



Shahanaz kallil

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AREAS OF EXPERTISE

**outlet sales with variable
products in IT**

LANGUAGES KNOWN

English : Read, Write, &
Speak

Hindi : Read, Write, &
Speak

PERSONAL DETAILS

DOB : 05/08/1990

Nationality : Indian

Passport no: k9222571

Education

- SSLC (2008)
- Higher secondary (2010)
- Polytechnic (2013)

Declaration

**I solemnly declare
that all the above information is correct to the best of my knowledge and
belief.**

OBJECTIVE

A suitable position with a reputed organization where I can utilize my education and experience for the optimum growth of the organization as well as personal career growth.

Professional experience 2018-2019

- Company : VERACITY WORLD
- Location : Dubai,UAE
- Position : IT sales executive cum technician

Responsibilities:

- Assesses client IT needs and makes recommendations including IT equipment and service packages.
- Prepare sales visit and presentations to pitch product, Service and combination packages to client.
- Demonstration IT equipment to highlight product benefits.
- Troubleshooting of computer hardware and software.
- Collaborate with clients and staff. Both face to face and over the phone to help setup systems or resolve issues.

Professional experience 2016-2018

- Company : InZpire technology LLC
- Location : Dubai , UAE
- Position : IT sales coordinator

Responsibilities:

- Coordinate sales with regular customers and clients
- Site visit and demonstrate IT equipment/products to highlight product benefits with the support of coworkers.
- Negotiates sales package discounts and long-term contact with clients.
- Customers and staff support (this may both face to face or over the phone)

Professional experience 2011-2013

- Company : HARD MIND HARDWARE SOLUTION
- Location : Calicut, Kerala, India
- position : Computer Hardware care