

10-Q 1 y86373e10vq.txt AIR PRODUCTS AND CHEMICALS SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C.  
 20549 FORM 10-Q (Mark One) [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
 ACT OF 1934 For the quarterly period ended 31 March 2003 OR [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
 THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to ----- Commission file number 1-4534 AIR  
 PRODUCTS AND CHEMICALS, INC. (Exact Name of Registrant as Specified in Its Charter) Delaware-23-1274455 (State of Other Jurisdiction of  
 Incorporation or Organization) (I.R.S. Employer Identification No.) 7201 Hamilton Boulevard, Allentown, Pennsylvania 18195-1501 (Address of  
 Principal Executive Offices) (Zip Code)  
 Registrant's Telephone Number, Including Area Code 610-481-4911 not applicable ----- (Former  
 name, former address and former fiscal year, if changes since last report) Indicate by check mark whether the registrant (1) has filed all reports required  
 to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant  
 was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ----- Indicate by check mark  
 whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes x No ----- Indicate the number of shares  
 outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class  
 Outstanding  
 at 9 March  
 2003 -----  
 -----  
 -----  
 -----

-----  
 Common  
 Stock, \$1  
 par value  
 227,261,870

# AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES INDEX

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BASIS OF PRESENTATION: The consolidated financial statements of Air Products and Chemicals, Inc. and its subsidiaries (the "company" or  
 "registrant") included herein have been prepared by the company, without audit, pursuant to the rules and regulations of the Securities and Exchange  
 Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted  
 accounting principles have been condensed or omitted pursuant to such rules and regulations. In the opinion of the company, the accompanying

statements reflect all adjustments necessary to present fairly the financial position, results of operations and cash flows for those periods indicated, and contain adequate disclosure to make the information presented not misleading. Such adjustments are of a normal, recurring nature unless otherwise disclosed in the notes to consolidated financial statements. However, the interim results for the periods indicated herein do not reflect certain adjustments, such as the valuation of inventories on the LIFO cost basis, which can only be finally determined on an annual basis. It is suggested that these consolidated condensed financial statements be read in conjunction with the financial statements and notes thereto included in the company's latest annual report on Form 10-K. Results of operations for interim periods are not necessarily indicative of the results of operations for a full year. Reference the 2003 Outlook included on page 18 of Item 2 in Management's Discussion and Analysis of Financial Condition and Results of Operations. Risk factors that could impact results are discussed under Forward-Looking Statements on page 22.

2 PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS (Millions of dollars, except per share)

31 March 2003 30

September 2002

# ASSETS

(Unaudited) -----

## CURRENT

ASSETS Cash and

cash items \$ 73.4 \$

253.7 Trade

receivables, less

allowances for

doubtful accounts

1,131.2 980.9

Inventories 431.6

392.6 Contracts in

progress, less

progress billings

79.8 68.1 Other

current assets 207.1

214.0 -----

## TOTAL

## CURRENT

ASSETS 1,923.1

1,909.3 -----

## INVESTMENTS

IN NET ASSETS

OF AND

ADVANCES TO

EQUITY

AFFILIATES

519.8 484.2

PLANT AND

EQUIPMENT, at

cost 11,316.4

10,879.8 Less

accumulated

depreciation

5,827.3 5,502.0 ----

## PLANT AND

EQUIPMENT, net

5,489.1 5,377.8 ----

GOODWILL 589.1

431.1 OTHER

NONCURRENT

ASSETS 319.7

292.6 -----

## TOTAL

ASSETS \$ 8,840.8

\$ 8,495.0

---

---

LIABILITIES AND  
SHAREHOLDERS'

EQUITY

CURRENT

LIABILITIES

Payables, trade and

other \$ 543.7 \$

485.6 Accrued

liabilities 293.8

353.7 Accrued

income taxes 100.5

72.9 Short-term

borrowings 70.5

116.9 Current

portion of long-term

debt 325.4 227.1 --

---

TOTAL

CURRENT

LIABILITIES

1,333.9 1,256.2 ---

---

LONG-TERM

DEBT 2,028.5

2,041.0

DEFERRED

INCOME &

OTHER

NONCURRENT

LIABILITIES

887.3 827.4

DEFERRED

INCOME TAXES

731.5 725.6 -----

---

TOTAL

LIABILITIES

4,981.2 4,850.2 ---

---

MINORITY

INTEREST IN

SUBSIDIARY

COMPANIES

174.7 184.4 -----

---

SHAREHOLDERS'

EQUITY Common

stock (par value \$1

per share, issued

2003 and 2002-

249,455,584

shares) 249.4 249.4

Capital in excess of

par value 454.8

437.1 Retained

earnings 4,460.1

4,312.8

Accumulated other

comprehensive income (loss)	(524.9)	(566.9)
Treasury stock, at cost (2003— 22,229,649 shares; 2002—22,236,196 shares) (767.5)	(767.8)	
Shares in trust (2003— 7,808,846 shares; 2002—8,684,265 shares) (187.0)	(204.2)	
-----		
TOTAL SHAREHOLDERS' EQUITY	3,684.9	3,460.4
-----		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 8,840.8	\$ 8,495.0

The accompanying notes are an integral part of these statements. 3 AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES  
CONSOLIDATED INCOME STATEMENTS (UNAUDITED) (Millions of dollars, except per share)

Three Months		
Ended Six		
Months Ended		
31 March 31		
March 2003		
2002 2003 2002		

-----		
SALES \$		
1,578.1 \$		
1,312.7 \$		
3,025.1 \$		
2,629.2 COSTS		
AND		
EXPENSES		
Cost of sales		
1,176.3 942.3		
2,209.3 1,879.4		
Selling and		
administrative		
203.9 189.1		
394.7 358.4		
Research and		
development		
31.1 28.1 61.1		
58.5 Other		
(income)		
expense, net		
(12.2) (1.6)		
(15.5) (6.1) -----		

-----		
OPERATING INCOME	179.0	

154.8	375.5
339.0	Income from equity affiliates, net of related expenses
12.5	20.3 38.3
38.7	Gain on sale of U.S. packaged gas business
55.7	55.7
Interest expense	
28.6	31.0 60.3
66.1	

INCOME BEFORE TAXES AND MINORITY INTEREST	
162.9	199.8
353.5	367.3
Income taxes	
48.7	69.6 103.8
118.4	Minority interest (a)
.6	4.1
7.4	9.1

INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE	
113.6	
126.1	242.3
239.8	Cumulative effect of accounting change
	(2.9)

NET INCOME	
\$ 113.6	\$ 126.1
\$ 239.4	\$ 239.8

BASIC EARNINGS PER COMMON SHARE	
Income before cumulative effect of accounting change	
\$ .52	\$ .58
\$ 1.11	\$ 1.11
Cumulative effect of accounting	

change-----(.02)

-----  
----- Net  
Income \$ .52 \$  
.58 \$ 1.09 \$ 1.11

-----  
DILUTED  
EARNINGS  
PER COMMON  
SHARE Income  
before cumulative  
effect of  
accounting  
change \$ .51 \$  
.57 \$ 1.09 \$ 1.08  
Cumulative effect  
of accounting  
change-----(.02)

