**Jérémie Daniel DROUILLARD**

Tel: 514-538-6308 E-mail 1: [jeremie.drouillard@mail.mcgill.ca](mailto:jeremie.drouillard@mail.mcgill.ca)

Languages: Fluent in Italian, English and French, basic Spanish

**EDUCATION**

**USA – Conferences ( Harvard, MIT, Stanford University – Private Equity and Venture Capital, Basic Knowledge of Robotics, Artificial Intelligence and Data Management)**

**USA - Arizona State University (Study Abroad Scholarship) –** Business Taxation, Commercialization and Entrepreneurship

**Italy - Università Commerciale Luigi Bocconi (Study Abroad Scholarship) –** Finance, Accounting, Investment-Banking, Private Equity and Venture Capital, Supranational Organizations, International Relations

**Canada - McGill University** **(Home University)** ­ Finance, Accounting, International Business

**Last Academic year CGPA**: 3.75 / 4.00

Undergraduate Society Executive (MUS) - Senator at McGill Senate 2009 - 2010

* Elected by B.Com student peers to work closely with senior McGill administration
* Consult administration and students on needs & resource allocation for projects

Honorary Degrees & Convocations Committee 2009 - 2010

* Discuss and vote nominations for McGill’s supreme academic honors.

Advisory Board for Selection of a Dean 2009 - 2010

* Participate in advisory for selection and reappointment of Managements’ Dean.

Public Policy Forum Workshops:

* Ontario-Quebec Commercial Accord, Montreal Fall 2009 Spring 2010
* Retaining Talent – Shaping the organization of future, Montreal Fall 2009 Fall 2009

Member of class ambassadors committee for Organizational behavior Winter 2009

**RESULTS:** Instigated McGill university and Montreal business community (municipal, provincial, federal) to found the Quartier de l’Innovation (QI) de Montreal for Entrepreneurs and Start-Up Community for engineers and scientists.

**Vanier College** – Diploma of College Studies – Natural Sciences Spring 2008

Electives: Neurology, Astrophysics & Astronomy

Leader of Vanier Student Delegation for 2008 Youth Forum at the National Assembly

Writer for College newspaper and committee member of various activities 2006 -2008 2006- 2008

**Other interests and skills**

*Other reading interests:* social and political history, public policy and strategy, geography, geology, astronomy, physics, mining and energy sectors, banking and finance, travel magazines, research publications, political and economic press (e.g. Financial Times), legal and public affairs, entrepreneurship and start-ups, high tech manufacturing and operations, global supply chains, health economics, sustainability and design, architecture and urban planning.

*Travel interests:* visiting rural communities in Europe and Caribbean, visiting historic landmarks, climbing heights and kayaking.

*Sports:* hockey, baseball, swimming, cycling, tennis, handball and badminton.

*Computer skills:* Amex@Work, Standard Payment Systems, Virtual Trade Commissioner online tools, FreeBalance (accounting operations and treasury), government database research, proprietary software for management of Intellectual Property and Patent Applications.

*Character:* dynamic person with a strong work ethic who is very intellectual and scientifically oriented, ability to adapt to different cultures, successful experiences and one failure living and working full time for an extended period outside Canada (visited over 25 countries and lived long term in 5 countries)

**WORK EXPERIENCE**

**McGill University – Office of Commercialization Summer 2012**

**VP Research and International Relations**

**Administrative Assistant and Event Organizer – Researcher and processor of IP and related documentation for IP captured from various university faculties.**

Working alongside MBA and Ph.D colleagues, I had the opportunity to familiarize myself with the process of inventions, conceptions, patenting, licensing and commercialization process of innovations and/or new products in the pharma, biopharma, genomics, nanotech and medical devices markets. Exposure to broad background of market research and started the complex task of starting and building my own start-up from scratch trying to design and manufacture novel and patented health care/medical device/consumer discretionary market products.

