## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **FORM 10-Q**

×	QUARTERLY REPORT PURSUANT TO SECTION 13	OR 15(c	) OF THE SECURITIES EXC	HANGE	ACT OF 1934					
	For the quarterly period ended 30 June 2022									
			or							
	TRANSITION REPORT PURSUANT TO SECTION 13	OR 15(c	) OF THE SECURITIES EXC	HANGE	ACT OF 1934					
	For the transition period from to	•	,							
	·	C	commission File Number 00	01-0453	4					
			_		•					
			PRODUCTS <b>1</b>	Y						
		NR PF	RODUCTS AND CHEM	/IICALS	S. INC.					
	•		name of registrant as specifie		=					
	Delaware					23-1274	1455			
	(State or other jurisdiction of incorporatio	n or org	anization)		(I.R.S. Em	ployer Id	entification No.)			
			1940 Air Products Bould Ilentown, Pennsylvania 187 ss of principal executive office	106-550						
		(Regis	<b>610-481-4911</b> trant's telephone number, includ	ding area	code)					
	(Former name	e, former	Not Applicable address and former fiscal year	ar, if char	nged since last report)					
	Sec	urities	registered pursuant to Secti	ion 12(b	) of the Act:					
	Title of each class		Trading Symbol(s)		Name of each	h exchan	ge on which registered			
	Common Stock, par value \$1.00 per share	APD New York Stock E					•			
	1.000% Euro Notes due 2025 0.500% Euro Notes due 2028		APD25				New York Stock Exchange			
	0.800% Euro Notes due 2026 0.800% Euro Notes due 2032		APD28 APD32		New York Stock Exchange New York Stock Exchange					
prec	cate by check mark whether the registrant (1) has file beding 12 months (or for such shorter period that the relays. Yes $\boxtimes$ No $\square$									
	cate by check mark whether the registrant has submitt 32.405 of this chapter) during the preceding 12 months							lation S-1		
grov	cate by check mark whether the registrant is a large a wth company. See the definitions of "large accelerated nange Act.	ccelera filer," "a	ated filer, an accelerated file accelerated filer," "smaller re	er, a nor eporting	n-accelerated filer, a sm company," and "emergi	naller rep ng grow	oorting company, or an e th company' in Rule 12b	emerging 5-2 of the		
Larç	ge accelerated filer 🛛 🗎 Accelerated filer		Non-accelerated filer		Smaller reporting company		Emerging growth company			
	n emerging growth company, indicate by check mark it ncial accounting standards provided pursuant to Section			use the	extended transition per	iod for co	omplying with any new o	or revised		
India	cate by check mark whether the registrant is a shell cor	npany(	as defined in Rule 12b-2 of	the Exc	hange Act). Yes □ No 🏻	1				
The	number of shares of common stock, par value \$1 per	share, c	outstanding at 30 June 2022	2 was 22	21,798,982.					
	21	, -	<b>O</b>		. ,					

# AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries QUARTERLY REPORT ON FORM 10-Q For the quarterly period ended 30 June 2022

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## FORWARD-LOOKING STATEMENTS

This quarterly report contains "forward-looking statements" within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that do not relate solely to historical or current facts and can generally be identified by words such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "future," "goal," "intend," "may," "outlook," "plan," "positioned," "possible," "potential," "project," "should," "target," "will," "would," and similar expressions or variations thereof, or the negative thereof, but these terms are not the exclusive means of identifying such statements. Forward-looking statements are based on management's expectations and assumptions as of the date of this report and are not guarantees of future performance. You are cautioned not to place undue reliance on our forward-looking statements.

Forward-looking statements may relate to a number of matters, including expectations regarding revenue, margins, expenses, earnings, tax provisions, cash flows, pension obligations, share repurchases or other statements regarding economic conditions or our business outlook; statements regarding plans, projects, strategies and objectives for our future operations, including our ability to win new projects and execute the projects in our backlog; and statements regarding our expectations with respect to pending legal claims or disputes. While forward-looking statements are made in good faith and based on assumptions, expectations and projections that management believes are reasonable based on currently available information, actual performance and financial results may differ materially from projections and estimates expressed in the forward-looking statements because of many factors, including, without limitation:

- the duration and impacts of the ongoing COVID-19 global pandemic and efforts to contain its transmission, including the effect of these factors on our business, our customers, economic conditions and markets generally;
- changes in global or regional economic conditions, inflation and supply and demand dynamics in the market segments we serve, or in the financial
  markets that may affect the availability and terms on which we may obtain financing;
- the ability to implement price increases to offset cost increases;
- · disruptions to our supply chain and related distribution delays and cost increases;
- risks associated with having extensive international operations, including political risks, risks associated with unanticipated government actions and risks
  of investing in developing markets;
- project delays, contract terminations, customer cancellations, or postponement of projects and sales;
- · our ability to develop, operate, and manage costs of large scale and technically complex projects, including gasification and hydrogen projects;
- the future financial and operating performance of major customers, joint ventures, and equity affiliates;
- · our ability to develop, implement, and operate new technologies;
- our ability to execute the projects in our backlog and refresh our pipeline of new projects;
- · tariffs, economic sanctions and regulatory activities in jurisdictions in which we and our affiliates and joint ventures operate;
- the impact of environmental, tax, or other legislation, as well as regulations and other public policy initiatives affecting our business and the business of our affiliates and related compliance requirements, including legislation, regulations, or policies intended to address global climate change;
- · changes in tax rates and other changes in tax law;
- the timing, impact, and other uncertainties relating to acquisitions and divestitures, including our ability to integrate acquisitions and separate divested businesses, respectively;
- risks relating to cybersecurity incidents, including risks from the interruption, failure or compromise of our information systems;

## FORWARD-LOOKING STATEMENTS (CONTINUED)

- catastrophic events, such as natural disasters and extreme weather events, public health crises, acts of war, including Russia's invasion of Ukraine and the ongoing civil war in Yemen, or terrorism;
- the impact on our business and customers of price fluctuations in oil and natural gas and disruptions in markets and the economy due to oil and natural
  gas price volatility;
- · costs and outcomes of legal or regulatory proceedings and investigations;
- · asset impairments due to economic conditions or specific events;
- significant fluctuations in inflation, interest rates and foreign currency exchange rates from those currently anticipated;
- damage to facilities, pipelines or delivery systems, including those we own or operate for third parties;
- · availability and cost of electric power, natural gas, and other raw materials; and
- · the success of productivity and operational improvement programs.

In addition to the foregoing factors, forward-looking statements contained herein are qualified with respect to the risks disclosed elsewhere in this document, including in Item 2, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, and Item 3, *Quantitative and Qualitative Disclosures About Market Risk*, as well as with respect to the risks described in Item 1A, *Risk Factors*, to our Annual Report on Form 10-K for the fiscal year ended 30 September 2021. Any of these factors, as well as those not currently anticipated by management, could cause our results of operations, financial condition or liquidity to differ materially from what is expressed or implied by any forward-looking statement. Except as required by law, we disclaim any obligation or undertaking to update or revise any forward-looking statements contained herein to reflect any change in assumptions, beliefs, or expectations or any change in events, conditions, or circumstances upon which any such forward-looking statements are based.

## PART I—FINANCIAL INFORMATION

## Item 1. Financial Statements

# Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED INCOME STATEMENTS (Unaudited)

	Three Month 30 Jui		Nine Months Ended 30 June		
(Millions of dollars, except for share and per share data)	2022	2021	2022	2021	
Sales	\$3,189.3	\$2,604.7	\$9,128.6	\$7,481.9	
Cost of sales	2,342.1	1,801.9	6,717.3	5,179.8	
Facility closure	_	_	_	23.2	
Selling and administrative	216.9	213.3	676.7	626.3	
Research and development	24.8	23.2	71.8	67.8	
Gain on exchange with joint venture partner	_	_	_	36.8	
Other income (expense), net	21.9	10.8	49.5	43.1	
Operating Income	627.4	577.1	1,712.3	1,664.7	
Equity affiliates' income	116.1	63.2	384.7	202.3	
Interest expense	32.7	35.6	95.5	108.4	
Other non-operating income (expense), net	10.5	21.1	42.2	56.5	
Income From Continuing Operations Before Taxes	721.3	625.8	2,043.7	1,815.1	
Income tax provision	134.2	101.7	370.2	337.5	
Income From Continuing Operations	587.1	524.1	1,673.5	1,477.6	
Income from discontinued operations, net of tax	_	8.2	_	18.5	
Net Income	587.1	532.3	1,673.5	1,496.1	
Net income (loss) attributable to noncontrolling interests of continuing operations	5.0	(1.3)	0.5	7.4	
Net Income Attributable to Air Products	\$582.1	\$533.6	\$1,673.0	\$1,488.7	
Net Income Attributable to Air Products					
Net income from continuing operations	\$582.1	\$525.4	\$1,673.0	\$1,470.2	
Net income from discontinued operations	_	8.2	<del>-</del>	18.5	
Net Income Attributable to Air Products	\$582.1	\$533.6	\$1,673.0	\$1,488.7	
Per Share Data*					
Basic EPS from continuing operations	\$2.62	\$2.37	\$7.54	\$6.63	
Basic EPS from discontinued operations	Ψ2.02	0.04	ψσ·	0.08	
Basic EPS Attributable to Air Products	\$2.62	\$2.41	\$7.54	\$6.72	
Diluted EPS from continuing operations	\$2.62	\$2.36	\$7.52	\$6.61	
Diluted EPS from discontinued operations	_	0.04	_	0.08	
Diluted EPS Attributable to Air Products	\$2.62	\$2.40	\$7.52	\$6.69	
Weighted Average Common Shares (in millions)					
Basic	222.0	221.6	222.0	221.6	
Diluted	222.5	222.5	222.5	222.5	

<sup>\*</sup>Earnings per share ("EPS") is calculated independently for each component and may not sum to total EPS due to rounding.

# Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED COMPREHENSIVE INCOME STATEMENTS (Unaudited)

Three Months Ended 30 June

(Millions of dollars)	2022	2021
Net Income	\$587.1	\$532.3
Other Comprehensive (Loss) Income, net of tax:		
Translation adjustments, net of tax of \$27.7 and (\$3.5)	(576.1)	128.7
Net (loss) gain on derivatives, net of tax of (\$8.4) and \$7.1	(16.0)	8.5
Reclassification adjustments:		
Derivatives, net of tax of \$3.7 and (\$3.9)	11.4	(12.0)
Pension and postretirement benefits, net of tax of \$5.7 and \$6.1	17.5	18.7
Total Other Comprehensive (Loss) Income	(563.2)	143.9
Comprehensive Income	23.9	676.2
Net Income (Loss) Attributable to Noncontrolling Interests	5.0	(1.3)
Other Comprehensive (Loss) Income Attributable to Noncontrolling Interests	(18.2)	1.4
Comprehensive Income Attributable to Air Products	\$37.1	\$676.1

Nine Months Ended 30 June

	JU JUI IC	
(Millions of dollars)	2022	2021
Net Income	\$1,673.5	\$1,496.1
Other Comprehensive (Loss) Income, net of tax:		
Translation adjustments, net of tax of \$44.5 and (\$5.1)	(594.3)	399.8
Net (loss) gain on derivatives, net of tax of (\$34.8) and (\$3.4)	(55.9)	17.1
Reclassification adjustments:		
Derivatives, net of tax of \$18.4 and \$7.3	56.1	22.7
Pension and postretirement benefits, net of tax of \$16.6 and \$17.9	49.4	55.3
Total Other Comprehensive (Loss) Income	(544.7)	494.9
Comprehensive Income	1,128.8	1,991.0
Net Income Attributable to Noncontrolling Interests	0.5	7.4
Other Comprehensive (Loss) Income Attributable to Noncontrolling Interests	(10.0)	36.7
Comprehensive Income Attributable to Air Products	\$1,138.3	\$1,946.9

# Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED BALANCE SHEETS (Unaudited)

Short-term investments       357.6         Trade receivables, net       1,768.6         Inventories       514.0         Prepaid expenses       179.3         Other receivables and current assets       590.4         Total Current Assets       6,367.3         Investment in net assets of and advances to equity affiliates       3,339.5         Plant and equipment, at cost       28,349.1         Less: accumulated depreciation       14,217.4         Plant and equipment, net       14,131.7         Goodwill, net       866.8         Intangible assets, net       376.8         Noncurrent lease receivables       641.9	
Assets         Current Assets           Cash and cash items         \$2,957.4           Short-term investments         357.6           Trade receivables, net         1,768.6           Inventories         514.0           Prepaid expenses         179.3           Other receivables and current assets         590.4           Total Current Assets         6,367.3           Investment in net assets of and advances to equity affiliates         3,339.5           Plant and equipment, at cost         28,349.1           Less: accumulated depreciation         14,217.4           Plant and equipment, net         14,131.7           Goodwill, net         866.8           Intangible assets, net         376.8           Noncurrent lease receivables         641.9	\$4,468.9 1,331.9 1,451.3 453.9 119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Current Assets\$2,957.4Cash and cash items\$2,957.4Short-term investments357.6Trade receivables, net1,768.6Inventories514.0Prepaid expenses179.3Other receivables and current assets590.4Total Current Assets6,367.3Investment in net assets of and advances to equity affiliates3,339.5Plant and equipment, at cost28,349.1Less: accumulated depreciation14,217.4Plant and equipment, net14,131.7Goodwill, net866.8Intangible assets, net376.8Noncurrent lease receivables641.9	1,331.9 1,451.3 453.9 119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Cash and cash items       \$2,957.4         Short-term investments       357.6         Trade receivables, net       1,768.6         Inventories       514.0         Prepaid expenses       179.3         Other receivables and current assets       590.4         Total Current Assets       6,367.3         Investment in net assets of and advances to equity affiliates       3,339.5         Plant and equipment, at cost       28,349.1         Less: accumulated depreciation       14,217.4         Plant and equipment, net       14,131.7         Goodwill, net       866.8         Intangible assets, net       376.8         Noncurrent lease receivables       641.9	1,331.9 1,451.3 453.9 119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Short-term investments       357.6         Trade receivables, net       1,768.6         Inventories       514.0         Prepaid expenses       179.3         Other receivables and current assets       590.4         Total Current Assets       6,367.3         Investment in net assets of and advances to equity affiliates       3,339.5         Plant and equipment, at cost       28,349.1         Less: accumulated depreciation       14,217.4         Plant and equipment, net       14,131.7         Goodwill, net       866.8         Intangible assets, net       376.8         Noncurrent lease receivables       641.9	1,331.9 1,451.3 453.9 119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Trade receivables, net Inventories Inventories Inventories Inventories Investment in net assets of and advances to equity affiliates Investment in net assets of and advances to equity af	1,451.3 453.9 119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Inventories 514.0 Prepaid expenses 179.3 Other receivables and current assets 590.4  Total Current Assets 6,367.3 Investment in net assets of and advances to equity affiliates 3,339.5 Plant and equipment, at cost 28,349.1 Less: accumulated depreciation 14,217.4 Plant and equipment, net 3866.8 Intangible assets, net 376.8 Noncurrent lease receivables 641.9	453.9 119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Prepaid expenses Other receivables and current assets  Total Current Assets  Investment in net assets of and advances to equity affiliates Plant and equipment, at cost Less: accumulated depreciation Plant and equipment, net Plant and equipment, net Plant and equipment, net Soodwill, net Intangible assets, net Noncurrent lease receivables  179.3  6,367.3  16,367.3  179.3  189.4  199.4  199.5  199.4  199.6  199.6  199.7	119.4 550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Other receivables and current assets590.4Total Current Assets6,367.3Investment in net assets of and advances to equity affiliates3,339.5Plant and equipment, at cost28,349.1Less: accumulated depreciation14,217.4Plant and equipment, net14,131.7Goodwill, net866.8Intangible assets, net376.8Noncurrent lease receivables641.9	550.9 8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Total Current Assets6,367.3Investment in net assets of and advances to equity affiliates3,339.5Plant and equipment, at cost28,349.1Less: accumulated depreciation14,217.4Plant and equipment, net14,131.7Goodwill, net866.8Intangible assets, net376.8Noncurrent lease receivables641.9	8,376.3 1,649.3 27,488.8 14,234.2 13,254.6
Investment in net assets of and advances to equity affiliates  Plant and equipment, at cost  Less: accumulated depreciation  Plant and equipment, net  Plant and equipment, net  Goodwill, net  Intangible assets, net  Noncurrent lease receivables  3,339.5  28,349.1  14,217.4  Plant and equipment, net  866.8  866.8  866.8  866.8  866.8  866.8  866.8	1,649.3 27,488.8 14,234.2 13,254.6
Plant and equipment, at cost Less: accumulated depreciation Plant and equipment, net Plant and equipment, net Goodwill, net Intangible assets, net Noncurrent lease receivables  28,349.1 14,217.4 Plant and equipment, net 14,131.7 666.8 866.8 176.8 Noncurrent lease receivables	27,488.8 14,234.2 13,254.6
Less: accumulated depreciation14,217.4Plant and equipment, net14,131.7Goodwill, net866.8Intangible assets, net376.8Noncurrent lease receivables641.9	14,234.2 13,254.6
Plant and equipment, net  Goodwill, net  866.8  Intangible assets, net  Noncurrent lease receivables  14,131.7  866.8  176.8  176.8  176.8	13,254.6
Goodwill, net 866.8 Intangible assets, net 376.8 Noncurrent lease receivables 641.9	
Intangible assets, net 376.8 Noncurrent lease receivables 641.9	911.5
Noncurrent lease receivables 641.9	
	420.7
	740.3
Other noncurrent assets 1,765.0	1,506.5
	18,482.9
	26,859.2
Liabilities and Equity	
Current Liabilities	
	\$2,218.3
Accrued income taxes 107.9	93.9
Short-term borrowings 207.3	2.4
Current portion of long-term debt 547.3	484.5
Total Current Liabilities 3,406.9	2,799.1
Long-term debt 6,348.0	6,875.7
Long-term debt – related party 483.6	274.6
Other noncurrent liabilities 1,726.2	1,640.9
Deferred income taxes 1,308.6	1,180.9
Total Noncurrent Liabilities 9,866.4	9,972.1
Total Liabilities 13,273.3	12,771.2
Commitments and Contingencies - See Note 13	
Air Products Shareholders' Equity	
Common stock (par value \$1 per share; issued 2022 and 2021 - 249,455,584 shares) 249.4	249.4
Capital in excess of par value 1,130.8	1,115.8
Retained earnings 16,297.9	15,678.3
Accumulated other comprehensive loss (2,050.6)	(1,515.9)
	(1,987.9)
	13,539.7
Noncontrolling Interests 571.8	548.3
Total Equity 14,215.7	14,088.0
	26,859.2

# Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Nine Months Ended

	30 June	
(Millions of dollars)	2022	2021
Operating Activities		
Net income	\$1,673.5	\$1,496.1
Less: Net income attributable to noncontrolling interests of continuing operations	0.5	7.4
Net income attributable to Air Products	1,673.0	1,488.7
Income from discontinued operations	_	(18.5)
Income from continuing operations attributable to Air Products	1,673.0	1,470.2
Adjustments to reconcile income to cash provided by operating activities:		
Depreciation and amortization	1,005.4	988.7
Deferred income taxes	69.0	87.0
Facility closure	<del>_</del>	23.2
Undistributed earnings of equity method investments	(184.8)	(77.8)
Gain on sale of assets and investments	(21.4)	(30.3)
Share-based compensation	37.0	34.6
Noncurrent lease receivables	65.5	78.3
Other adjustments	(139.2)	(26.8)
Working capital changes that provided (used) cash, excluding effects of acquisitions:	,	,
Trade receivables	(389.7)	(84.3)
Inventories	(80.8)	(36.4)
Other receivables	(22.8)	53.6
Payables and accrued liabilities	320.1	139.8
Other working capital	(118.1)	(110.9)
Cash Provided by Operating Activities	2.213.2	2.508.9
Investing Activities	·	<u> </u>
Additions to plant and equipment, including long-term deposits	(2,139.1)	(1,847.8)
Acquisitions, less cash acquired	(65.1)	(9.8)
Investment in and advances to unconsolidated affiliates	(1,650.9)	(75.9)
Proceeds from sale of assets and investments	32.8	30.0
Purchases of investments	(1,247.9)	(1,953.8)
Proceeds frominyestments	2.219.2	1.535.2
Other investing activities	6.9	4.1
Cash Used for Investing Activities	(2,844.1)	(2,318.0)
Financing Activities	(=,)	(=,=:=:)
Long-termdebt proceeds	357.0	160.9
Payments on long-termdebt	(400.0)	(462.8)
Net increase in commercial paper and short-termborrowings	255.0	38.7
Dividends paid to shareholders	(1,023.9)	(924.7)
Proceeds from stock option exercises	16.3	8.1
Other financing activities	(16.5)	(23.3)
Cash Used for Financing Activities	(812.1)	(1,203.1)
Discontinued Operations	(012.1)	(1,200.1)
Cash provided by operating activities	<u>_</u>	6.7
Cash provided by investing activities	_	- O.1
Cash provided by financing activities		
Cash Provided by Discontinued Operations		6.7
Effect of Exchange Rate Changes on Cash	(68.5)	44.1
<u> </u>	` ,	
Decrease in cash and cash items	(1,511.5)	(961.4)
Cash and Cash Items – Beginning of year	4,468.9 \$2,957.4	5,253.0
Cash and Cash Items – End of Period	\$2,957.4	\$4,291.6

# Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF EQUITY (Unaudited)

Nine Months Ended 30 June 2022

		***************************************						
(Millions of dollars, except for per share data)	Common Stock	Capital in Excess of Par Value	Retained Eamings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Air Products Shareholders Equity	Non- controlling Interests	Total Equity
Balance at 30 September 2021	\$249.4	\$1,115.8	\$15,678.3	(\$1,515.9)	(\$1,987.9)	\$13,539.7	\$548.3	\$14,088.0
Net income	_	_	1,673.0	_	_	1,673.0	0.5	1,673.5
Other comprehensive loss	_	_	_	(534.7)	_	(534.7)	(10.0)	(544.7)
Dividends on common stock (per share \$4.74)	_	_	(1,051.2)	_	_	(1,051.2)	_	(1,051.2)
Dividends to noncontrolling interests	_	_		_	_		(1.0)	(1.0)
Share-based compensation	_	35.6	_	_	_	35.6		35.6
Issuance of treasury shares for stock option and award plans	_	(20.9)	_	_	4.3	(16.6)	_	(16.6)
Investments by noncontrolling interests	_		_	_	_	_	33.0	33.0
Purchase of noncontrolling interests	_	_	_	_	_	_	(1.9)	(1.9)
Other equity transactions	_	0.3	(2.2)	_	_	(1.9)	2.9	1.0
Balance at 30 June 2022	\$249.4	\$1,130.8	\$16,297.9	(\$2,050.6)	(\$1,983.6)	\$13,643.9	\$571.8	\$14,215.7

Nine Months Ended

_		30 Julie 202 I						
(Millions of dollars, except for per share data)	Common Stock	Capital in Excess of Par Value	Retained Eamings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Air Products Shareholders Equity	Non- controlling Interests	Total Equity
Balance at 30 September 2020	\$249.4	\$1,094.8	\$14,875.7	(\$2,140.1)	(\$2,000.0)	\$12,079.8	\$363.3	\$12,443.1
Net income	_	_	1,488.7	_	_	1,488.7	7.4	1,496.1
Other comprehensive income	_	_	_	458.2	_	458.2	36.7	494.9
Dividends on common stock (per share \$4.34)	_	_	(960.5)	_	_	(960.5)	_	(960.5)
Dividends to noncontrolling interests	_	_	_	_	_	_	(4.6)	(4.6)
Share-based compensation	_	32.9	_	_	_	32.9	_	32.9
Issuance of treasury shares for stock option and award plans	_	(21.7)	_	_	10.0	(11.7)	_	(11.7)
Investments by noncontrolling interests	_	_	_	_	_	_	10.0	10.0
Purchase of noncontrolling interests	_	(1.2)	_	_	_	(1.2)	(4.1)	(5.3)
Other equity transactions	_	0.4	(3.7)	_	_	(3.3)	_	(3.3)
Balance at 30 June 2021	\$249.4	\$1,105.2	\$15,400.2	(\$1,681.9)	(\$1,990.0)	\$13,082.9	\$408.7	\$13,491.6

# Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF EQUITY (cont.) (Unaudited)

Three Months Ended 30 June 2022

(Millions of dollars, except for per share data)	Common Stock	Capital in Excess of Par Value	Retained Eamings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Air Products Shareholders Equity	Non- controlling Interests	Total Equity
Balance at 31 March 2022	\$249.4	\$1,120.8	\$16,075.9	(\$1,505.6)	(\$1,985.4)	\$13,955.1	\$555.6	\$14,510.7
Net income	_	_	582.1	_	_	582.1	5.0	587.1
Other comprehensive loss	_	_	_	(545.0)	_	(545.0)	(18.2)	(563.2)
Dividends on common stock (per share \$1.62)	_	_	(359.3)	_	_	(359.3)	_	(359.3)
Share-based compensation	_	9.9	_	_	_	9.9	_	9.9
Issuance of treasury shares for stock option and award plans	_	0.1	_	_	1.8	1.9	_	1.9
Investments by noncontrolling interests	_	_	_	_	_	_	29.4	29.4
Other equity transactions	_	_	(0.8)	_	_	(0.8)	_	(0.8)
Balance at 30 June 2022	\$249.4	\$1,130.8	\$16,297.9	(\$2,050.6)	(\$1,983.6)	\$13,643.9	\$571.8	\$14,215.7

Three Months Ended 30 June 2021

		30 Julie 202 i						
(Millions of dollars, except for per share data)	Common Stock	Capital in Excess of Par Value	Retained Eamings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Air Products Shareholders Equity	Non- controlling Interests	Total Equity
Balance at 31 March 2021	\$249.4	\$1,094.4	\$15,200.0	(\$1,824.4)	(\$1,993.2)	\$12,726.2	\$408.6	\$13,134.8
Net income	_	_	533.6	_	_	533.6	(1.3)	532.3
Other comprehensive income	_	_	_	142.5	_	142.5	1.4	143.9
Dividends on common stock (per share \$1.50)	_	_	(332.0)	_	_	(332.0)	_	(332.0)
Dividends to noncontrolling interests	_	_	_	_	_	_	(1.2)	(1.2)
Share-based compensation	_	10.6	_	_	_	10.6	_	10.6
Issuance of treasury shares for stock option and award plans	_	_	_	_	3.2	3.2	_	3.2
Investment by noncontrolling interests	_	_	_	_	_	_	1.3	1.3
Other equity transactions	_	0.2	(1.4)	_	_	(1.2)	(0.1)	(1.3)
Balance at 30 June 2021	\$249.4	\$1,105.2	\$15,400.2	(\$1,681.9)	(\$1,990.0)	\$13,082.9	\$408.7	\$13,491.6

# Air Products and Chemicals, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(Millions of dollars unless otherwise indicated, except for share and per share data)

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## 1. BASIS OF PRESENTATION AND MAJOR ACCOUNTING POLICIES

#### Basis of Presentation

The interim consolidated financial statements of Air Products and Chemicals, Inc. and its subsidiaries ("we," "our," "us," the "Company," "Air Products," or "registrant") included herein have been prepared by us, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to such rules and regulations. In our opinion, the accompanying statements reflect adjustments necessary to present fairly the financial position, results of operations, and cash flows for those periods indicated and contain adequate disclosures to make the information presented not misleading. Adjustments included herein are of a normal, recurring nature unless otherwise disclosed in the notes to the interim consolidated financial statements. These notes, unless otherwise indicated, are presented on a continuing operations basis.

To fully understand the basis of presentation, the interim consolidated financial statements and related notes included herein should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended 30 September 2021 (the "2021 Form 10-K"). Results of operations for interim periods are not necessarily indicative of the results of operations for a full year.

## **Major Accounting Policies**

Refer to our 2021 Form 10-K for a description of major accounting policies. There have been no significant changes to these accounting policies during the first nine months of fiscal year 2022.

#### **Segment Reorganization**

We reorganized our reporting segments effective 1 October 2021. Prior year segment information presented has been updated to conform with the fiscal year 2022 presentation. Refer to Note 19, *Business Segment Information*, for additional information.

#### Russia's Invasion of Ukraine

In March 2022, we announced our intent to divest our small industrial gas business in Russia due to Russia's invasion of Ukraine. As a result, we reclassified assets that met the held for sale criteria in our Europe segment to "Other receivables and current assets" in the second quarter of fiscal year 2022. The effect of this reclassification is excluded from our consolidated statement of cash flows for the nine months ended 30 June 2022. As of 30 June 2022, assets held for sale associated with our Russia business had a carrying value of approximately \$75. Our consolidated balance sheet also includes approximately \$45 as of 30 June 2022 within "Plant and equipment, net" related to a suspended project in Ukraine.

#### Risks and Uncertainties

We are subject to various risks and uncertainties, including, but not limited to, those resulting from the COVID-19 pandemic as well as from increased inflationary pressures and Russia's invasion of Ukraine. Our results of operations for the periods covered by this report were not materially impacted by these events. However, given the dynamic nature of these circumstances, uncertainty remains related to how these events may affect our business, results of operations, and overall financial performance in future periods. For example, there is uncertainty regarding our ability to recover the carrying value of our assets in Russia and Ukraine.

## 2. NEW ACCOUNTING GUIDANCE

### New Accounting Guidance to be Implemented

## Government Assistance

In November 2021, the Financial Accounting Standards Board ("FASB") issued disclosure guidance to increase the transparency of transactions an entity has with a government that are accounted for by applying a grant or contribution accounting model. This guidance is effective beginning in fiscal year 2023, with early adoption permitted. We are evaluating the impact this guidance will have on our consolidated financial statements.

### Acquired Revenue Contracts in a Business Combination

In October 2021, the FASB issued an update for the recognition of contract assets and liabilities acquired in a business combination. Rather than recognizing such items at fair value on the acquisition date, the acquirer would measure and recognize contract assets and liabilities in accordance with ASC 606, Revenue from Contracts with Customers, as if it had originated the contract. This guidance is effective beginning in fiscal year 2024, with early adoption permitted. We are evaluating the impact this guidance will have on our consolidated financial statements.

## Reference Rate Reform

In March 2020, the FASB issued an update to provide practical expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. This update is primarily applicable to our contracts and hedging relationships that reference the London Inter-Bank Offered Rate ("LIBOR"). The amendments may be applied to impacted contracts and hedges prospectively through 31 December 2022. To date, we have had no impacts on our hedging relationships related to reference rate reform. We will continue to evaluate the impact this guidance could have on our consolidated financial statements.

#### 3. ACQUISITIONS

#### Fiscal Year 2021

## Gain on Exchange With Joint Venture Partner

We previously held a 50% ownership interest in Tyczka Industrie-Gases GmbH ("TIG"), a joint venture in Germany with the Tyczka Group that was primarily a merchant gases business. We accounted for this arrangement as an equity method investment in our former Industrial Gases – EMEA segment. Effective 23 February 2021 (the "acquisition date"), TIG was separated into two businesses, one of which we acquired on a 100% basis. Our partner paid us

\$10.8 to acquire the other business. The exchange resulted in a gain of \$36.8 (\$27.3 after-tax), which is reflected as "Gain on exchange with joint venture partner" on our consolidated income statements for the nine months ended 30 June 2021. The gain included \$12.7 from the revaluation of our previously held equity interest in the portion of the business that we retained and \$24.1 from the sale of our equity interest in the remaining business. The gain was not recorded in segment results.

We estimated an acquisition date fair value of \$15.4 for our previously held equity interest in the acquired portion of the business using a market approach, which considered historical earnings and the application of a market-based multiple derived from comparable transactions.

We accounted for the acquisition as a business combination. The results of this business are consolidated within our Europe segment.

#### 4. REVENUE RECOGNITION

The majority of our revenue is generated from our sale of gas customers within the regional industrial gases segments. We distribute gases through either our on-site or merchant supply mode depending on various factors, including the customer's volume requirements and location. The Corporate and other segment serves our sale of equipment customers.

### Disaggregation of Revenue

The tables below present our consolidated sales disaggregated by supply mode for each of our reporting segments for the three and nine months ended 30 June 2022 and 2021. We believe this presentation best depicts the nature, timing, type of customer, and contract terms for our sales.

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total	%
Three Months Ended 30 June 2022			•				
On-site	\$899.5	\$446.2	\$281.8	\$18.8	\$—	\$1,646.3	51 %
Merchant	516.8	305.2	457.8	16.6	_	1,296.4	41 %
Sale of Equipment	_	_	_	_	246.6	246.6	8 %
Total	\$1,416.3	\$751.4	\$739.6	\$35.4	\$246.6	\$3,189.3	100 %
Three Months Ended 30 June 2021							
On-site	\$607.9	\$442.8	\$205.0	\$17.1	\$—	\$1,272.8	49 %
Merchant	455.4	309.0	394.4	6.8	_	1,165.6	45 %
Sale of Equipment	_	_	_	_	166.3	166.3	6 %
Total	\$1,063.3	\$751.8	\$599.4	\$23.9	\$166.3	\$2,604.7	100 %

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total	%
Nine Months Ended 30 June 2022							
On-site	\$2,432.1	\$1,358.2	\$899.4	\$52.4	\$—	\$4,742.1	52 %
Merchant	1,394.9	924.8	1,323.0	35.6	_	3,678.3	40 %
Sale of Equipment	_	_	_	_	708.2	708.2	8 %
Total	\$3,827.0	\$2,283.0	\$2,222.4	\$88.0	\$708.2	\$9,128.6	100 %
Nine Months Ended 30 June 2021							
On-site	\$1,785.9	\$1,273.7	\$564.2	\$48.9	\$—	\$3,672.7	49 %
Merchant	1,266.5	893.1	1,137.1	20.7	_	3,317.4	44 %
Sale of Equipment	_	_	_	_	491.8	491.8	7 %
Total	\$3,052.4	\$2,166.8	\$1,701.3	\$69.6	\$491.8	\$7,481.9	100 %

#### **Remaining Performance Obligations**

As of 30 June 2022, the transaction price allocated to remaining performance obligations is estimated to be approximately \$24 billion. This amount includes fixed-charge contract provisions associated with our on-site and sale of equipment supply modes. We estimate that approximately half of this revenue will be recognized over the next five years and the balance thereafter.

Expected revenue associated with new on-site plants that are not yet on stream is excluded from this amount. In addition, this amount excludes consideration associated with contracts having an expected duration of less than one year and variable consideration for which we recognize revenue at the amount to which we have the right to invoice, including energy pass-through costs.

In the future, actual amounts will differ due to events outside of our control, including, but not limited to, inflationary price escalations; currency exchange rates; and amended, terminated, or renewed contracts.

#### **Contract Balances**

The table below details balances arising from contracts with customers:

		30 June	30 September
	Balance Sheet Location	2022	2021
Assets			
Contract assets – current	Other receivables and current assets	\$53.0	\$119.4
Contract fulfillment costs – current	Other receivables and current assets	101.4	125.5
Liabilities			
Contract liabilities – current	Payables and accrued liabilities	477.1	366.8
Contract liabilities – noncurrent	Other noncurrent liabilities	68.8	58.4

Changes to our contract balances primarily relate to our sale of equipment contracts. During the nine months ended 30 June 2022, we recognized approximately \$210 in revenue associated with sale of equipment contracts that was included within our contract liabilities as of 30 September 2021.

#### 5. DISCONTINUED OPERATIONS

Income from discontinued operations, net of tax, was \$8.2 and \$18.5 for the three and nine months ended 30 June 2021, respectively. In the third quarter of fiscal year 2021, we recorded a net tax benefit of \$8.2 upon release of tax liabilities related to uncertain tax positions associated with our former Energy-from-Waste ("EfW") business. These liabilities were established in 2016 and released after expiration of the statute of limitations. Additionally, we recorded a tax benefit of \$10.3 in the first quarter of fiscal year 2021 primarily from the settlement of a state tax appeal related to the gain on the sale of our former Performance Materials Division in fiscal year 2017. Our consolidated statement of cash flows for the nine months ended 30 June 2021 includes \$6.7 received as part of the settlement.

#### 6. INVENTORIES

The components of inventories are as follows:

	30 June	30 September
	2022	2021
Finished goods	\$160.6	\$150.7
Work in process	23.0	24.0
Raw materials, supplies, and other	330.4	279.2
Inventories	\$514.0	\$453.9

## 7. EQUITY AFFILIATES

#### Equity Affiliate Investment in Jazan Integrated Gasification and Power Company ("JIGPC")

On 27 October 2021, we made an initial investment of \$1.6 billion in Jazan Integrated Gasification and Power Company ("JIGPC"). JIGPC is a joint venture with Saudi Aramco Power Company (a subsidiary of Aramco), ACWA Power, and Air Products Qudra in the Jazan Economic City, Saudi Arabia. Our investment represents a 55% interest in the joint venture, of which 4% is attributable to the non-controlling partner of Air Products Qudra. The \$1.6 billion investment, which includes approximately \$130 from the non-controlling partner, is primarily in the form of shareholder loans that qualify as in-substance common stock in the joint venture.

We expect to make an additional investment in JIGPC of approximately \$1 billion in 2023.

We determined JIGPC is a variable interest entity for which we are not the primary beneficiary as we do not have the power to direct the activities that are most significant to the economic performance of the joint venture. Instead, these activities, including plant dispatch, operating and maintenance decisions, budgeting, capital expenditures, and financing, require unanimous approval of the owners or are controlled by the customer. Since we have the ability to exercise significant influence in the joint venture, we accounted for our investment in JIGPC under the equity method within the Middle East and India segment.

Pursuant to the joint venture agreement, cash distributions include preferred distributions to some shareholders. We record our share of income considering current distributions and projections of cash available to Air Products over the life of the venture.

As of 30 June 2022, the carrying value of our investment totaled \$1,743.9 and is presented as "Investments in and advances to equity affiliates" on our consolidated balance sheet. Our loss exposure is limited to our investment in the joint venture.

#### JIGPC Joint Venture

On 27 September 2021, JIGPC signed definitive agreements for the acquisition of project assets from Aramco for \$12 billion and entered into related project financing for the purchase. JIGPC will complete the acquisition of the project assets, which include power blocks, gasifiers, air separation units, syngas cleanup assets, and utilities, in two phases. The first phase was completed on 27 October 2021 for \$7 billion. The second phase is expected to be completed in 2023. JIGPC will commission, operate, and maintain the project assets to supply electricity, steam, hydrogen, and utilities to Aramco's refinery and terminal complex under a 25-year agreement, which commenced in the first quarter of fiscal year 2022.

JIGPC accounted for the asset transfer as a financing. Accordingly, the joint venture recorded a financing receivable upon acquisition and will recognize financing income over the supply term.

#### Jazan Gas Project Company

Jazan Gas Project Company ("JGPC"), a joint venture between Air Products and ACWA Holding, entered into a 20-year oxygen and nitrogen supply agreement in 2015 to supply Aramco's oil refinery and power plant in Jazan, Saudi Arabia. We own 26% of the joint venture.

In October 2021, the supply agreement between JGPC and Aramco was terminated, and JGPC sold its air separation units to Aramco. We initially sold these assets to JGPC and deferred revenue and profit equal to our ownership percentage in the joint venture. With the termination of the supply agreement and sale of the air separation units complete, we recognized the remaining deferred profit, net of other project finalization costs, in equity affiliates' income in the first quarter of fiscal year 2022.

