

Waleed Amjad

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Summary

My idea of meaningful work is making a sustainable impact in whatever I do. I am pro-active and passionate about inspiring people to action. My passion is to work in a dynamic educational environment which challenges my creative abilities and provides me unique global opportunities to develop myself both personally and professionally.

Education

Beaconhouse National University

Master of Philosophy
Educational Leadership and Management
2016 – 2017

Beaconhouse National University

Bachelor of Science (Honors)
Business Strategy and Marketing, CGPA: 3.61 (Dean's Honor List – Comprising of the top 5% of graduating students)
2008 – 2012

Beaconhouse School System

Ordinary Level Cambridge International Examinations
Physics, Chemistry and Additional Mathematics
2002 – 2005

Les Anges Montessori Academy

Early Years Education
1992 – 1997

Experience

Beaconhouse School System, Garden Town, Lahore

Mathematics Teacher
August 2013 – October 2013

Developed and taught lessons of instruction across the middle school mathematics curriculum for sixth grade; incorporated motivational incentives to instill confidence and encourage student achievement.

Professional Development Workshops: Effective Lesson Planning, Teaching Strategies, Classroom Management and English Language Development.

Pak Electron Limited, Lahore

Marketing and Sales Intern

August 2011

Examined the Company's marketing strategy and collaborated in the development of a sales strategy to improve customer retention.

Faysal Bank Limited, Faisal Town Branch, Lahore

Consumer Banking Intern

June 2011 – July 2011

Introduced the Bank's services to prospective clients and entertained the requests of all present clients.

KFC Pakistan, Garden Town, Lahore

Marketing and Business Development Intern

July 2010 – September 2010

Conducted Market Research for KFC with the aim of finding ideas to increase the popularity of KFC Birthday Party Package.

IGI Insurance, Lahore

Sales and Business Development Intern

July 2009 – September 2009

Performed monthly sales forecasting and competitor analysis to determine performance levels and the need for new product developments; followed by administrative tasks such as maintaining records and handling policy renewals.

Honors and Awards

Scholarship on merit at Beaconhouse National University, September 2008 – July 2012

Awarded highest distinction in Business Mathematics – December 2009

Member of Beaconhouse National University Association of Debaters

Played Cricket and Football for the Inter-Regional School Team

Additional Skills and Experience

Fluent in English and Urdu

Adept at using Word, Excel, PowerPoint and SPSS

Excellent communication skills and comfortable with working in a team

Motivational Speaking, Perseverance and Team Leadership