

To whom it may concern,

I hereby certify that Fleetmatics intends to participate in the SMARTHEP network should the network be selected for funding by the European Commission. In this commitment letter, on behalf of Fleetmatics I specifically indicate the level of involvement of our company to your programme.

Fleetmatics recognizes the importance of fostering fruitful exchanges between academic research and industrial applications in the fast-paced fields of data science and real-time data processing. Fleetmatics also acknowledges the importance of research visits and secondments for pursuing ambitious and foundational research projects that are less bound to current products but have a high potential reward in the longer run.

Fleetmatics will participate in the SMARTHEP network as associated non-beneficiary partner in the following ways:

- Fleetmatics will provide training and tutoring for the secondment of up to two early stage researchers, to be selected with input and approval by Fleetmatics; and
- Fleetmatics personnel will participate in networking events and contribute lectures and talks to workshops organized by the SMARTHEP network on industrial applications of data science and real-time data processing.

The participation of Fleetmatics in the research and training programme of SMARTHEP is intended to be part of the research work described in the proposal ("part B").

Fleetmatics looks forward to participating in SMARTHEP, and wishes to express a strong interest in furthering the collaboration between academic research by the network participants and industrial applications. Fleetmatics recognizes the importance of networking with academic institutions to demonstrate its place in the scientific community. Furthermore, Fleetmatics' participation in SMARTHEP will establish connections with researchers involved in real time and massively parallel computation who may be interested in developing their career in the industrial market after completion of their studies within the academic institutions.

It is understood that all costs incurred by Fleetmatics related to the implementation of the practical research and/or complementary training will be reimbursed by the relevant beneficiary of the Grant Agreement. Fleetmatics shall invoice these research training costs to the appropriate full network partner(s).

Florence, 15/12/2017

Alessandro Lori, Head of Routing and Data Science

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Società soggetta all'attività di direzione e coordinamento di Fleetmatics Italia S.r.l. Società con unico socio