-----  
----- Net  
Income \$ .51 \$  
.57 \$ 1.07 \$ 1.08

-----  
WEIGHTED  
AVERAGE  
NUMBER OF  
COMMON  
SHARES (in  
millions) 219.2  
216.6 219.0  
216.2-----

-----  
WEIGHTED  
AVERAGE  
NUMBER OF  
COMMON  
AND  
COMMON  
EQUIVALENT  
SHARES (in  
millions) 222.5  
222.9 222.7  
221.7-----

-----  
DIVIDENDS  
DECLARED  
PER COMMON  
SHARE--Cash \$  
.21 \$ .20 \$ .42 \$  
.40-----

-----  
(a) Minority interest primarily includes before-tax amounts. The accompanying notes are an integral part of these statements. 4 AIR PRODUCTS AND

CHEMICALS, INC. AND SUBSIDIARIES CONSOLIDATED COMPREHENSIVE INCOME STATEMENTS (UNAUDITED) (Millions of dollars)

Three Months Ended  
Six Months Ended  
31 March 31 March

2003	2002	2003
2002	----	----
---	NET INCOME	\$
113.6	\$ 126.1	\$
239.4	\$ 239.8	-----

-----	OTHER
COMPREHENSIVE	
INCOME (LOSS),	
net of tax	Unrealized
(losses) gains on	
investments:	
Unrealized holding	
(losses) gains arising	
during the period (.)	(.5)
(3.3)	.9 (2.5)
Less	
reclassification	
adjustment for gains	
included in net	
income	(1.7)
(1.7)	-----

Net unrealized	
holding (losses) gains	
on investments (.)	(.5)
(5.0)	.9 (4.2)
Net	
(loss) gain on	
derivatives (3.8)	
(1.2)	(4.3)
.4	
Translation	
adjustments	3.6
(15.5)	45.4 (41.8)

-----	TOTAL
OTHER	
COMPREHENSIVE	
INCOME (LOSS),	
net of tax (.)	(21.7)
42.0	(45.6)

---	
COMPREHENSIVE	
INCOME	\$ 112.9 \$
104.4	\$ 281.4 \$
194.2	-----

The accompanying notes are an integral part of these statements. 5 AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES CONSOLIDATED CASH FLOWS STATEMENTS (UNAUDITED) (Millions of dollars)

Six Months  
Ended 31  
March 2003  
2002 ---- ----  
OPERATING  
ACTIVITIES  
Net Income \$

239.4 \$ 239.8  
Adjustments  
to reconcile  
income to cash  
provided by  
operating  
activities:  
Depreciation  
312.4 275.7  
Deferred  
income taxes  
25.1 7.4  
Undistributed  
earnings of  
unconsolidated  
affiliates (2.2)  
(30.9) Gain on  
sale of assets  
and  
investments  
(8.9) (58.6)  
Other (15.9)  
66.1 Working  
capital  
changes that  
provided  
(used) cash,  
excluding  
effects of  
acquisitions  
and  
divestitures:  
Trade  
receivables  
(69.9) 10.1  
Inventories  
and contracts  
in progress  
(33.6) (5.8)  
Payables,  
trade and  
other 26.1  
(43.0) Other  
(32.4) 16.3 ---

-----  
CASH  
PROVIDED  
BY  
OPERATING  
ACTIVITIES  
440.1 477.1 ---  
-----

-  
INVESTING  
ACTIVITIES  
Additions to  
plant and  
equipment (a)  
(294.1)  
(321.3)  
Investment in



and advances  
to  
unconsolidated  
affiliates (5.2)  
(34.7)

Acquisitions,  
less cash  
acquired (b)  
(233.8) (1.1)

Proceeds from  
sale of assets  
and  
investments  
40.0 267.8  
Other (1.0)

10.5 -----  
----- CASH  
USED FOR  
INVESTING  
ACTIVITIES  
(494.1) (78.8)  
-----

FINANCING  
ACTIVITIES

Long-term  
debt proceeds  
50.2 20.8

Payments on  
long-term debt  
(60.2) (164.8)

Net decrease  
in commercial  
paper and  
other short-  
term

borrowings  
(54.4) (205.2)

Dividends paid  
to  
shareholders  
(91.9) (86.2)

Issuance of  
stock for  
options and  
award plans  
24.6 75.5 -----

-----  
CASH USED  
FOR  
FINANCING  
ACTIVITIES  
(131.7)  
(359.9) -----

-----  
Effect of  
Exchange Rate  
Changes on  
Cash 5.4 (6.8)  
-----

--- (Decrease)

Increase in  
 Cash and  
 Cash Items  
 (180.3) 31.6  
 Cash and  
 Cash Items—  
 Beginning of  
 Year 253.7  
 66.2 -----  
 ----- Cash  
 and Cash  
 Items—End of  
 Period \$ 73.4  
 \$ 97.8 -----  
 -----

(a) Excludes capital lease additions of \$1.6 and \$1.8 in 2003 and 2002, respectively. (b) Excludes \$1.0 of capital lease obligations and \$4.0 of long-term debt assumed in acquisitions in 2003. The accompanying notes are an integral part of these statements. 6 AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES SUMMARY BY BUSINESS SEGMENTS (UNAUDITED) Business segment information is shown below: (Millions of dollars)

Three  
 Months  
 Ended Six  
 Months  
 Ended 31  
 March 31  
 March 2003  
 2002 2003  
 2002 ---- --  
 ---- ----

Revenues  
 from external  
 customers  
 Gases  
 \$1,129.5 \$  
 886.8  
 \$2,155.3  
 \$1,790.9  
 Chemicals  
 398.5 358.1  
 752.3 707.1  
 Equipment  
 50.1 67.8  
 117.5 131.2  
 -----  
 -----

Segment  
 Totals  
 1,578.1  
 1,312.7  
 3,025.1  
 2,629.2 -----  
 -----  
 -----

Consolidated  
 Totals  
 \$1,578.1  
 \$1,312.7  
 \$3,025.1  
 \$2,629.2 ----

-----  
 -----  
 -----  
 Operating  
 income  
 Gases \$  
 152.9 \$  
 122.5(a) \$  
 323.4 \$  
 274.5(a)  
 Chemicals  
 33.7 42.0(b)  
 66.8 82.5(b)  
 Equipment  
 3.0 5.1 7.1  
 6.0-----  
 -----

-----  
 Segment  
 Totals 189.6  
 169.6 397.3  
 363.0-----  
 -----

-----  
 ---Corporate  
 research and  
 development  
 and other  
 income  
 (expense)  
 (10.6) (14.8)  
 (21.8) (24.0)  
 -----  
 -----

-----  
 Consolidated  
 Totals \$  
 179.0 \$  
 154.8 \$  
 375.5 \$  
 339.0-----  
 -----

