

10-Q 1 septemberq.txt 10-Q UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q /X/ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2001 or // TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_ Commission file number 1-7657 AMERICAN EXPRESS COMPANY (Exact name of registrant as specified in its charter) NEW YORK 13-4922250 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) WORLD FINANCIAL CENTER, 200 VESEY STREET, NEW YORK, NY 10285 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (212) 640-2000 NONE ----- Former name, former address and former fiscal year, if

changed since last report. Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ] Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. CLASS OUTSTANDING AT OCTOBER 31, 2001 Common Shares (par value \$.20 per share) 1,334,220,197 shares AMERICAN EXPRESS COMPANY FORM 10-Q INDEX Part I. Financial Information: Consolidated Statements of Income - Three months ended September 30, 2001 and 2000 1 Consolidated Statements of Income - Nine months ended September 30, 2001 and 2000 2 Consolidated Balance Sheets - September 30, 2001 and December 31, 2000 3 Consolidated Statements of Cash Flows - Nine months ended September 30, 2001 and 2000 4 Notes to Consolidated Financial Statements 5-10 Independent Accountants' Review Report 11 Management's Discussion and Analysis of Financial Condition and Results of Operations 12-33 Part II. Other Information 34

PART I - FINANCIAL INFORMATION AMERICAN EXPRESS COMPANY CONSOLIDATED STATEMENTS OF INCOME (dollars in millions, except per share amounts) (Unaudited)

Three Months  
Ended September  
30, -----  
-----  
2001 2000 -----  
-----

Revenues: Discount  
revenue \$ 1,870 \$  
1,963 Interest and  
dividends, net 736  
858 Management  
and distribution fees  
595 700 Net card  
fees 423 418 Travel  
commissions and  
fees 358 433 Other  
commissions and  
fees 600 611  
Cardmember lending  
net finance charge  
revenue 222 232  
Life and other  
insurance premiums  
173 145 Other 747  
621 -----

----- Total  
5,724 5,981 -----  
-----

--Expenses: Human  
resources 1,540  
1,657 Provisions for  
losses and benefits:  
Annuities and  
investment  
certificates 313 343  
Life insurance,  
international banking  
and other 247 182  
Charge card 284  
236 Cardmember  
lending 302 267  
Interest 385 352

Marketing and  
promotion 327 396  
Occupancy and  
equipment 398 372  
Professional services  
413 374  
Communications  
125 133  
Restructuring charge  
326 -- Disaster  
recovery charge 90  
-- Other 620 640 ---

----- Total 5,370  
4,952 -----

-----  
Pretax income 354  
1,029 Income tax  
provision 56 292 ---

----- Net income \$  
298 \$ 737

-----  
Earnings Per  
Common Share:  
Basic \$ 0.23 \$ 0.56

-----  
Diluted \$ 0.22 \$  
0.54

-----  
Average common  
shares outstanding  
for earnings per  
common share  
(millions): Basic  
1,324 1,326

-----  
Diluted 1,335 1,361

-----  
Cash dividends  
declared per  
common share \$  
0.08 \$ 0.08

See notes to Consolidated Financial Statements. 1 AMERICAN EXPRESS COMPANY CONSOLIDATED STATEMENTS OF INCOME  
(dollars in millions, except per share amounts) (Unaudited)

Nine Months Ended  
September 30, -----

----- 2001  
2000 -----

-----  
Revenues: Discount  
revenue \$ 5,801 \$  
5,717 Interest and

dividends, net 1,360  
2,490 Management  
and distribution fees  
1,856 2,089 Net  
card fees 1,248  
1,234 Travel  
commissions and  
fees 1,203 1,378  
Other commissions  
and fees 1,823  
1,729 Cardmember  
lending net finance  
charge revenue 662  
766 Life and other  
insurance premiums  
490 425 Other  
2,268 1,781 -----

-----  
- Total 16,711  
17,609 -----

-----  
Expenses: Human  
resources 4,859  
4,968 Provisions for  
losses and benefits:  
Annuities and  
investment  
certificates 985  
1,013 Life  
insurance,  
international banking  
and other 638 532  
Charge card 852  
778 Cardmember  
lending 935 613  
Interest 1,159 997  
Marketing and  
promotion 997  
1,182 Occupancy  
and equipment  
1,164 1,100  
Professional services  
1,200 1,079  
Communications  
388 388  
Restructuring charge  
326 - Disaster  
recovery charge 90  
- Other 1,870 1,964  
-----

----- Total  
15,463 14,614 -----

----- Pretax income  
1,248 2,995 Income  
tax provision 234  
862 -----

----- Net  
income \$ 1,014 \$  
2,133  
=====

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---

Earnings Per  
Common Share:  
Basic \$ 0.77 \$ 1.61

---

---



---

---

Diluted \$ 0.76 \$  
1.57

---

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---

Average common  
shares outstanding  
for earnings per  
common share  
(millions): Basic  
1,323 1,328

