# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)		
☑ QUARTERLY REPORT PURSUANT TO SECTION 13 CT	OR 15(d) OF THE SECURITIES EXCHANGE ACT	OF 1934
For the quarterly period ended March 31, 2020		
	OR	
☐ TRANSITION REPORT PURSUANT TO SECTION 13 (	OR 15(d) OF THE SECURITIES EXCHANGE ACT	OF 1934
For the transition period fromto	. ,	
toto	Commission File Number 001 35565	
	Commission File Number: 001-35565	
	abbyle	
	AbbVie Inc.	
(Ev	act name of registrant as specified in its charter)	
Delaware	act name of registrant as specified in its chartery	32-0375147
(State or other jurisdiction of incorporation or organizati	on) (I.R.:	S. employer identification number)
	1 North Waukegan Road North Chicago, Illinois 60064-6400	
	Telephone: (847) 932-7900	
Indicate by check mark whether the registrant (1) has filed all repreceding 12 months (or for such shorter period that the registra 90 days. Yes $\boxtimes$ No $\square$		
Indicate by check mark whether the registrant has submitted ele (§232.405 of this chapter) during the preceding 12 months (or for		·
Indicate by check mark whether the registrant is a large accelerate growth company. See the definitions of "large accelerated filer," Exchange Act.		
Large Accelerated Filer ⊠		Accelerated Filer □
Non-Accelerated Filer $\Box$		Smaller reporting company $\square$
		Emerging growth company $\square$
If an emerging growth company, indicate by check mark if the refinancial accounting standards provided pursuant to Section 13(	-	sition period for complying with any new or revised
Indicate by check mark whether the registrant is a shell compan	y (as defined in Rule 12b-2 of the Exchange Act).	Yes □ No ⊠
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	ABBV	New York Stock Exchange
		Chicago Stock Exchange
1.375% Senior Notes due 2024	ABBV24	New York Stock Exchange
0.750% Senior Notes due 2027	ABBV27	New York Stock Exchange
2.125% Senior Notes due 2028	ABBV28	New York Stock Exchange
1.250% Senior Notes due 2031	ABBV31	New York Stock Exchange
As of April 30, 2020, AbbVie Inc. had 1,476,742,215 shares of comr	non stock at \$0.01 par value outstanding.	

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## **PART I. FINANCIAL INFORMATION**

# ITEM 1. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

AbbVie Inc. and Subsidiaries Condensed Consolidated Statements of Earnings (unaudited)

		Three months ende March 31,		
(in millions, except per share data)	2020		2019	
Net revenues	\$ 8,61	9 \$	7,828	
Cost of products sold	1,94	2	1,694	
Selling, general and administrative	1,69	5	1,680	
Research and development	1,37	9	1,289	
Acquired in-process research and development		_	155	
Total operating costs and expenses	5,01	6	4,818	
Operating earnings	3,60	3	3,010	
Interest expense, net	42	8	325	
Net foreign exchange loss		5	6	
Other expense, net	7	2	135	
Earnings before income tax expense	3,09	8	2,544	
Income tax expense	8	8	88	
Net earnings	\$ 3,01	0 \$	2,456	
Per share data				
Basic earnings per share	\$ 2.0	2 \$	1.65	
Diluted earnings per share	\$ 2.0	2 \$	1.65	
Weighted-average basic shares outstanding	1,48	1	1,480	
Weighted-average diluted shares outstanding	1,48	4	1,483	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# AbbVie Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (unaudited)

				nded
(in millions)		2020		2019
Net earnings	\$	3,010	\$	2,456
Foreign currency translation adjustments, net of tax expense (benefit) of \$(8) for the three months ended March 31, 2020 and \$1 for the three months ended March 31, 2019		(227)		(103)
Net investment hedging activities, net of tax expense (benefit) of \$20 for the three months ended March 31, 2020 and \$19 for the three months ended March 31, 2019		72		65
Pension and post-employment benefits, net of tax expense (benefit) of \$15 for the three months ended March 31, 2020 and \$6 for the three months ended March 31, 2019		56		25
Marketable security activities, net of tax expense (benefit) of \$— for the three months ended March 31, 2020 and \$— for the three months ended March 31, 2019		_		7
Cash flow hedging activities, net of tax expense (benefit) of \$(2) for the three months ended March 31, 2020 and \$(7) for the three months ended March 31, 2019		(2)		(30)
Other comprehensive loss		(101)		(36)
Comprehensive income	\$	2,909	\$	2,420

The accompanying notes are an integral part of these condensed consolidated financial statements.

# AbbVie Inc. and Subsidiaries **Condensed Consolidated Balance Sheets**

in millions, except share data)	March 31, 2020	ı	December 31, 2019
	(unaudited)		
ssets			
Current assets			
Cash and equivalents	\$ 41,142	\$	39,92
Accounts receivable, net	6,362		5,42
Inventories	1,844		1,81
Prepaid expenses and other	2,410		2,35
Total current assets	51,758		49,51
Investments	78		9
Property and equipment, net	2,961		2,96
Intangible assets, net	18,203		18,64
Goodwill	15,561		15,60
Other assets	2,638		2,28
Total assets	\$ 91,199	\$	89,11
abilities and Equity			
Current liabilities			
Short-term borrowings	\$ 6	\$	-
Current portion of long-term debt and finance lease obligations	3,756		3,75
Accounts payable and accrued liabilities	12,709		11,83
Total current liabilities	16,471		15,58
Long-term debt and finance lease obligations	63,284		62,97
Deferred income taxes	959		1,13
Other long-term liabilities	17,900		17,59
Commitments and contingencies			
Stockholders' equity (deficit)			
Common stock, \$0.01 par value, 4,000,000,000 shares authorized, 1,786,240,964 shares issued as of March 31, 2020 and 1,781,582,608 as of December 31, 2019	18		1
Common stock held in treasury, at cost, 309,566,303 shares as of March 31, 2020 and 302,671,146 as of December 31 2019	(25,110)		(24,50
Additional paid-in capital	15,401		15,19
Retained earnings	5,973		4,71
Accumulated other comprehensive loss	(3,697)		(3,59
Total stockholders' equity (deficit)	(7,415)		(8,17
	(7,413)		(0,17
Total liabilities and equity	\$ 91,199	\$	89,11

 $The \ accompanying \ notes \ are \ an \ integral \ part \ of \ these \ condensed \ consolidated \ financial \ statements.$ 

# AbbVie Inc. and Subsidiaries **Condensed Consolidated Statements of Equity (unaudited)**

(in millions)	Common shares outstanding	Cor	nmon stock	Tr	easury stock	Ad	dditional paid- in capital	Retained earnings	 cumulated other mprehensive loss	Total
Balance at December 31, 2018	1,479	\$	18	\$	(24,108)	\$	14,756	\$ 3,368	\$ (2,480)	\$ (8,446)
Net earnings	_		-		-		_	2,456	_	2,456
Other comprehensive loss, net of tax	_		-		-		-	-	(36)	(36)
Dividends declared	_		-		-		_	(1,590)	_	(1,590)
Purchases of treasury stock	(5)		-		(419)		-	-	_	(419)
Stock-based compensation plans and other	4		_		25		184	-	_	209
Balance at March 31, 2019	1,478	\$	18	\$	(24,502)	\$	14,940	\$ 4,234	\$ (2,516)	\$ (7,826)
Balance at December 31, 2019	1,479	\$	18	\$	(24,504)	\$	15,193	\$ 4,717	\$ (3,596)	\$ (8,172)
Net earnings	_		-		-		_	3,010	_	3,010
Other comprehensive loss, net of tax	_		-		-		-	-	(101)	(101)
Dividends declared	_		-		-		_	(1,754)	_	(1,754)
Purchases of treasury stock	(7)		-		(643)		-	-	_	(643)
Stock-based compensation plans and other	5		_		37		208	-	_	245
Balance at March 31, 2020	1,477	\$	18	\$	(25,110)	\$	15,401	\$ 5,973	\$ (3,697)	\$ (7,415)

 $\label{thm:companying} The accompanying notes are an integral part of these condensed consolidated financial statements.$ 

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		onths ended arch 31,		
(in millions) (brackets denote cash outflows)		2020		2019
Cash flows from operating activities				
Netearnings	\$	3,010	\$	2,456
Adjustments to reconcile net earnings to net cash from operating activities:				
Depreciation		115		118
Amortization of intangible assets		444		385
Change in fair value of contingent consideration liabilities		72		169
Stock-based compensation		219		189
Upfront costs and milestones related to collaborations		40		195
Other, net		1		(33)
Changes in operating assets and liabilities:				
Accounts receivable		(1,025)		(316)
Inventories		(107)		(128)
Prepaid expenses and other assets		(19)		(112)
Accounts payable and other liabilities		1,065		94
Cash flows from operating activities		3,815		3,017
Cash flows from investing activities				
Acquisitions and investments		(12)		(320)
Acquisitions of property and equipment		(125)		(107)
Purchases of investment securities		(13)		(194)
Sales and maturities of investment securities		26		594
Other		(5)		_
Cash flows from investing activities		(129)		(27)
Cash flows from financing activities				
Net change in commercial paper borrowings		_		(200)
Repayments of other short-term borrowings		_		(3,000)
Dividends paid		(1,763)		(1,588)
Purchases of treasury stock		(643)		(620)
Proceeds from the exercise of stock options		12		4
Payments of contingent consideration liabilities		(53)		_
Other, net		25		21
Cash flows from financing activities		(2,422)		(5,383)
Effect of exchange rate changes on cash and equivalents		(46)		1
Net change in cash and equivalents		1,218		(2,392)
Cash and equivalents, beginning of period		39,924		7,289
Cash and equivalents, end of period	\$	41,142	\$	4,897

The accompanying notes are an integral part of these condensed consolidated financial statements.

# AbbVie Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (unaudited)

#### Note 1 Basis of Presentation

#### **Basis of Historical Presentation**

The unaudited interim condensed consolidated financial statements of AbbVie Inc. (AbbVie or the company) have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission. Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP) have been omitted. These unaudited interim condensed consolidated financial statements should be read in conjunction with the company's audited consolidated financial statements and notes included in the company's Annual Report on Form 10-K for the year ended December 31, 2019.

It is management's opinion that these financial statements include all normal and recurring adjustments necessary for a fair presentation of the company's financial position and operating results. Net revenues and net earnings for any interim period are not necessarily indicative of future or annual results. Certain reclassifications were made to conform the prior period interim condensed consolidated financial statements to the current period presentation.

