

# QUOTATION

Client ID: ENV

<b>Quote Date</b> 02 July 2022	<b>Quote Version</b> 0.0.0
<b>Quote Number</b> QUO-04051	<b>Quote Supplier</b> Sion Hywel Buckler
<b>Quote Reference</b> July.(Terms-C)	<b>Supplier Address</b> 30 N Gould St ste r, Sheridan, WY 82801, USA

Item	Description	Quantity	Unit Price	Amount USD
	July (2022) - Terms of service (C)	1	n/a	11,750

			Subtotal	11,750
			TAX*	n/a
			<b>TOTAL USD</b>	11,750
			BTC	0.61

<b>*BTC Equivalent Conversion</b>		
1 BTC = 19,263.10 USD		
<b>TAX RATE</b>	<b>NET AMOUNT</b>	<b>TAX</b>
No TAX	0.614244175	n/a

Due Date: 05<sup>th</sup> July 2022

Bank: <b>Revolut</b> Account Name: <b>Sion Buckler</b> IBAN: <b>GB58 REVO 0099 7084 2305 34</b> BIC: <b>REVOGB21</b> Branch Address: <b>7 Westferry Circus 4th Floor, London, E14 4HD</b>  US Dollars	Bank: <b>Cryptocurrency Wallets/ Blockchains</b> <b>BTC:</b> 3H8Cor81f59erzPxqqTJck14GNs6hQcukX <b>ETH:</b> 0x36e7dc61b6c78f6086b4c746a2bbb1b14d96fcef <b>XRP:</b> rLHzPsX6oXkzU2qL12kHCH8G8cnZv1rBJh (Destination Tag: 606279390) <b>USDT:</b> TNtGjt1Ye2fzfnryo5tTpWWUposkE3FeTF <b>DOT:</b> 198g5YQsfl2QmgmF9iGQCtZp1V9a2cQhFEcPdL5WGiv8fD9 <b>KSM:</b> Ds3cPHgCTcqwT9c8qKXWZ8cBLbVYe1vcN55DegQAWaCdzrF  Crypto (Various)
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## Terms C

Unikle Terms A, whereby (with the exepmtion of the monthly "bankroll" budget) the Service Providers labour expense of \$225 per hour is settled in full, largely upon a deal signing only, as part of a wider commission agreement. In Term C the actual expenses and labour from June/July are to be half paid in anticipation of six face-to-face on-campus meetings with universities, which henceforth replace the "deal signing" as the definition of commission.

Furthermore these six meetings are assumed to all occur before August 1st 2022. And since payment is made in advance, also in accordance with Terms A - this alternative term is also proposed in response to a previously completed month of working with the client and their prospective clients, whereby it was learnt that many more hours we saught after for Terms A. A demand of the clients prospective clients just as much as the client. This brought the estimated hours from 40 in June to somewhere in the region of 80+ billable hours, which may grow further throughout July 2022 now that there is traction.

While the client seeks to take care with startup capital and cashflow, the Service Provider equally must take a firm position not to overachieve or overextend, since the billable hours may not be, unless terms revisited, remunerated until many weeks into the future, when a commission is awarded that settles said ledger. The Service Provider and Client must equitably share risk and return. The 50% due and payable in this new term, does account for the \$4k already paid in June and the \$4k to be paid for July. So for clarification it's not 50% of labour costs + \$4k (bankroll) being paid, it's only the difference between the bankroll amount agreed and the additional cost to ensure that 50% of labour has been settled beforehand. In addition to 50% of expenses, both incurred from June and forecasted for July 2022.