



# SOUNDCORE GROUP

# COMPANY PROFILE

# 2023

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SoundCore Group, E18 NPA Quarters,  
Maitama, Abuja



# WELCOME TO **SOUNDCORE GROUP** COMPANY PROFILE

SoundCore Group is a group of Companies based in Abuja with operations in the Mining, Agriculture, Media, Real Estate and Energy Sector.



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# Introduction

**Soundcore Group is a fast-growing boutique firm that has created an impressive footprint in all its areas of operation within a short period of time. We prioritize the needs of our clients and strive to exceed expectations at every given opportunity.**

**Our clientele cuts across all industries in public and private sector.**



## **WELCOME TO SOUNDCORE**

GROUP

### **OPERATIONS:**

MINING AND AGRICULTURE  
TRADING AND INVESTMENT  
PROPERTY DEVELOPMENT  
MEDIA  
ENERGY



# OUR VISION



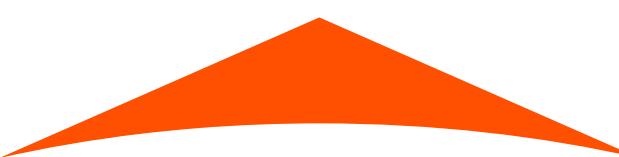
TO BE THE NEW NARRATIVE  
FOR DOING BUSINESS IN AFRICA.



# OUR MISSION

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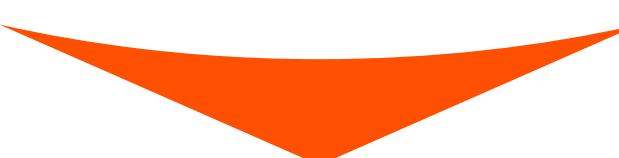
**To create value and superior returns through innovative and sustainable business decisions, strategies and practices.**



**To consistently deliver excellent and professional services that exceed the expectation of our clients, partners and stakeholders.**



**To provide a conducive environment that allows for the actualisation of personal and organization goals.**



# CORE VALUES

The Acronym for our Core Values is

**TRIPPLE- A**

**T**RANSPARENCY  
**R**ESILIENCE  
**I**NNOVATION  
**P**EOPLE-ORIENTED  
**P**ROFESSIONALISM  
**L**EARNING  
**E**XCELLENCE  
**A**CCOUNTABILITY

# ABOUT SOUNDCORE GROUP

**SoundCore Group is a group of Companies based in Abuja with operations in the Mining, Agriculture, Media, Real Estate and Energy Sector.**

**The group currently comprises of 5 subsidiary companies through which it operates its businesses.**

**SoundCore Group is a fast-growing boutique firm that has created an impressive footprint in all its areas of operation within a short period of time.**

**SoundCore Group has a team of young, vibrant, innovative and highly professional workforce with proven competence that are able to deliver projects successfully in a timely manner. We prioritize the needs of our clients and strive to exceed expectations at every given opportunity.**

**Our clientele cuts across all industries in public and private sector.**

**SoundCore Group maintains a healthy and symbiotic relationship with governmental and regulatory agencies in the sectors where we do business, and this allows the company navigate the hitherto harsh operating environment in the country with relative ease.**





## OUR SUBSIDIARY COMPANIES INCLUDE:

1.

SOUNDCORE  
AGRICULTURE AND  
MINING LIMITED

5.

SOUNDCORE  
ENERGY

2.

SOUNDCORE  
TRADING AND  
INVESTMENT  
LIMITED

4.

SOUNDCORE  
MEDIA

3.

