

# **TPG Twin Brook Direct Lending Evergreen Fund**

Cincinnati Retirement System August 7, 2025

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# Firm Overview



- TPG Angelo Gordon is now the sixth vertical in the TPG organization
- The combination of TPG and AG enables our industry-leading investment teams to collaborate and create a truly diversified investment franchise
- Angelo Gordon's Credit and Real Estate platforms complement TPG's existing investment business

#### \$251 Billion of Total AUM<sup>1</sup>

				TPG ANGELO GORDON				
	Capital	Growth	Impact	Credit	Real Estate		Real Estate	Market Solutions
Strategy	Scaled, Control- Oriented Private Equity Leveraged Buyouts	Growth Equity Middle Market Private Equity	Private Equity Investing Driving Both Societal and Financial Outcomes	Middle Market Direct Lending, Credit Solutions Structured Credit and Specialty Finance, CLOs Multi-Strategy	Opportunistic & Value Add Real Estate Net Lease		Opportunistic and Core Plus Real Estate Commercial REIT	Differentiated Strategies to Address Market Opportunities
AUM % of Total	\$76 Billion 30%	\$29 Billion 12%	\$28 Billion 11%	<b>\$73 Billion</b> 29%	<b>\$19 Billion</b> 8%		\$18 Billion 7%	\$8 Billion 3%
Geographic Focus	North America, Europe, Asia	North America, Europe, Asia	Global	North America, Europe	U.S., Europe, Asia		U.S., Europe	North America, Europe, Asia Pacific
Year Established	1992	2007	2017	1988	1993		2012	2013

<sup>1.</sup> TPG Angelo Gordon's currently stated AUM of approximately \$92 billion as of March 31, 2025, reflects fund-level asset-related leverage. Prior to May 15, 2023, TPG Angelo Gordon calculated its AUM as net assets under management excluding leverage, which resulted in TPG Angelo Gordon AUM of approximately \$53 billion last reported as of December 31, 2022. The difference reflects a change in TPG Angelo Gordon's AUM calculation methodology and not any material change to TPG Angelo Gordon's investment advisory business. For a description of the factors TPG Angelo Gordon considers when calculating AUM, please see "AUM Disclosure" for further details. Figures may not sum due to rounding.



1988 Year Founded

681 Employees

242 Investment Professionals

Average Years
Portfolio Manager
Tenure

14 Offices Globally

#### A Scaled Leader in Credit and Real Estate

# \$92 Billion<sup>1</sup>

Diversified credit and real estate investing platform

## Scalable Infrastructure

Poised to drive growth

Diverse & Global

#### 37 Years

Delivering strong risk-adjusted returns

#### **Fundamental**

Investment Philosophy

# Cycle Agnostic, Partnership Driven

**Investment Solutions** 

<sup>1.</sup> TPG Angelo Gordon's currently stated AUM of approximately \$92 billion as of March 31, 2025, reflects fund-level asset-related leverage. Prior to May 15, 2023, TPG Angelo Gordon calculated its AUM as net assets under management excluding leverage, which resulted in TPG Angelo Gordon AUM of approximately \$53 billion last reported as of December 31, 2022. The difference reflects a change in TPG Angelo Gordon's AUM calculation methodology and not any material change to TPG Angelo Gordon's investment advisory business. For a description of the factors TPG Angelo Gordon considers when calculating AUM, please see "AUM Disclosure" for further details. Figures may not sum to rounding.

#### **Credit Solutions**

All-weather, solutionsbased capital pursuing equity-like returns with downside protection

#### \$18 Billion

AUM

Credit Solutions (CSF)

CSF Annex Dislocation (ADF)

Corporate Credit Opportunities (CCO)

Essential Housing (EHF)

#### **CLOs**

Long established brand in CLO market

#### \$8 Billion

AUM

U.S. CLOs

Europe CLOs

Loan SMAs

#### Middle Market Direct Lending

Senior secured direct lender to private equity sponsored lower middle market companies

#### \$26 Billion

AUM

Direct Lending (Closed-End Funds)

