10-Q 1 form10q.text PERIOD ENDING 06-30-01 UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 — FORM 10-Q (Mark One)  X  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES — EXCHANGE ACT OF 1934 For the quarterly period ended 3 June 2001 — OR ☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to — Commission file number 1-4534 AIR PRODUCTS AND CHEMICALS, INC. — (Exact Name of Registrant as Specified in Its Charter) Delaware 23-1274455 — (State of Other Jurisdiction of (I.R.S. Employer Identification No.) Incorporation or Organization) 7201 Hamilton Boulevard, Allentown, Pennsylvania 18195-1501 — Indicate by check  X  whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  X  No — Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Class Outstanding at 10 August 2001 — Part I. Financial Information Consolidated Balance Sheets − 30 June 2001 and 30 September 2000 — 3 Consolidated Income - Three Months and Nine Months Ended 30 June 2001 and 2000 … 4 Consolidated Statement of Comprehensive Income - Three Months and Nine Months Ended 30 June 2001 and 2000 … 5 Consolidated Cash Flows - Nine Months Ended 30 June 2001 and 2000 … 6 Summary by Business Segments - Three Months and Nine Months Ended 30 June 2001 and 2000 … 7 Summary by Geographic Regions - Three Months and Nine Months Ended 30 June 2001 and 2000 … 13 Part II. Other Information Item 6. Exhibits and Reports on Form 8-K … 20 Signatures … 21 REMARKS: The consolidated financial statements of Air Products and Chemicals, Inc. and its subsidiaries (the "company" or "registrant") included herein have been prepared by th
statements reflect all adjustments necessary to present fairly the financial position, results of operations and cash flows for those periods indicated, and contain adequate disclosure to mak the information presented not misleading. Such adjustments are of a normal, recurring nature unless otherwise disclosed in the notes to consolidated financial statements. However, the interim results for the periods indicated herein do not reflect certain adjustments, such as the valuation of inventories on the LIFO cost basis, which can only be finally determined on an annual basis. It is suggested that these consolidated condensed financial statements be read in conjunction with the financial statements and notes thereto included in the company's latest annual report on Form 10-K. Results of operations for any three month or nine month period are not necessarily indicative of the results of operations for a full year. 2 AIR PRODUCTS
AND CHEMICALS, INC. and Subsidiaries CONSOLIDATED BALANCE SHEETS
(Millions of dollars)       30 June 2001 30 September         2000 ASSETS (Unaudited)       CURRENT ASSETS
Cash and eash items \$ 116.1 \$ 94.1 Trade receivables, less allowances for 946.2 982.7 doubtful accounts Inventories 414.8 388.8 Contracts in progress, less
progress billings 92.4 93.4 Other current assets 210.6 246.0
TOTAL CURRENT ASSETS 1,780.1 1,805.0
INVESTMENTS IN NET ASSETS OF AND ADVANCES 511.9 466.6 TO EQUITY AFFILIATES PLANT AND EQUIPMENT, at cost 10,509.4 10,310.9 Less - Accumulated depreciation 5,327.2 5,054.2
PLANT AND EQUIPMENT, net 5,182.2 5,256.7
GOODWILL AND OTHER NONCURRENT ASSETS 744.6 742.2
TOTAL ASSETS \$ 8,218.8 \$ 8,270.5
LIABILITIES AND SHAREHOLDERS' EQUITY————————————————————————————————————
TAXES 833.2 781.8 TOTAL LIABILITIES
5,081.8 5,333.7 MINORITY INTEREST IN SUBSIDIARY COMPANIES 118.1 115.5
SHAREHOLDERS' EQUITY Common stock (par value \$1 per share, issued fiscal 2001 and 249.4 249.4 2000-249,455,584 shares) Capital in excess of par value 380.4 342.2 Retained earnings 3,905.8 3,667.9 Unrealized gain on investments 25.1 15.7 Minimum pension liability adjustments (2.7) (2.7) Cumulative translation adjustments (508.3) (420.8) Net gains on eash flow hedges 5.1 Treasury Stock, at cost (fiscal 2001-21,974,644 shares; 2000- (756.5) (681.6) 20,150,393 shares) Shares in trust (fiscal 2001-12,038,177 shares; fiscal 2000- (279.4) (348.8) 15,086,482 shares)  TOTAL SHAREHOLDERS' EQUITY 3,018.9 2,821.3  TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$ 8,218.8 \$ 8,270.5
The accompanying notes are an integral part of these statements. 3 AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries CONSOLIDATED INCOME (Unaudited) (Millions of dollars, except per share)
COSTS AND EXPENSES Cost of sales 1,004.3 993.7 3,134.2 2,796.4 Selling and administrative
