



# Testing a Population Mean Difference

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# Home Renovations

20 homes remodeling their kitchens, requesting cabinet quotes from 2 suppliers

Is there an average difference in cabinet quotes from these two suppliers?

**Variable:** Difference in cabinet quotes  
(Supplier A – Supplier B)



# Research Question

Is there an average difference between the cabinet quotes from the suppliers?

**Populations** - All houses

**Parameter of Interest** - Population mean difference of cabinet quotes  $\mu_d$   
(Supplier A - Supplier B)

**Test for a significant mean difference in cabinet quotes at the 5% significance level.**

# Hypotheses

$$H_0 : \mu_d = 0$$

$$H_a : \mu_d \neq 0$$

$$\alpha = 0.05$$

# Cabinet Data

Supplier A	Supplier B	Difference
\$380	\$325	\$55
\$560	\$470	\$90
\$425	\$420	\$5
\$389	\$375	\$14
\$568	\$574	-\$6
\$651	\$595	\$56



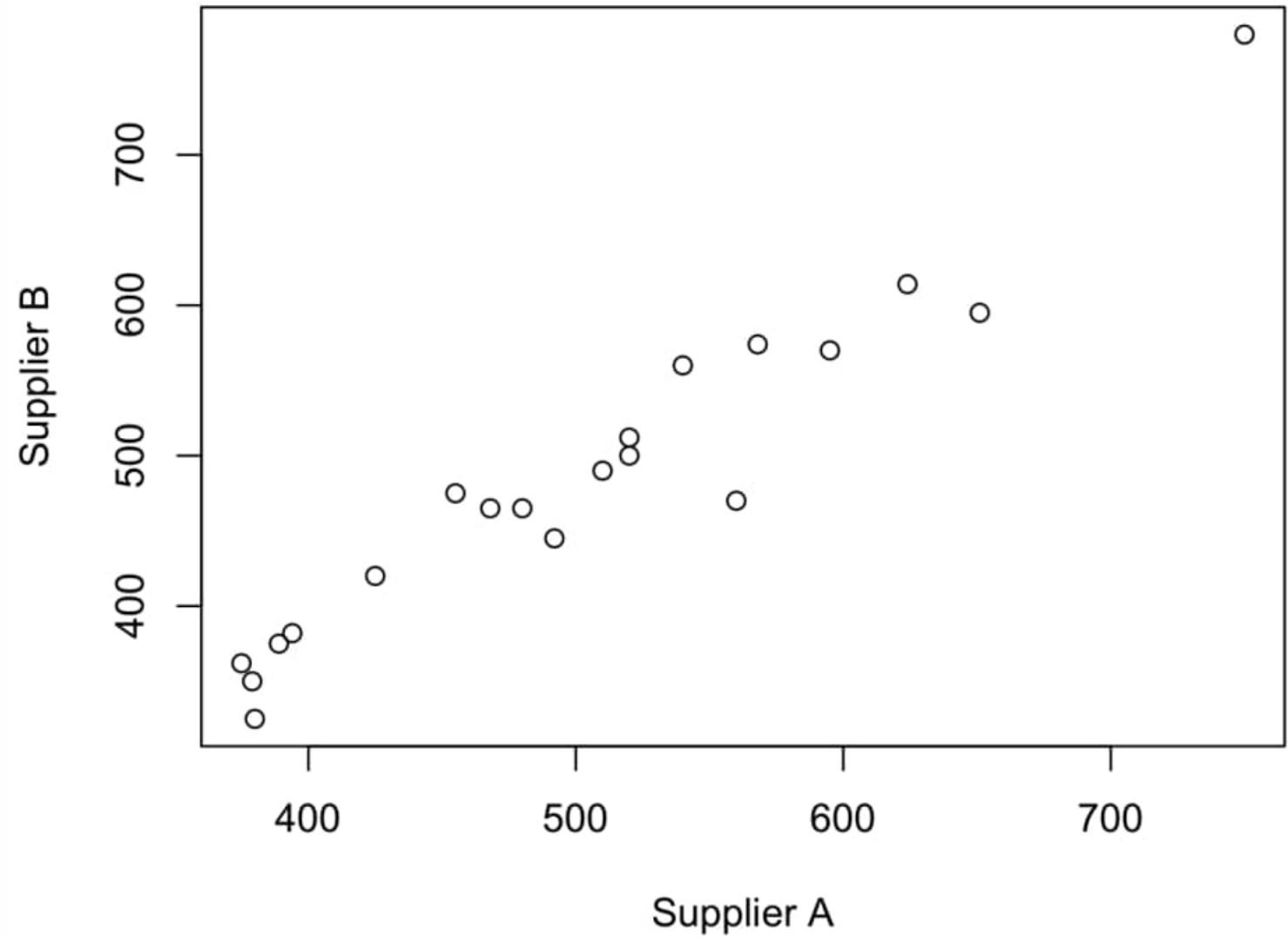
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# Cabinet Data