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Diluted 1,338 1,361

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Cash dividends  
declared per  
common share \$  
0.24 \$ 0.24

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See notes to Consolidated Financial Statements. 2 AMERICAN EXPRESS COMPANY CONSOLIDATED BALANCE SHEETS (millions)  
(Unaudited)

September 30,  
December 31,  
ASSETS 2001  
2000 -----

----- Cash  
and cash equivalents  
\$ 9,860 \$ 8,487

Accounts receivable  
and accrued interest:

Cardmember  
receivables, less  
reserves: 2001,  
\$1,026; 2000, \$809  
23,765 25,067

Other receivables,  
less reserves: 2001,  
\$105; 2000, \$123  
4,508 5,476

Investments 45,291  
43,747

Loans:  
Cardmember  
lending, less  
reserves: 2001,  
\$771; 2000, \$650  
19,063 19,855

International  
banking, less  
reserves: 2001,  
\$144; 2000, \$137  
5,411 5,207

Other,  
net 1,084 1,026  
Separate account

assets 24,349  
 32,349 Deferred  
 acquisition costs  
 3,645 3,574 Land,  
 buildings and  
 equipment — at cost,  
 less accumulated  
 depreciation: 2001,  
 \$2,520; 2000,  
 \$2,219 2,716 2,506  
 Other assets 5,865  
 7,129 -----  
 ----- Total  
 assets \$ 145,557 \$  
 154,423

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LIABILITIES AND  
 SHAREHOLDERS'  
 EQUITY

Customers' deposits  
 \$ 13,075 \$ 13,870  
 Travelers Cheques  
 outstanding 6,624  
 6,127 Accounts  
 payable 7,052  
 7,495 Insurance and  
 annuity reserves:  
 Fixed annuities  
 19,409 19,417 Life  
 and disability  
 policies 4,868 4,681  
 Investment  
 certificate reserves  
 8,309 7,348 Short-  
 term debt 30,808  
 36,030 Long-term  
 debt 7,158 4,711  
 Separate account  
 liabilities 24,349  
 32,349 Other  
 liabilities 11,177  
 10,211 -----

-----  
 Total liabilities  
 132,829 142,239 ---

----- Guaranteed  
 preferred beneficial  
 interests in the  
 company's junior  
 subordinated  
 deferrable interest  
 debentures 500 500  
 Shareholders' equity:  
 Common shares,  
 \$.20 par value,  
 authorized 3.6 billion  
 shares; issued and  
 outstanding 1,336  
 million shares in

2001 and 1,326	
million shares in	
2000 267 265	
Capital surplus	
5,473 5,439	
Retained earnings	
6,230 6,198 Other	
comprehensive	
income, net of tax:	
Net unrealized	
securities gains	
(losses) 754 (145)	
Net unrealized	
derivatives losses	
(445) Foreign	
currency translation	
adjustments (51)	
(73) -----	
-----	
Accumulated other	
comprehensive	
income (loss) 258	
(218) -----	
----- Total	
shareholders' equity	
12,228 11,684 -----	
-----	
--- Total liabilities	
and shareholders'	
equity \$ 145,557 \$	
154,423	

See notes to Consolidated Financial Statements. 3 AMERICAN EXPRESS COMPANY CONSOLIDATED STATEMENTS OF CASH FLOWS (millions) (Unaudited)

Nine Months Ended  
September 30, -----

2001	2000	----	----
CASH FLOWS FROM			
OPERATING			
ACTIVITIES Net income			
\$ 1,014	\$ 2,133		
Adjustments to reconcile			
net income to net cash			
provided by operating			
activities: Provisions for			
losses and benefits 2,411			
1,980 Depreciation,			
amortization, deferred			
taxes and other 1,206 323			
Restructuring charge 326 --			
Disaster recovery charge			
90 -- Changes in operating			
assets and liabilities, net of			
effects of acquisitions and			
dispositions: Accounts			
receivable and accrued			
interest 478 (729) Other			
assets 905 (445) Accounts			
payable and other liabilities			

(1,940) 1,846 Increase in  
Travelers Cheques  
outstanding 497 359  
Increase in insurance  
reserves 165 153 -----

