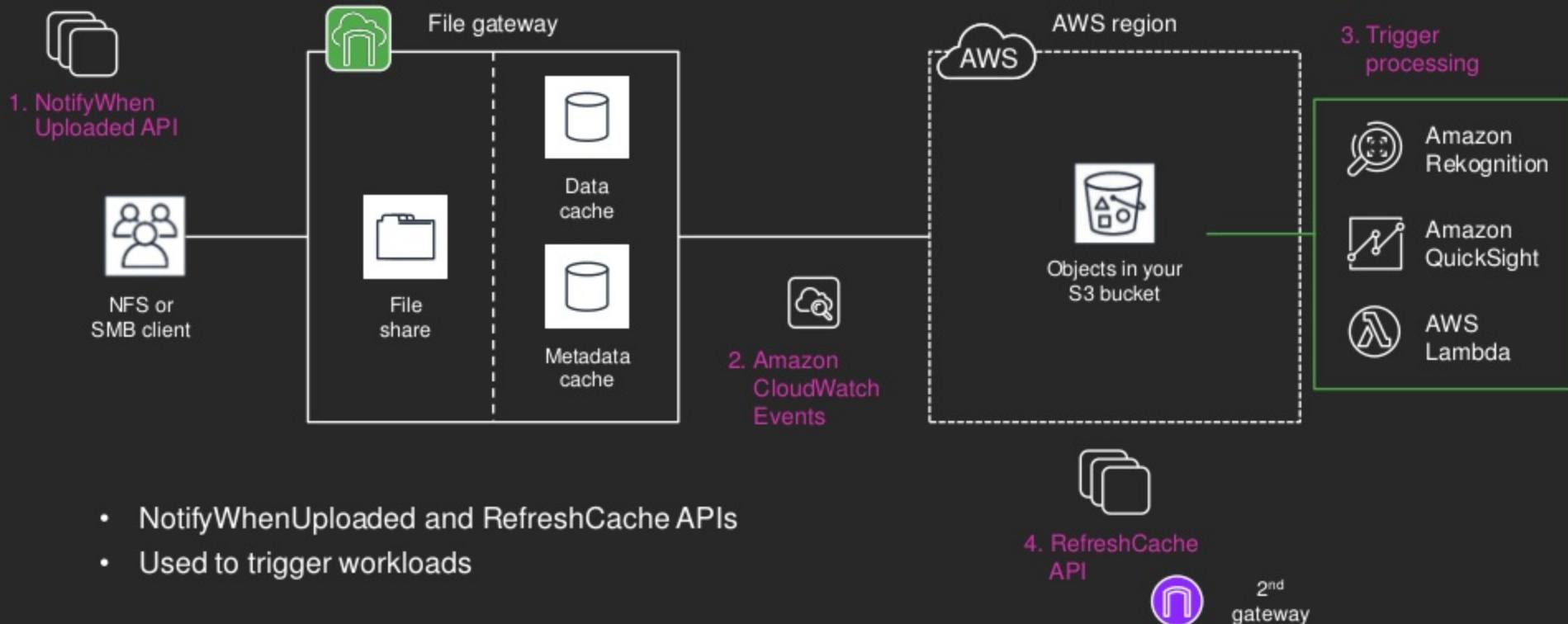
Gateway assumes IAM role to PUT/GET from your bucket  
Configure storage class, encryption with AWS KMS, MIME type, requester pays, ...