SOUNDCORE  
PROPERTY  
DEVELOPMENT  
LIMITED

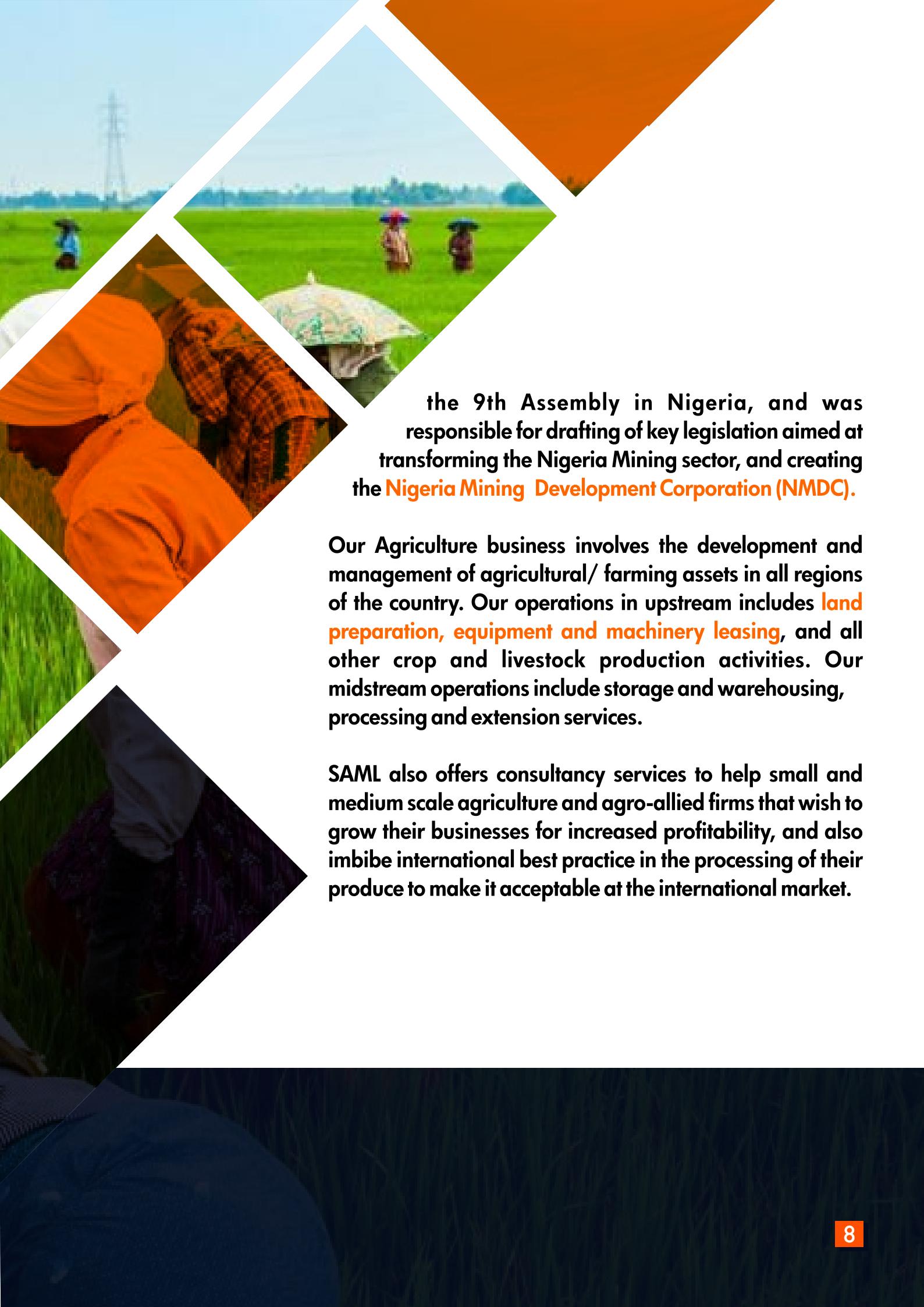
## SOUNDCORE AGRICULTURE AND MINING LIMITED (SAML)

**SAML** is a junior mining company that is at the forefront of redefining mining business in Nigeria. Our company's operation is mainly in the **upstream, midstream and downstream segments**. Our upstream operations include prospecting and exploration in the Northern and Western region of Nigeria, while our midstream operation includes mining and processing of minerals such as Gold, Tin, Columbite, Tantalite, Zinc, Iron ore, Lithium amongst others.

SAML has expertise in the development of Greenfield and Brownfield mining projects. Our operations cover all the activities from **mines to market**, and our integrated and highly innovative system is designed to maximize opportunities at every stage, and unlock potential for new business.

We have tailored our processes and procedures to satisfy the **ESG goals** in line with international best practice. We have a robust reclamation plan embedded in all our mining projects to ensure minimal negative environmental impact. SAML activities promotes activities that guarantee the wellbeing of its employee, host communities and all other stakeholders. Our Corporate Governance Policy ensure that the company meets of the statutory and legal requirements of operating a business.

