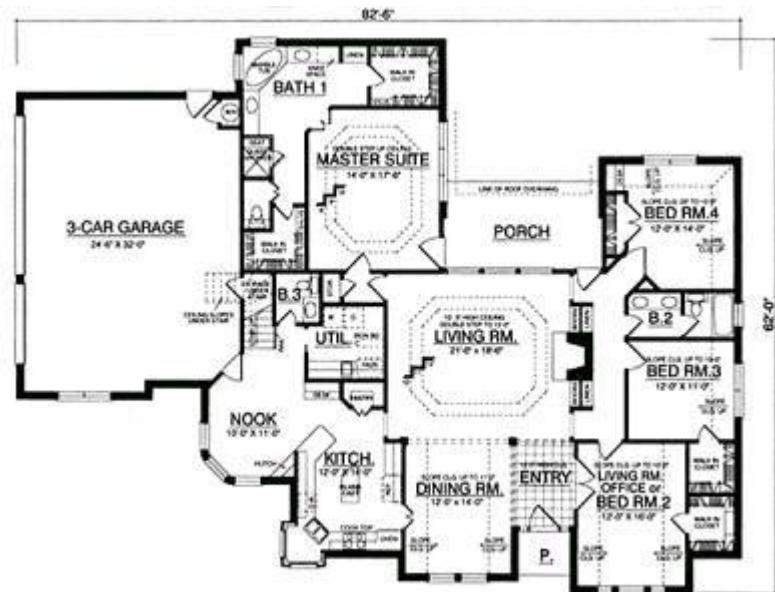


Re-THINK!

"Creating a Powerful Foundation and Plan for Your Job Search"

**How to Create a BLUEPRINT
for SUCCESS!**



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**ResultsThinking
SOLUTIONS™**
Re-THINK! Choose Better Thoughts

Re-THINK!

We are going to work on
reconditioning the mind

Recommend you watch the webinar 3 times

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**It might even feel like
drinking water from a fire hydrant**



**This is your “warning”
You will be taking in a lot!**

Special Request: Pay it Forward!

Teach your “Golden Nuggets” to someone.

Who? Anyone!

Why?

1. It uplifts others
2. You benefit from the “Boomerang Effect”.
3. You learn at a MUCH deeper level.
4. You are being responsible for your own growth and helping others grow.
5. You are being a leader & role model in your community.

MY INTENTIONS FOR TODAY

- Create a Blueprint including a powerful plan and foundation
- How to “improve the way you think” resulting in less frustration and more action on your goals. Action that leads to RESULTS and HAPPINESS!
- Strategies to support YOU in getting results and happiness
- How you can feel the BEST you can every day

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I always want you to get a glimpse of how valuable you are.

YOU MATTER!!!



*Today is the day that could **change** the way you see your future!*

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What are your intentions today?

What do you expect to get today?

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*People think I am a **MOTIVATIONAL** Speaker?*



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SOLUTIONS™**
Re-THINK! Choose Better Thoughts

My mission is to inspire and educate people on how to

IMPROVE THEIR THINKING
by

Re-THINKING!

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What is Re-THINKING?

Results + Thinking =

Re-THINKING!

= Thinking with awareness

Re-THINKING!

Transforming thinking into
RESULTS and HAPPINESS



2011 GOAL

**As a Results Coach, Speaker, Trainer, and Recruiter,
my goal in 2011 is to:**

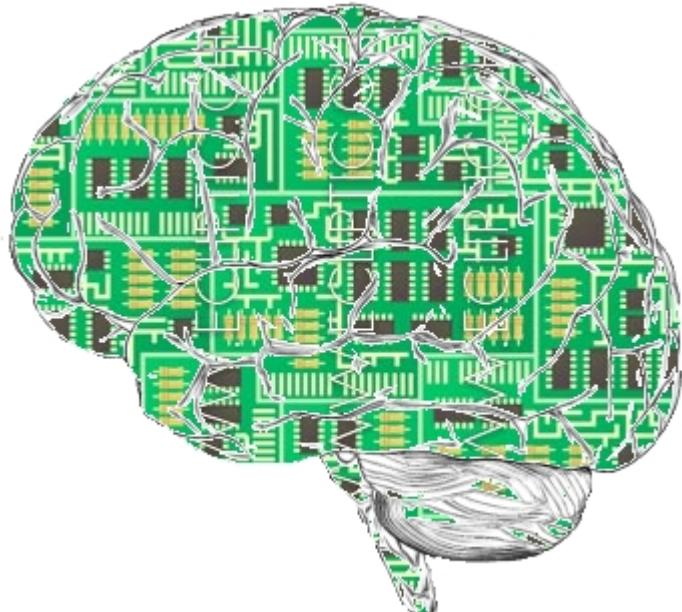
INSPIRE and EDUCATE 1 million people to be part of

The Re-THINK! Revolution!



What most people call thinking is not “thinking”

We have circuitry: A network of neurons that establish a pattern based on our past thinking



- Automatic responses**
- Automatic judgments**
- Automatic assessments**
- = Automatic thought patterns**





Re-THINK! SEIZE CONTROL

Whenever you have those thoughts of limitation and lack

- 1. DECIDE - Who is the authority?
YOU ARE!!!**



- 2. Run “interference patterns”**

- 3. You are THE BOSS! Convince yourself
that the power IS inside you!**

NOW...USE IT! WHEN? NOW!

Foundation: The basis or groundwork of anything



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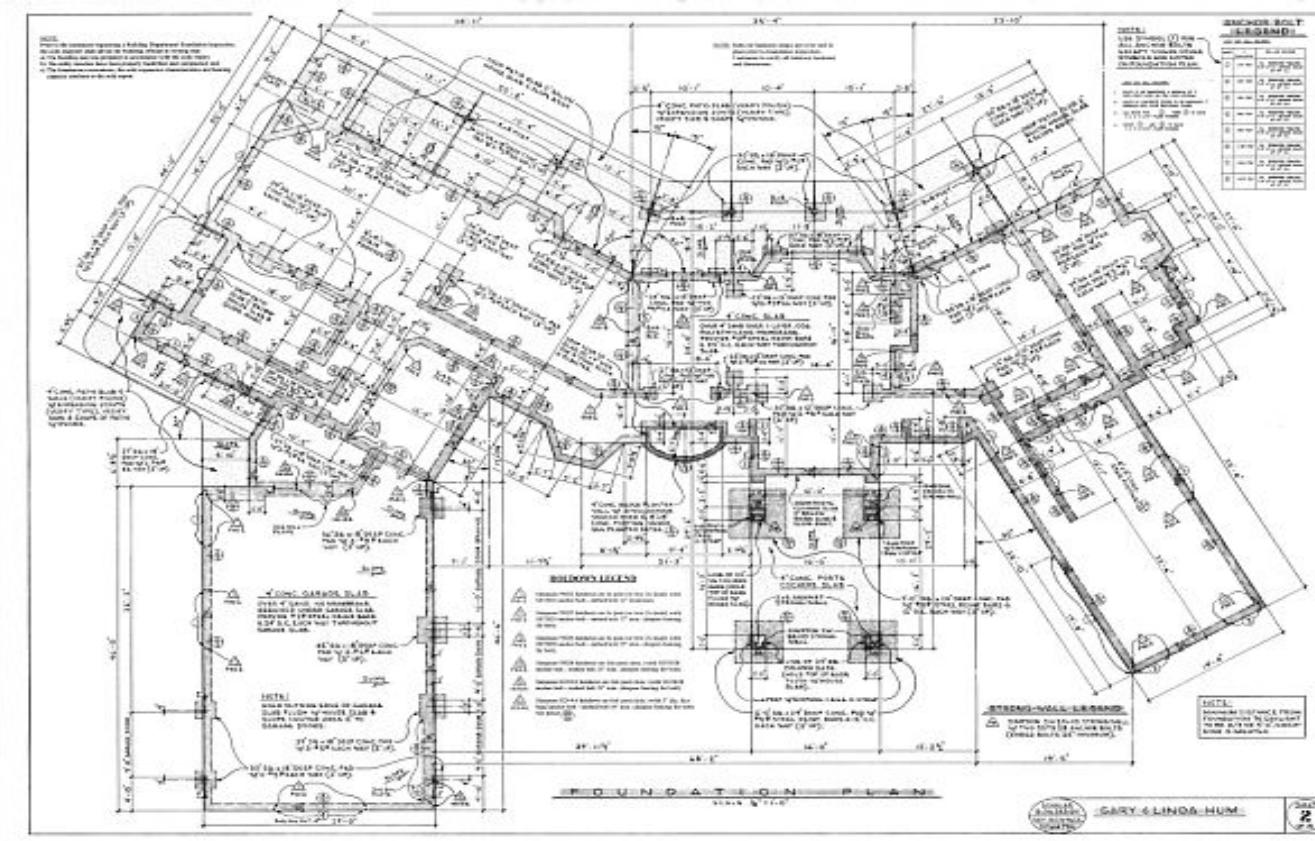
Re-THINK!

It's SMART to prepare your MIND so that you go the distance.

Conviction “until you Succeed...until you WIN!”

Take advantage of every opportunity to have that competitive edge in whatever you do.

When you add it all up, life gets complicated



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What if you had No Reasons

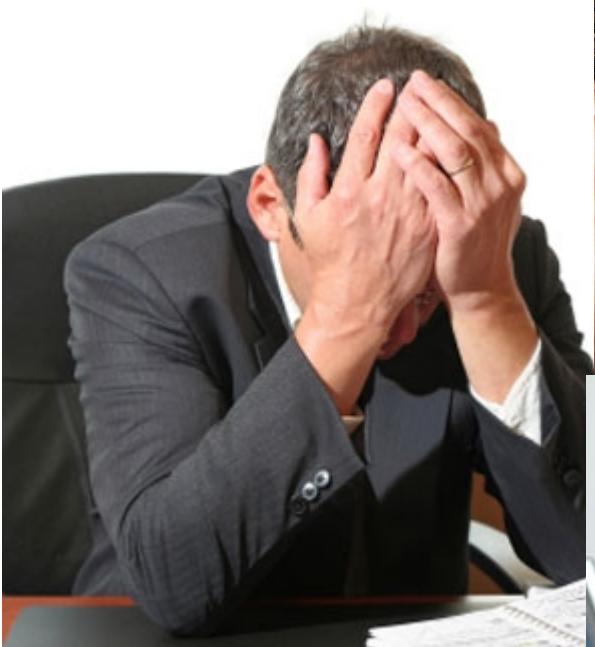
Think of all the reasons that are FAMILIAR to you?

Write them down...get it all out.

Write all the reasons that are going to come up and get in your way.

Examples:

- * I have too much to do
- * I don't have time
- * It's too hard
- * I don't know how
- * I don't have enough money



“I can’t” is really “I WON’T”

...because you can!



STICK WITH IT!

Be 100% responsible for your growth

This includes your thinking strategy

Re-THINK! CHOOSE BETTER THOUGHTS

**ARE U
WASTING TIME?**



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Re-THINK! Choose Better Thoughts

How long does it take to drop a HOT POTATO?



+ Positive

Instead of focusing on taking - negative out

simply + add in the positive!



Re-THINK! CHOOSE BETTER THOUGHTS

Cause and Effect

The“Formula”

Thoughts + Emotions + Actions/Non Action

= Results (Good/Not Good)

Be 100% RESPONSIBLE for all of it

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Blueprint Example.doc - Microsoft Word

Be Proud of Yourself!

Continue Doing:

- Exercising at least every other day
 - Eating healthy
 - Networking with friends / colleagues
 - Book Club once a month
 - Bunko once a month
 - Keeping my weight under 130
 - Journal writing daily
 - Reading fiction & non-fiction books
 -
 -

Discontinue Doing:

- Unhealthy drinking
 - Unhealthy eating (i.e. fats and sugars)
 - Raising my voice to the kids
 - Less TV

**BLUEPRINT
2010**

Laugh / Smile Daily

You are Powerful!