-----  
 ---Equity  
 affiliates'  
 income  
 Gases \$  
 11.9 \$ 16.3  
 \$ 26.6 \$  
 32.1  
 Chemicals .8  
 2.8 3.3 5.1  
 Equipment  
 (.2) 1.2 .1  
 1.5-----  
 -----

-----  
 Segment  
 Totals 12.5  
 20.3 30.0  
 38.7-----  
 -----

-----  
 -----  
 Other -----  
 8.3 -----  
 -----

-----  
 --  
 Consolidated  
 Totals \$  
 12.5 \$ 20.3  
 \$ 38.3 \$  
 38.7 -----  
 -----

-----  
 (Millions of dollars)  
 31 March  
 2003 2002 -  
 --- ---

Identifiable  
 assets(e)  
 Gases \$  
 6,486.1 \$  
 5,503.2  
 Chemicals  
 1,478.6  
 1,384.4  
 Equipment  
 173.6 214.1  
 -----

-----  
 Segment  
 Totals  
 8,138.3  
 7,101.7 -----  
 -----

-----  
 Corporate  
 assets 182.7  
 238.5 -----  
 -----

-----  
 --  
 Consolidated  
 Totals \$  
 8,321.0 \$  
 7,340.2 -----  
 -----

-----  
 (a) Included a cost reduction plan charge of \$26.2. (b) Included a cost reduction plan charge of \$4.6. (c) Identifiable assets are equal to total assets less investments in equity affiliates. 7 AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES SUMMARY BY GEOGRAPHIC REGIONS (UNAUDITED) (Millions of dollars)

Three  
 Months  
 Ended  
 Six  
 Months  
 Ended 31  
 March 31  
 March  
 2003  
 2002  
 2003

2002 ----

-----

----

Revenues  
from  
external  
customers

United

States \$

941.5 \$

819.9 \$

1,761.4 \$

1,657.8

Canada

30.1 27.1

57.3 52.1

-----

-----

-----

Total

North

America

971.6

847.0

1,818.7

1,709.9

-----

-----

-----

United

Kingdom

112.3

108.0

229.1

218.9

Spain

88.9 80.5

173.3

161.7

Other

Europe

234.7

180.5

441.1

332.4

-----

-----

-----

Total

Europe

435.9

369.0

843.5

713.0

-----

-----

-----

-----

Asia
145.6
69.1
306.0
152.0
Latin
America
24.9 27.6
56.7 54.2
All Other
.1 -- .2 .1

Total \$
1,578.1 \$
1,312.7 \$
3,025.1 \$
2,629.2 --

Note: Geographic information is based on country of origin. The Other Europe segment operates principally in Belgium, France, Germany, and the Netherlands.

8 AIR PRODUCTS AND CHEMICALS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Millions of dollars, except per share)

**NEW ACCOUNTING STANDARDS ADOPTED** The company adopted Statement of Financial Accounting Standards (SFAS) No. 143, "Accounting for Asset Retirement Obligations," on 1 October 2002. The Statement requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred. The liability is measured at discounted fair value and is adjusted to its present value in subsequent periods as accretion expense is recorded. The corresponding asset retirement costs are capitalized as part of the carrying amount of the related long-lived asset and depreciated over the asset's useful life. The company's asset retirement obligations are primarily associated with Gases on-site long-term supply contracts under which the company has built a facility on land leased from the customer and is obligated to remove the facility at the end of the contract term. At 1 October 2002, the company recognized transition amounts for existing asset retirement obligation liabilities, associated capitalizable costs and accumulated depreciation. An after-tax transition charge of \$2.9 was recorded as the cumulative effect of an accounting change. The ongoing expense on an annual basis resulting from the initial adoption of SFAS No. 143 is approximately \$1. In December 2002, the Financial Accounting Standards Board (FASB) issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure." SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require more prominent and frequent disclosures in financial statements. Also, SFAS No. 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. The company has included the interim disclosures prescribed by SFAS No. 148 under Stock-Based Compensation below. The company does not intend to change its accounting method for stock-based compensation until a new uniform accounting standard is issued. In November 2002, the FASB published Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." The Interpretation expands on the disclosure requirements to be made in interim and annual financial statements. The company has included the required interim disclosures under Guarantees and Warranties below. The Interpretation also requires that a liability measured at fair value be recognized for guarantees even if the probability of payment on the guarantee is remote. The recognition provisions apply on a prospective basis for guarantees issued or modified after 31 December 2002. The company has not issued or modified any guarantees subsequent to 31 December 2002.

**RECENTLY ISSUED STANDARDS** In January 2003, the FASB published Interpretation No. 46, "Consolidation of Variable Interest Entities." This Interpretation clarifies the application of Accounting Research Bulletin No. 51, "Consolidated Financial Statements," to certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The Interpretation establishes standards under which a Variable Interest Entity should be consolidated by the primary beneficiary. The company does not have an interest in a Variable Interest Entity. In November 2002, the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 00-21, "Accounting for Revenue Arrangements with Multiple Deliverables." This Issue addresses the appropriate accounting by vendors for arrangements that will result in the delivery of multiple products, services and/or rights to assets that could occur over a period of time. The Issue is effective for revenue arrangements entered into in fiscal periods beginning after 15 June 2003. The application of EITF Issue No. 00-21 is not expected to have a material effect on the company's financial statements.

**STOCK-BASED COMPENSATION** At 31 March 2003, the company had various stock-based compensation plans as described in Note 14 to the consolidated financial statements in the company's 2002 annual report on Form 10-K. The company accounts for its stock option plans under the recognition and measurement principles of APB Opinion No. 25, "Accounting for Stock Issued to Employees," and related Interpretations. No compensation expense has been recognized in net income for stock options, as options granted had an exercise price equal to or greater than the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income and earnings per share if the company had applied the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," to its stock option plans:

Three  
Months  
Ended Six  
Months  
Ended 31  
March 31  
March 2003  
2002 2003  
2002 ----

Net income,  
as reported \$

113.6 \$

126.1 \$

239.4 \$

239.8

Deduct total  
stock option  
employee  
compensation  
expense  
determined  
under fair  
value based  
method, net  
of related tax  
effects (9.5)  
(10.2) (18.9)  
(20.4) -----