----- NET  
CASH PROVIDED BY  
OPERATING  
ACTIVITIES 5,152 5,620  
-----

---- CASH FLOWS  
FROM INVESTING  
ACTIVITIES Sale of  
investments 8,360 2,096  
Maturity and redemption  
of investments 4,796  
4,699 Purchase of  
investments (14,092)  
(6,289) Net decrease  
(increase) in Cardmember  
loans/receivables 983  
(7,434) Cardmember  
loans/receivables sold to  
trust, net 2,715 3,373  
Proceeds from repayment  
of loans 19,239 17,717  
Issuance of loans (18,669)  
(17,730) Purchase of land,  
buildings and equipment  
(568) (700) Sale of land,  
buildings and equipment 13  
28  
(Acquisitions)/Dispositions,  
net of cash acquired/sold  
(161) 213 -----

----- NET CASH  
PROVIDED BY (USED  
IN) INVESTING  
ACTIVITIES 2,616  
(4,027) -----

----- CASH FLOWS  
FROM FINANCING  
ACTIVITIES Net  
(decrease) increase in  
customers' deposits (783)  
1,769 Sale of annuities and  
investment certificates  
4,248 4,309 Redemption  
of annuities and investment  
certificates (3,536) (4,313)  
Net (decrease) increase in  
debt with maturities of  
three months or less  
(3,416) 5,507 Issuance of  
debt 8,376 7,255 Principal  
payments on debt  
(10,122) (13,625)  
Issuance of American  
Express common shares  
71 190 Repurchase of  
American Express

common shares (626)	
(958) Dividends paid	
(320) (313)	
-----	
NET CASH	
USED IN FINANCING	
ACTIVITIES (6,108)	
(179)	
-----	
Effect of exchange	
rate changes on cash (287)	
74	
-----	
NET INCREASE	
IN CASH AND CASH	
EQUIVALENTS 1,373	
1,488 Cash and cash	
equivalents at beginning of	
period 8,487 7,471	
-----	
CASH AND CASH	
EQUIVALENTS AT	
END OF PERIOD \$	
9,860 \$ 8,959	
=====	
=====	

See notes to Consolidated Financial Statements. 4 AMERICAN EXPRESS COMPANY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 1. BASIS OF PRESENTATION The consolidated financial statements should be read in conjunction with the financial statements in the Annual Report on Form 10-K of American Express Company (the company or American Express) for the year ended December 31, 2000. Significant accounting policies disclosed therein have not changed, except as disclosed in Note 2. Certain reclassifications of prior period amounts have been made to conform to the current presentation. Cardmember lending net finance charge revenue is presented net of interest expense of \$236 million and \$272 million for the third quarter of 2001 and 2000, respectively, and \$780 million and \$761 million for the nine months ended September 30, 2001 and 2000, respectively. Interest and dividends is presented net of interest expense of \$105 million and \$146 million for the third quarter of 2001 and 2000, respectively, and \$364 million and \$419 million for the nine months ended September 30, 2001 and 2000, respectively, related primarily to the company's international banking operations. At September 30, 2001 and December 31, 2000, cash and cash equivalents included \$0.9 billion and \$1.2 billion, respectively, segregated in special bank accounts for the benefit of customers. The interim financial information in this report has not been audited. In the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial position and the consolidated results of operations for the interim periods have been made. All adjustments made were of a normal, recurring nature. Results of operations reported for interim periods are not necessarily indicative of results for the entire year. 2. ACCOUNTING DEVELOPMENTS STATEMENT OF FINANCIAL ACCOUNTING STANDARDS NO. 133 Effective January 1, 2001, the company adopted Statement of Financial Accounting Standards (SFAS) No. 133, which establishes the accounting and reporting standards for derivative instruments and hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities on the balance sheet and measure those instruments at fair value. Changes in the fair value of a derivative are recorded in earnings or directly to equity, depending on the instrument's designated use. Those derivative instruments that are designated and qualify as hedging instruments are further classified as either a cash flow hedge, a fair value hedge, or a hedge of a net investment in a foreign operation, based upon the exposure being hedged. 5 STATEMENT OF FINANCIAL ACCOUNTING STANDARDS NO. 140 From time to time, the company, through Travel Related Services (TRS), American Express Centurion Bank (Centurion Bank) and special purpose subsidiaries, has securitized U.S. Cardmember loans and Charge Card receivables by issuing securities through one or more trusts. The securities are non-recourse to the company. Net proceeds are used by the special purpose subsidiaries to purchase the receivables from TRS or its subsidiaries. The consolidated financial statements include the assets and liabilities of these special purpose subsidiaries. Effective April 1, 2001, the company adopted SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," a replacement of SFAS No. 125. This Statement establishes accounting and reporting standards for transfers and servicing of financial assets and extinguishments of liabilities, as well as the recognition and reclassification of collateral. SFAS No. 140 did not materially impact the company's securitized U.S. Cardmember loans. The company's Charge Card receivables securitization structure did not meet certain sale criteria of SFAS 140. As a result, effective beginning in the second quarter, this structure is accounted for as secured borrowings by the special purpose subsidiary that purchases Charge Card receivables, as well as by Centurion Bank. Approximately \$2.9 billion of Charge Card receivables and a commensurate amount of long-term debt were reinstated to the applicable balance sheets. While the Charge Card receivables and associated long-term debt reappeared on the consolidated financial statements, these securitized assets of the special purpose subsidiary and Centurion Bank are not available to creditors of the company and are not the assets of the company, and the company has no liability for securities issued by the securitization trusts. The impact of this adoption on results of operations, as well as on capital requirements, was immaterial. 3. RESTRUCTURING CHARGE During the third quarter of 2001, the company incurred a restructuring charge of \$352 million (\$232 million after-tax). \$26 million of the pretax charge is included in "Provisions for losses and benefits - Life insurance, international banking and other" on the Consolidated Statements of Income, and relates to plans to further scale back AEB's corporate lending activities in parts of Asia, Latin America and Europe. The pretax charge includes \$184 million for severance relating to the elimination of approximately 6,100 jobs. It also includes \$168 million of other charges, including the \$26 million of provision previously discussed, asset impairment charges and other exit costs relating to the exit of certain locations, and currency translation losses previously recorded in shareholder's equity. As of September 30, 2001, the company has



