



CCTV and Video surveillance can be sold in two ways. On premise for government, hospitals, or schools if they insist on an on-prem solution. Here we sell the server software and add 20%/annum support. For smaller installations or those enterprise companies who are up-to-date with market trends, a SaaS solution is the way to go.

Typical Quotation for SaaS Model

60 camera licenses @ £9/camera/month £540 per month Includes recording, record on motion, virtual tripwire.

NB: £500 set up charge

Typical Quotation for On-Premise Model

1 X Software server (hardware not included) £3500

(60 camera licenses/server max)

60 Camera licenses@ £100 £6000

Support @ 20%/annum £1900

Total £11400

NB: £500 set up charge

ANPR and Facial Recognition POA