173.3 189.5 536.3 537.2 Research and development 31.0 32.3 90.3 92.3
hedges related to 482.5 730.4 BOC transaction and expenses Interest expense 48.7 52.9 147.4 141.0
NET INCOME (LOSS) \$ 132.3 \$ (192.5) \$ 362.5 \$ (94.3)
BASIC EARNINGS (LOSS) PER \$.62 \$(.90) \$1.69 \$(.44) COMMON SHARE
213.3 OF COMMON AND COMMON EQUIVALENT SHARES (in millions)(b)(c)
DIVIDENDS DECLARED PER \$ .20 \$ .19 \$ .58 \$ .55 COMMON SHARE Cash

<sup>(</sup>a) Minority interest primarily includes before-tax amounts. (b) The dilution of earnings per common share is due mainly to the impact of unexercised stock options. (c) Common equivalent shares were not considered in fiscal year 2000 due to the net loss position. The accompanying notes are an integral part of these statements. 4 AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

(Millions of dollars) Three M	onths Ended Nine Months
Ended 30 June 30 June 2001 2000 2001 2000	NET
INCOME (LOSS) \$132.3 \$(192.5) \$362.5 \$ (94.3)	
OTHER COMPREHENSIVE INCOME (LOSS), net of tax	
- Unrealized holding gains (losses) on 9.7 - 9.4 (2.7) investments arising during the period	
Foreign currency translation adjustments: Consolidated subsidiaries and joint ventures (38.2) (60.1) (106.7) (164.1) Cumul	ative effect of a change in
ecounting (1.7) - for hedges of net investments in foreign entities Transaction gains resulting from hedges of net 28.0 8.9 20.9 49.6 investments in foreign  Total foreign currency translation adjustments (10.2)	entities
	of a change in accounting
(.8) - or eash flow hedges Net gains arising during the period 1.3 - 9.4 - Reclassification adjustment for gains (losses) 2.5 - (3.5) - reclassified into income -	
Not gains on eash flow hedges 3.8 - 5.1 - TOTAL OTHER COMPRESED 2 (51.2) (72.0) (117.2) INCOME.	I Occ)
TOTAL OTHER COMPREHENSIVE 3.3 (51.2) (73.0) (117.2) INCOME (	
COMPREHENSIVE INCOME (LOSS) \$135.6	<del>\$(243.7) \$289.3 \$(211.3)</del>
The accompanying notes are an integral part of these statements. 5 AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries CONSOLIDATED CA (Millions of dollars)Nine Mo	ASH FLOWS (Unaudited)
2000 OPERATING ACTIVIT	
362.5 \$ (94.3) Adjustments to reconcile income (loss) to cash provided by operating activities: Depreciation 433.6 426.7 Deferred income taxes 26.5 3.4	
assets 6.4 Loss on BOC transaction 706.1 Undistributed (earnings) of unconsolidated affiliates (45.2) (43.1) (Gain) loss on sale of assets and investor	
115.8 Working capital changes that provided (used) cash, net of effects of acquisitions: Trade receivables 8.5 (89.8) Inventories and contracts in progress (and other (38.1) 56.1 Other (8.4) (167.5)	
PROVIDED BY OPERATING ACTIVITIES 688.4 877.3	C/ 1011
INVESTING ACTIVITIES Additions to plant and equipment (a) (510.1) (586.2) Acquisitions, less cash acquired (b) (169.7) Investment in and advance	es to equity offiliates (27.8)
(15.8) BOC transaction costs — (665.8) Proceeds from sale of assets and investments 42.4 42.0 Other 30.1 (2.9) ————————————————————————————————————	
FINANCING ACTIVITIES Long term debt proceeds 120.5 534.0 Payments on long ter	m dobt (42-1) (426-0) Not
(decrease) increase in commercial paper and other (157.4) 576.4 short-term borrowings Purchase of treasury stock (75.0) — Dividends paid to sharehok 77.6 5.6 —————————————————————————————————	lers (122.2) (115.2) Other
FINANCING ACTIVITIES (198.6) 573.9  Evaluation Rate Changes on Cash (2.4) (1.1)	Effect of
Exercise Face Changes on Cash (2.4) (1.1)	Increase in
Cash and Cash Items 22.0 51.7 Cash and Cash Items - Beginning of Year 94.1 61.6	
dollars)	
Three	
Months	
Ended Nine	
Months	
Ended 30	
June 30 June	
2001 2000	
2001 2000 -	
<del></del>	
Revenues	
Revenues from external	
from external	
from external customers	
from external customers Gases \$	
from external eustomers Gases \$ 983.9 \$	
from external customers Gases \$ 983.9 \$ 894.8	
from external customers Gases \$ 983.9 \$ 894.8 \$3,019.3	
from external customers Gases \$ 983.9 \$ 894.8 \$3,019.3 \$2,517.5	

111.7 107.7
Chemicals 4 1
<del>374.7 446.6</del>
1,158.3
<del>1,331.1</del>
1,551.1
- Segment
<del>Totals</del>
<del>1,415.9</del>
<del>1,406.4</del>
4,355.5
4,018.0
<del></del>
-
Consolidated
<del>Totals</del>
<del>\$1,415.9</del>
\$1,406.4
<del>\$4,355.5</del>
<del>\$4,018.0</del>
Operating
Operating income
Operating income Gases \$
Operating income Gases \$ 175.2 \$
Operating income Gases \$ 175.2 \$
Operating income Gases \$ 175.2 \$ 157.3 \$
Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2
Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
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- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8
Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8 95.2 146.4
- Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8 95.2 146.4
Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8 95.2 146.4
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Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8 95.2 146.4
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Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8 95.2 146.4
Operating income Gases \$ 175.2 \$ 157.3 \$ 523.4 \$ 481.6 Equipment 2.7 (3.6) 7.3 3.2 Chemicals 39.7 44.8 95.2 146.4

Corporate
-
research and
<del>development</del>
(2.2) (12.1)
(18.8)(29.7)
and other
<del>(expense)</del>
C1:1 1
Consolidated
Totals \$
215.4 \$
<del>213.4 \$</del>
186.4 \$
<del>607.1 \$</del>
<del>007.1 3</del>
601.5
<del>Operating</del>
income
(excluding
<del>(excluding</del>
<del>(excluding</del> <del>special</del>
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(excluding special items) Gases
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(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e)
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(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
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(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
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(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
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(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)
(excluding special items) Gases \$ 175.2 \$ 189.3(b) \$ 549.7(a) \$ 507.3(e)(d) Equipment 2.7 3.3(b) 7.3 10.1(e) Chemicals 39.7 51.7(b) 99.8(a) 162.0(e)

research and development and (2.2) (11.2)(b) (12.8)(e) (28.8)(e) other (expense)
Consolidated Totals \$ 215.4 \$ 233.1 \$ 644.0 \$
Equity affiliates' income Gases \$ 17.8 \$ 18.4 \$ 53.1 \$ 52.6 Equipment .4 1.0 1.3 1.8 Chemicals 3.7 2.0 5.2 8.7
Segment Totals 21.9 21.4 59.6 63.1
Other (.1) (1.0) (1.1)

Consolidated
Totals \$
<del>21.8 \$ 20.4</del>
<del>\$ 59.6 \$</del>
62.0
7
(Millions of
dollars)
uonars)
30 June 2001 2000 -
2001 2000 -
<del>Total</del>
assets Gases
<del>\$6,380.1</del>
\$6,264.3
Equipment
210.1 233.9
Chemicals 1,459.0
1,737.0
1,677.7
1,677.7
1,439.0
1,437.0
1,677.7
1,437.0
1,437.0
1,437.0
1,437.0
1,677.7
1,437.0 1,677.7
Segment Totals
1,677.7
Segment Totals
1,677.7
1,677.7
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1,677.7
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Segment Totals 8,049.2 8,175.9
Segment Totals 8,049.2 8,175.9  Corporate
Segment Totals 8,049.2 8,175.9  Corporate assets 169.6
Segment Totals 8,049.2 8,175.9  Corporate
Segment Totals 8,049.2 8,175.9  Corporate assets 169.6
Segment Totals 8,049.2 8,175.9  Corporate assets 169.6
Segment Totals 8,049.2 8,175.9  Corporate assets 169.6

Consolidated
<del>Totals</del> <del>\$8,218.8</del>
\$8,566.8
- Twelve
Months Ended 30
June 2001
2000
Operating
Return On
Net Assets (ORONA)
(f) Gases
<del>12.6%</del>
11.4%
Equipment 6.2% 5.8%
<b>Chemicals</b>
9.1% 13.1%
Segment
<del>Totals</del>
<del>11.7%</del>
11.6%
Consolidated
<del>Totals</del>
11.1% 10.6%
10.070

(a) The results for the nine months ended 30 June 2001 exclude a cost reduction charge in gases (\$26.3 million) and chemicals (\$4.6 million). (b) The results for the three months ended 30 June 2000 exclude a cost reduction charge in gases (\$32.0 million), equipment (\$6.9 million), chemicals (\$6.9 million) and corporate (\$.9 million). (c) The results for the nine months ended 30 June 2000 exclude a cost reduction charge in gases (\$32.0 million), equipment (\$6.9 million), chemicals (\$15.6 million) and corporate (\$.9 million). (d) The results for the nine months ended 30 June 2000 exclude a gain on the sale of packaged gas facilities of \$6.3 million. (e) The results for the nine months ended 30 June 2001 exclude a litigation settlement charge of

	xes and minority interest is as follows: ollars)			Three Months Ended Nine Months
Ended 30 June 3	0 June 2001 2000 2001 2000			
operating income	\$217.6 \$ 198.5 \$625.9 \$ 631.2 Corporate re			
		Consolidated operating income		elated to - 482.5 - 730.4 BOC transaction
and expenses	Interest expense 48.7 52.9 147.4 141.0	Equity anniates meonic 21.0 20.		