Start Doing

- Increase walking
 - Increase cardio workouts
 - Increase healthy eating
 - Spend more time talking with John
 - Spend more time talking with Sue
 - Spend more time talking with Craig
 - Reaching out to new networking contacts
 - Take time to meditate /
 - Do one thing I don't want to do daily
 - Go to bed earlier (by 11:30)
 - Say "Yes" to kids when they ask me to tuck them in
 - Research starting my own business
 - Use a daily checklist to see how you are doing on your goals
 -
 -
 -
 -

Five P's: Proper planning prevents poor performance.

The Benefits of Planning

Planning promotes focus

Planning coordinates efforts and activities

Planning reveals obstacles and roadblocks

Planning stimulates insights and ideas

Planning saves you 10 to 1 in execution

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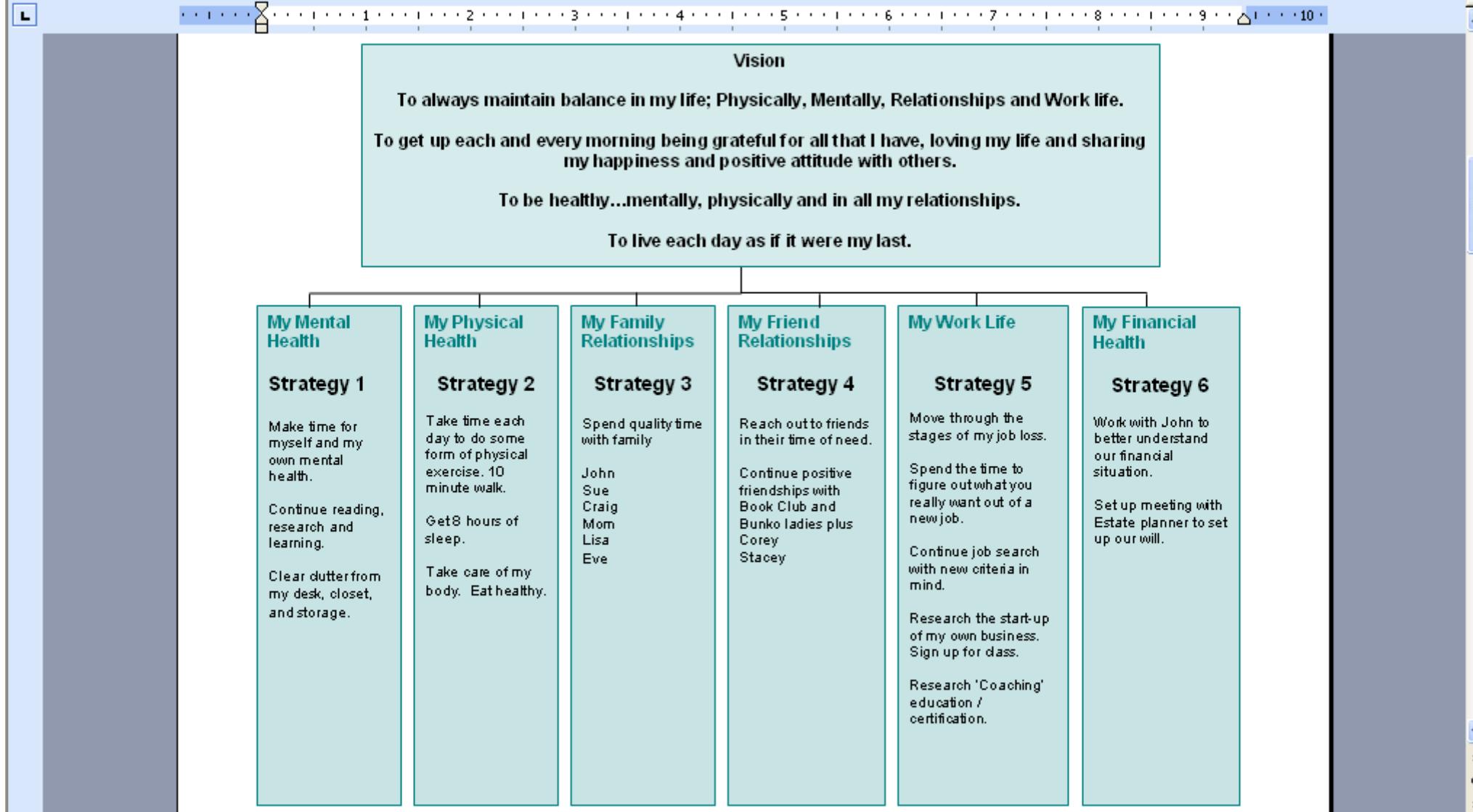


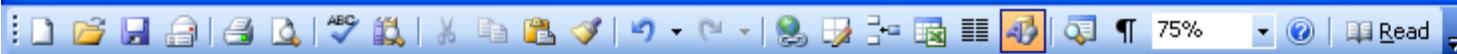
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Actions Items for each Strategy																	
My Mental Health																	
Strategy 1 <table border="1"> <thead> <tr> <th>Strategy 1</th><th>Action</th><th>By when</th></tr> </thead> <tbody> <tr> <td>Make time for myself and my own mental health.</td><td>Do more reading. Watch less TV.</td><td>Daily</td></tr> <tr> <td>Continue reading, research and learning.</td><td> Book Club books monthly Read or listen to at least one self-improvement book: <ul style="list-style-type: none"> • "Think & Grow Rich" • "Ask & it is Given" • "Money & the Law of Attraction" • "Exploring Coaching" • "Success without Selling" Listen to all of Donna Fedor's teleclasses </td><td>Monthly</td></tr> <tr> <td>Clear clutter from my desk, closet, and storage area.</td><td> Get work desk organized Get clothes closet organized – take old items to Goodwill Get Storage area clean-up – take old items to Goodwill </td><td> Desk by 1/31/09 Closet by 2/28/09 Storage area by 3/31/09 </td></tr> <tr> <td>Utilize a daily checklist to check in on yourself on how you are doing in achieving your goals</td><td> Create list from start-stop-continue list and goals as listed in this blueprint Are you doing what you said you were going to do? </td><td>01/27/09</td></tr> </tbody> </table>			Strategy 1	Action	By when	Make time for myself and my own mental health.	Do more reading. Watch less TV.	Daily	Continue reading, research and learning.	Book Club books monthly Read or listen to at least one self-improvement book: <ul style="list-style-type: none"> • "Think & Grow Rich" • "Ask & it is Given" • "Money & the Law of Attraction" • "Exploring Coaching" • "Success without Selling" Listen to all of Donna Fedor's teleclasses	Monthly	Clear clutter from my desk, closet, and storage area.	Get work desk organized Get clothes closet organized – take old items to Goodwill Get Storage area clean-up – take old items to Goodwill	Desk by 1/31/09 Closet by 2/28/09 Storage area by 3/31/09	Utilize a daily checklist to check in on yourself on how you are doing in achieving your goals	Create list from start-stop-continue list and goals as listed in this blueprint Are you doing what you said you were going to do?	01/27/09
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My Physical Health																	
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start



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5 W...

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My Work Life

Strategy 5	Action	By when
Move through the stages of your job loss.	Get into the 'Acceptance' stage	✓ 01/16/09
Spend the time to figure out what you really want out of a new job.	Order "Don't Interview – Audition" book Read it and work through the exercises Continue job search with new criteria in mind	✓ 01/14/09
Research the start-up of my own business.	Sign up for class through unemployment office	01/30/09
Research 'Coaching' education / certification.	Order "Exploring Coaching" book Talk to Donna Fedor about certification process	✓ 01/14/09 01/30/09
Research returning to school - Bachelor's Degree - Web design - Starting up a business - Coaching certification	Understand how much time and how much each option costs. When are classes available? Make a decision and a plan.	02/15/09

My Financial Health

Strategy 6	Action	By when
Work with Wes to better understand our financial situation.	Manage the checkbook	02/01/09
Roll-over 401-K	Call Vanguard	02/08/09
Set up meeting with Estate planner to set up our will.	Call Dan Farr	02/01/09



Page 5 Sec 3

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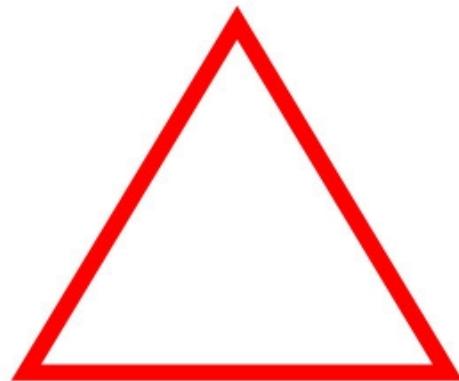
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WHAT



WHY

HOW

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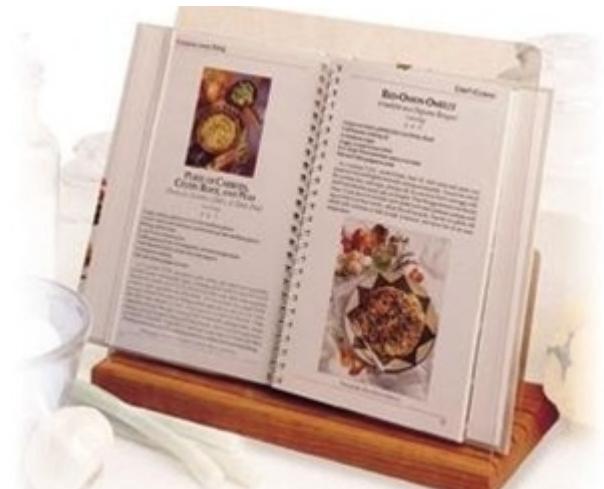
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WHAT: Specific Measurable and Time-Bound

Cookbook metaphor

- 1. Begin with a picture/vision of what success looks like**
- 2. Follow the Formula (ingredients, time & temperature)**
- 3. Prep time + cook time = Deadline**

Respect the formula



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TWICE THE FUN



HAVE MORE FUN
good golly let's get jolly!

Sail away



GIVE-BACK CAREERS

Leadership
Leadership is the ability to inspire, motivate, and guide others towards a common goal. It involves setting clear objectives, communicating effectively, and providing support and encouragement to team members. Good leaders possess strong communication skills, emotional intelligence, and a vision for the future. They are able to delegate responsibilities, provide feedback, and handle conflicts constructively.

Marketing
Marketing is the process of identifying and meeting customer needs through effective communication, product development, and distribution. It involves creating a brand identity, establishing market presence, and managing relationships with customers. Good marketers are creative, analytical, and strategic, able to identify trends and develop effective marketing plans to achieve business goals.



The Game of Life **Money**

PERFECT WORLD
True, Beautiful

Smart Security

WHERE THINGS
ARE HEADED IN
2009

INSPIRED
Millionaires



Skyrocket Your
Sales in 2009!

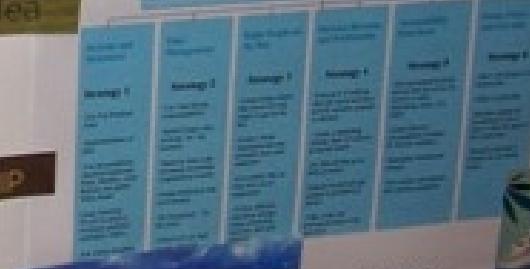
Organization with
a sense of humor

Train HARD. Sell EASY!

Together.
Free your energies

inspiring
visionaries
your next
big idea

Business
Opportunities
in the
United States
and
Internationally



FOLLOW
YOUR
PASSION



Re-THINK! Writing your goals

- State goals as positive as possible.
- State it in the now.
- Be precise and concise. Use as few words as possible.
- Be specific yet not limiting.
- Put in what you want, not what you don't want. Reflect the end results that you want to achieve.