**Canada Economic Development** for Quebec RegionsMay 2009 - 2012

**Departmental Assistant - Corporate services - Accounting, HR** Montreal, Canada

*Full-time during summers / 15 – 20 hours/week during school*

* Processed Inter-departmental Settlements (IS) and conciliation of accounts
* Assisted auditing of payables & receivables of various cost departments
* Executed services for exempt staff, cabinet minister & deputy minister
* Assisted with administration of Amex government business travel accounts
* Executed daily bank deposits of revenues and grant reimbursement ($1-5 million)
* Assisted analysis of financial transactions for various regional spoke offices.
* Imported daily transaction files from PWGSC for coding and validation.
* Audited payments for travel and hospitality of executive personnel.
* Administrative support for Staffing, Payroll and HR Planning & Learning
* Ensure corporate compliance of department with Treasury Board Policies
* Organisation of workshops between employees and management

**Human Resources and Skills Development Canada** January - May 2009

**Youth Service Officer - Service Canada Center** Montreal, Canada

*18 hours/week during school*

* Analyzed requests for programs offered by Service Canada and 13 departments
* Promoted awareness of online government program delivery for employers
* On-site meetings with clients (employers) to implement internet based government services

**Veterans Affairs Canada** August-December 2008

**Bilingual Interpreter - International Operations** Arras, Pas-de-Calais, France

*Full-time 5 month stint overseas – One of 14 members of National team for Fall 2008*

* Represented Canada in international ceremonies for the 90th Anniversary of Armistice in France and Belgium
* Participated in logistical execution of wreath bearing with dignitaries and spoke during ceremonies:
* Beaumont Hamel Newfoundland Memorial ceremonies
* Canadian National Memorial at Vimy Ridge
* Menin Gate Memorial ceremonies in Belgium
* Canadian Delegation representative at the Rededication of the Australian Corps Memorial Park by the Governor-General of the Commonwealth of Australia.
* Canadian Delegation representative at the 90th Anniversary of the Battle of Cambrai
* Visitor experience management and interpretation of Canadian Military History at Vimy and Beaumount-Hamel for foreign government delegations, regiments and civil organizations (RCMP, DND, RCL, HoC)
* Presentations in elementary schools, drafting of official correspondences with local authorities, schools and support organizations.

**Records Agent - Quebec Regional Directorate** December 2007 - August 2008

*Full – time during summers / 25 hours/week during school*

* Administered distribution of annual Veterans’ services follow-ups.
* Physical and electronic triage and classification of documents for archives.
* Implemented a storage project of closed files for National Archives of Canada.

**Analyst - Treatment Authorization Center** July 2006 - December 2007

*Full – time during summers / 13 hours/week during school*

* Applied business process to paper claims, issued payments and authorization of payments for advantages to Veteran pensioners in Ontario and Quebec.
* Screened and analyzed telephone requests for authorizations from health providers in fast-paced environment.

**City of Pointe Claire - Culture, Sports, Leisure and Social Development** 2003-2007

**Lifeguard and Instructor** Pointe-Claire, Canada

*Full-time during summers / variable part-time during school*

* Taught swimming lessons to children, teenagers, adults and elderly.

Pointe-Claire, Quebec September 2003 –October 2007

**SELECTED AWARDS, LEADERSHIP TRAINING AND VOLUNTEER EXPERIENCES**

J.R. Mallory Lecture – Canadians & Americans: Our converging character 2011

SAP North America Scholarship ($5,000) (1 of 15 awarded) 2010

Fulbright Canada Lecture – U.S.-Canada Relations: Strategic Vision 2010

The RioTinto-Richard Evans International Exchange Award ($3,000) 2010

Annual Conference of the Institute of Public Administration of Canada 2010

Executive-in-residence lectures, Global Capital Markets conferences 2009 - 2010

Semaine Italienne de Montréal Volunteer – set-up and VIP greeting 2009 - 2010

McGill Leadership Summit- President Clinton Keynote Address 2009 2009

Intern on Board of Directors – Caisse Desjardins - Dorval-Pointe-Claire 2007 - 2008

Logistical aid for 65th Anniversary of Dieppe Raid in Longueuil 2007

Quebec Youth Parliament at the National Assembly in Quebec City 2006 - 2008

Scouts of Canada (Survival training, Winter Camping, Jamborees) 1992 – 2003

**Advanced Knowledge of Following Doctoral Dissertations**

Social Stratification and Political Power – Schwab, R.G. (1973) – Department of Political Science