		ome (loss) before \$188.5 \$(328.6) \$519.3	3 \$(207.9) taxes and minority interest	
9 AIR PRODUC (Millions of dollars)	TS AND CHEMICALS, INC. and Subsidiari	ies SUMMARY BY GEOGRAPHIC RE	GIONS (Unaudited)	
Three				
Months				
Ended Nine				
Months Ended 30				
June 30 June				
2001 2000				
2001 2000 -				
Revenues				
from external				
Customers				
United States \$ 945.9 \$				
<del>937.3</del>				
\$2,934.5				
\$2,655.8				
United				
Kingdom				
<del>106.1-122.4</del>				
325.0 367.9 Spain 74.9				
<del>75.5 222.7</del>				
231.2 Other				
Europe 144.9-127.8				
438.9 417.7				

<del>- Total</del>
<del>Europe</del> 325.9 325.7
<del>323.9 323.7</del> <del>986.6</del>
<del>1,016.8</del>
<del></del>
<del></del>
Canada/Latin
<del>America</del>
<del>60.9 60.4</del>
183.2.173.8
Asia 83.1 82.9 251.0
171.3 All
Other. 1 . 1
<del>.2.3</del>
Total
\$1,415.9
\$ <del>1,406.4</del> \$ <del>4,355.5</del>
\$4,018.0
···········
Note: Geographic information is based on country of origin. The other Europe segment operates principally in France, Germany, Netherlands, and Belgium. 10 AIR PRODUCTS AN CHEMICALS, INC. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS The following table sets forth the computation of basic and diluted earnings produced in the computation of basic and diluted earnings.
share: (Millions, except per share) Three Months Ended Nine
Months Ended 30 June 30 June 2001 2000 2001 2000
Numerator for basic EPS and diluted EPS-net income \$132.3 \$(192.5) \$362.5 \$(94.3) Denominator for basic EPS -weighted average shares 214.9 213.4 214.7 213.3
Effect of diluted securities: Employee stock options 4.7 - 3.5 - Other award plans .99
Basic EPS \$.62 \$(.90) \$1.69 \$(.44)
Diluted EPS \$.60 \$(.90) \$1.65 \$(.44)
Since the company had a not loss for the three and nine months ended 30 June 2000, the impact of notantial fiture stock ontion and other stock award everyises would have had an

company had a net loss for the three and nine months ended 30 June 2000, the impact of potential future stock option and other stock award exercises would have had an antidilutive effect on the calculation of diluted loss per share. As a result, the average number of common shares outstanding used in calculating diluted loss per share in fiscal 2000 was the same as for basic loss per share. The results for the nine months ended 30 June 2001 included a charge of \$30.9 million (\$20.0 million after-tax) for a global cost reduction plan. The plan includes 311 position eliminations, resulting in a charge of \$22.4 million for severance and termination benefits. A charge of \$8.5 million was recognized for asset impairments and other related restructuring costs. The restructuring charges included in cost of sales, selling and administrative, and other expense were \$14.4 million, \$9.4 million, and \$7.1 million, respectively. The results for the nine months ended 30 June 2001, also included a charge of \$6.0 million (\$3.7 million after-tax) related to a litigation settlement. Income from equity affiliates, net of related expenses and taxes, contributed \$.09 and \$.08 to diluted earnings per share for the three months ended 30 June 2001 and 30 June 2000, respectively. Income from equity affiliates, net of related expenses and taxes, contributed \$.25 and \$.26 to diluted earnings per share for the nine months ended 30 June 2001 and 30 June 2000, respectively. 11 The company, The BOC Group ple (BOC) and L'Air Liquide S.A. (Air Liquide) of France announced in July 1999 that they had agreed to the terms of a recommended offer for the share capital of BOC. In May 2000, the company and Air Liquide announced that the Federal Trade Commission had indicated it would not approve the offer by 12 May 2000, the date on which the period for satisfying the preconditions to the offer would expire, and the offer was not extended beyond 12 May 2000. As a result, certain costs and financing fees that had been deferred were expensed in the third quarter of fiscal 2000. The results for the three and nine months ended 30 June 2000 include a charge of \$482.5 million (\$301.8 million after-tax) and \$730.4 million (\$456.5 million after-tax), respectively, for costs related to the BOC transaction. These costs consist primarily of charges recorded on purchased option and forward exchange contracts entered into to hedge the currency exposure of the BOC transaction. The results for the three months ended 30 June 2000 include a charge of \$46.7 million (\$29.5 million after-tax) for the global cost reduction plan. The restructuring charges included in cost of sales, selling and administrative, research and development, and other expenses were \$17.3 million, \$21.0 million, \$.9 million, and \$7.5 million, respectively. The results for the nine months ended 30 June 2000 included a charge of \$55.4 million (\$35.0 million after-tax) for the global cost reduction plan.