Hold in mind what you want not what you don't want.

Your goals should feel good to you.

“Yeah! This is what I want”

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THE WRONG WAY



I want to be a better person

I want to lose some weight

I want to get a job

I want to buy a new car



THE RIGHT WAY

I will increase my sales by 20% or more this year

I will increase my income by \$24,000 or more this year

I will have a job offer by August 15th, 2011 or sooner

I will retire at 48 with a net worth of \$5 million dollars or more

I will own a new Mercedes by December 30th, 2011 or sooner.

Write down your goals DAILY

1. Get a notepad and hand write your goals daily.
2. Hold the picture in mind of what you want for each goal.
3. Circle the goal and date it when you accomplish your goals.

Job Search Goals

Target list
Networking
Informational Interviews/Meetings
Interviewing to WIN
Value Proposition
Branding
Cover Letters
Thank You Letters
Following Up

Other Goals

Health and Fitness

Relationship

Finances – Financial Freedom

Career Growth

Time with Children

Personal Development

Vacation – Fun – Leisure

Spiritual Goals / Meditate

Home Improvement/Organization

Time with Friends

Life Balance

Improving a Habit - Procrastinating



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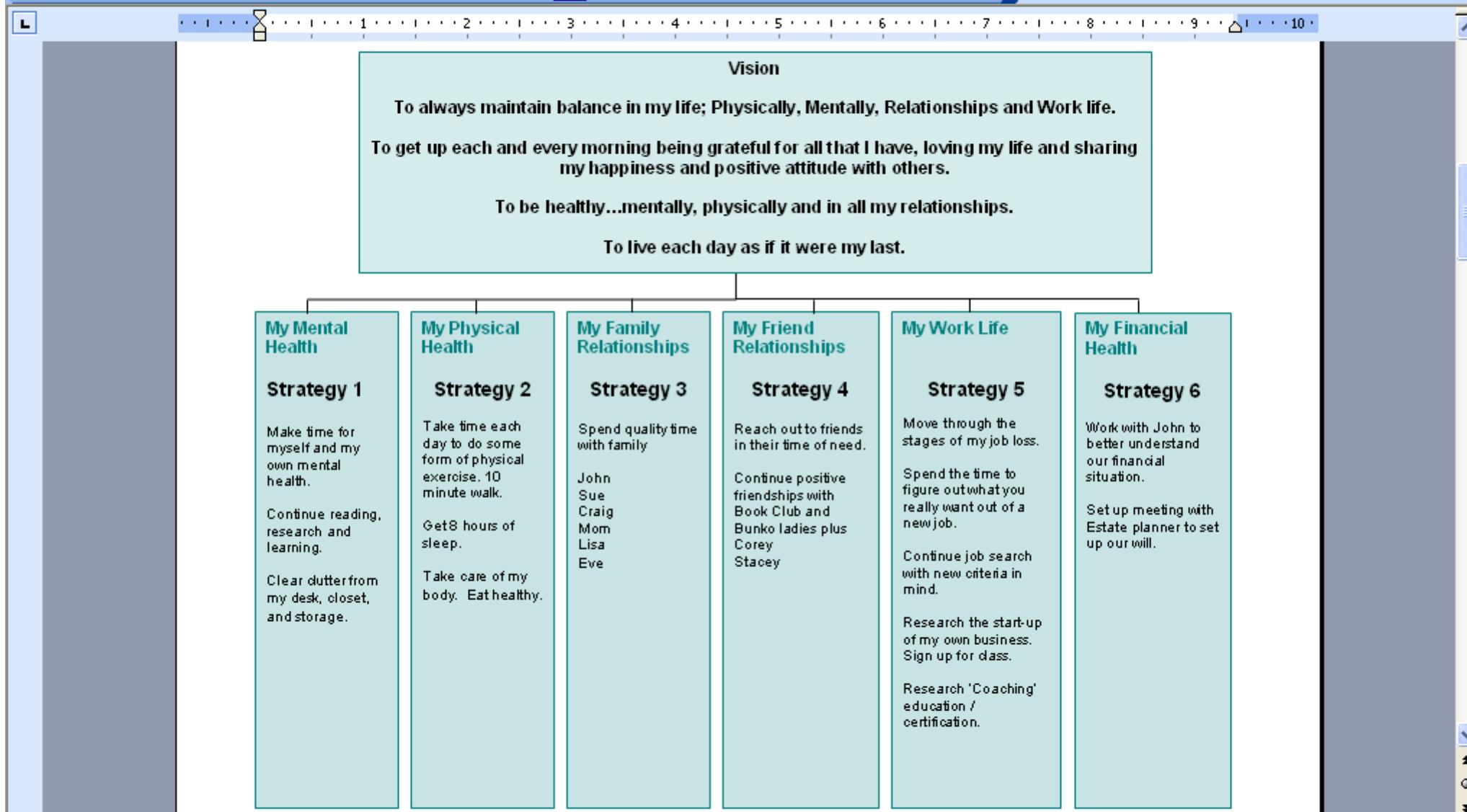
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75%



YOUR “WHY”

- 1. Your motivation**
- 2. You are being pulled to do something**
- 3. You get to experience life as an opportunity when you are fueled by your WHY**

Imagine 20 more years of keeping that WHY alive.

Versus “life is a grind”...imagine 20 more year of life as a grind.

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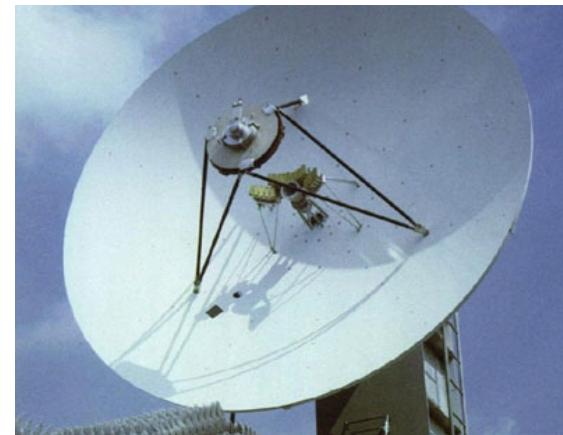


HOW?

Don't get stopped by the HOW

If you are committed enough and you have a strong compelling WHY the HOW will start to show up.

- 1. Set your Mental Radar!**
- 2. Be on the lookout!**
- 3. Raise your conscious awareness
of what is unfolding on your path.**



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Reaching for Excellence

Learn to be the **BEST**



What qualities make up

WORLD CLASS?



You can be
WORLD CLASS
at
ANYTHING



Start Your Day with a Script

Every successful professional knows the value of a good script.

Script out your whole day.

How many “horse races are you having today?

Are you planning to win?

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TNT

Date:

START STRONG STRATEGY

- ✓ Top SIX \$
 - ✓ Keep your WHY alive
 - ✓ What's Possible-Breathe
 - ✓ Everything has a deadline

Re-THINK!

What gets measured can be improved.

YOUR SCORECARD is your
Weekly Review & Accountability

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Get results faster by keeping score!

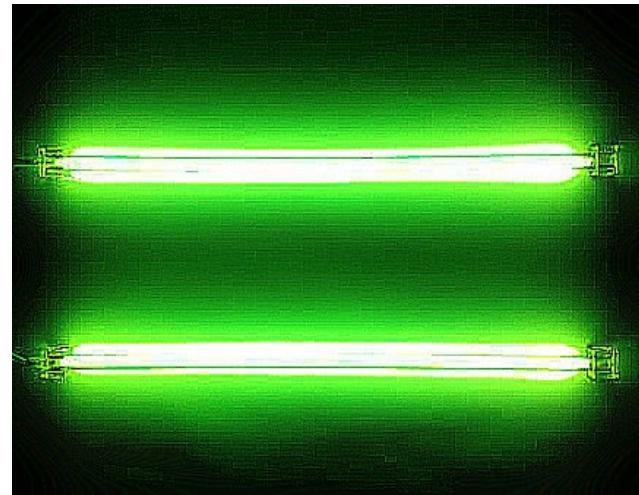
The best follow up system WINS!

Re-THINK!		Month:				
MONTHLY ACCOUNTABILITY CHECKLIST						
Date	WINS!	Gold Stars	Promises From Last Week	Challenges	Habits	New Promises

Monthly Review - What will I commit to doing differently next month?

Reach out to your network

Learn to go from **Invisible** to **VISIBLE!**



Re-THINK! 30 Day Job Search Challenge





30 DAY JOB SEARCH CHALLENGE

**30 DAYS OF WINS
30 DAYS OF SPRINTING
30 DAYS OF MOTIVATION
30 DAYS OF INSPIRATION
30 DAYS OF TEAM SUPPORT
30 DAYS OF POWERFUL INTENTIONS**