# Cache management and file to object conversions

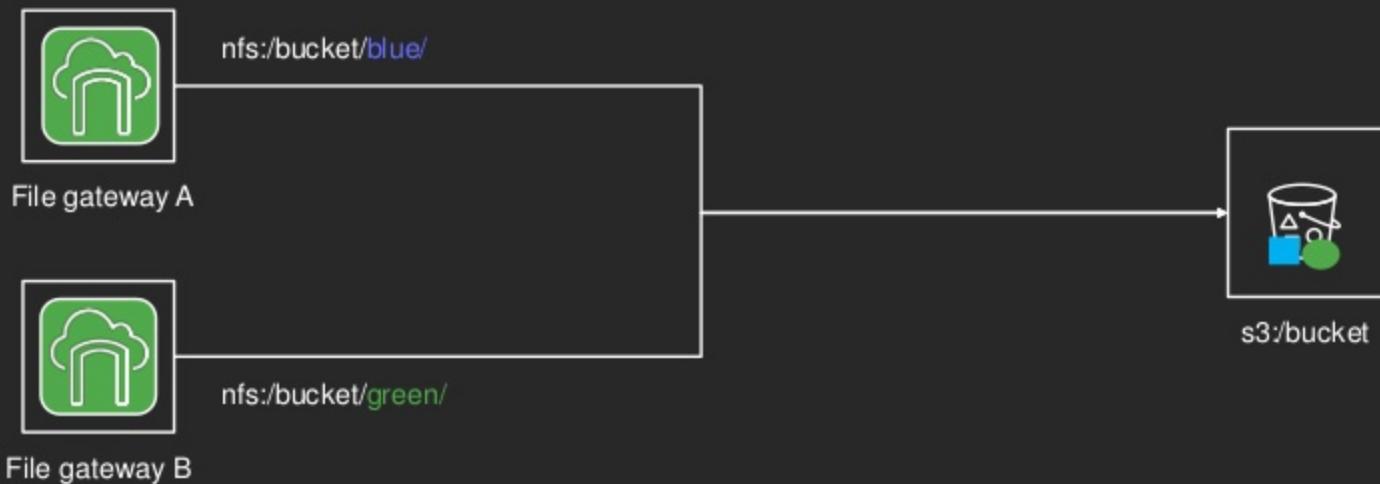


- File writes asynchronously uploaded to S3 objects
- Small writes aggregated into S3-sized **PUTs**
- Parallel **MultipartPUTs**
- Validation and automatic error handling
- **CopyPUTs** to optimize change objects
- File reads synchronously cached from S3
- **Byte-range GETs** from S3 with predictive prefetching

# Active workloads with notifications



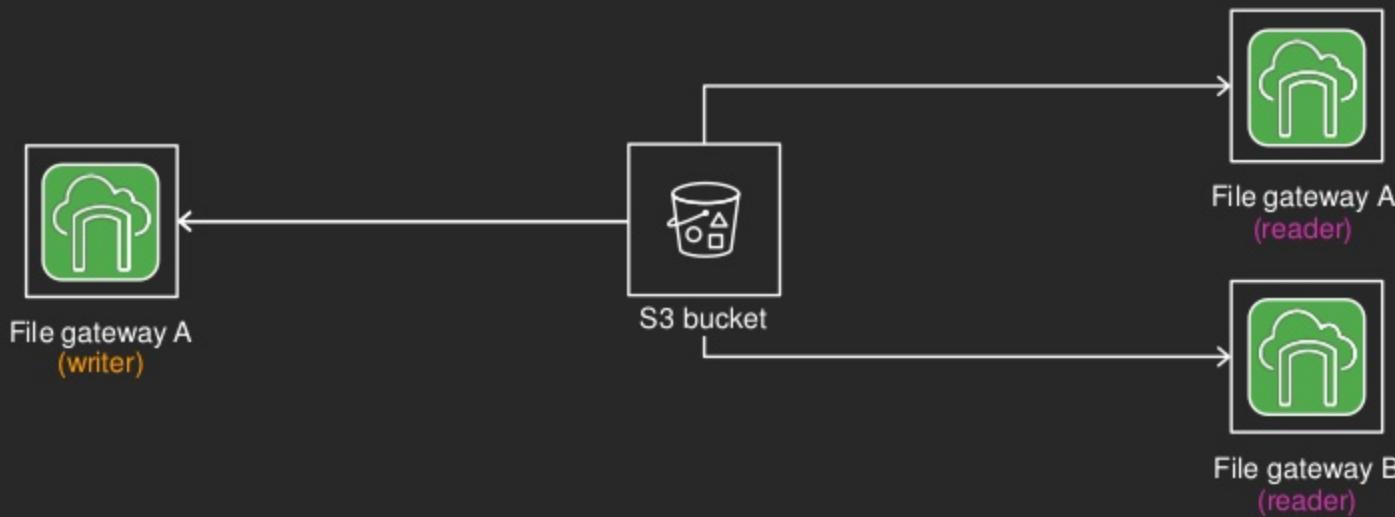
# Content distribution: Separate folders