Evergreen Funds (Open-End Funds)

**BDCs** 

**Customized Vehicles** 

# Structured Credit & Specialty Finance

Public and private opportunities across securitized and other asset-based credit

#### \$20 Billion

AUM

Liquid Structured Credit (MVP)

Diversified Specialty Private Credit (ABC)

> SMAs / Funds of One

#### Global Real Estate

Global platform focused on driving value-add at the property level

#### \$19 Billion

AUM

U.S. Value-Add

Europe Value-Add

Asia Opportunistic

Net Lease

Multi-Strategy

**Relative value capture** across the credit spectrum; Diversified, **high-quality yield** harvesting

**\$2 Billion** AUM

Super Fund

# TPG Twin Brook Update

#### Established Track Record

- As of Q1 2025, 14% Levered Gross IRR<sup>1</sup>
   / 11% Levered Net IRR<sup>1</sup>
- 0.02% Annualized Loss Ratio<sup>2</sup>
- Attractive distribution yield: 90%+ income distributed each quarter

#### Market Leadership

- \$8.5 billion in average annual originations<sup>3</sup> leading to a 35% Market Share<sup>3</sup>
- Most Active lower mid-market lender<sup>4</sup>

#### **Robust Team**

- 125+ Dedicated Team Members
  - 75+ Investment Professionals
- Average Experience of IC 20+ years

#### Differentiated and Disciplined Investment Strategy

#### **Strong Historical Performance**

- All Comingled Funds have achieved target returns
- 0.02% annualized loss ratio<sup>2</sup> since inception

#### **Experienced Team**

 Team continuity with senior members working together for 20+ years<sup>5</sup>

# 100% Direct Origination Transaction Leadership

- 150+ unique sponsor relationships
- 97% Administrative Agent / Co-Lead Arranger



#### **Lower Middle Market Focus**

- <\$25 million of EBITDA at origination
- No style drift since inception

#### **Conservative Positioning**

- Target 100% first lien senior secured
- 100% private equity-sponsored
- 100% of deals with covenants

#### **Active Portfolio Management**

- 100% of deals with revolvers retained by TPG Twin Brook
- 100% of deals with monthly financials received

Certain statements contained herein reflect the subjective views and opinion of TPG AG which may not be able to be independently verified and are subject to change. Refer to pages 48 & 49 for risk factors. Past performance is no guarantee of future results. 1. Inception date: Q4 2014. Represents composite returns for onshore levered funds and does not reflect the actual performance of any individual TPG AG client or investor, and is therefore deemed to be hypothetical. This hypothetical performance was not made in the context of a single investments made by Direct Uswill have the same characteristics or returns as presented above. Please see Disclosure slides for additional details on the calculation of the performance shown herein. Onshore unlevered fund returns were 9% gross and 7% net. Offshore levered fund returns were 9% gross and 7% net. Returns for periods over one year are annualized. Includes drawdown and non-drawdown funds with returns for drawdown funds on an internal rate of return basis. "Net" performance data reflects returns for limited partners (excluding affiliates) after all fund expenses, organizational expenses, management fees and performance-based compensation (but before any taxes or tax withholding incurred by investors) for each. "Gross" performance data reflects returns for limited partners (excluding affiliates) after all fund expenses of use to performance data reflects returns for limited partners (excluding affiliates) after all fund expenses of use to performance data reflects returns for limited partners (excluding affiliates) after all fund expenses of use to performance data reflects returns for limited partners (excluding affiliates) after all fund expenses of use to performance data reflects returns for limited partners (excluding affiliates) after all fund expenses of use to performance data reflects returns for limited partners (excluding affiliates) after all fund expenses of use to performance data reflects returns for limited partners (excluding affiliates) after all fun