#### **Recent Accounting Pronouncements**

Recently Adopted Accounting Pronouncements

#### ASU No. 2016-13

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-13, Financial Instruments - Credit Losses (Topic 326). The standard changes how credit losses are measured for most financial assets and certain other instruments. For trade and other receivables, held-to-maturity debt securities, loans and other financial instruments, the standard requires the use of a new forward-looking "expected credit loss" model that generally will result in the earlier recognition of allowances for losses. For available-for-sale debt securities with unrealized losses, the standard now requires allowances to be recorded instead of reducing the amortized cost of the investment. AbbVie adopted the standard in the first quarter of 2020. The adoption did not have a material impact on the company's consolidated financial statements.

Upon adoption of the standard, accounts receivable are stated at amortized cost less allowance for credit losses. The allowance for credit losses reflects the best estimate of future losses over the contractual life of outstanding accounts receivable and is determined on the basis of historical experience, specific allowances for known troubled accounts, other currently available information including customer financial condition, and both current and forecasted economic conditions. The allowance for credit losses was \$46 million at March 31, 2020. There were no significant changes in credit loss risk factors that impacted the company's recorded allowance during the three months ended March 31, 2020.

Recent Accounting Pronouncements Not Yet Adopted

# ASU No. 2019-12

In December 2019, the FASB issued ASU No. 2019-12, Income Taxes (Topic 740). The standard includes simplifications related to accounting for income taxes including removing certain exceptions related to the approach for intraperiod tax allocation and the recognition of deferred tax liabilities for outside basis differences. The standard also clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill. The standard will be effective for AbbVie starting with the first quarter of 2021. AbbVie is currently assessing the impact of this guidance on its consolidated financial statements.

# Note 2 Supplemental Financial Information

Interest Expense, Net

	 Three months ended March 31,							
(in millions)	2020		2019					
Interest expense	\$ 563	\$	387					
Interest income	(135)		(62)					
Interest expense, net	\$ 428	\$	325					

## Inventories

(in millions)	Marc	March 31, 2020		mber 31, 2019
Finished goods	\$	546	\$	485
Work-in-process		932		942
Raw materials		366		386
Inventories	\$	1,844	\$	1,813

# **Property and Equipment**

(in millions)	Mar	ch 31, 2020	Dec	ember 31, 2019
Property and equipment, gross	\$	8,250	\$	8,188
Accumulated depreciation		(5,289)		(5,226)
Property and equipment, net	\$	2,961	\$	2,962

Depreciation expense was \$115 million for the three months ended March 31, 2020 and \$118 million for the three months ended March 31, 2019.

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#### Note 3 **Earnings Per Share**

AbbVie grants certain restricted stock units (RSUs) that are considered to be participating securities. Due to the presence of participating securities, AbbVie calculates earnings per share (EPS) using the more dilutive of the treasury stock or the two-class method. For all periods presented, the two-class method was more dilutive.

The following table summarizes the impact of the two-class method:

			onths ended och 31,		
(in millions, except per share data)		2020		2019	
Basic EPS				_	
Net earnings	\$	3,010	\$	2,456	
Earnings allocated to participating securities		14		12	
Earnings available to common shareholders	\$	2,996	\$	2,444	
Weighted-average basic shares outstanding		1,481		1,480	
Basic earnings per share	\$	2.02	\$	1.65	
Diluted EPS					
Net earnings	\$	3,010	\$	2,456	
Earnings allocated to participating securities		14		12	
Earnings available to common shareholders	\$	2,996	\$	2,444	
Weighted-average shares of common stock outstanding		1,481		1,480	
Effect of dilutive securities		3		3	
Weighted-average diluted shares outstanding		1,484		1,483	
Diluted earnings per share	\$	2.02	\$	1.65	

Certain shares issuable under stock-based compensation plans were excluded from the computation of EPS because the effect would have been antidilutive. The number of common shares excluded was insignificant for all periods presented.

## Note 4 Licensing, Acquisitions and Other Arrangements

### Proposed Acquisition of Allergan plc

On June 25, 2019, AbbVie announced that it entered into a definitive transaction agreement under which AbbVie will acquire Allergan plc (Allergan) in a cash and stock transaction for a transaction equity value of approximately \$63 billion, based on the closing price of AbbVie's common stock of \$78.45 on June 24, 2019. Under the terms of the transaction agreement, Allergan shareholders will receive 0.8660 AbbVie shares and \$120.30 in cash for each Allergan share. On October 14, 2019, Allergan shareholders approved the proposed transaction.

Allergan is a global pharmaceutical leader focused on developing, manufacturing and commercializing branded pharmaceutical, device, biologic, surgical and regenerative medicine products for patients around the world. Allergan markets a portfolio of brands and products primarily focused on key therapeutic areas including aesthetics, eye care, neuroscience, gastroenterology and women's health.

The transaction is subject to customary closing conditions and regulatory approvals. In March 2020, AbbVie and Allergan signed a consent decree agreement with the staff of the U.S. Federal Trade Commission (FTC) regarding the proposed acquisition. Under the terms of the consent decree, the companies have agreed to divest brazikumab, Allergan's IL-23 inhibitor pipeline product, to AstraZeneca and Zenpep, a treatment for exocrine pancreatic insufficiency, to Nestle. Nestle will also acquire Viokace, another pancreatic enzyme preparation, as part of the same transaction. In March 2020, AbbVie and Allergan received final approval from the European Commission to close the pending transaction which was conditional upon the divestiture of brazikumab. In May 2020, AbbVie and Allergan received final approval from the FTC and the Irish High Court to close the transaction. The transaction is expected to close in May 2020.

In anticipation of the proposed acquisition, AbbVie entered into several debt and financing arrangements. See Note 8 for additional information.

#### Other Licensing & Acquisitions Activity

Cash outflows related to other acquisitions and investments totaled \$12 million for the three months ended March 31, 2020 and \$320 million for the three months ended March 31, 2019. AbbVie recorded no acquired in-process research and development (IPR&D) charges for the three months ended March 31, 2020 and recorded acquired IPR&D charges of \$155 million for the three months ended March 31, 2019.

## Note 5 Collaboration with Janssen Biotech, Inc.

In December 2011, Pharmacyclics, a wholly-owned subsidiary of AbbVie, entered into a worldwide collaboration and license agreement with Janssen Biotech, Inc. and its affiliates (Janssen), one of the Janssen Pharmaceutical companies of Johnson & Johnson, for the joint development and commercialization of IMBRUVICA, a novel, orally active, selective covalent inhibitor of Bruton's tyrosine kinase (BTK) and certain compounds structurally related to IMBRUVICA, for oncology and other indications, excluding all immune and inflammatory mediated diseases or conditions and all psychiatric or psychological diseases or conditions, in the United States and outside the United States.

The collaboration provides Janssen with an exclusive license to commercialize IMBRUVICA outside of the United States and co-exclusively with AbbVie in the United States. Both parties are responsible for the development, manufacturing and marketing of any products generated as a result of the collaboration. The collaboration has no set duration or specific expiration date and provides for potential future development, regulatory and approval milestone payments of up to \$200 million to AbbVie. The collaboration also includes a cost sharing arrangement for associated collaboration activities. Except in certain cases, Janssen is responsible for approximately 60% of collaboration development costs and AbbVie is responsible for the remaining 40% of collaboration development costs.

In the United States, both parties have co-exclusive rights to commercialize the products; however, AbbVie is the principal in the end-customer product sales. AbbVie and Janssen share pre-tax profits and losses equally from the commercialization of products. Sales of IMBRUVICA are included in AbbVie's net revenues. Janssen's share of profits is included in AbbVie's cost of products sold. Other costs incurred under the collaboration are reported in their respective expense line items, net of Janssen's share.

Outside the United States, Janssen is responsible for and has exclusive rights to commercialize IMBRUVICA. AbbVie and Janssen share pre-tax profits and losses equally from the commercialization of products. AbbVie's share of profits is included in AbbVie's net revenues. Other costs incurred under the collaboration are reported in their respective expense line items, net of Janssen's share.

The following table shows the profit and cost sharing relationship between Janssen and AbbVie:

	Three mo Mar	nths e ch 31,	
(in millions)	 2020		2019
United States - Janssen's share of profits (included in cost of products sold)	\$ 450	\$	386
International - AbbVie's share of profits (included in net revenues)	266		193
Global - AbbVie's share of other costs (included in respective line items)	70		72

AbbVie's receivable from Janssen, included in accounts receivable, net, was \$298 million at March 31, 2020 and \$235 million at December 31, 2019. AbbVie's payable to Janssen, included in accounts payable and accrued liabilities, was \$445 million at March 31, 2020 and \$455 million at December 31, 2019.

#### Note 6 **Goodwill and Intangible Assets**

#### Goodwill

The following table summarizes the changes in the carrying amount of goodwill:

#### (in millions)

Balance as of December 31, 2019	\$ 15,604
Foreign currency translation adjustments	(43)
Balance as of March 31, 2020	\$ 15,561

The company performs its annual goodwill impairment assessment in the third quarter, or earlier if impairment indicators exist. As of March 31, 2020, there were no  $accumulated\ goodwill\ impairment\ losses.$ 

#### Intangible Assets, Net

The following table summarizes intangible assets:

		arch 31, 2020							
(in millions)	Gross carrying amount		accumulated amortization		Net carrying amount	Gross carrying amount	accumulated amortization		Net carrying amount
Definite-lived intangible assets									
Developed product rights	\$ 19,538	\$	(6,687)	\$	12,851	\$ 19,547	\$ (6,405)	\$	13,142
License agreements	7,798		(2,446)		5,352	7,798	(2,291)		5,507
Total intangible assets, net	\$ 27,336	\$	(9,133)	\$	18,203	\$ 27,345	\$ (8,696)	\$	18,649

Amortization expense was \$444 million for the three months ended March 31, 2020 and \$385 million for the three months ended March 31, 2019. Amortization expense was included in cost of products sold in the condensed consolidated statements of earnings. No intangible asset impairment charges were recorded for the three months ended March 31, 2020 and 2019.

#### **Restructuring Plans** Note 7

AbbVie recorded restructuring charges of \$17 million for the three months ended March 31, 2020 and \$167 million for the three months ended March 31, 2019.

The following table summarizes the cash activity in the restructuring reserve for the three months ended March 31, 2020:

### (in millions)

(iii iiiiiiioiis)	
Accrued balance as of December 31, 2019	\$ 140
Restructuring charges	17
Payments and other adjustments	(38)
Accrued balance as of March 31, 2020	\$ 119

#### **Financial Instruments and Fair Value Measures** Note 8

#### **Risk Management Policy**

See Note 11 to the company's Annual Report on Form 10-K for the year ended December 31, 2019 for a summary of AbbVie's risk management policy and use of derivative instruments.

