

Mia M. Molinelli

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EDUCATION

Master of Science in Management | University of Florida

June 2025

GPA: 3.69 | Dean's List: 2022, 2023

Bachelor of Arts in Economics | University of Florida

June 2024

INTERNSHIP / LEADERSHIP EXPERIENCE

Summer Intern

05/2023 – 07/2023

Europe Economics

London, England

- Trained in incentive design, cost of capital/cost assessment, and attended a digital market competition and regulation workshop.
- Supported the Europe Economics advising team with economic and data analysis, document summaries, and deliverable prep.
- Assessed ACM & CWaPE's approach on indexation, real price effects and cost of capital.
- Summarized VREG's Q-factor methodology for past price control.
- Analyzed European energy regulators using cost benchmarking.
- Led drafting of the background and methodology sections of a client proposal bid.

Analyst

10/2023 – Present

Gator Wealth and Asset Management

Gainesville, FL

- Conducted a comprehensive analysis of portfolios, including investment performance, risk assessment, and asset allocation strategies.
- Collaborated with other team members to develop and implement personalized wealth management strategies for case studies.
- Monitored and evaluated financial market conditions, economic trends, and regulatory changes to adapt and optimize asset management strategies accordingly.
- Produced a detailed report, presentation, and recommendations based on financial analysis to guide investment decisions.

STEM Special Events/ Design Team

04/2022 - Present

Dream Team Engineering

Gainesville, FL

- Created STEM related lesson plans for children residing within Shands Children's Hospital to aid in lesson and activity implementation resulting in a positive learning environment.
- Taught 5+ lessons at Shands Children's Hospital and created meaningful connections with patients while helping them comprehend STEM related concepts.
- Prepared 4-5 STEM related activities to do at various after-school programs in the Gainesville community.

Partnership Coordinator

09/2022 – 05/2023

TEDxUF

Gainesville, FL

- Obtained 20% of the sponsors who supported the fundraising goal of \$25,000+.
- Conducted effective fundraising efforts through phone calls, in-person meetings, and relationship building.
- Managed upcoming, ongoing, and closed deals efficiently using the HubSpot platform.
- Maintained previous relationships with existing partners for TEDxUF conferences.

Public Relations Assistant

01/2022 – 01/2023

Sisterhood Enrichment Team (Kappa Delta)

Gainesville, FL

- Overhauled and maintained social media platforms (Instagram/Facebook) in preparation for the incoming new member class, facilitating a seamless transition into membership.
- Pioneered the creation of a dynamic Instagram page showcasing each new member, significantly enhancing engagement among the most recent cohort.

- Vigilantly supervised new members' social media accounts to align with the organization's values.
- Elevated new member participation by implementing incentive strategies to drive interactions across Kappa Delta managed profiles.

Marketing Ambassador

01/2022 – 08/2022

Top Tier

Gainesville, FL

- Leveraged social media for event promotion, effectively engaging vast audiences of potential customers.
- Revamped ideas to improve customer experience and engagement.

OTHER EXPERIENCE

Member

09/2023 – Present

UF Securities Analysis Club

Gainesville, FL

- Attended weekly meetings on debt and equity research, commodity markets, and foreign exchange markets.
- Developed a fundamental understanding of fixed income securities, capital structures, and restructurings.

Member

09/2023 – Present

Student Investment Club

Gainesville, FL

- Acquired hands-on experience investing money in the stock market through platforms such as MarketWatch.
- Attended weekly information sessions to build an understanding of basic investment strategies and market structures.

Member

09/2022 – 09/2023

Women in Economics

Gainesville, FL

- Cultivated connections with women professionals in the economics field, acquiring valuable insights into potential career prospects.
- Fostered a supportive and inclusive environment within the organization, facilitating collective growth among fellow women members.

Participant/Graduate

01/2023 – 05/2023

UF Innovations Fellowship

Gainesville, FL

- Completed the 17-week program focused on expanding experience and knowledge about the development of pioneering projects/technology.
- Generated ideas and outlined problem/solution definition to evaluate customer discovery and feedback analysis.
- Developed an overall project summary pitch presented to the CEO of Neocis.

Attendee

01/04/2023 – 01/06/2023

Florida's Women in Energy Leadership Forum

Tampa, FL

- Collaborated with students from various different disciplines while attending the conference fully sponsored by the University of Florida.
- Attended 10+ keynote speaker presentations and panels lead by energy industry executives and experts.
- Networked with leading professionals of the energy industry and created connections with other attendees.

Member

01/2023 – 08/2023

Gator Venture Capital

Gainesville, FL

- Participated in weekly meetings to actively learn insights about the expanding field of Venture Capital.
- Developed skills and knowledge in the areas of deal-sourcing, portfolio building, pitching and due diligence.

CUSTOMER SERVICE/ WORK EXPERIENCE

Waitress

07/2019 – 07/2022

Big Ray's Fish Camp

Tampa, FL

- Ensured quality customer service in a high-intensity environment.
- Collaborated with team members to assist over 200 + customers daily.
- Resolved customer complaints which resulted in the development of valuable multi-tasking capabilities.
- Authorized large product shipments of \$2000+ to ensure they met quality and quantity requirements.

File Clerk

06/2021 – 08/2021 | 05/2022 – 08/2022

Quintairos, Prieto, Wood & Boyer, P.A.

Tampa, FL

- Provided clerical and administrative assistance to over 60 attorneys and over 100 support staff. Specifically tasked with cataloging closed cases.
- Oversaw the reorganization of decades of case filing, implementing a new organization system for future staff to utilize to ensure a smooth and efficient transition to paperless filing.