Life is a Decision



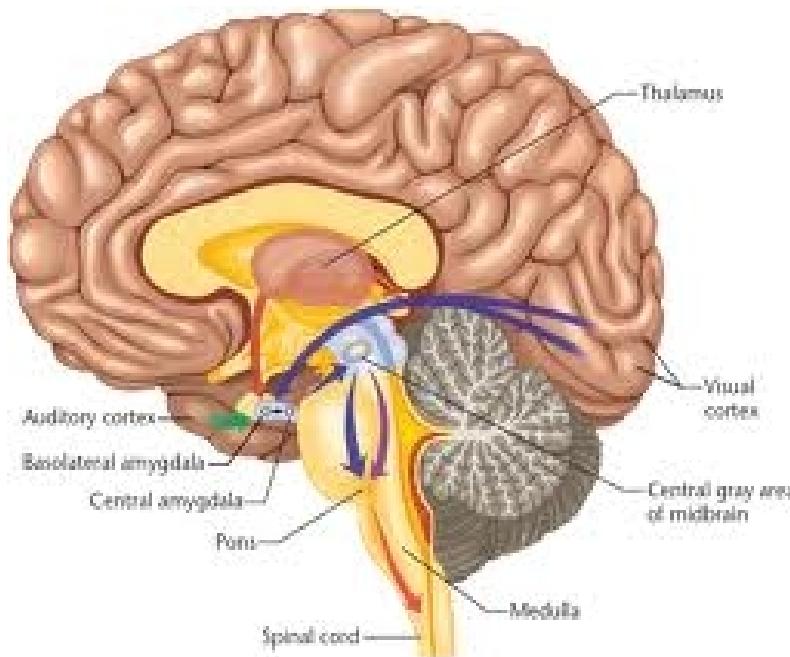


Take advantage of EVERY opportunity

====

**Missing the opportunity
will set you back**

The brain is a pattern making machine

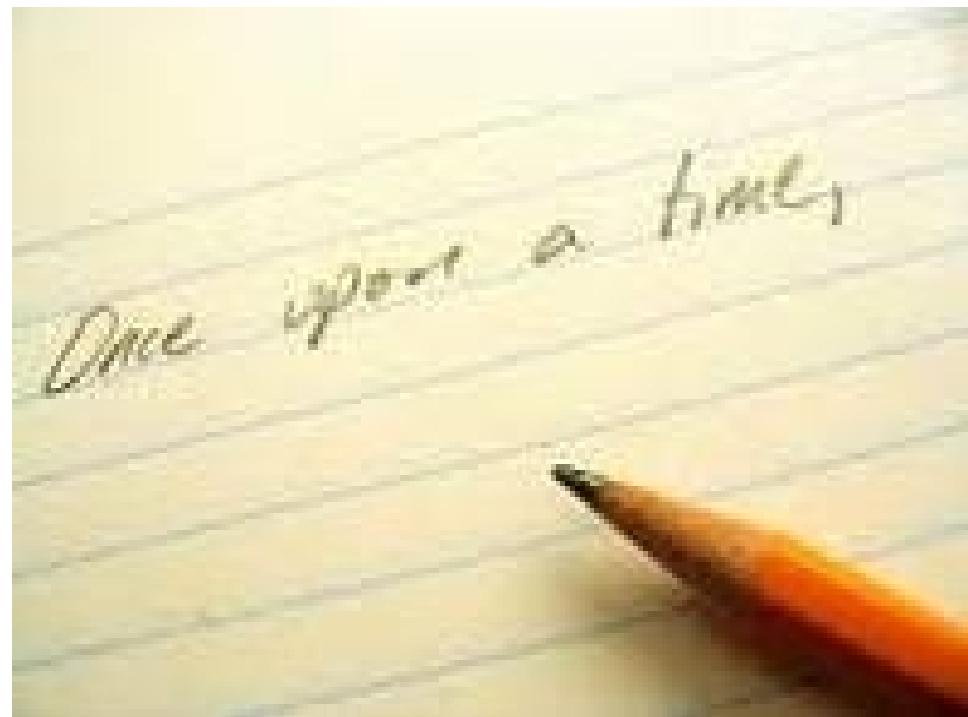


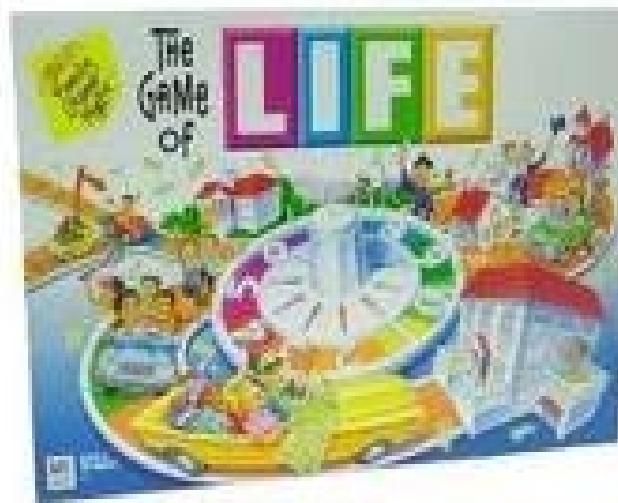




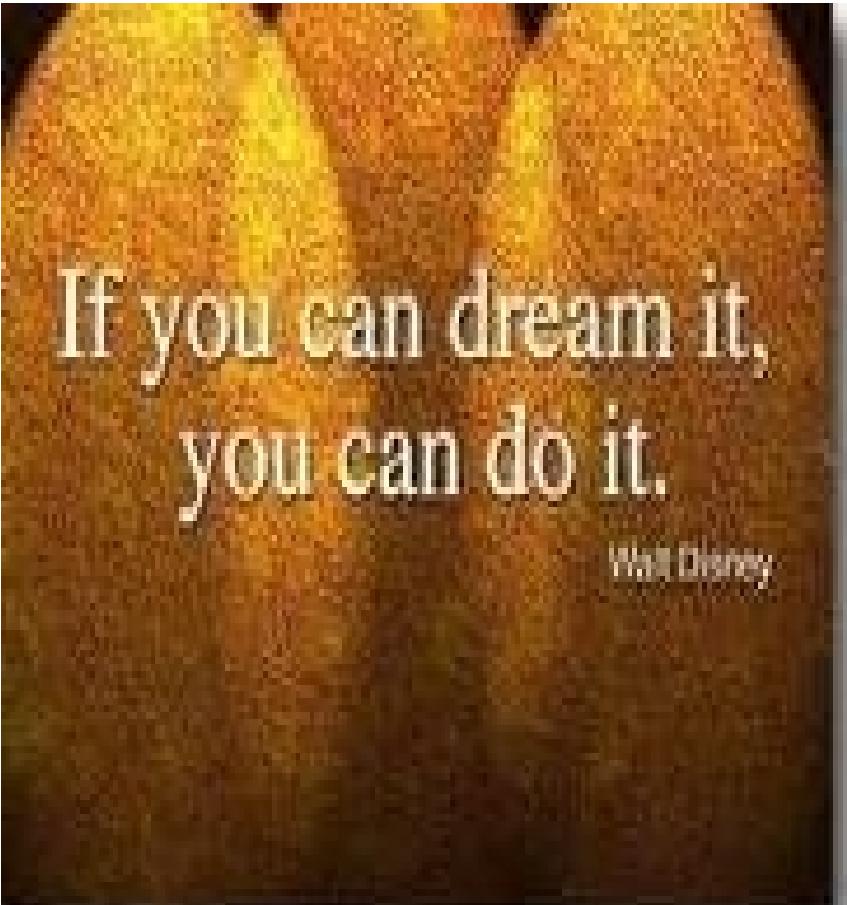






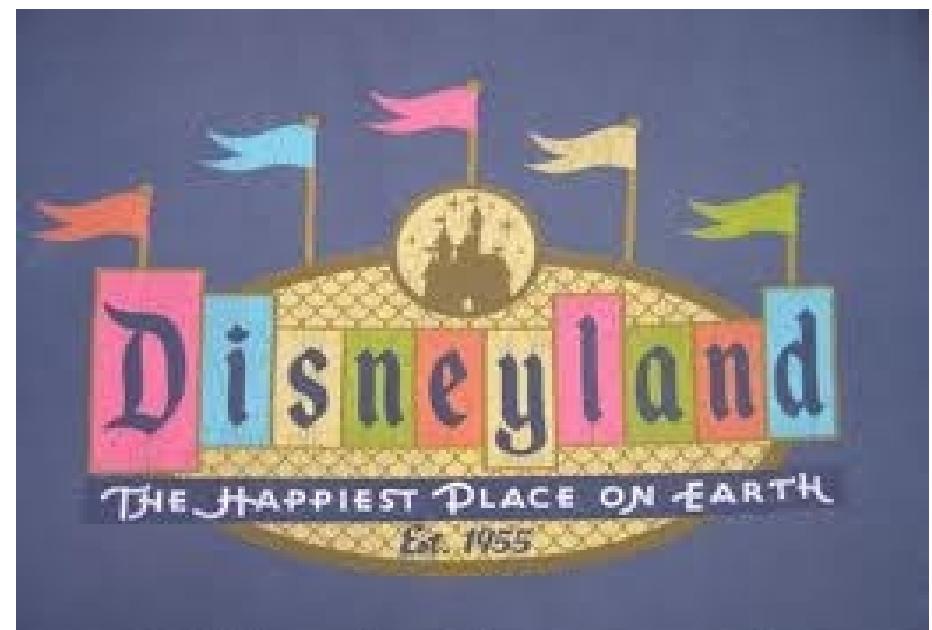






If you can dream it,
you can do it.

Walt Disney











*Your life becomes extraordinary when
you decide to become extraordinary ~GRB*



Never the Villain

Never the Victim

Always to the Rescue







Hold the picture in your mind
of what success looks like.



Imagine Winning





We cannot force a caterpillar to transform into a butterfly - and we also cannot force a person to change and transform...until they are ready.

Change comes from within and is a choice driven by an honest, open and willing attempt to transform oneself from the way they have been living.

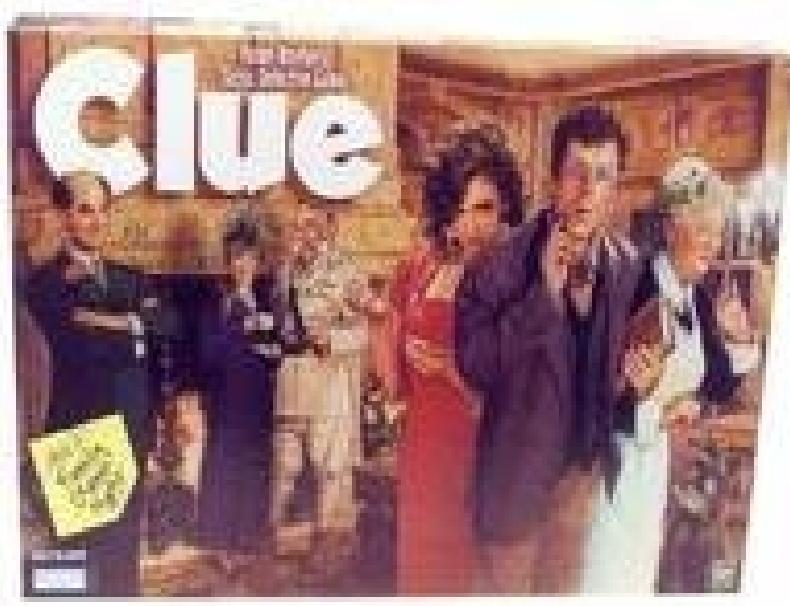
The challenging and sometimes painful process of this transformation is what gives the butterfly strength to live...



The Key to WIN

W - What's
I - Important
N - Now







THE CLUE



When you surrender your “self” from your old self concept with such conscious awareness you can begin to live the life you desire.

That means you NO LONGER live the life you DON'T want

and

You DO live the life that YOU WANT.



EXCELLENCE

UNCOMPROMISING
STANDARDS

SUPERIOR
CRAFTSMANSHIP

EXCEPTIONAL
QUALITY

METICULOUS
ATTENTION
TO DETAIL

RICHARD
DUGLASS









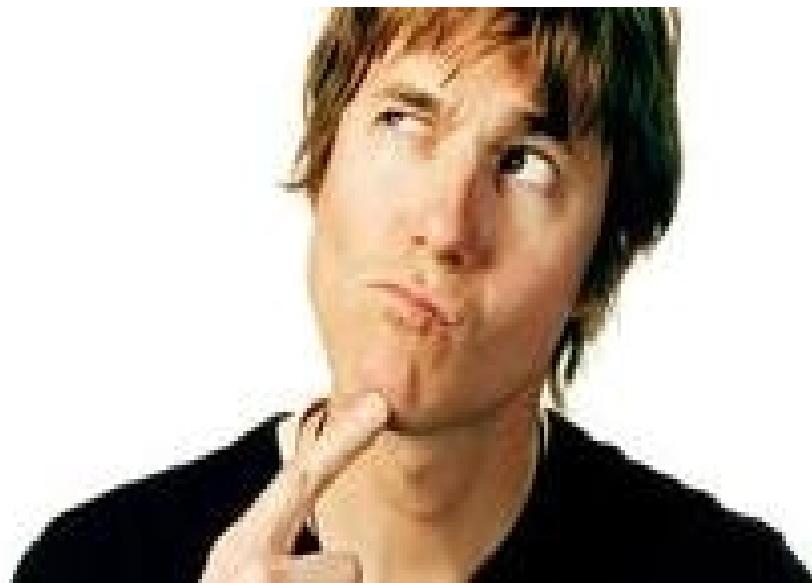




Tug-O-War



Rationalize= Rational Lies



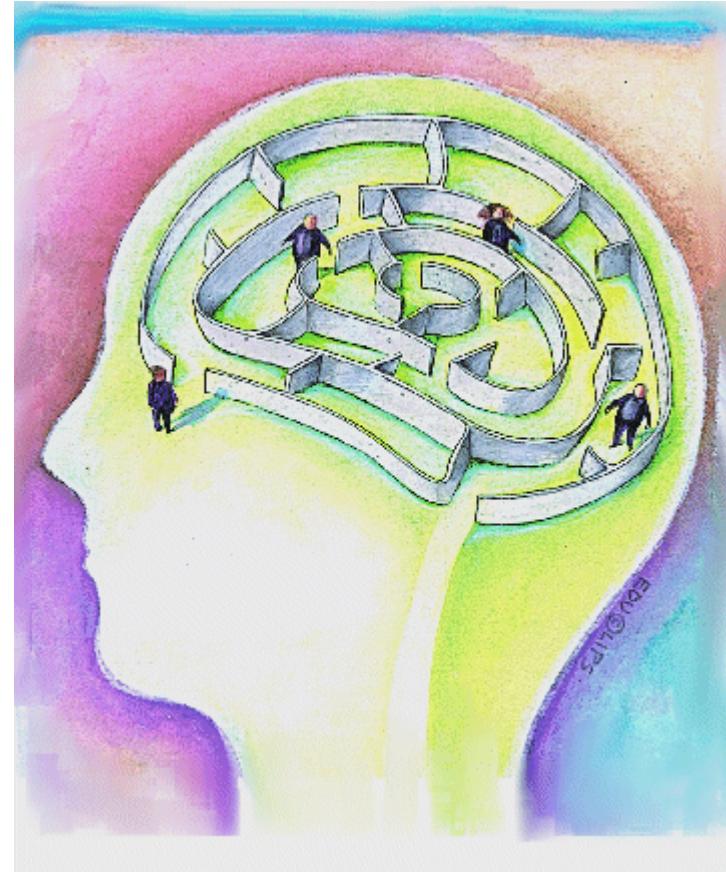
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Re-THINK! SEIZE CONTROL

It is an illusion...