As of 30 September 2021, our consolidated balance sheets included \$94.4 reflected within "Payables and accrued liabilities" for our obligation to make equity contributions based on our proportionate share of advances received by the joint venture under an equity bridge loan. The joint venture utilized a portion of the proceeds from the sale of the air separation units to repay its outstanding debt, including the equity bridge loan. Accordingly, we recorded a noncash adjustment of \$94.4 in the first quarter of fiscal year 2022 to reduce our obligation to zero with a corresponding reduction to the carrying value of our investment in the joint venture.

#### 8. GOODWILL

Changes to the carrying amount of consolidated goodwill by segment for the nine months ended 30 June 2022 are as follows:

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total
Goodwill, net at 30 September 2021	\$151.0	\$184.3	\$533.5	\$8.0	\$34.7	\$911.5
Acquisitions <sup>(A)</sup>	_	_	17.0	7.5	_	24.5
Currency translation and other	(5.6)	(5.4)	(57.7)	_	(0.5)	(69.2)
Goodwill, net at 30 June 2022	\$145.4	\$178.9	\$492.8	\$15.5	\$34.2	\$866.8

<sup>(</sup>A) We recognized goodwill in the first nine months of fiscal year 2022 for expected cost synergies associated with small business combinations, of which \$3.2 is deductible for tax purposes.

	30 June	30 September
	2022	2021
Goodwill, gross	\$1,155.1	\$1,239.2
Accumulated impairment losses <sup>(A)</sup>	(288.3)	(327.7)
Goodwill, net	\$866.8	\$911.5

<sup>(</sup>A) Accumulated impairment losses include the impacts of currency translation. These losses are attributable to our Latin America reporting unit ("LASA") within the Americas segment.

We review goodwill for impairment annually in the fourth quarter of the fiscal year and whenever events or changes in circumstances indicate that the carrying value of goodwill might not be recoverable.

#### 9. FINANCIAL INSTRUMENTS

#### **Currency Price Risk Management**

Our earnings, cash flows, and financial position are exposed to foreign currency risk from foreign currency-denominated transactions and net investments in foreign operations. It is our policy to seek to minimize our cash flow volatility from changes in currency exchange rates. This is accomplished by identifying and evaluating the risk that our cash flows will change in value due to changes in exchange rates and by executing strategies necessary to manage such exposures. Our objective is to maintain economically balanced currency risk management strategies that provide adequate downside protection.

## **Forward Exchange Contracts**

We enter into forward exchange contracts to reduce the cash flow exposure to foreign currency fluctuations associated with highly anticipated cash flows and certain firm commitments, such as the purchase of plant and equipment. We also enter into forward exchange contracts to hedge the cash flow exposure on intercompany loans and third-party debt. This portfolio of forward exchange contracts consists primarily of Euros and U.S. Dollars. The maximum remaining term of any forward exchange contract currently outstanding and designated as a cash flow hedge at 30 June 2022 is 4.0 years.

Forward exchange contracts are also used to hedge the value of investments in certain foreign subsidiaries and affiliates by creating a liability in a currency in which we have a net equity position. The primary currency pair in this portfolio of forward exchange contracts is Euros and U.S. Dollars.

We also utilize forward exchange contracts that are not designated as hedges. These contracts are used to economically hedge foreign currency-denominated monetary assets and liabilities, primarily working capital. The primary objective of these forward exchange contracts is to protect the value of foreign currency-denominated monetary assets and liabilities from the effects of volatility in foreign exchange rates that might occur prior to their receipt or settlement. This portfolio of forward exchange contracts consists of many different foreign currency pairs, with a profile that changes from time to time depending on our business activity and sourcing decisions.

The table below summarizes our outstanding currency price risk management instruments:

	30 June	e 2022	30 September 2021		
	US\$ Notional	Years Average Maturity	US\$ Notional	Years Average Maturity	
Forward Exchange Contracts:					
Cash flow hedges	\$4,640.8	0.8	\$3,465.2	0.6	
Net investment hedges	572.4	2.3	638.0	3.0	
Not designated	486.7	0.2	692.6	0.1	
Total Forward Exchange Contracts	\$5,699.9	0.9	\$4,795.8	0.8	

The increase in the notional value of cash flow hedges from 30 September 2021 to 30 June 2022 is primarily due to the origination of forward exchange contracts that hedge forecasted foreign currency costs for capital projects.

We also use foreign currency-denominated debt to hedge the foreign currency exposures of our net investment in certain foreign subsidiaries. The designated foreign currency-denominated debt and related accrued interest was €1,278.1 million (\$1,339.6) at 30 June 2022 and €1,297.5 million (\$1,502.6) at 30 September 2021. The designated foreign currency-denominated debt is presented within "Long-term debt" on the consolidated balance sheets.

#### **Debt Portfolio Management**

It is our policy to identify, on a continuing basis, the need for debt capital and to evaluate the financial risks inherent in funding the Company with debt capital. Reflecting the result of this ongoing review, our debt portfolio and hedging program are managed with the intent to (1) reduce funding risk with respect to borrowings made by us to preserve our access to debt capital and provide debt capital as required for funding and liquidity purposes, and (2) manage the aggregate interest rate risk and the debt portfolio in accordance with certain debt management parameters.

### **Interest Rate Management Contracts**

We enter into interest rate swaps to change the fixed/variable interest rate mix of our debt portfolio in order to maintain the percentage of fixed- and variable-rate debt within the parameters set by management. In accordance with these parameters, the agreements are used to manage interest rate risks and costs inherent in our debt portfolio. Our interest rate management portfolio generally consists of fixed-to-floating interest rate swaps (which are designated as fair value hedges), pre-issuance interest rate swaps and treasury locks (which hedge the interest rate risk associated with anticipated fixed-rate debt issuances and are designated as cash flow hedges), and floating-to-fixed interest rate swaps (which are designated as cash flow hedges). As of 30 June 2022, the outstanding interest rate swaps were denominated in U.S. Dollars. The notional amount of the interest rate swap agreements is equal to or less than the designated debt being hedged. When interest rate swaps are used to hedge variable-rate debt, the indices of the swaps and the debt to which they are designated are the same. It is our policy not to enter into any interest rate management contracts which lever a move in interest rates on a greater than one-to-one basis.

## **Cross Currency Interest Rate Swap Contracts**

We enter into cross currency interest rate swap contracts when our risk management function deems necessary. These contracts may entail both the exchange of fixed- and floating-rate interest payments periodically over the life of the agreement and the exchange of one currency for another currency at inception and at a specified future date. The contracts are used to hedge either certain net investments in foreign operations or non-functional currency cash flows related to intercompany loans. The current cross currency interest rate swap portfolio consists of fixed-to-fixed swaps primarily between the U.S. Dollar and each of the Chinese Renminbi, Indian Rupee, and Chilean Peso.

The table below summarizes our outstanding interest rate management contracts and cross currency interest rate swaps:

		30 June 2022				30 Septemb	ber 2021	
	US\$ Notional	Average Pay%	Average Receive %	Years Average Maturity	US\$ Notional	Average Pay%	Average Receive %	Years Average Maturity
Interest rate swaps (fair value hedge)	\$800.0	Various	1.64 %	5.3	\$200.0	LIBOR	2.76 %	0.1
Cross currency interest rate swaps (net investment hedge)	\$214.4	4.34 %	3.15 %	1.5	\$210.2	4.32 %	3.14 %	2.2
Cross currency interest rate swaps (cash flow hedge)	\$981.9	4.92 %	2.93 %	2.1	\$1,005.7	4.98 %	2.93 %	2.7
Cross currency interest rate swaps (not designated)	\$—	-%	-%	0.0	\$4.2	5.39 %	3.54 %	2.2

The table below provides the amounts recorded on the consolidated balance sheet related to cumulative basis adjustments for fair value hedges:

	Carrying amounts	of hedged item	Cumulative hedging adjustment, included in carrying amount			
	30 June	30 September	30 June	30 September		
Balance Sheet Location	2022	2021	2022	2021		
Current portion of long-term debt	<b>\$</b> —	\$400.5	\$—	\$0.5		
Long-term debt	2,044.7		(44.9)	_		

The table below summarizes the fair value and balance sheet location of our outstanding derivatives:

	Balance Sheet Location	30 June 2022	30 September 2021	Balance Sheet Location	30 June 2022	30 September 2021
Derivatives Designated as Hedging Instruments:	g					
Forward exchange contracts	Other receivables and current assets	\$55.2	\$35.1	Payables and accrued liabilities	\$117.8	\$57.2
Interest rate management contracts	Other receivables and scurrent assets	20.9	16.0	Payables and accrued liabilities	7.8	5.2
Forward exchange contracts	Other noncurrent assets	26.3	5.5	Other noncurrent liabilities	12.3	25.2
Interest rate management contracts	Other noncurrent assets	29.6	18.1	Other noncurrent liabilities	73.7	27.5
Total Derivatives Designated as Hedging Instruments		\$132.0	\$74.7		\$211.6	\$115.1
Derivatives Not Designated as Hedging Instruments:						
Forward exchange contracts	Other receivables and current assets	5.6	8.7	Payables and accrued liabilities	3.5	6.4
Total Derivatives Not Designated as Hedging Instruments		\$5.6	\$8.7		\$3.5	\$6.4
Total Derivatives		\$137.6	\$83.4		\$215.1	\$121.5

Refer to Note 10, Fair Value Measurements, which defines fair value, describes the method for measuring fair value, and provides additional disclosures regarding fair value measurements.

The tables below summarize gains (losses) recognized in other comprehensive income during the period related to our net investment and cash flow hedging relationships:

		Three Months Ended 30 June		s Ended ne
	2022	2021	2022	2021
Net Investment Hedging Relationships				
Forward exchange contracts	\$45.7	\$2.3	\$56.0	(\$15.0)
Foreign currency debt	76.2	(17.2)	143.2	(17.9)
Cross currency interest rate swaps	13.1	(1.9)	3.4	(14.2)
Total Amount Recognized in OCI	135.0	(16.8)	202.6	(47.1)
Tax effects	(33.5)	4.3	(50.2)	11.7
Net Amount Recognized in OCI	\$101.5	(\$12.5)	\$152.4	(\$35.4)

		Three Months Ended 30 June		Ended ne
	2022	2021	2022	2021
Derivatives in Cash Flow Hedging Relationships				
Forward exchange contracts	(\$89.4)	\$37.1	(\$152.9)	\$44.5
Forward exchange contracts, excluded components	1.8	(2.5)	1.1	(9.5)
Other <sup>(A)</sup>	63.2	(19.0)	61.1	(21.3)
Total Amount Recognized in OCI	(24.4)	15.6	(90.7)	13.7
Tax effects	8.4	(7.1)	34.8	3.4
Net Amount Recognized in OCI	(\$16.0)	\$8.5	(\$55.9)	\$17.1

<sup>(</sup>A) Other primarily includes interest rate and cross currency interest rate swaps for which excluded components are recognized in "Payables and accrued liabilities" and "Other receivables and current assets" as a component of accrued interest payable and accrued interest receivable, respectively. These excluded components are recorded in "Other non-operating income (expense), net" over the life of the cross currency interest rate swap. Other also includes the recognition of our share of gains and losses, net of tax, related to interest rate swaps held by our equity affiliates.

The tables below summarize the location and amounts recognized in income related to our cash flow and fair value hedging relationships by contract type:

	Three Months Ended 30 June							
-	Sales		Cost of Sales		Interest Expense		Other Non-Operatir Income (Expense), N	
	2022	2021	2022	2021	2022	2021	2022	2021
Total presented in consolidated income statements that includes effects of hedging below	\$3,189.3	\$2,604.7	\$2,342.1	\$1,801.9	\$32.7	\$35.6	\$10.5	\$21.1
(Gain) Loss Effects of Cash Flow Hedging:								
Forward Exchange Contracts:								
Amount reclassified from OCI into income	\$—	\$—	\$1.7	\$0.3	\$—	\$—	\$69.9	(\$27.8)
Amount excluded from effectiveness testing recognized in earnings based on amortization approach	_	_	_	_	_	_	1.8	2.3
Other:								
Amount reclassified from OCI into income	_	_	_	_	1.5	1.4	(59.8)	7.9
Total (Gain) Loss Reclassified from OCI to Income	_	_	1.7	0.3	1.5	1.4	11.9	(17.6)
Tax effects	_	_	(0.4)	(0.1)	(0.5)	(0.5)	(2.8)	4.5
Net (Gain) Loss Reclassified from OCI to Income	\$—	\$—	\$1.3	\$0.2	\$1.0	\$0.9	\$9.1	(\$13.1)
(Gain) Loss Effects of Fair Value Hedging:								
Other:								
Hedged items	\$—	\$—	\$—	\$—	(\$20.9)	(\$1.2)	\$—	\$—
Derivatives designated as hedging instruments	_	_	_	_	20.9	1.2	<u> </u>	_
Total (Gain) Loss Recognized in Income	\$—	\$—	\$—	\$—	\$—	<b>\$</b> —	\$—	\$—

	Nine Months Ended 30 June							
	Sales	5	Cost of Sales		Interest Expense		Other Non-Operating Income (Expense), Net	
_	2022	2021	2022	2021	2022	2021	2022	2021
Total presented in consolidated income statements that includes effects of hedging below	\$9,128.6	\$7,481.9	\$6,717.3	\$5,179.8	\$95.5	\$108.4	\$42.2	\$56.5
(Gain) Loss Effects of Cash Flow Hedging:								
Forward Exchange Contracts:								
Amount reclassified from OCI into income	\$0.7	\$0.2	\$2.0	(\$1.6)	\$—	\$—	\$110.8	(\$25.4)
Amount excluded from effectiveness testing recognized in earnings based on amortization approach	_	_	_	_	_	_	4.2	7.7
Other:								
Amount reclassified from OCI into income	_	_	_	_	4.4	4.2	(47.6)	44.9
Total (Gain) Loss Reclassified from OCI to Income	0.7	0.2	2.0	(1.6)	4.4	4.2	67.4	27.2
Tax effects	(0.2)	_	(0.5)	0.5	(1.6)	(1.5)	(16.1)	(6.3)
Net (Gain) Loss Reclassified from OCI to Income	\$0.5	\$0.2	\$1.5	(\$1.1)	\$2.8	\$2.7	\$51.3	\$20.9
(Gain) Loss Effects of Fair Value Hedging:								
Other:								
Hedged items	\$—	\$—	\$—	\$—	(\$45.4)	(\$3.9)	\$—	\$—
Derivatives designated as hedging instruments	_	_	_		45.4	3.9	_	_
Total (Gain) Loss Recognized in Income	\$—	\$—	\$—	\$	\$—	\$—	\$—	\$—

The tables below summarize the location and amounts recognized in income related to our derivatives not designated as hedging instruments by contract type:

	Three Months Ended 30 June					
	Other Income (Ex	(pense), Net	Other Non-Opera (Expense)			
	2022	2021	2022	2021		
The Effects of Derivatives Not Designated as Hedging Instruments:						
Forward Exchange Contracts	(\$1.9)	\$0.6	(\$0.5)	(\$0.5)		
Other	_	_	(0.3)	0.1		
Total (Gain) Loss Recognized in Income	(\$1.9)	\$0.6	(\$0.8)	(\$0.4)		

	Nine Months Ended 30 June					
	Other Income (Ex	rpense), Net	Other Non-Opera (Expense)			
	2022	2021	2022	2021		
The Effects of Derivatives Not Designated as Hedging Instruments:						
Forward Exchange Contracts	(\$0.5)	\$3.1	(\$1.8)	(\$2.1)		
Other	_	_	(0.1)	0.5		
Total (Gain) Loss Recognized in Income	(\$0.5)	\$3.1	(\$1.9)	(\$1.6)		

The amount of unrealized gains and losses related to cash flow hedges as of 30 June 2022 that are expected to be reclassified to earnings in the next twelve months is not material.

The cash flows related to all derivative contracts are reported in the operating activities section of the consolidated statements of cash flows.

### Credit Risk-Related Contingent Features

Certain derivative instruments are executed under agreements that require us to maintain a minimum credit rating with both Standard & Poor's and Moody's. If our credit rating falls below this threshold, the counterparty to the derivative instruments has the right to request full collateralization on the derivatives' net liability position. The net liability position of derivatives with credit risk-related contingent features was \$86.9 and \$53.4 as of 30 June 2022 and 30 September 2021, respectively. Because our current credit rating is above the various pre-established thresholds, no collateral has been posted on these liability positions.

#### **Counterparty Credit Risk Management**

We execute financial derivative transactions with counterparties that are highly rated financial institutions, all of which are investment grade at this time. Some of our underlying derivative agreements give us the right to require the institution to post collateral if its credit rating falls below the pre-established thresholds with Standard & Poor's or Moody's. The collateral that the counterparties would be required to post was \$68.3 and \$38.1 as of 30 June 2022 and 30 September 2021, respectively. No financial institution is required to post collateral at this time as all have credit ratings at or above threshold.

#### 10. FAIR VALUE MEASUREMENTS

Fair value is defined as an exit price, or the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the asset or liability.
- Level 3 Inputs that are unobservable for the asset or liability based on our own assumptions about the assumptions market participants would use in pricing the asset or liability.

The methods and assumptions used to measure the fair value of financial instruments are as follows:

#### Short-term Investments

Short-term investments primarily include time deposits with original maturities greater than three months and less than one year. We estimated the fair value of our short-term investments, which approximates carrying value as of the balance sheet date, using Level 2 inputs within the fair value hierarchy. Level 2 measurements were based on current interest rates for similar investments with comparable credit risk and time to maturity.

#### **Derivatives**

The fair value of our interest rate management contracts and forward exchange contracts are quantified using the income approach and are based on estimates using standard pricing models. These models consider the value of future cash flows as of the balance sheet date, discounted to a present value using discount factors that match both the time to maturity and currency of the underlying instruments. These standard pricing models utilize inputs that are derived from or corroborated by observable market data such as interest rate yield curves as well as currency spot and forward rates; therefore, the fair value of our derivatives is classified as a Level 2 measurement. On an ongoing basis, we randomly test a subset of our valuations against valuations received from the transaction's counterparty to validate the accuracy of our standard pricing models. Counterparties to these derivative contracts are highly rated financial institutions.

Refer to Note 9, Financial Instruments, for a description of derivative instruments, including details related to the balance sheet line classifications.

## Long-term Debt, Including Related Party

The fair value of our debt is based on estimates using standard pricing models that consider the value of future cash flows as of the balance sheet date, discounted to a present value using discount factors that match both the time to maturity and currency of the underlying instruments. These standard valuation models utilize observable market data such as interest rate yield curves and currency spot rates; therefore, the fair value of our debt is classified as a Level 2 measurement. We generally perform the computation of the fair value of these instruments.

The carrying values and fair values of financial instruments were as follows:

_	30 June 20	022	30 September	r 2021
	Carrying Value	Fair Value	Carrying Value	Fair Value
Assets				
Derivatives				
Forward exchange contracts	\$87.1	\$87.1	\$49.3	\$49.3
Interest rate management contracts	50.5	50.5	34.1	34.1
Liabilities				
Derivatives				
Forward exchange contracts	\$133.6	\$133.6	\$88.8	\$88.8
Interest rate management contracts	81.5	81.5	32.7	32.7
Long-term debt, including current portion and related party	7,378.9	6,696.5	7,634.8	7,812.2

The carrying amounts reported on the consolidated balance sheets for cash and cash items, short-term investments, trade receivables, payables and accrued liabilities, accrued income taxes, and short-term borrowings approximate fair value due to the short-term nature of these instruments. Accordingly, these items have been excluded from the above table.