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The restructuring charges included in cost of sales, selling and administrative, research and development, and other expenses were $20.6 million, $25.4 million, $1.9 million, and $7.5
million, respectively. The results for the nine months ended 30 June 2000 included a gain of $6.3 million ($4.0 million after-tax) related to the sale of packaged gas facilities. 12 AIR
PRODUCTS AND CHEMICALS, INC. and Subsidiaries MANAGEMENT'S DISCUSSION AND ANALYSIS THIRD QUARTER FISCAL 2001 VS. THIRD QUARTER
FISCAL 2000 ------- RESULTS OF OPERATIONS Consolidated Sales in the third quarter of fiscal 2001 of
$1,415.9 million were up 1%, or $9.5 million compared with the same quarter in the prior year. Operating income of $215.4 million increased $29.0 million, or 16%. Income from equity
affiliates was $21.8 million compared with $20.4 million in the prior year. Net income was $132.3 million, or $.60 diluted earnings per share, compared with a net loss of $192.5 million, or
$(.90) diluted earnings per share in the prior year. The results of the quarter ended 30 June 2000 were significantly impacted by two special items: an after-tax charge of $301.8 million for
costs related to the BOC transaction; and an after-tax charge of $29.5 million for a global cost reduction plan. Excluding special items, net income and diluted earnings per share for the
quarter ended 30 June 2000 were $138.8 million and $.64, respectively. Diluted earnings per share declined 6% compared with prior year earnings per share of $.64, excluding disclosed
items in the 2000 quarter. The remaining discussion and analysis of the results of operations excludes the impact of special items. See Summary of Business Segments for details of special
items by segment. Gases -Sales increased 10% to $983.9 million in the third quarter of fiscal 2001. Natural gas cost pass-through added 7% to sales growth, while unfavorable currency
impacts reduced sales growth about 3%. The balance of the sales increase was principally due to higher shipments of HYCO (hydrogen, carbon monoxide, and syngas-a mix of hydrogen
and carbon monoxide) products. Sales to the electronics industry were essentially unchanged from the prior year. Chemical and processing industries (CPI) tonnage volume increased 1%
overall, and experienced a favorable product sales mix. HYCO volume increased significantly, while gaseous oxygen/nitrogen (GOX/GAN) declined due to customer outages and weak
petro-chemical market demand. Liquid bulk volume declined 7% in North America as demand softened in several end markets, particularly steel and metals processing. Cylinder volume
declined slightly on weakness in the automotive market. The average price for liquid oxygen/nitrogen (LOX/LIN) increased 10% as the result of base price and surcharge initiatives. The
liquid bulk volume index in Europe declined 2% as market weakness in the United Kingdom more than offset gains on the continent. The European LOX/LIN price index was up 3% from
the prior year. Cylinder volume was essentially unchanged from the prior year, primarily due to weak industrial activity in the United Kingdom. Liquid bulk volume increased 11% in Asia
with strong growth in China, Singapore, Thailand, and Korea. 13 Operating income of $175.2 million declined 7%, or $14.1 million from the prior year. Excluding unfavorable currency
and exchange related effects, operating income declined 4%. While electronic division's sales were flat, the division's operating results declined, principally due to lower volumes and a less
favorable product mix. After six quarters of significant economic expansion, the electronics division was affected by the dramatic slowdown in the electronics manufacturing sector.