#### **Financial Instruments**

Various AbbVie foreign subsidiaries enter into foreign currency forward exchange contracts to manage exposures to changes in foreign exchange rates for anticipated intercompany transactions denominated in a currency other than the functional currency of the local entity. These contracts, with notional amounts totaling \$842 million at March 31, 2020 and \$957 million at December 31, 2019, are designated as cash flow hedges and are recorded at fair value. The durations of these forward exchange contracts were generally less than 18 months. Accumulated gains and losses as of March 31, 2020 are reclassified from accumulated other comprehensive income (AOCI) and included in cost of products sold at the time the products are sold, generally not exceeding six months from the date of settlement.

In the third quarter of 2019, the company entered into treasury rate lock agreements with notional amounts totaling \$10.0 billion to hedge exposure to variability in future cash flows resulting from changes in interest rates related to the issuance of long-term debt in connection with the proposed acquisition of Allergan. The treasury rate lock agreements were designated as cash flow hedges and recorded at fair value. The agreements were net settled upon issuance of the senior notes in November 2019 and the resulting net gain was recognized in other comprehensive income (loss). This gain is reclassified to interest expense, net over the term of the related debt.

In the fourth quarter of 2019, the company entered into interest rate swap contracts with notional amounts totaling \$2.3 billion at March 31, 2020 and December 31, 2019. The effect of the hedge contracts is to change a floating-rate interest obligation to a fixed rate for that portion of the floating-rate debt. The contracts were designated as cash flow hedges and are recorded at fair value. Realized and unrealized gains or losses are included in AOCI and are reclassified to interest expense, net over the lives of the floating-rate debt.

The company also enters into foreign currency forward exchange contracts to manage its exposure to foreign currency denominated trade payables and receivables and intercompany loans. These contracts are not designated as hedges and are recorded at fair value. Resulting gains or losses are reflected in net foreign exchange gain or loss in the condensed consolidated statements of earnings and are generally offset by losses or gains on the foreign currency exposure being managed. These contracts had notional amounts totaling \$8.2 billion at March 31, 2020 and \$7.1 billion at December 31, 2019.

The company also uses foreign currency forward exchange contracts or foreign currency denominated debt to hedge its net investments in certain foreign subsidiaries and affiliates. The company had foreign currency forward exchange contracts with notional amounts totaling €971 million, £204 million and CHF62 million as well as €3.6 billion aggregate principal amount of senior Euro notes designated as net investment hedges at March 31, 2020 and December 31, 2019. The company uses the spot method of assessing hedge effectiveness for derivative instruments designated as net investment hedges. Realized and unrealized gains and losses from these hedges are included in AOCI and the initial fair value of hedge components excluded from the assessment of effectiveness is recognized in interest expense, net over the life of the hedging instrument.

AbbVie is a party to interest rate swap contracts designated as fair value hedges with notional amounts totaling \$6.3 billion at March 31, 2020 and \$10.8 billion at December 31, 2019. The effect of the hedge contracts is to change a fixed-rate interest obligation to a floating rate for that portion of the debt. AbbVie records the contracts at fair value and adjusts the carrying amount of the fixed-rate debt by an offsetting amount.

No amounts are excluded from the assessment of effectiveness for cash flow hedges or fair value hedges.

The following table summarizes the amounts and location of AbbVie's derivative instruments on the condensed consolidated balance sheets:

		Fair value – ves in asset positio	n	Fair value – Derivatives in liability position			
(in millions)	Balance sheet caption	March 31, 2020	December 31, 2019	Balance sheet caption	March 31, 2020	December 31, 2019	
Foreign currency forward exchange contracts							
Designated as cash flow hedges	Prepaid expenses and other:	\$ 35	\$ 3	Accounts payable and accrued liabilities	- \$	5 14	
Designated as cash flow hedges	Otherassets	2	_	Other long-term liabilities	_	_	
Designated as net investment hedges	Prepaid expenses and other	22	_	Accounts payable and accrued liabilities	1	24	
Not designated as hedges	Prepaid expenses and other	43	19	Accounts payable and accrued liabilities	12	18	
Interest rate swap contracts							
Designated as cash flow hedges	Otherassets	_	3	Other long-term liabilities	44	_	
Designated as fair value hedges	Prepaid expenses and other	_	_	Accounts payable and accrued liabilities	_	2	
Designated as fair value hedges	Otherassets	133	28	Other long-term liabilities	_	74	
Total derivatives	:	\$ 235	\$ 53	Ş	5 57 \$	132	

While certain derivatives are subject to netting arrangements with the company's counterparties, the company does not offset derivative assets and liabilities within the condensed consolidated balance sheets.

The following table presents the pre-tax amounts of gains (losses) from derivative instruments recognized in other comprehensive income (loss):

	_	Three mo	onths en irch 31,	ded
(in millions)		2020	7	2019
Foreign currency forward exchange contracts				
Designated as cash flow hedges	\$	49	\$	3
Designated as net investment hedges		40		_
Interest rate swap contracts designated as cash flow hedges		(46)		_

Assuming market rates remain constant through contract maturities, the company expects to reclassify pre-tax gains of \$34 million into cost of products sold for foreign currency cash flow hedges, pre-tax losses of \$2 million into interest expense, net for interest rate swap cash flow hedges and pre-tax gains of \$24 million into interest expense, net for treasury rate lock agreement cash flow hedges during the next 12 months.

Related to AbbVie's non-derivative, foreign currency denominated debt designated as net investment hedges, the company recognized in other comprehensive income (loss) pre-tax gains of \$60 million for the three months ended March 31, 2020 and \$84 million for the three months ended March 31, 2019.

The following table summarizes the pre-tax amounts and location of derivative instrument net gains (losses) recognized in the condensed consolidated statements of earnings, including the net gains (losses) reclassified out of AOCI into net earnings. See Note 10 for the amount of net gains (losses) reclassified out of AOCI.

			onths ended rch 31,
(in millions)	Statement of earnings caption	2020	2019
Foreign currency forward exchange contracts			
Designated as cash flow hedges	Cost of products sold \$	_	\$ 40
Designated as net investment hedges	Interest expense, net	8	_
Not designated as hedges	Net foreign exchange loss	2	15
Treasury rate lock agreements designated as cash flow hedges	Interest expense, net	6	_
Interest rate swap contracts			
Designated as cash flow hedges	Interest expense, net	1	_
Designated as fair value hedges	Interest expense, net	360	112
Debt designated as hedged item in fair value hedges	Interest expense, net	(360)	(112)

#### Fair Value Measures

The fair value hierarchy consists of the following three levels:

- Level 1 Valuations based on unadjusted quoted prices in active markets for identical assets that the company has the ability to access;
- Level 2 Valuations based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuations in which all significant inputs are observable in the market; and
- Level 3 Valuations using significant inputs that are unobservable in the market and include the use of judgment by the company's management about the assumptions market participants would use in pricing the asset or liability.

The following table summarizes the bases used to measure certain assets and liabilities carried at fair value on a recurring basis on the condensed consolidated balance sheet as of March 31, 2020:

		Basis of fair value measurement					
(in millions)	Total	Q	uoted prices in active markets for identical assets (Level 1)		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)
Assets							
Cash and equivalents	\$ 41,142	\$	1,272	\$	39,870	\$	_
Debt securities	3		_		3		_
Interest rate swap contracts	133		_		133		_
Foreign currency contracts	102		_		102		_
Total assets	\$ 41,380	\$	1,272	\$	40,108	\$	-
Liabilities							
Interest rate swap contracts	\$ 44	\$	_	\$	44	\$	_
Foreign currency contracts	13		_		13		_
Contingent consideration	7,359		_		_		7,359
Total liabilities	\$ 7,416	\$	_	\$	57	\$	7,359

The following table summarizes the bases used to measure certain assets and liabilities carried at fair value on a recurring basis on the condensed consolidated balance sheet as of December 31, 2019:

		Basis of fair value measurement					
(in millions)	Total	Qu	noted prices in active markets for identical assets (Level 1)	:	Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)
Assets							
Cash and equivalents	\$ 39,924	\$	1,542	\$	38,382	\$	_
Debt securities	3		_		3		_
Equity securities	24		24		_		_
Interest rate swap contracts	31		_		31		_
Foreign currency contracts	22		_		22		_
Total assets	\$ 40,004	\$	1,566	\$	38,438	\$	_
Liabilities							
Interest rate swap contracts	\$ 76	\$	_	\$	76	\$	_
Foreign currency contracts	56		_		56		_
Contingent consideration	7,340		_		_		7,340
Total liabilities	\$ 7,472	\$	_	\$	132	\$	7,340

The derivatives entered into by the company were valued using observable market inputs including published interest rate curves and both forward and spot prices for foreign currencies.

The fair value measurements of the contingent consideration liabilities were determined based on significant unobservable inputs, including the discount rate, estimated probabilities and timing of achieving specified development, regulatory and commercial milestones and the estimated amount of future sales of the acquired products. The potential contingent consideration payments are estimated by applying a probability-weighted expected payment model for contingent milestone payments and a Monte Carlo simulation model for contingent royalty payments, which are then discounted to present value. Changes to the fair value of the contingent consideration liabilities can result from changes to one or a number of inputs, including discount rates, the probabilities of achieving the milestones, the time required to achieve the milestones and estimated future sales. Significant judgment is employed in determining the appropriateness of certain of these inputs. Changes to the inputs described above could have a material impact on the company's financial position and results of operations in any given period.

The fair value of the company's contingent consideration liabilities as of March 31, 2020 was calculated using the following significant unobservable inputs:

	Range	Weighted average(a)
Discount rate	2.2% - 3.5%	2.8%
Probability of payment for unachieved milestones	16% - 57%	54%
Probability of payment for royalties by indication(b)	16% - 100%	89%
Projected year of payments	2020 - 2034	2027

(a) Unobservable inputs were weighted by the relative fair value of the contingent consideration liabilities.

(b) Excludes early stage indications with 0% estimated probability of payment and includes approved indications with 100% probability of payment. Excluding approved indications, the estimated probability of payment ranged from 16% to 56% at March 31, 2020.

There have been no transfers of assets or liabilities into or out of Level 3 of the fair value hierarchy. The following table presents the changes in fair value of contingent consideration liabilities which are measured using Level 3 inputs:

		nded		
(in millions)		2020		2019
Beginning balance	\$	7,340	\$	4,483
Change in fair value recognized in net earnings		72		169
Payments		(53)		_
Ending balance	\$	7,359	\$	4,652

The change in fair value recognized in net earnings is recorded in other expense, net in the condensed consolidated statements of earnings.