----- Pro  
forma net  
income \$

104.1 \$

115.9 \$

220.5 \$

219.4 -----

----- Basic  
Earnings per  
Share As  
reported \$

.52 \$ .58 \$

1.09 \$ 1.11

Pro forma \$

.47 \$ .54 \$

1.01 \$ 1.02 -----

----- Diluted  
Earnings per  
Share As  
reported \$

.51 \$ .57 \$

1.07 \$ 1.08

Pro forma \$

.47 \$ .52 \$

.99 \$ .99 -----

10 GUARANTEES AND WARRANTIES As disclosed in Note 18 to the consolidated financial statements in the company's 2002 annual report on Form 10-K, the company is a party to certain guarantee agreements, including equity support agreements, debt guarantees of equity affiliates and a residual value guarantee. These guarantees are contingent commitments that are related to activities of the company's primary businesses. The company does not expect that any sum it may have to pay in connection with these guarantees will have a materially adverse effect on its consolidated financial position or results of operations. An equity support agreement was entered into related to the financing of a cogeneration project. At 31 March 2003, the remaining term of this guarantee is 21 months with maximum potential payments of \$15. A partner in this project has agreed to share equally in any required equity contribution. The company has entered into an equity support agreement related to the financing of an air separation facility being constructed in Trinidad for a venture in which the company, through equity affiliates, owns 50%. The maximum potential payments, under a joint and several guarantee with the partner, are \$72 upon commencement of operations. The maximum exposure under the equity support agreement declines over time as an underlying loan balance is amortized. Additionally, the company and its partner provided guarantees of certain obligations related to the normal operations of this facility. The maximum potential payments, under the joint and several operations guarantees, are \$32. The total combined maximum potential payments, under the joint and several equity support agreement and the operations guarantees, are \$104. The term of these guarantees is related to the underlying twenty-year customer gas supply contract from the facility. The company has guaranteed repayment of some borrowings of certain foreign equity affiliates. At 31 March 2003, these guarantees have terms primarily in the range of one to eight years, with maximum potential payments of \$30. In September 2001, the company entered into an operating lease of U.S. cryogenic vessel equipment, which included a residual value guarantee not to exceed \$256. The guarantee extends to September 2006. The company has not accrued any amounts related to these guarantees. To date, no equity contributions or payments have been required since the inception of these guarantees. The fair value of the above guarantees totals approximately \$10. Additionally, the company has issued product warranties within its Equipment segment, which are not material. Product warranties are not a customary business practice within the company's Gases and Chemicals segments. GLOBAL COST REDUCTION PLANS The results for the three and six months ended 31 March 2002 included a charge of \$30.8 (\$18.9 after-tax, or \$.09 per share) for a global cost reduction plan including U.S. packaged gas divestiture related reductions. The plan included 333 position eliminations, resulting in a charge of \$27.1 for severance and pension related benefits. A charge of \$3.7 was recognized for asset impairments related to the planned sale or closure of two small chemicals facilities. The cost reduction plan charges included in cost of sales, selling and administrative, research and development, and other expense were \$13.4, \$14.1, \$.4, and \$2.9, respectively. This cost reduction plan was completed as expected in March 2003. 11 The following table summarizes changes to the carrying amount of the accrual for cost reduction plans for the six months ended 31 March 2003:

Severance -

-----  
Balance at  
30  
September  
2002 \$6.8  
Cash  
expenditures  
(6.6)  
Reverse  
2002 Plan  
Balance (.2)  
---- Balance  
at 31 March  
2003 \$ ----  
--

ACQUISITIONS Acquisitions for the six months ended 31 March 2003, totaling \$233.8, included American Homecare Supply, LLC (AHS); additional small homecare businesses, and Sanwa Chemical Industry Co., Ltd. The principal acquisition of the company was AHS in October 2002, for \$166. AHS is a homecare market leader throughout the northeastern United States. In July 2002, the company purchased an additional 22% of the outstanding shares of San Fu Chemical Company, Ltd. (San Fu), increasing the company's ownership interest from 48% to 70%. As of 30 June 2002, the company accounted for its investment in San Fu using the equity method. With this acquisition, the company obtained control and consolidated this investment. The acquisitions in fiscal 2003 and the San Fu acquisition in fiscal 2002 contributed \$172 and \$28 to sales and operating income, respectively, for the six months ended 31 March 2003. DIVESTITURES On 28 February 2002, the company completed the sale of the majority of its U.S. packaged gas business, excluding the electronic gases and magnetic resonance imaging related helium operations, to Airgas, Inc. (Airgas). The company also sold its packaged gas operations in the Carolinas and in Southern Virginia to National Welders Supply Company, Inc., a joint venture between Airgas and the Turner family of Charlotte, N.C. For the five months ended 28 February 2002, the assets sold generated revenues of approximately \$100 also with a modest contribution to operating income. The proceeds from these transactions were \$254.5. The results for the three and six months ended 31 March 2002 included a gain of \$55.7 (\$25.7 after-tax, or \$.12 per share). On 1 April 2003, the company completed the sale of the majority of its Canadian packaged gas business to the BOC Group for approximately \$40. EQUITY AFFILIATES' INCOME Income from equity affiliates for the six months ended 31 March 2003 included \$14 for adjustments related to divestitures recorded in prior periods. \$8 is included in Other equity affiliates and \$6 is included in Gases equity affiliates. Income from equity affiliates contributed \$.06 and \$.09 to diluted earnings per share for the three months ended 31 March 2003 and 2002, respectively. Income from equity affiliates contributed \$.15 and \$.16 to diluted earnings per share for the six months ended 31 March 2003 and 2002, respectively. 12 GOODWILL Changes to the carrying amount of consolidated goodwill by



segment for the six months ended 31 March 2003, are as follows:

Gases  
Chemicals  
Equipment  
Total -----

-----

- Balance  
as of 30  
September  
2002 \$  
332.1 \$  
89.6 \$ 9.4  
\$ 431.1

Acquisitions  
and  
adjustments  
141.1 -----

141.1  
Disposals  
(1.4) -----  
(1.4)

Currency  
translation  
and other  
16.5 1.7 .1  
18.3 -----

-----

--- Balance  
as of 31  
March  
2003 \$  
488.3 \$  
91.3 \$ 9.5  
\$ 589.1 -----

-----

-----

The increase in goodwill was principally due to the acquisition of AHS. EARNINGS PER SHARE The following table sets forth the computation of basic and diluted earnings per share (EPS):

Three Months  
Ended Six Months  
Ended 31 March  
31 March 2003  
2002 2003 2002 -

-----

NUMERATOR  
Used in basic and  
diluted EPS

Income before  
cumulative effect of  
accounting change  
\$ 113.6 \$ 126.1 \$  
242.3 \$ 239.8

Cumulative effect  
of accounting  
change ----- (2.9)

-----

----- Net income \$

113.6	\$	126.1	\$
239.4	\$	239.8	----

DENOMINATOR  
(in millions)

Weighted average number of common shares used in basic EPS	219.2		
216.6	219.0	216.2	
Effect of dilutive securities			
Employee stock options	2.8	5.5	3.2
4.9 Other award plans	.5	.8	.5
	----	----	----

3.3	6.3	3.7	5.5
	----	----	----

Weighted average number of common shares and dilutive potential common shares used in diluted EPS	222.5		
222.9	222.7	221.7	

BASIC EPS			
Income before cumulative effect of accounting change	\$ .52	\$ .58	\$ 1.11
\$ 1.11 Cumulative effect of accounting change	-----	-----	-----

Net income	\$ .52	\$ .58	\$ 1.09
	1.11		
	-----	-----	-----

DILUTED			
EPS Income before cumulative effect of accounting change	\$ .51	\$ .57	
\$ 1.09	\$ 1.08		
Cumulative effect of accounting change	-----	-----	-----