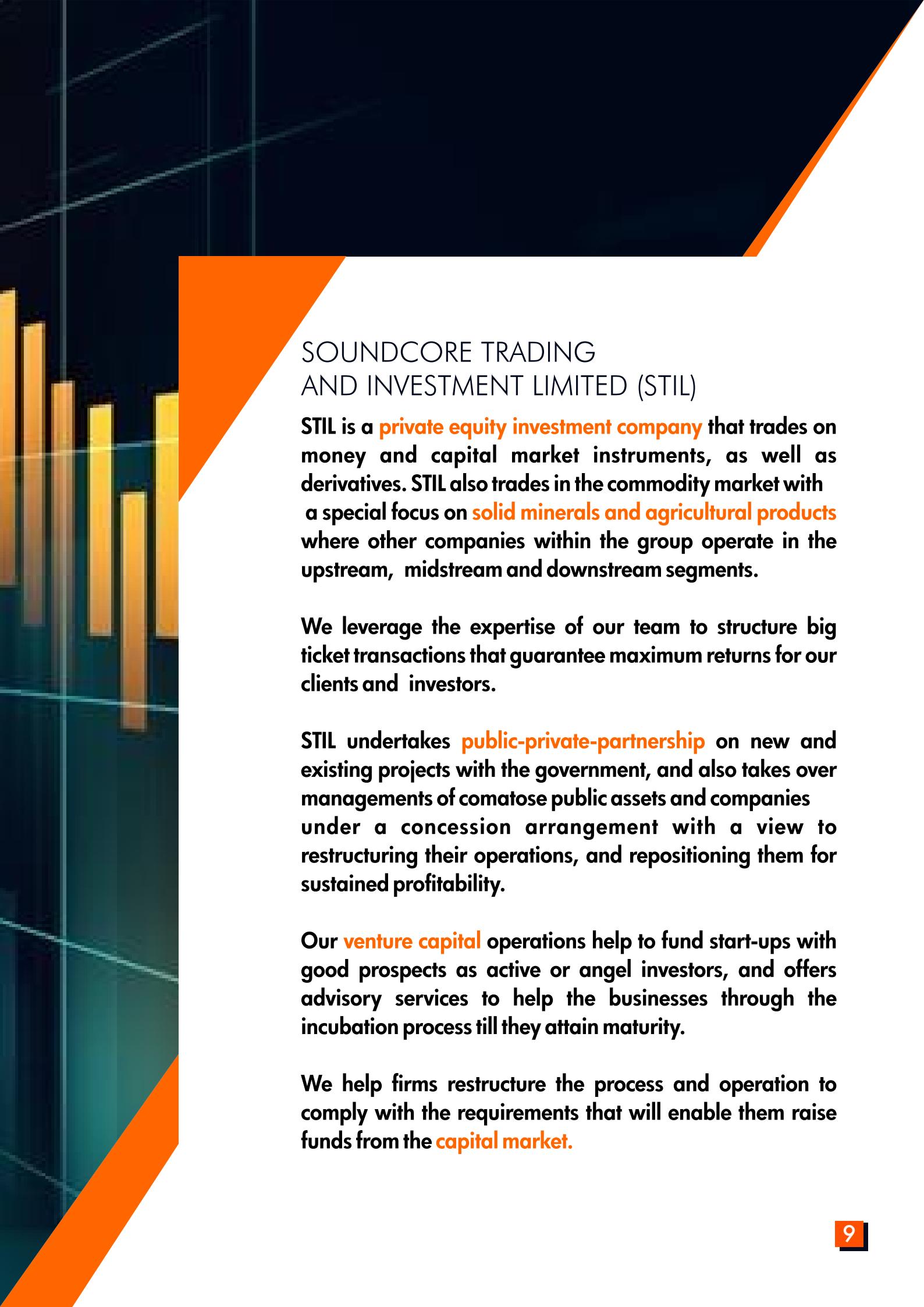
In addition to our core mining operations, SAML was the main consultant to the **Senate Committee on Solid Minerals, Mines, Steel Development and Metallurgy** of



**the 9th Assembly in Nigeria, and was responsible for drafting of key legislation aimed at transforming the Nigeria Mining sector, and creating the **Nigeria Mining Development Corporation (NMDC)**.**

**Our Agriculture business involves the development and management of agricultural/ farming assets in all regions of the country. Our operations in upstream includes **land preparation, equipment and machinery leasing**, and all other crop and livestock production activities. Our midstream operations include storage and warehousing, processing and extension services.**

**SAML also offers consultancy services to help small and medium scale agriculture and agro-allied firms that wish to grow their businesses for increased profitability, and also imbibe international best practice in the processing of their produce to make it acceptable at the international market.**



## SOUNDCORE TRADING AND INVESTMENT LIMITED (STIL)

**STIL** is a **private equity investment company** that trades on money and capital market instruments, as well as derivatives. STIL also trades in the commodity market with a special focus on **solid minerals and agricultural products** where other companies within the group operate in the upstream, midstream and downstream segments.

We leverage the expertise of our team to structure big ticket transactions that guarantee maximum returns for our clients and investors.

