

# EKT-816 Lecture 3

Counterfactuals, Causality, and Potential Outcomes

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# Potential Outcomes and Causality

- what do we mean by “causation”?
  - $B$  happens after  $A$ ?
  - $B$  and  $A$  often happen together?
- suppose we have a binary “treatment”,  $D$ 
  - corresponding to each person  $i$  there is a pair of *potential outcomes*  $(Y_i^0, Y_i^1)$
  - the *causal effect* or *treatment effect* for person  $i$  is  $Y_i^1 - Y_i^0$
- we only observe one of the two potential outcomes
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  - thus, in order to make statements about causality, we have to fill in missing data
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# The Selection Problem

- notice that  $Y = DY^1 + (1 - D)Y^0$ , for all individuals
- what does a naive comparison of mean outcomes give us?

$$\begin{aligned}E[Y|D = 1] - E[Y|D = 0] &= E[Y^1|D = 1] - E[Y^0|D = 0] \\&= E[Y^1|D = 1] - E[Y^0|D = 1] \\&\quad + E[Y^0|D = 1] - E[Y^0|D = 0] \\&= E[Y^1 - Y^0|D = 1] \\&\quad + E[Y^0|D = 1] - E[Y^0|D = 0]\end{aligned}$$

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  - similar definitions for the effect of treatment on the *untreated* (TUT)
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- what “policy” questions do these answer?
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- what is being claimed?
  - is it a causal statement?
  - a statement of fact?
  - a normative judgement?
    - ▶ is there an implicit causal claim underlying it?
    - ▶ if yes, would there be effects on other outcomes?
    - ▶ might lead us to think about efficiency, equilibrium, etc.
  - something else?
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- suppose we do an experiment, so that  $D \perp\!\!\!\perp (Y^1, Y^0)$
- then our comparison of means delivers the ATE:

$$E[Y^1|D=1] - E[Y^0|D=0] = E[Y^1] - E[Y^0] = E[Y^1 - Y^0]$$

- Tennessee STAR experiment
  - affected about 11 600 children over 4 years (1985 - 1988)
  - 3 treatments:
    - small class (13-17)
    - small class (22-25) + part-time TA
    - normal class + full-time TA
  - Table 2.2.1: descriptive statistics
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# SUTVA, General Equilibrium and External Validity

- “stable unit treatment value assumption”
- this is actually two assumptions
  - potential outcomes for a given individual don't depend on treatment for others
    - “spillover effects of education for a given parent to their schoolmates’ children”
    - “the Gates’ proposal to give 20% of families in rural sub-Saharan Africa children’s books” effects in schooling?
    - “other researchers think of these as “general equilibrium effects”
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    - “voluntary migration vs kidnapping”
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  - 4: what is your mode of statistical inference?
- there is more to research than this, but:
  - answers to these questions are the core of a project
- evaluating whether given strategies are appropriate
  - given the question
  - given the data
  - will be our agenda for the rest of the course
- conversely, thinking through whether a particular strategy would deliver a credible estimate
  - helps you design a project
  - helps focus attention on the biggest potential weaknesses (and how to overcome them)



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  - wage and productivity trends
  - flow approach to labor markets
- still, a large majority of economic research at least aims at causality
  - might correspond to a parameter in an economic model
    - a labor supply elasticity
    - an elasticity of substitution (in production)
  - might be "policy relevant"
    - how to think carefully about external validity here
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- example: Milgram experiment
- racial or gender discrimination
  - do we want to manipulate race or gender itself? or the *perception* of race?
  - Goldin and Rouse (2000) experiment on blind auditions for orchestras
  - resume audit studies
- school start age and test scores
  - if maturity has an effect (ability to sit still, concentrate), inherently confounded with age
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# What is Your Identification Strategy?

- also known as: “what is the source of the identifying variation?”
  - this will make more sense later when we discuss OLS and IV
  - basic idea: *what, precisely, is the evidence for your causal claim?*
- if we don't understand what aspects of the data drive the conclusions, how can we assess the credibility of the claims?
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# References

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