a liability of \$257 million for the expected future cash outlays related to this charge. The pretax charge and employee reductions by operating segment are as follows:

(Dollars in  
millions)

Restructuring  
Charge -----

-----  
-- Employee  
Pretax After-  
tax

Reductions -  
-----  
-----

-----  
TRS \$195  
\$127 4,700

AEFA 62 41

900-AEB 84

57 400

Corporate &

Other 11 7

100 -----  
-----

----- Total

\$352 \$232

6,100  
=====

6-4. DISASTER RECOVERY CHARGE As a result of the terrorist attacks on September 11, 2001, the company incurred a \$90 million (\$59 million after-tax) disaster recovery charge. This charge mainly includes provisions for credit exposures to travel industry service establishments and insurance claims. \$79 million of the pretax charge was incurred by the Travel Related Services segment, while \$11 million was incurred by American Express Financial Advisors. In addition to the pretax charge, the company waived approximately \$8 million of finance charges and late fees. 5. INVESTMENT SECURITIES The following is a summary of investments at September 30, 2001 and December 31, 2000:

(in millions) September 30,  
2001 December 31, 2000 ----

----- Held to Maturity, at  
amortized cost (fair value:

2001, \$0; 2000, \$8,486) \$ -- \$

8,404 Available for Sale, at fair

value (cost: 2001, \$39,857;

2000, \$31,301) 41,069

31,052 Investment mortgage

loans (fair value: 2001, \$4,263;

2000, \$4,178) 4,020 4,097

Trading 202 194 -----

-----  
Total \$ 45,291 \$ 43,747  
=====

During the first and second quarters of 2001, the company recognized pretax losses of \$182 million and \$826 million, respectively, from the write-down and sale of certain high-yield securities. These losses are included in "Interest and dividends" on the Consolidated Statements of Income. The second quarter pretax charge of \$826 million is comprised of: \$403 million to recognize the impact of higher default rate assumptions on certain structured investments; \$344 million to write down lower-rated securities (most of which were sold in the third quarter of 2001) in connection with the company's decision to lower its risk profile by reducing the level of its high-yield portfolio, allocating holdings toward stronger credits, and reducing the concentration of exposure to individual companies and industry sectors; and \$79 million to write down certain other investments to recognize losses incurred during the second quarter. 7 Early in the fourth quarter of 2001, the company placed a majority of its rated Collateralized Debt Obligation (CDO) securities and related accrued interest, as well as a relatively minor amount of other liquid securities, having an aggregate book value of \$905 million into a securitization trust. In return, the company received \$120 million in cash (excluding transaction expenses) relating to sales to investors, and retained interests with allocated book amounts aggregating \$785 million. An immaterial amount of realized losses relating to the CDOs designated for

(in millions,  
except per  
Three  
Months  
Ended Nine  
Months  
Ended share  
amounts)  
September  
30,  
September  
30, -----  
-----  
-----  
-----  
-----  
2001 2000

2001 2000 -

-----  
-----  
-----  
-----

- Numerator:

Net income  
\$ 298 \$ 737  
\$ 1,014 \$  
2,133

Denominator:

Denominator  
for basic  
EPS --

weighted-  
average  
shares 1,324

1,326 1,323

1,328 Effect

of dilutive

securities:

Stock

Options;