#### Capital Formation

\$41.6 billion of Commitments Issued<sup>1</sup>

5 Commingled Vintage Fund Series Raised

> Commingled Perpetual Life Vehicles

Article 8
Compliant Funds

**Rated Note Feeders** 

**Customized Funds** and Arrangements

	Funds Raised	
Fund I Raise: <sup>2</sup>	Realized	\$700 million of equity
Fund II Raise: <sup>2</sup>	Harvesting	\$1.7 billion of equity
Fund III Raise:	Harvesting	\$2.8 billion of equity
Fund IV Raise: <sup>2</sup>	Harvesting	\$3.8 billion of equity
Fund V Raise:	Investing	\$3.9 billion of equity
	Actively Fundraising	
Fund VI:	Fundraising	Targeting \$3.5 billion of equity
Evergreen Funds:	Fundraising / Investing	\$1.4 billion of equity
Levered BDC: <sup>3</sup>	Fundraising / Investing	\$1.7 billion of equity
Evergreen SMAs:	Fundraising / Investing	\$4.3 billion of equity

#### TPG Twin Brook Capital Partners History



<sup>1.</sup> Includes capital committed to borrowers in the form of first lien senior secured term loans, delayed draw term loans, revolvers, and equity co-investments. Revolver and delayed draw term loan figures are inclusive of both funded and unfunded commitments.

<sup>2.</sup> Includes separately managed accounts. Not necessarily indicative of future fundraising activity. Fund IV is inclusive of Fund IV Annex Fund.

<sup>3.</sup> Includes commitments to AGTB Private BDC and AG Twin Brook BDC, Inc., which merged into Twin Brook Capital Income Fund "TCAP" on 1/1/2023 and 7/28/23, respectively. Data as of 4/1/2025.

<sup>4.</sup> Note: "Unique Borrowers" includes current active deals through the stated measurement date.

Data as of March 31, 2025, unless otherwise noted. The above metrics are not necessarily indicative of future activity

### **TPG Twin Brook Historical Performance**



#### 100%

Private Equity Ownership of Borrowers

#### 97%

Administrative Agent / Co-Lead Arranger

#### <50%

Average LTV

#### 100%

First Dollar in Capital Structure

#### 0%

Loans Originated with PIK

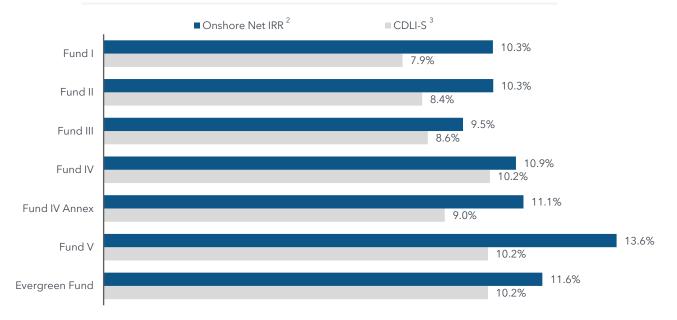
#### 100%

Transactions with Revolvers Held by TPG
Twin Brook

#### 20+

Years of Experience Executing Strategy<sup>1</sup>

#### Onshore Levered Funds - Net IRR vs. Senior Loan Index



Fund	Vintage	Status	Total Portfolio Companies	Current Portfolio Companies	% First Lien <sup>4</sup>
Fund I	2015	Realized	82	N/A	97%
Fund II	2016	Harvesting	156	22	92%
Fund III	2018	Harvesting	201	64	95%
Fund IV	2020	Harvesting	287	189	97%
Fund IV Annex	2021	Harvesting	212	166	98%
Fund V	2022	Investing	256	228	99%
<b>Evergreen Fund</b>	2022	Investing	225	203	99%

