

Role: Branch Sales Head

Experience: 8-15 years

Location : Delhi

Responsibilities:

- Ensure is building/developing a robust team of HNI/UHNI/CA
- Focus NTB book build to ensure seamless CASA, TD,FX book growth
- Ensure deepening of relationships with ETB customers
- Work closely with team and other vertical stakeholders to ensure cross referral flow
- Ensure team is provided with adequate training programmes, knowledge development skills.
- Ensure compliance and integrity are paramount in all dealings by self and team
- Ensure thrust of Fee FX and Third-party products.

Thanks.