Certain financial instruments are carried at historical cost or some basis other than fair value. The book values, approximate fair values and bases used to measure the approximate fair values of certain financial instruments as of March 31, 2020 are shown in the table below:

				Basis of fair value measurement					
(in millions)	Book value	Approximate value	fair	in a	Quoted prices active markets for dentical assets (Level 1)		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)
Liabilities									
Short-term borrowings	\$ 6	\$	6	\$	_	\$	6	\$	_
Current portion of long-term debt and finance lease obligations, excluding fair value hedges	3,756	3,7	757		3,750		7		_
Long-term debt and finance lease obligations, excluding fair value hedges	62,974	66,1	176		66,157		19		_
Total liabilities	\$ 66,736	\$ 69,9	39	\$	69,907	\$	32	\$	

The book values, approximate fair values and bases used to measure the approximate fair values of certain financial instruments as of December 31, 2019 are shown in the table below:

					E	ment		
(in millions)	Book value	,	Approximate fair value	in	Quoted prices active markets for dentical assets (Level 1)	Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)
Liabilities								_
Current portion of long-term debt and finance lease obligations, excluding fair value hedges	\$ 3,755	\$	3,760	\$	3,753	\$ 7	\$	_
Long-term debt and finance lease obligations, excluding fair value hedges	63,021		66,651		66,631	20		_
Total liabilities	\$ 66,776	\$	70,411	\$	70,384	\$ 27	\$	_

AbbVie also holds investments in equity securities that do not have readily determinable fair values. The company records these investments at cost and remeasures them to fair value based on certain observable price changes or impairment events as they occur. The carrying amount of these investments was \$75 million as of March 31, 2020 and \$66 million as of December 31, 2019. No significant cumulative upward or downward adjustments have been recorded for these investments as of March 31, 2020.

# **Concentrations of Risk**

Of total net accounts receivable, three U.S. wholesalers accounted for 70% as of March 31, 2020 and 68% as of December 31, 2019, and substantially all of AbbVie's net revenues in the United States were to these three wholesalers.

HUMIRA (adalimumab) is AbbVie's single largest product and accounted for approximately 55% of AbbVie's total net revenues for the three months ended March 31, 2020 and 57% for the three months ended March 31, 2019.

#### **Debt and Credit Facilities**

#### Allergan-Related Financing

In connection with the proposed acquisition of Allergan, in November 2019, the company issued \$30.0 billion aggregate principal amount of unsecured senior notes. Additional information on the terms of these notes is included in the company's Annual Report on Form 10-K for the year ended December 31, 2019. AbbVie expects to use the net proceeds to fund a portion of the aggregate cash consideration due to Allergan shareholders in connection with the proposed acquisition described in Note 4 and to pay related fees and expenses. Pending the consummation of the proposed Allergan acquisition, the net proceeds from the offering are permitted to be invested temporarily in short-term investments. All of the notes are subject to special mandatory redemption at a redemption price equal to 101% of the aggregate principal amount of the notes plus accrued and unpaid interest if the proposed acquisition of Allergan is not completed by January 30, 2021 or the company notifies the trustee in respect of the notes that it will not pursue the consummation of the proposed Allergan acquisition.

In July 2019, AbbVie entered into a term loan credit agreement with an aggregate principal amount of \$6.0 billion consisting of a \$1.5 billion 364-day term loan tranche, a \$2.5 billion three-year term loan tranche and a \$2.0 billion five-year term loan tranche. No amounts were drawn under the term loan credit agreement at March 31, 2020.

In October 2019, AbbVie commenced offers to exchange any and all outstanding notes of certain series issued by Allergan for up to \$15.5 billion aggregate principal amount and €3.7 billion aggregate principal amount of new notes to be issued by AbbVie and cash, subject to conditions including the closing of the pending acquisition of Allergan. Concurrently with the offers to exchange the Allergan notes for AbbVie notes, the company solicited consents to adopt certain proposed amendments to each of the indentures governing the Allergan notes to, among other things, eliminate substantially all of the restrictive covenants in such indentures. In November 2019, the company announced that the requisite number of consents had been received to adopt the proposed amendments with respect to all Allergan notes and that Allergan executed a supplemental indenture with respect to each Allergan indenture implementing the amendments, which will become operative only upon settlement of the exchange offers. The expiration of the exchange offers is expected to occur on or about the closing date of AbbVie's acquisition of Allergan.

#### Short-Term Borrowings

There were no commercial paper borrowings outstanding as of March 31, 2020 and December 31, 2019. There were no commercial paper borrowings issued during the three months ended March 31, 2020. The weighted-average interest rate on commercial paper borrowings was 2.8% for the three months ended March 31, 2019.

In March 2019, AbbVie repaid its \$3.0 billion 364-day term loan credit agreement that was scheduled to mature in June 2019.

## **Note 9 Post-Employment Benefits**

The following table summarizes net periodic benefit cost relating to the company's defined benefit and other post-employment plans:

	De <sup>.</sup> bene	fined fit pla			lans			
	 Three mo	nths ch 31		Three months ended March 31,				
(in millions)	 2020 2019				2020		2019	
Service cost	\$ 92	\$	67	\$	12	\$	6	
Interest cost	61		64		9		6	
Expected return on plan assets	(135)		(119)		_		_	
Amortization of actuarial losses and prior service cost (credit)	55		26		6		(1)	
Net periodic benefit cost	\$ 73	\$	38	\$	27	\$	11	

The components of net periodic benefit cost other than service cost are included in other expense, net in the condensed consolidated statements of earnings.

## **Note 10 Equity**

#### Stock-Based Compensation

Stock-based compensation expense is principally related to awards issued pursuant to the AbbVie 2013 Incentive Stock Program and is summarized as follows:

		ded		
(in millions)		2020		2019
Cost of products sold	\$	15	\$	15
Research and development		92		72
Selling, general and administrative		112		102
Pre-tax compensation expense		219		189
Tax benefit		39		33
After-tax compensation expense	\$	180	\$	156

#### Stock Options

During the three months ended March 31, 2020, primarily in connection with the company's annual grant, AbbVie granted 2.0 million stock options with a weightedaverage grant-date fair value of \$12.14. As of March 31, 2020, \$16 million of unrecognized compensation cost related to stock options is expected to be recognized as expense over approximately the next two years.

## RSUs and Performance Shares

During the three months ended March 31, 2020, primarily in connection with the company's annual grant, AbbVie granted 5.0 million RSUs and performance shares with a weighted-average grant-date fair value of \$94.29. As of March 31, 2020, \$548 million of unrecognized compensation cost related to RSUs and performance shares is expected to be recognized as expense over approximately the next two years.

## Cash Dividends

The following table summarizes quarterly cash dividends declared during 2020 and 2019:

	2020			2019	
Date Declared	Payment Date	Dividend Per Share	Date Declared	Payment Date	Dividend Per Share
02/20/20	05/15/20	\$ 1.18	11/01/19	02/14/20	\$ 1.18
			09/06/19	11/15/19	\$ 1.07
			06/20/19	08/15/19	\$ 1.07
			02/21/19	05/15/19	\$ 1.07

#### **Stock Repurchase Program**

The company's stock repurchase authorization permits purchases of AbbVie shares from time to time in open-market or private transactions at management's discretion. The program has no time limit and can be discontinued at any time. Shares repurchased under this program are recorded at acquisition cost, including related expenses, and are available for general corporate purposes.

Under this authorization, AbbVie repurchased 6 million shares for \$500 million during the three months ended March 31, 2020 and 4 million shares for \$300 million during the three months ended March 31, 2019. AbbVie's remaining stock repurchase authorization was approximately \$3.5 billion as of March 31, 2020.

## **Accumulated Other Comprehensive Loss**

The following table summarizes the changes in each component of accumulated other comprehensive loss, net of tax, for the three months ended March 31, 2020:

(in millions)	tr	ign currency ranslation ljustments	t investment ging activities	er	Pension and post- nployment benefits	Cash flow hedging activities	Total
Balance as of December 31, 2019	\$	(928)	\$ 9	\$	(2,965)	\$ 288	\$ (3,596)
Other comprehensive income (loss) before reclassifications		(227)	78		8	4	(137)
Net losses (gains) reclassified from accumulated other comprehensive loss		_	(6)		48	(6)	36
Net current-period other comprehensive income (loss)		(227)	72		56	(2)	(101)
Balance as of March 31, 2020	\$	(1,155)	\$ 81	\$	(2,909)	\$ 286	\$ (3,697)

Other comprehensive loss for the three months ended March 31, 2020 included foreign currency translation adjustments totaling a loss of \$227 million, which was  $principally \ due \ to \ the \ impact \ of \ the \ weakening \ of \ the \ Euro \ on \ the \ translation \ of \ the \ company's \ Euro-denominated \ assets.$ 

The following table summarizes the changes in each component of accumulated other comprehensive loss, net of tax, for the three months ended March 31, 2019:

(in millions)	tra	gn currency anslation ustments	Net inve		em	Pension and post- aployment benefits	-	Marketable urity activities	Cash flow hedging activities	Total
Balance as of December 31, 2018	\$	(830)	\$	(65)	\$	(1,722)	\$	(10)	\$ 147	\$ (2,480)
Other comprehensive income (loss) before reclassifications		(103)		65		5		7	5	(21)
Net losses (gains) reclassified from accumulated other comprehensive loss		_		_		20		_	(35)	(15)
Net current-period other comprehensive income (loss)		(103)		65		25		7	(30)	(36)
Balance as of March 31, 2019	\$	(933)	\$	_	\$	(1,697)	\$	(3)	\$ 117	\$ (2,516)

Other comprehensive loss for the three months ended March 31, 2019 included foreign currency translation adjustments totaling a loss of \$103 million, which was principally due to the impact of the weakening of the Euro on the translation of the company's Euro-denominated assets.

The following table presents the impact on AbbVie's condensed consolidated statements of earnings for significant amounts reclassified out of each component of accumulated other comprehensive loss:

		Three mo Mar	nths en ch 31,	ded	
(in millions) (brackets denote gains)		020		2019	
Net investment hedging activities					
Gains on derivative amount excluded from effectiveness testing(a)	\$	(8)	\$	_	
Tax expense		2		_	
Total reclassifications, net of tax	\$	(6)	\$	_	
Pension and post-employment benefits					
Amortization of actuarial losses and other(b)	\$	61	\$	25	
Tax benefit		(13)		(5)	
Total reclassifications, net of tax	\$	48	\$	20	
Cash flow hedging activities					
Gains on foreign currency forward exchange contracts (c)	\$	_	\$	(40)	
Gains on treasury rate lock agreements and interest rate swap contracts(a)		(7)		_	
Tax expense		1		5	
Total reclassifications, net of tax	\$	(6)	\$	(35)	

- (a) Amounts are included in interest expense, net (see Note 8).
- (b) Amounts are included in the computation of net periodic benefit cost (see Note 9).
- (c) Amounts are included in cost of products sold (see Note 8).

