

Project: Detecting fake reviews

- Team members
 - Georgios (Economics and Business)



- Pedro (Economics and Business)



- Marius (User Experience Design)



Objective

Create a ML- pipeline to Detect fraudulent reviews

Given these predictions, they can conduct investigations, decide whether to notify users (i.e flag fake reviews) or take corrective action.

Main Beneficiary: e-commerce platforms

Indirect beneficiaries: customers, sellers and the regulatory agencies

Project motivation

- E-commerce on the rise
- Reviews closely determine purchasing decisions
- Dynamic environment: easier than ever to create fake content that seems believable
- Fraudulent reviews damage both the platform, the seller reputation and consumers

Real world case

UK competition watchdog to probe Google and Amazon over fake reviews Financial Times

- Competition and Markets Authority says tech groups may not be doing enough to protect consumers.
- The UK competition regulator has opened an investigation into Amazon and Google over fake reviews on their sites that may be duping consumers.
- A thriving industry where potentially hundreds of thousands of reviews are bought and sold for as little as £5 each”.

“Our worry is that millions of online shoppers could be misled by reading fake reviews and then spending their money based on those recommendations,”

<https://www.ft.com/content/b7c4b9fc-116e-4681-92cb-f433f2a09aa6>

This is a real business problem

Fake online reviews cost the global economy \$152 billion a year. (WEF)

In response, there exist off-the-shelf solutions:

Fraud detection algorithms that combine behavioural analytics and text analysis e.g. Amazon Web Services (AWS):

Amazon Fraud Detector [Overview](#) [Features](#) [Pricing](#) [FAQs](#) [Resources](#) [Customers](#)

[« Machine Learning](#)

Amazon Fraud Detector

Detect online fraud faster with machine learning

[Get started with Amazon Fraud Detector](#)

Up to 30,000 fraud predictions
per month free with the [AWS Free Tier](#)

- Build, deploy, and manage fraud detection models without previous machine learning (ML) experience.
- Gain insights from your historical data, plus 20+ years of Amazon experience, to construct an accurate,
- Start detecting fraud immediately, easily enhance models with customized business rules, and deploy

Some Statistics (about the e-commerce market)

- Revenue in the eCommerce Market is projected to reach US\$3,226.00bn in 2024.
- Revenue is expected to show an annual growth rate (CAGR 2024-2029) of 9.79%, resulting in a projected market volume of US\$5,145.00bn by 2029.
- In the eCommerce Market, the number of users is expected to amount to 3.2bn users by 2029.
- Data from STATISTA (world wide in us dollars)

Some Statistics (about the role of reviews in the buying process)

- **95% of costumers read reviews before making the buying decision (Global Newswire)**
- **88% of customers who read an online review say it influenced their buying decision (Zendesk)**
- **49% of consumers trust online reviews as much as personal recommendation (Bright Local)**
- **Positive reviews can increase customer spending by 31% (Bright Local)**
- **86% of people hesitate to do business with a company if it has too many negative customer reviews.**
- **If consumers found out a platform was censoring reviews, 62% of consumers would stop using it (Trustpilot)**
- **52% of a company's market value is attributed to its reputation (PR Week)**

Similar open source projects:

- Mostly focus on NLP (analysis on text)

Sr. No.	Model Accuracy (%)	Precision Score	Recall Score	F1 Score
1	MultinomialNB	90.25	0.9325	0.8601
2	Stochastic Gradient Descent (SGD)	87.75	0.8913	0.8497
3	Logistic Regression	87.00	0.8691	0.8601
4	Support Vector Machine	56.25	0.525	0.9792
5	Gaussian Naive Bayes	63.5	0.6424	0.6169
6	K-Nearest Neighbour	57.5	0.8604	0.1840
7	Decision tree	68.5	0.6681	0.7412

Possible analyses

1. Analyze the reviewer, not the review

- Feature engineering: *how old the account is*, *# of reviews made*, *time stamps for behavior*, etc

2. Use review metadata: helpfulness ranking, verified purchase or not.

3. Analyse the review text

- Natural Language Processing (NLP)
- Complex and beyond the scope of this course

Dataset (correction: huge database)

Yelp Dataset on Kaggle.



