BHARANI KANDATI MUNI

Financial Analyst

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SUMMARY

Financial Analyst with 3+ years of experience driving financial planning, corporate strategy, and operational analysis across technology, manufacturing, and consulting industries. Proven track record in budgeting, forecasting, variance analysis, investment modeling, and P&L management, delivering $15M+ in cost savings and investment impact. Adept in building DCF, NPV, IRR, ROI models for M&A, capital projects, and pricing decisions. Proficient in Excel, SQL, Power BI, Tableau, SAP, Oracle ERP, and Anaplan, with automation expertise in VBA and Python. Skilled in presenting insights to senior executives and mentoring junior analysts. Known for bridging finance with product, operations, and strategy teams to drive profitable growth.

SKILLS

Language: Python, R, SQL, VBA
Methodology: SDLC, Agile, Waterfall
IDEs: Visual Studio Code, PyCharm, Jupyter notebook
Reporting Tools: MS Access, MS Word, MS SharePoint, MS Project, MS PowerPoint
Data Processing & Streaming: PySpark, Pandas, NumPy, Airflow, Snowflake, Matplotlib, SciPy
Frameworks & Tools: Flask, Django, MS SQL, MySQL, PostgreSQL, MongoDB, Git, GitHub, Statistics
Visualization Tool/Other Skills: Tableau, Power BI, MS Excel (VBA, Power Query, Solver), Jira, Looker Studio, Google Sheets Dashboards
Finance & Planning: SAP, Statistical Modeling, Financial Analytics, Financial Modeling, Time Series Analysis, Financial Risk, Portfolio Risk, Corporate Finance, Derivatives, Fixed Income Analysis, Credit Analysis, Credit Risk Modeling, Structure Financing, Data Cleaning, Data Wrangling, Critical Thinking, Communication Skills, Presentation Skills, Problem-Solving, Securities Valuation, Project Management, Financial Reporting, Market Trends Analysis, Business Development, ERP, QuickBooks, Budgeting & Forecasting (FP&A), ARR, MRR, CAC, LTV, Churn Analysis, Revenue Recognition, Cost Allocation & Margin Analysis, NetSuite, Workday Adaptive Planning, Zuora, Stripe

WORK EXPERIENCE

Ally Finance, USA (Contract) | Financial Analyst   Jan 2025 - Current

- Build dynamic financial models for revenue, expense, and cash flow forecasting, improving forecast accuracy by 25%.
- Conduct P&L, margin, and variance analysis, uncovering $7M in cost inefficiencies and driving corrective actions.
- Designed DCF, IRR, and NPV models for investment evaluation, supporting $30M+ in capital allocation and new product launches.
- Work closely with product, engineering, and marketing teams to assess pricing and churn, contributing to an ARR increase of $18M.
- Automat monthly reporting in Excel using VBA and SQL queries, reducing reporting turnaround by 65%.
- Deliver quarterly financial insights and board-level decks, directly influencing strategic growth initiatives.
- Managed pricing strategy for RFPs and government contracts valued at $80M+, improving win rate by 15%.
- Lead risk analysis using Tableau by identifying key risk indicators and delivering reports that strengthened risk management strategies and improved decision-making.
- Conduct monthly and quarterly variance analyses to deliver executives actionable insights for optimizing spending.
- Partner with procurement and operations to identify $5M in cost savings through vendor negotiations and process improvements.
- Support M&A evaluations by building valuation models, conducting synergy analysis, and preparing due diligence reports.
- Rebuild and maintain total company revenue model and recreate legacy FP&A reports in Hyperion Planning/Smart View environment.

Mphasis, India (Remote) | Financial Analyst   Nov 2020 - July 2023

- Led KPI forecasting (headcount, CapEx, Opex) in alignment with production planning; identified $4.5M+ annual savings.
- Conducted payback and sensitivity analysis for capital projects, influencing $12M+ in approved investments.
- Partnered with supply chain on vendor contracts and cost structures, improving working capital efficiency by 15%.
- Built Power BI dashboards to monitor scrap, obsolescence, and productivity KPIs, cutting reporting cycle time in half.
- Improved operational performance through scenario modeling and presented findings at quarterly operations reviews.
- Assisted in preparing management reports, board decks, and quarterly business reviews for executive stakeholders.
- Prepared weekly operational and financial KPIs for department heads to track performance against strategic goals.
- Managed department-level budget tracking for 15+ cost centers, identifying trends and advising leadership on corrective actions.
- Assisted in monthly, quarterly, and annual close by reconciling accounts and preparing journal entries.
- Collaborated with accounting teams to ensure compliance with GAAP and SOX controls.
- Designed rate schedules, BOE validations, and cost/price estimates, ensuring competitive and compliant bids.
- Collaborated with compliance and legal teams on pricing policies, reducing audit risks by 20%.
- Produced executive-ready pricing decks that guided C-suite decisions on high-value bids and partnerships.

EDUCATION

Masters In Information Technology and Management | University of Texas at Dallas, Dallas, Texas, USA
Bachelor in Information Technology | Management Development institute of Singapore (MDIS), Singapore