Cabinet Quotes of Two Suppliers

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# Assumptions

We need to assume that we have a **random sample of differences**, i.e. a random sample of houses.

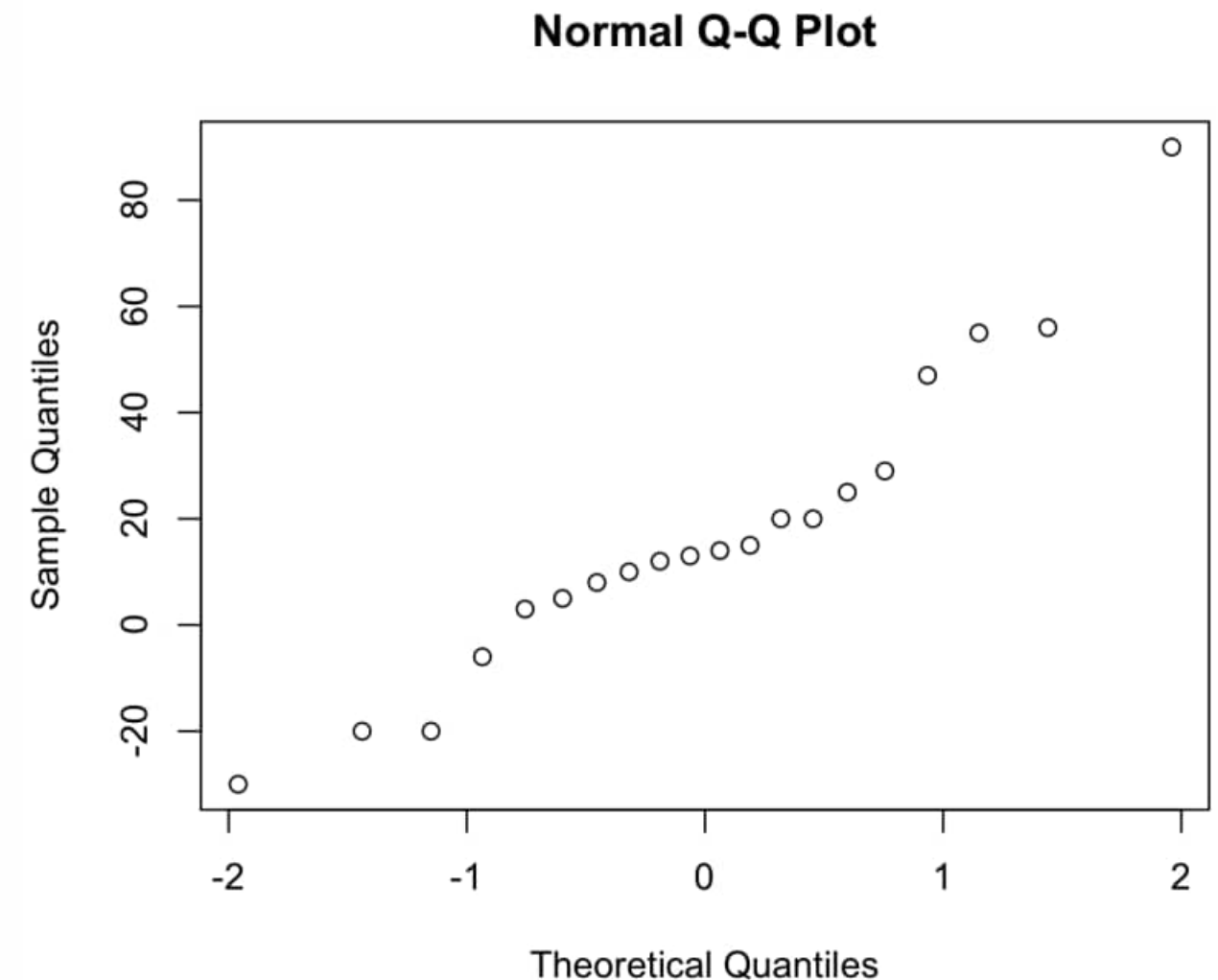
We also need the **population of differences to be normally distributed**. We can get around this assumption if we have a large sample size (about 25+).



