

Zia Ullah Sahibzada – CV



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📍 Matematikgränd 1C, 907 33 Umeå,
Sweden.

Portfolio : <https://ziaullah.netlify.app/>

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Work experience

2020.09 – Present

School Assignment Projects in Progress

Boden

The completed part of the education focused on dynamic web development through web communications and programming with practical projects. The completed projects include Live movie app (Json & Ajax), Blog API & Client App, Dynamic React App, React Store App, React Portfolio Page, Lars Mobile Shop with PHP, Plant Décor Website with WordPress, Wireframes, and User flows.

Enhanced Skills:- | HTML, CSS, JavaScript, Bootstrap, Node.JS, Express, React.js MySQL, PHP, WordPress, WooCommerce UX/UI, Project Management|

2013.02 – 2014.03

Precise Technology

UMEÅ

Provided leadership and coaching to ensure maximum performance, development, and retention.

Development and execution of the strategic marketing plan to drive profitable new customer .

Team motivation through effective monitoring, coaching, counselling, and providing a positive working environment.

Participated in marketing events, such as tradeshow and tabletop show as needed.

Sales report development and management.

September 2009–February 2010 **Uminova innovation**

UMEÅ

Worked as a business plan developer together with senior Swedish entrepreneurs. A business plan was developed which ranked among top ten plans in the Nord Business Plan Competition. The product was a nasal spray with antibacterial benefits.

February 2010 – June 2010 **Umeå University (Master Thesis)**

Published a master thesis research on the outsourcing of small and medium enterprises. The aim was to understand the reasons behind outsourcing in SMEs. Businesses' corporate culture was discovered with the highest degree of influence on the outsourcing of SMEs.

April 2012 – Sep 2012

Umeå University (CIIR)

An explanatory study on Born Global SMEs was conducted to understand their high internationalization pace from the entrepreneurial perspective. The findings showed that entrepreneurial effectual perspective contributes to the pace, scale, and pattern of SME's internationalization.

2008.01 – 2008.04

Bank of Khyber

PAKISTAN

Worked as an intern in the branch banking at Bank of Khyber with the tasks of account opening.

Collecting and maintaining the customer account documents, issue of pay orders, and bank lockers maintenance.

Resolving customer complaints, customer risk assessments, filling the Know your Customer Form, pitching the banking products to the existing and new banking customers.

Education

2020 – 2022

Changemaker Educations (Current: On Distance)

E-commerce Web Developer.

Field of Study: High vocational program (yrkeshögskola)

Webbutvecklare e-handel.

The completed part of the education focused on dynamic web development through web communication and programming, with hands-on communication between client and server projects. To understand and experience customers' needs, the program also provided knowledge, skills, and tools to evaluate and produce designs, layouts, and functionalities from a UX perspective. It started with "mobile first" and

responsive designs following agile project management principles in group tasks and distributed version control system.

2009 – 2012

Master of Science, Business Development and Internationalization

Umeå School of Business and economics, Sweden

The program aimed to develop capabilities and skills to act upon business and societal opportunities, needs and challenges, to develop successful businesses and innovations in a global and changing business environment. It has deepened theoretical and practical knowledge about strategy, innovation, entrepreneurship, networking, and business growth and at the same time, systematically incorporated sustainability, and internationalization aspects.