

QUOTATION

Client ID: ENV

Quote Date 28 May 2022	Quote Version 0.0.1
Quote Number QUO-04011	Quote Supplier Scottish Bay LLC
Quote Reference NACAS 2022	Supplier Address 30 N Gould St ste r, Sheridan, WY 82801, USA

Item	Description	Quantity	Unit Price	Amount USD
	NACAS 2022 Conference Participation O/B Client (Per Day) Expenses not included	4	625	2,500

			Subtotal	2,500
			TAX*	n/a
			TOTAL USD	2,500
			BTC	0.09

*BTC Equivalent Conversion 1 BTC = 28,685.80 USD		
TAX RATE	NET AMOUNT	TAX
No TAX	0.0871513	n/a

Due Date: 01st June 2022

Bank: Bank of America Account Name: Scottish Bay LLC Account No.: 898133406123 Wires: 026009593 Routing: 06100277 SWIFT: BOFAUS3NXXX Bank Address: NA 222 Broadway New York, NY 10038 US Dollars	Bank: Cryptocurrency Wallets/ Blockchains BTC: 3H8Cor81f59erzPxqqTJck14GNs6hQcukX ETH: 0x36e7dc61b6c78f6086b4c746a2bbb1b14d96fcef XRP: rLHzPsX6oXkzU2qL12kHCH8G8cnZv1rBjh (Destination Tag: 606279390) USDT: TNtGjt1Ye2fzfnryo5tTpWWUposkE3FeTF DOT: 198g5YQsfl2QmgmF9iGQCtZp1V9a2cQhFEcPdL5WGiv8fD9 KSM: Ds3cPHGCTcqwT9c8qKXWZ8cBLbVYe1vcN55DegQAWaCdzrF Crypto (Various)
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Terms A

Between the dates of 1st July 2022 and 1st September 2022 the client will provide the Service Provider, in this case: Scottish Bay LLC (US) - (i.) Full CRM access; (ii.) A company specific email address e.g. hywelb@envyo.co; (iii.) Relevant invitations and participation in Envyo team meetings; (iv.) A payment in accordance with the terms below.

The aforementioned Service Provider will: (i.) Collaborate with clients US Sales Manager to generate and qualify at least 3 leads/ opportunities per month (ii.) Follow up on all opportunities, with meetings at the universities campuses where neccessary, with the objective of getting universities to agree to the Clients Initial Agreement (iii.) Provide the Client with access to a client billing file - containing all estimates, quotes, bills and receipts relating to all matters billing, using the ClientID "ENV".

Billables will be as follows; (i.) Service Provider will convert the leads/ opportunities and forge deals between the Client and universities; (ii.) The expectation is a 10 billable hour working week (2 hours daily). (iii.) Billable at a rate of \$225 USD per hour, which is subject but not limited to, settlement by way of commission and/or the "bankroll" payments e.g. 10% commission of each Initial Agreements estimated first years revenue, 50% of the aforementioned will be released upfront to the Service Provider, in order to settle the accrued account balance. Any shortfall must be settled simultaneously by the Client. The final 50% of the commission is to be paid within 6 months of Client Initial Agreement signing: The bi-annual performance of the agreement between the Client and university, may be used to adjust the original estimate prior to the aforementioned. In the interim of the Client awarding commission, they will "bankroll" the Service Providers activities on this business, in advance of any labor, by awarding this minimum amounts, at the following minimum intervals; (iv.) \$4,000 USD Monthly "bankroll". Prior to the final commission payment related to this agreement, the Service Provider will remain accessible to both the university and Client (but billable at the aforementioned rate). (vi.) expenses settled from the bankroll amount deposited to the Service Provider, unless authorised for an end-of-the-month expense claim.