Operating results for the global CPI division improved on higher sales of HYCO. In Asia, higher liquid volumes contributed to better results. European performance improved on a constant
currency basis, primarily due to strong sales to the medical market. A combination of weaker volumes and higher natural gas and power costs resulted in lower operating results for North
American gases. The operating margin was 17.8% compared to 21.2% in the prior year. Excluding the unfavorable margin impact of natural gas cost pass-through revenues, the operating
margin in the current year was 18.9%. Equipment- Sales were $57.3 million, a $7.7 million decline from the prior year. Operating income of $2.7 million declined $.6 million from the prior
year due to an unfavorable product mix. The sales backlog at 30 June 2001 was $132 million compared to $100 million at 30 June 2000. The increase in sales backlog resulted from the
receipt of two liquid natural gas (LNG) heat exchanger orders. Chemicals- Sales in the third quarter of fiscal 2001 were $374.7 million compared to $446.6 million in the prior year, down
16%. Excluding the impact of the divested polyvinyl alcohol (PVOH) business, sales declined 6%. Sales growth was reduced 1% due to unfavorable currency impacts. The overall volume
decline was 12%, excluding the impact of PVOH. The volume decline resulted from the economic slowdown and outages at key customer plants. Performance chemicals experienced an
overall 8% volume decline. Emulsions volume declined due to general economic slowdown in most markets. Weak end markets also produced volume declines in specialty additives and
polyurethane additives. Chemical intermediates volume declined 19%, as polyurethane intermediates was significantly lower due to extended customer outages. Amines volume was
unfavorably impacted by market share losses driven by price increases and by a customer outage. Operating income of $39.7 million declined 23%, or $12.0 million from the prior year,
primarily due to lower volumes across all major product lines. The operating margin of 10.6% declined from 11.6% in the prior year. Equity affiliates' income was $3.7 million compared to
$2.0 million in the prior year, due to improved results in the redispersible powders venture. Corporate and Other- Operating expense was $2.2 million compared to $11.2 million in the
prior year. Operating expense for the quarter ended 30 June 2001 was favorably impacted by lower corporate costs, foreign exchange gains, and higher interest income. INTEREST
Interest expense of $48.7 million declined $4.2 million, or 8% from the prior year. The impact of lower average debt outstanding more than offset lower capitalized interest. 14 INCOME
TAXES The effective tax rate for the third quarter of fiscal 2001 was 28.9%, after minority interest of $2.4 million. The comparable effective tax rate for the prior year was 41.7%. The
fiscal 2000 rate was significantly impacted by the BOC transaction and the global cost reduction program. Excluding the tax impact of these transactions, the effective tax rate in the prior
year quarter was 30.3%. The 1.4% decline was due to increased tax credits and adjustments. GLOBAL COST REDUCTION Under the fiscal 2000 global cost reduction plan, the
results for the quarter ended 30 June 2000 reflected a before-tax charge of $39.2 million for 347 staff reductions. The results for the quarter also included a charge of $7.5 million for
assets impairments related to the rationalization of three facilities in Europe. The plan was completed in the quarter ended 30 June 2001 with 313 position eliminations and total termination
related expenses incurred of $37.0 million. In the quarter ended 30 June 2001 the balance of $2.2 million in accrued liabilities was credited to other income. NEW ACCOUNTING
STANDARDS In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 141, "Business Combinations". SFAS
No. 141 requires all business combinations be accounted for by the purchase method and adds disclosure requirements related to business combination transactions. SFAS No. 141 also
establishes criteria for the recognition of intangible assets apart from goodwill. This Statement applies to all business combinations accounted for using the purchase method for which the
acquisition date was 1 July 2001 or later. The company does not believe this Statement will have a material effect on the company's financial statements. In June 2001, the FASB issued
SFAS No. 142, "Goodwill and Other Intangible Assets". SFAS No. 142 addresses financial accounting and reporting for acquired goodwill and other intangible assets. The Statement
provides that goodwill and some intangibles will no longer be amortized on a recurring basis. SFAS No. 142 provides specific guidance for testing goodwill for impairment. The Statement
also requires new disclosure of information about goodwill and other intangible assets subsequent to their acquisition. The Statement is effective for fiscal years beginning after 15 December
2001, however early adoption is permitted for entities with fiscal years beginning after 15 March 2001. The company is reviewing the provisions of SFAS No. 142. POWER
GENERATION FACILITIES In fiscal 2000, the company decided to explore possible divestiture of its interests in most of the power generation facilities and the flue gas desulfurization
facility. The company has entered into agreements for the sale of its power generation facilities located in Cambria County, Pennsylvania and Orlando, Florida and expects to close on the
sale during the quarter ending 30 September 2001. The company continues to assess the possible divestiture of most of its remaining power generation facilities and the flue gas
desulfurization facility. 15 AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries MANAGEMENT'S DISCUSSION AND ANALYSIS NINE MONTHS FISCAL 2001 VS.
NINE MONTHS FISCAL 2000 ------- RESULTS OF OPERATIONS Consolidated Sales for the nine months
ended 30 June 2001 of $4,355.5 million were 8% higher than the $4,018.0 million reported in the prior year. Operating income of $607.1 million increased $5.6 million, or 1% versus prior
year. Income from equity affiliates was $59.6 million compared with $62.0 million in the prior year. Net income was $362.5 million, or $1.65 diluted earnings per share, compared with a
net loss of $94.3 million, or $(.44) diluted earnings per share in the prior year. The results for the nine months ended 30 June 2001 included an after-tax charge of $20.0 million for a cost
reduction program and an after-tax charge of $3.7 million related to a litigation settlement. The nine months ended 30 June 2000 included an after-tax charge of $456.5 million for costs
related to the BOC transaction. These costs consisted principally of charges recorded on purchased option and forward exchange contracts entered into to hedge the currency exposure of
the transaction. The results of the first nine months of the prior year also included an after-tax charge of $35.0 million for a cost reduction program and an after-tax gain of $4.0 million
related to the sale of packaged gas facilities. Excluding these special items, current year net income of $386.2 million declined $7.0 million, or 2% from the prior year. Excluding special
items, diluted earnings per share of $1.76 declined 3% from the prior year. The remaining discussion and analysis of the results of operations excludes the impact of special items. See
Summary of Business Segments for details of special items by segment. Gases- Sales of $3,019.3 million increased 20%, or $501.8 million, over the first nine months of fiscal 2000.