The table below summarizes assets and liabilities on the consolidated balance sheets that are measured at fair value on a recurring basis:

	30 June 2022			30 September 2021				
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Assets at Fair Value								
Derivatives								
Forward exchange contracts	\$87.1	\$—	\$87.1	\$—	\$49.3	\$—	\$49.3	\$—
Interest rate management contracts	50.5	_	50.5	_	34.1	_	34.1	_
Total Assets at Fair Value	\$137.6	\$—	\$137.6	\$—	\$83.4	\$—	\$83.4	\$—
Liabilities at Fair Value								
Derivatives								
Forward exchange contracts	\$133.6	\$—	\$133.6	\$—	\$88.8	\$—	\$88.8	\$—
Interest rate management contracts	81.5	_	81.5	_	32.7	_	32.7	_
Total Liabilities at Fair Value	\$215.1	\$—	\$215.1	\$—	\$121.5	\$—	\$121.5	\$—

## **11. DEBT**

## **Debt Repayment**

In November 2021, we repaid a 3.0% Senior Note of \$400, plus interest, on its maturity date.

#### **Credit Facilities**

## 2021 Credit Agreement

On 31 March 2021, we entered into a five-year \$2,500 revolving credit agreement maturing 31 March 2026 with a syndicate of banks (the "2021 Credit Agreement"), under which senior unsecured debt is available to us and certain of our subsidiaries. On 31 March 2022, we amended the 2021 Credit Agreement to exercise our option to increase the maximum borrowing capacity to \$2,750 and transition the benchmark rate from LIBOR to the Secured Overnight Financing Rate ("SOFR"). All other terms remain unchanged from the original agreement. No borrowings were outstanding under the 2021 Credit Agreement as of 30 June 2022.

#### Other

We also have credit facilities available to certain of our foreign subsidiaries totaling \$478.6, of which \$439.0 was borrowed and outstanding as of 30 June 2022. The amount borrowed and outstanding as of 30 September 2021 was \$176.2.

## 12. RETIREMENT BENEFITS

The components of net periodic (benefit) cost for our defined benefit pension plans for the three and nine months ended 30 June 2022 and 2021 were as follows:

	Pension Benefits					
	20	22	202	21		
Three Months Ended 30 June	U.S.	International	U.S.	International		
Service cost	\$4.6	\$5.3	\$5.3	\$5.9		
Interest cost	18.4	7.1	17.2	6.4		
Expected return on plan assets	(42.0)	(16.6)	(48.6)	(21.2)		
Prior service cost amortization	0.3	· —	0.3	· —		
Actuarial loss amortization	16.6	3.6	19.6	4.8		
Settlements	3.1	_	_	0.5		
Other	<del>-</del>	0.2	_	0.3		
Net Periodic (Benefit) Cost	\$1.0	(\$0.4)	(\$6.2)	(\$3.3)		

	Pension Benefits					
	202	22	202	21		
Nine Months Ended 30 June	U.S.	International	U.S.	International		
Service cost	\$13.8	\$16.5	\$16.0	\$17.5		
Interest cost	55.2	22.3	51.7	18.8		
Expected return on plan assets	(126.2)	(51.9)	(145.9)	(62.4)		
Prior service cost amortization	0.9	_	0.9	_		
Actuarial loss amortization	49.9	11.3	58.9	14.2		
Settlements	4.9	0.2	_	0.5		
Other	_	1.2	_	0.8		
Net Periodic (Benefit) Cost	(\$1.5)	(\$0.4)	(\$18.4)	(\$10.6)		

Our service costs are primarily included within "Cost of sales" and "Selling and administrative" on our consolidated income statements. The amount of service costs capitalized in the first nine months of fiscal years 2022 and 2021 were not material. The non-service related impacts, including pension settlement losses, are presented outside operating income within "Other non-operating income (expense), net."

For the nine months ended 30 June 2022 and 2021, our cash contributions to funded pension plans and benefit payments under unfunded pension plans were \$31.7 and \$34.0, respectively. Total contributions for fiscal year 2022 are expected to be approximately \$40 to \$50. During fiscal year 2021, total contributions were \$44.6.

During the three and nine months ended 30 June 2022, we recognized actuarial gain amortization of \$0.4 and \$1.2, respectively, for our other postretirement benefits plan. During the three and nine months ended 30 June 2021, we recognized actuarial gain amortization of \$0.4 and \$1.3, respectively, for our other postretirement benefits plan.

#### 13. COMMITMENTS AND CONTINGENCIES

#### Litigation

We are involved in various legal proceedings, including commercial, competition, environmental, intellectual property, regulatory, product liability, and insurance matters. We do not currently believe there are any legal proceedings, individually or in the aggregate, that are reasonably possible to have a material impact on our financial condition, results of operations, or cash flows.

In September 2010, the Brazilian Administrative Council for Economic Defense ("CADE") issued a decision against our Brazilian subsidiary, Air Products Brasil Ltda., and several other Brazilian industrial gas companies for alleged anticompetitive activities. CADE imposed a civil fine of R\$179.2 million (approximately \$34 at 30 June 2022) on Air Products Brasil Ltda. This fine was based on a recommendation by a unit of the Brazilian Ministry of Justice, following an investigation beginning in 2003, which alleged violation of competition laws with respect to the sale of industrial and medical gases. The fines are based on a percentage of our total revenue in Brazil in 2003.

We have denied the allegations made by the authorities and filed an appeal in October 2010 with the Brazilian courts. On 6 May 2014, our appeal was granted and the fine against Air Products Brasil Ltda. was dismissed. CADE has appealed that ruling and the matter remains pending. We, with advice of our outside legal counsel, have assessed the status of this matter and have concluded that, although an adverse final judgment after exhausting all appeals is possible, such a judgment is not probable. As a result, no provision has been made in the consolidated financial statements. In the event of an adverse final judgment, we estimate the maximum possible loss to be the full amount of the fine of R\$179.2 million (approximately \$34 at 30 June 2022) plus interest accrued thereon until final disposition of the proceedings.

Additionally, Winter Storm Uri, a severe winter weather storm in the U.S. Gulf Coast in February 2021, disrupted our operations and caused power and natural gas prices to spike significantly in Texas. We remain in litigation of a dispute regarding energy management services related to the impact of this event, and other disputes may arise from such power price increases. In addition, legislative action may affect power supply and energy management charges. While it is reasonably possible that we could incur additional costs related to power supply and energy management services in Texas related to the winter storm, it is too early to estimate potential losses, if any, given significant unknowns resulting from the unusual nature of this event.

#### **Environmenta**

In the normal course of business, we are involved in legal proceedings under the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA," the federal Superfund law), Resource Conservation and Recovery Act ("RCRA"), and similar state and foreign environmental laws relating to the designation of certain sites for investigation or remediation. Presently, there are 32 sites on which a final settlement or remediation has not been achieved where we, usually along with others, have been designated a potentially responsible party by environmental authorities or are otherwise engaged in investigation or remediation, including cleanup activity at certain of our current and former manufacturing sites. We continually monitor these sites for which we have environmental exposure.

Accruals for environmental loss contingencies are recorded when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The consolidated balance sheets at 30 June 2022 and 30 September 2021 included an accrual of \$72.3 and \$76.7, respectively, primarily as part of other noncurrent liabilities. The environmental liabilities will be paid over a period of up to 30 years. We estimate the exposure for environmental loss contingencies to range from \$71 to a reasonably possible upper exposure of \$85 as of 30 June 2022.

Actual costs to be incurred at identified sites in future periods may vary from the estimates, given inherent uncertainties in evaluating environmental exposures. Using reasonably possible alternative assumptions of the exposure level could result in an increase to the environmental accrual. Due to the inherent uncertainties related to environmental exposures, a significant increase to the reasonably possible upper exposure level could occur if a new site is designated, the scope of remediation is increased, a different remediation alternative is identified, or a significant increase in our proportionate share occurs. We do not expect that any sum we may have to pay in connection with environmental matters in excess of the amounts recorded or disclosed above would have a material adverse impact on our financial position or results of operations in any one year.

#### Pace

At 30 June 2022, \$38.5 of the environmental accrual was related to the Pace facility.

In 2006, we sold our Amines business, which included operations at Pace, Florida, and recognized a liability for retained environmental obligations associated with remediation activities at Pace. We are required by the Florida Department of Environmental Protection ("FDEP") and the United States Environmental Protection Agency ("USEPA") to continue our remediation efforts. We recognized a before-tax expense of \$42 in fiscal year 2006 in results from discontinued operations and recorded an environmental accrual of \$42 in continuing operations on the consolidated balance sheets.

During the second quarter of fiscal year 2020, we completed an updated cost review of the environmental remediation status at the Pace facility. The review was completed in conjunction with requirements to maintain financial assurance per the Consent Order issued by the FDEP discussed below. Based on our review, we expect ongoing activities to continue for 30 years. Additionally, we will require near-term spending to install new groundwater recovery wells and ancillary equipment, in addition to future capital to consider the extended time horizon for remediation at the site. As a result of these changes, we increased our environmental accrual for this site by \$19 in continuing operations on the consolidated balance sheets and recognized a before-tax expense of \$19 in results from discontinued operations in the second quarter of fiscal year 2020. There have been no significant changes to the estimated exposure range related to the Pace facility since the second quarter of fiscal year 2020.

We have implemented many of the remedial corrective measures at the Pace facility required under 1995 Consent Orders issued by the FDEP and the USEPA. Contaminated soils have been bioremediated, and the treated soils have been secured in a lined on-site corrective action management unit. Several groundwater recovery systems have been installed to contain and remove contamination from groundwater. We completed an extensive assessment of the site to determine the efficacy of existing measures, what additional corrective measures may be needed, and whether newer remediation technologies that were not available in the 1990s might be suitable to more quickly and effectively remediate groundwater. Based on assessment results, we completed a focused feasibility study that has identified alternative approaches that may more effectively remove contaminants. We continue to review alternative remedial approaches with the FDEP and have completed additional field work during 2021 to support the design of an improved groundwater recovery network with the objective of targeting areas of higher contaminant concentration and avoiding areas of high groundwater iron which has proven to be a significant operability issue for the project. The design of the optimized recovery system will likely be finalized in fiscal year 2023 with construction to begin thereafter. In the first quarter of 2015, we entered into a new Consent Order with the FDEP requiring us to continue our remediation efforts at the Pace facility, along with the completion of a cost review every 5 years.

#### **Piedmont**

At 30 June 2022, \$7.7 of the environmental accrual was related to the Piedmont site.

On 30 June 2008, we sold our Elkton, Maryland, and Piedmont, South Carolina, production facilities and the related North American atmospheric emulsions and global pressure sensitive adhesives businesses. In connection with the sale, we recognized a liability for retained environmental obligations associated with remediation activities at the Piedmont site. This site is under active remediation for contamination caused by an insolvent prior owner.

We are required by the South Carolina Department of Health and Environmental Control ("SCDHEC") to address both contaminated soil and groundwater. Numerous areas of soil contamination have been addressed, and contaminated groundwater is being recovered and treated. The SCDHEC issued its final approval to the site-wide feasibility study on 13 June 2017 and the Record of Decision for the site on 27 June 2018, after which we signed a Consent Agreement Amendment memorializing our obligations to complete the cleanup of the site. Remediation has started in accordance with the design, which includes in-situ chemical oxidation treatment, as well as the installation of a soil vapor extraction system to remove volatile organic compounds from the unsaturated soils beneath the impacted areas of the plant. We estimate that source area remediation and groundwater recovery and treatment will continue through 2029. Thereafter, we expect this site to go into a state of monitored natural attenuation through 2047.

We recognized a before-tax expense of \$24 in 2008 as a component of income from discontinued operations and recorded an environmental liability of \$24 in continuing operations on the consolidated balance sheets. There have been no significant changes to the estimated exposure.

#### Pasadena

At 30 June 2022, \$10.8 of the environmental accrual was related to the Pasadena site.

During the fourth quarter of 2012, management committed to permanently shutting down our polyurethane intermediates ("PUI") production facility in Pasadena, Texas. In shutting down and dismantling the facility, we have undertaken certain obligations related to soil and groundwater contaminants. We have been pumping and treating groundwater to control off-site contaminant migration in compliance with regulatory requirements and under the approval of the Texas Commission on Environmental Quality ("TCEQ"). We estimate that the pump and treat system will continue to operate until 2042.

We continue to perform additional work to address other environmental obligations at the site. This additional work includes remediating, as required, impacted soils, investigating groundwater west of the former PUI facility, continuing post closure care for two closed RCRA surface impoundment units, and maintaining engineering controls. Additionally, we have conducted an interim corrective action to treat impacted soils as recommended in the TCEQ 2019 Annual Report. In 2012, we estimated the total exposure at this site to be \$13. There have been no significant changes to the estimated exposure.

#### **Unconditional Purchase Obligations**

Our unconditional purchase obligations related to helium and rare gases decreased from approximately \$8.3 billion as of 30 September 2021 to approximately \$6.9 billion as of 30 June 2022 due to the termination of a supply contract. The majority of our obligations occur after fiscal year 2027. Helium purchases include crude feedstock supply to helium refining plants in North America as well as refined helium purchases from sources around the world.

#### 14. SHARE-BASED COMPENSATION

Our outstanding share-based compensation programs include deferred stock units and stock options. During the nine months ended 30 June 2022, we granted market-based and time-based deferred stock units. Under all programs, the terms of the awards are fixed at the grant date. We issue shares from treasury stock upon the payout of deferred stock units and the exercise of stock options. As of 30 June 2022, there were 1.3 million shares available for future grant under our Long-Term Incentive Plan ("LTIP").

Share-based compensation cost recognized on the consolidated income statements is summarized below:

		Three Months Ended 30 June		
	2022	2021	2022	2021
Before-tax share-based compensation cost	\$10.7	\$12.2	\$38.0	\$34.6
Income tax benefit	(2.6)	(3.2)	(9.3)	(8.6)
After-tax share-based compensation cost	\$8.1	\$9.0	\$28.7	\$26.0

Before-tax share-based compensation cost is primarily included in "Selling and administrative" on our consolidated income statements. The amount of share-based compensation cost capitalized in the first nine months of fiscal years 2022 and 2021 was not material.

#### **Deferred Stock Units**

During the nine months ended 30 June 2022, we granted 74,364 market-based deferred stock units. The market-based deferred stock units are earned over the performance period beginning 1 October 2021 and ending 30 September 2024, conditioned on the level of our total shareholder return in relation to a defined peer group over the three-year performance period.

The market-based deferred stock units had an estimated grant-date fair value of \$427.23 per unit, which was estimated using a Monte Carlo simulation model. The model utilizes multiple input variables that determine the probability of satisfying the market condition stipulated in the grant and calculates the fair value of the awards. We generally expense the grant-date fair value of these awards on a straight-line basis over the vesting period. The calculation of the fair value of market-based deferred stock units used the following assumptions:

Expected volatility	30.5 %
Risk-free interest rate	0.8 %
Expected dividend yield	2.1 %

In addition, during the nine months ended 30 June 2022, we granted 117,686 time-based deferred stock units at a weighted average grant-date fair value of \$279.64.

## 15. ACCUMULATED OTHER COMPREHENSIVE LOSS

The tables below summarize changes in accumulated other comprehensive loss ("AOCL"), net of tax, attributable to Air Products for the three and nine months ended 30 June 2022:

	Derivatives qualifying as hedges	Foreign currency translation adjustments	Pension and postretirement benefits	Total
Balance at 31 March 2022	(\$32.0)	(\$911.6)	(\$562.0)	(\$1,505.6)
Other comprehensive loss before reclassifications	(16.0)	(576.1)	· –	(592.1)
Amounts reclassified from AOCL	11.4	· —	17.5	28.9
Net current period other comprehensive (loss) income	(4.6)	(576.1)	17.5	(563.2)
Amount attributable to noncontrolling interests	1.9	(20.1)	_	(18.2)
Balance at 30 June 2022	(\$38.5)	(\$1,467.6)	(\$544.5)	(\$2,050.6)

	Derivatives qualifying as hedges	Foreign currency translation adjustments	Pension and postretirement benefits	Total
Balance at 30 September 2021	(\$28.3)	(\$893.8)	(\$593.8)	(\$1,515.9)
Other comprehensive loss before reclassifications	(55.9)	(594.3)	_	(650.2)
Amounts reclassified from AOCL	56.1	_	49.4	105.5
Net current period other comprehensive income (loss)	0.2	(594.3)	49.4	(544.7)
Amount attributable to noncontrolling interests	10.4	(20.5)	0.1	(10.0)
Balance at 30 June 2022	(\$38.5)	(\$1,467.6)	(\$544.5)	(\$2,050.6)

The table below summarizes the reclassifications out of AOCL and the affected line item on the consolidated income statements:

	Three Months Ended 30 June		Nine Months Ended 30 June	
	2022	2021	2022	2021
Loss (Gain) on Cash Flow Hedges, net of tax				
Sales	\$	\$—	\$0.5	\$0.2
Cost of sales	1.3	0.2	1.5	(1.1)
Interest expense	1.0	0.9	2.8	2.7
Other non-operating income (expense), net	9.1	(13.1)	51.3	20.9
Total Loss (Gain) on Cash Flow Hedges, net of tax	\$11.4	(\$12.0)	\$56.1	\$22.7
Pension and Postretirement Benefits, net of tax <sup>(A)</sup>	\$17.5	\$18.7	\$49.4	\$55.3

<sup>(</sup>A) The components of net periodic benefit cost reclassified out of AOCL include items such as prior service cost amortization, actuarial loss amortization, and settlements and are included in "Other non-operating income (expense), net" on the consolidated income statements. Refer to Note 12, Retirement Benefits, for additional information.

## 16. EARNINGS PER SHARE

The table below details the computation of basic and diluted earnings per share ("EPS"):

		Three Months Ended 30 June		hs Ended une
	2022	2021	2022	2021
Numerator				
Net income from continuing operations	\$582.1	\$525.4	\$1,673.0	\$1,470.2
Net income from discontinued operations	_	8.2	_	18.5
Net Income Attributable to Air Products	\$582.1	\$533.6	\$1,673.0	\$1,488.7
Denominator (in millions)				
Weighted average common shares — Basic	222.0	221.6	222.0	221.6
Effect of dilutive securities				
Employee stock option and other award plans	0.5	0.9	0.5	0.9
Weighted average common shares — Diluted	222.5	222.5	222.5	222.5
Per Share Data <sup>(A)</sup>				
Basic EPS from continuing operations	\$2.62	\$2.37	\$7.54	\$6.63
Basic EPS from discontinued operations	_	0.04	_	0.08
Basic EPS Attributable to Air Products	\$2.62	\$2.41	\$7.54	\$6.72
Diluted EPS from continuing operations	\$2.62	\$2.36	\$7.52	\$6.61
Diluted EPS from discontinued operations	_	0.04	_	0.08
Diluted EPS Attributable to Air Products	\$2.62	\$2.40	\$7.52	\$6.69

<sup>(</sup>A) EPS is calculated independently for each component and may not sum to total EPS due to rounding.

For the three and nine months ended 30 June 2022 and 2021, there were no antidilutive outstanding share-based awards.

#### 17. INCOME TAXES

#### **Effective Tax Rate**

The effective tax rate equals the income tax provision divided by income from continuing operations before taxes. Our effective tax rate was 18.6% and 18.1% for the three and nine months ended 30 June 2022, respectively. Our effective tax rate was 16.3% and 18.6% for the three and nine months ended 30 June 2021, respectively.

#### Cash Paid for Taxes (Net of Cash Refunds)

Income tax payments, net of refunds, were \$341.3 and \$284.8 for the nine months ended 30 June 2022 and 2021, respectively. Fiscal year 2021 reflects an income tax refund of \$6.7 that is related to cash provided by discontinued operations.

#### **Unrecognized Tax Benefits**

In the third quarter of fiscal year 2021, we released unrecognized tax benefits upon expiration of the statute of limitations on uncertain tax positions. As a result, we recorded a net tax benefit of \$21.5, including interest, as a component of continuing operations. This included the impact from the release of reserves associated with a 2017 tax election related to a non-U.S. subsidiary. In addition, we recorded a net tax benefit of \$8.2 as a component of discontinued operations for the release of reserves related to our former EfW business.