kaggle.com/datasets/yelp-dataset/yelp-dataset

Clean

Popular for analysis

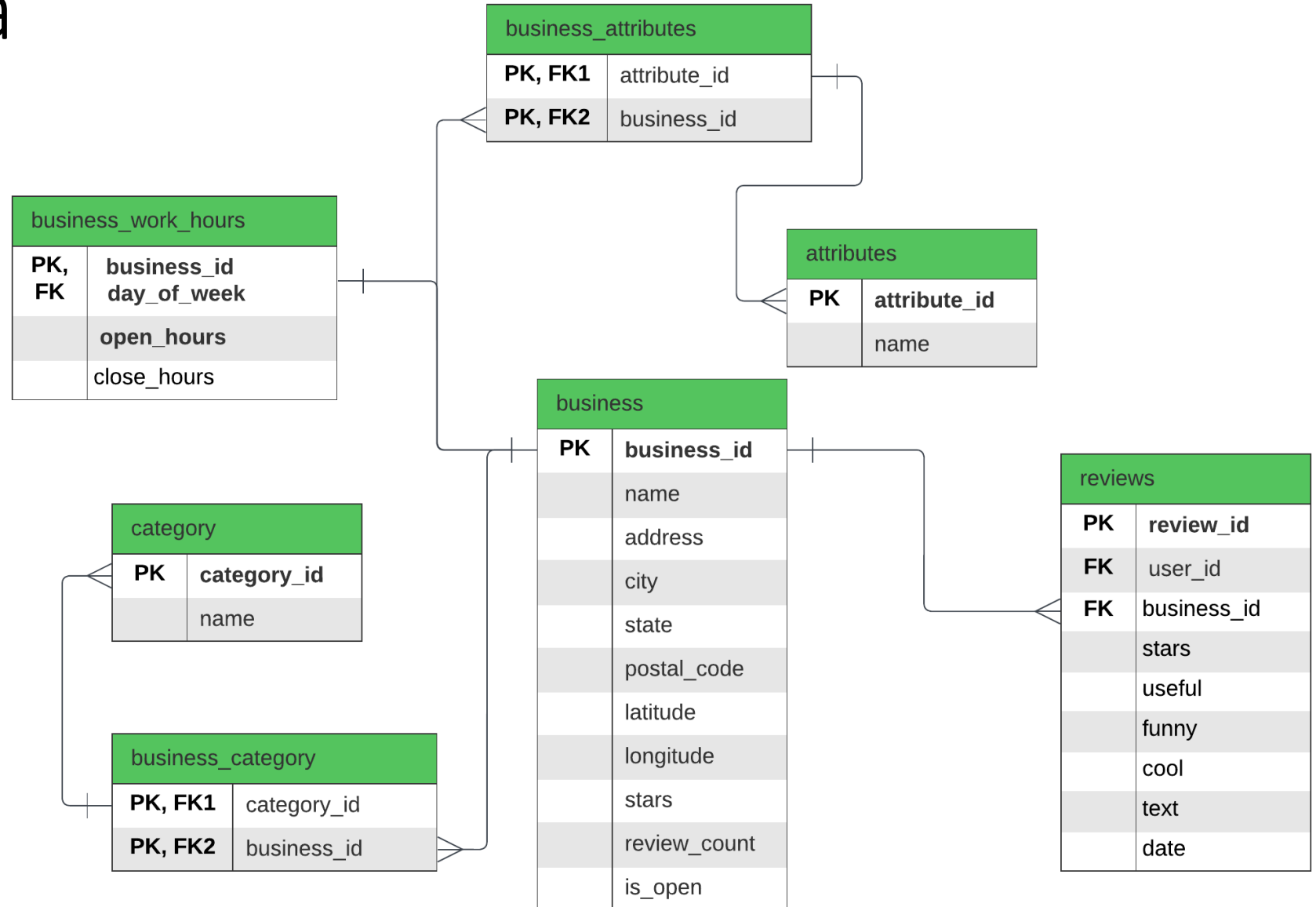
JSON (not CSV)

