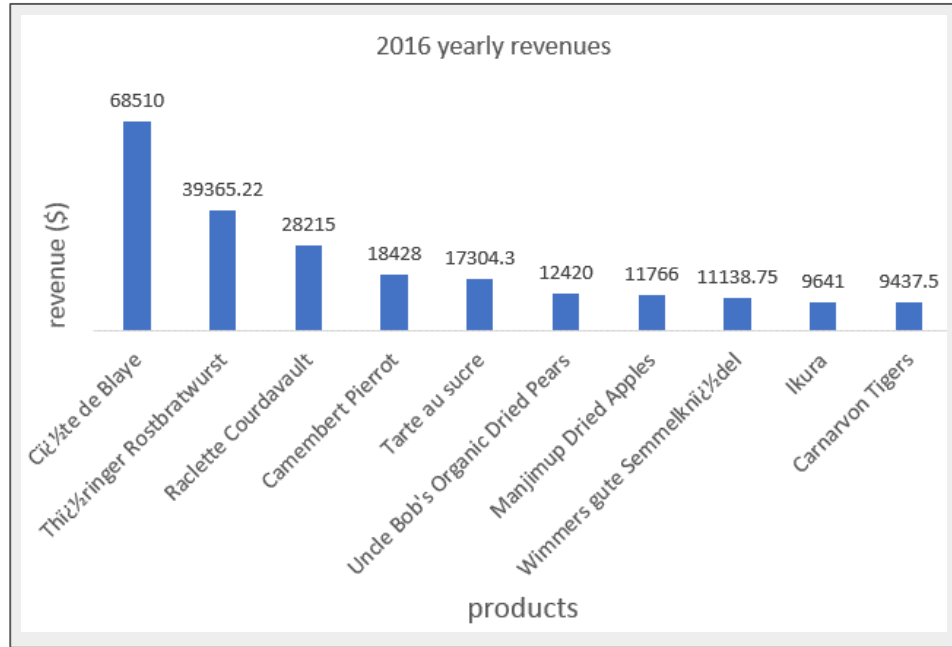


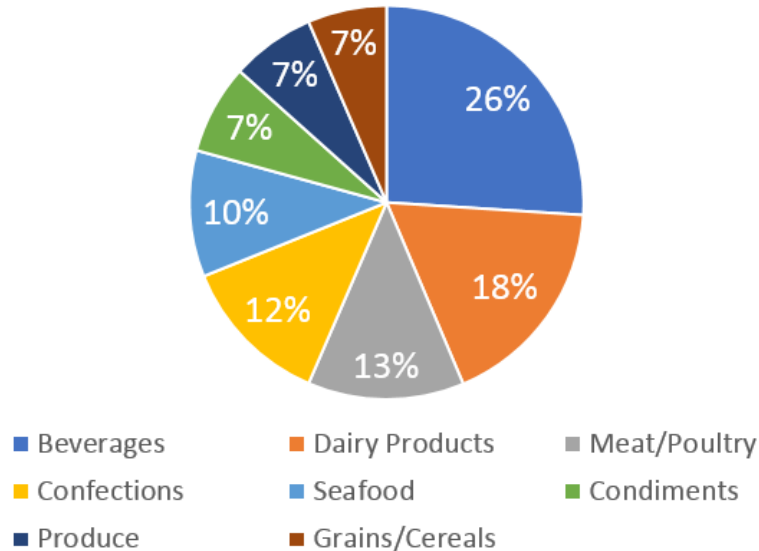
Top 10 products in revenue in 2016



In the most recent year from which we have data, 2016, these are the 10 products that generated more revenues. The first product is Cote de Blaye, with a revenue of \$68,510, followed by Thüringer Rostbratwurst with almost \$40,000. The tenth product gave almost \$9,500.