Life is a
Mind Game



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Dare
you

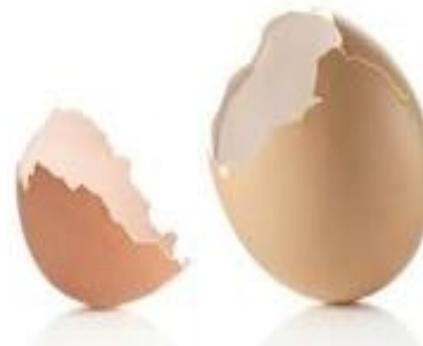


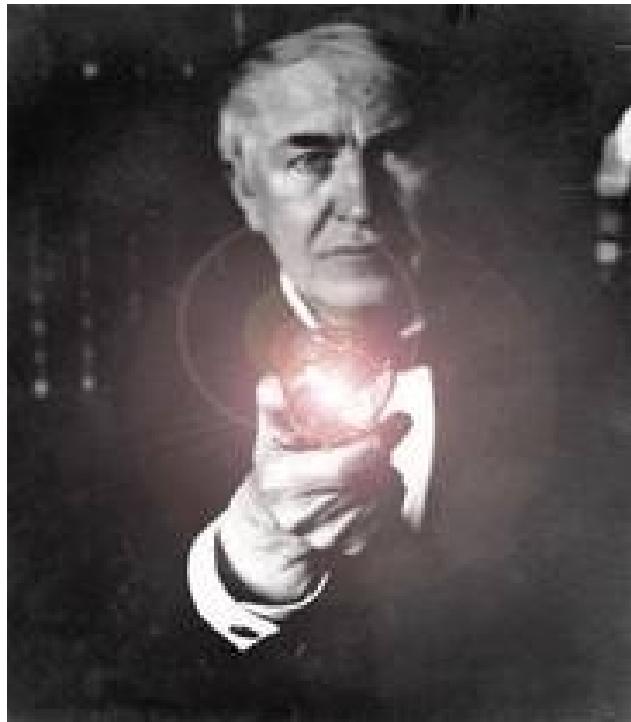
POTENTIAL

**HARD
WORK**
NEVER KILLED ANYONE



Peck Peck Peck Peck Peck Peck
Keep Moving forward





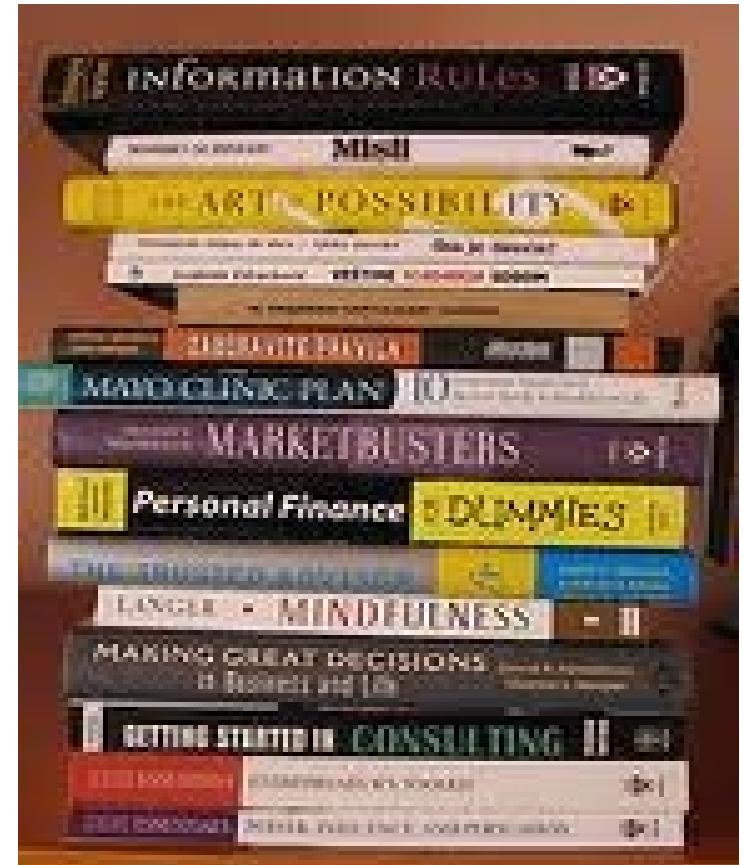
IF WE ALL DID
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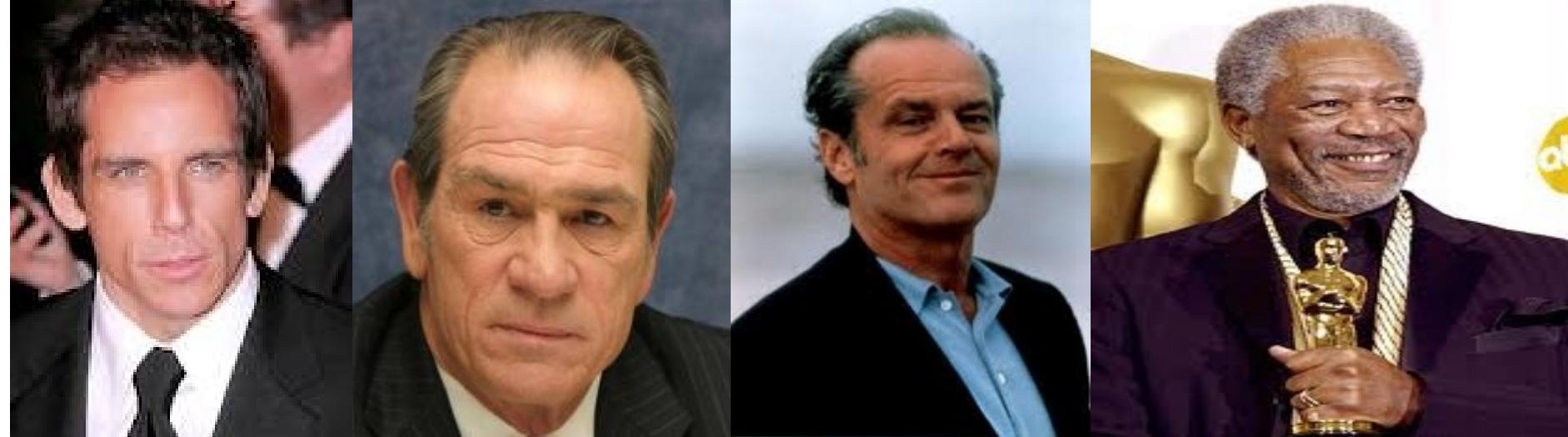
—THOMAS EDISON

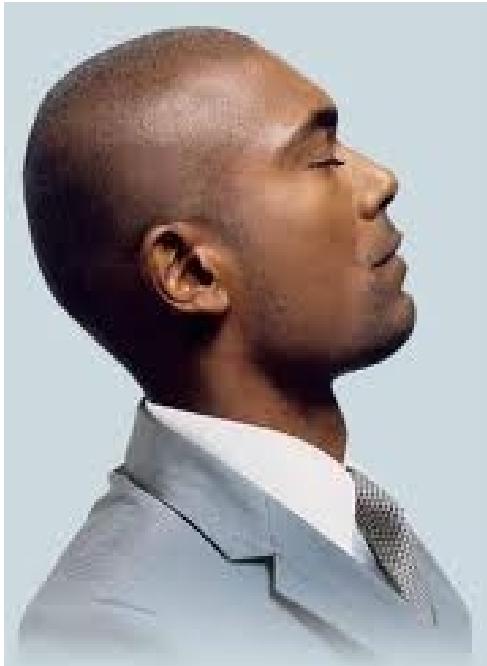
Your STATE of MIND = POWER

Your state of mind affects everything you do in life, either directly or indirectly.

Your state of mind has a direct impact on many actions within the body and these are highly tied to your emotions, or how you feel.







***Remember a time
when you were***

***SUPER
Motivated***

Engage all of your senses

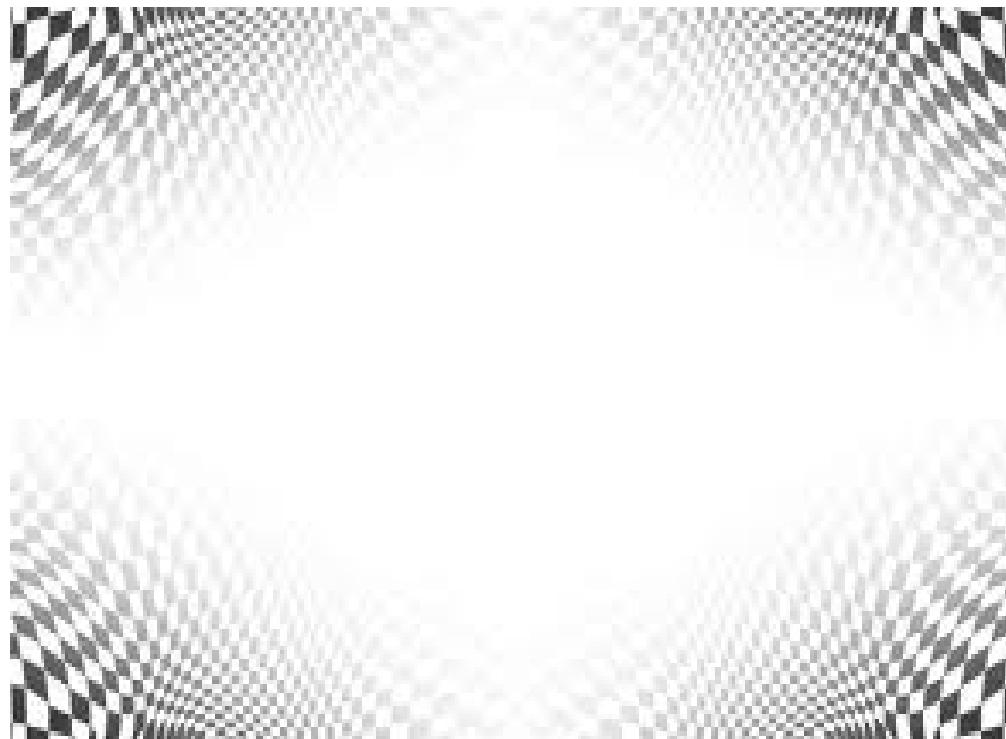




- * Negative Thoughts
- * Emotions or Feelings
- * All Pain

*** It's just energy...let it go!
It's a picture you hold in your mind.

Just let the picture dissolve. Let it fade away.



Correct your thinking...