Large: 3GB + 5GB databases

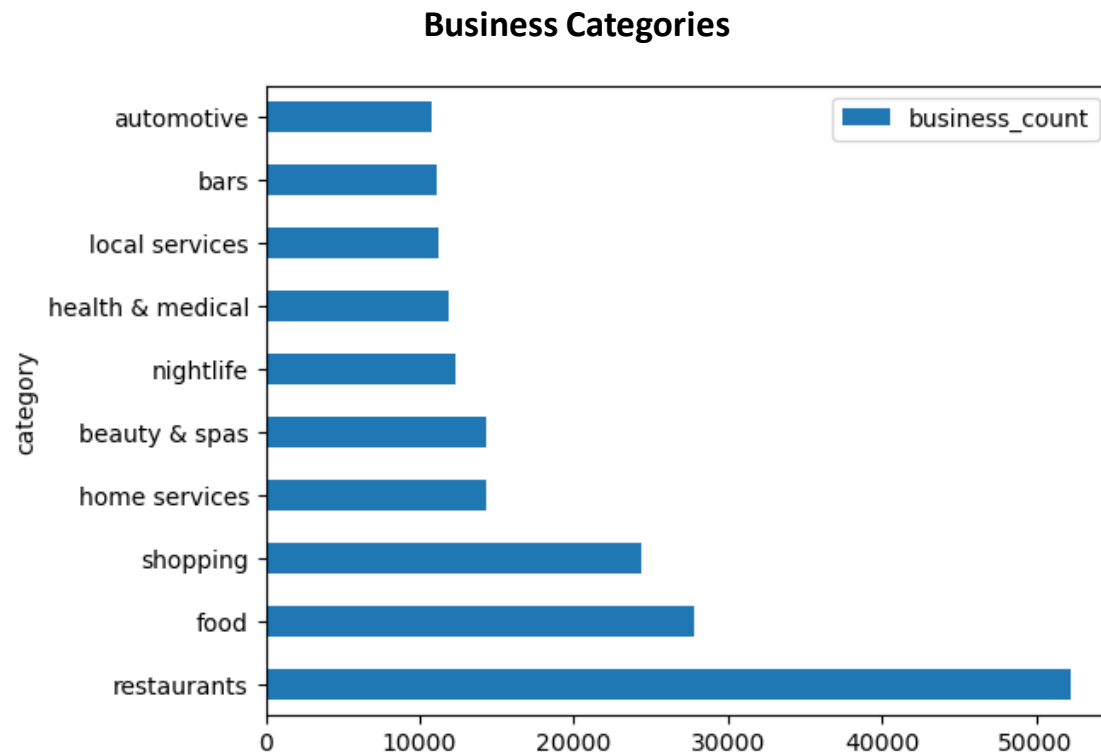
Data schema

Covers:

