

**Mohammad Usman Khan**  
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## **PERSONAL STATEMENT**

A Computer Science student looking to invest my time in my passions. Knowledgeable in various scopes of technology, including coding in various programming languages, general IT, social media marketing and content creation. Previous experience in salesmanship and the retail environment.

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## **EDUCATION**

**Studying Computer Science BSc (Hons) at Queen Mary University of London**  
**Attending 09/2022 - Present**

**Barton Peveril Sixth Form College**  
**Attended 09/2019 - 07/2021**

5 A-Level grades A\*-B, as well as a Level 3 award in Emergency First Aid at Work.

**Cantell School**

**Attended 09/2014 - 07/2019**

10 GCSEs, grade 8-4, including Mathematics, English and Sciences Duke of Edinburgh Bronze Award

Smallpeice Trust Certificate of Biomedical Engineering

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## **KEY SKILLS**

- Coding Languages: Java, JavaScript, HTML, PHP, Visual Basic, Python
  - IT Skills: Microsoft Office: Word, PowerPoint, Excel
  - Software: Adobe Photoshop, MySQL, Blender Modelling, DaVinci Resolve
  - Customer Service, Sorting & Handling Stocks, Technical Support
  - Intermediate Communication in French, Punjabi and Urdu
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## **INTERESTS**

Generally interested in holistic self-improvement, which entails going to the gym, training in combat sports, reading self-development and academic books, meditation, and having an achievement-oriented mindset. Alongside my degree, I am developing my own business online through my YouTube channel that has allowed me to flex my creativity.

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## **EMPLOYMENT EXPERIENCE**

### **Selling Partner, John Lewis & Partners**

**10/2021 – 09/2022**

**Outline:** I have worked at John Lewis and Partners in Southampton throughout my gap year full-time. Specifically, I have worked in the Electronics selling department.

Responsibilities including:

- Unbiased product selling.
- Having a wide spectrum of knowledge concerning all types of electronics: smartphones, tablets, computers, printers, TVs, cameras, radios, speakers, home security, head/earphones.
- Having 1-1 conversations with multiple customers every day and catering to their needs.
- Performing quick set-ups of different devices for customers, including setting up iPhones, iPads, Android Phones, Android Tablets, Smartwatches and MacBooks.
- Using handheld devices and company PCs to check stock availability, do orders and reservations instore, sign customers up to loyalty schemes, etc.
- Training new employees after having quickly adapted to the environment myself.
- Working at tills (fully till-trained) and fitting rooms.
- Managing the customer service of other partners in store and directing customers.
- Handling the presentation of storefront items and organisation of stockrooms.
- Going beyond my position and helping other departments in the store, particularly menswear.

Achievements including:

- Being recognised by multiple customers for outstanding customer service.
- Being recognised for selling multiple insurance packages in a row.
- Suggesting and demonstrating improvements to existing company systems.

### **Brand Representative, Hollister Co.**

**08/2021 – 10/2021**

**Outline:** My first retail position was at Hollister Co. in West Quay Shopping Centre, Southampton. This was outside of my comfort zone at the time, as I am more comfortable with selling technology.

Responsibilities including:

- Working at the storefront to greet and help customers.
- Using handheld devices to check stock availability and do orders in-store.
- Cleaning the work environment to a COVID-secure standard.
- Keeping up with the latest fashion trends.
- Advising customers on their fashion sense in an unbiased way.

Achievements including:

- Adapting quickly to the retail environment for the first time.
- Being well-dressed to suit the environment of the store.

**Retail Assistant, Noori Fashions****2014 - Present**

**Outline:** My mother owns a fabric-selling business in which, from a young age, I have provided extra support through customer service and driving extra sales.

Responsibilities including:

- Speaking to customers in English, Punjabi and Urdu.
- Handling telecommunications.
- Helping create advertisements and sale strategies.
- Handling money and money storage.
- Handling deliveries of stock.

Achievements including:

- Learning Punjabi and Urdu over the years through consistent practice.
  - Developing an understanding of bartering and driving sales.
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**References available upon request.**