

## Bing

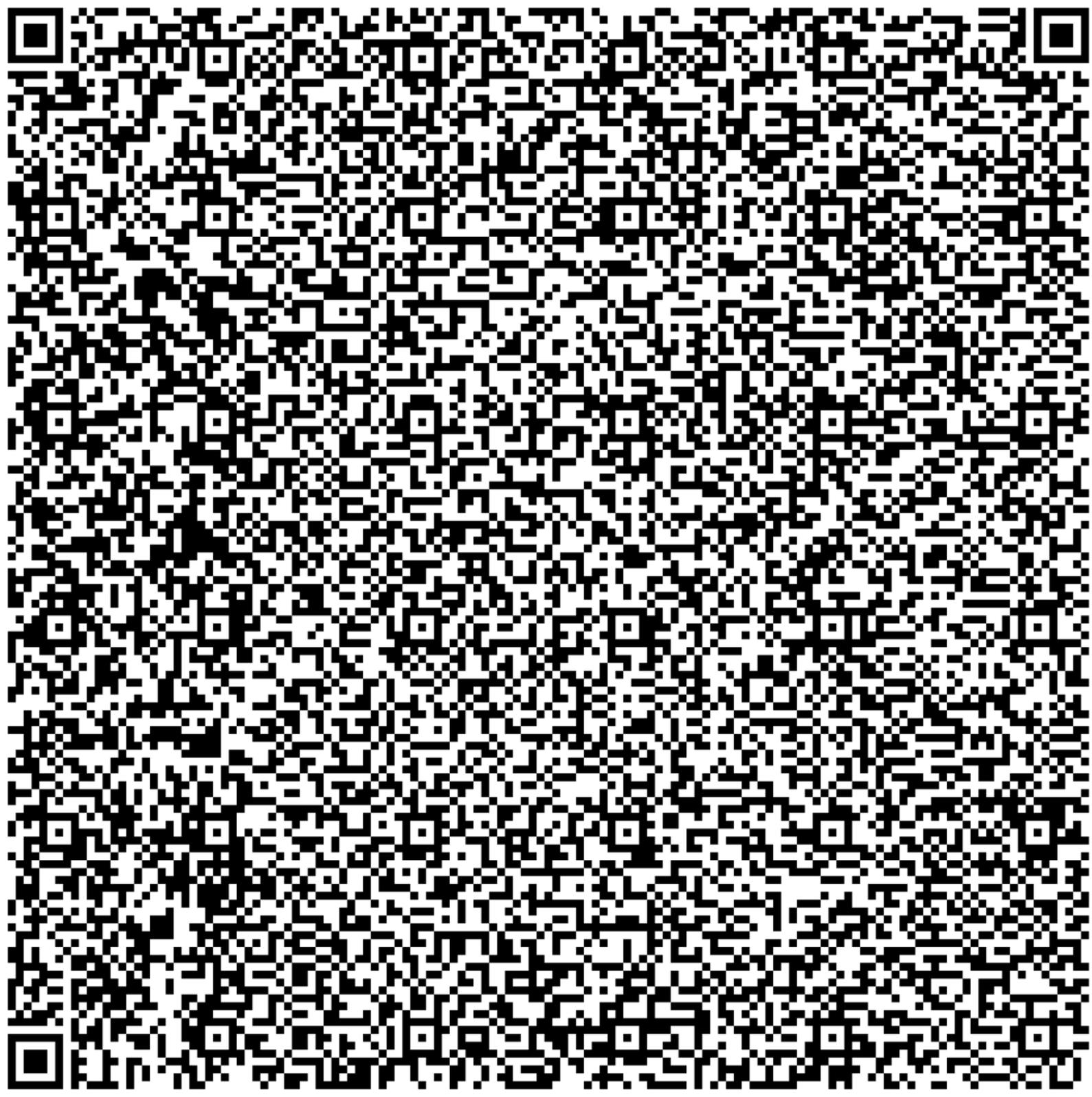
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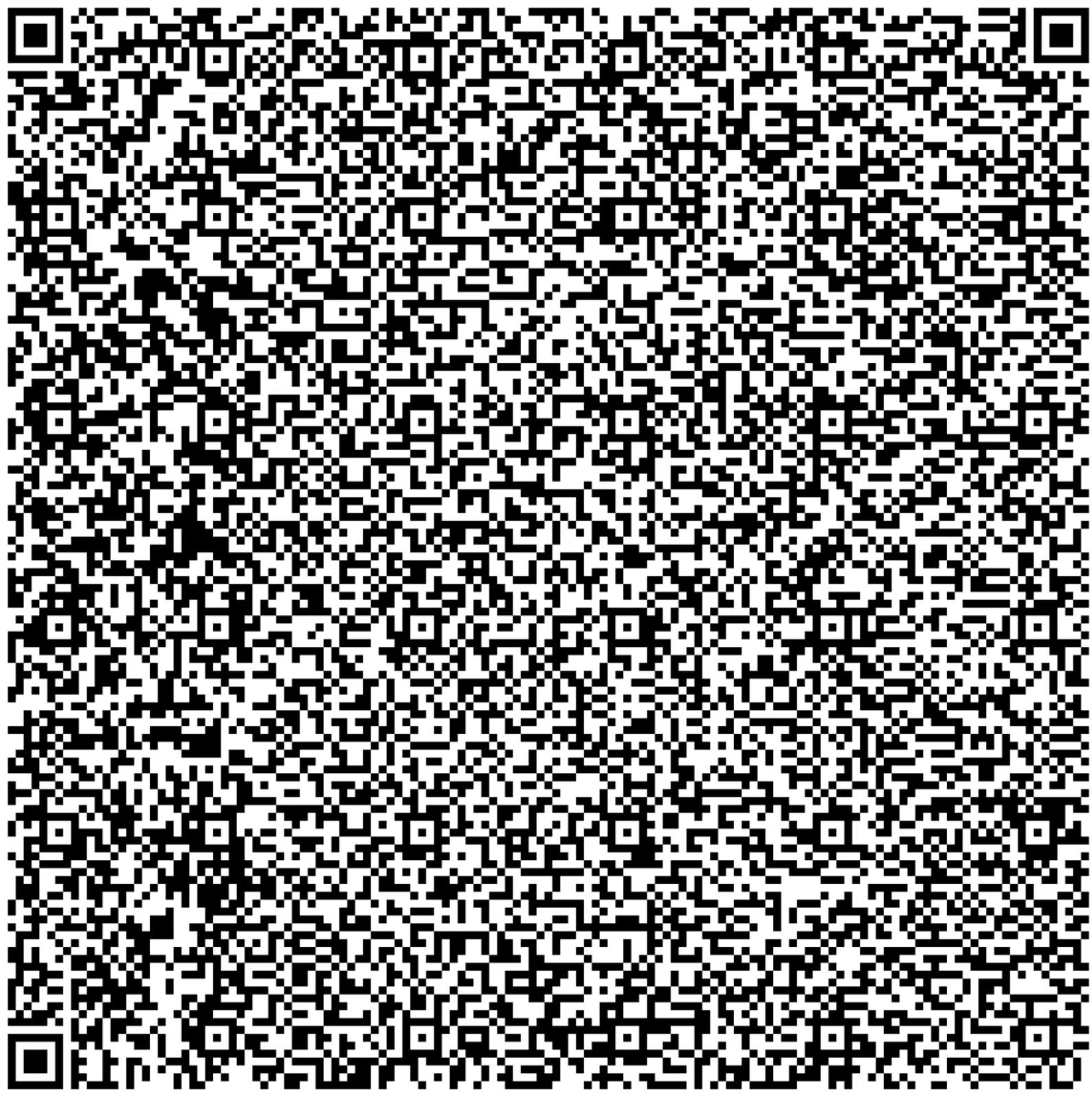
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- **Executive Summary:** This section highlights the key findings, revenue streams, investments, risks, and benefits of the AWS Marketplace partnership for channel partners, based on interviews with 27 representatives of 14 existing partners<sup>1</sup>. It also presents a financial model and analysis for a composite partner organization that is representative of the interviewees.
- **The AWS Marketplace Partner Journey:** This section describes the goals, challenges, drivers, and factors that influenced the interviewees' decision to partner with AWS Marketplace. It also provides an overview of the composite partner organization and its characteristics<sup>2</sup>.
- **Analysis Of Partner Revenue Streams:** This section details the three revenue streams that the interviewees reported as a result of their AWS Marketplace partnership: resale private offer gross profits attributed to new business, professional services private offer gross profits attributed to new business, and influenced professional services gross profits<sup>3</sup>. It also explains the modeling and assumptions used to calculate the gross profits for each revenue stream.