#### Note 11 Income Taxes

The effective tax rate was 3% for the three months ended March 31, 2020 and 2019. The effective tax rate in each period differed from the U.S. statutory tax rate of 21% principally due to the benefit from foreign operations which reflects the impact of lower income tax rates in locations outside the United States, tax incentives in Puerto Rico and other foreign tax jurisdictions and business development activities. The effective tax rate for the three months ended March 31, 2020 included the beneficial tax impact of a change in tax rate in a foreign jurisdiction, while the effective tax rate for the three months ended March 31, 2019 included a tax benefit related to the favorable resolution of various tax positions.

Due to the potential for resolution of federal, state and foreign examinations and the expiration of various statutes of limitations, it is reasonably possible that the company's gross unrecognized tax benefits balance may change within the next 12 months by up to \$50 million.

# Note 12 Legal Proceedings and Contingencies

AbbVie is subject to contingencies, such as various claims, legal proceedings and investigations regarding product liability, intellectual property, commercial, securities and other matters that arise in the normal course of business. Loss contingency provisions are recorded for probable losses at management's best estimate of a loss, or when a best estimate cannot be made, a minimum loss contingency amount within a probable range is recorded. The recorded accrual balance for litigation was approximately \$300 million as of March 31, 2020 and \$290 million as of December 31, 2019. Initiation of new legal proceedings or a change in the status of existing proceedings may result in a change in the estimated loss accrued by AbbVie. While it is not feasible to predict the outcome of all proceedings and exposures with certainty, management believes that their ultimate disposition should not have a material adverse effect on AbbVie's consolidated financial position, results of operations or cash flows.

Subject to certain exceptions specified in the separation agreement by and between Abbott Laboratories (Abbott) and AbbVie, AbbVie assumed the liability for, and control of, all pending and threatened legal matters related to its business, including liabilities for any claims or legal proceedings related to products that had been part of its business, but were discontinued prior to the

distribution, as well as assumed or retained liabilities, and will indemnify Abbott for any liability arising out of or resulting from such assumed legal matters.

One lawsuit against Unimed Pharmaceuticals, LLC, Solvay Pharmaceuticals, Inc. (a company Abbott acquired in February 2010 and now known as AbbVie Products LLC) and others remains pending in the United States District Court for the Northern District of Georgia for pre-trial purposes under the Multi-District Litigation (MDL) Rules as In re: AndroGel Antitrust Litigation, MDL No. 2084. This case, brought by a direct AndroGel purchaser, generally alleges Solvay's 2006 patent litigation settlement agreements and related agreements with three generic companies violate federal antitrust laws. The plaintiff seeks monetary damages and attorneys' fees.

In September 2014, the FTC filed a lawsuit, FTC v. AbbVie Inc., et al., against AbbVie and others in the United States District Court for the Eastern District of Pennsylvania, alleging that the 2011 patent litigation with two generic companies regarding AndroGel was sham litigation and the settlements of that litigation violated federal antitrust law. In May 2015, the court dismissed the FTC's settlement-related claim. In June 2018, following a bench trial, the court found for the FTC on its sham litigation claim and ordered a disgorgement remedy of \$448 million, plus prejudgment interest. The court denied the FTC's request for injunctive relief. AbbVie is appealing the court's liability and disgorgement rulings and, based on an assessment of the merits of that appeal, no liability has been accrued for this matter. The FTC is also appealing aspects of the court's trial ruling and the dismissal of its settlement-related claim. In July 2018, a purported class action was filed in the United States District Court for the Eastern District of Pennsylvania on behalf of direct AndroGel purchasers based on the trial court's ruling in the FTC's case. In September 2019, two individual direct AndroGel purchasers substituted in as the plaintiffs in that lawsuit and withdrew the class allegations. That case, which was pending as Rochester Drug Co-Operative, Inc., et al. v. AbbVie Inc., et al., was settled in December 2019 and will be dismissed.

In August 2019, direct purchasers of AndroGel filed a lawsuit, King Drug Co. of Florence, Inc., et al. v. AbbVie Inc., et al., against AbbVie and others in the United States District Court for the Eastern District of Pennsylvania, making allegations similar to those in In re: AndroGel Antitrust Litigation (No. II), MDL No. 2084 (above) and FTC v. AbbVie Inc. (above).

Lawsuits are pending against AbbVie and others generally alleging that the 2005 patent litigation settlement involving Niaspan entered into between Kos Pharmaceuticals, Inc. (a company acquired by Abbott in 2006 and presently a subsidiary of AbbVie) and a generic company violates federal and state antitrust laws and state unfair and deceptive trade practices and unjust enrichment laws. Plaintiffs generally seek monetary damages and/or injunctive relief and attorneys' fees. The lawsuits consist of four individual plaintiff lawsuits and two consolidated purported class actions: one brought by Niaspan direct purchasers and one brought by Niaspan end-payers. The cases are pending in the United States District Court for the Eastern District of Pennsylvania for coordinated or consolidated pre-trial proceedings under the MDL Rules as In re: Niaspan Antitrust Litigation, MDL No. 2460. In August 2019, the court certified a class of direct purchasers of Niaspan. In October 2016, the Orange County, California District Attorney's Office filed a lawsuit on behalf of the State of California regarding the Niaspan patent litigation settlement in Orange County Superior Court, asserting a claim under the unfair competition provision of the California Business and Professions Code seeking injunctive relief, restitution, civil penalties and attorneys' fees. In May 2018, the California Court of Appeal ruled that the District Attorney's Office may not bring monetary claims beyond the scope of Orange County, which the District Attorney's Office is appealing.

Between March and May 2019, 12 putative class action lawsuits were filed in the United States District Court for the Northern District of Illinois by indirect HUMIRA purchasers, alleging that AbbVie's settlements with biosimilar manufacturers and AbbVie's HUMIRA patent portfolio violate state and federal antitrust laws. The court consolidated these lawsuits as In re: Humira (Adalimumab) Antitrust Litigation.

In July 2019, the New Mexico Attorney General filed a lawsuit, State of New Mexico ex rel. Balderas v. AbbVie Inc., et al., in New Mexico District Court for Santa Fe County against AbbVie and other companies alleging their marketing of AndroGel violated New Mexico's Unfair Practices Act.

In September 2018, the Commissioner of the California Department of Insurance intervened in a qui tam lawsuit, State of California and Lazaro Suarez v. AbbVie Inc., et al., brought under the California Insurance Frauds Prevention Act, in California Superior Court for Alameda County. The Department of Insurance's complaint alleges that, through patient and reimbursement support services and other services and items of value provided in connection with HUMIRA, AbbVie caused the submission of fraudulent commercial insurance claims for HUMIRA in violation of the California statute. The complaint seeks injunctive relief, an assessment of up to three times the amount of the claims at issue, and civil penalties. In addition, a federal securities lawsuit (Holwill v. AbbVie Inc., et al.) is pending in the United States District Court for the Northern District of Illinois) against AbbVie, its chief executive officer and former chief financial officer, alleging that reasons stated for HUMIRA sales growth in financial filings between 2013 and 2017 were misleading because they omitted the conduct alleged in the Department of Insurance's complaint.

In February 2020, a shareholder derivative lawsuit that had previously been filed in the United States District Court for the Northern District of Illinois and then voluntarily dismissed was refiled in the United States District Court for the District of Delaware. The lawsuit, Elfers v. Gonzalez, et al., alleges that certain AbbVie directors and officers breached their fiduciary duties in connection with HUMIRA patient and reimbursement support services and other services and items of value, as alleged in the State of California case discussed above, and in connection with the announcements of results of AbbVie's 2018 Dutch auction tender offer.

In June 2016, a lawsuit, Elliott Associates, L.P., et al. v. AbbVie Inc., was filed by five investment funds against AbbVie in the Cook County, Illinois Circuit Court alleging that AbbVie made misrepresentations and omissions in connection with its proposed transaction with Shire. Similar lawsuits were filed between July 2017 and October 2019 against AbbVie and in some instances its chief executive officer in the same court by additional investment funds. Plaintiffs seek compensatory and punitive damages.

Product liability cases were filed in which plaintiffs generally allege that AbbVie and other manufacturers of TRTs did not adequately warn about risks of certain injuries, primarily heart attacks, strokes and blood clots. Approximately 3,500 claims against AbbVie are consolidated for pre-trial purposes in the United States District Court for the Northern District of Illinois under the MDL Rules as In re: Testosterone Replacement Therapy Products Liability Litigation, MDL No. 2545. Approximately 175 claims against AbbVie are pending in various state courts. Plaintiffs generally seek compensatory and punitive damages. In November 2018, AbbVie entered into a Master Settlement Agreement with the Plaintiffs' Steering Committee in the MDL encompassing existing claims in all courts. All proceedings in pending cases are effectively stayed during the settlement administration process.

Product liability cases are pending in which plaintiffs generally allege that AbbVie did not adequately warn about risk of certain injuries, primarily various birth defects, arising from use of Depakote. Approximately 100 cases are pending in the United States District Court for the Southern District of Illinois, and approximately 14 others are pending in various federal and state courts. Plaintiffs generally seek compensatory and punitive damages. Approximately eighty percent of these pending cases, plus other unfiled claims, are subject to confidential settlement agreements and are expected to be dismissed with prejudice.

In March 2017, AbbVie filed a lawsuit, AbbVie Inc. v. Novartis Vaccines and Diagnostics, Inc. and Grifols Worldwide Operations Ltd., in the United States District Court for the Northern District of California against Novartis Vaccines and Grifols Worldwide seeking a declaratory judgment that 11 HCV-related patents licensed to AbbVie in 2002 are invalid.

Pharmacyclics LLC, a wholly owned subsidiary of AbbVie, is seeking to enforce its patent rights relating to ibrutinib capsules (a drug Pharmacyclics sells under the trademark IMBRUVICA®). In February 2018 and March 2020, cases were filed in the United States District Court for the District of Delaware against the following defendants: Sun Pharma Global FZE and Sun Pharmaceutical Industries Ltd.; Zydus Worldwide DMCC and Cadila Healthcare Limited; and Sandoz Inc., and Lek Pharmaceuticals D.D. In each case, Pharmacyclics alleges the defendant's proposed generic ibrutinib product infringes certain Pharmacyclics patents and seeks declaratory and injunctive relief. Janssen Biotech, Inc. which is in a global collaboration with Pharmacyclics concerning the development and marketing of IMBRUVICA, is the co-plaintiff in these suits.