#### 18. SUPPLEMENTAL INFORMATION

#### **NEOM Green Hydrogen Project**

In the fourth quarter of fiscal year 2020, we announced the NEOM Green Hydrogen Project (the "NEOM project"), a multi-billion dollar green hydrogen-based ammonia production facility powered by renewable energy located in the NEOM city of the Kingdom of Saudi Arabia. We, along with our joint venture partners, ACWA Power and NEOM Company, are equal owners in the newly formed NEOM Green Hydrogen Company joint venture ("NGHC") that will develop, construct, own, operate, and finance the NEOM project. The NEOM project is expected to be financed through non-recourse project financing and the partners' investments.

During the third quarter of fiscal year 2022, we entered into an agreement with NGHC under which we commenced construction of the NEOM project. In addition, we executed an agreement with NGHC under which we will be the exclusive offtaker of the NEOM project under a long-term take-if-tendered agreement. The NEOM project is expected to be onstream in 2026. We intend to transport green ammonia around the world to be dissociated to produce green hydrogen, primarily for the transportation market.

Air Products has one-third of the voting interests in the NGHC joint venture; however, substantially all the activities of the joint venture involve or are conducted on behalf of Air Products. Since we have disproportionately few voting rights relative to our economic interests in the joint venture, we determined that NGHC is a variable interest entity. In addition, we determined that we are the primary beneficiary of the NEOM project since we have the power to unilaterally direct certain significant activities, including key design and construction decisions, and we share power with our joint venture partners related to other activities that are significant to the economic performance of NGHC. Therefore, we consolidated NGHC within the Middle East and India segment beginning in the third quarter of fiscal year 2022.

As of 30 June 2022, our consolidated balance sheet includes the following balances from the consolidation of NGHC: \$258 in "Cash and cash items," \$32 in "Other receivables and current assets," \$144 in "Plant and equipment, net," \$270 in "Long-term debt – related party," and \$29 in "Noncontrolling interests."

#### **Related Party Transactions**

We have related party sales to some of our equity affiliates and joint venture partners as well as other income primarily from fees charged for use of Air Products' patents and technology. Sales to and other income from related parties totaled approximately \$75 and \$200 for the three and nine months ended 30 June 2022, respectively, and \$40 and \$130 for the three and nine months ended 30 June 2021, respectively. Sales agreements with related parties include terms that are consistent with those that we believe would have been negotiated at an arm's length with an independent party. As of 30 June 2022 and 30 September 2021, our consolidated balance sheets included related party trade receivables of approximately \$70 and \$90, respectively.

Total debt owed to related parties, including the current portion, was \$620.6 and \$358.4 as of 30 June 2022 and 30 September 2021, respectively. Our related party debt includes loans with joint venture partners, including Lu'An Clean Energy Company, as well as shareholder loans associated with the NEOM project discussed above.

## **Facility Closure**

During the second quarter of fiscal year 2021, we recorded a charge of \$23.2 primarily for a noncash write-down of assets associated with a contract termination in the Americas segment. This charge is reflected as "Facility closure" on our consolidated income statements for the nine months ended 30 June 2021 and was not recorded in segment results.

#### Changes in Estimates

Changes in estimates on projects accounted for under the cost incurred input method are recognized as a cumulative adjustment for the inception-to-date effect of such change. We recorded changes to project cost estimates that unfavorably impacted operating income by approximately \$30 and \$26 in the first nine months of fiscal year 2022 and 2021, respectively. Our changes in estimates would not have significantly impacted amounts recorded in prior years.

#### Lessee Accounting

During the nine months ended 30 June 2022, we recorded noncash right-of-use asset additions of approximately \$220, primarily for operating leases that had not yet commenced as of 30 September 2021.

## 19. BUSINESS SEGMENT INFORMATION

Our reporting segments reflect the manner in which our chief operating decision maker reviews results and allocates resources. Effective 1 October 2021, we report our results under the following five reporting segments:

- Americas:
- Asia;
- Europe;
- Middle East and India: and
- · Corporate and other

Except for the Corporate and other segment, each reporting segment meets the definition of an operating segment and does not include the aggregation of multiple operating segments. Our Corporate and other segment includes the aggregation of three operating segments that meet the aggregation criteria under GAAP.

### **Segment Reorganization**

The segment results presented below reflect the segment reorganization announced on 4 November 2021. The reorganization included the separation of our former Industrial Gases – EMEA (Europe, Middle East, and Africa) segment into two separate reporting segments: (1) Europe and (2) Middle East and India. The results of an affiliate formerly reflected in the Asia segment are now reported in the Middle East and India segment. Additionally, the results of our Industrial Gases – Global operating segment are reflected in the Corporate and other segment. The prior year information presented below has been updated to conform with the fiscal year 2022 presentation.

#### **Summary by Business Segment**

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total
Three Months Ended 30 June 2022			-			
Sales	\$1,416.3	\$751.4	\$739.6	\$35.4	\$246.6	\$3,189.3 (A)
Operating income (loss)	298.9	210.6	137.4	6.9	(26.4)	627.4 <sup>(B)</sup>
Depreciation and amortization	160.5	107.6	48.9	6.8	13.4	337.2
Equity affiliates' income	21.4	5.7	20.6	67.2	1.2	116.1
Three Months Ended 30 June 2021						
Sales	\$1,063.3	\$751.8	\$599.4	\$23.9	\$166.3	\$2,604.7 (A)
Operating income (loss)	286.0	219.1	134.0	6.1	(68.1)	577.1 (B)
Depreciation and amortization	154.2	113.8	52.5	6.2	9.0	335.7
Equity affiliates' income	24.6	8.3	11.6	17.1	1.6	63.2

<sup>(</sup>A) Sales relate to external customers only. All intersegment sales are eliminated in consolidation.

<sup>(</sup>B) Refer to the Reconciliation to Consolidated Results section below.

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total
Nine Months Ended 30 June 2022						
Sales	\$3,827.0	\$2,283.0	\$2,222.4	\$88.0	\$708.2	\$9,128.6 (A)
Operating income (loss)	841.6	635.3	353.0	16.5	(134.1)	1,712.3 <sup>(B)</sup>
Depreciation and amortization	469.5	330.2	149.0	19.8	36.9	1,005.4
Equity affiliates' income	75.7	18.5	57.8	230.6	2.1	384.7
Nine Months Ended 30 June 2021						
Sales	\$3,052.4	\$2,166.8	\$1,701.3	\$69.6	\$491.8	\$7,481.9 <sup>(A)</sup>
Operating income (loss)	775.2	632.4	404.4	16.8	(177.7)	1,651.1 <sup>(B)</sup>
Depreciation and amortization	459.3	331.4	152.8	18.9	26.3	988.7
Equity affiliates' income	79.2	24.2	39.1	54.4	5.4	202.3
Total Assets						
30 June 2022	\$8,055.2	\$7,297.5	\$3,764.2	\$2,815.3	\$5,556.8	\$27,489.0
30 September 2021	7,092.5	7,349.4	3,830.3	800.6	7,786.4	26,859.2

<sup>(</sup>A) Sales relate to external customers only. All intersegment sales are eliminated in consolidation.

# Reconciliation to Consolidated Results

The table below reconciles total operating income disclosed in the tables above to consolidated operating income as reflected on our consolidated income statements:

		Three Months Ended 30 June		Nine Months Ended 30 June	
Operating Income	2022	2021	2022	2021	
Total	\$627.4	\$577.1	\$1,712.3	\$1,651.1	
Facility closure	_	_	_	(23.2)	
Gain on exchange with joint venture partner	_	_	_	36.8	
Consolidated Operating Income	\$627.4	\$577.1	\$1,712.3	\$1,664.7	

<sup>(</sup>B) Refer to the Reconciliation to Consolidated Results section below.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

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The following discussion should be read in conjunction with the interim consolidated financial statements and the accompanying notes contained in this quarterly report. Unless otherwise stated, financial information is presented in millions of dollars, except for per share data. Except for net income, which includes the results of discontinued operations, financial information is presented on a continuing operations basis.

Comparisons of our results of operations and liquidity and capital resources are for the third quarter and first nine months of fiscal years 2022 and 2021. The disclosures provided in this quarterly report are complementary to those made in our Annual Report on Form 10-K for the fiscal year ended 30 September 2021, which was filed with the SEC on 18 November 2021.

We reorganized our reporting segments effective 1 October 2021. Prior year segment information presented has been updated to conform with the fiscal year 2022 presentation. Refer to Note 19, *Business Segment Information*, to the consolidated financial statements for additional information.

The financial measures discussed below are presented in accordance with U.S. generally accepted accounting principles ("GAAP"), except as noted. We present certain financial measures on an "adjusted" or "non-GAAP" basis because we believe such measures, when viewed together with financial results computed in accordance with GAAP, provide a more complete understanding of the factors and trends affecting our historical financial performance. For each non-GAAP financial measure, including adjusted diluted earnings per share ("EPS"), adjusted EBITDA, adjusted EBITDA margin, adjusted effective tax rate, and capital expenditures, we present a reconciliation to the most directly comparable financial measure calculated in accordance with GAAP. These reconciliations and explanations regarding the use of non-GAAP measures are presented under "Reconciliations of Non-GAAP Financial Measures" beginning on page 49.

For information concerning activity with our related parties, refer to Note 18, Supplemental Information, to the consolidated financial statements.

#### Russia's Invasion of Ukraine

The safety of our team members in areas affected by Russia's invasion of Ukraine remains our top priority.

In March 2022, we announced our intent to divest our small industrial gas business in Russia, which had fiscal year 2021 sales of less than \$25. The results of this business are reflected in the Europe segment. As of 30 June 2022, assets held for sale associated with the business had a carrying value of approximately \$75.

We do not intend to pursue any new business development activities in the country.

We also suspended the construction of a plant in Ukraine with a carrying value of approximately \$45 as of 30 June 2022. Sales generated from our business in Ukraine were less than \$5 in fiscal year 2021.

Given the dynamic nature of these circumstances, uncertainty remains related to how these events may affect our business, results of operations, and overall financial performance in future periods. For example, there is uncertainty regarding our ability to recover the carrying value of our assets in Russia and Ukraine.

## THIRD QUARTER 2022 VS. THIRD QUARTER 2021

## THIRD QUARTER 2022 IN SUMMARY

- Sales of \$3,189.3 increased 22%, or \$584.6, due to higher energy cost pass-through to customers of 15%, higher pricing of 7%, and higher volumes of 5%, partially offset by unfavorable currency of 5%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across the regional segments, particularly in Europe, to offset increased power and fuel costs. Volume growth was primarily driven by new assets, recovery in hydrogen in the Americas segment, better merchant demand, and higher sale of equipment project activity. The unfavorable currency impact was primarily attributable to the weakening of all major European currencies, the Chinese Renminbi, and the South Korean Won against the U.S. Dollar.
- Operating income of \$627.4 increased 9%, or \$50.3, as our pricing actions and higher volumes overcame unfavorable costs due to higher planned
  maintenance as well as various external factors, including inflation and ongoing supply chain challenges, and unfavorable currency. Operating margin of
  19.7% decreased 250 basis points ("bp"), primarily due to the higher energy cost pass-through to customers, which increases sales but not operating
  income
- Equity affiliates' income of \$116.1 increased 84%, or \$52.9, primarily driven by the Jazan Integrated Gasification and Power Company ("JIGPC") joint venture, which began contributing to our results in the Middle East and India segment in late October 2021.
- Net income of \$587.1 increased 10%, or \$54.8, primarily due to higher pricing, net of power and fuel costs, higher equity affiliates' income, and higher volumes, partially offset by higher costs attributable to planned maintenance, inflation, and supply chain costs, as well as unfavorable currency resulting from the strengthening of the U.S. Dollar. Net income margin of 18.4% decreased 200 bp, primarily due to higher energy cost pass-through to customers.
- Adjusted EBITDA of \$1,080.7 increased 11%, or \$104.7, while adjusted EBITDA margin of 33.9% decreased 360 bp.
- Diluted EPS of \$2.62 increased 11%, or \$0.26 per share, and adjusted diluted EPS of \$2.62 increased 13%, or \$0.31 per share. A summary table of changes in diluted EPS is presented below.

# Changes in Diluted EPS Attributable to Air Products

The per share impacts presented in the tables below were calculated independently and may not sum to the total change in diluted EPS due to rounding.

	•	· ·	· ·		
	Three Month	Three Months Ended			
	30 Ju	30 June			
	2022	2021	(Decrease)		
Total Diluted EPS	\$2.62	\$2.40	\$0.22		
Less: Diluted EPS from income from discontinued operations	_	0.04	(0.04)		
Diluted EPS From Continuing Operations	\$2.62	\$2.36	\$0.26		
Operating Impacts			_		
Underlying business					
Volume			\$0.11		
Price, net of variable costs			0.32		
Other costs			(0.16)		
Currency			(0.08)		
Total Operating Impacts			\$0.19		
Other Impacts					
Equity affiliates' income			\$0.19		
Interest expense			0.01		
Other non-operating income/expense, net			(0.04)		
Change in effective tax rate, excluding discrete item below			(0.01)		
Tax election benefit and other			(0.05)		
Noncontrolling interests			(0.03)		
Total Other Impacts			\$0.07		
Total Change in Diluted EPS From Continuing Operations			\$0.26		
·	· · · · · · · · · · · · · · · · · · ·	·			

	Three Months Ended 30 June		Increase
	2022	2021	(Decrease)
Diluted EPS From Continuing Operations	\$2.62	\$2.36	\$0.26
Tax election benefit and other	_	(0.05)	0.05
Adjusted Diluted EPS From Continuing Operations	\$2.62	\$2.31	\$0.31

## THIRD QUARTER 2022 RESULTS OF OPERATIONS

#### Discussion of Consolidated Results

Three Months Ended 30 June

	2022	2021	\$ Change	Change
GAAP Measures				
Sales	\$3,189.3	\$2,604.7	\$584.6	22 %
Operating income	627.4	577.1	50.3	9 %
Operating margin	19.7 %	22.2 %		(250) bp
Equity affiliates' income	\$116.1	\$63.2	\$52.9	84 %
Net income	587.1	532.3	54.8	10 %
Net income margin	18.4 %	20.4 %		(200) bp
Non-GAAP Measures				
Adjusted EBITDA	\$1,080.7	\$976.0	\$104.7	11 %
Adjusted EBITDA margin	33.9 %	37.5 %		(360) bp

Sales % Change from Prior Year

Volume	5 %
Price	7 %
Energy cost pass-through	15 %
Currency	(5 %)
Total Consolidated Sales Change	22 %

Sales of \$3,189.3 increased 22%, or \$584.6, due to higher energy cost pass-through to customers of 15%, positive pricing of 7%, and higher volumes of 5%, partially offset by unfavorable currency impacts of 5%. Energy costs were significantly higher versus the prior year, particularly in Europe and the Americas. Contractual provisions associated with our on-site business, which generates approximately half our total company sales, allow us to pass the higher energy costs through to our customers. Continued focus on pricing actions in our merchant businesses, including those intended to recover the escalating power and fuel costs, resulted in price improvement in our three largest segments. Volume growth was primarily driven by new assets, recovery in hydrogen in the Americas segment, better merchant demand, and higher activity in our sale of equipment businesses, which more than offset the negative impacts of COVID-19 restrictions in certain parts of China and lower hydrogen volume in Europe. The unfavorable currency impact was primarily attributable to the weakening of all major European currencies, the Chinese Renminbi, and the South Korean Won against the U.S. Dollar.

#### Cost of Sales and Gross Margin

Cost of sales of \$2,342.1 increased 30%, or \$540.2, due to higher energy cost pass-through to customers of \$383, unfavorable costs of \$153, and higher costs associated with sales volumes of \$106, partially offset by favorable currency impacts of \$102. The unfavorable cost impact was primarily driven by power for our merchant business, higher planned maintenance, inflation, and supply chain challenges. Additionally, we also incurred higher costs to support long-term growth, such as costs for resources needed to bring projects onstream as well as costs for a helium storage cavern to support reliable helium supply to our customers globally. Gross margin of 26.6% decreased 420 bp from 30.8% in the prior year, primarily due to the unfavorable costs and higher energy cost pass-through to customers, partially offset by the positive impact of our pricing actions.

## Selling and Administrative Expense

Selling and administrative expense of \$216.9 increased 2%, or \$3.6, primarily driven by costs associated with our new global headquarters and inflation, partially offset by a favorable currency impact from the strengthening of the U.S. Dollar. Selling and administrative expense as a percentage of sales decreased to 6.8% from 8.2% in the prior year.

### Research and Development Expense

Research and development expense of \$24.8 increased 7%, or \$1.6. Research and development expense as a percentage of sales decreased to 0.8% from 0.9% in the prior year.

### Other Income (Expense), Net

Other income of \$21.9 increased \$11.1, primarily due to higher income from the sale of assets as well as foreign exchange gains.

### Operating Income and Operating Margin

Operating income of \$627.4 increased 9%, or \$50.3, due to positive pricing, net of power and fuel costs, of \$87 and higher volumes of \$29, partially offset by higher costs of \$43 and unfavorable currency of \$23. The higher costs were primarily attributable to operating and distribution costs that were driven by higher planned maintenance as well as various external factors, including inflation and supply chain challenges. Operating margin of 19.7% decreased 250 bp from 22.2% in the prior year, primarily due to the higher energy cost pass-through to customers as unfavorable costs were partially offset by the positive impact from pricing actions.

### Equity Affiliates' Income

Equity affiliates' income of \$116.1 increased 84%, or \$52.9, primarily driven by the JIGPC joint venture, which began contributing to our results in the Middle East and India segment in late October 2021.

### Interest Expense

		Three Months Ended 30 June	
	2022	2021	
Interest incurred	\$42.0	\$42.8	
Less: Capitalized interest	9.3	7.2	
Interest expense	\$32.7	\$35.6	

Interest incurred decreased 2%, or \$0.8, as positive impacts from a lower debt balance and currency were mostly offset by a higher average interest rate on the debt portfolio. Capitalized interest increased 29%, or \$2.1, due to a higher carrying value of projects under construction.

### Other Non-Operating Income (Expense), Net

Other non-operating income of \$10.5 decreased 50%, or \$10.6, driven mainly by lower pension income. Non-service pension income decreased in fiscal year 2022 primarily due to lower expected returns on plan assets for the U.S. salaried pension plan and the U.K. pension plan.

### **Discontinued Operations**

In the third quarter of fiscal year 2021, we recorded a net tax benefit of \$8.2 (\$0.04 per share) as a component of discontinued operations upon release of tax liabilities related to uncertain tax positions associated with our former Energy-from-Waste ("EfW") business. These liabilities were established in 2016 and released after expiration of the statute of limitations.

# Net Income and Net Income Margin

Net income of \$587.1 increased 10%, or \$54.8, primarily due to higher pricing, net of power and fuel costs, higher equity affiliates' income, and higher volumes, which were partially offset by higher costs attributable to planned maintenance, inflation, and supply chain costs, as well as unfavorable currency resulting from the strengthening of the U.S. Dollar. Additionally, the prior year included net income from discontinued operations of \$8.2. Net income margin of 18.4% decreased 200 bp from 20.4% in the prior year, primarily due to higher energy cost pass-through to customers, which negatively impacted margin by approximately 250 bp.

## Adjusted EBITDA and Adjusted EBITDA Margin

Adjusted EBITDA of \$1,080.7 increased 11%, or \$104.7, primarily due to higher pricing, net of power and fuel costs, higher equity affiliates' income, and higher volumes, which were partially offset by higher costs attributable to planned maintenance, inflation, and supply chain costs, as well as unfavorable currency. Adjusted EBITDA margin of 33.9% decreased 360 bp from 37.5% in the prior year, primarily due to higher energy cost pass-through to customers, which negatively impacted margin by approximately 500 bp.

