

Carlos Gregory Smith

1-26-19 Kizuki Nakahara-ku, Kawasaki-shi

Kanagawa-ken, Japan 211-0025

Soreu Domi Bldg. Apt. #301

Email:carlosgrsmith@hotmail.com **Cell Phone:** 011 (81) 80-4660-1098 **Other:** 011(81) 45-304-6504

CAREER GOALS: Dedicated Professional pursuing a new career in Information Technology with a focus on Programming, Database Design, Software Engineering, System Administration or Network Administration, and Project Management

SUMMARY QUALIFICATIONS:

- Dedicated to career oriented company that value its employees
- Excellent work ethics and leadership skills by way of example
- Driven by proven results and documented facts to reach goals
- Ability to use critical thinking, analytical skills, and thought processes
- Experience in MYSQL WORKBENCH, SQL LANGUAGE, PHP, HTML, CSS, JAVASCRIPT, DREAMWEAVER, FLASH, RELATIONAL DATABASE, MICROSOFT ACCESS, NETWORK DESIGN, VISUAL PARADIGM, JAVA NETBEANS, JAVA SERVER FACES, GLASSFISH SERVER, APACHE SERVER, C-PANEL, JDBC, GUI DESIGN, ENTITY RELATIONSHIP GRAPHS, USE CASE DIAGRAMS, CLASS DIAGRAMS, PROJECT MANAGEMENT, COMPUTER SCIENCE, SOFTWARE ENGINEERING, NETWORK DESIGN, SYSTEM DESIGN, ALGORITHMS

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EDUCATION:

- Masters Degree – Computer Science
Programming Masters Advantage 8.0 Program 2/2013 - 9/2014
Colorado Technical University Online Current GPA: 3.66
- Bachelor of Science Information Technology - Software Application
Programming Masters Advantage 8.0 Program 8/2010 - 5/2013
Colorado Technical University Online Current GPA: 3.66
- International Relations w/a background on Asian Law and Politics 8/92 - 12/93
Sophia University - Tokyo, Japan GPA: 3.16
- Paxon Senior High School 1983 –1986
Jacksonville, Florida USA High School Diploma

PROFESSIONAL CERTIFICATIONS, SKILLS, AND TRAINING:

- ISO 9001/2008 Quality Management Systems Auditor/Lead Auditor Certificate
- CGE Web Specialist (Japanese Job Training Program)
- Intermediate Level Japanese Speaking and Writing Ability

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EMPLOYMENT HISTORY:

(1) Financial Advisor

Aug 08 – Aug 09 **Financial Partners Japan** **Tokyo, Japan**

- Built Investment Portfolios in Real Estate, Bonds, Commodities, and Stocks
- Advised clients on Investment Opportunities & Asset Weighting in Portfolio
- Managed small team that focused on Real Estate State Transactions and Seminars
- Introduced clients to Commonwealth Bank Japan and helped them understand the bank's lending terms for Real Estate Purchases
- Researched Assets to determine Trends, Valuations, and Best Investment Time
- Brought together buyers and sellers for the purpose of introducing new investment opportunities, signing contracts, and closing transactions at investment seminars
- Negotiated Business to Business Contract between Financial Partners and Coldwell Banker's Japan that would have brought additional revenues to the company and allowed Financial Partner's employees another avenue to gain sales commissions

(2) Medical Sales & Distribution, Self-Employed

Jan 98 – Jan 06 **Dominant Distribution System** **Kawasaki, Japan**

- Managed the sale and distribution of Arthrex, Conmed, Steris, and other medical equipment manufacturer's products to US Military Hospitals in Japan, Guam, and Korea
- Negotiated Blank Purchasing Agreements, Prime Vendor Contracts, One-Time Purchase Orders, and Department of Veteran Affairs Contracts with US Government and Department of Defense, namely logistics and medical departments
- Arranged International Shipping Transportation and Documents
- Processed Government Purchase Orders, both credit cards, checks, direct payment
- Arranged and Educated Military Surgeons, Nurses, and Technicians on the proper use of medical equipment at training seminars

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EMPLOYMENT HISTORY (continued):

(3) Retailer, Self-Employed

Jan 04 – Jan 05 Shakamedia Music Retail Store Kawasaki, Japan

- Owned/Operated/Managed Music Retail Store 42sq. meters with capacity to hold 10,000 CDs, DVDs, and RECORDs
- Oversaw construction, store layout and design, point of sale marketing
- Negotiated Short and Long-Term Contracts with Music Industry Suppliers

(4) Surgical Technician

Jan 86 – Aug 92 United States Military Army (TAMC) Honolulu, Hi

- Assisted Surgeons on Orthopedic, Neurology, General Surgery, ENT, OB-GYN, etc
- Performed under tense pressure in surgical suite
- Ordered and stocked surgical supplies
- Trained new recruits
- Honorable Discharge Aug 1992

(5) Additional Medical Facilities

<i>Jan 88 – Aug 94</i>	<i>Kapiolani Women's and Children's Hospital</i>	<i>Honolulu, Hi</i>
<i>Jan 88 – Aug 92</i>	<i>St. Francis Hospital</i>	<i>Honolulu, Hi</i>
<i>Jan 92 – Aug 94</i>	<i>Straub Hospital</i>	<i>Honolulu, Hi</i>
<i>Jun 96 – Sep 96</i>	<i>LA County Hospital</i>	<i>L.A., Ca</i>
<i>Oct 96 – Jan 97</i>	<i>UCLA/San Francisco General Hospital</i>	<i>S.F., Ca</i>

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COMMUNITY SERVICES:

- Member of Children Rights Network Japan (CRN Japan)
- Member of Left Behind Parents Japan (lbpjapan.org)
- BAC Home.org