Correct the thought to **what you want to hold in mind**



“I am the Director of My Own Thoughts”





**If you are not consciously “managing”
your time, who is?**



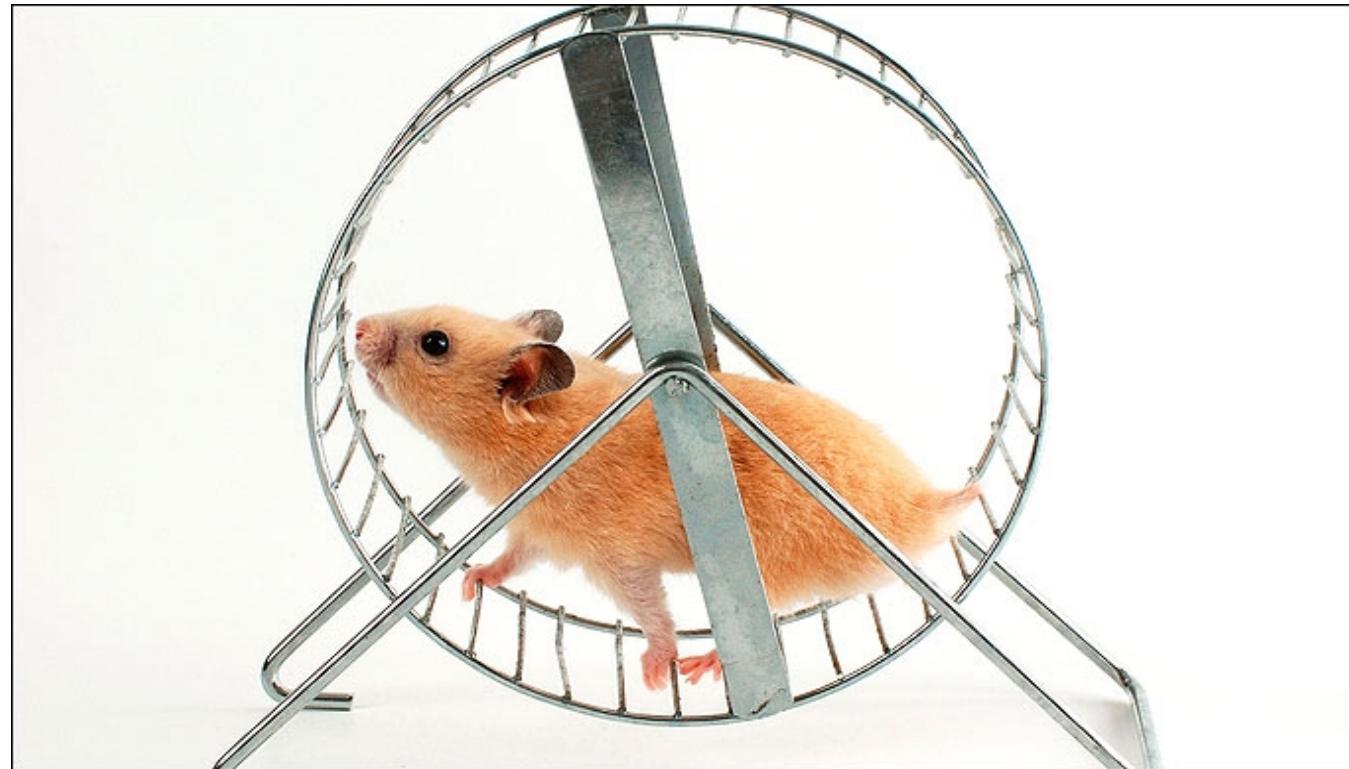
If you are not consciously managing your habits, who is?

To easily eliminate an “unworkable” routine or habit:

Drop it like a HOT POTATO



If you are feeling like a victim or you are feeling like a hamster on a wheel....GOING NO WHERE...



You need to take charge!

You are the “BOSS”

You call the shots!

Your internal “crew” (your subconscious mind) will follow your command.

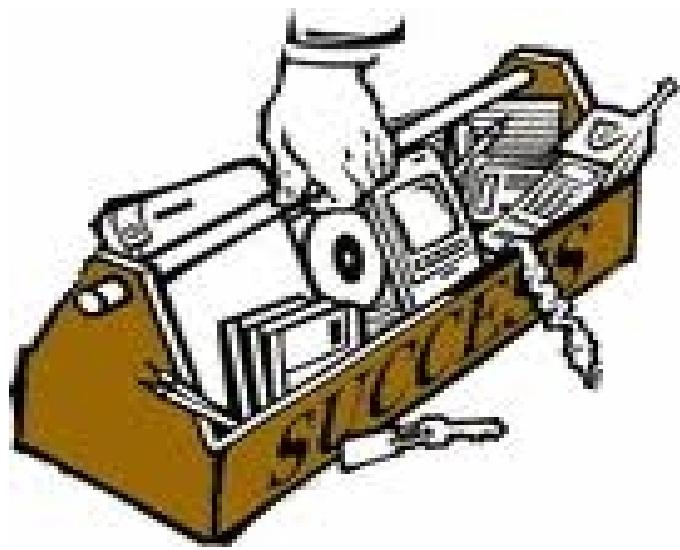
What is your command?



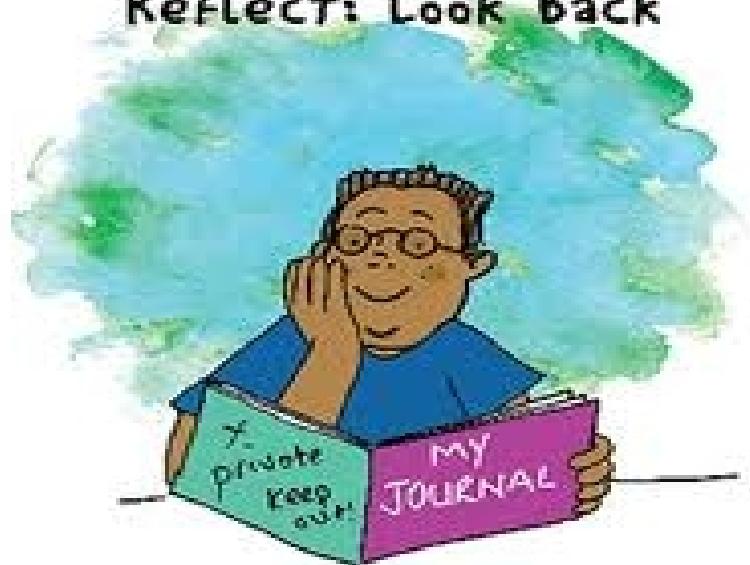


Start

Stop



Reflect: Look Back



Illustrated by Trevor Roman

Story by students of Brantley Elementary School and J. L. Elyman
Elementary School, Longview Independent School District, Longview, Texas





YAY Buddies



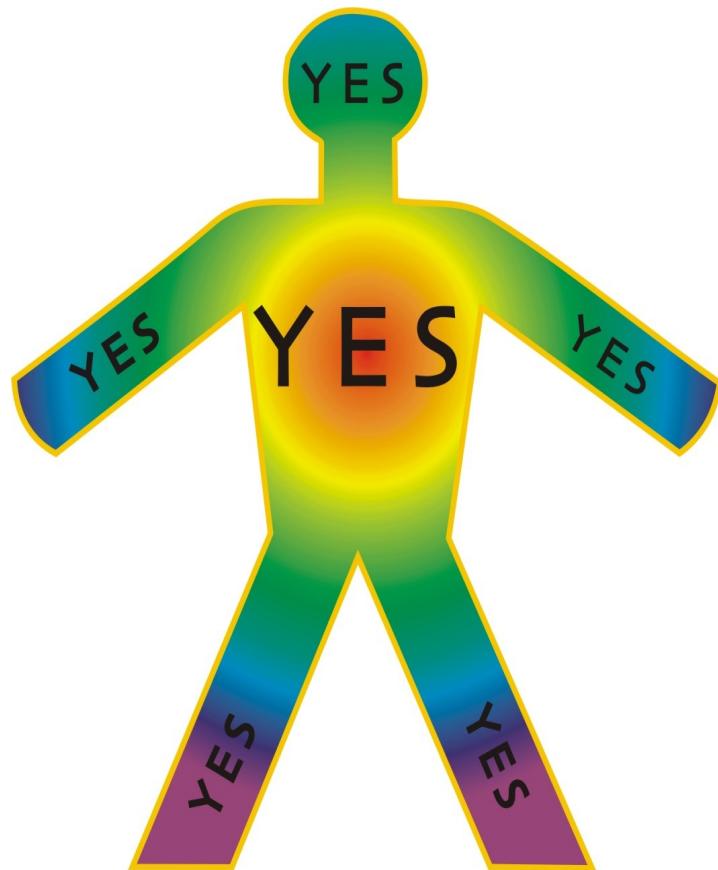
....YAY!
....YAY!
....YAY!
....YAY!
....YAY!
....YAY!
....YAY!
....YAY!