Restricted

Stock

Awards and

other 11 35

15 33 -----

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9. SEGMENT INFORMATION The following tables present three and nine-month results for the company's operating segments, based on management's internal reporting structure. Net revenues (managed basis) exclude the effect of securitizations at Travel Related Services, and include provisions for losses and benefits for annuities, insurance and investment certificate products of American Express Financial Advisors (AEFA). AEFA's revenues for the nine-month period include the effect of \$182 million and \$826 million of losses from the write down and sale of certain high-yield securities in the first and second quarters of 2001, respectively. 9

NET REVENUES Three Months  
 Ended Nine Months Ended  
 (MANAGED BASIS) September  
 30, September 30, -----

----- (in  
 millions) 2001 2000 2001 2000 -  
 -----

---- Travel Related Services \$  
 4,466 \$ 4,400 \$ 13,575 \$  
 12,898 American Express  
 Financial Advisors 908 1,052  
 1,876 3,153 American Express  
 Bank 165 146 481 447  
 Corporate and Other (61) (44)  
 (162) (127)-----

----- Total \$ 5,478 \$  
 5,554 \$ 15,770 \$ 16,371  
 -----

REVENUES (GAAP BASIS)  
 Three Months Ended Nine  
 Months Ended September 30,  
 September 30, -----

----- (in  
 millions) 2001 2000 2001 2000 -  
 -----

---- Travel Related Services \$  
 4,228 \$ 4,339 \$ 13,051 \$  
 12,701 American Express  
 Financial Advisors 1,392 1,540  
 3,341 4,588 American Express  
 Bank 165 146 481 447  
 Corporate and Other (61) (44)  
 (162) (127)-----

----- Total \$ 5,724 \$  
 5,981 \$ 16,711 \$ 17,609  
 -----

NET INCOME Three Months  
 Ended Nine Months Ended  
 September 30, September 30, ---

--- (in millions) 2001 2000 2001  
 2000 -----

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Travel Related Services  
\$ 248 \$ 507 \$ 1,289 \$ 1,460  
American Express Financial  
Advisors 145 269 (110) 790  
American Express Bank (43) 7  
(22) 22 Corporate and Other  
(52) (46) (143) (139)

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Total \$  
298 \$ 737 \$ 1,014 \$ 2,133

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10 INDEPENDENT ACCOUNTANTS' REVIEW REPORT The Shareholders and Board of Directors American Express Company We have reviewed the accompanying consolidated balance sheet of American Express Company (the "Company") as of September 30, 2001 and the related consolidated statements of income for the three and nine-month periods ended September 30, 2001 and 2000 and consolidated statements of cash flows for the nine-month periods ended September 30, 2001 and 2000. These financial statements are the responsibility of the Company's management. We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data, and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States, which will be performed for the full year with the objective of expressing an opinion regarding the consolidated financial statements taken as a whole. Accordingly, we do not express such an opinion. Based on our reviews, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States. We have previously audited, in accordance with auditing standards generally accepted in the United States, the consolidated balance sheet of the Company as of December 31, 2000, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein), and in our report dated February 8, 2001, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2000 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived. /s/Ernst & Young LLP New York, New York November 13, 2001 11 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS CONSOLIDATED RESULTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2001 The company's consolidated net income declined 60 percent and 52 percent in the three and nine-month periods ended September 30, 2001, respectively. Diluted earnings per share (EPS) declined 59 percent and 52 percent. The company's return on equity was 14.2 percent. Results for the three-month period ended September 30, 2001 were negatively affected by two significant items: a previously announced restructuring charge of \$352 million pretax, \$232 million after-tax, and the impacts from the September 11th terrorist attacks. The restructuring charge includes severance costs for the elimination of approximately 6,100 jobs and asset impairment and other costs, relating to the consolidation and reorganization of certain business units, the scale back of corporate lending in certain regions, the migration of certain processes to lower cost locations, the outsourcing of certain activities, and the transition of certain processing and service functions to the Internet. As of September 30, 2001, the company has a liability of \$257 million for the expected future cash outlays related to this charge; the majority of these outlays are expected to occur over the next six months. The charge is further discussed within each operating segment's review of operations as well as in footnote 3 to the consolidated financial statements. These initiatives are expected to produce expense savings of approximately \$325 million in 2002 and \$360 million in 2003. A portion of these savings is expected to flow through to earnings in the form of improved operating expense margins and the remainder are expected to be reinvested back into high-growth areas of the company. The pretax charge, estimated cost savings and employee reductions by segment are as follows:

(Dollars in Expected millions)	
Restructuring Charge Cost	
Savings -----	
-----	
---- Employee --	
-----	
-----	
Pretax After-tax Reductions 2002 2003 -----	
-----	
-----	
----- TRS	
\$195 \$127 4,700	
\$250 \$260	
AEFA 62 41 900	
40 50 AEB 84	
57 400 25 35	
Corporate & Other 11 7 100	
10 15 -----	
-----	
-----	
--- Total \$352	
\$232 6,100 \$325	
\$360 -----	
=====	
=====	
=====	
=====	

The September 11th terrorist attacks resulted in certain one-time costs and business interruption losses, including provisions related to credit exposures to travel industry service establishments, insurance claims, and waived finance charges and late fees. The combination of these items totaled \$98 million pretax, \$65 million after-tax. Excluding the restructuring charge and the September 11th items, net income declined 19 percent and 39 percent for the three and nine-month periods ended September 30, 2001. EPS declined 17 percent and 38 percent for the three and nine-month periods. The company's adjusted return on equity was 16.7 percent. The company also incurred costs of approximately \$42 million related to September 11th events, which are expected to be 12 covered by insurance. Consequently, these costs did not impact the quarterly results. These include the cost of duplicate facilities and equipment associated with the relocation of the company's offices in lower Manhattan and certain other business recovery expenses. Costs associated with the damage to the company's offices, extra operating expenses and business interruption losses are still being evaluated. The company expects that a substantial portion of such costs and losses will be covered by insurance. Included in the company's nine-month results ended September 30, 2001 is \$182 million pretax, \$132 million after-tax, recorded in the first quarter and \$826 million pretax, \$537 million after-tax, recorded in the second quarter, of losses related to the writedown and sale of certain high-yield securities and the reduction of the risk profile within the investment portfolio. Excluding high-yield losses from both years, and the restructuring and September 11th related charges mentioned above, the company's net income in the nine-month period would have been down 9 percent from a year ago, and EPS would have been down 6 percent. Consolidated net revenues on a managed basis declined 1 percent and 4 percent for the three and nine-month periods ended September 30, 2001, reflecting the continued impact of a weaker economy and equity market declines. Net revenues, adjusted for high-yield losses in both years, increased 2 percent for the nine-month period. The decrease in revenues, for the three-month period reflects a decline in billed business volumes, lower spreads on AEFA's investment portfolio, decreased management and distribution fees, and significantly weaker travel revenues. These factors were partly offset by an increase in cards in force, larger loan balances and greater insurance premiums. The increase in adjusted revenues for the nine-month period reflects the same factors as the three-month period, except that billed business rose for the nine-month period. Consolidated expenses increased for both periods due to the restructuring and September 11th items mentioned above, larger provisions for losses, greater interest costs, and higher operating expenses. The higher operating expenses for the nine-month period include the effect of a \$67 million expense increase due to an adjustment of Deferred Acquisition Costs (DACs) for variable insurance and annuity products made in the first quarter of 2001 as a result of the steep decline in equity markets. These increases were partially offset by lower marketing costs, a decline in human resource expenses, reengineering activities and expense control initiatives. In addition to the activities related to the restructuring charge, the company made strong progress on its global reengineering efforts initiated in the first half of the year, and as of September 30, 2001 had realized savings in excess of \$700 million. **FOURTH QUARTER OUTLOOK** Given the continuing weak economic environment in general, the high level of uncertainty in the securities markets and the unpredictable effects of the September 11th terrorist attacks on consumer and corporate travel and spending and the economy overall, the company expects business

volumes on a consolidated basis to continue to be weak for at least the remainder of 2001. If these trends continue, the company expects that, compared with the prior year, consolidated revenues and net income, as well as those in the TRS and AEFA business segments, will continue to be materially adversely impacted for at least the remainder of the year. In addition, in light of the current business conditions and the weak economic outlook, the company continues to reassess its costs and its infrastructure, which it expects will result in further job reductions in the near and intermediate term.

**TRAVEL RELATED SERVICES (TRS)** While billed business volumes have partially rebounded from the initial weeks following September 11th, billings continued to show declines of approximately 10 percent in the month of October as compared with the comparable prior year period, on continued weakness within the travel and entertainment categories. In addition, provisions and other credit-related exposures are expected to show the pressure of additional deterioration in credit trends in light of increasing unemployment and the overall industry environment, and the natural effect of the maturation process for loans added over the past few years. In contrast, human resource expenses should reflect continued reengineering benefits, and interest rates should again be a positive factor in results.

**AMERICAN EXPRESS FINANCIAL ADVISORS (AEFA)** The market environment will continue to be a critical factor in AEFA's results; equity markets have been volatile since September 11th and are expected to remain so for at least the balance of the year. Overall sales and financial planning levels deteriorated after the September 11th terrorist attacks and remained weak in October. Also, investment portfolio yield pressures should remain in light of the company's previous decision to lower its risk profile by rebalancing its high-yield portfolio. However, as in TRS, continued reengineering benefits should partially offset the impacts of the current economic environment.