# Effective Tax Rate

The effective tax rate equals the income tax provision divided by income from continuing operations before taxes. Our effective tax rate was 18.6% and 16.3% for the three months ended 30 June 2022 and 2021, respectively. The current year reflects a favorable effective tax rate impact from higher equity affiliates' income, which is primarily presented net of income taxes within income from continuing operations on our consolidated income statements. However, the prior year rate is lower primarily due to an income tax benefit of \$21.5 from the release of tax reserves established for uncertain tax positions. This included a benefit of \$12.2 (\$0.05 per share) for the release of reserves established in 2017 for a tax election related to a non-U.S. subsidiary and other previously disclosed items ("tax election benefit and other").

Our adjusted effective tax rate was 18.6% and 18.2% for the three months ended 30 June 2022 and 2021, respectively.

### Segment Analysis

**Americas** 

Three Months Ended 30 June

	2022	2021	\$ Change	% Change
Sales	\$1,416.3	\$1,063.3	\$353.0	33 %
Operating income	298.9	286.0	12.9	5 %
Operating margin	21.1 %	26.9 %		(580) bp
Equity affiliates' income	\$21.4	\$24.6	(\$3.2)	(13 %)
Adjusted EBITDA	480.8	464.8	16.0	3 %
Adjusted EBITDA margin	33.9 %	43.7 %		(980) bp

Sales % Change from Prior Year

Volume	4 %
Price	8 %
Energy cost pass-through	22 %
Currency	(1 %)
Total Americas Sales Change	33 %

Sales of \$1,416.3 increased 33%, or \$353.0, due to higher energy cost pass-through to customers of 22%, positive pricing of 8%, and higher volumes of 4%, partially offset by unfavorable currency of 1%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across all major product lines. The volume improvement was primarily driven by a recovery in hydrogen despite outages for planned maintenance during the quarter as well as new on-site plants. These factors were partially offset by lower demand for medical oxygen in our South America merchant business as well as favorable one-time items in the prior year. The unfavorable currency impact was primarily driven by the weakening of the Chilean Peso against the U.S. Dollar.

Operating income of \$298.9 increased 5%, or \$12.9, primarily from pricing, net of power and fuel costs, of \$46, partially offset by unfavorable costs of \$29. Higher costs were primarily attributable to higher planned maintenance, inflation, and supply chain challenges, including driver shortages that continue to impact the industry broadly. We expect planned maintenance activities to decrease in the fourth quarter. Volumes were flat as positive contributions from our base business despite lower volumes in South America were offset by favorable one-time items in the prior year. Operating margin of 21.1% decreased 580 bp from 26.9% in the prior year, as higher energy cost pass-through to customers and unfavorable costs were only partially offset by higher pricing. The higher energy cost pass-through to customers, which increases sales but not operating income, accounted for approximately 450 bp of the decline.

Equity affiliates' income of \$21.4 decreased 13%, or \$3.2, primarily driven by our Mexico affiliate.

### <u>Asia</u>

Three Months Ended 30 June

	2022	2021	\$ Change	% Change	
Sales	\$751.4	\$751.8	(\$0.4)	<b>-</b> %	
Operating income	210.6	219.1	(8.5)	(4 %)	
Operating margin	28.0 %	29.1 %		(110) bp	
Equity affiliates' income	\$5.7	\$8.3	(\$2.6)	(31 %)	
Adjusted EBITDA	323.9	341.2	(17.3)	(5 %)	
Adjusted EBITDA margin	43.1 %	45.4 %		(230) bp	

Sales % Change from Prior Year

Sales 70 Ghange north nor real	
Volume	2 %
Price	2 %
Energy cost pass-through	<del>-</del> %
Currency	(4 %)
Total Asia Sales Change	—%

Sales of \$751.4 were flat versus the prior year as higher volumes of 2% and positive pricing of 2% were offset by unfavorable currency of 4%. The volume improvement was primarily attributable to several traditional industrial gas plants that were brought onstream in our on-site business across the region, which were partially offset by lower merchant demand driven by COVID-19 restrictions in certain parts of China. The unfavorable currency impact was primarily driven by the weakening of the Chinese Renminbi and South Korean Won against the U.S. Dollar.

Operating income of \$210.6 decreased 4%, or \$8.5. Unfavorable currency of \$10 and higher costs of \$8 were only partially offset by higher volumes of \$5 and positive pricing, net of power and fuel costs, of \$5. The higher costs were primarily attributable to higher planned maintenance, inflation, and supply chain costs driven by COVID-19 restrictions in certain parts of China. Operating margin of 28.0% decreased 110 bp from 29.1% in the prior year, primarily due to the higher costs.

Equity affiliates' income of \$5.7 decreased 31%, or \$2.6, primarily driven by an affiliate in Thailand.

### Europe

Three Months Ended 30 June

	CC Gai io			
	2022	2021	\$ Change	% Change
Sales	\$739.6	\$599.4	\$140.2	23 %
Operating income	137.4	134.0	3.4	3 %
Operating margin	18.6 %	22.4 %		(380) bp
Equity affiliates' income	\$20.6	\$11.6	\$9.0	78 %
Adjusted EBITDA	206.9	198.1	8.8	4 %
Adjusted EBITDA margin	28.0 %	33.0 %		(500) bp

Sales % Change from Prior Year

Calco 70 Chango Iron i Troa	
Volume	(3 %)
Price	17 %
Energy cost pass-through	24 %
Currency	(15 %)
Total Europe Sales Change	23 %

Sales of \$739.6 increased 23%, or \$140.2, due to higher energy cost pass-through to customers of 24% and positive pricing of 17%, partially offset by unfavorable currency impacts of 15% and lower volumes of 3%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across all major product lines and sub-regions. Volumes were lower as growth in our merchant business was more than offset by unfavorable demand for hydrogen, which was negatively impacted by the high cost of natural gas. The unfavorable currency impact was primarily attributable to the weakening of all major European currencies, particularly the British Pound Sterling and Euro.

Operating income of \$137.4 increased 3%, or \$3.4, primarily due to higher pricing, net of power and fuel costs, of \$36, partially offset by lower volumes of \$18 and unfavorable currency of \$15. Operating margin of 18.6% decreased 380 bp from 22.4% in the prior year primarily due to higher energy cost pass-through to customers and the lower volumes, which were only partially offset by the impact of our pricing actions. The higher energy cost pass-through to customers, which increases sales but not operating income, accounted for approximately 450 bp of the decline.

Equity affiliates' income of \$20.6 increased 78%, or \$9.0, primarily driven by an affiliate in Italy.

### Middle East and India

# Three Months Ended 30 June

	2022	2021	\$ Change	% Change
Sales	\$35.4	\$23.9	\$11.5	48 %
Operating income	6.9	6.1	0.8	13 %
Equity affiliates' income	67.2	17.1	50.1	293 %
Adjusted EBITDA	80.9	29.4	51.5	175 %

Sales of \$35.4 increased 48%, or \$11.5, primarily due to a small acquisition that closed in the second quarter. Operating income of \$6.9 increased 13%, or \$0.8. Equity affiliates' income of \$67.2 increased \$50.1 primarily from the JIGPC joint venture, which began contributing to our results in late October 2021.

### Corporate and other

The Corporate and other segment includes sales of cryogenic and gas processing equipment for air separation as well as our liquefied natural gas ("LNG"), turbo machinery equipment and services, and distribution sale of equipment businesses. The results of this segment also include centralized global management costs and corporate support functions that benefit all segments as well as income and expense not directly associated with the other segments, such as foreign exchange gains and losses.

# Three Months Ended

	30 June			
	2022	2021	\$ Change	% Change
Sales	\$246.6	\$166.3	\$80.3	48 %
Operating loss	(26.4)	(68.1)	41.7	61 %
Adjusted EBITDA	(11.8)	(57.5)	45.7	79 %

Sales of \$246.6 increased 48%, or \$80.3, and operating loss of \$26.4 decreased 61%, or \$41.7, primarily due to higher sale of equipment project activity, including completion of liquefaction equipment for an LNG project.

# FIRST NINE MONTHS 2022 VS. FIRST NINE MONTHS 2021

# FIRST NINE MONTHS 2022 IN SUMMARY

- Sales of \$9,128.6 increased 22%, or \$1,646.7, due to higher energy cost pass-through to customers of 12%, higher volumes of 7%, and higher pricing of 6%, partially offset by unfavorable currency of 3%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across the regional segments, particularly in Europe, to offset unprecedented power and fuel costs. Volume growth was primarily driven by higher sale of equipment project activity, recovery in hydrogen in the Americas segment, better merchant demand, and new assets. Unfavorable currency was mostly attributable to the weakening of the Euro against the U.S. Dollar.
- Operating income of \$1,712.3 increased 3%, or \$47.6, as higher volumes and our pricing actions overcame unfavorable costs due to higher planned
  maintenance as well as various external factors, including inflation and ongoing supply chain challenges, and currency. Operating margin of 18.8%
  decreased 340 bp, primarily due to higher energy cost pass-through to customers, which increases sales but not operating income, and unfavorable
  costs.
- Equity affiliates' income of \$384.7 increased 90%, or \$182.4, primarily driven by the JIGPC joint venture, which began contributing to our results in the Middle East and India segment in late October 2021.
- Net income of \$1,673.5 increased 12%, or \$177.4, primarily due to higher equity affiliates' income, higher volumes, and higher pricing, net of power and fuel costs, partially offset by higher costs attributable to planned maintenance, inflation, and supply chain costs. Net income margin of 18.3% decreased 170 bp, primarily due to higher energy cost pass-through to customers.
- Adjusted EBITDA of \$3,102.4 increased 9%, or \$260.3, while adjusted EBITDA margin of 34.0% decreased 400 bp.
- Diluted EPS of \$7.52 increased 14%, or \$0.91 per share, and adjusted diluted EPS of \$7.52 increased 16%, or \$1.01 per share. A summary table of changes in diluted EPS is presented below.
- In the second quarter, we increased the quarterly dividend on our common stock to \$1.62 per share, representing an 8% increase, or \$0.12 per share, from the previous dividend of \$1.50 per share. This is the 40<sup>th</sup> consecutive year we have increased our quarterly dividend, highlighting our commitment to creating shareholder value through capital deployment and rewarding our investors through dividends.

# Changes in Diluted EPS Attributable to Air Products

The per share impacts presented in the tables below were calculated independently and do not sum to the total change in diluted EPS due to rounding.

	Nine Months Ended		
	30 June	Э	Increase
	2022	2021	(Decrease)
Total Diluted EPS	\$7.52	\$6.69	\$0.83
Less: Diluted EPS from income from discontinued operations	_	0.08	(0.08)
Diluted EPS From Continuing Operations	\$7.52	\$6.61	\$0.91
Operating Impacts			
Underlying business			
Volume			\$0.47
Price, net of variable costs			0.42
Other costs			(0.58)
Currency			(0.09)
Facility closure			0.08
Gain on exchange with joint venture partner			(0.12)
Total Operating Impacts			\$0.18
Other Impacts			
Equity affiliates' income			0.66
Interest expense			0.05
Other non-operating income/expense, net			(0.05)
Change in effective tax rate, excluding discrete item below			0.10
Tax election benefit and other			(0.05)
Noncontrolling interests			0.03
Total Other Impacts			\$0.74
Total Change in Diluted EPS From Continuing Operations			\$0.91

	Nine Months Ended		
	30 June	30 June	
	2022	2021	(Decrease)
Diluted EPS From Continuing Operations	\$7.52	\$6.61	\$0.91
Facility closure	<del>_</del>	0.08	(0.08)
Gain on exchange with joint venture partner	<del>_</del>	(0.12)	0.12
Tax election benefit and other	_	(0.05)	0.05
Adjusted Diluted EPS From Continuing Operations	\$7.52	\$6.51	\$1.01

Our diluted earnings per share for the first nine months of fiscal year 2022 reflects our 55% share of the JIGPC joint venture's results, of which 4% is attributable to the non-controlling partner of Air Products Qudra. Additionally, upon completion of the first phase of the gasification and power project in October 2021, we also recognized a net benefit within "Equity affiliates' income" from the recognition of previously deferred profits, net of other project finalization costs, related to the existing Jazan Gas Project Company joint venture. Our non-controlling partner's share of the project finalization costs favorably impacted EPS within "Noncontrolling interests." The total net benefit from this first quarter event was approximately \$0.20 per share.

# FIRST NINE MONTHS 2022 RESULTS OF OPERATIONS

### **Discussion of Consolidated Results**

Nine Months Ended 30 June

	OC GUILO				
	2022	2021	\$ Change	Change	
GAAP Measures				-	
Sales	\$9,128.6	\$7,481.9	\$1,646.7	22 %	
Operating income	1,712.3	1,664.7	47.6	3 %	
Operating margin	18.8 %	22.2 %		(340) bp	
Equity affiliates' income	384.7	202.3	182.4	90 %	
Net income	1,673.5	1,496.1	177.4	12 %	
Net income margin	18.3 %	20.0 %		(170) bp	
Non-GAAP Measures					
Adjusted EBITDA	3,102.4	2,842.1	260.3	9 %	
Adjusted EBITDA margin	34.0 %	38.0 %		(400) bp	

Sales % Change from Prior Year

Sales 70 Change north nor real	
Volume	7 %
Price	6 %
Energy cost pass-through	12 %
Currency	(3 %)
Total Consolidated Sales Change	22 %

Sales of \$9,128.6 increased 22%, or \$1,646.7, due to higher energy cost pass-through to customers of 12%, higher volumes of 7%, and positive pricing of 6%, partially offset by unfavorable currency impacts of 3%. Energy costs were significantly higher versus the prior year, particularly in Europe and the Americas. Contractual provisions associated with our on-site business, which generates approximately half our total company sales, allow us to pass the higher energy costs through to our customers. Volume growth was primarily driven by higher non-LNG sale of equipment activity, recovery in hydrogen in the Americas segment, better merchant demand, and new assets. Continued focus on pricing actions in our merchant businesses, including those intended to recover the escalating power and fuel costs, resulted in price improvement in our three largest segments. The unfavorable currency impact was primarily driven by the weakening of the Euro against the U.S. Dollar.

# Cost of Sales and Gross Margin

Cost of sales of \$6,717.3 increased 29%, or \$1,514.3, from total cost of sales of \$5,203.0 in the prior year, which included a \$23.2 charge for a facility closure as discussed below. The increase was due to higher energy cost pass-through to customers of \$854, unfavorable costs of \$441, and higher costs associated with sales volumes of \$404, partially offset by favorable currency impacts of \$162. The unfavorable cost impact was primarily driven by power for our merchant business, higher planned maintenance, inflation, and supply chain challenges. Additionally, we also incurred higher costs to support long-term growth, such as costs for resources needed to bring projects onstream as well as costs for a helium storage cavem to support reliable helium supply to our customers globally. Gross margin of 26.4% decreased 410 bp from 30.5% in the prior year, primarily due to the unfavorable costs and higher energy cost pass-through to customers, partially offset by the positive impact of our pricing actions.

### Facility Closure

During the second quarter of fiscal year 2021, we recorded a charge of \$23.2 (\$17.4 after-tax, or \$0.08 per share) primarily for a noncash write-down of assets associated with a contract termination in the Americas segment. This charge is reflected as "Facility closure" on our consolidated income statements for the nine months ended 30 June 2021 and was not recorded in segment results.

# Selling and Administrative Expense

Selling and administrative expense of \$676.7 increased 8%, or \$50.4, primarily driven by increased headcount to support our growth strategy, costs associated with our new global headquarters, inflation, and higher incentive compensation, partially offset by a favorable currency impact from the strengthening of the U.S. Dollar. Selling and administrative expense as a percentage of sales decreased to 7.4% from 8.4% in the prior year.

### Research and Development Expense

Research and development expense of \$71.8 increased 6%, or \$4.0, primarily due to higher product development costs. Research and development expense as a percentage of sales decreased to 0.8% from 0.9% in the prior year.

### Gain on Exchange with Joint Venture Partner

In the second quarter of fiscal year 2021, we recognized a gain of \$36.8 (\$27.3 after-tax, or \$0.12 per share) on an exchange with the Tyczka Group, a former joint venture partner. As part of the exchange, we separated our 50/50 joint venture in Germany into two separate businesses so each party could acquire a portion of the business on a 100% basis. The gain included \$12.7 from the revaluation of our previously held equity interest in the portion of the business that we retained and \$24.1 from the sale of our interest in the remaining business. The gain is reflected as "Gain on exchange with joint venture partner" on our consolidated income statements for the nine months ended 30 June 2021 and was not recorded in segment results for our Europe segment. Refer to Note 3, Acquisitions, to the consolidated financial statements for additional information.

### Other Income (Expense), Net

Other income of \$49.5 increased 15%, or \$6.4, as income from the sale of assets in fiscal year 2022 was partially offset by a prior year settlement of a supply contract.

### Operating Income and Operating Margin

Operating income of \$1,712.3 increased 3%, or \$47.6, due to higher volumes of \$130 and positive pricing, net of power and fuel costs, of \$116. These factors were partially offset by unfavorable costs of \$160 and an unfavorable currency impact of \$25. Higher costs were primarily attributable to operating and distribution costs driven by higher planned maintenance as well as various external factors, including inflation and supply chain challenges. In addition, the prior year included a charge of \$23 associated with a facility closure, partially offset by a gain of \$37 on an exchange with a joint venture partner.

Operating margin of 18.8% decreased 340 bp from 22.2% in the prior year, primarily due to higher energy cost pass-through to customers, which increases sales but not operating income, and unfavorable costs.

### Equity Affiliates' Income

Equity affiliates' income of \$384.7 increased 90%, or \$182.4, primarily driven by the JIGPC joint venture, which began contributing to our results in the Middle East and India segment in late October 2021. Additionally, in the first quarter, we recognized the remaining deferred profit associated with air separation units previously sold to Jazan Gas Project Company, net of other project finalization costs. Refer to Note 7, Equity Affiliates, to the consolidated financial statements for additional information.

### Interest Expense

	THIC MOINTS	Lilaca		
	30 June	30 June		
	2022	2021		
Interest incurred	\$123.4	\$127.7		
Less: capitalized interest	27.9	19.3		
Interest expense	\$95.5	\$108.4		

Nine Months Ended

Interest incurred decreased 3%, or \$4.3, as the positive impact from a lower debt balance was partially offset by a higher average interest rate on the debt portfolio. Capitalized interest increased 45%, or \$8.6, due to a higher carrying value of projects under construction.

# Other Non-Operating Income (Expense), net

Other non-operating income of \$42.2 decreased 25%, or \$14.3, driven mainly by lower pension income. Non-service pension income decreased in fiscal year 2022 primarily due to lower expected returns on plan assets for the U.S. salaried pension plan and the U.K. pension plan.

### **Discontinued Operations**

For the nine months ended 30 June 2021, income from discontinued operations, net of tax, was \$18.5. In the third quarter of fiscal year 2021, we recorded a net tax benefit of \$8.2 (\$0.04 per share) upon release of tax liabilities related to uncertain tax positions associated with our former EfW business. Additionally, we recorded a tax benefit of \$10.3 (\$0.05 per share) in the first quarter of fiscal year 2021, primarily from the settlement of a state tax appeal related to the gain on the sale of our former Performance Materials Division in fiscal year 2017.

### Net Income and Net Income Margin

Net income of \$1,673.5 increased 12%, or \$177.4, primarily due to higher equity affiliates' income, higher volumes, and higher pricing, net of power and fuel costs, partially offset by higher costs attributable to planned maintenance, inflation, and supply chain costs. Additionally, the prior year included net income from discontinued operations of \$18.5. Net income margin of 18.3% decreased 170 bp from 20.0% in the prior year, primarily due to higher energy cost pass-through to customers as unfavorable costs were offset by higher equity affiliates' income. The higher energy cost pass-through to customers negatively impacted margin by approximately 200 bp.

