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# Erdem Elvan

JUNIOR SALES&MARKETING



## Work Experience

### SALES&MARKETING

Löher Elevators and Escalators | 08/2018 – 09/2018

- I gained experiences about potential customer researches, giving offers according to customer requests, sales agreement preparation, marketing activities with the control of my manager Evrim Erol.

Contact: Evrim Erol (+90 530 767 6690)

## Education

### EGE UNIVERSITY, DEPARTMENT OF BUSINESS ADMINISTRATION

Business Administration | 09/2014 – 09/2019

- Graduated with a 2.82 GPA

#### Projects & Presentations

- Survey about the effect of brand preferences on buying behavior of individuals in shoe consumption.
- Analyzing the data with frequency analysis, crosstab, correlation, independent sample t-test and one-way anova methods in SPSS.
- Big Data.
- Analytical CRM
- Do global brands use similar executional styles across cultures? A comparison of U.S. and Japanese television advertising.

## Certificates

- Ege University School of Foreign Languages English Exam (87/100)
- Speak beyond the non-verbal communication: Body language (EGESEM)
- A1 Spanish Course Certificate (06/2018)
- Leadership and Motivation Certificate (12/2016)

## References

- Gökhan Yilmazer (+90 538 546 1769)  
Mettler Toledo - Mechanical Engineer
- Onur Elvan (+90 543 337 2703)  
Tekpan - Mechanical Engineer/ R&D Engineer

## Personal Profile

I am a new graduate with a great passion for marketing&sales seeking a full-time position in the field of marketing&sales, where i can apply my knowledge and skills for continuous improvement.

## Notable Skills

- Mc Office, SPSS, Canva, Pom-Qm
- Marketing, Digital Marketing, Marketing Strategy, Brand Awareness, Crm, Big Data
- Time Management, Teamworking, Brand Management, Team Motivation
- Communication Skills, Sociable

## Languages



Turkish - Native Speaker



English- Excellent in speaking, Very good in grammar and vocabulary



German- Beginner



Spanish- Beginner



Portuguese- Beginner

## Interests/Hobbies



Magic



Piano&Drums



Tennis&Doing Workout



Gastronomy&Cooking



Watching Movie