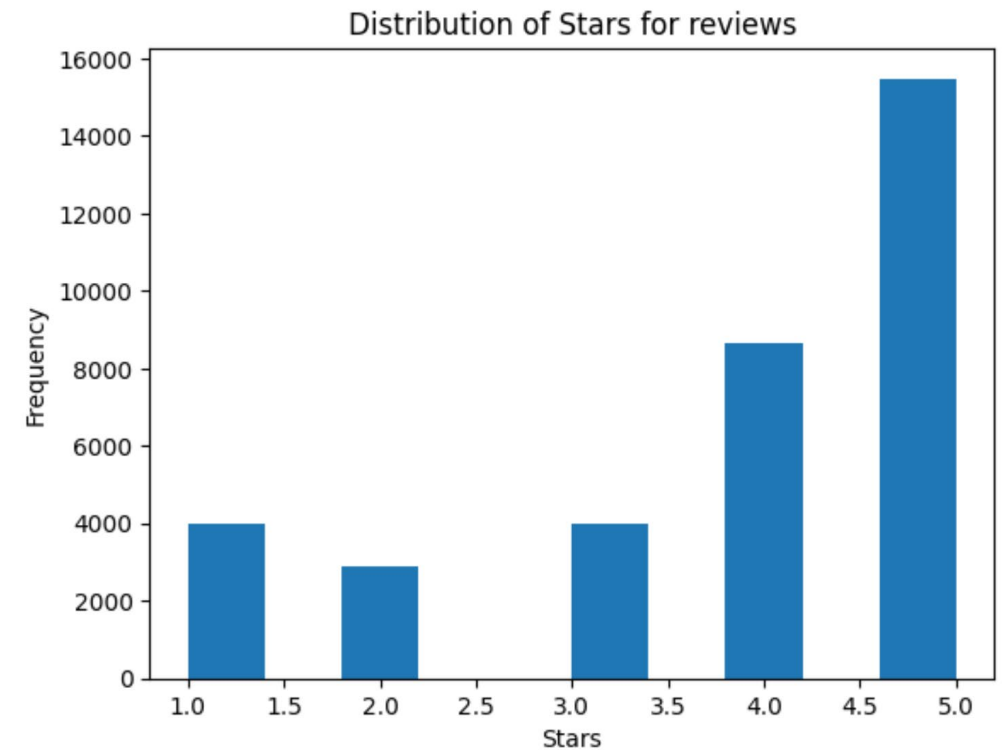
- Businesses,
- Reviews
- Users



Exploratory data analysis (EDA). Part 1/3

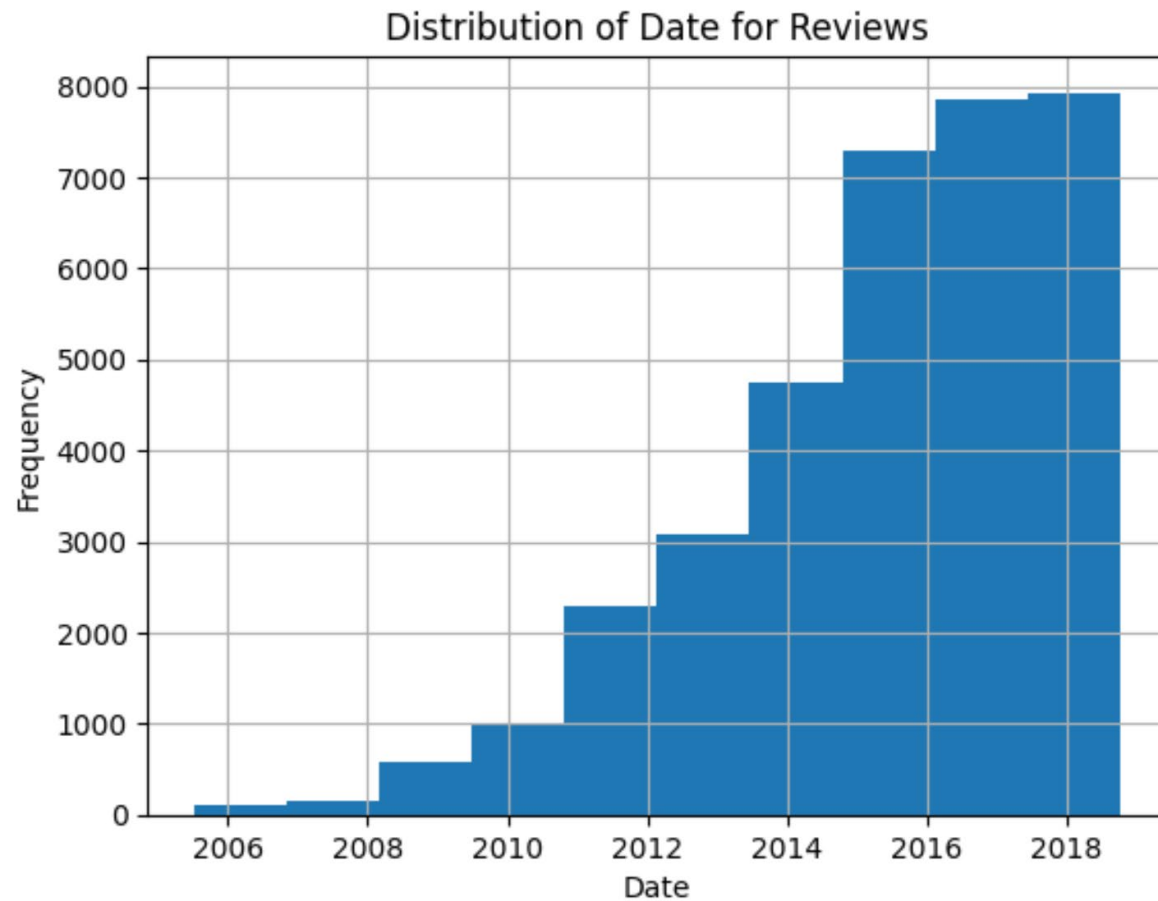