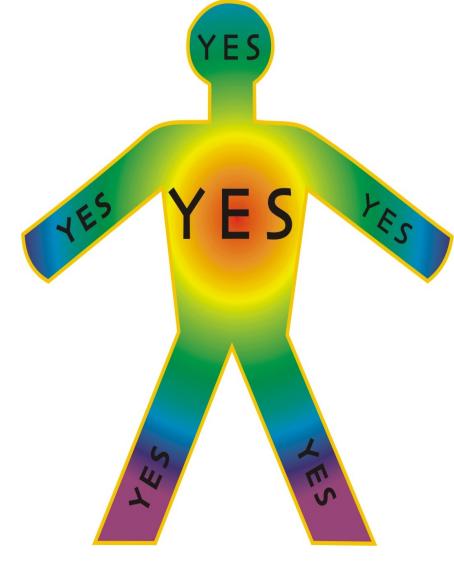
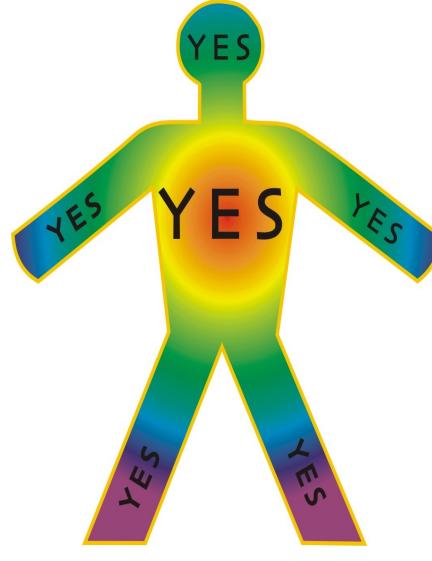
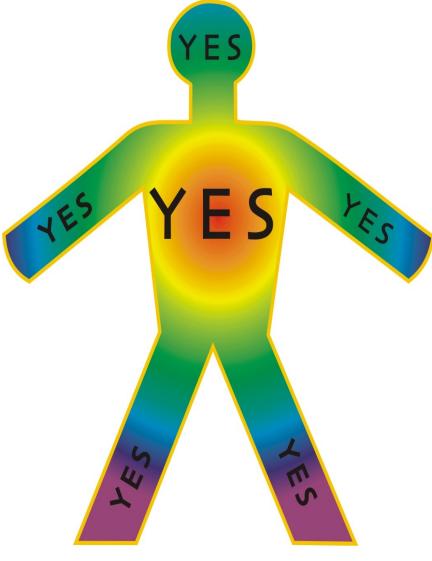
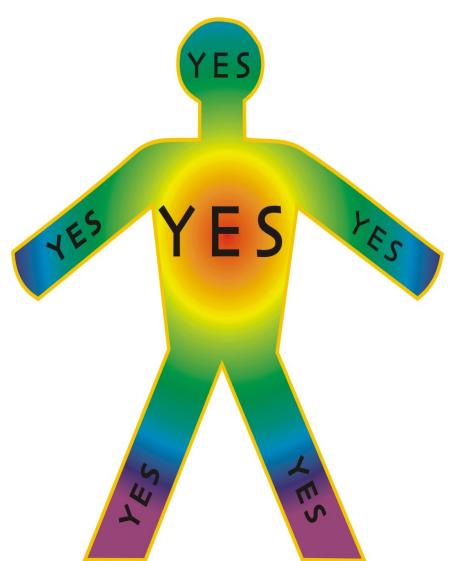
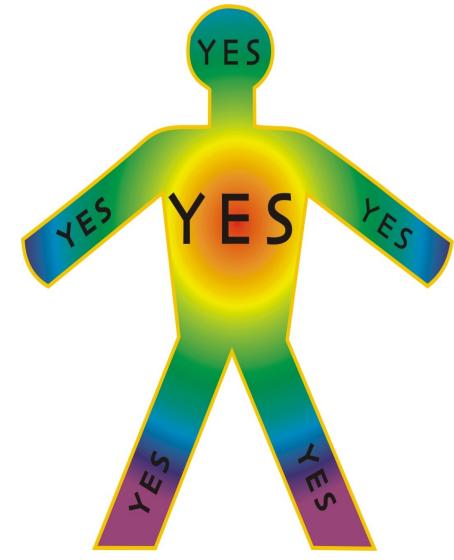
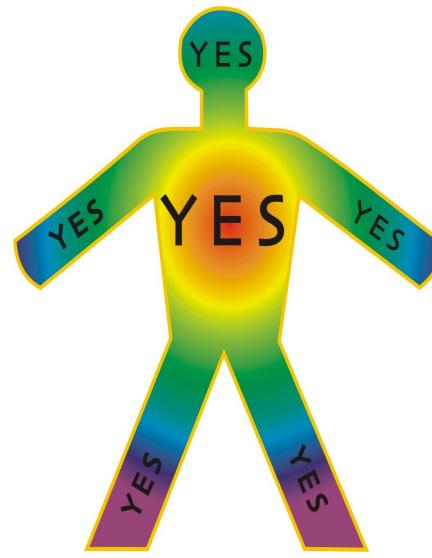
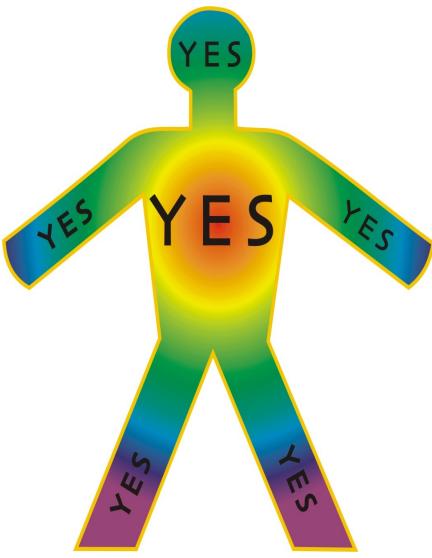
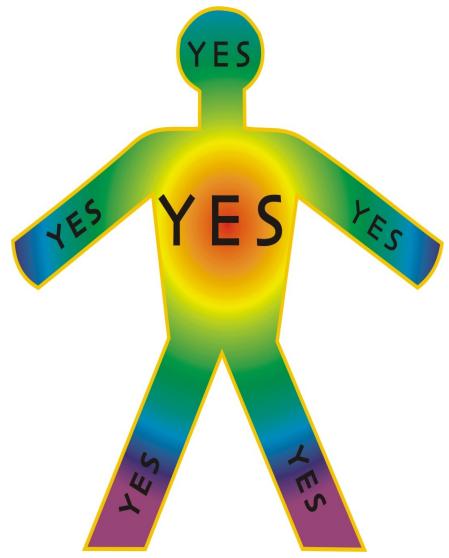
Smile...eyes closed and smile!

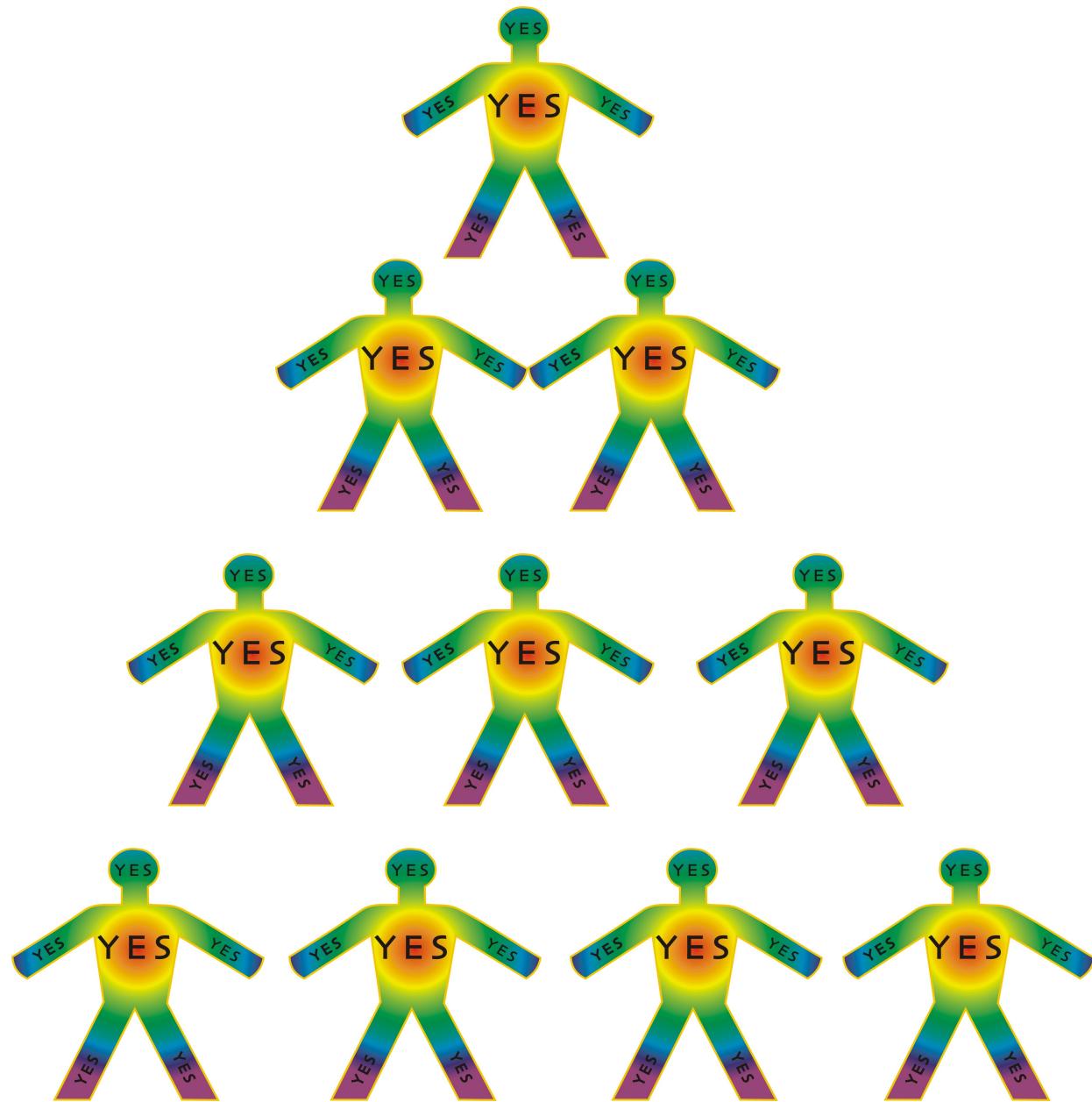
Keep smiling and stretch

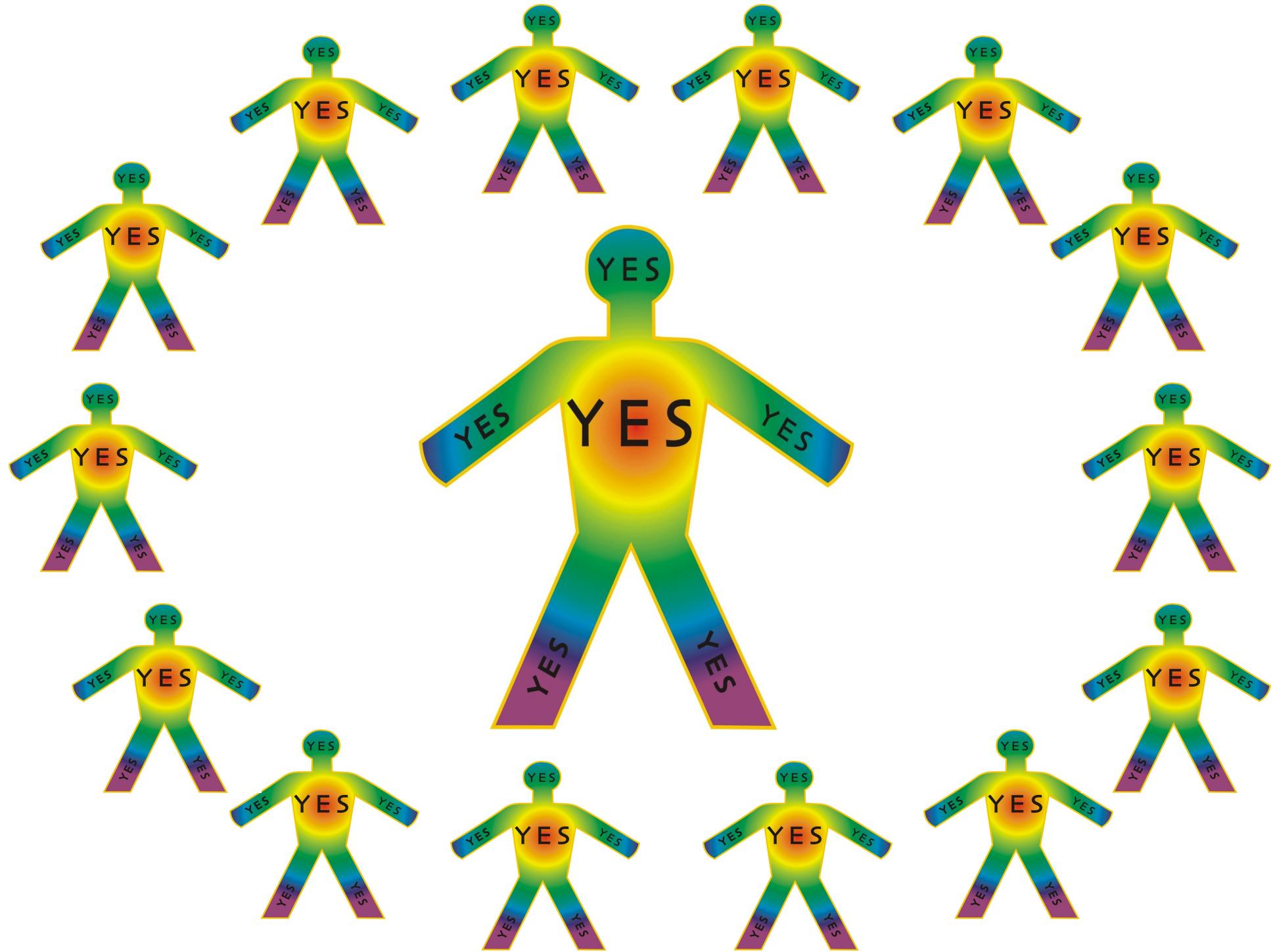


The Power of YES!