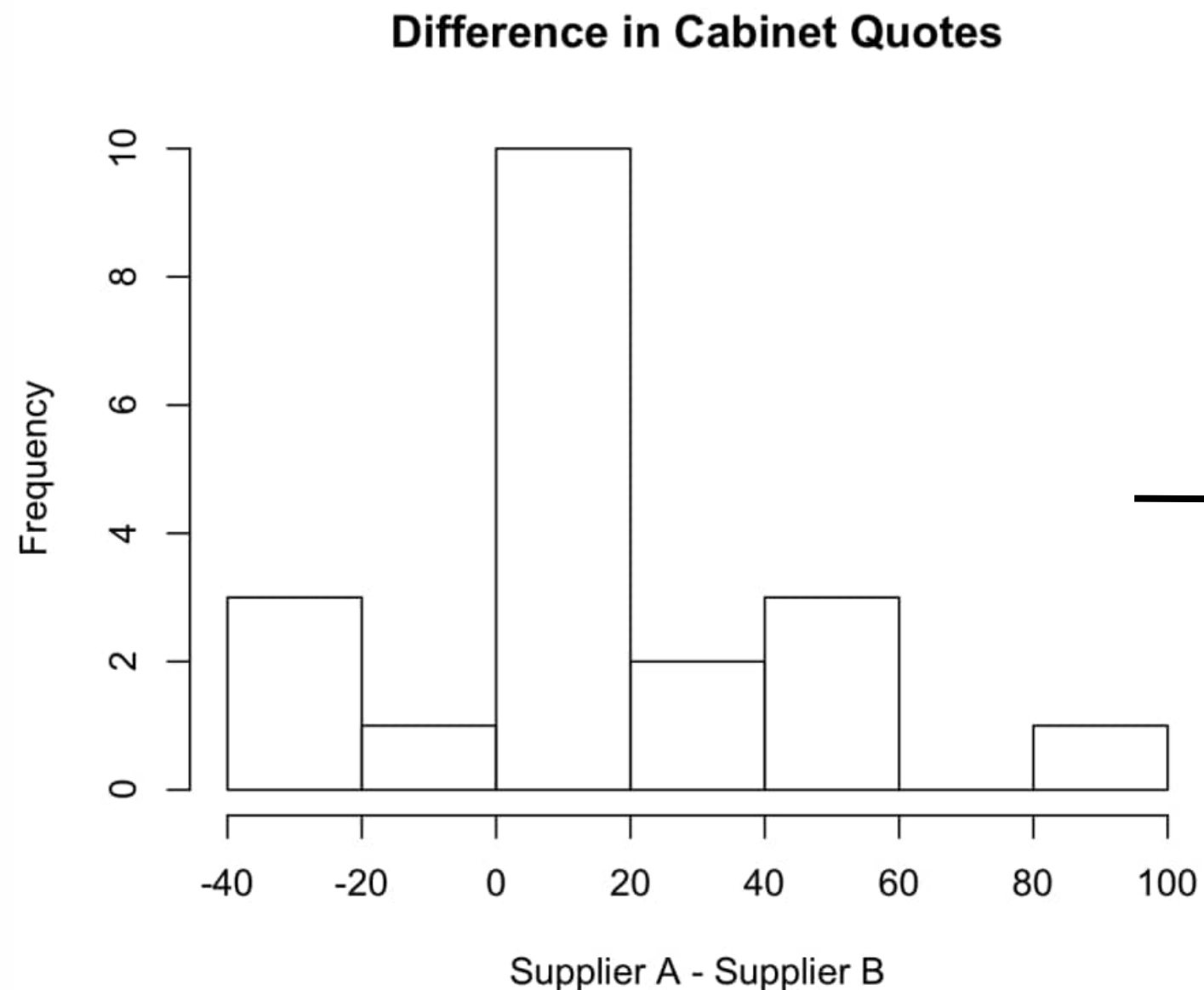
# Assumptions

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# Summarize the Data



$n = 20$  observations

Minimum = -\$30

Maximum = \$90

Median = \$13.50

Mean = \$17.30

Standard Deviation = \$28.49

# Test Statistic

Assuming the sampling distribution of the sample mean difference is normal,

$$t = \frac{\text{best estimate} - \text{hypothesized estimate}}{\text{estimated standard error of estimate}}$$

# Test Statistic

**Best estimate - Hypothesized estimate**

**Estimated standard error of estimate**

$$t = \frac{\bar{x}_d - 0}{s_d / \sqrt{n}} = \frac{17.30 - 0}{28.49 / \sqrt{20}}$$

$n = 20$  observations

Mean = \$17.30

SD = \$28.49

# Test Statistic

**Best estimate - Hypothesized estimate**

**Estimated standard error of estimate**

$$t = \frac{\bar{x}_d - 0}{s_d / \sqrt{n}} = \frac{17.30 - 0}{28.49 / \sqrt{20}} = \frac{17.30}{6.37} = 2.72$$

# Test Statistic

**Best estimate - Hypothesized estimate**

**Estimated standard error of estimate**

$$t = \frac{\bar{x}_d - 0}{s_d / \sqrt{n}} =$$

Our observed mean difference is 2.72 (estimated) standard errors above our null value of 0.

$$= 2.72$$

# Test Statistic Distribution & P-value

$t(19)$

## Decision & Conclusion

$p\text{-val} = 0.014 < 0.05 = \alpha \rightarrow$  reject null hypothesis

