## **Business Model Canvas**

Designed for:

Climate Hackers

Designed by:

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Date:

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3-The state.

Version:

# **Key Partners**

## 1-NASA.

- 2-Data providers(Companies that study consumer data).
- 3-Google play store. The ministry of forests and water protection.
- 4-Climate Protection companies.

### **Key Activities**

- 1-Collecting data.
- 2-Analysing data.
- 3-Visualizing data.
- 4-Notifying users of coming fires based on our algorithm prediction/sensors.
- 5-Providing an Interactive Map(Updated on a daily basis) in our web app to keep users informed by the situation in their region.
- 5-Providing Guidance to users(Videos) to teach users how to act in difficult situations(Case fire).

## Value Propositions

- 1-Accurate information.
- 2-Providing service/response to difficult situations in real time.
- 3-Reducing fires impact on people. 4-low cost
- compared to our concurrent in the market
- 5-Easy to use. 6-Accessible for people with different background(integrati
- on of videos instead of words).

## users.

## **Customer Relationships**

- 1-Provide a space in our app for ads to our key partners. 2-Integrate a chatbot
- to answer users daily questions.
- 3-Provide a section to send messages for remarks about our service.

4-Monthly Emails/Calls

to ask people impacted by fires(end users|partners) how our services helped them reduce fires impact(Checking satisfaction). 5-Personalized emails/messages for

Channels

## **Customer Seaments**

1-The ministry of forests and water(that will help them improve their workleasy to use). 2-Firemen

## **Key Resources**

1-Local (to work in). 2-IT/ML engineers. 3-Marketing specialists. 4-Climate engineers. 5-Hardware materials(Laptops,sensors). 6-Softwares(to analyse data). 7-Domain name,hosting. 8-Remote workers to provide data/implement sensors.	1-App store. 2-Play store. 3-Web app(Climate Hackers). 4-Mobile App(Climate Hackers). 5-Our company(in person).

Cost Structure	Revenue Streams
1-Local rent: 2-Engineers and technicians salaries: 3-Marketing cost(Ads/Collaborations): 4-Hardwares Costs(Laptops, sensors,):\$ 5-Hosting,Wifi, Domain name:\$	1-Monthly subscription. 2-Premium version of the application. 3-Collaboration/Ads.