Going global with NiceDay

Umar Nizamani

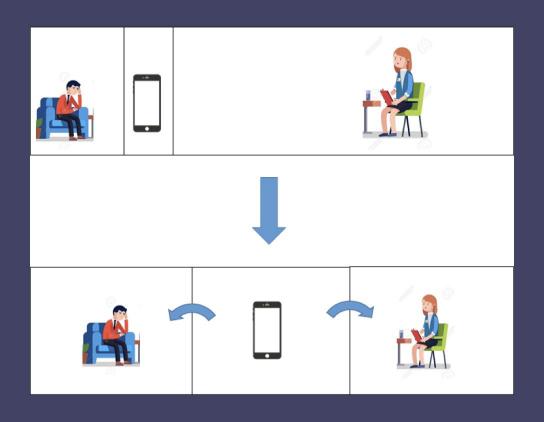
Hey, I'm Umar!

Umar Nizamani

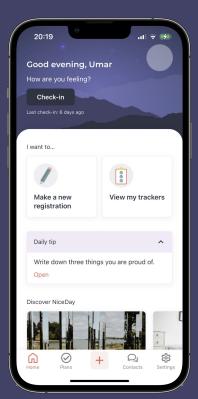
Slides: umarniz.com/2023-rotterdam-lsh-keynote

nicedaytherapy.com

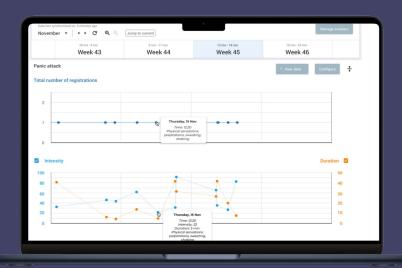
Making care effective and efficient



Data Supported Therapy



Clients take ownership
of their well-being with
the NiceDay app



Care Professionals use a web portal to see real-time progress of their client and are guided to work based on real world evidence driven practices

Trusted in Dutch public healthcare

2.300

Therapists

70.000

Clients



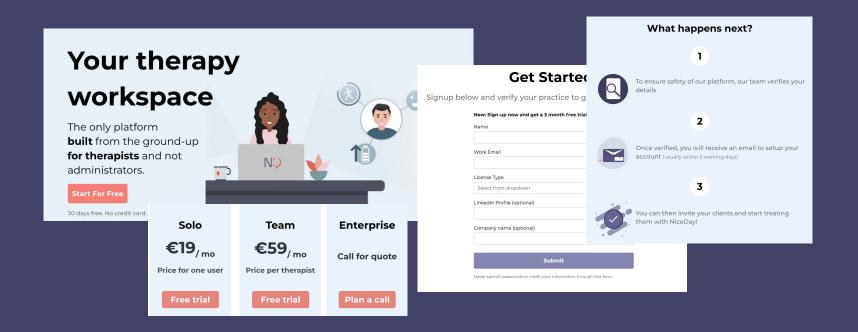
Going Global 🧳







Optimise for failing fast





- 116 116 13 13 Unqualified leads Prospects Approached Discussions Demos



Belgium - Cold Intros

569

118

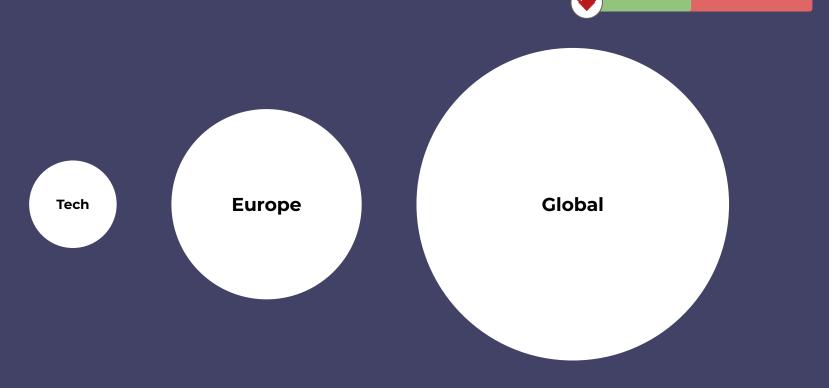
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Marketing Leads Sales Leads DMU Approached

Discussions

Demos

.2 Growing my network



Prioritise for first 4 months, then re-evaluate



14 - 16 Sep

European Conference on Mental Health

Participant - Europe

3 Oct

Mobile Health Congress

Participant - Netherlands

4-5 Oct

eMental Health International Match

Speaker - Online (New Zealand + Global)



26 - 28 Oct

IIMHL (International Initiative for Mental Health Leadership)

Participant - Ireland

9 - 11 Nov

eMental Health International Congress

Speaker - New Zealand + Global

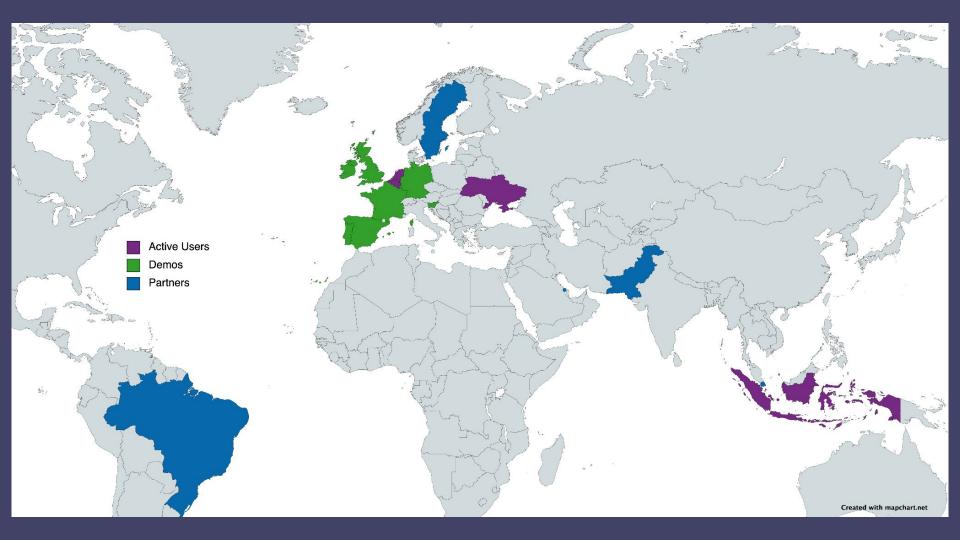


The Loneliness

You are not selling your product in a new country

You are building a new business in each country





Use the support network



RVO NBSO TFHC

Work closely with academia



Stay close to your values



Available free of cost to Ukrainians



Go out there and keep listening



Thanks!

Umar Nizamani umarniz.com

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