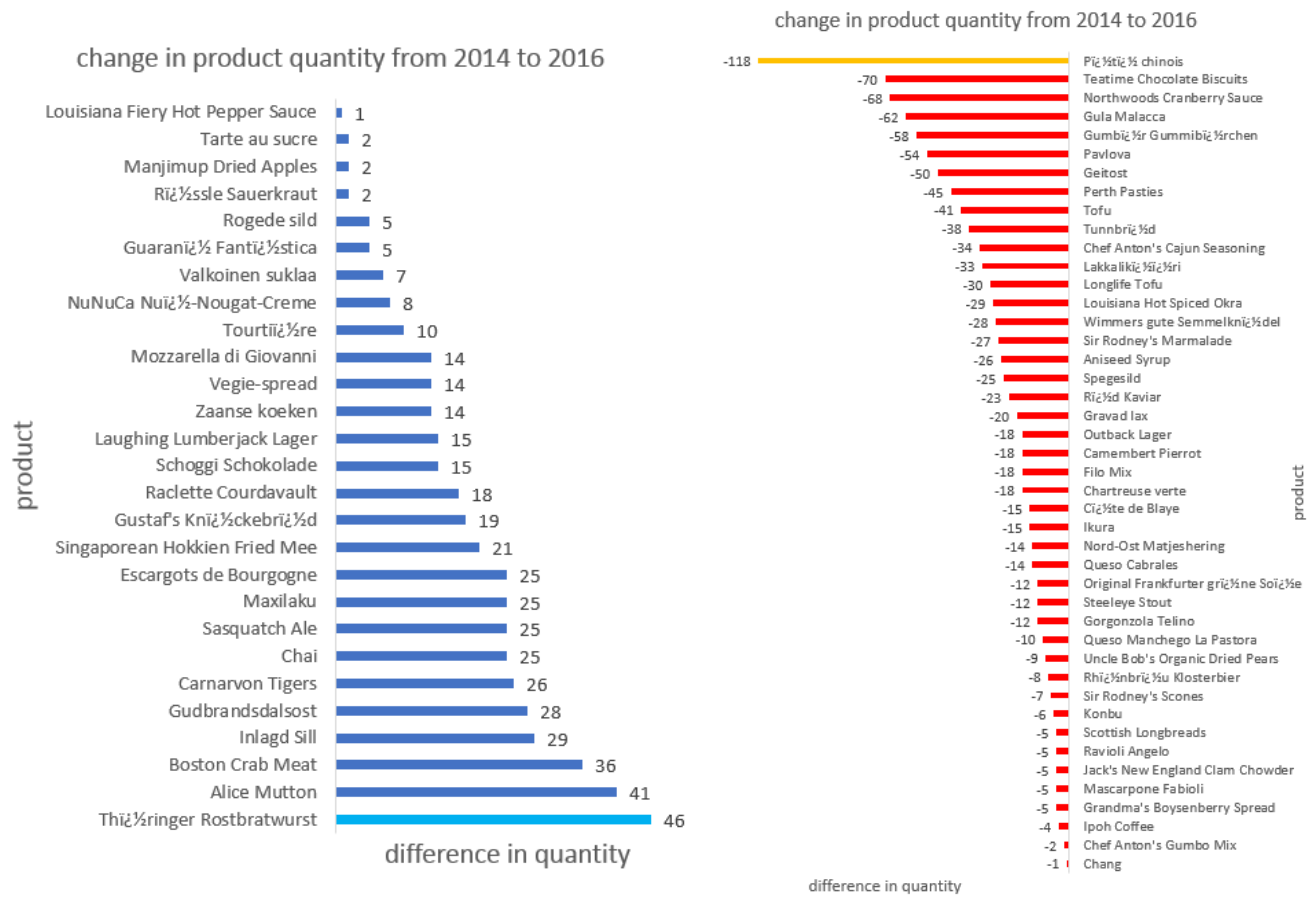
Revenue in 2016 grouped by categories

2016 revenue by product category



Beverages is the category that produced more revenues in 2016, 26%. A 18% of the revenues was achieved with dairy products. Meat/poultry, confections and seafood allowed the 13%, 12% and 10% respectively. Finally, condiments, produce and grains/cereals got 7% of the revenue each.

Quantity change in products from 2014 to 2016

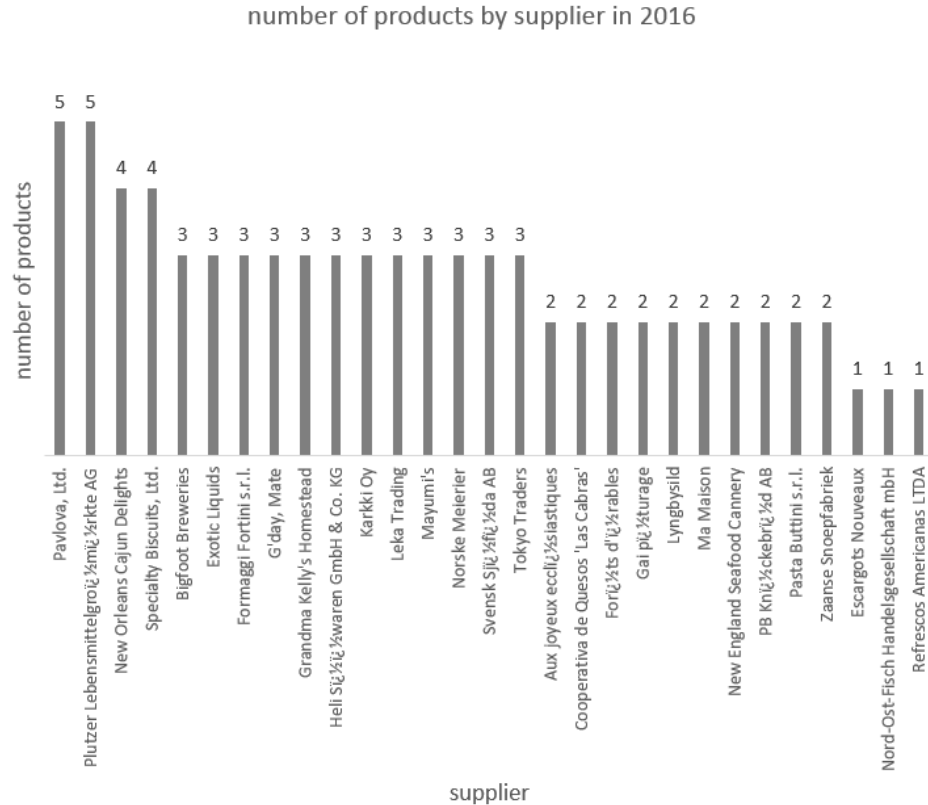


Thiringer Rostbratwurst increased in 46 the quantity of orders from 2014 to 2016.

On the contrary, Piti chinois decreased in 118 units the order.

Gnocchi di nonna Alice and Flotemysost had no change in orders (not represented).

Number of products by supplier in 2016



Pavlova, Ltd. and Plutzer Lebensmittelgroßmärkte AG are the suppliers that provided the greatest number of products in 2016, 5 each. Most of the suppliers supplied 3 products, and three providers only distributed one product.