<sup>1.</sup> Represents years of experience of senior team. 2. Net performance data represent results for limited partners (excluding affiliates), net of all expenses including actual quarterly management fees payable by the Fund (with respect to limited partners, ranging from 0.125%-0.25% per quarter) and the accrual of carried interest to the general partner (but excluding investor-level taxes). The net Internal Rate of Return ("IRR") reflects cumulative cash-on-cash returns for the entire period from inception plus residual values at the end of the period, expressed as an annualized internal rate of return. Note that the IRR is a Fund level return and may differ from an individual limited partner's return due to the difference in the timing of such limited partner's initial capital Call. Net MOIC (Multiple of Paid-In-Capital) is the sum of Distributed Capital and NAV, divided by Drawn Capital. The use of credit facilities may impact IRRs. The IRR calculation is not meaningful for periods less than one year. Past performance is no guarantee of future results. Future funds and vehicles may offer different fee and carry terms, which may impact net performance. The above shows the performance of comminged funds and excludes separately managed accounts, the performance of which may differ. Please refer to "Appendix II" for full TPG Twin brook track record. 3. Represents annualized return of the Cliffwater Direct Lending Senior Index. ("CDLI-S") as of 3/31/25. This chart is for illustrative and comparison purpose only. CDLI-S is comprised primarily of senior and unitranche loans held within BDCs and was created to address the comparative performance of senior middle market loans sneed within BDCs and was created to address the comparative performance of senior middle market loans represented by Cliffwater Direct Lending Index, an asset-weighted index of ~17.300 directly originated middle market loans represented by Cliffwater Direct Lending Index, an asset-weighted index of ~17.300 directly originated middle market loans re

**Originations** 

#### **Trevor Clark**

Portfolio Manager, 30+ Years

**Credit & Underwriting** 

#### **Capital Formation** Rich Christensen **Grant Haggard Drew Guvette** Kim Trick Head of Originations **Head of Originations** Co-Chief Credit Officer Co-Chief Credit Officer Jeff Frank 30+ years1 30+ years1 20+ years 1,2 17+ years<sup>2</sup> Head of Capital Formation 25+ years Faraaz Kamran **Underwriting** Head of Originations **Capital** Workouts 30+ years1 **Markets Evan Larsen Chris Hendrix Nick Flemming Tim Schifer** Managing Director **Pete Notter Chris Martin** Co-Head of Underwriting Lizza Co-Head of Underwriting Managing Director **Debt Capital Markets** Partner Partner Komendant 14+ years 13+ years 30+ years 1,2 11+ years 30+ years1 20+ years1 Director David 10+ years Chris Nicholas Caroline Golem-**Tim Wentink Betsy Booth** Tvler Kratschmer **Tony Maggiore** Wagner King Mink biewski Partner Partner Elizabeth Kaiser Lindsey Franceschelli Managing Director Vice Vice Director Vice 20+ years 1 16+ years1 Director Director Director President 12+ years 1,2 President 12+ President 7+ years 10+ years 10+ years 12+ years **Peter Coffin** Joe Tinaglia 12+ years years 8+ years Managing Director Managing Director **Ben Morton** + 4 Senior Associates / 11+ years 16+ years1 **Andrew** Director Chris Stephen Matt Nick Assistant Vice President Reynolds DiNanno Fisher Weidner 11+ years<sup>2</sup> **Nick Fessler** Hill **Aaron Pontsler** Vice Vice Assistant Assistant Director Director Vice President Vice Vice President Compliance Jordan 14+ years 11+ years President Alex Good President President 11+ Graham Vice 10+ years Vice years vears 6+ years 8+ vears **Devin Langham Zack Wolfe** President Director Vice President President + 1 Assistant 10+ Years<sup>2</sup> + 41 Underwriters / Portfolio Managers 9+ years 11+ years<sup>2</sup> 8+ years **Vice President Finance, Accounting, Operations & Loan Operations** Terrence Walters, Chief Financial Officer, 20+ years **Karen Saunoris Danette Shepheard** Tim Tenaglia **Paul Solini Matt Skly** Head of Loan Operations Loan Operations Senior Controller Senior Controller Principal 10+ years 25+ years<sup>1</sup> 18+ years

**TPG AG** Resources as of 12/31/2023

**Accounting/Operations** 203 Professionals

Legal / Compliance 36 Professionals

**Information Technology** 50 Professionals

Client Partnership Group / **Product Specialists** 73 Professionals

**Risk Management** 16 Professionals

1. Denotes prior experience working with the Portfolio Manager.

2. Represents one of the team members bolted on to a team that is monitoring a "watchlist" credit. Note: The TPG AG Resources does not represent an inclusive list of all employees. Data as of March 31, 2025.

