

UJJWAL SHARMA

Sacramento / USA | +16692381405 | usujjwals@gmail.com | [LinkedIn](#) | [GitHub Repo](#)

EDUCATION

California State University, Sacramento

Master of Science Business Analytics

Sacramento/CA

Expected Graduation Fall 2026

San Jose State University

Bachelor of Business Admin in Management Information Systems

San Jose/CA

Graduation December 2022

Awarded Dean's Scholar during Fall 2020 and Spring 2021

PROFESSIONAL EXPERIENCE

Institute of Social Research

Sacramento, CA/USA

Student Assistant

March 2025- May 2025

- Provided training and guidance to new interviewers on CATI software, survey techniques, and customer service best practices.
- Supervised a team of survey interviewers, ensuring adherence to data collection protocols and maintaining high-quality research standards.
- Conducted surveys with business owners, managers, and employees, ensuring professional and courteous communication.

BACL Corp

Sunnyvale, CA / USA

Program Coordinator/Analyst

February 2023 – January 2024

- Coordinated with regulatory bodies to ensure compliance with FCC, ISED, MIC, RED, and UKCA standards, leading to a **100% pass rate** for all program audits.
- Conducted in-depth project **data analysis** to identify process inefficiencies, leading to a **15% improvement** in time efficiency and supporting cross-departmental resource allocation and decision-making.
- Assisted front desk during high traffic and navigated customers to the correct premises.
- Created monthly operational reports for cross-functional teams using Excel, improving transparency and accountability across 3 departments.
- Conducted regular training sessions for EMC, RF, and Safety engineers on updated regulations and best practices, resulting in a **90% improvement** in adherence to customer specifications.

INTERNSHIP EXPERIENCE

B.O.K Ranch

Woodside/CA

Project Assistant

Jan 2022 – May 2022

- Led the team into organized progression through the usage of **scrum methodologies**.
- Implemented a **Gantt chart** for multiple tasks.
- Collaborated with multiple departments to align project timelines and logistics, improving team communication and reducing **scheduling conflicts by 25%**.
- Created an Excel template for customers with data points on Google Drive, which can be accessible to everyone.
- Helped the customer by creating a video tutorial on how to use the template.

PROJECT EXPERIENCE

Database Property Management System [URL](#)

Designed and implemented both an operational OLTP database and a star-schema analytical data warehouse using SQL

ADDITIONAL

Skills: Python, Scrum Methodologies, SQL, Jira, MS Office, Salesforce, SQL, Power BI, Pandas, Seaborn, Statistics

ADDITIONAL SKILLS: Sales, Project Planning, Excel, Powerpoint, Word.