# BURHAN UL HAQ

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Git: https://github.com/patternproject Kaggle: https://kaggle.com/patternproject Website: https://data111blog.wordpress.com

Tableau: https://public.tableau.com/profile/pattern.project

# **Career Summary**

- 17+ years of Product Development, Solution Delivery, Consulting and System Integration experience
- Masters from UPMC France. Fluent in Data Analysis, Visualization and Agile Software Development
- Certified Scrum Master and ITIL v3 Practitioner. Professionally trained on Business Intelligence and Project Management
- Solid understanding of Ecosystems Technical (ecommerce, CRM, Mobile), Commercial (LTV, Acquisition, Usage, Retention)
   and ability to leverage their interplay (Monetization, Value Proposition)

#### **Skills**

#### **Artificial Intelligence**

Modern frameworks, and conventional ML techniques (NLP, Information Retrieval, Big Data and More). Hands-on Python, R and Tableau experience

#### **Product Management**

Requirements Management (Use Cases, MRD), Product/Segment KPIs (Churn), Competitive Analysis (SWOT), Market Research (Surveys, Focus Groups)

#### **Frameworks**

SDLC - Agile, SCRUM, Waterfall, Hybrid

#### **User Experience**

Feature Prioritization (Personas), UI Flows/Wireframes (Balsamiq), Testing (Black Box, Performance), Release Management (JIRA, Bugzilla)

#### Misc.

AWS, SaaS, SQL, API(s), DevOps

# Work Experience

## ENGINEERING MANAGER - AuditXprt, Pakistan (Jul 19 ~ Present)

 Delivering large end-to-end projects and PoCs, throughout the entire lifecycle from ideation and inception through development, testing, launch, measurement, and ongoing enhancements

## **CONSULTANT** – World Bank, Nepal (Apr 19 ~ Jun 19)

Data Workshops (Usage, Visualization, EDA) targeting Public and Higher Education Sector for Train-the-trainer Program

### MARKETING CONSULTANT - Optiva, ME & APAC (Jan 17 ~ Mar 19)

• Interfacing with Product Teams to propose, refine and document ideas, then championing them for launch (Product- Market Fit, GTM, Mar-Com, etc.), and finally post-analysis for KPI evaluations in line with stated objectives

## MANAGER ENTERPRISE SOLUTIONS - CMPak (Zong), Pakistan (Mar 14 ~ Dec 16)

• Create unique value for corporate clients through disciplined application of value-based selling, making every interaction count. Spearhead bespoke development seeing projects through from conception to delivery. (PTI, Red Crescent, City 42, and more)

## SR. PRODUCT MANAGER – Afghan Wireless, Afghanistan (Nov 11 ~ Aug 13)

- Vendor management Features, KPI and SLA. Product Collateral and User Training for Customer Support, Operations and Roll-Out
- Chairing cross-functional team in UAT for all commercial launches (Voice and Recharge promotions for B2B and B2C Segments)

## CBC ARCHITECT, ENGAGEMENT MANAGER - Nokia Siemens Networks, MEA (Jul 08 ~ Oct 11)

• In SCRUM terms - the Product Owner engaging with the customer and internal stakeholders on the deliverables of the development team. Mentoring a 7 member software team as dotted line manager

CRM ARCHITECT, VAS ARCHITECT – Telenor, Pakistan (May 06 ~ Jun 08)
TECHNOLOGY CONSULTANT – HP, Multilynx, Pakistan (Jun 05 ~ Apr 06)
INTERNEE – Inria, France (Apr 04 ~ Sep 04)
SR.DESIGN ENGINEER – ET, Pakistan (Mar 00 ~ Jun 03)

# Education

## **EXECUTIVE MBA** – LUMS, Pakistan (Aug 14 ~ May 16)

• Specialization: General Management

# MASTERS OF ENGINEERING (DESS) – UPMC, France (Oct 03 ~ Sep 04)

Specialization: Software Reliability
 Scholarship from Government of France – selected in top 15 students from all over Pakistan

# **BACHELORS OF ENGINEERING** – NUST, Pakistan (Apr 97 ~ Oct 00)

Specialization: Software Engineering
 CGPA: [3.88/4.00], Dean Lister and NUST Scholarship during all 9 semesters