Denotes an Investment Committee Member

**Denotes a Head of Underwriting** 

+23 Directors / Vice Presidents / Senior Associates / Associates & +15 Administration Professionals

# **Direct Lending Market Leaders**

#### Annual Pitchbook League Tables<sup>1</sup>

2023		2023 Select Roles <sup>2</sup>		2024		2024 Select Roles <sup>2</sup>	
Audax Private Debt	250	Audax Private Debt	117	Audax Private Debt	288	TPG Twin Brook	149
Ares	165	Antares Capital	114	Ares	229	Audax Private Debt	149
Churchill	145	Churchill	107	Churchill	192	Ares	149
Antares Capital	125	TPG Twin Brook	105	Antares Capital	189	Antares Capital	143
TPG Twin Brook	114	MidCap Financial	100	TPG Twin Brook	165	Churchill	139
MidCap Financial	110	Golub Capital	84	Golub Capital	164	Golub Capital	125
Golub Capital	108	Ares	72	BMO Financial Group	151	BMO Financial Group	110
Barings	93	J.P. Morgan	59	The Goldman Sachs Group	139	Capital One	86
J.P. Morgan	91	BMO Financial Group	58	J.P. Morgan	137	The Goldman Sachs Group	84
Monroe Capital	83	Monroe Capital	57	BMO Sponsor Finance	134	J.P. Morgan	81

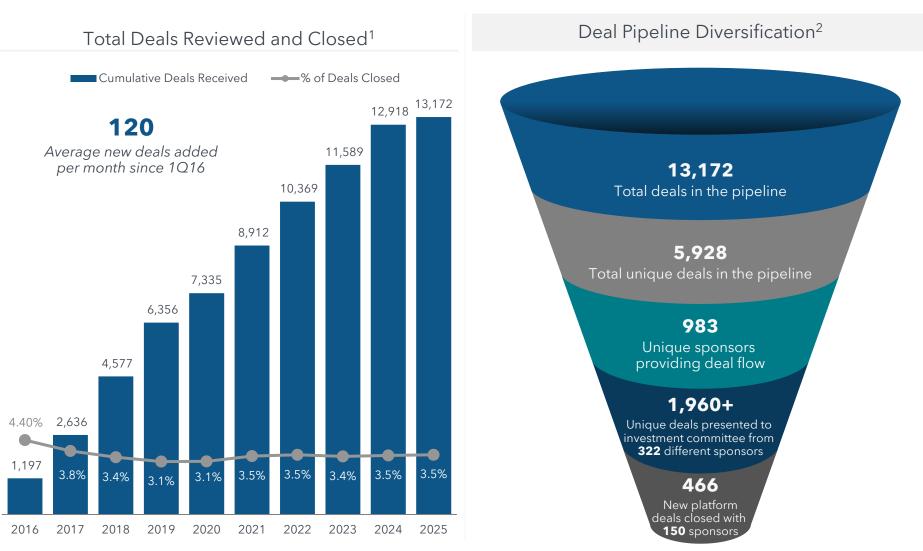
- Our deal flow and success in the league tables has not come at the expense of selectivity
- Credit selection and underwriting remain paramount

<sup>1.</sup> All data sourced from PitchBook Data, Inc. ("PB"). The 2023 and 2024 data sourced from Pitchbook 2023 and 2024 US PE Lending League Tables. Rankings based on data submitted to Pitchbook on a voluntary basis by 50 firms for the years 2023 and 2024 (and excludes any firms that did not elect to participate in, and/or who provided insufficient data for, the Pitchbook rankings). This ranking may not be representative of any one client's experience with TPG Twin Brook and is not indicative of TPG Twin Brook's future performance. The above tables reflect lenders by deal count. The league tables are compiled using deal counts for all middle-market PitchBook debt round types. Pitchbook defines middle market as Us-based companies acquired through buyout transactions between \$25 million and \$1 billion. PitchBook's league tables only cover US-based middle-market companies that have received some type of private equity investment and exclude minority deals. Full Pitchbook league tables can be made available upon request. There can be no assurance that any deals were profitable. 2. Select roles comprise only bookrunners, lead arrangers, mandated lead arrangers and all types of agents that are specifically listed within PitchBook.