\*\*\*\*\* This financial review is presented on the basis used by management to evaluate operations. It differs in two respects from the accompanying financial statements, which are prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). First, results are presented as if there had been no asset securitizations at TRS. This format is generally termed on a "managed basis." Second, revenues are shown net of AEFA's provisions for annuities, insurance and investment certificate products, which are essentially spread businesses.

**CONSOLIDATED LIQUIDITY AND CAPITAL RESOURCES** In 1999 and 2000, the company entered into agreements under which a third party purchased 29 million company common shares at an average purchase price of \$50.41. During the term of the agreements, the company will periodically issue shares to or receive shares from the third party so that the value of the shares held by the third party equals the original purchase price for the shares. At maturity in five years, the company is required to deliver to the third party an amount equal to such original purchase price. The company may elect to settle this amount (i) physically, by paying cash against delivery of the shares held by the third party or (ii) on a net cash or net share basis. The company may also prepay outstanding amounts at any time prior to the end of the five-year term. These agreements, which partially offset the company's exposure from its stock option program, are separate from the company's previously authorized share repurchase program. During the first nine months of 2001, net settlements under the agreements resulted in the company issuing 20.3-14 million shares. In the first quarter of 2001, the company elected to prepay \$350 million of the aggregate outstanding amount, which resulted in 7.8 million shares being delivered to the company. In the first nine months of 2001, the company repurchased 6.4 million common shares at an average price of \$43.56 per share under its share repurchase program. This is in addition to the 7.8 million shares delivered to the company during the first quarter as a result of the prepayment discussed above, resulting in a total of 14.2 million shares repurchased during the nine-month period ended September 30, 2001. Due to the negative capital generation impact of the third quarter 2001 restructuring and disaster recovery charges, as well as the first and second quarter high-yield losses, discussed in the Consolidated Results of Operations section of the financial review, no share repurchases are anticipated for the remainder of 2001. In September 2001, the company issued \$500 million of 5.5% Fixed Rate Notes, which are due to mature in September 2006. Subsequent to the terrorist attacks of September 11th, the company's A+ and its subsidiaries' credit ratings were affirmed by Standard & Poor's and Fitch, two credit rating agencies. At the same time, however, each agency revised its respective rating outlook on the company and its subsidiaries from stable to negative in light of the ensuing weak climate for business and consumer travel and spending and weaker capital markets. In their statements, the rating agencies indicated that while the company has significant financial resources to address short-term business volume disruptions, if business volumes remained depressed for an extended period, its credit ratings would be under pressure. During the fourth quarter of 2001, the company completed a transaction that placed a large portion of its rated Collateralized Debt Obligation (CDO) securities into a securitization trust. The transaction has the following consequences (See Note 5 to the Consolidated Financial Statements for further details): - It pools the performance of 44 separate CDO securities, allowing recognition of the investment return related to the overall performance of the portfolio. The ability to evaluate future cash flows at the portfolio level, rather than on a security-by-security basis, should increase the predictability of future performance; and - It monetizes a small portion of the CDO securities by selling notes in this structure to third-party investors.

**15 TRAVEL RELATED SERVICES RESULTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2001 AND 2000 STATEMENTS OF INCOME (Unaudited, Managed Basis)**

(Dollars in  
millions) Three  
Months Ended  
Nine Months  
Ended  
September 30,  
September 30,  
-----  
-----  
-----  
- Percentage  
Percentage  
2001 2000  
Inc/(Dec) 2001  
2000 Inc/(Dec)  
-----

-----  
 -----  
 -----  
 ----- Net  
 Revenues:  
 Discount  
 Revenue \$  
 1,870 \$ 1,963  
 (4.8)% \$ 5,801  
 \$ 5,717 1.5%  
 Net Card Fees  
 423 420 0.5  
 1,265 1,236  
 2.3 Lending:  
 Finance Charge  
 Revenue 1,187  
 1,052 12.8  
 3,466 2,887  
 20.0 Interest  
 Expense 358  
 429 (16.6)  
 1,195 1,146  
 4.2 -----  
 -----  
 -----  
 Net Finance  
 Charge  
 Revenue 829  
 623 33.1 2,271  
 1,741 30.4  
 Travel  
 Commissions  
 and Fees 358  
 433 (17.4)  
 1,203 1,378  
 (12.7) Travelers  
 Cheque  
 Investment  
 Income 103  
 103 - 300 292  
 2.7 Other  
 Revenues 883  
 858 2.9 2,735  
 2,534 7.9 -----  
 -----  
 -----  
 ----- Total Net  
 Revenues 4,466  
 4,400 1.5  
 13,575 12,898  
 5.2 -----  
 -----  
 -----