Net income	\$ .51	\$ .57	\$ 1.07
	1.08		
	-----	-----	-----

Options on 8.4 million shares of common stock were not included in computing diluted earnings per share for the second quarter of 2003 because their effects were antidilutive. 13 ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

**OPERATIONS SECOND QUARTER FISCAL 2003 VS. SECOND QUARTER FISCAL 2002** All comparisons are to the corresponding period in the prior year unless otherwise stated. (MILLIONS OF DOLLARS, EXCEPT PER SHARE) **RESULTS OF OPERATIONS CONSOLIDATED** Sales of \$1,578.1 increased 20%, or \$265.4. The effects of higher natural gas cost pass-through, favorable currency effects, and acquisitions net of divestitures accounted for 14% of the increase. Higher gases and chemicals volumes drove the remaining underlying revenue increase of 6%. Operating income of \$179.0 increased 16%, or \$24.2. The prior year included a charge of \$30.8 for a global cost reduction plan. Favorable factors were higher gas and chemicals volumes, currency effects and the contribution of acquisitions. The results were unfavorably impacted by higher raw materials and energy costs, higher maintenance costs in Gases, higher pension and SAP expenses, and lower electronics specialty material pricing. Income from equity affiliates of \$12.5 declined 38%, or \$7.8. This decline was primarily due to the consolidation of San Fu Gas Company, Ltd. (San Fu), a one-time tax benefit related to an asset revaluation of an Italian affiliate recorded in the prior year, and lower results from the global polymer joint venture. Net income was \$113.6, or \$.51 diluted earnings per share, compared to net income of \$126.1, or \$.57 diluted earnings per share. Prior year results included a gain on the sale of the U.S. packaged gas business (\$25.7, or \$.12 per share) and a charge for a global cost reduction plan (\$18.9, or \$.09 per share). **GASES** Sales of \$1,129.5 increased 27%, or \$242.7. The effects of higher natural gas cost pass-through, favorable currency effects, and acquisitions accounted for 19% of the increase. Higher worldwide gases volumes drove the remaining underlying revenue increase of 8%. Excluding the impact of the acquisition of San Fu, electronics sales increased about 20%. On-site and pipeline volumes in the Chemicals Process Industries (CPI) Division were up 5%, despite a number of outages. Liquid bulk volumes in North America declined 3% and were flat in Europe. Liquid bulk volumes were strong in Asia, up 26%. On average, prices for liquid oxygen and liquid nitrogen (LOX/LIN) in North America were down 2%. Although underlying prices for LOX/LIN increased 2%, a negative 4% year-on-year surcharge variance resulted in the average price decline of 2%. LOX/LIN pricing in Europe was up 1%, despite an unfavorable customer mix from volumes at lower-priced accounts. Operating income of \$152.9 increased 25%, or \$30.4. Prior year results included a charge of \$26.2 for a global cost reduction plan and a write-off of \$7.3 in receivables associated with three bankrupt steel customers. Results were unfavorably impacted by higher raw material and energy, maintenance, pension, and SAP costs, and lower electronics specialty material pricing. These factors more than offset the favorable impact of higher volumes, currency and acquisitions, net of divestitures. 14 Operating margin of 13.5% was down .3%. Operating margin was favorably impacted by the prior year cost reduction plan charge of \$26.2. The dilutive effect of higher natural gas cost pass-through, higher on-site maintenance costs, and higher energy costs in the liquid bulk business were the principal offsetting factors. Gases equity affiliates' income of \$11.9 decreased 27%, or \$4.4. The decrease was due primarily to the consolidation of San Fu and the one-time tax benefit related to an asset revaluation of an Italian affiliate recorded in the prior year, offset to some extent by favorable currency effects. **CHEMICALS** Sales of \$398.5 increased 11%, or \$40.4. The effects of currency, natural gas cost pass-through, and divestitures accounted for 5% of the increase. The overall volume index increased 3%. In Chemical Intermediates, volumes increased 10%, led by higher amines. In Performance Materials, volumes were down 1%, led by performance polymers (emulsions). Operating income of \$33.7 declined 20%, or \$8.3 from the prior year, which included a \$4.6 charge for a global cost reduction plan. The decline was driven by higher raw material and energy costs and weaker performance polymers (emulsions) volumes, which more than offset improved volumes in higher amines and favorable currency effects. Operating margin of 8.5% declined 3.3%. Operating margin was favorably impacted by the prior year cost reduction plan charge of \$4.6. The decline was driven by higher natural gas and raw material costs. Chemicals equity affiliates' income of \$0.8 decreased \$2.0 from the prior year. Chemicals equity affiliates' income consists primarily of a global polymer joint venture. **EQUIPMENT** Sales of \$50.1 decreased 26%, or \$17.7. Operating income of \$3.0 decreased by \$2.1. A higher level of Liquefied Natural Gas heat exchanger (LNG) activity was offset by a decrease in helium container shipments. The sales backlog for the equipment segment at 31 March 2003 was \$231.7 compared to \$193.8 at 31 March 2002 and \$114.2 at 30 September 2002. The sales backlog has increased from the addition of a new air separation order received for a gas-to-liquids project in Qatar. Five LNG heat exchangers remain in the sales backlog. **ALL OTHER** All other principally comprises long-term research and development expense and unallocated corporate expenses and income. Operating loss of \$10.6 decreased \$4.2, primarily due to foreign exchange losses incurred in the prior year. **ANALYSIS OF OTHER ITEMS** **OTHER (INCOME) EXPENSE, NET** Other income of \$12.2 increased \$10.6. Results in 2002 included the one-time write-off of certain steel customer receivables and a foreign exchange loss, compared to a foreign exchange gain in 2003. **SELLING AND ADMINISTRATIVE EXPENSE (S&A)** S&A expense of \$203.9 increased 8%, or \$14.8 from the prior year, which included a \$14.1 charge for a global cost reduction plan. The effects of acquisitions, divestitures and currency, accounted for an 11% increase. In addition, S&A increased due to higher pension expense, SAP costs, and spending on growth initiatives. 15 **INTEREST EXPENSE** Interest expense of \$28.6 decreased 8%, or \$2.4. This decrease resulted from a lower average debt balance excluding currency effects and lower average interest rates, partially offset by the impact of a weaker U.S. dollar on the translation of foreign currency interest. **INCOME TAXES** The effective tax rates exclude minority interest. In the second quarter of 2003, the effective tax rate was 30.0% compared to 35.6% in the prior year. The difference between rates is principally due to nondeductible costs included in the sale of the U.S. packaged gas business in 2002. **SIX MONTHS FISCAL 2003 VS. SIX MONTHS FISCAL 2002** All comparisons are to the corresponding period in the prior year unless otherwise stated. (Millions of dollars, except per share) **RESULTS OF OPERATIONS CONSOLIDATED** Sales of \$3,025.1 increased 15%, or \$395.9. The effects of higher natural gas cost pass-through, favorable currency effects, and acquisitions net of divestitures accounted for 11% of the increase. The remaining underlying revenue increase of 4% was driven by higher worldwide gases volumes. Operating income of \$375.5 increased \$36.5, or 11%. The prior year results included a charge of \$30.8 for a global cost reduction plan and the write-off of \$7.3 in receivables associated with three bankrupt steel customers. The current year included a favorable adjustment of \$8.1 for lower than anticipated payments of fiscal year 2002 incentive compensation costs, and the favorable impacts of acquisitions, currency, and higher gases volumes. Partially offsetting these impacts were higher raw materials and energy costs, higher pensions and SAP expenses, higher maintenance costs, and lower electronics specialty material pricing. Income from equity affiliates of \$38.3 compared to \$38.7 in the prior year. Income from equity affiliates declined primarily due to the consolidation of San Fu, a one-time tax benefit related to an asset revaluation of an Italian affiliate recorded in the prior year, and lower results from the global polymer joint venture, offset by the favorable adjustments recorded in the first quarter of 2003 related to prior period divestitures. Net income was \$239.4, or \$1.07 diluted earnings per share, compared to net income of \$239.8, or \$1.08 diluted earnings per share. Excluding the cumulative effect of an accounting change related to the company's adoption of Statement of Financial Accounting Standards (SFAS) No. 143, "Accounting for Asset Retirement Obligations," net income was \$242.3, or \$1.09 diluted earnings per share in 2003. Prior year results included a gain on the sale of the U.S. packaged gas business (\$25.7, or \$.12 per share) and a charge for a global