STIL undertakes **public-private-partnership** on new and existing projects with the government, and also takes over managements of comatose public assets and companies under a concession arrangement with a view to restructuring their operations, and repositioning them for sustained profitability.

Our **venture capital** operations help to fund start-ups with good prospects as active or angel investors, and offers advisory services to help the businesses through the incubation process till they attain maturity.

We help firms restructure the process and operation to comply with the requirements that will enable them raise funds from the **capital market**.

## SOUNDCORE MEDIA (SMED)

**SMED** is an entertainment and content development company. We develop audio-visual content for the diverse multimedia distribution platforms both locally and internationally. Our creative unit specialises in the production of documentaries, docu-dramas, short series, feature films, promotional videos, and specialised content.

We have a **state-of-the-art editing suite** equipped with the latest software and hardware used by our team of highly trained professionals for post-production of audio-visual materials to meet broadcast standards for international satellite and streaming platforms.

SMED offers media equipment rental services with its rich inventory of **state-of-the-art audio-visual production** equipment like camera, lights, sound, video splitter, Live Streaming Equipment, LED screen etc. We also have a highly trained crew and a well-equipped production bus.

SMED has an active **talent discovery** and development unit that help upcoming artist harness their craft and transform it into marketable commodity that is commercially viable. We finance body of works for established artists under a **content creation agreement**.



## SOUNDCORE PROPERTY DEVELOPMENT LIMITED (SPDL)

**SPDL is a real estate and property development company that specialises in the development of residential and commercial real estate projects. Our team of professional architects, engineers and builders are committed to delivering turnkey real estate projects of very high quality and standards.**

**We undertake strategic partnerships with land and property owners to develop/redevelop prime residential or commercial projects under joint venture arrangements.**

**SPDL has developed a ready template for seamless implementation of Public-Private-Partnership real estate projects with government at all levels.**

## SOUNDCORE ENERGY (SE)

**SE is an independent energy company that offers innovative solutions to meet the growing energy demands in the country. We offer safe, sustainable and eco-friendly energy solutions with low carbon footprints.**

**Our energy solutions are tailored to meet the needs and specification of our client, while guaranteeing maximum value for money.**

**SE has the capacity to deliver modular power generation plant that can be easily assembled in any part of the country. Our focus is on off grid power generation for captive market in private residential communities, industrial area and remote area implemented under the Rural Electrification programme.**

# Partners



**RSC Mineral and Mining Exploration** is a mineral resource development specialist company with head office in Perth Australia, and other main offices in New Zealand, Turkey, Zimbabwe, Mongolia, and a hub of consultants in the UK/Europe. They are affiliated with a worldwide network of well-established industry professionals.

**RSC** is experienced in all stages of the mining cycle, from early stage exploration through to development, and initial production, on to full-scale operation.

**They are our Technical Partners** for carrying out all our ongoing exploration programs as well as our upcoming mineral prospectivity mapping across the South-West and North of Nigeria.

# Partners



**Banklink Africa Private Equities Limited** is a boutique firm located in Lagos, Nigeria with 'Going-public' Advisory Counter parties in USA where they also have an operations office in Florida. They provide structured offshore finance, Enterprise Development, Public Private Partnership and Financial Advisory Services.

**Banklink Africa Private Equities Limited** have successfully arranged over \$800.0 million medium term loans for Nigerian corporates since the year 2008. These deals cover Oil and Gas, Construction and Infrastructures, Mining as well as Maritime sectors.

**BankLink Africa and its US Going-public' Advisory Counterparties** are SoundCore's Transaction Advisers and Arrangers (TAA) for the provision of Advisory and Arrangement Services for the listing of SoundCore Holdings Plc and Tuntise Mineral Holdings (TMH), as a publicly listed company in the European Stock Exchange (Euronext) and/or New York Stock Exchange.

**Conversations with underwriters have already commenced on the listing of TMH on the Euronext.**

# Meet Us



**CHIEF EXECUTIVE OFFICER  
MR. TONY NWAKALOR**

Nwakalor Omachonu Anthony is a graduate of the department of Crop Protection and Environmental Biology (CPEB) in the prestigious premier university in Nigeria; The University of Ibadan, Oyo State.

He started his professional work career in 2002 as the local currency and third currency dealer in the Treasury Unit of Liberty Bank Plc, a position he retained until he moved to Platinum Bank in the year 2004. While in Platinum Bank he held different position in the retail banking

## ABOUT OUR CEO

unit and eventually functioned as the senior foreign exchange dealer in the bank post consolidation when it became known as Bank PHB.