Credits: An Hoang Vo on Kaggle, Business Analysis using SQL

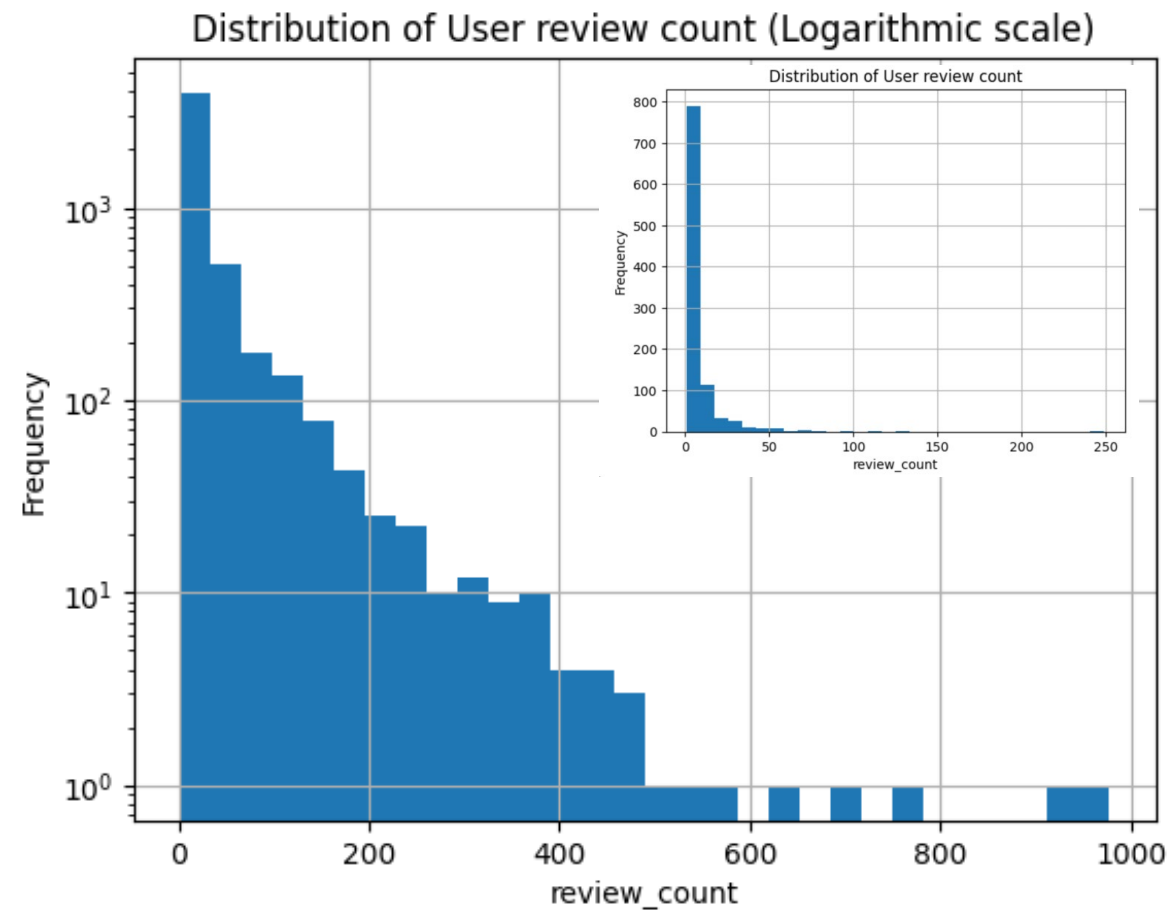


Analysis of a fragment of 35k random (?) entries of 'reviews'

