

RAJ SHAH

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PROFESSIONAL SUMMARY

- Highly-ethical, qualified Non-Profit Professional armed with extensive experience developing and executing strategic plans to lead organizations business development, financial growth, and long-term sustainability. Superb ability to succeed in challenging, high-pressure, deadline-driven environments.

EMPLOYMENT HISTORY

Jun. 2019 – Present Mumbai, Maharashtra

International business development executive, Synergy Relationship Management Service

- Formulate, direct and coordinate marketing activities and policies to promote products and services, working with international clients and maintaining public relations.

Sep. 2018 – May. 2019 Mumbai, Maharashtra

Assistant manager - Credit counsellor, Smera Gradings and Ratings Ltd.

- Confer with customers by telephone or in person to provide information about products or services.

EDUCATION

Jul. 2018 B Tech : Electronics Engineering

- K. J. Somaiya College of Engineering - Mumbai, Maharashtra (CGPI – 7.4).

Apr. 2014 HSC: Science

- Shri T P Bhatia College of Science - Mumbai, Maharashtra (Marks – 76%)

May. 2012 SSC

- St.Francis D'Assisi High School - Mumbai, Maharashtra (Marks – 86%)

EXTRACURRICULAR ACTIVITIES

- Presented a live project on “Vehicle crash detection and accident prevention using predictive algorithms” at college level.
- Worked as a Committee member for Institute of Electrical and Electronics Engineers (IEEE) council on Design and Automation during college technical fest for a period of 6 months.
- Worked as a Joint Creative Head for Electrical Engineering Student Association (EESA) council for a period of 1 year.
- Successfully conducted Robotics workshop for junior level students through Bloom Box Cell (entrepreneurship cell at K. J. Somaiya College of Engineering) and worked in a start-up company - Torque for a period of 3 days.
- Participation in one day Photoshop and Ubuntu workshops by BloomBox Cell.
- Worked as a Volunteer to organize events and workshops at college level.
- Participation in Science Olympiad foundation program at college level.
- Actively passionate about sports activities like Cricket, Football, Badminton etc. and also played for the department during Inter college competition at college level.

TECHNICAL KNOWLEDGE

- Microsoft Office : Ms-Word, Ms-Excel, Ms-PowerPoint.
- Programming languages : C, C++ (Basics).
- Basic Knowledge of Telecommunication systems, VLSI, etc.
- Software worked on : MATLAB, Spics tools, AutoCAD.

PERSONAL DETAILS

Date of Birth : 17/ 09/ 1996

Language Proficiency : English, Hindi.

Hobbies : Reading Newspaper, Singing, Internet Surfing, etc.

Preferred Location : Ready to relocate.

(Raj H Shah)

Place : Mumbai.