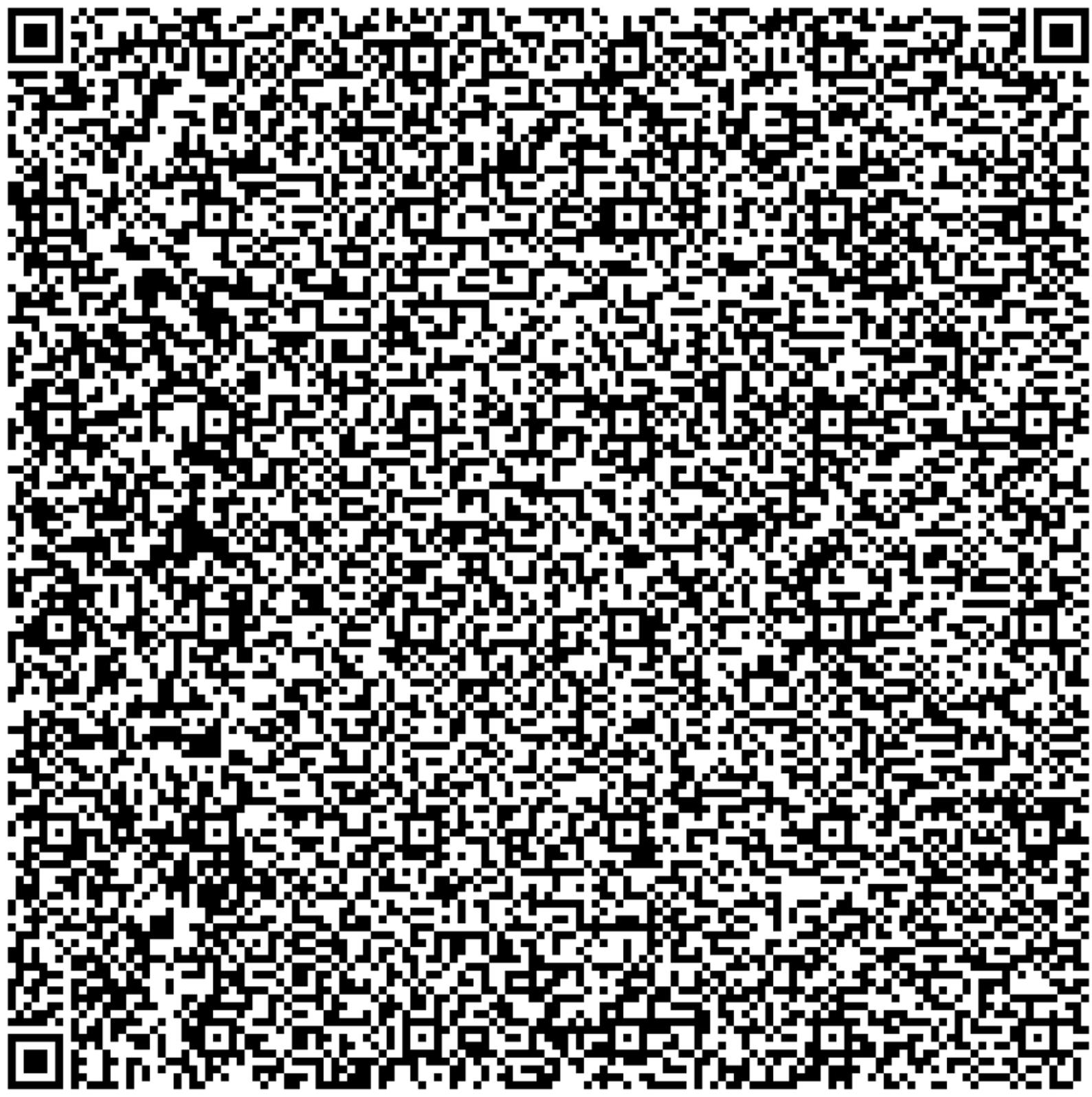
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## Agregar una divisa

Cuando agrega una divisa, todos los pagos que reciba en esa moneda se acreditarán a ese fondo. Utilizaremos su divisa principal cuando envíe o solicite pagos.

 Dólar australiano

 Dólares canadienses

 Franco suizo

 Florín húngaro

 Corona danesa

 Euro

 Libra esterlina

 Dólar de Hong Kong

 Florines húngaros

 Nuevo séquel israelí



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# PayPal solutions overview



## Onboarding

Localized onboarding experience opens within your dashboard and keeps sellers on your website throughout the process.



## Payments

Payment solutions include PayPal wallet, debit and credit cards, Pay Later, Venmo, and alternative payment methods. Our platform supports multi-currency payments and flexible pricing.



## Risk Management

Leverage PayPal data machine learning capabilities for better fraud and risk protection.



## Dispute Management

Our platform and APIs provide full visibility and control to customer servicing and funds reversal.



## Reporting

Standard and customizable reports that detail transactions. Reports include settlement reconciliation for transaction-level and aggregated fees.

 Yen japonés

 Corona noruega

 Dólar de Nueva Zelanda

 Peso filipino

 Esloti polaco

 Rublo ruso

 Corona sueca

 Dólar singapurense

 Bahts tailandeses

 Nuevo dólar taiwanés

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