Natural gas cost pass-through added 9% to sales growth. Unfavorable currency impacts reduced sales growth by 3%, while the consolidation of Korea Industrial Gases (KIG) contributed
about 2% to sales growth. The balance of the sales increase was principally due to higher shipments to the electronics industry and higher HYCO volumes. Electronics volume growth
resulted from strong global demand for specialty gases and chemicals during the first six months of the fiscal year, with a significant slowdown in the electronics-manufacturing sector in the
quarter ended 30 June 2001. CPI tonnage volume increased 1% overall, and experienced a favorable product sales mix. HYCO volume increased significantly, while (GOX/GAN)
declined. The liquid bulk volume index in North America declined 3% year-on-year. Cylinder volume declined 1%. General weakness in manufacturing activity impacted both liquid bulk
and cylinder volumes. Average LOX/LIN prices increased 9% as a result of pricing and surcharge initiatives. The liquid bulk volume index in Europe increased slightly, while cylinder
volume declined slightly from the prior year. Weakness in United Kingdom end markets impacted both liquid bulk and cylinder volumes. The LOX/LIN price increased about 2% over the
prior year. Liquid bulk volume in Asia grew about 17%. 16 Operating income of $549.7 million increased $42.4 million, or 8% over the prior year. Higher volume in electronics and
improved operating performance in CPI drove the increase. Unfavorable currency and exchange related effects reduced operating income growth by 4%. The operating margin in the first
nine months of fiscal 2001 was 18.2% compared to 20.2% in the prior year. Excluding the unfavorable margin impact of the natural gas cost pass-through on revenues, the operating
margin in the current year was 19.7%, down .5% from the prior year. Equipment- Sales of $177.9 million rose $8.5 million from the prior year. Operating income of $7.3 million declined
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\$2.8 million from the prior year due to an unfavorable project mix. Chemicals-Sales in the first nine months of fiscal 2001 of \$1,158.3 million declined 13% from \$1,331.1 million in the prior year. Excluding the impact of the divested PVOH business, sales declined 3% from prior year. Sales growth was reduced 1% due to unfavorable currency impacts. The overall volume decline was 8%, excluding the impact of PVOH. The volume decline resulted from the slowing economy, lost market share due to price increases, and customer outages. Performance chemicals experienced an overall 7% volume decline. Emulsions declined globally due to market share loss in response to price increases as well as a general economic slowdown. Epoxy additives volume grew modestly, while specialty additives and polyurethane additives declined on market weakness. Chemical intermediates volume declined 9%. Polyurethane intermediates were down primarily due to customer outages. The amines volume was impacted by market share loss in response to price increases and a customer outage. Operating income of \$99.8 million declined 38%, or \$62.2 million from the prior year. Lower volumes and higher raw material and energy costs drove the significant decline in operating income. Aggressive price increases have been partially successful in recovering the rapid rise in costs. Unfavorable currency and exchange related effects reduced operating income about 5%. The operating margin of 8.6% declined from 12.2% in the prior year. Equity affiliates' income declined \$3.5 million as the emulsions business experienced global volume and margin pressure. Corporate and Other-Operating expense was \$12.8 million compared to \$28.8 million in the prior year. The reduction in operating expense primarily resulted from foreign exchange gains and lower corporate expenses. INTEREST Interest expense of \$147.4 million increased \$6.4 million, or 5% over the prior year. The increase primarily resulted from lower capitalized interest, 17 INCOME TAXES The effective tax rate for the first nine months of fiscal 2001 was 29.6%, after minority interest of \$4.7 million. The effective rate excluding the impact of special items was 30.0%. The prior year effective tax rate was 56.0%, after minority interest of \$6.6 million. The fiscal 2000 rate was significantly impacted by the BOC transaction, the global cost reduction plan, and the sale of packaged gas facilities. Excluding the impact of the special items, the effective rate in the prior year was 30.4%. GLOBAL COST REDUCTION The results for the nine months ended 30 June 2001 included a before-tax charge of \$30.9 million for a global cost reduction plan initiated in the quarter ended 31 March 2001. The plan included 311 staff position eliminations resulting in a charge of \$22.4 million for severance and termination benefits. A charge of \$8.5 million was recognized for asset impairments and restructuring costs related to the rationalization of several facilities. Asset impairments and other restructuring expenses of \$11.9 million have been incurred and \$19.0 million was reflected in accrued liabilities as of 30 June 2001. Positions