# **Building a Portfolio: Deals Reviewed**

As of March 31, 2025

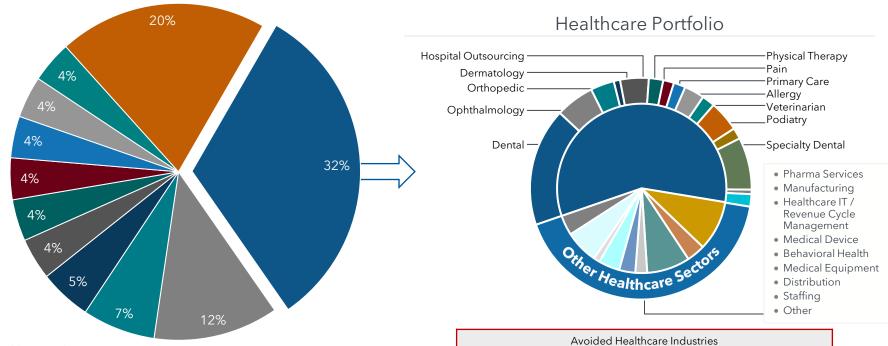
• TPG Twin Brook screens 1,500 deals/year and invests in less than 5% - approximately 50 deals annually



<sup>1.</sup> Includes all deals included in the pipeline based off the deal's 'Open Date'. Some individual deals are included multiple times if they are received from multiple sponsors.

2. Includes all viewed deals entered onto the pipeline report through March 31, 2025.

Current deal pipeline should not be relied upon as an indication of future deal sourcing. There can be no assurance that any deals in the pipeline will ultimately be consummated. It should not be assumed any trends described will continue.



- Healthcare & Pharma
- Media: Advertising, Printing, Publishing
- Construction & Building
- Beverage, Food & Tobacco
- Consumer Goods: Durable
- Other Industries<sup>1</sup>: 20%

- Services: Business
- Automotive
- Wholesale
- Chemicals, Plastics, & Rubber
- Services: Consumer

- Speculative Biotechnology and Pharmaceutical
- Hospitals
- Senior Housing / Long Term Care Facilities
- Cyclical / Discretionary Healthcare Services
- Concentrated Out-of-Network
- Concentrated Payor & Code

#### **Avoided Industries**

- Vice Industries
- vice industries
- Oil & Gas
- Agriculture
- Restaurants
- Hotel / Leisure / Travel
- Airlines

- Volatile Commodity and Raw Materials
- Highly Cyclical Industries

#### ESG Considerations<sup>2</sup>

- UNGC Principles Violations
- Carbon Intensity (Scope 1 and Scope 2)
- Industry-specific SASB Materiality Standards
- Physical Climate Risks

1. Less than 4% individually. The above is shown for illustrative purposes only. There can be no assurance that future investments of the Fund will have similar characteristics. 2. It should not be assumed that any ESG considerations described herein will apply to each asset in which TPG AG invests or that they have applied to each of TPG AG's prior investments. ESG is only one of many considerations that TPG AG takes into account when making investment decisions, and other considerations can be expected in certain circumstances to outweigh ESG considerations. The information provided herein is intended solely to provide an indication of the ESG considerations that TPG AG may apply when seeking to evaluate the sustainability characteristics of an investment as part of the larger goal of maximizing financial returns on investments. Accordingly, certain investments may exhibit characteristics that are inconsistent with the considerations described herein.

Total committed positions as of March 31, 2025. Healthcare portfolio as of March 31, 2025. Includes all deals closed across the platform including predecessor funds. May not be representative of any fund investment.