$\rightarrow$  have evidence against mean difference in cabinet quotes is 0

Formally, based on our sample and our p-value, we reject the null hypothesis. We conclude that the mean difference of cabinet quote prices for Suppliers A less B is **significantly different** from 0.



# 95% Confidence Interval

Mean = \$17.30  
Standard deviation = \$28.49  
 $n = 20 \rightarrow t^* = 2.093$

Note 0 is NOT in our range of reasonable values for mean difference in cabinet prices.

$$\bar{x}_d \pm t^* \left( \frac{s_d}{\sqrt{n}} \right)$$

$$\$17.30 \pm 2.093 (\$28.49/\sqrt{20})$$

$$\$17.30 \pm 2.093 (\$6.37)$$

$$\$17.30 \pm \$13.33$$

$$(\$3.97, \$30.63)$$

# Wilcoxon Signed Rank Test

If *normality* doesn't hold, we can use the Wilcoxon Signed Rank Test to test for the median.

p-val = 0.020

Again, we reject  $H_0$  and conclude that the median difference in the cabinet quotes, Supplier A less B, is different from 0.

# Summary

Hypothesis Test allow you to assess theories about a population parameter of interest

- ~parameter = mean difference

Extension of the one mean hypothesis test

- ~with difference variable

- ~collected on same individual (house)

Can obtain similar information from Confidence Intervals and Wilcoxon Signed Rank Test