Pharmacyclics LLC, a wholly owned subsidiary of AbbVie, is seeking to enforce its patent rights relating to ibrutinib tablets (a drug Pharmacyclics sells under the trademark IMBRUVICA®). Cases were filed in the United States District Court for the District of Delaware in March 2019 and March 2020 against Alvogen Pine Brook LLC and Natco Pharma Ltd., and in April 2020 against Zydus Worldwide DMCC and Cadila Healthcare Limited. In each case, Pharmacyclics alleges defendants' proposed generic ibrutinib tablet product infringes certain Pharmacyclics patents. Pharmacyclics seeks declaratory and injunctive relief. Janssen Biotech, Inc. which is in a global collaboration with Pharmacyclics concerning the development and marketing of IMBRUVICA, is the co-plaintiff in this suit.

AbbVie operates in one business segment—pharmaceutical products. The following table details AbbVie's worldwide net revenues:

			Three months er March 31,			
(in millions)			2020		2019	
Immunology						
HUMIRA	United States	\$	3,656	\$	3,215	
	International		1,047		1,231	
	Total	\$	4,703	\$	4,446	
SKYRIZI	United States	\$	266	\$	_	
	International		34		_	
	Total	\$	300	\$		
RINVOQ	United States	\$	82	\$	_	
	International		4		_	
	Total	\$	86	\$	_	
Hematologic On	cology					
IMBRUVICA	United States	\$	966	\$	829	
	Collaboration revenues		266		193	
	Total	\$	1,232	\$	1,022	
VENCLEXTA	United States	\$	201	\$	105	
	International		116		46	
	Total	\$	317	\$	151	
нсу						
MAVYRET	United States	\$	234	\$	403	
	International		325		387	
	Total	\$	559	\$	790	
VIEKIRA	International	\$	5	\$	25	
Other Key Produ	cts					
Creon	United States	\$	276	\$	227	
Lupron	United States	\$	195	\$	191	
	International		38		38	
	Total	\$	233	\$	229	
Synthroid	United States	\$	205	\$	182	
Synagis	International	\$	270	\$	287	
Duodopa	United States	\$	25	\$	22	
	International		99		89	
	Total	\$	124	\$	111	
Sevoflurane	United States	\$	16	\$	17	
	International		63		75	
	Total	\$	79	\$	92	
Kaletra	United States	\$	14	\$	13	
	International	•	72	•	65	
	Total	\$	86	\$	78	
ORILISSA	United States	\$	30	\$	13	
J.11237	International	<b>,</b>	1	Ţ	_	
	Total	\$	31	\$	13	
AndroGel	United States	\$	8	\$	74	
	Office States					
All other		\$	105	\$	7 020	
Total net reven	ues	\$	8,619	\$	7,828	

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion and analysis of the financial condition of AbbVie Inc. (AbbVie or the company) as of March 31, 2020 and December 31, 2019 and the results of operations for the three months ended March 31, 2020 and 2019. This commentary should be read in conjunction with the Condensed Consolidated Financial Statements and accompanying notes appearing in Item 1, "Financial Statements and Supplementary Data."

#### **EXECUTIVE OVERVIEW**

#### **Company Overview**

AbbVie is a global, research-based biopharmaceutical company. AbbVie uses its expertise, dedicated people and unique approach to innovation to develop and market advanced therapies that address some of the world's most complex and serious diseases. AbbVie's products are focused on treating conditions such as chronic autoimmune diseases in rheumatology, gastroenterology and dermatology; oncology, including blood cancers; virology, including hepatitis C virus (HCV) and human immunodeficiency virus (HIV); neurological disorders, such as Parkinson's disease; metabolic diseases, including thyroid disease and complications associated with cystic fibrosis; pain associated with endometriosis; as well as other serious health conditions. AbbVie also has a pipeline of promising new medicines in clinical development across such important medical specialties as immunology, oncology and neuroscience, with additional targeted investment in cystic fibrosis and women's health.

AbbVie's products are generally sold worldwide directly to wholesalers, distributors, government agencies, health care facilities, specialty pharmacies and independent retailers from AbbVie-owned distribution centers and public warehouses. In the United States, AbbVie distributes pharmaceutical products principally through independent wholesale distributors, with some sales directly to pharmacies and patients. Outside the United States, AbbVie sells products primarily to customers or through distributors, depending on the market served. Certain products are co-marketed or co-promoted with other companies. AbbVie has approximately 30,000 employees. AbbVie operates in one business segment—pharmaceutical products.

On June 25, 2019, AbbVie announced that it entered into a definitive transaction agreement under which AbbVie will acquire Allergan plc (Allergan). See Note 4 to the Condensed Consolidated Financial Statements for additional information on the proposed acquisition.

## 2020 Strategic Objectives

AbbVie's mission is to be an innovation-driven, patient-focused specialty biopharmaceutical company capable of achieving top-tier financial performance through outstanding execution and a consistent stream of innovative new medicines. AbbVie intends to continue to advance its mission in a number of ways, including: (i) growing revenues by diversifying revenue streams, ensuring strong commercial execution of new product launches and driving late-stage pipeline assets to the market; (ii) continuing to invest and expand its pipeline in support of opportunities in immunology, oncology and neuroscience, with additional targeted investment in cystic fibrosis and women's health as well as continued investment in key on-market products; (iii) expanding operating margins; and (iv) returning cash to shareholders via a strong and growing dividend while also reducing incremental debt. In addition, AbbVie anticipates several regulatory submissions and key data readouts from key clinical trials in the next 12 months.

The combination of AbbVie and Allergan will create a diverse entity with leadership positions across immunology, hematologic oncology, aesthetics, neuroscience, women's health, eye care and virology. AbbVie's existing product portfolio and pipeline will be enhanced with numerous Allergan assets and Allergan's product portfolio will benefit from AbbVie's commercial strength, expertise and international infrastructure.

### **Financial Results**

The company's financial performance for the three months ended March 31, 2020 included delivering worldwide net revenues of \$8.6 billion, operating earnings of \$3.6 billion, diluted earnings per share of \$2.02 and cash flows from operations of \$3.8 billion. Worldwide net revenues grew by 11% on a constant currency basis and reflected growth in the immunology portfolio from SKYRIZI, RINVOQ and the continued strength of HUMIRA in the U.S. as well as revenue growth from IMBRUVICA and VENCLEXTA. Additionally, net revenues included an inventory stocking benefit related to the COVID-19 pandemic. This stocking benefit is expected to reverse in the second quarter of 2020.

Diluted earnings per share was \$2.02 for the three months ended March 31, 2020 and included the following after-tax costs: (i) \$371 million related to the amortization of intangible assets; (ii) \$158 million of expenses related to the proposed Allergan

acquisition; (iii) \$115 million for milestones and other research and development (R&D) expenses; and (iv) \$72 million for the change in fair value of contingent consideration liabilities. Additionally, financial results reflected continued funding to support all stages of AbbVie's pipeline assets and continued investment in AbbVie's on-market brands.

In addition to these financial results, AbbVie continued to advance and augment its pipeline as further described below under the heading "Research and Development."

#### Impact of the Coronavirus Disease 2019 (COVID-19)

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic, which continues to spread throughout the United States and around the world. In response to the growing public health crisis, AbbVie has partnered with global authorities to support the experimental use of the HIV medicine Kaletra/Aluvia (lopinavir/ritonavir) to determine its efficacy in the treatment of COVID-19. Additionally, AbbVie announced a donation of \$35 million to increase healthcare capacity, supply critical equipment and deliver food and essential supplies during the crisis. AbbVie continues to closely manage manufacturing and supply chain resources around the world to help ensure that patients continue to receive an uninterrupted supply of their medicines. Clinical trial sites are being monitored locally to protect the safety of study participants, staff and employees. While the impact of COVID-19 on AbbVie's operations to date has not been material, AbbVie expects this matter could negatively impact its results of operations throughout the duration of the outbreak. The extent to which COVID-19 may impact AbbVie's financial condition and results of operations is uncertain.

## Research and Development

Research and innovation are the cornerstones of AbbVie's business as a global biopharmaceutical company. AbbVie's long-term success depends to a great extent on its ability to continue to discover and develop innovative pharmaceutical products and acquire or collaborate on compounds currently in development by other biotechnology or pharmaceutical companies.

AbbVie's pipeline currently includes approximately 60 compounds or indications in clinical development individually or under collaboration or license agreements and is focused on such important medical specialties as immunology, oncology and neuroscience along with targeted investments in cystic fibrosis and women's health. Of these programs, approximately 30 are in mid- and late-stage development.

The following sections summarize transitions of significant programs from Phase 2 development to Phase 3 development as well as developments in significant Phase 3 and registration programs. AbbVie expects multiple Phase 2 programs to transition into Phase 3 programs in the next 12 months.

Significant Programs and Developments

Immunology

### RINVOQ

In February 2020, AbbVie announced top-line results from its second Phase 3 clinical trial of RINVOQ in adult patients with active psoriatic arthritis (PsA). Results from the SELECT-PsA 1 study, which evaluated RINVOQ versus placebo in patients who did not adequately respond to treatment with one or more non-biologic disease-modifying anti-rheumatic drugs (DMARDs), showed that both doses of RINVOQ met the primary and key secondary endpoints. The safety profile was consistent with that of previous studies across indications, with no new safety risks detected.

Oncology

## **IMBRUVICA**

In April 2020, AbbVie received U.S. Food and Drug Administration (FDA) approval for the use of IMBRUVICA in combination with rituximab for the treatment of previously untreated patients with chronic lymphocytic leukemia (CLL) or small lymphocytic lymphoma (SLL).

#### **VENCLEXTA**

- In February 2020, AbbVie announced that the Phase 3 VIALE-C trial of VENCLEXTA in combination with low-dose cytarabine in newly-diagnosed patients with acute myeloid leukemia (AML) did not meet its primary endpoint.
- In March 2020, AbbVie announced that top-line results from its Phase 3 VIALE-A trial of VENCLEXTA in combination with azacitidine in patients with AML met its primary endpoints.
- In March 2020, AbbVie received European Commission (EC) approval of VENCLYXTO in combination with obinutuzumab for patients with previously untreated CLL.

#### Virology/Liver Disease

#### MAVYRET

In March 2020, AbbVie announced that the EC granted marketing authorization for MAVIRET to shorten once-daily treatment duration from 12 to 8 weeks in treatment-naïve, compensated cirrhotic, chronic HCV patients with genotype 3 infection.

For a more comprehensive discussion of AbbVie's products and pipeline, see the company's Annual Report on Form 10-K for the year ended December 31, 2019.

#### RESULTS OF OPERATIONS

#### **Net Revenues**

The comparisons presented at constant currency rates reflect comparative local currency net revenues at the prior year's foreign exchange rates. This measure provides information on the change in net revenues assuming that foreign currency exchange rates had not changed between the prior and current periods. AbbVie believes that the non-GAAP measure of change in net revenues at constant currency rates, when used in conjunction with the GAAP measure of change in net revenues at actual currency rates, may provide a more complete understanding of the company's operations and can facilitate analysis of the company's results of operations, particularly in evaluating performance from one period to another.

