



## We came to India in 2005 and we haven't stopped since!

With a fleet of about 18,000 vehicles, we are one of the leading car leasing and fleet management companies in India, and the operational vehicle leasing and fleet management business line of the leading French Banking Group - Société Générale (Paris). We cater to more than 1600 corporate customers in over 280 locations across India. Established in 2005, we are headquartered in Mumbai and we have a direct presence in Delhi, Hyderabad, Chennai, Pune and Bengaluru. Through these offices and our partner tie-ups we have a pan-India operational reach. Over the last decade, we have proved to be a leading player in vehicle leasing and fleet management, by setting an industry benchmark for professionalism, transparency and service delivery. Visit us at [www.aldautomotive.in](http://www.aldautomotive.in)

- **World leader in vehicle leasing & management** - Part of the leading French Banking Group - Société Générale (Paris), ALD Automotive is one of the leading vehicle leasing companies globally and #1 Leasing Company in Europe. By managing over 1.76 million vehicles across 43 countries and catering to more than 100,000 corporate clients, we are among the most trusted names in the world of fleet management and corporate car lease.
- **Innovation** - We are constantly evolving in order to meet the ever-changing needs of our clients. We have introduced the My ALD platform, a new digital, multi-functional and multi-device platform dedicated to company and driver mobility. Using this app, you can manage every aspect of our client's car easily.

From checking leasing contract to vehicle maintenance, insurance, customising quote, everything can be accessed at your fingertips.

- **Customised advice** - Our team of qualified professionals works continually side by side with our clients be it large corporates, small and medium enterprises, start-ups or independent workers to guide them toward the best mobility solution for their specific needs.

## **Move 2025 - Our Strategy – Click to watch!**

Our 5-year strategic plan, Move 2025, outlines the main strategic objectives that will support our ambitious development. These objectives leverage the transformation that we started 5 years ago to seize growth opportunities that we see in the medium to long-term future. With this new strategic plan, we are positioning ourselves at the heart of the evolving mobility world and aim to strengthen our competitive edge. Our ambition is to become a fully integrated sustainable mobility provider and the global leader in our industry.

- **Move for Customers** - We want to be recognised as the most innovative provider of mobility products and services through digitalisation, customisation, flexibility, excellent customer experience and a unique mobility brand.
- **Move for Growth** - We want to be the global leader in sustainable mobility solutions by extending geographical coverage and customer reach with new partners in the mobility ecosystem, value-accretive acquisitions and new mobility solutions.
- **Move for Good** - We will place people and corporate social responsibility at the heart of the business model.
- **Move for Performance** - Our goal is to generate value over the economic cycle within a robust business operating framework to grow the company in a cost-efficient manner.

## **We work endlessly to revolutionize the vehicle leasing business in India and take pride in engaging the best minds in the country to achieve this dream.**

We owe our success to the immensely talented work-force working with us. As we have rapidly globalized and grown the business with the focus to become an admired brand, attracting and developing top-notch talent has been a key strategic priority. We have taken care in creating a rewarding and challenging work environment that encourages talent to grow professionally and personally.

## Whom are we looking for?

Assistant Vice President - Legal based out of the Corporate office in Mumbai reporting to the Chief Financial Officer

## What would you be responsible for?

You will be overall in charge of Legal department

- **Drafting, Vetting and Negotiation of all Customers/ Vendor / supplier agreements/ special contracts/ tender documents/ NDAs entered into by the company.** Coordinating with distinct stakeholders within the organization pertaining to execution of various Agreements and if necessary carry out amendments
- Carry out complete end-to-end compliance for companies act
- Design and implement the legal policies and procedures stipulated by the Group Head Office and local laws.
- **Guidance in implementing the Data Privacy Program and providing technical guidance to the recovery team for recovery/ IBC matters.**
- Implementation of contract lifecycle management tool for end-to-end tracking of all contracts
- To be abreast of the latest applicable law guidelines and circulars in order to assess and implement the reporting impact. Rolling out a tool for tracking all statutory compliances
- Conduct trainings for concerned staff regarding new Agreement templates and salient features of the new laws/procedures applicable to the business of the company
- Providing opinion/advise on various issues of various departments/ business units and preparing litigations strategy wherever required
- Liaising external legal advisers as appropriate. Developing a network of external lawyers/law firms for recovery and Motor Vehicle law litigation
- **Carry out Local India M&A which is a follow up of global merger starting from pre closing steps to final legal integration**

## What qualities should you have for us to consider you for this role?

- **LLB/LLM from reputed institute/college and a company secretary with 10 to 12 years' experience in relevant fields in Indian/multinational corporation. At least 3 years as Head of Legal**
- Knowledge of commercial law, good understanding of business situations
- Prior exposure to M&A desirable
- Exposure of dealing with IRDA and insurance regulation desirable
- Excellent verbal, listing and written communication skills in English.
- Expertise for Word and Adobe, Working knowledge of Excel and PowerPoint
- Demonstrates a sense of urgency and ability to meet deadlines.
- Ability to work independently or as a team member.