Each gateway mounts the bucket with a unique prefix

- (+) Safe multi-write; no object collisions
- (-) Can't share between A and B

# Content distribution: Single writer, multiple readers



Single writable file share, multiple read-only file shares

Read-only call RefreshCache periodically or with UploadNotification

Can scope RefreshCache to refresh by folder to improve performance

# Content distribution: Cross Region Replication



Use CRR for replicating your files to buckets in different regions

You can use Cross Region Replication and RefreshCache to distribute content across regions (e.g. regional and branch offices)

# Best practices: Optimizing performance



Local storage used for cache

Use SSD / NVMe

Split cache across multiple disks

Adjust the IOPS based on workload by monitoring disks



Parallelize access

Parallel writes

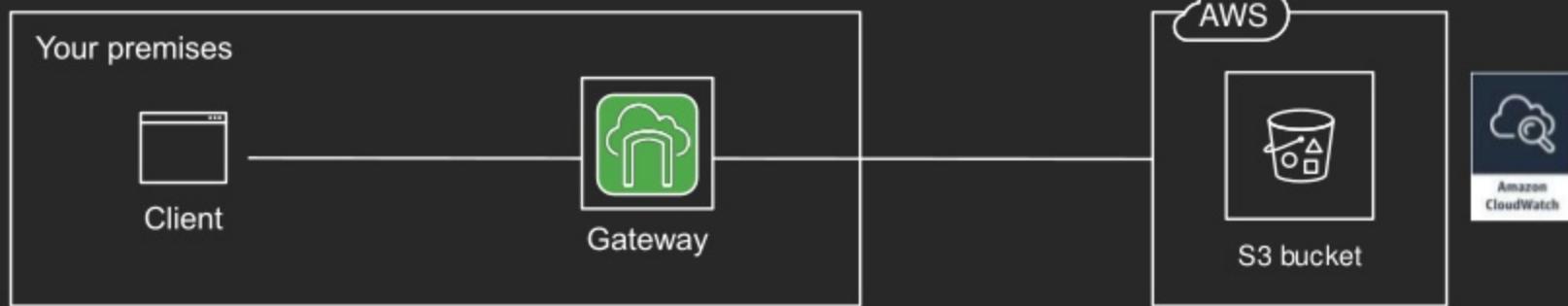
Multiple clients



Scale-out with multiple gateways

Find a logical split for example by folders, tapes, volumes

# Using CloudWatch to monitor your on-premises gateway like an AWS service



## Client performance

ReadBytes  
WriteBytes

## Cache performance

CacheHitPercent  
CachePercentUsed  
CachePercentDirty

## Upload performance

CloudBytesUploaded  
CloudBytesDownloaded

# Best practices: Leveraging Amazon S3 storage classes

Use lifecycle management for write-once workloads (e.g., archival)

---

Use Amazon S3 Standard for frequently used data

- Reading files in S3 Infrequent Access Classes (S-IA and Z-IA) costs retrieval fees
  - Modifying files in S-IA and Z-IA creates new objects and could lead to deletion fees
  - Glacier retrieval times leads to IO errors
  - Modifying objects in Glacier not supported: retrieve files first
-

