# Patrick McAndrew | Hands on CTO

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# **Objective**

Seeking a CTO role or similar at a start-up or scale-up company which has a viable business model, provides true value to their customers, and has honesty, transparency, and employee empowerment as core values.

#### **Selected Achievements**

- Instrumental in creating a £750k+ ARR business from the ground up at so-sure
- Reduced claim rates at so-sure by over 50% utilising pic-sure, a patent pending phone selfie process
- Ensured 99.99% uptime over 1 year period at PeerJ.com

# **Skills & Abilities**

#### **MANAGEMENT**

- Creating high performing teams: Hired, grew, and lead small teams at CSN Energy, so-sure, PeerJ.com, & Tangaro
- Ensuring employee engagement & satisfaction: 11% average annualised turnover over 3.5 years at so-sure
- 3<sup>rd</sup> party vendor management: Vendor selection and contract negotiation for payments, device checking and various other vendors.

#### **PRODUCT**

• **Interim product owner:** in-between turnovers at so-sure, ensuring consistency between the 4 product owners. Full product ownership of pic-sure, a phone selfie process.

# POLICIES, PROCEDURES, & COMPLIANCE

- **Creating IT Policies & Procedures:** Created Disaster Recovery and Information Security Policies at so-sure to meet 3<sup>rd</sup> party partner regulated banking requirements.
- Creating Business Policy & Procedures: Created procedures to handle claims & support related gueries at so-sure. Added clauses to policy terms to reduce fraudulent cases at so-sure.
- **GDRP:** Drove implementation project at so-sure. Successfully lead incident response to minor data breach (3<sup>rd</sup> party implementation issue w/50 affected users) without incurring ICO fines.
- **Compliance**: Prevented many incorrect statements from being released on website and app to avoid incurring FCA fines.

#### COMMUNICATION

• Remote/semi-remote team management: Utilising various tools to ensure quality & communications at so-sure & PeerJ.com.

#### **LEADERSHIP**

• **Temporary MD:** Lead and ran so-sure during CEO's absence (holidays, conferences) with full ownership including claims and financials

#### SELECTED HANDS ON TECHNICAL SKILLS

- Languages: javascript/nodejs | php | python | c#
- Frameworks/Libraries: express.js/vue.js/jquery | symfony | django | .net standard/.net core
- **DBs/NoSql**: mysql/mssql/postgres | redis/elasticsearch/mongodb | emr (hadoop) | dynamodb
- Analytics: mixpanel/google analytics/adobe | sixpack/optimizely | hotjar
- DevOps: nagios/icinga/munin/monit/sensu | jenkins | puppet/ansible | packer/terraform | varnish/apache/nginx/haproxy | docker/kubernetes
- Servers/Cloud: linux (ubuntu, centos)/windows | aws/azure | scalr | rackspace

# **Recent Experience**

# CONSULTANT | TRUVEAL | DEC 2019 - PRESENT

• Successfully completed several projects such as improving search functionality for Dixons Carphone

# CTO (UK) | CSN ENERGY | MAY 2019 - DEC 2019

Started on a UK version of a successful French SAAS solution for Energy Suppliers

# CTO | SO-SURE | FEB 2016 - APR 2019

· Created a mobile phone insurance MGA

## SENIOR BACKEND ENGINEER/DEVOPS LEAD | PEERJ | SEPT 2012 - FEB 2016

Ensured the PeerJ site could handle scale when articles were linked on CNN and BBC

#### CTO | TANGARO/CLIPDO.COM | AUG 2011 - AUG 2012

IT Consultancy with a product that sent website content to kindles with social commentary element

## **Education & Associations**

MEMBER | 2008-PRESENT | BRITISH COMPUTER SOCIETY

**GROWTH DOJO PARTICIPANT | 2017 | 500 STARTUPS** 

**BSC COMPUTER SCIENCE | GEORGIA INSTITUTE OF TECHNOLOGY**