Distributor Order Management System

➢ Extract sales through IMS DSR and import sheet in the system
➢ Average sales of last three months, multiply with 2.5 and less closing will be the Order requirement for the month
➢ Order can be partial communicated to the Finance for Processing by the Distribution Department

Product	Month 1	Month 2	Month 3	Average	Transit	Closing Month 3	Net closing	Requirement	Order
ABC	5	8	10	=Average(D8:F8)	0	15	=(H8+I8)	=(G8*2.5-J8)	10

➢ Order quantity will generate as per our shipper carton
➢ Order Quantity multiply with distribution Price
➢ Order process to finance department
➢ Finance Generate Invoice
➢ Distribution department share invoice detail on web as like DC #, products, quantity, batch, rate, narration
➢ Factory dispatched stock to distributor and share dispatched detail on web as like courier #, dispatched date, # of cartons, # of packs and weight
➢ Distributors get information about orders through web as above mentioned
➢ Distributors will give DC acknowledgment on web (enter Stock received date and GRN Date)
➢ Distributors share product wise detail (system generated) which they enter in there system as like DC #, Product Name, Quantity and Batch #
➢ We will cross check distributor wise GRN report through our DC/invoice (product name, quantity, batch #).