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# NYGEL PORTERFIELD

1420 GREEN OAKS LANE, CHARLOTTE NC (980) 213-6167

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WEB DEVELOPER WHO IS EXTREMELY PASSIONATE ABOUT STORY TELLING AND BRAND SHAPING. THESE ITEMS ALLOW ME TO CREATE A COMPLETE VISUAL PICTURE OF WHAT A CLIENT NEEDS TO BE ABLE TO WRITE THE CODE ON THE FRONT END. I AM FIERCELY COMPETITIVE AND OBSESSED WITH SUCCESS. ALWAYS LOOKING FOR A CHALLENGE, I AM HIGHLY SELF MOTIVATED. IN MY WORK I HAVE EXCELLED IN LEADERSHIP CAPACITIES AND AT TAKING ON NEW TASKS AND ADAPTING TO THE DEMANDS OF A CLIENT. I WORK WELL IN INDEPENDENT AND TEAM SETTINGS. MY ABILITY TO VIEW PROBLEMS AS OPPORTUNITIES ALLOWS ME TO TAKE EVERYTHING THAT COMES TO ME AND ADAPT TO IT. I AM NOT AFRAID TO STEP INTO THE UNKNOWN AND KNOW THE REWARDS OF PROPER RISK TAKING, BRINGING AND ENERGY TO EVERY TEAM THAT ENCOURAGES THOSE AROUND ME. I AM A RECENT STUDENT AT UNCC CODING BOOTCAMP WHERE I HAVE MASTERED SKILLS IN FRAMING HTML DOCUMENTS, STYLIZING WEBSITES WITH CSS AND ADDING FUNCTIONALITY THROUGH JAVASCRIPT AND JQUERY. THESE SKILLS PARTNERED WITH MY PREVIOUS WORK EXPERIENCE MAKE ME AN EXCELLENT CANDIDATE FOR FRONT END DEVELOPER WORK. ALSO A SELF PUBLISHED AUTHOR WITH EXCEPTIONAL CREATIVE WRITING SKILLS.

## **EXPERIENCE**

### **PMO COORDINATOR, PONTOON SOLUTIONS; CHARLOTTE, NC 2016-PRESENT**

Account management for Bank of America contractors.

Maintaining banking regulations and protocols for contractors

Processing on boarding, off boarding and extension requests for the client.

Keeping accurate records for Salesforce dispositions.

Providing excellent customer service and maintaining client relationships

Foreign contractor management and drafting request for evidence letters.

Processing Differentiated Move add Change mass uploads for contractor cost centers.

Responsible for closing 25% of all case volume for all vendor resource requests.

Subject matter expert for client inquiries.

### **SALES ASSOCIATE, FURNITURE ROW; CHARLOTTE, NC 2016**

Demonstrating sales expertise with furniture type, assembly and care.

1420 Green Oaks Lane, Charlotte NC 980-213-6167 [mr.nmporterfield@gmail.com](mailto:mr.nmporterfield@gmail.com)

Creating customer specific value. Assessing customer needs and locating the correct product to meet that need

Maintaining inventory.

Generating revenue via product sales.

**SMALL BUSINESS SALES ASSOCIATE, YODLE/WEB.COM; CHARLOTTE, NC 2016**

Demonstrate market segment expertise

Creating customer specific value. Assessing customer needs and locating the correct product to meet that need

Completing social media marketing demonstrations for potential clients.

Performing Market research

**SALES ASSOCIATE, RED VENTURES; CHARLOTTE NC 2015-2016**

Created new leads for business.

Created customer specific value that convert into actual sales.

Helped build the brand and reputation of client through sales.

Marketed new promotions to customers through outbound sales.

Generated sales through scripting operating system.

**EDUCATION**

WAKE TECHNICAL COMMUNITY COLLEGE BUSINESS ASSOCIATES DEGREE BUSINESS ADMINISTRATION 2015

WILLIAM PEACE COLLEGE BUSINESS ADMINISTRATION BACHELORS DEGREE 2019

UNC Charlotte -Coding Bootcamp certificate 2019

**SKILLS**

HTML

Javascript

CSS

FUNDAMENTAL UNDERSTANDING OF API USAGE

Microsoft Excel/office/powerpoint

Proficient with Healthcare and banking Information management systems

Proficient with Salesforce.

Proficient in the use of Scripted answering and sales systems.

Typing

Social media management

Reporting and presentations

## REFERENCES