	Three mo	nths e	nded	Percent change				
	 March 3			At actual	At constant			
(dollars in millions)	2020 2019		currency rates	currency rates				
United States	\$ 6,158	\$ 5,270		16.8 %	16.8 %			
International	2,461		2,558	(3.8)%	(2.0)%			
Net revenues	\$ 8,619	\$	7,828	10.1 %	10.7 %			

The following table details AbbVie's worldwide net revenues:

			Three mo	onths rch 31		Percen	t change
(dollars in millions	s)	_	2020	ICH 31	2019	<ul> <li>At actual currency rates</li> </ul>	At constant currency rates
Immunology							
HUMIRA	United States	\$	3,656	\$	3,215	13.7 %	13.7 %
	International		1,047		1,231	(14.9)%	(12.8)%
	Total	\$	4,703	\$	4,446	5.8 %	6.4 %
SKYRIZI	United States	\$	266	\$	_	n/m	n/m
	International		34		_	n/m	n/m
	Total	\$	300	\$	_	n/m	n/m
RINVOQ	United States	\$	82	\$	_	n/m	n/m
	International		4		_	n/m	n/m
	Total	\$	86	\$	_	n/m	n/m
Hematologic Onc	ology						
IMBRUVICA	United States	\$	966	\$	829	16.6 %	16.6 %
	Collaboration revenues		266		193	37.9 %	37.9 %
	Total	\$	1,232	\$	1,022	20.6 %	20.6 %
VENCLEXTA	United States	\$	201	\$	105	91.5 %	91.5 %
	International		116		46	>100.0	>100.0
	Total	\$	317	\$	151	>100.0	>100.0
HCV							
MAVYRET	United States	\$	234	\$	403	(42.0)%	(42.0)%
	International		325		387	(16.0)%	(14.7)%
	Total	\$	559	\$	790	(29.2)%	(28.6)%
VIEKIRA	International	\$	5	\$	25	(81.2)%	(80.6)%
Other Key Produc	ets						
Creon	United States	\$	276	\$	227	21.9 %	21.9 %
Lupron	United States	\$	195	\$	191	2.1 %	2.1 %
	International		38		38	(0.3)%	2.1 %
	Total	\$	233	\$	229	1.7 %	2.1 %
Synthroid	United States	\$	205	\$	182	12.3 %	12.3 %
Synagis	International	\$	270	\$	287	(5.6)%	(4.1)%
Duodopa	United States	\$	25	\$	22	10.2 %	10.2 %
	International		99		89	12.0 %	14.9 %
	Total	\$	124	\$	111	11.7 %	14.0 %
Sevoflurane	United States	\$	16	\$	17	(6.1)%	(6.1)%
	International		63		75	(15.8)%	(13.5)%
	Total	\$	79	\$	92	(14.0)%	(12.2)%
Kaletra	United States	\$	14	\$	13	3.2 %	3.2 %
	International		72		65	10.8 %	13.1 %
	Total	\$	86	\$	78	9.5 %	11.4 %
ORILISSA	United States	\$	30	\$	13	>100.0	>100.0
	International		1		_	>100.0	>100.0
	Total	\$	31	\$	13	>100.0	>100.0
AndroGel	United States	\$	8	\$	74	(89.1)%	(89.1)%
All other		\$	105	\$	101	2.8 %	4.4 %
Total net revenue	es	\$	8,619	\$	7,828	10.1 %	10.7 %

n/m – Not meaningful

The following discussion and analysis of AbbVie's net revenues by product is presented on a constant currency basis.

Global HUMIRA sales increased 6% for the three months ended March 31, 2020 primarily driven by market growth across therapeutic categories and the timing of COVID-19 inventory stocking impacts, offset by direct biosimilar competition in certain international markets. In the United States, HUMIRA sales increased 14% for the three months ended March 31, 2020 driven by market growth across all indications. Additionally, U.S. HUMIRA sales in the first quarter included approximately \$65 million of

COVID-19 inventory stocking. Internationally, HUMIRA revenues decreased 13% for the three months ended March 31, 2020 primarily driven by direct biosimilar competition in certain international markets, partially offset by approximately \$35 million of COVID-19 inventory stocking.

Net revenues for SKYRIZI were \$300 million for the three months ended March 31, 2020 following the April 2019 regulatory approvals for the treatment of moderate to severe plaque psoriasis.

Net revenues for RINVOQ were \$86 million for the three months ended March 31, 2020 following the August 2019 FDA approval and December 2019 EC approval for the treatment of moderate to severe rheumatoid arthritis.

Net revenues for IMBRUVICA represent product revenues in the United States and collaboration revenues outside of the United States related to AbbVie's 50% share of IMBRUVICA profit. AbbVie's global IMBRUVICA revenues increased 21% for the three months ended March 31, 2020 as a result of continued penetration of IMBRUVICA for patients with CLL as well as approximately \$45 million of COVID-19 inventory stocking.

Net revenues for VENCLEXTA increased by more than 100% for the three months ended March 31, 2020 primarily due to continued expansion of VENCLEXTA for the treatment of patients with first-line CLL and relapsed/refractory CLL.

Global MAVYRET sales decreased by 29% for the three months ended March 31, 2020 primarily driven by competitive dynamics in the U.S. and lower patient volumes in certain international markets.

Net revenues for Creon increased 22% for the three months ended March 31, 2020 primarily driven by continued market growth as well as approximately \$11 million of COVID-19 inventory stocking. Creon maintains market leadership in the pancreatic enzyme market.

**Gross Margin** 

		Thre	ee months ended March 31,	
(dollars in millions)	2020		2019	% change
Gross margin	\$ 6,677	\$	6,134	9%
as a % of net revenues	77%		78%	

Gross margin as a percentage of net revenues decreased for the three months ended March 31, 2020 compared to the prior year. Gross margin percentage for the three months ended March 31, 2020 was unfavorably impacted by collaboration profit sharing arrangements for IMBRUVICA and VENCLEXTA as well as higher intangible asset amortization.

Selling, General and Administrative

		Thre	e months ended March 31,	
(dollars in millions)	2020		2019	% change
Selling, general and administrative	\$ 1,695	\$	1,680	1%
as a % of net revenues	20%		21%	

Selling, general and administrative (SG&A) expenses as a percentage of net revenues decreased for the three months ended March 31, 2020 compared to the prior year. SG&A expense percentage for the three months ended March 31, 2020 was favorably impacted by leverage from revenue growth and lower restructuring charges compared to the prior year. These impacts were partially offset by higher product launch expenses, transaction costs associated with the proposed Allergan acquisition and charitable contributions to support COVID-19 global pandemic relief efforts.

Research and Development and Acquired In-Process Research and Development

		Three months ended March 31,				
(dollars in millions)		2020		2019	% change	
Research and development	\$	1,379	\$	1,289	7 %	
as a % of net revenues		16%		16%		
Acquired in-process research and development	\$	_	\$	155	(100)%	

R&D expenses as a percentage of net revenues were flat for the three months ended March 31, 2020 compared to the prior year. R&D expenses included continued funding to support all stages of the company's emerging pipeline assets.

Acquired in-process research and development (IPR&D) expenses reflect upfront payments related to various collaborations. There were no individually significant transactions during the three months ended March 31, 2020 and 2019.

#### Other Non-Operating Expenses

(in millions)		Three months ended March 31,			
		2020	2019		
Interest expense	\$	563	\$	387	
Interest income		(135)		(62)	
Interest expense, net	\$	428	\$	325	
Net foreign exchange loss	\$	5	\$	6	
Other expense, net		72		135	

Interest expense increased for the three months ended March 31, 2020 compared to the prior year primarily due to incremental interest and debt issuance costs associated with financing the proposed Allergan acquisition partially offset by the favorable impact of lower interest rates on the company's debt obligations.

Interest income increased for the three months ended March 31, 2020 compared to the prior year primarily due to a higher average cash and cash equivalents balance partially offset by the unfavorable impact of lower interest rates.

Other expense, net included charges related to changes in fair value of contingent consideration liabilities of \$72 million for the three months ended March 31, 2020 and \$169 million for the three months ended March 31, 2019. The fair value of contingent consideration liabilities is impacted by the passage of time and multiple other inputs, including the probability of success of achieving regulatory/commercial milestones, discount rates, the estimated amount of future sales of the acquired products and other market-based factors. For the three months ended March 31, 2020, the change in fair value represented the passage of time partially offset by higher discount rates. For the three months ended March 31, 2019, the change in fair value represented lower discount rates and the passage of time.

## Income Tax Expense

The effective tax rate was 3% for the three months ended March 31, 2020 and 2019. The effective tax rate in each period differed from the U.S. statutory tax rate of 21% principally due to the benefit from foreign operations which reflects the impact of lower income tax rates in locations outside the United States, tax incentives in Puerto Rico and other foreign tax jurisdictions and business development activities. The effective tax rate for the three months ended March 31, 2020 included the beneficial tax impact of a change in tax rate in a foreign jurisdiction, while the effective tax rate for the three months ended March 31, 2019 included a tax benefit related to the favorable resolution of various tax positions.

#### FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

		March 31,			
(in millions)		2020	2019		
Cash flows provided by (used in):					
Operating activities	\$	3,815	\$ 3,017		
Investing activities		(129)			
Financing activities		(2,422)	(5,383)		

Operating cash flows for the three months ended March 31, 2020 increased compared to the prior year due to earnings growth and the timing of working capital cash flows

Investing cash flows for the three months ended March 31, 2020 included capital expenditures of \$125 million, net sales and maturities of investment securities totaling \$13 million and payments made for acquisitions and investments of \$12 million. Investing cash flows for the three months ended March 31, 2019 included net sales and maturities of investment securities totaling \$400 million, payments made for acquisitions and investments of \$320 million and capital expenditures of \$107 million.

Financing cash flows included cash dividend payments of \$1.8 billion for the three months ended March 31, 2020 and \$1.6 billion for the three months ended March 31, 2019. The increase in cash dividend payments was driven by an increase in the quarterly dividend rate. On February 20, 2020, the board of directors declared a quarterly cash dividend of \$1.18 per share for stockholders of record at the close of business on April 15, 2020, payable on May 15, 2020. The timing, declaration, amount of and payment of any dividends by AbbVie in the future is within the discretion of its board of directors and will depend upon many factors, including AbbVie's financial condition, earnings, capital requirements of its operating subsidiaries, covenants associated with certain of AbbVie's debt service obligations, legal requirements, regulatory constraints, industry practice, ability to access capital markets and other factors deemed relevant by its board of directors.