# Best practices: Leveraging Amazon S3 storage classes

Use bucket versioning to maintain copies of your files

---

Setup version lifecycle retention policy

- Each time you change a file, you'll get a new version
- 

To recover/restore an older version

- Use the S3 API/Console to replace the current object with the old object
  - Then call RefreshCache to update the file in the gateway
-

# Storage Gateway in summary

# Storage Gateway in summary

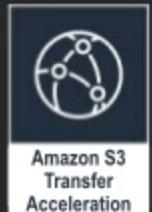
Feature	Benefit
Standard storage protocols	No changes to existing applications
Fully managed cache	Low latency access to frequently used data
Automatic and optimized data transfer	Minimizes network bandwidth
Automated Hybrid workflows	Leverage in-cloud processing
Multiple Deployment options	Supports multiple configurations
Security and compliance	Meets enterprise customer needs
Managed from AWS console and CLI	Simplified management and monitoring
Pay as you go pricing	Cost effective

# AWS data transfer & hybrid storage



## Online data transfer

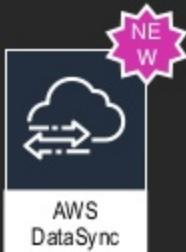
Edge locations for S3 enabled applications



Load streaming data into Amazon S3



Online transfer of active data

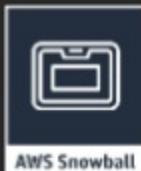


Managed file transfers into Amazon S3



## Offline data transfer

Ship static data into and out of Amazon S3

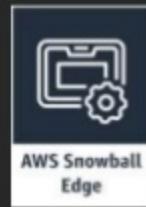


## Hybrid storage

Access AWS storage from on-premises



Storage and compute in disconnected environments



# How do I get started?

The screenshot shows the AWS Storage Gateway landing page. At the top, there's a navigation bar with links for Products, Solutions, Pricing, Learn, Partner Network, AWS Marketplace, Explore More, and a search bar. To the right of the search bar is a button labeled "Start with the Gateway". Below the navigation is a secondary navigation bar with tabs for Overview, Gateway Services & Features, Pricing, Getting Started, Resources, APIs, and Customers. The main content area features a large banner with the heading "AWS Storage Gateway" and the subtext "Hybrid cloud storage with local caching". Below the banner are two buttons: "Get started with AWS Storage Gateway" (yellow) and "Request more information" (white). A "WATCH THIS" section follows, containing a video thumbnail titled "Move From Tape Backups to AWS In 30 Minutes - November 15" and a "Register now >" button. The central part of the page contains a detailed description of AWS Storage Gateway, mentioning its hybrid nature, local caching, and integration with various AWS services like S3, Glacier, and EBS. To the right of the text is a video player showing a thumbnail for "Hybrid Cloud Storage with AWS Storage Gateway & Amazon S3".

Visit [aws.amazon.com/](http://aws.amazon.com/)

Drop by one of the demo booths

See one of us

# Breakout repeats

Friday, Nov 30

STG-305: Deep Dive Build Hybrid Storage Architectures with Storage Gateway  
10:45 – Time | Venetian Level 3 Murano

# Related breakouts

## Monday, November 26

STG-201: Tape Is a Four Letter Word: Backup to the Cloud in under an Hour  
2:30 PM - 3:30 PM | Venetian, Level 2, Titian 2202 - T1

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## Wednesday, November 28

NEW SERVICE: AWS DataSync  
11:30 AM – 12:30 PM | Venetian, Level 4, Lando 4202

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## Wednesday, November 28

NEW SERVICE: AWS Transfer for SFTP  
7:00 PM– 8:00 PM| Aria West, Level 3, Juniper 1 604

# Thank you!

Asa Kalavade

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Paul Reed

[paulreed@amazon.com](mailto:paulreed@amazon.com)



Please complete the  
session survey in the mobile  
app.