eliminated as of 30 June 2001 were 62. Benefits from the plan are expected to be approximately \$9 million in fiscal years 2002 and 2003. Staff reductions related to the \$22.4 million charge will be completed by 31 March 2002. Of the 311 position eliminations in the plan, 120 are related to restructuring of customer service centers and regional management centers at Carburos Metalicos S.A. (Carburos) in Spain. The total Carburos initiative requires information system investments prior to completing the restructuring. Therefore, the company anticipates an additional charge for restructuring and related expenses for the Carburos initiative of about \$11 million in the fourth quarter of fiscal 2001. The cost reduction program in fiscal 2000 included staff reductions of 450 employees and resulted in a before-tax charge of \$47.9 million. This charge was recognized in the second and third quarters of fiscal 2000. The plan was completed in the quarter ended 30 June 2001 with 416 positions eliminated and total termination expenses incurred of \$45.7 million. In the quarter ended 30 June 2001 the balance of \$2.2 million in accrued liabilities was credited to other income. LIQUIDITY AND CAPITAL RESOURCES Capital expenditures during the first nine months of fiscal 2001 totaled \$538.5 million compared to \$813.2 million in the corresponding period of the prior year. Additions to plant and equipment decreased from \$586.2 million during the first nine months of fiscal 2000 to \$510.1 million during the current period. Investments in unconsolidated affiliates were \$27.8 million during the first nine months of fiscal 2001 versus \$15.8 million last year. There were no expenditures for acquisitions during the current period compared to expenditures of \$169.7 million during the first nine months of fiscal 2000. The prior year amount included the acquisition of the remaining 51.1 percent of the shares in KIG, the largest industrial gas company in Korea. Capital expenditures are expected to be approximately \$800 million in fiscal 2001. It is anticipated these expenditures will be funded with cash from operations. Total debt at 30 June 2001 and 30 September 2000, expressed as a percentage of the sum of total debt, shareholders' equity, and minority interest, was 48% and 51%, respectively. Total debt decreased from \$3,045.0 million at 30 September 2000 to \$2,914.9 million at 30 June 2001. 18 There was no commercial paper outstanding at 30 June 2001. The company's total revolving credit commitments amounted to \$600.0 million at 30 June 2001. No borrowings were outstanding under these commitments. Additional commitments totaling \$69.0 million are maintained by the company's foreign subsidiaries, of which \$10.9 million was utilized at 30 June 2001. The estimated fair value of the company's long-term debt, including current portion, as of 30 June 2001 is \$2,966.8 million compared to a book value of \$2,829.0 million. On 25 January 2001, the company announced its intention to reactivate its share repurchase program. Through the first nine months of fiscal 2001, the company has repurchased \$75 million of its shares. Based on its current outlook, the company expects to purchase approximately \$100 million of the company's shares during fiscal 2001. FINANCIAL INSTRUMENTS There has been no material change in the net financial instrument position or sensitivity to market risk since the disclosure in the annual report. FORWARD-LOOKING STATEMENTS The forward-looking statements contained in this release are based on current expectations regarding important risk factors. Actual results may differ materially from those expressed. Factors that might cause forward-looking statements to differ materially from actual results include, among other things, overall economic and business conditions; demand and timing of the placing of orders for the goods and services of Air Products; competitive factors in the industries in which it competes; whether prices of natural gas and other raw materials fall in the remaining quarter of fiscal 2001; the ability to recover increased energy and raw material costs from customers; the availability of utilities, particularly in California, to provide electrical power; changes in government regulations; success of implementing cost reduction programs; the timing, impact and other uncertainties of future acquisitions or divestitures; fluctuations in interest rates and foreign currencies; the impact of tax and other legislation and regulations in the jurisdictions in which Air Products and its affiliates operate; and the timing and rate at which tax credits can be utilized. 19 PART II. OTHER INFORMATION Item 6. Exhibits and Reports on Form 8-K. (a)(12) Computation of Ratios of Earnings to Fixed Charges. (b) Current Report on Form 8-K dated 23 April 2001 was filed by the Registrant during the quarter ended 30 June 2001 in which Items 5 and 9 of such form were reported. 20 SIGNATURES Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. Air Products and Chemicals, Inc. ------ (Registrant) Date: August 10, 2001 By: /s/L. J. Daley ------ L. J. Daley Vice President - Finance and Controller (Chief Financial Officer) 21