Resource change and factions: East Indians in Guyana – Silverman, M. (1973) – Department of Anthropology

Select Committees and the Functions of Parliament – Robinson, A. (1973) – Department of Political Science

Corporate Equity and A Comprehensive Tax Base – Berardinucci, D.A. (1974) – Department of Economics

The OPEC Agreements and Economic Development – Boyce, R.W. (1974) – Department of Economics

The Incidence of Profits Taxes – Burbidge, J.B. (1974) – Department of Economics

Persecution of the Orthodox Church in Soviet Russia, 1917-1927 – FIL’, H. (1975) – Department of History

Systems Transformation and the Military Coup in Chile – Orlov, R.S. (1975) – Department of Political Science

The Commonwealth Caribbean: from Federation to Common Market – Clarke (1975) – Department of Political Science

Socialist and Capitalist Perspectives on the Development Process and the Role of International Capital Flows: Theory and Practice – Domingo (1975) – Department of Economics

Imperial Liberal Centralists and the Hungarian Ruling Class – The Impact of Franz Joseph’s Administration on Hungary – Hidas, P.I. (1974) – Department of History

Productive and Unproductive Labour in the History of Economic Thought – Boss, H.H. (1978) – Department of Economics

British-Israel - Virr, R.E. (1980) –Deparment of Religious Studies

The Canadian Federal System in the Continental Parameter: Disintegration or Adaptation – Saba, J. (1975) – Department of Political Science

Ethnicity and Elite Interests in Nigeria – Nwakwesi, M.L. (1974) – Department of Political Science

Structural Pluralism in 19th Century British Guiana – Wagner, M.J. (1975) – Department of Geography

Economic Evaluation of Ethylene Production in Alberta – Srebrnik, L. (1977) – Department of Economics

Tax Incentives To The Manufacturing Sector in Canada – Forde, P. (1977) – Department of Economics

Israel and Black Africa: The Rupture of Diplomatic Relations - Vineberg, R.A. – (1977) – Department of Political Science

A Study of The Oil Industry of Trinidad and Tobago – Bayne, C.S. (1977) – Department of Economics

Three Essays in the Economics of Globalization – Do, V.D. (2008) – Department of Economics

The Campaign Against Tuberculosis in Canada 1900-1950 – McCuaig, K (1980) – Department of History

Modern Capitalist Planning and Canadian Federalism: The Case of High Technology Industries – DeWilde, J.F. (1979) – Department of Political Science

Engaging Avian Influenza – Dirlikov, E. (2008) – Department of Anthropology

Religious Experience – Davis, J.M. (2007) – Department of Religious Studies

Shared Experiences – Davidson, M.J. (2007) – Department of Social Work

Devious, Dashing, Disturbing – King, S. (2007) – Deparment of English

The Rise and Fall – Jacobsen, D. (2008) – Department of Political Science

Multinational Citizenship and Education – Iacovino, R. (2008) – Deparment of Political Science

Economic Equality and Biodiversity Loss: An Examination at Two Scales - Holland, T. (2007) – Deparment of Geography

Inuit Knowledge and Perception of Land Water Interface – Heyes, S. (2007) – Department of Geography

Federalism, Public Good Provision and Corruption: Three Essays in Political Economy – Sengupta, B (2007) – Department of Economics

Mergers Under Trade Liberation – Chaudhuri, A.R. (2007) – Department of Economics

Economic Policies in Developing and Emerging Market Economics: Three Essays in International and Development Economics – Wang, S. (2008) – Department of Economics

Turkish Nation-Building Process: An analysis of Language, Education, and Citizenship Policies during the Early Republic (1920-1938) – Bayar, Y. (2008) – Department of Sociology

Essays on Airline Competition and Network Structure – Belford, C.S. ( 2008) – Department of Economics

The Interface of Medicine, Spirituality, and Ethics: McGill Programs in Whole Person Care – Prokopy, J. (2008) – Department of Religious Studies

Identifying Hidden Boundaries Within Economic Data in the Time and Space Domains – Ntantamis, C. (2009) – Department of Economics

Three Essays on Labour Mobility – Von Restorff, C-H. (2009) – Department of Economics

The United States Government Manual - 2012

Bank of Canada – Financial System Review - 2012