cost reduction plan (\$18.9, or \$.09 per share). GASES Sales of \$2,155.3 increased 20%, or \$364.4. The effects of higher natural gas cost pass-through, favorable currency effects, and acquisitions accounted for 14% of the increase. Higher worldwide gases volumes drove the remaining underlying revenue increase of 6%. Excluding the impact of the acquisition of San Fu, electronics sales increased about 16%. On-site and pipeline volumes in the Chemicals Process Industries (CPI) Division were up 6%, despite weather disruptions to customer operations and outages. Liquid bulk volumes in North America declined 2% while liquid bulk volumes increased 2% in Europe. Liquid bulk volumes were strong in Asia, up 20%. On average, prices for LOX/LIN in North America were down 2%. Although underlying prices for LOX/LIN increased 3%, a negative 5% year-on-year surcharge variance resulted in an average price decline of 2%. LOX/LIN pricing in Europe was flat as the impact of price increases were offset by higher volumes at lower-priced accounts. Operating income of \$323.4 increased 18%, or \$48.9. Prior year results included a charge of \$26.2 for a global cost reduction plan and a write-off of \$7.3 in receivables associated with three bankrupt steel customers. Operating income was favorably impacted by increased gas volumes, currency effects, acquisitions net of divestitures, and lower incentive compensation costs. Partially offsetting these gains were higher raw materials and energy, maintenance, pension and SAP costs, and lower electronics specialty material pricing. Gases equity affiliates' income of \$26.6 decreased by 17%, or \$5.5. The decrease was due primarily to the consolidation of San Fu and the one-time tax benefit related to an asset revaluation of an Italian affiliate recorded in the prior year, offset to some extent by favorable adjustments to customary post-sale liabilities associated with two divested cogeneration plant investments. CHEMICALS Sales of \$752.3 increased 6%, or \$45.2. The effects of currency, natural gas cost pass-through, and divestitures accounted for 4% of the increase. The overall volume index was flat. In Chemical Intermediates, volumes increased 3%, led by polyurethane intermediates. In Performance Materials, volumes were down 2%, led by performance polymers (emulsions). Operating income of \$66.8 decreased by 19%, or \$15.7 from the prior year, which included a \$4.6 charge for a global cost reduction plan. The decline was driven by higher raw material and energy costs and weaker volumes in performance polymers (emulsions). This decline was partially offset by favorable currency effects and improved volumes in polyurethane intermediates. Chemicals equity affiliates' income was \$3.3 compared to \$5.1 in the prior year. Chemicals equity affiliates' income consists primarily of a global polymer joint venture. A long-term supplier of sulfuric acid, which is used in the production of dinitrotoluene (DNT), has been operating under Chapter 11 bankruptcy protection since 8 May 2001. The company's DNT operation in its polyurethane intermediates business and supply to its customers have not been materially impacted. The company expects this supplier to be successful in its reorganization. If reorganization is not successful, the profitability of the Chemicals segment could be materially impacted on an annual basis due to the supplier's shutdown and the company's inability to supply all of its customers' base requirements. To facilitate the supplier's ability to continue to operate in bankruptcy, the company has entered into certain loans and prepayments with this supplier. At 31 March 2003, amounts due to the company from loans and product prepayments totaled \$28.3. As of 30 April 2003, this balance was \$29.7. At this time, the company expects to fully recover these advances. The company will participate in financing the supplier's credit facility upon its emergence from bankruptcy, which could increase the company's credit exposure to the supplier. 17 EQUIPMENT Sales of \$117.5 decreased 10%, or \$13.7. Operating income of \$7.1 increased \$1.1. A higher level of project activity was partially offset by a decrease in helium container shipments. ALL OTHER All other principally comprises long-term research and development expense and unallocated corporate expenses and income. Operating loss of \$21.8 decreased \$2.2, primarily due to foreign exchange losses incurred in the prior year. EQUITY AFFILIATES' INCOME - OTHER Equity affiliates' income of \$8.3 represents a favorable adjustment to a customary post-sale liability associated with a divested business not associated with any of the company's current segments. ANALYSIS OF OTHER ITEMS OTHER (INCOME) EXPENSE, NET Other income of \$15.5 increased \$9.4. Results in 2002 included the one-time write-off of certain steel customer receivables and a foreign exchange loss, compared to a foreign exchange gain in 2003. SELLING AND ADMINISTRATIVE EXPENSE (S&A) S&A expense of \$394.7 increased 10%, or \$36.3 from the prior year, which included a \$14.1 charge for a global cost reduction plan. The effects of acquisitions, divestitures and currency, accounted for a 9% increase. In addition, S&A increased due to higher pension expense, SAP implementation costs, and spending on growth initiatives. INTEREST EXPENSE Interest expense of \$60.3 decreased 9%, or \$5.8. This decrease resulted from a lower average debt balance excluding currency effects and lower average interest rates, partially offset by the impact of a weaker U.S. dollar on the translation of foreign currency interest. INCOME TAXES The effective tax rates exclude minority interest. For the first six months of 2003, the effective tax rate was 30% compared to 33.1% in the prior year. The difference between rates is due principally to nondeductible costs included in the sale of the U.S. packaged gas business in 2002. The company expects an effective tax rate of 30.0% for 2003. This estimate is based on current tax law, the current estimate of earnings and the expected distribution of income among various tax jurisdictions. 2003 OUTLOOK Economic growth was slower than expected in the first half of 2003 and the economic outlook in many parts of the world remains uncertain. Continued geopolitical tensions and S.A.R.S. are just two factors that could influence the timing and pace of economic activity. Our current outlook for growth in U.S. manufacturing is 0-2%, with broader ranges in individual sectors. Silicon growth is now estimated between 0-5% due to further delays in the semiconductor industry recovery. The current outlook for electronics assumes modest sequential improvement in the second half of the year. Energy and raw material costs this year are higher than originally anticipated and have impacted our Chemicals segment and to a lesser extent, Gases. While energy-related costs have moderated from peak levels, they will likely remain at higher levels for the full year and could remain volatile as well. Pricing programs to recover 18 increased energy costs within our chemicals and merchant gases businesses are underway. We expect meaningful margin improvement in the second half of the year. The slowdown in demand across the basic manufacturing industries is affecting our North American merchant gas and performance polymers volumes. Our current outlook anticipates improved merchant volumes going forward. Chemicals volumes in Performance Materials are expected to benefit from seasonality in the second half of the year. For the Equipment segment, we anticipate a lower level of profitability. Despite a weaker than expected economic climate, the company continues to execute its plans consistent with its strategy, focusing on the elements of its business that are controllable, including process improvement activities and building leadership positions in growth markets. The company continues its portfolio management actions and is identifying ways to improve its cost structure. Such actions could reduce near-term results. LIQUIDITY AND CAPITAL RESOURCES CASH FLOW The company's cash flows from operating, investing, and financing activities, as reflected in the Consolidated Cash Flows Statements, are summarized in the following table:

Six  
 Months  
 Ended 31  
 March  
 2003  
 2002 ----  
 ---- Cash  
 provided  
 by (used  
 for):  
 Operating  
 activities \$  
 440.1 \$  
 477.1  
 Investing  
 activities  
 (494.1)  
 (78.8)  
 Financing  
 activities  
 (131.7)  
 (359.9)  
 Effect of  
 exchange  
 rate  
 changes on  
 cash 5.4  
 (6.8) ----  
 -----  
 (Decrease)  
 increase in  
 cash and  
 cash items  
 (\$180.3) \$  
 31.6 ----  
 -----

OPERATING ACTIVITIES Cash provided by operating activities in 2003 declined \$37.0, or 8%. Net income of \$239.4 was similar to the prior year. Working capital changes using cash drove the overall decline in cash from operating activities. The increase in accounts receivables and inventories was partially offset by an increase in accounts payable. The net increase was principally due to higher energy and raw material costs and increased sales volumes in the company's electronics and chemicals businesses. The prior year gain on sale of assets and investments was significantly higher due to the sale of the U.S. packaged gas business. This partially offset the impact of working capital changes. INVESTING ACTIVITIES Cash used for investing activities increased \$415.3 due primarily to acquisitions in 2003 and lower proceeds from sale of assets and investments. Acquisitions in 2003, totaling \$233.8, included American Homecare Supply, LLC. (AHS), additional small homecare businesses, and Sanwa Chemical Industry Co., Ltd. The principal acquisition of the company was AHS in October 2002, for \$166. Proceeds from the sale of assets and investments declined \$227.8 from the prior year. In 2002, the company sold the majority of its U.S. packaged gas business for proceeds of \$254.5. 19 Capital expenditures are detailed in the following table:

Six Months  
 Ended 31  
 March 2003  
 2002 ---- ----  
 Additions to  
 plant and  
 equipment  
 \$294.1  
 \$321.3  
 Investments in  
 and advances  
 to  
 unconsolidated  
 5.2 34.7  
 affiliates  
 Acquisitions  
 233.8 1.1  
 Long-term  
 debt assumed  
 in acquisitions  
 4.0 --- Capital  
 leases 2.6 1.8

-----  
 \$539.7  
 \$358.9 -----  
 -----

Capital expenditures for new plant and equipment are expected to be between \$600 and \$650 in 2003. In addition, the company intends to continue to pursue acquisition opportunities and investments in affiliated entities. It is anticipated these expenditures will be funded principally with cash from operations and proceeds from asset sales. If necessary, proceeds from debt issuance will also be utilized. FINANCING ACTIVITIES Cash used for financing activities declined \$228.2, primarily due to lower short-term and long-term debt repayments. Total debt at 31 March 2003 and 30 September 2002, expressed as a percentage of the sum of total debt, shareholders' equity, and minority interest, was 39% and 40%, respectively. Total debt increased from \$2,385.0 at 30 September 2002 to \$2,424.4 at 31 March 2003. There was \$41.0 of commercial paper outstanding at 31 March 2003. The company's total revolving credit commitments amounted to \$600.0 at 31 March 2003. No borrowings were outstanding under these commitments. Additional commitments totaling \$71.2 are maintained by the company's foreign subsidiaries, of which \$10.9 was utilized at 31 March 2003. The estimated fair value of the company's long-term debt, including current portion, as of 31 March 2003 is \$2,505.6 compared to a book value of \$2,353.9. CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS The company is obligated to make future payments under various contracts such as debt agreements, lease agreements and unconditional purchase obligations, and has certain contingent commitments such as debt and residual value guarantees. There have been no material changes to Contractual Obligations and Commercial Commitments as reflected in the Management's Discussion & Analysis in the company's 2002 annual report Form 10-K. Refer to Notes 11 and 12 to the consolidated financial statements in the company's 2002 annual report on Form 10-K for additional information on long-term debt and leases and Note 18 for information on commitments and contingencies. Information on the company's obligations under its various retirement plans, including amounts recognized in the balance sheet, is reported in Note 17 (Pension and Other Postretirement Benefits) to the consolidated financial statements in the company's 2002 annual report on Form 10-K. OFF-BALANCE SHEET ARRANGEMENTS The company's off-balance sheet arrangements include certain guarantee agreements and the sale and leaseback of U.S. cryogenic vessel equipment with a third party. The company's guarantee agreements are discussed in the 20 Notes to the consolidated financial statements under Guarantees and Warranties. Information on the sale and leaseback of U.S. cryogenic vessel equipment is contained in Note 12 to the consolidated financial statements in the company's 2002 annual report on Form 10-K. The company does not have an obligation arising out of a variable interest entity. The company's off-balance sheet arrangements are not reasonably likely to have a material impact on financial condition, changes in financial condition, results of operations, or liquidity. RELATED PARTY TRANSACTIONS The company's principal related parties are equity affiliates operating in industrial gas and chemicals businesses. During 2002 and the six months ended 31 March 2003, the company did not engage in any material transactions involving related parties that included terms or other aspects that differ from those which would be negotiated with clearly independent parties. MARKET RISKS AND SENSITIVITY ANALYSIS The company's earnings, cash flows, and financial position are exposed to market risks relating to fluctuations in interest rates and foreign currency exchange rates. It is the policy of the company to minimize its cash flow exposure to adverse changes in currency and exchange rates and to reduce the financial risks inherent in funding the company with debt capital. The company addresses these financial exposures through a controlled program of risk management that includes the use of derivative financial instruments. Counter parties to all derivative contracts are major financial institutions, thereby minimizing the risk of credit loss. All instruments are entered into for other than trading purposes. The net financial instrument position of the company increased from \$2,363.0 at 30 September 2002 to \$2,520.1 at 31 March 2003 primarily due to the impact of a weaker U.S. Dollar on the translation of foreign currency debt and the market value of foreign exchange forward contracts. Information on the company's utilization of financial instruments and an analysis of the sensitivity of these instruments to selected changes in market rates and prices is included in the company's 2002 annual report on Form 10-K. There was no material change to market risk sensitivity since 30 September 2002. CRITICAL ACCOUNTING POLICIES AND ESTIMATES Management's Discussion and Analysis of the company's financial condition and results of operations is based on the consolidated