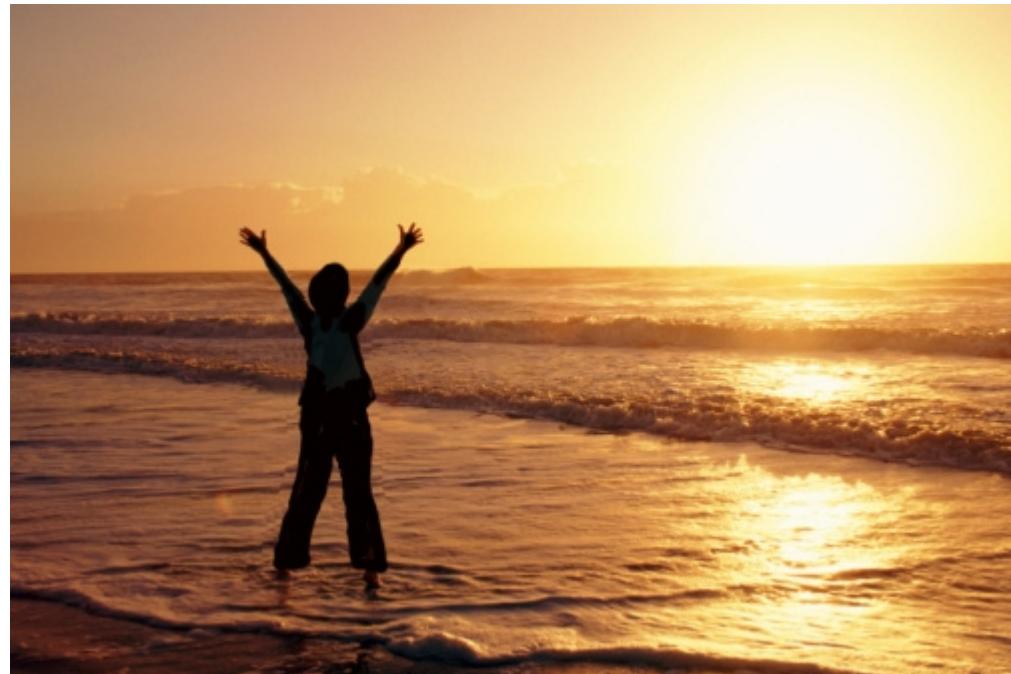








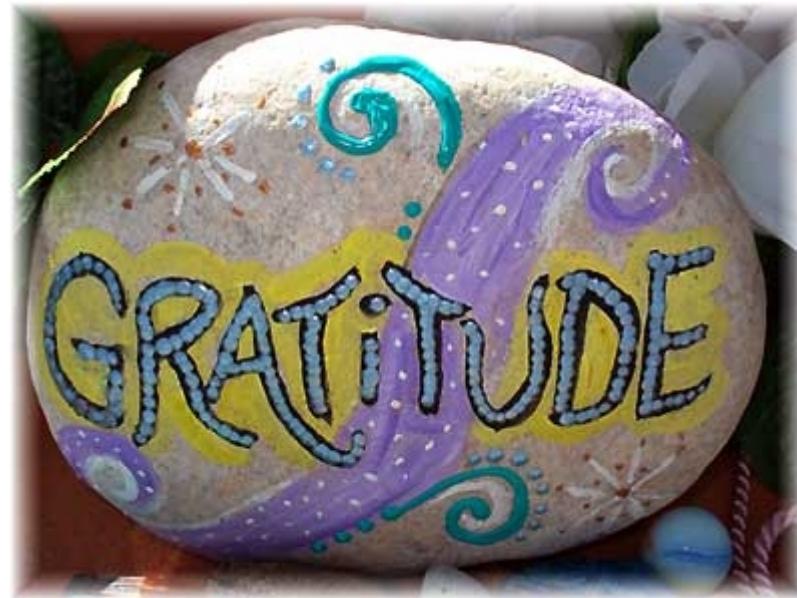
Imagine the beautiful day ahead and say
THANK YOU!







Celebrate What's Right in the World



It's important to have some quiet time
to examine your life



**DO
MORE
OF
WHAT
MAKES
YOU
HAPPY.**





Create the Need for Speed

TNT = Today Not Tomorrow

Create the Sense of Urgency



to feel
happier
you can
you can con
ing **focus**

need to feel free
I cant live my
experience
and to find



What is the next most logical step?





Obstacles and Challenges

Stepping-stones for each of us.

Embrace them



Re-THINK! Your Community

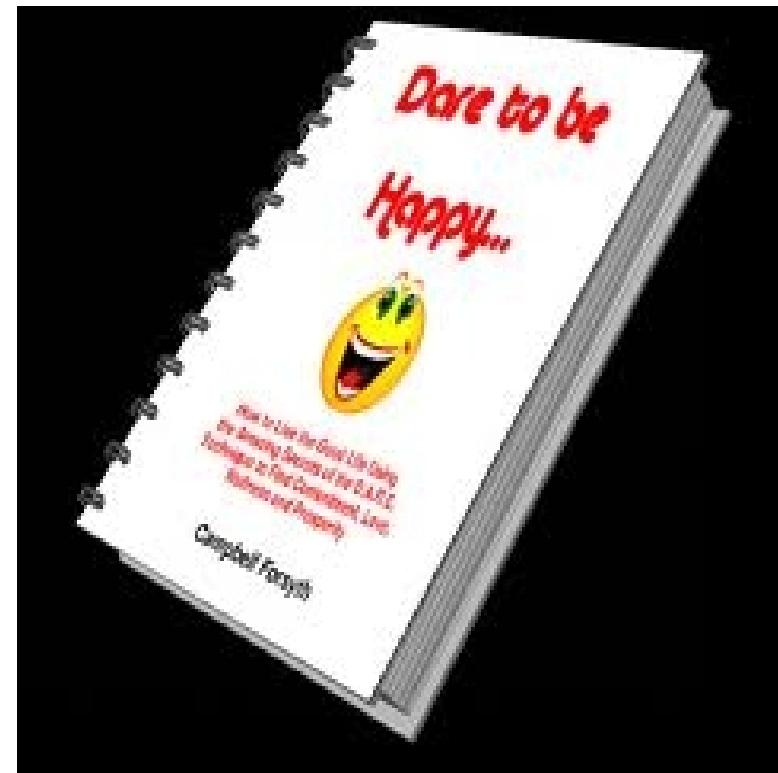
- **Surround yourself with achievers**
- **Champions for your success**
- **Accountability Partners**
- **Advisors / Mentors**



You have plenty of people in your network







Commit

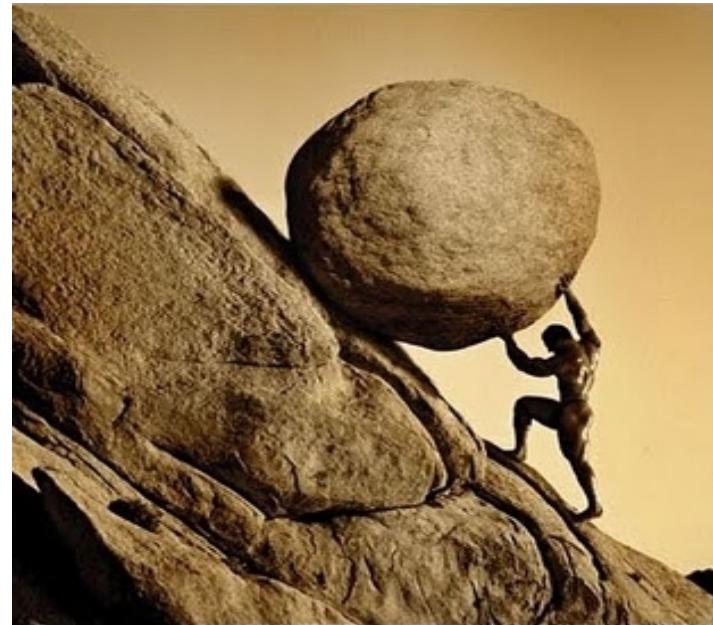
Plan

Do

Be a BULLDOG

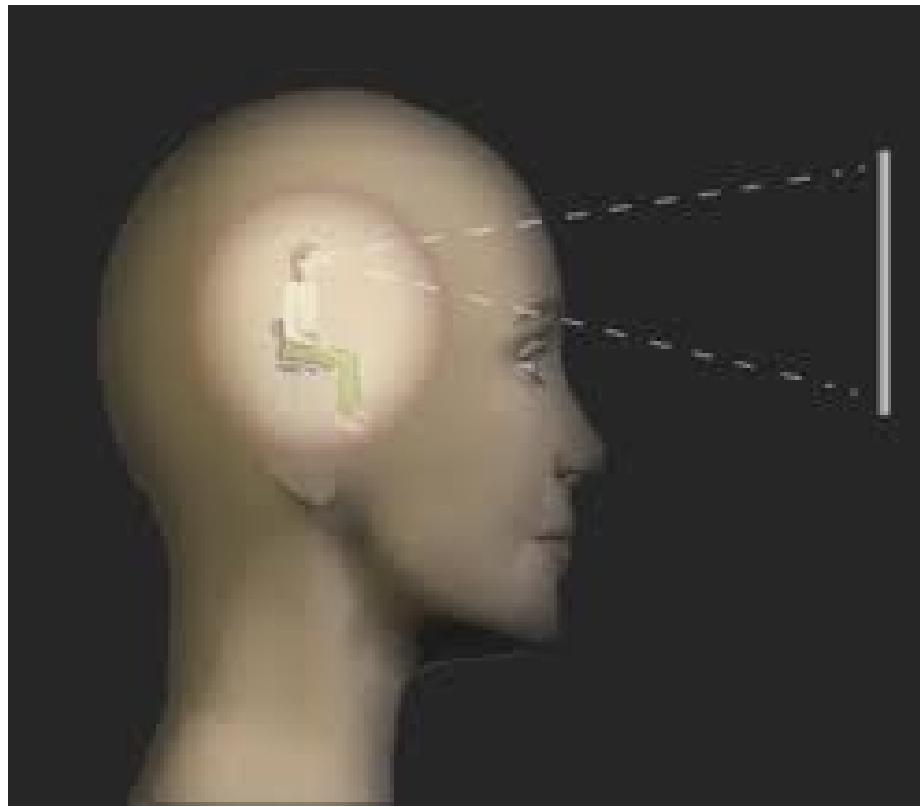


**You have to have Conviction
....No Matter What!**



Life is a Decision





Visualize
yourself
accomplishing
the
task
at
hand.

-Dale Carnegie

Capture that winning feeling and carry that feeling with you everyday.

Know, that you know, that you know that you have what it takes.

Know it! You will win!









**"BAD ATTITUDE?
FLUSH IT
& MOVE ON!"**

Bad Attitude



....YAY!



"Be the change you want to see in the world."

~Mahatma Gandhi



Your Biggest Cheerleader!



Re-THINK! CHOOSE BETTER THOUGHTS

Make sure you have tools to support your growth

Your growth is your responsibility

Asking for help is a sign of strength not a sign of weakness

Donna Fedor - The Re-THINK! Job Search Program

www.resultsthinking.com www.donnafedor.com www.igniteyourjobsearch.com



Follow up

Invite me to LinkedIn

www.linkedin.com/in/donnafedor

donna@resultsthinking.com

PAY IT FORWARD!

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www.igniteyourjobsearch.com



New Thinking is REQUIRED



- 1. RIGHT THINKING**
- 2. RIGHT ATTITUDE**
- 3. RIGHT ENVIRONMENT**
- 4. RIGHT SKILLS**
- 5. RIGHT ACTIONS**
- 6. RIGHT ACCOUNTABILITY**
- 7. RIGHT SUPPORT**

AT THE RIGHT PRICE!

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30 DAYS OF TEAM SUPPORT
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Donna's contact info:

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donna@resultsthinking.com



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