### Adjusted EBITDA and Adjusted EBITDA Margin

Adjusted EBITDA of \$3,102.4 increased 9%, or \$260.3, primarily due to higher equity affiliates' income, higher volumes, and higher pricing, net of power and fuel costs, partially offset by higher costs attributable to planned maintenance, inflation, and supply chain costs. Adjusted EBITDA margin of 34.0% decreased 400 bp from 38.0% in the prior year, primarily due to higher energy cost pass-through to customers as unfavorable costs were offset by higher equity affiliates' income. The higher energy cost pass-through to customers negatively impacted margin by approximately 400 bp.

### Effective Tax Rate

Our effective tax rate was 18.1% and 18.6% for the nine months ended 30 June 2022 and 2021, respectively. The current year reflects a favorable effective tax rate impact from higher equity affiliates' income, which is primarily presented net of income taxes within income from continuing operations on our consolidated income statements. The prior year included a tax benefit of \$21.5 from the release of tax reserves established for uncertain tax positions. This included a benefit of \$12.2 (\$0.05 per share) for the release of reserves established in 2017 for a tax election related to a non-U.S. subsidiary and other previously disclosed items ("tax election benefit and other").

Our results for the first nine months of the year also include higher tax benefits from share-based compensation vesting and stock option exercises. Because many of our share-based compensation grants vest in December, the tax benefits from these awards typically have a larger impact on our first quarter effective tax rate compared to other periods.

Our adjusted effective tax rate was 18.1% and 19.2% for the nine months ended 30 June 2022 and 2021, respectively.

# Segment Analysis

**Americas** 

# Nine Months Ended

	00 000			
	2022	2021	\$ Change	% Change
Sales	\$3,827.0	\$3,052.4	\$774.6	25 %
Operating income	841.6	775.2	66.4	9 %
Operating margin	22.0 %	25.4 %		(340) bp
Equity affiliates' income	75.7	79.2	(3.5)	(4 %)
Adjusted EBITDA	1,386.8	1,313.7	73.1	6 %
Adjusted EBITDA margin	36.2 %	43.0 %		(680) bp

Sales % Change from Prior Year	
Volume	6 %
Price	5 %
Energy cost pass-through	15 %
Currency	(1 %)
Total Americas Sales Change	25 %

Sales of \$3,827.0 increased 25%, or \$774.6, due to higher energy cost pass-through to customers of 15%, higher volumes of 6%, and positive pricing of 5%, partially offset by an unfavorable currency impact of 1%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across all major product lines. The volume improvement was primarily driven by a recovery in hydrogen and better demand for merchant products in North America, while our merchant business in South America continued to experience weaker demand for medical oxygen. The unfavorable currency impact was primarily driven by the weakening of the Chilean Peso against the U.S. Dollar.

Operating income of \$841.6 increased 9%, or \$66.4, primarily from pricing, net of power and fuel costs, of \$92 and favorable volumes of \$31. Operating income was negatively impacted by unfavorable costs of \$53, which were primarily attributable to higher planned maintenance, inflation, and supply chain challenges, including driver shortages that are broadly impacting the industry. Operating margin of 22.0% decreased 340 bp from 25.4% in the prior year, as higher energy cost pass-through to customers and higher costs were only partially offset by higher pricing. The higher energy cost pass-through to customers, which increases sales but not operating income, accounted for approximately 300 bp of the decline.

Equity affiliates' income of \$75.7 decreased 4%, or \$3.5, primarily driven by our Mexico affiliate.

### <u>Asia</u>

# Nine Months Ended 30 June

	00 00.10			
	2022	2021	\$ Change	% Change
Sales	\$2,283.0	\$2,166.8	\$116.2	5 %
Operating income	635.3	632.4	2.9	—%
Operating margin	27.8 %	29.2 %		(140) bp
Equity affiliates' income	18.5	24.2	(5.7)	(24 %)
Adjusted EBITDA	984.0	988.0	(4.0)	—%
Adjusted EBITDA margin	43.1 %	45.6 %		(250) bp

Sales % Change from Prior Year

Called 70 Chairige north 110. 1 Call	
Volume	4 %
Price	2 %
Energy cost pass-through	<del>-</del> %
Currency	(1 %)
Total Asia Sales Change	5 %

Sales of \$2,283.0 increased 5%, or \$116.2, due to higher volumes of 4% and positive pricing of 2%, partially offset by unfavorable currency impacts of 1%. Volume growth was primarily attributable to several traditional industrial gas plants that were brought onstream in our on-site business across the region, and pricing improved across all major merchant product lines. The unfavorable currency impact was primarily driven by the weakening of the South Korean Won against the U.S. Dollar. Energy cost pass-through to customers was flat versus the prior year.

Operating income of \$635.3 increased \$2.9. Higher volumes of \$42 and positive pricing, net of power and fuel costs, of \$4 were mostly offset by higher operating costs of \$35 and an unfavorable currency impact of \$8. Higher costs were primarily driven by higher distribution and product sourcing costs, inflation, higher planned maintenance, and resources needed to support new project start-ups. Operating margin of 27.8% decreased 140 bp from 29.2% in the prior year primarily due to higher costs.

Equity affiliates' income of \$18.5 decreased 24%, or \$5.7, primarily driven by an affiliate in Thailand.

### **Europe**

### Nine Months Ended 30 June

	2022	2021	\$ Change	% Change
Sales	\$2,222.4	\$1,701.3	\$521.1	31 %
Operating income	353.0	404.4	(51.4)	(13 %)
Operating margin	15.9 %	23.8 %		(790) bp
Equity affiliates' income	57.8	39.1	18.7	48 %
Adjusted EBITDA	559.8	596.3	(36.5)	(6 %)
Adjusted EBITDA margin	25.2 %	35.0 %		(980) bp

Sales % Change from Prior Year

Calco 70 Change north nor real	
Volume	1 %
Price	14 %
Energy cost pass-through	25 %
Currency	(9 %)
Total Europe Sales Change	31 %

Sales of \$2,222.4 increased 31%, or \$521.1, due to higher energy cost pass-through to customers of 25%, higher pricing of 14%, and higher volumes of 1%, partially offset by an unfavorable currency impact of 9%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across all major product lines. Volume growth driven by better demand for merchant products was mostly offset by lower hydrogen demand. The unfavorable currency impact was primarily attributable to the weakening of the Euro against the U.S. Dollar.

Operating income of \$353.0 decreased 13%, or \$51.4, due to unfavorable volume mix of \$27, higher costs of \$28, and an unfavorable currency impact of \$22, partially offset by higher pricing, net of power and fuel costs, of \$26. Higher costs were primarily attributable to operating and distribution costs associated with energy-related supply chain challenges, inflation, and development of new projects. Operating margin of 15.9% decreased 790 bp from 23.8% in the prior year primarily due to higher energy cost pass-through to customers, which increases sales but not operating income and accounted for approximately 450 bp of the margin decline.

Equity affiliates' income of \$57.8 increased 48%, or \$18.7, primarily driven by an affiliate in Italy.

### Middle East and India

## Nine Months Ended 30 June

	2022	2021 \$ Change		% Change
Sales	\$88.0	\$69.6	\$18.4	26 %
Operating income	16.5	16.8	(0.3)	(2 %)
Equity affiliates' income	230.6	54.4	176.2	324 %
Adjusted EBITDA	266.9	90.1	176.8	196 %

Sales of \$88.0 increased 26%, or \$18.4, primarily due to a new plant in India and a small acquisition. Operating income of \$16.5 decreased 2%, or \$0.3, due to unfavorable volume mix and higher costs. Equity affiliates' income of \$230.6 increased \$176.2 primarily from the JIGPC joint venture, which began contributing to our results in late October 2021, as well as recognition of the remaining deferred profit associated with air separation units previously sold to Jazan Gas Project Company, net of other project finalization costs, in the first quarter.

# Corporate and other

# Nine Months Ended 30 June

	2022	2021	\$ Change	% Change
Sales	\$708.2	\$491.8	\$216.4	44 %
Operating loss	(134.1)	(177.7)	43.6	25 %
Adjusted EBITDA	(95.1)	(146.0)	50.9	35 %

Sales of \$708.2 increased 44%, or \$216.4, and operating loss of \$134.1 decreased 25%, or \$43.6, primarily due to higher sale of equipment project activity in air separation equipment and other non-LNG products.

### RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

(Millions of dollars unless otherwise indicated, except for per share data)

We present certain financial measures, other than in accordance with U.S. generally accepted accounting principles ("GAAP"), on an "adjusted" or "non-GAAP" basis. On a consolidated basis, these measures include adjusted diluted earnings per share ("EPS"), adjusted EBITDA, adjusted EBITDA margin, adjusted effective tax rate, and capital expenditures. On a segment basis, these measures include adjusted EBITDA and adjusted EBITDA margin. In addition to these measures, we also present certain supplemental non-GAAP financial measures to help the reader understand the impact that certain disclosed items, or "non-GAAP adjustments," have on the calculation of our adjusted diluted EPS. For each non-GAAP financial measure, we present a reconciliation to the most directly comparable financial measure calculated in accordance with GAAP.

Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for the most directly comparable measure calculated in accordance with GAAP. We believe these non-GAAP financial measures provide investors, potential investors, securities analysts, and others with useful information to evaluate the performance of our business because such measures, when viewed together with financial results computed in accordance with GAAP, provide a more complete understanding of the factors and trends affecting our historical financial performance and projected future results.

In many cases, non-GAAP financial measures are determined by adjusting the most directly comparable GAAP measure to exclude non-GAAP adjustments that we believe are not representative of our underlying business performance. For example, we previously excluded certain expenses associated with cost reduction actions, impairment charges, and gains on disclosed transactions. The reader should be aware that we may recognize similar losses or gains in the future. Readers should also consider the limitations associated with these non-GAAP financial measures, including the potential lack of comparability of these measures from one company to another.

When applicable, the tax impact of our pre-tax non-GAAP adjustments reflects the expected current and deferred income tax impact of our non-GAAP adjustments. These tax impacts are primarily driven by the statutory tax rate of the various relevant jurisdictions and the taxability of the adjustments in those jurisdictions.

There were no non-GAAP adjustments in the third quarter or first nine months of fiscal year 2022 that impacted diluted earnings per share or the effective tax rate.

# **ADJUSTED DILUTED EPS**

The table below provides a reconciliation to the most directly comparable GAAP measure for each of the major components used to calculate adjusted diluted EPS from continuing operations, which we view as a key performance metric. In periods that we have non-GAAP adjustments, we believe it is important for the reader to understand the per share impact of each such adjustment because management does not consider these impacts when evaluating underlying business performance. Per share impacts are calculated independently and may not sum to total diluted EPS and total adjusted diluted EPS due to rounding.

	Three Months Ended 30 June				
Q3 2022 vs. Q3 2021	Operating Income	Equity Affiliates' Income	Income Tax Provision	Net Income Attributable to Air Products	Diluted EPS
2022 GAAP	\$627.4	\$116.1	\$134.2	\$582.1	\$2.62
2021 GAAP	577.1	63.2	101.7	525.4	2.36
Change GAAP					\$0.26
% Change GAAP					11 %
2022 GAAP	\$627.4	\$116.1	\$134.2	\$582.1	\$2.62
No non-GAAP adjustments	_	_	_	_	
2022 Non-GAAP ("Adjusted")	\$627.4	\$116.1	\$134.2	\$582.1	\$2.62
2021 GAAP	\$577.1	\$63.2	\$101.7	\$525.4	\$2.36
Tax election benefit and other	_	_	12.2	(12.2)	(0.05)
2021 Non-GAAP ("Adjusted")	\$577.1	\$63.2	\$113.9	\$513.2	\$2.31
Change Non-GAAP ("Adjusted")					\$0.31
% Change Non-GAAP ("Adjusted")					13 %

		Nine Months Ended 30 June			
2022 vs. 2021	Operating Income	Equity Affiliates' Income	Income Tax Provision	Net Income Attributable to Air Products	Diluted EPS
2022 GAAP	\$1,712.3	\$384.7	\$370.2	\$1,673.0	\$7.52
2021 GAAP	1,664.7	202.3	337.5	1,470.2	6.61
Change GAAP					\$0.91
% Change GAAP					14 %
2022 GAAP	\$1,712.3	\$384.7	\$370.2	\$1,673.0	\$7.52
No non-GAAP adjustments	_	_	_	_	
2022 Non-GAAP ("Adjusted")	\$1,712.3	\$384.7	\$370.2	\$1,673.0	\$7.52
2021 GAAP	\$1,664.7	\$202.3	\$337.5	\$1,470.2	\$6.61
Facility closure	23.2	_	5.8	17.4	0.08
Gain on exchange with joint venture partner	(36.8)	_	(9.5)	(27.3)	(0.12)
Tax election benefit and other	_	_	12.2	(12.2)	(0.05)
2021 Non-GAAP ("Adjusted")	\$1,651.1	\$202.3	\$346.0	\$1,448.1	\$6.51
Change Non-GAAP ("Adjusted")			•		\$1.01
% Change Non-GAAP ("Adjusted")					16 %

# ADJUSTED EBITDA AND ADJUSTED EBITDA MARGIN

We define adjusted EBITDA as net income less income (loss) from discontinued operations, net of tax, and excluding non-GAAP adjustments, which we do not believe to be indicative of underlying business trends, before interest expense, other non-operating income (expense), net, income tax provision, and depreciation and amortization expense. Adjusted EBITDA and adjusted EBITDA margin provide useful metrics for management to assess operating performance. Margins are calculated independently for each period by dividing each line item by consolidated sales for the respective period and may not sum to total margin due to rounding.

The table below presents consolidated sales and a reconciliation of net income on a GAAP basis to adjusted EBITDA and net income margin on a GAAP basis to adjusted EBITDA margin:

		Three Months 30 June				Nine Months 30 June		
	2022		2021	1	2022		2021	l
_	\$	Margin	\$	Margin	\$	Margin	\$	Margin
Sales	\$3,189.3		\$2,604.7		\$9,128.6		\$7,481.9	
Net income and net income margin	\$587.1	18.4 %	\$532.3	20.4 %	\$1,673.5	18.3 %	\$1,496.1	20.0 %
Less: Income from discontinued operations, net of tax	_	<b>-</b> %	8.2	0.3 %	_	—%	18.5	0.2 %
Add: Interest expense	32.7	1.0 %	35.6	1.4 %	95.5	1.0 %	108.4	1.4 %
Less: Other non-operating income (expense), net	10.5	0.3 %	21.1	0.8 %	42.2	0.5 %	56.5	0.8 %
Add: Income tax provision	134.2	4.2 %	101.7	3.9 %	370.2	4.1 %	337.5	4.5 %
Add: Depreciation and amortization	337.2	10.6 %	335.7	12.9 %	1,005.4	11.0 %	988.7	13.2 %
Add: Facility closure	_	—%	_	—%	_	—%	23.2	0.3 %
Less: Gain on exchange with joint venture partner	_	—%	_	—%	_	—%	36.8	0.5 %
Adjusted EBITDA and adjusted EBITDA margin	\$1,080.7	33.9 %	\$976.0	37.5 %	\$3,102.4	34.0 %	\$2,842.1	38.0 %
	Q3 202 Vs. Q3 202				2022 vs. 2021			
Change GAAP								
Net income \$ change	\$54.8	3			\$177.4	1		
Net income % change	10%				12%			
Net income margin change	(200) b	op .			(170) b	p		
Change Non-GAAP								
Adjusted ⊞ITDA \$ change	\$104.	7			\$260.3	3		
Adjusted ⊞ITDA % change	11%				9%			
Adjusted ⊞ITDA margin change	(360) b	op			(400) b	р		

The tables below present sales and a reconciliation of operating income (loss) and operating margin by segment to adjusted EBITDA and adjusted EBITDA margin by segment for the three months ended 30 June 2022 and 2021:

Sales	Americas	Asia	Europe	Mddle East and India	Corporate and other
Q3 2022	\$1,416.3	\$751.4	\$739.6	\$35.4	\$246.6
Q3 2021	1.063.3	751.8	599.4	23.9	166.3

	Americas	Asia	Europe	Mddle East and India	Corporate and other
Q3 2022 GAAP					
Operating income (loss)	\$298.9	\$210.6	\$137.4	\$6.9	(\$26.4)
Operating margin	21.1 %	28.0 %	18.6 %		,
Q3 2021 GAAP					
Operating income (loss)	\$286.0	\$219.1	\$134.0	\$6.1	(\$68.1)
Operating margin	26.9 %	29.1 %	22.4 %		
Q3 2022 vs. Q3 2021 Change GAAP					
Operating income/loss \$ change	\$12.9	(\$8.5)	\$3.4	\$0.8	\$41.7
Operating income/loss % change	5 %	(4 %)	3 %	13 %	61 %
Operating margin change	(580) bp	(110) bp	(380) bp		
Q3 2022 Non-GAAP					
Operating income (loss)	\$298.9	\$210.6	\$137.4	\$6.9	(\$26.4)
Add: Depreciation and amortization	160.5	107.6	48.9	6.8	13.4
Add: Equity affiliates' income	21.4	5.7	20.6	67.2	1.2
Adjusted BITDA	\$480.8	\$323.9	\$206.9	\$80.9	(\$11.8)
Adjusted BITDA margin	33.9 %	43.1 %	28.0 %		
Q3 2021 Non-GAAP					
Operating income (loss)	\$286.0	\$219.1	\$134.0	\$6.1	(\$68.1)
Add: Depreciation and amortization	154.2	113.8	52.5	6.2	9.0
Add: Equity affiliates' income	24.6	8.3	11.6	17.1	1.6
Adjusted BITDA	\$464.8	\$341.2	\$198.1	\$29.4	(\$57.5)
Adjusted ⊞ITDA margin	43.7 %	45.4 %	33.0 %		
Q3 2022 vs. Q3 2021 Change Non-GAAP					
Adjusted ⊞ITDA \$ change	\$16.0	(\$17.3)	\$8.8	\$51.5	\$45.7
Adjusted ⊞ITDA % change	3%	(5 %)	4 %	175 %	79 %
Adjusted BITDA margin change	(980) bp	(230) bp	(500) bp		

The tables below present sales and a reconciliation of operating income (loss) and operating margin by segment to adjusted EBITDA and adjusted EBITDA margin by segment for the nine months ended 30 June 2022 and 2021:

Sales	Americas	Asia	Europe	Middle East and India	Corporate and other
2022	\$3,827.0	\$2,283.0	\$2,222.4	\$88.0	\$708.2
2021	3,052.4	2,166.8	1,701.3	69.6	491.8

	Americas	Asia	Europe	Mddle East and India	Corporate and other
2022 GAAP	Altelicas	Asia	шюре	ara iraa	ai id Oti ici
Operating income (loss)	\$841.6	\$635.3	\$353.0	\$16.5	(\$134.1)
Operating margin	22.0 %	27.8 %	15.9 %	*	(4.2)
2021 GAAP					
Operating income (loss)	\$775.2	\$632.4	\$404.4	\$16.8	(\$177.7)
Operating margin	25.4 %	29.2 %	23.8 %		,
2022 vs. 2021 Change GAAP					
Operating income/loss \$ change	\$66.4	\$2.9	(\$51.4)	(\$0.3)	\$43.6
Operating income/loss % change	9%	—%	(13 %)	(2 %)	25 %
Operating margin change	(340) bp	(140) bp	(790) bp		
2022 Non-GAAP					
Operating income (loss)	\$841.6	\$635.3	\$353.0	\$16.5	(\$134.1)
Add: Depreciation and amortization	469.5	330.2	149.0	19.8	36.9
Add: Equity affiliates' income	75.7	18.5	57.8	230.6	2.1
Adjusted BITDA	\$1,386.8	\$984.0	\$559.8	\$266.9	(\$95.1)
Adjusted BITDA margin	36.2 %	43.1 %	25.2 %		
2021 Non-GAAP					
Operating income (loss)	\$775.2	\$632.4	\$404.4	\$16.8	(\$177.7)
Add: Depreciation and amortization	459.3	331.4	152.8	18.9	26.3
Add: Equity affiliates' income	79.2	24.2	39.1	54.4	5.4
Adjusted BITDA	\$1,313.7	\$988.0	\$596.3	\$90.1	(\$146.0)
Adjusted ⊞ITDA margin	43.0 %	45.6 %	35.0 %		
2022 vs. 2021 Change Non-GAAP					
Adjusted ⊞ITDA \$ change	\$73.1	(\$4.0)	(\$36.5)	\$176.8	\$50.9
Adjusted BITDA % change	6%	—%	(6 %)	196 %	35 %
Adjusted BITDA margin change	(680) bp	(250) bp	(980) bp		

# ADJUSTED EFFECTIVE TAX RATE

The effective tax rate equals the income tax provision divided by income from continuing operations before taxes.