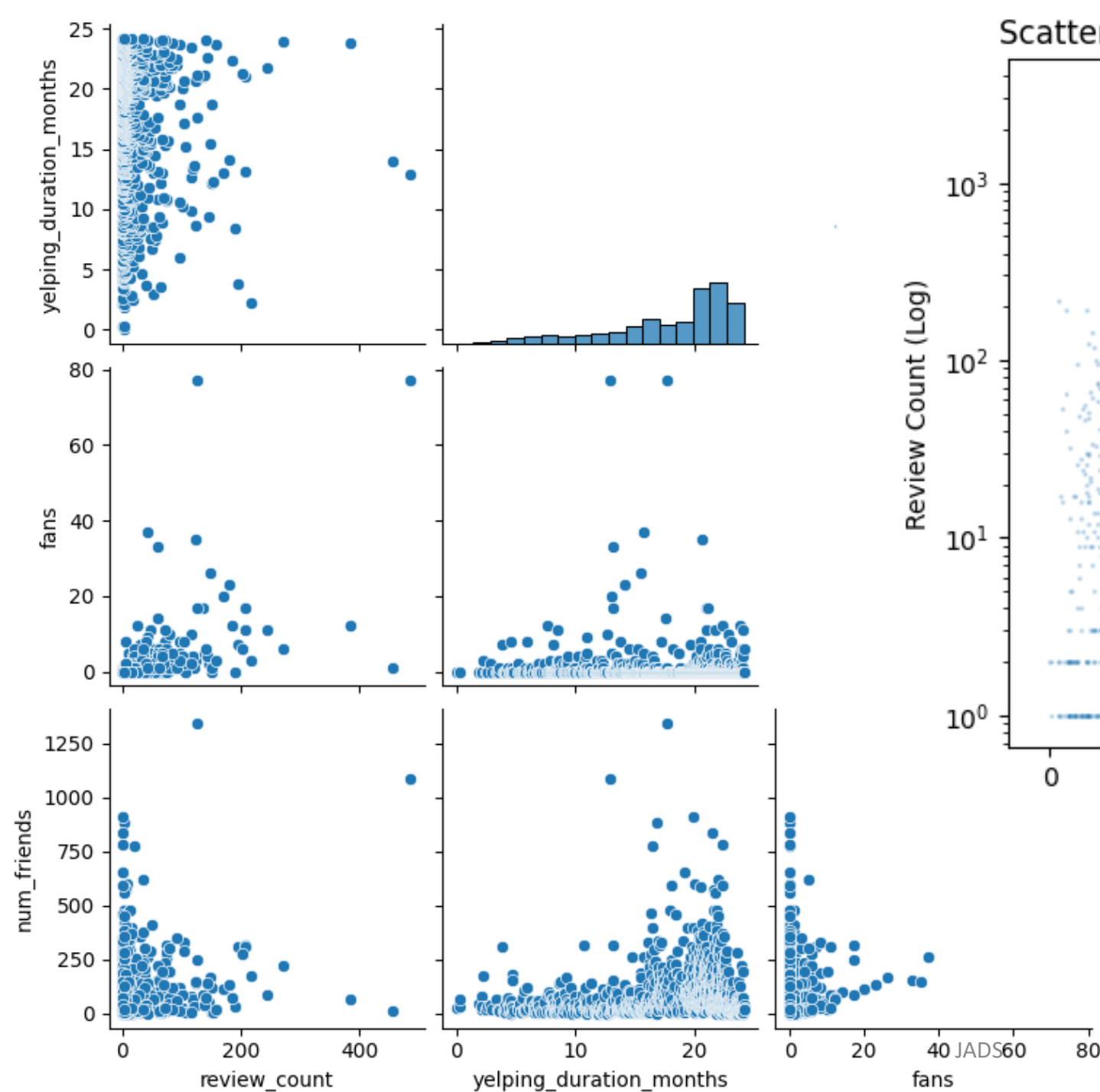
EDA 2/3



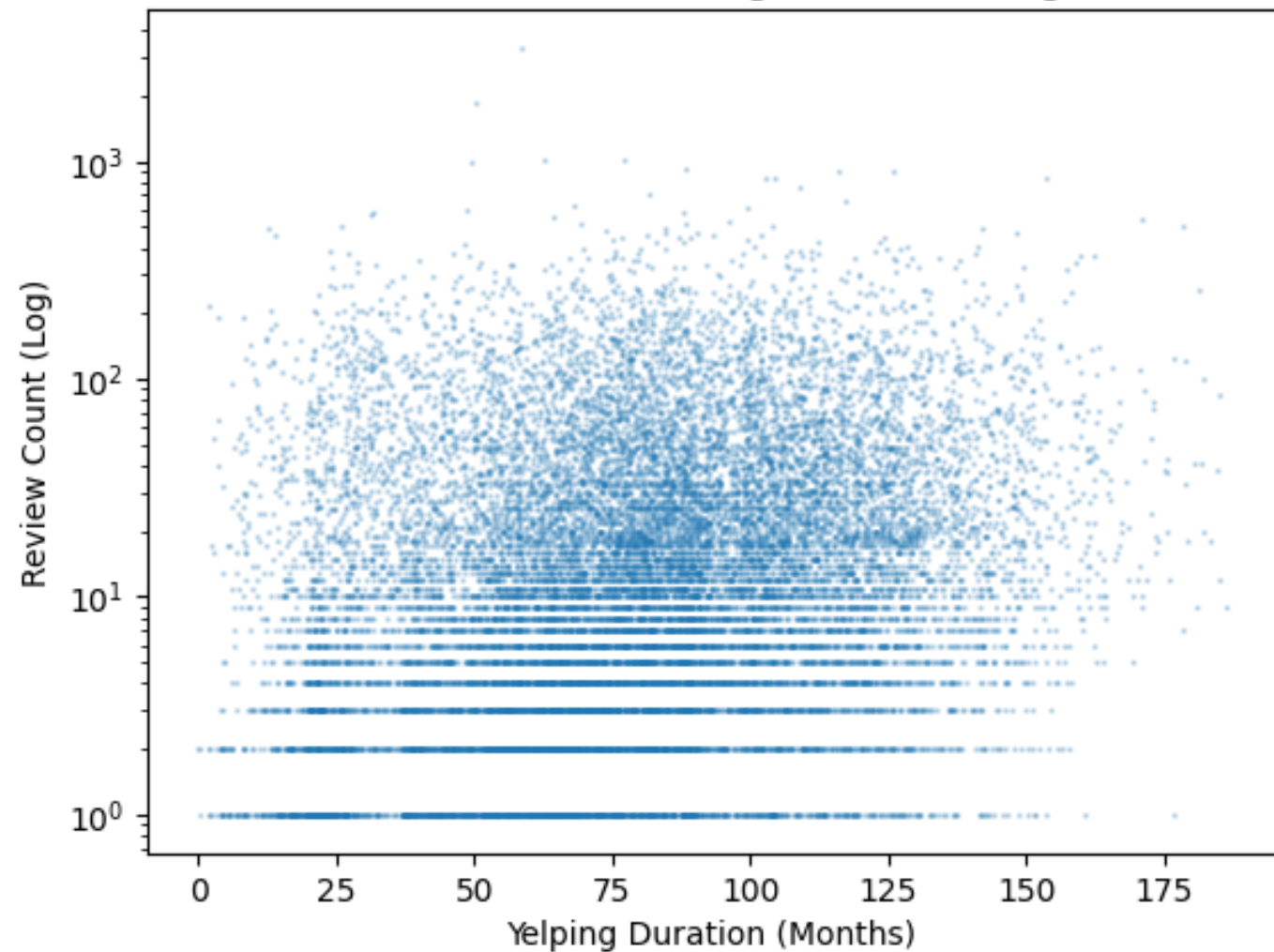
Our analysis of a fragment of 35k random (?) entries of 'Reviews'



Our analysis of a fragment of 1000 random entries of 'Users'



Scatter Plot of Review Count (Log) vs Account age in months



Both analyses performed on a random (?) sample of 20k Users

EDA 3/3

Questions we need help with:

1. Dealing with a large dataset: in practice vs for this course.
Is 'split' acceptable ?
How can we see how randomly distributed it is now ?
2. Should we continue working with a large dataset that requires significant JOINS between different datasets ?
3. How can we evaluate the model if real world data does not contain a label: fake/real. Prediction tested by what ?

Next actions

- Closer look at how others evaluate their result given data not labelled on authenticity
- Replicating another project to see what we learn
- Comparing 3 key algorithms and decide on one

OR

- coaching session w/ teacher + Plan B for a more manageable objective.

Follow our progress

github.com/ursumarius/review-analysis-intro-ml-jads/
kaggle.com/code/mariusursu/review-analysis-intro-ml-jads

Slides:

- Thanks for your time.
 - Marius
 - Pedro
 - Georgios

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