Dedicated infrastructure and personnel to manage revolvers as a strong risk mitigation tool

# **TPG Twin Brook** Revolver **Senior Loan Junior Debt**

#### The Revolver Advantage

- Advantages of being revolver lender
  - First dollar in capital stack, pari passu to Senior Loan
  - Drives Administrative Agent roles
  - Allows borrowers and sponsors to interact with one lender
  - Provides valuable insight into the daily borrowing activities and liquidity needs
  - Permits lender to identify challenges in advance of monthly financial reporting or quarterly covenant breaches
  - Ability to reprice risk
  - No first out last out structures
- Secured by all assets of the borrower (working capital, PP&E, etc.)

Revolver Statistics								
12/31/19 4/15/20 12/31/22 12/31/23 6/30/24 9/30/24 12/31/24								
% of Borrowers with Balance Outstanding	40.0%	83.7%	48.9%	48.8%	54.9%	54.6%	54.3%	55.9%
% of Outstanding Revolvers	18.1%	65.9%	24.7%	24.9%	28.6%	31.3%	30.1%	30.8%

- **Revolver Usage:** TPG Twin Brook underwrites the average and expected usage of a Borrower's revolver usage. Therefore, actual usage in future periods can be reflective of the current market environment.
- **Downside Protection Mechanisms:** Revolver activity provides daily insight into performance, potentially alerting us early to borrowers that may need further evaluation.

# **Comprehensive Underwriting**

Disciplined, time tested credit underwriting approach is applied to all transactions

#### **Quality of Earnings**

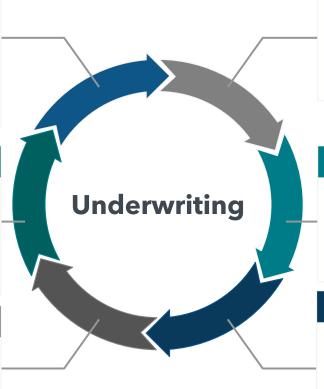
- Verify quality of EBITDA in LTM period and prior
- Cash proof analysis
- Historical adjusted working capital and capex
- Debt and debt like items
- Tax analysis including verification of benefits

#### **Industry and Market Review**

- Verify borrower's competitive positioning through SWOT analysis, competitive landscape, acquisition targets, industry outlook
- Healthcare reimbursement, policy, FDA diligence

#### **ESG** in Due Diligence

 Underwriting protocol designed to identify material<sup>1</sup> ESG factors in the borrower's ecosystem, to appropriately assess potential for sustainable cash flow creation and resilience



#### **Financial Modeling**

- Sensitize primary risks to business model
- Weekly, monthly, quarterly cash flow/liquidity analysis
- Financial covenant, affirmative and negative covenant basket negotiation

#### **Sponsor Diligence**

- Fund dynamics
- Historical experience and track record
- Strategic operating partners and resources

#### **Management Diligence**

- Onsite meetings with management, facility tours, calls
- Management resume and experience with third party background checks
- Organizational infrastructure, human capital risk, ERP systems, finance and accounting resources

<sup>1.</sup> Material factors are those that TPG Twin Brook believes the "reasonable investor" would consider relevant to the "total mix" of information when making an investment decision. The firm's investment professionals assess material ESG factors based on: 1) the probability that the factor will affect the performance of an investment and 2) the expected magnitude of the factor should it affect performance. We believe that materiality is dynamic and evolves as investor awareness and market pricing of ESG factors and trends accelerates. The assessment of material ESG factors remains at the sole discretion of the firm's investment professionals, please refer to slide 26 footnote. For illustrative purposes only. Represents typical management process which may vary and change without notice

#### Daily / Weekly

- Approve requests for Revolver and DDTL draws
- Pipeline review of upcoming opportunities including add-ons for existing borrowers
- Weekly watch list meetings with senior management

#### **Monthly**

- Proprietary loan tracking system updated with borrower financials
- Monthly portfolio reports
- Calls with sponsor and borrower or loan agent
- Monthly financial result review

#### Quarterly

- Quarterly portfolio reviews
- Updated Credit Loan Score and Credit Risk Rating
- Quarterly valuation marks
- Quarterly portfolio summary presented to investment committee

#### **Annual/Ongoing**

- Reconciliation of previously provided financials upon receipt of annual audit
- Review annual budgets and long-term projections
- Typically visit borrowers annually or more often if needed