# ALEX PALAKIAN

2142 Portland St, Los Angeles, CA 90007 • palakian@usc.edu • (949) 701-7164 • linkedin.com/in/alexpalakian/

## **EDUCATION**

#### **University of Southern California**

Los Angeles, CA

Bachelor of Science (B.S.), Economics & Data Science | Minor: Environmental Studies

May 2025

**Relevant Coursework:** Macro- & Micro-Economic Theory, Calculus, Systems Sustainability, Programming Computation, Python Programming, Data Informatics, Statistics

GPA: 3.88

## **WORK EXPERIENCE**

**Boo** – Social Networking App / iOS Startup

Remote

Product Management Intern

June 2023 – September 2023

- Increased user retainment and activation by ~45% through redesigning user account creation page via Figma and drafting modern push notifications for performance improvement and enhanced consumer experience
- Generated 6 long-term product features for increasing various KPIs by conducting market research, competitor analysis, and trend analysis to problem-solve user complaints

# **U.S. Representative Katie Porter** – Advisory Board

Irvine, CA

Advisory Intern & Communications Director

August 2022 – May 2023

- Consulted 20+ voting recommendations through legislative research and spearheading surveys to local high schools on congressional bills as data for Congresswoman Porter
- Maintained effective management by organizing e-mails and meeting highlights to a team of 15 through innovative messaging templates

# **USC Wrigley Institute**

Los Angeles, CA

Environmental Communications & Research Intern

*June* 2022 – *September* 2022

- Expanded outreach leads by 50% and university funding by \$2k+ by outlining a go-to-market strategy to visually showcase professors' research in sustainable plastics to key stakeholders
- Yielded 3,000+ social media impressions by digitally marketing research through graphics, educational website pages, promotional videos, presentations, and writing statements.

## LEADERSHIP EXPERIENCE & ACTIVITIES

#### **USC Student Sustainability Committee**

Los Angeles, CA

Advisor & Research Committee Member

October 2022 - Present

- Outlined USC Sustainability Hub proposal in a collaborative team of 8 through researching building materials, design framework, and cost-benefit analysis to USC's Chief Sustainability Officer
- Defined a quarterly progress sheet toward fossil fuel divestment by meeting weekly with the Investment Office

# **USC Environmental Student Assembly**

Los Angeles, CA

Director of Finance

August 2023 - Present

- Grew ESA funding by \$10k through consulting with administration to reopen the Green Engagement
- Optimized ESA budget tracker by reducing overspending by 30% through categorizing expenditures with Excel tools into specific problems areas

#### **USC Undergraduate Student Government**

Los Angeles, CA

Associate Director of Media

August 2022 – May 2023

- Amplified social media engagement by 50,000+ impressions through producing consistent short-form videos and employing public figures in university campaigns (VoteOn, AsgmtEarth)
- Restructured media team workflow by establishing short- and long-term content calendars while effectively allocating \$5k for video production usage

Creative Services Intern

*September* 2021 – *May* 2022

- Designed 30+ graphics by developing a new visual brand identity for USG website with an updated style guide
- Organized 20+ years of USC RSO data into condensed orientation brochures by collaborating with USC Archives, USC Housing, and faculty to design accurate layouts

## **SKILLS & INTERESTS**

Computer: Python, C++, HTML/CSS, Google Suite, Figma, Adobe Suite, Microsoft Office Suite (Excel, PowerPoint) Core Competencies: Project Management, Analysis, Communication, Data Visualization, Market Research, Accounting Interests: Sustainability, Technology, Graphic Design, Coffee, Swimming, Human Behavior