



Shashwat Gosavi
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Background

- ▶ Shashwat is a Senior Consultant in the Business Consulting practice of EY GDS, focusing on Marketing Automation, with 7 years of technology experience.
- ▶ Proficient in Salesforce Marketing Cloud areas such as Emails, Journeys, Automations, Ad Studio, Data Model, Distributed Marketing.
- ▶ Proficient in Oracle Eloqua areas such as Emails, External Calls, Auto Synchs, Integrations.
- ▶ Experience in Sales Cloud integration.
- ▶ Hands on knowledge in preparing RFP Estimations, Ramp Plan.
- ▶ Prior work experience with Deloitte and TIAA India.

Education

- ▶ MBA- Finance, Bachelors in Computer Science.

Experience

- ▶ SFMC Developer and Consultant.
- ▶ Built, tested, deployed and monitored Email campaigns and generated reports based on marketer requirements
- ▶ Built and managed Emails, Facebook Ad Campaigns, Email marketing journeys.
- ▶ Implemented integrations between SFMC and Sales Cloud, Financial Services Cloud.
- ▶ Ensured on-time delivery of user stories from offshore, training of new team members on SFMC, and ramping them up on client systems and processes.
- ▶ Implemented Distributed Marketing solution.
- ▶ Performed testing of Emails using Litmus testing tool.
- ▶ Written and executed test cases for journeys testing in SFMC.
- ▶ Conducted Scrum ceremonies such as Stand-ups, Retrospectives and Sprint Planning.
- ▶ Delivered SFMC trainings for campus hires.

Projects

- ▶ SFMC implementation for an American multinational corporation specialized in payments and cards. Implemented large scale Marketing Automation solution which included Email Marketing, multi-channel journeys and Facebook Ads.
- ▶ Eloqua implementation for an American multinational corporation specialized in payments and cards. Implemented Emails, External calls, Auto Synchs and Campaigns.
- ▶ SFMC migration for an insurance sector company in the US market. Migrated journeys, automations and assets from one SFMC instance to another SFMC instance
- ▶ SFMC and Financial Services Cloud implementation for a Canadian multinational financial services company. Implemented Distributed Marketing solution which included integration between SFMC and FSC and triggered emails
- ▶ Scrum Master of one of the scrum teams for a British multinational banking and financial services company. Conducted all Scrum ceremonies and ensured on-time delivery of user stories.