Tony Nwakalor left banking in 2007 to pursue his entrepreneurial dream and this birthed his stint in the Media and Entertainment Industry where he created the media and entertainment company "Yes Media Limited in partnership with Skye Bank" in the year 2008. In the year 2012 the same entrepreneurial passion led him to establish the SoundCore Group with specific focus on the development of the commodity value chain in Nigeria and by extension West Africa. Since the creation of the SoundCore Group it has established five strategic business units (SBU's) namely Media, Agriculture and Mining, Trading and Investment, Property Development and Energy.

Tony Nwakalor is an avid reader of sciences, he is passionate about the growth and development of the African economy especially the commodity value chain and his vision is to become a market leader in the Agriculture and Mining markets whilst building a unique strategy for the sustainable development of the commodity production, value addition and trading segments in Nigeria.

# EXECUTIVE MANAGEMENT TEAM



**BENEDICT NWAKALOR**

**General Manager  
Operations**

Benedict's background is in Banking & Finance, and Geography both from the University of Abuja. He began his professional career in 2003 when he worked at the now defunct Liberty Bank Plc.

He joined Abuja Investment Company Limited (AICL) in 2005 and rose to the position of Head of Real Estate and Infrastructure before joining SOUNDCORE GROUP. At AICL, he oversaw the implementation of multi-billion naira commercial and residential real estate projects. Benedict is a seasoned administrator with a career spanning over 2 decades.

His core competencies are in the area of Project Management, Public Private Partnership, and Real Estate Investments.



**OGECHI OZIGBU**

**General Manager  
Strategy and Business  
Development**

Ogechi is an ex-Big 4 professional and has spent over 7 years providing audit and strategy consulting services in the Mining sector, Financial institutions, Energy/Utilities as well as the Public sector. Ogechi has been involved in the development of various initiatives at the executive and legislative levels of governance in promoting the mining sector.

She has also been part of the initiating and organising of conferences and workshops (such as 'Nigeria Mining Summit, Lagos'; 'Future Minerals Summit, Abuja' etc) in partnership with the Ministry of Mines and Steel Development that help shape the future of the mining sector through key stakeholder engagements and initiation of public and private sector dialogues and partnerships for the growth of Mining activities in Nigeria. Ogechi currently heads the Strategy and Business Development unit in SoundCore Group, and working very closely with the CEO, she leads a number of SoundCore's key transactions at a National scale. She has an MSc in Oil and Gas Management from Coventry University, UK and a BEng (Hons) in Electrical and Electronics Engineering from University of Hertfordshire, UK

# MANAGEMENT TEAM



**CHIMA NWANKWERE**

Manager,  
Finance/Accounts and Treasury

Chima Nwankwere is a Chartered Accountant and a member of Institute of Chartered Accountants of Nigeria (ICAN) and has over 10+ years of experience in Accounting and audit capacities. He holds a BSc degree in Accounting from the University of Abuja, and an MSc in Accounting from the Ahmadu Bello university Zaria.



**NATASHA BASSEY**

Senior Manager  
Human Resources and Administration

Natasha is a Human Resource Professional with key specialization in policy management and compliance, organizational development, performance management systems, as well as Learning and Development.

Natasha is an Arts graduate (2009) from the Obafemi Awolowo University, with an MSc in Sociology and Social Work (2016) from the University of Lagos. She has previous experience in both the NGO and private sector and has also worked extensively in the Northern, and Western regions of the country.



**IRENE AZUBUIKE ESQ..**

Legal / Company  
Secretary

Irene is a Legal practitioner with extensive knowledge and experience in Corporate and Commercial Law, Corporate Governance, Legal Advisory, Contract Negotiation and Drafting, Statutory and Regulatory Advisory, Litigation, amongst other relevant skills.

She obtained her Bachelor of Laws Degree (LL.B) from the University of Uyo, Akwa Ibom State in 2016, and got her Certificate of Call to Bar in 2017 (B.L). She is a Chartered Mediator and Conciliator with the Institute of Chartered Mediators and Conciliators and an Arbitration Secretary.

Irene has a nack for information technology, as she believes the revolution of technology in the business space can not simply be ignored.



**RISHAMMAH FELIX**

Manager ICT

Rishamah is a Certified Information Security Professional with over 7 years of experience in Information Security management, IT service delivery/Support, New Product development, Training and Consultancy services.

He has a B.Tech. in Library and Information Technology from the Federal University of Technology, Minna, and a Master in Computer Forensics and Cybersecurity from the University of Greenwich, London.





# THANK YOU

## CONTACT US



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