financial statements and accompanying notes that have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The significant accounting policies of the company are described in Note 1 to the consolidated financial statements and the critical accounting policies and estimates are described in the Management's Discussion and Analysis included in the 2002 annual report on Form 10-K. Information concerning the company's implementation and impact of new accounting standards issued by the Financial Accounting Standards Board (FASB) is included in the notes to the consolidated financial statements. Otherwise, the company did not adopt an accounting policy in the current period that had a material impact on the company's financial condition, change in financial condition, liquidity or results of operations.

**21 NEW ACCOUNTING STANDARDS** In November 2002, the FASB published Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," and the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 00-21, "Accounting for Revenue Arrangements with Multiple Deliverables." In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure." In January 2003, the FASB published Interpretation No. 46, "Consolidation of Variable Interest Entities." See the notes to the consolidated financial statements for information concerning the company's implementation and impact of these new standards.

**FORWARD-LOOKING STATEMENTS** The forward-looking statements contained in this document are based on current expectations regarding important risk factors. Actual results may differ materially from those expressed. Factors that might cause forward-looking statements to differ materially from actual results include those specifically referenced as future events or outcomes that the company anticipates, as well as, among other things, overall economic and business conditions different than those currently anticipated and demand for the company's goods and services during that time; competitive factors in the industries in which it competes; interruption in ordinary sources of supply; the ability to recover increased energy and raw material costs from customers; spikes in the pricing of natural gas; changes in government regulations; consequences of acts of war or terrorism impacting the United States and other markets; the success of implementing cost reduction programs; the timing, impact, and other uncertainties of future acquisitions or divestitures; significant fluctuations in interest rates and foreign currencies; the impact of tax and other legislation and regulations in jurisdictions in which the company and its affiliates operate; and the timing and rate at which tax credits can be utilized.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK** Refer to the Market Risks and Sensitivity Analysis on page 21 of Item 2 on Management's Discussion and Analysis of Financial Condition and Results of Operations.

**ITEM 4. CONTROLS AND PROCEDURES** Under the supervision of the Chief Executive Officer and Chief Financial Officer, the company's management conducted an evaluation of the effectiveness of the design and operation of the company's disclosure controls and procedures within 90 days of the filing date of this quarterly report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of its disclosure controls and procedures have been effective. There have been no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of such evaluation.

**22 PART II. OTHER INFORMATION**

**Item 4. Submission of Matters to a Vote of Security Holders**

a. The Annual Meeting of Shareholders of the Registrant was held on 23 January 2003.

b. The following directors were elected at the meeting: Mario L. Baeza, L. Paul Bremer III, Edward E. Hagenlocker, and Terrence Murray. Directors whose term of office continued after the meeting include: James F. Hardymon, Charles H. Noski, Paula G. Rosput, Lawrason D. Thomas, Michael J. Donahue, Ursula F. Fairbairn, and John P. Jones III.

c. The following matters were voted on at the Annual Meeting:

1. Election of Directors

NUMBER OF  
VOTES CAST  
NAME OF  
DIRECTOR  
AGAINST  
BROKER OR  
NON- FOR  
WITHHELD  
ABSTENTIONS  
VOTES --- -----

-----  
--- Mario L.  
Baeza  
189,961,061  
3,626,776 0 0 L.  
Paul Bremer III\*  
190,101,765  
3,486,072 0 0  
Edward E.  
Hagenlocker  
189,961,906  
3,625,931 0 0  
Terrence Murray  
190,032,602  
3,555,235 0 0

2. Ratification of the appointment of KPMG LLP of Philadelphia, Pennsylvania, as independent auditor for the registrant for the fiscal year ending 30 September 2003

NUMBER OF  
VOTES CAST  
AGAINST OR  
BROKER FOR  
WITHHELD  
ABSTENTIONS  
NON-VOTES -  
-----

-----  
186,453,474  
5,574,172  
1,560,188-0

\* L. Paul Bremer III resigned from the Company's Board of Directors effective 25 April 2003, in order to accept President Bush's assignment to serve as civilian administrator of post-war Iraq. 23-3. Approval of the amendments to the Long-Term Incentive Plan

NUMBER OF  
VOTES CAST  
AGAINST OR  
BROKER FOR  
WITHHELD  
ABSTENTIONS  
NON-VOTES -  
-----

-----  
111,967,296  
78,773,690  
2,842,041-0

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K. (a) Exhibits required by Item 601 of Regulation S-K 10.1 Amended and Restated Supplementary Pension Plan of the Company Effective 1 May 2003. 10.2 Amended and Restated Long-Term Incentive Plan of the Company Effective January 23, 2003 10.3 Amended and Restated Supplementary Savings Plan of the Company Effective 1 April 1998, Reflecting Amendments Through September 30, 2002. 12 Computation of Ratios of Earnings to Fixed Charges. 99.1 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 99.2 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (b) Reports on Form 8-K Current Report on Form 8-K dated 22 January 2003, in which Items 5 and 9 of such Form were reported. 24 SIGNATURES Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. Air Products and Chemicals, Inc.

(Registrant) Date: May 14, 2003 By: /s/ John R. Owings \_\_\_\_\_ John R. Owings Vice President and Chief Financial Officer

25 CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER I, John P. Jones III certify that: 1. I have reviewed this quarterly report on Form 10-Q of Air Products and Chemicals, Inc.; 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report; 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report; 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have: a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared; b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date; 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions): a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: 14 May 2003 /s/ John P. Jones III \_\_\_\_\_ John P. Jones III Chairman, President, and Chief Executive Officer (Principal Executive Officer) 26 CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER I, John R. Owings certify that: 1. I have reviewed this quarterly report on Form 10-K of Air Products and Chemicals, Inc.; 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report; 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report; 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:



a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared; b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date; 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions): a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses. Date: 14 May 2003 /s/ John R. Owings----- John R. Owings Vice President and Chief Financial Officer (Principal Financial Officer) 27 EXHIBIT INDEX (a) 10.1 Amended and Restated Supplementary Pension Plan of the Company Effective 1 May 2003. (a) 10.2 Amended and Restated Long-Term Incentive Plan of the Company Effective January 23, 2003. (a) 10.3 Amended and Restated Supplementary Savings Plan of the Company Effective 1 April 1998, Reflecting Amendments Through September 30, 2002. (a) 12 Computation of Ratios of Earnings to Fixed Charges. (a) 99.1 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (a) 99.2 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 28