The company's stock repurchase authorization permits purchases of AbbVie shares from time to time in open-market or private transactions at management's discretion. The program has no time limit and can be discontinued at any time. Under this authorization, AbbVie repurchased 6 million shares for \$500 million during the three months ended March 31, 2020 and 4 million shares for \$300 million during the three months ended March 31, 2019. AbbVie cash-settled \$201 million of its December 2018 open market purchases in January 2019.

There were no commercial paper borrowings outstanding as of March 31, 2020 and December 31, 2019. AbbVie may issue additional commercial paper or retire commercial paper to meet liquidity requirements as needed.

In connection with the proposed acquisition of Allergan, in July 2019, AbbVie entered into a \$6.0 billion term loan credit agreement. In October 2019, AbbVie commenced offers to exchange any and all outstanding notes of certain series issued by Allergan for up to \$15.5 billion aggregate principal amount and €3.7 billion aggregate principal amount of new notes to be issued by AbbVie and cash, subject to conditions including the closing of the proposed acquisition. See Note 8 to the Condensed Consolidated Financial Statements for additional information.

## **Credit Risk**

AbbVie monitors economic conditions, the creditworthiness of customers and government regulations and funding, both domestically and abroad. AbbVie regularly communicates with its customers regarding the status of receivable balances, including their payment plans and obtains positive confirmation of the validity of the receivables. AbbVie establishes an allowance for credit losses equal to the estimate of future losses over the contractual life of outstanding accounts receivable. AbbVie may also utilize factoring arrangements to mitigate credit risk, although the receivables included in such arrangements have historically not been a significant amount of total outstanding receivables.

AbbVie continues to do business with foreign governments in certain countries significantly impacted by the COVID-19 pandemic. AbbVie has assessed credit risk in these countries and currently does not believe the economic conditions in these countries will have a significant impact on the company's liquidity, cash flow or financial flexibility. However, if government funding were to become unavailable in these countries or if significant adverse changes in their reimbursement practices were to occur, AbbVie may not be able to collect the entire balance of receivables outstanding as of March 31, 2020. AbbVie will continue to monitor information as it becomes available with respect to COVID-19 and evaluate any expected impact on the company's receivables.

#### Credit Facility, Access to Capital and Credit Ratings

#### Credit Facility

AbbVie currently has a \$4.0 billion five-year revolving credit facility that matures in August 2024. This credit facility enables the company to borrow funds on an unsecured basis at variable interest rates and contains various covenants. At March 31, 2020, the company was in compliance with all covenants, and commitment fees under the credit facility were insignificant. No amounts were outstanding under the company's credit facility as of March 31, 2020 and December 31, 2019.

#### Access to Capital

The company intends to fund short-term and long-term financial obligations as they mature through cash on hand, future cash flows from operations or by issuing additional debt. The company's ability to generate cash flows from operations, issue debt or enter into financing arrangements on acceptable terms could be adversely affected if there is a material decline in the demand for the company's products or in the solvency of its customers or suppliers, deterioration in the company's key financial ratios or credit ratings or other material unfavorable changes in business conditions. At the current time, the company believes it has sufficient financial flexibility to issue debt, enter into other financing arrangements and attract long-term capital on acceptable terms to support the company's growth objectives.

# Credit Ratings

Following the announcement of the proposed acquisition of Allergan and the \$30.0 billion senior notes issuance, Moody's Investor Service affirmed its Baa2 senior unsecured long-term rating and Prime-2 short-term rating with a stable outlook. S&P Global Ratings revised its ratings outlook to negative from stable and expects to lower the issuer credit rating by one notch to BBB+ from A- and the short-term rating to A-2 from A-1 when the acquisition is complete.

Unfavorable changes to the ratings may have an adverse impact on future financing arrangements; however, they would not affect the company's ability to draw on its credit facility and would not result in an acceleration of scheduled maturities of any of the company's outstanding debt.

#### **CRITICAL ACCOUNTING POLICIES**

A summary of the company's significant accounting policies is included in Note 2, "Summary of Significant Accounting Policies" in AbbVie's Annual Report on Form 10-K for the year ended December 31, 2019. There have been no significant changes in the company's application of its critical accounting policies during the three months ended March 31, 2020.

## FORWARD-LOOKING STATEMENTS

Some statements in this quarterly report on Form 10-Q may be forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995. The words "believe," "expect," "anticipate," "project," and similar expressions, among others, generally identify forward-looking statements. AbbVie cautions that these forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those indicated in the forward-looking statements. Such risks and uncertainties include, but are not limited to, challenges to intellectual property, competition from other products, difficulties inherent in the research and development process, adverse litigation or government action, and changes to laws and regulations applicable to our industry. Additional information about the economic, competitive, governmental, technological and other factors that may affect AbbVie's operations is set forth in Item 1A, "Risk Factors," in AbbVie's Annual Report on Form 10-K for the year ended December 31, 2019, which has been filed with the Securities and Exchange Commission. AbbVie notes these factors for investors as permitted by the Private Securities Litigation Reform Act of 1995. AbbVie undertakes no obligation to release publicly any revisions to forward-looking statements as a result of subsequent events or developments, except as required by law.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of the company's market risk, see Item 7A, "Quantitative and Qualitative Disclosures About Market Risk" in AbbVie's Annual Report on Form 10-K for the year ended December 31, 2019.

#### **ITEM 4. CONTROLS AND PROCEDURES**

#### **DISCLOSURE CONTROLS AND PROCEDURES**

Evaluation of disclosure controls and procedures. The Chief Executive Officer, Richard A. Gonzalez, and the Chief Financial Officer, Robert A. Michael, evaluated the effectiveness of AbbVie's disclosure controls and procedures as of the end of the period covered by this report, and concluded that AbbVie's disclosure controls and procedures were effective to ensure that information AbbVie is required to disclose in the reports that it files or submits with the Securities and Exchange Commission under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms, and to ensure that information required to be disclosed by AbbVie in the reports that it files or submits under the Exchange Act is accumulated and communicated to AbbVie's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding

#### INTERNAL CONTROL OVER FINANCIAL REPORTING

Changes in internal control over financial reporting. There were no changes in AbbVie's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, AbbVie's internal control over financial reporting during the quarter ended March 31, 2020.

Inherent Limitations on Effectiveness of Controls. AbbVie's management, including its Chief Executive Officer and its Chief Financial Officer, do not expect that AbbVie's disclosure controls or internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls.

The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

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#### **PART II. OTHER INFORMATION**

#### **ITEM 1. LEGAL PROCEEDINGS**

Information pertaining to legal proceedings is provided in Note 12 to the Condensed Consolidated Financial Statements and is incorporated by reference herein.

#### **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors disclosed in AbbVie's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, except for the following:

Public health outbreaks, epidemics or pandemics, such as the coronavirus (COVID-19), could adversely impact AbbVie's operations and financial condition.

Public health outbreaks, epidemics or pandemics could adversely impact AbbVie's operations and financial condition. In March 2020, a novel strain of coronavirus (COVID-19) was designated a global pandemic and many countries, including the United States, declared national emergencies and implemented preventive measures such as travel bans and shelter in place or total lock-down orders. The spread of COVID-19 has caused AbbVie to modify its business practices (including instituting remote work for many of AbbVie's employees), and AbbVie may take further actions as may be required by government authorities or as AbbVie determines are in the best interests of AbbVie's employees, patients, customers and business partners.

The impact of COVID-19 on AbbVie's operations, including, among others, its manufacturing and supply chain, sales and marketing, commercial and clinical trial operations, to-date has not been material, but over the long-term is uncertain and cannot be predicted with confidence. The extent of the adverse impact of COVID-19 on AbbVie's operations will depend on the extent and severity of the continued spread of COVID-19 globally, the timing and nature of actions taken to respond to COVID-19 and the resulting economic consequences. Ultimately, the outbreak could have a material adverse impact on AbbVie's operations and financial condition.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) Issuer Purchases of Equity Securities

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs
January 1, 2020 – January 31, 2020	973 (1)	\$89.80 (1)	_	\$3,950,021,071
February 1, 2020 – February 29, 2020	2,453,899 (1)	\$83.66 (1)	2,452,782	\$3,744,836,046
March 1, 2020 - March 31, 2020	3,391,136 <sup>(1)</sup>	\$88.02 (1)	3,341,886	\$3,450,069,690
Total	5,846,008 (1)	\$86.19 (1)	5,794,668	\$3,450,069,690

1. In addition to AbbVie shares repurchased on the open market under a publicly announced program, if any, these shares also included the shares purchased on the open market for the benefit of participants in the AbbVie Employee Stock Purchase Plan – 973 in January; 1,117 in February; and 49,250 in March.

These shares do not include the shares surrendered to AbbVie to satisfy minimum tax withholding obligations in connection with the vesting or exercise of stock-based awards.

# **ITEM 6. EXHIBITS**

Exhibits 32.1 and 32.2 are furnished herewith and should not be deemed to be "filed" under the Securities Exchange Act of 1934.

Exhibit No.	Exhibit Description
2.1	Amendment to the Transaction Agreement, dated as of May 5, 2020, between AbbVie Inc., Allergan plc and Venice Subsidiary, LLC.
10.1	Form of AbbVie Inc. Performance-Vested Restricted Stock Unit Agreement*
10.2	Form of AbbVie Inc. Performance Share Award Agreement*
10.3	Form of AbbVie Inc. Non-Employee Director RSU Agreement (US)*
10.4	Form of AbbVie Inc. Non-Qualified Stock Option Agreement*
10.5	Form of AbbVie Inc. Retention RSU Agreement - Ratable Vesting*
10.6	AbbVie Non-Employee Directors' Fee Plan, as amended and restated.*
31.1	Certification of Chief Executive Officer Required by Rule 13a-14(a) (17 CFR 240.13a-14(a)).
31.2	Certification of Chief Financial Officer Required by Rule 13a-14(a) (17 CFR 240.13a-14(a)).
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following financial statements and notes from the AbbVie Inc. Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, filed on May 8, 2020, formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) Condensed Consolidated Statements of Earnings; (ii) Condensed Consolidated Statements of Comprehensive Income; (iii) Condensed Consolidated Balance Sheets; (iv) Condensed Consolidated Statements of Equity; (v) Condensed Consolidated Statements of Cash Flows; and (vi) the Notes to Condensed Consolidated Financial Statements.
104	Cover Page Interactive Data File (the cover page from the AbbVie Inc. Quarterly Report on Form 10-Q formatted as Inline XBRL and contained in Exhibit 101).

<sup>\*</sup> Denotes management contract or compensatory plan or arrangement required to be filed as an exhibit hereto.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ABBVIE INC.

Ву: /s/ Robert A. Michael

> Robert A. Michael Executive Vice President, **Chief Financial Officer**

Date: May 8, 2020