		Three Months Ended 30 June		Ended
	2022	2021	2022	2021
Income tax provision	\$134.2	\$101.7	\$370.2	\$337.5
Income from continuing operations before taxes	721.3	625.8	2,043.7	1,815.1
Effective tax rate	18.6 %	16.3 %	18.1 %	18.6 %
Income tax provision	\$134.2	\$101.7	\$370.2	\$337.5
Facility closure	<del>_</del>	_	_	5.8
Gain on exchange with joint venture partner	<del>_</del>	_	_	(9.5)
Tax election benefit and other	<del>_</del>	12.2	_	12.2
Adjusted income tax provision	\$134.2	\$113.9	\$370.2	\$346.0
Income from continuing operations before taxes	\$721.3	\$625.8	\$2,043.7	\$1,815.1
Facility closure	<del>_</del>	_	_	23.2
Gain on exchange with joint venture partner	<del>_</del>	_	_	(36.8)
Adjusted income from continuing operations before taxes	\$721.3	\$625.8	\$2,043.7	\$1,801.5
Adjusted effective tax rate	18.6 %	18.2 %	18.1 %	19.2 %

# **CAPITAL EXPENDITURES**

We define capital expenditures as cash flows for additions to plant and equipment, including long-term deposits, acquisitions (less cash acquired), and investment in and advances to unconsolidated affiliates. A reconciliation of cash used for investing activities to our reported capital expenditures is provided below:

		Nine Months Ended 30 June		
	2022	2021		
Cash used for (provided by) investing activities	\$2,844.1	\$2,318.0		
Proceeds from sale of assets and investments	32.8	30.0		
Purchases of investments	(1,247.9)	(1,953.8)		
Proceeds from investments	2,219.2	1,535.2		
Other investing activities	6.9	4.1		
Capital expenditures	\$3,855.1	\$1,933.5		

# LIQUIDITY AND CAPITAL RESOURCES

Our cash balance and cash flows from operations are our primary sources of liquidity and are generally sufficient to meet our liquidity needs. In addition, we have the flexibility to access capital through a variety of financing activities, including accessing the capital markets, drawing upon our credit facility, or alternatively, accessing the commercial paper markets. At this time, we have not utilized, nor do we expect to access, our credit facility for additional liquidity.

As of 30 June 2022, we had \$1,807.5 of foreign cash and cash items compared to total cash and cash items of \$2,957.4. We do not expect that a significant portion of the earnings of our foreign subsidiaries and affiliates will be subject to U.S. income tax upon repatriation to the U.S. Depending on the country in which the subsidiaries and affiliates reside, the repatriation of these earnings may be subject to foreign withholding and other taxes. However, since we have significant current investment plans outside the U.S., it is our intent to permanently reinvest the majority of our foreign cash and cash items that would be subject to additional taxes outside the U.S.

## **Cash Flows From Operations**

Nine Months Ended 30 June	2022	2021
Income from continuing operations attributable to Air Products	\$1,673.0	\$1,470.2
Adjustments to reconcile income to cash provided by operating activities:		
Depreciation and amortization	1,005.4	988.7
Deferred income taxes	69.0	87.0
Facility closure	_	23.2
Undistributed earnings of equity method investments	(184.8)	(77.8)
Gain on sale of assets and investments	(21.4)	(30.3)
Share-based compensation	37.0	34.6
Noncurrent lease receivables	65.5	78.3
Other adjustments	(139.2)	(26.8)
Changes in working capital accounts	(291.3)	(38.2)
Cash Provided by Operating Activities	\$2,213.2	\$2,508.9

For the first nine months of fiscal year 2022, cash provided by operating activities was \$2,213.2. Undistributed earnings of equity method investments reflects activity from the JIGPC joint venture, which began contributing to our results in October 2021. We received a cash distribution of approximately \$100 from this joint venture in the third quarter. The working capital accounts were a use of cash of \$291.3, primarily driven by a use of cash of \$389.7 from trade receivables, less allowances, \$118.1 from other working capital, and \$80.8 from inventory partially offset by a source of cash of \$320.1 from payables and accrued liabilities. The use of cash within trade receivables includes the impacts of higher underlying sales and higher natural gas costs contractually passed through to customers. The source of cash within payables and accrued liabilities primarily resulted from customer advances for sale of equipment projects and higher natural gas costs. The use of cash within other working capital primarily relates to contract fulfillment costs and the timing of income tax payments.

For the first nine months of fiscal year 2021, cash provided by operating activities was \$2,508.9. The working capital accounts were a use of cash of \$38.2, primarily driven by \$110.9 from other working capital and \$84.3 from trade receivables, less allowances, partially offset by a \$139.8 source of cash from payables and accrued liabilities. The use within "other working capital" was primarily due to an increase in contract fulfillment costs related to sale of equipment projects. The use of cash within trade receivables, less allowances, primarily resulted from higher natural gas costs contractually passed through to customers. The source within payables and accrued liabilities was primarily due to customer advances on sale of equipment projects and an increase in accrued utilities due to higher natural gas costs.

### Cash Flows From Investing Activities

Nine Months Ended 30 June	2022	2021
Additions to plant and equipment, including long-term deposits	(\$2,139.1)	(\$1,847.8)
Acquisitions, less cash acquired	(65.1)	(9.8)
Investment in and advances to unconsolidated affiliates	(1,650.9)	(75.9)
Proceeds from sale of assets and investments	32.8	30.0
Purchases of investments	(1,247.9)	(1,953.8)
Proceeds from investments	2,219.2	1,535.2
Other investing activities	6.9	4.1
Cash Used for Investing Activities	(\$2,844.1)	(\$2,318.0)

For the first nine months of fiscal year 2022, cash used for investing activities was \$2,844.1. Capital expenditures primarily included \$2,139.1 for additions to plant and equipment, including long-term deposits and \$1,650.9 for investment in and advances to unconsolidated affiliates. Refer to the *Capital Expenditures* section below for further detail. Proceeds from investments of \$2,219.2 resulted from maturities of time deposits and treasury securities with terms greater than three months but less than one year and exceeded purchases of investments of \$1,247.9.

For the first nine months of fiscal year 2021, cash used by investing activities was \$2,318.0. Capital expenditures for plant and equipment, including long-term deposits, were \$1,847.8. Purchases of investments with terms greater than three months but less than one year of \$1,953.8 exceeded proceeds from investments of \$1,535.2, which resulted from maturities of time deposits and treasury securities.

#### Capital Expenditures

Capital expenditures is a non-GAAP financial measure that we define as cash flows for additions to plant and equipment, including long-term deposits, acquisitions (less cash acquired), and investment in and advances to unconsolidated affiliates. The components of our capital expenditures are detailed in the table below. We present a reconciliation of our capital expenditures to cash used for investing activities on page 54.

		Nine Months Ended 30 June	
	2022	2021	
Additions to plant and equipment, including long-term deposits	\$2,139.1	\$1,847.8	
Acquisitions, less cash acquired	65.1	9.8	
Investment in and advances to unconsolidated affiliates(A)	1,650.9	75.9	
Capital Expenditures	\$3,855.1	\$1,933.5	

<sup>(</sup>A) Includes contributions from noncontrolling partners in consolidated subsidiaries as discussed below.

Capital expenditures for the first nine months of fiscal year 2022 totaled \$3,855.1 compared to \$1,933.5 for the first nine months of fiscal year 2021. The increase of \$1,921.6 was primarily driven by our initial investment of \$1.6 billion in the new JIGPC joint venture, which included approximately \$130 from a non-controlling partner in one of our subsidiaries. We expect to make an additional investment of approximately \$1 billion, which will also include a contribution from our non-controlling partner, for the second phase of the project in 2023. Refer to Note 7, *Equity Affiliates*, to the consolidated financial statements for additional information.

## Outlook for Investing Activities

We expect capital expenditures for fiscal year 2022 to be over \$4.5 billion.

It is not possible, without unreasonable efforts, to reconcile our forecasted capital expenditures to future cash used for investing activities because we are unable to identify the timing or occurrence of our future investment activity, which is driven by our assessment of competing opportunities at the time we enter into transactions. These decisions, either individually or in the aggregate, could have a significant effect on our cash used for investing activities.

### Cash Flows From Financing Activities

Nine Months Ended 30 June	2022	2021
Long-term debt proceeds	\$357.0	\$160.9
Payments on long-term debt	(400.0)	(462.8)
Net increase in commercial paper and short-term borrowings	255.0	38.7
Dividends paid to shareholders	(1,023.9)	(924.7)
Proceeds from stock option exercises	16.3	8.1
Other financing activities	(16.5)	(23.3)
Cash Used for Financing Activities	(\$812.1)	(\$1,203.1)

For the first nine months of fiscal year 2022, cash used for financing activities was \$812.1. The use of cash was primarily driven by dividend payments to shareholders of \$1,023.9 and payments on long-term debt of \$400.0 for the repayment of a 3.0% Senior Note. These uses of cash were partially offset by short-term borrowings and long-term debt proceeds of \$357.0 and \$255.0, respectively.

For the first nine months of fiscal year 2021, cash used for financing activities was \$1,203.1 and primarily included dividend payments to shareholders of \$924.7 and payments on long-term debt of \$462.8, partially offset by long-term debt proceeds of \$160.9. The payments on long-term debt included the repayment of a €350 million Eurobond in June 2021.

## Financing and Capital Structure

#### Debt

Capital needs in the first nine months of fiscal year 2022 were satisfied with our cash balance and cash from operations. Total debt decreased from \$7,637.2 as of 30 September 2021 to \$7,586.2 as of 30 June 2022. Total debt includes related party debt of \$620.6 and \$358.4 as of 30 June 2022 and 30 September 2021, respectively.

Various debt agreements to which we are a party include financial covenants and other restrictions, including restrictions pertaining to the ability to create property liens and enter into certain sale and leaseback transactions. As of 30 June 2022, we are in compliance with all of the financial and other covenants under our debt agreements.

### Credit Facilities

On 31 March 2021, we entered into a five-year \$2,500 revolving credit agreement maturing 31 March 2026 with a syndicate of banks (the "2021 Credit Agreement"), under which senior unsecured debt is available to us and certain of our subsidiaries. On 31 March 2022, we amended the 2021 Credit Agreement to exercise our option to increase the maximum borrowing capacity to \$2,750 and transition the benchmark rate from LIBOR to SOFR. All other terms remain unchanged from the original agreement.

The only financial covenant in the 2021 Credit Agreement is a maximum ratio of total debt to total capitalization (equal to total debt plus total equity) not to exceed 70%. Total debt as of 30 June 2022 and 30 September 2021, expressed as a percentage of total capitalization, was 34.8% and 35.2%, respectively. No borrowings were outstanding under the 2021 Credit Agreement as of 30 June 2022.

We also have credit facilities available to certain of our foreign subsidiaries totaling \$478.6, of which \$439.0 was borrowed and outstanding as of 30 June 2022. The amount borrowed and outstanding as of 30 September 2021 was \$176.2.

### Equity Securities

On 15 September 2011, the Board of Directors authorized the repurchase of up to \$1,000 of our outstanding common stock. We did not purchase any of our outstanding shares in the first nine months of fiscal years 2022 or 2021. As of 30 June 2022, \$485.3 in share repurchase authorization remained.

### Dividends

The Board of Directors determines whether to declare cash dividends on our common stock and the timing and amount based on financial condition and other factors it deems relevant. Dividends are paid quarterly, usually during the sixth week after the close of the fiscal quarter. We have increased our quarterly dividend for the last 40 consecutive years. We expect to continue to pay cash dividends in the future at comparable or increased levels.

On 19 May 2022, the Board of Directors declared a quarterly dividend of \$1.62 per share, representing an 8% increase, or \$0.12 per share, from the prior year dividend of \$1.50 per share. The dividend is payable on 8 August 2022 to shareholders of record at the close of business on 1 July 2022.

### Subsequent Event

On 15 July 2022, the Board of Directors declared a quarterly dividend of \$1.62 per share. The dividend is payable on 14 November 2022 to shareholders of record at the close of business on 3 October 2022.

#### **Discontinued Operations**

For the first nine months of fiscal year 2021, cash provided by operating activities of discontinued operations of \$6.7 resulted from cash received as part of a state tax settlement related to the sale of our former Performance Materials Division in fiscal year 2017.

### PENSION BENEFITS

For the nine months ended 30 June 2022 and 2021, net periodic pension benefit was \$1.9 and \$29.0, respectively. These periods included service-related costs of \$31.5 and \$34.3, respectively, which are reflected on our consolidated income statements within "Operating income." The amount of service costs capitalized in the first nine months of fiscal years 2022 and 2021 were not material. Non-service related benefits were \$33.4 and \$63.3 for the nine months ended 30 June 2022 and 2021, respectively. The decrease in fiscal year 2022 primarily resulted from lower expected returns on assets due to the increased percentage of fixed income investments within the plan asset portfolios and higher interest cost, partially offset by lower actuarial loss amortization. Non-service related benefits are reflected within "Other non-operating income (expense), net" on our consolidated income statements.

For the nine months ended 30 June 2022, we recognized pension settlement losses of \$5.1 to accelerate recognition of a portion of actuarial losses deferred in accumulated other comprehensive loss primarily associated with the U.S. supplementary pension plan. These losses are included within "Other non-operating income (expense), net" on our consolidated income statements. We expect total pension settlement losses of approximately \$10 in fiscal year 2022.

Management considers various factors when making pension funding decisions, including tax, cash flow, and regulatory implications. For the nine months ended 30 June 2022 and 2021, our cash contributions to funded pension plans and benefit payments for unfunded pension plans were \$31.7 and \$34.0, respectively. Total contributions for fiscal year 2022 are expected to be approximately \$40 to \$50. During fiscal year 2021, total contributions were \$44.6.

For additional information, refer to Note 12, Retirement Benefits, to the consolidated financial statements.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Management's Discussion and Analysis of our financial condition and results of operations is based on the consolidated financial statements and accompanying notes that have been prepared in accordance with GAAP. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates reflect our best judgment about current and/or future economic and market conditions and their effect based on information available as of the date of our consolidated financial statements. If conditions change, actual results may differ materially from these estimates.

Judgments and estimates of uncertainties are required to apply our accounting policies in many areas. However, application of policies that management has identified as critical places significant importance on management's judgment, often as the result of the need to make estimates about the effects of matters that are inherently uncertain. A description of our major accounting policies, including those that we consider to be the most critical to understanding our financial statements, is included in our 2021 Form 10-K. There have been no changes to our accounting policies or estimates during the first nine months of fiscal year 2022 that had a significant impact on our financial condition, change in financial condition, liquidity, or results of operations.

In March 2022, we announced our intent to divest our small industrial gas business in Russia due to Russia's invasion of Ukraine. As a result, we reclassified assets that met the held for sale criteria in our Europe segment to "Other receivables and current assets" in the second quarter of fiscal year 2022. Refer to Note 1, Basis of Presentation and Major Accounting Policies, to the consolidated financial statements for additional information.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information on our utilization of financial instruments and an analysis of the sensitivity of these instruments to selected changes in market rates and prices is included in our 2021 Form 10-K.

Our net financial instrument position decreased from a liability of \$7,850.3 at 30 September 2021 to a liability of \$6,774.0 at 30 June 2022. The decrease was primarily due to the effect of higher interest rates on the fair value of U.S. Dollar- and Euro-denominated fixed-rate debt and the effect of a stronger U.S. Dollar on foreign currency-denominated debt.

#### Interest Rate Risk

Our debt portfolio as of 30 June 2022, including the effect of currency and interest rate swap agreements, was composed of 80% fixed-rate debt and 20% variable-rate debt. Our debt portfolio as of 30 September 2021, including the effect of currency and interest rate swap agreements, was composed of 89% fixed-rate debt and 11% variable-rate debt. The increase in variable-rate debt is the result of a \$600 million increase in the outstanding notional of fixed-to-variable interest rate swaps.

The sensitivity analysis related to the interest rate risk on the fixed portion of our debt portfolio assumes an instantaneous 100 bp move in interest rates from the level at 30 June 2022, with all other variables held constant. A 100 bp increase in market interest rates would result in a decrease of \$407 and \$587 in the net liability position of financial instruments at 30 June 2022 and 30 September 2021, respectively. A 100 bp decrease in market interest rates would result in an increase of \$479 and \$692 in the net liability position of financial instruments at 30 June 2022 and 30 September 2021, respectively.

There were no material changes to the sensitivity analysis related to the variable portion of our debt portfolio since 30 September 2021.

### Foreign Currency Exchange Rate Risk

The sensitivity analysis related to foreign currency exchange rates assumes an instantaneous 10% change in foreign currency exchange rates from their levels at 30 June 2022, with all other variable held constant. A 10% strengthening or weakening of the functional currency of an entity versus all other currencies would result in a decrease or increase, respectively, of \$156 and \$343 in the net liability position of financial instruments at 30 June 2022 and 30 September 2021, respectively. The lower decrease or increase from a 10% strengthening or weakening, respectively, was primarily due to the origination of project cost hedges that generate losses and increase the net liability position when the functional currency strengthens or generate gains and decrease the net liability position when the functional currency weakens.

### Item 4. Controls and Procedures

Disclosure Controls and Procedures

We maintain a comprehensive set of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Under the supervision of the Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of our disclosure controls and procedures as of 30 June 2022. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of 30 June 2022, our disclosure controls and procedures were effective.

Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended 30 June 2022 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II—OTHER INFORMATION

### Item 6. Exhibits.

(a) Exhibits required by Item 601 of Regulation S-K

Exhibit No.	Description
(10)	Material Contracts
10.1	Amendment No. 1 to the Air Products and Chemicals, Inc. Retirement Savings Plan as amended and restated effective 1 January 2022.†
10.2	Air Products and Chemicals, Inc. Senior Management Severance Plan and Summary Plan Description effective 1 August 2022.†
(31)	Rule 13a-14(a)/15d-14(a) Certifications
31.1	Certification by the Principal Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by the Principal Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32)	Section 1350 Certifications
32.1	Certification by the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(101)	Interactive Data Files
101.INS	Inline XBRL Instance Document. The XBRL Instance Document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
104	Cover Page Interactive Data File, formatted in Inline XBRL (included in Exhibit 101).

<sup>†</sup> Indicates management contract or compensatory arrangement.

<sup>††</sup> The certification attached as Exhibit 32 that accompanies this Quarterly Report on Form 10-Q is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of Air Products and Chemicals, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date of this Form 10-Q, irrespective of any general incorporation language contained in such filing.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	Air Products and Chemicals, Inc.
	(Registrant)
Ву:	/s/ Melissa N. Schaeffer
	Melissa N. Schaeffer Senior Vice President and Chief Financial Officer (Principal Financial Officer)

Date: 4 August 2022