Expenses:  
 Marketing and  
 Promotion 298  
 358 (16.9) 863  
 1,034 (16.6)  
 Provision for  
 Losses and  
 Claims: Charge



Card 284 273  
3.9 888 896  
(0.9) Lending  
573 386 48.3  
1,638 1,054  
55.4 Other 34  
29 20.6 83 85  
(2.0)-----

-----  
-----  
-- Total 891 688  
29.5 2,609  
2,035 28.2

Charge Card  
Interest  
Expense 365  
362 0.7 1,141  
1,024 11.3

Human  
Resources 987  
1,017 (2.8)  
3,074 3,080  
(0.2) Other

Operating  
Expenses 1,335  
1,254 6.4  
3,831 3,652  
4.9

Restructuring  
Charge 195 --  
195 -- Disaster  
Recovery  
Charge (A) 79 --  
79 -----

-----  
-----  
-- Total  
Expenses 4,150  
3,679 12.8  
11,792 10,825  
8.9 -----

-----  
-----  
Pretax Income  
316 721 (56.1)  
1,783 2,073  
(14.0) Income  
Tax Provision  
68 214 (68.0)  
494 613 (19.3)  
Net Income \$  
248 \$ 507  
(51.0) \$ 1,289  
\$ 1,460 (11.7)

=====

(A) Excludes approximately \$8 million of waived finance charges and late fees. 16 TRAVEL RELATED SERVICES SELECTED STATISTICAL INFORMATION (Unaudited)

(Amounts in

billions, except  
percentages and  
where  
indicated) Three  
Months Ended  
Nine Months  
Ended  
September 30,  
September 30,

-----  
-----  
Percentage ----  
-----  
- Percentage  
2001 2000  
Inc/(Dec) 2001  
2000 Inc/(Dec)

-----  
-----  
-----  
-----  
Total Cards in  
Force (millions):  
United States  
34.7 32.9 5.5%  
34.7 32.9 5.5%  
Outside the  
United States  
20.2 17.5 14.9  
20.2 17.5 14.9

-----  
-----  
-----  
Total 54.9 50.4  
8.8 54.9 50.4  
8.8

=====

=====

Basic Cards in  
Force (millions):  
United States  
26.9 25.8 4.3  
26.9 25.8 4.3  
Outside the  
United States  
15.4 13.4 15.1  
15.4 13.4 15.1

-----  
-----  
-----  
Total 42.3 39.2  
8.0 42.3 39.2  
8.0

=====

Card Billed  
Business: United

States \$ 54.4 \$  
56.2 (3.3) \$  
168.7 \$ 162.7  
3.7 Outside the  
United States  
18.0 18.6 (3.2)  
55.0 55.0 (0.1)

-----  
-----  
Total \$ 72.4 \$  
74.8 (3.2) \$  
223.7 \$ 217.7  
2.8

-----  
-----  
-----  
-----  
Average  
Discount Rate  
(A) 2.67%  
2.70%--2.67%  
2.70%--  
Average Basic  
Cardmember  
Spending  
(dollars) (A) \$  
1,846 \$ 2,041  
(9.6) \$ 5,767 \$  
6,112 (5.6)  
Average Fee  
per Card--  
Managed  
(dollars) (A) \$  
34 \$ 36 (5.6) \$  
34 \$ 36 (5.6)  
Non-Amex  
Brand (B):  
Cards in Force  
(millions) 0.7  
0.6 5.9 0.7 0.6  
5.9 Billed  
Business \$ 0.9  
\$ 0.8 9.9 \$ 2.5  
\$ 2.1 21.5  
Travel Sales \$  
3.9 \$ 5.4 (27.5)  
\$ 13.9 \$ 17.1  
(19.0) Travel  
Commissions  
and  
Fees/Sales(C)  
9.2% 8.0%--  
8.7% 8.1%--  
Travelers  
Cheque: Sales \$  
7.3 \$ 7.7 (4.6)  
\$ 18.8 \$ 19.4  
(3.2) Average  
Outstanding \$  
6.8 \$ 6.9 (1.6)

\$ 6.5 \$ 6.5  
(0.9) Average  
Investments \$  
7.0 \$ 6.7 4.5 \$  
6.6 \$ 6.3 5.4  
Tax Equivalent  
Yield 8.8%  
8.8% -- 9.0%  
8.8% --  
Managed  
Charge Card  
Receivables:  
Total  
Receivables \$  
24.8 \$ 28.1  
(11.8) \$ 24.8 \$  
28.1 (11.8) 90  
Days Past Due  
as a % of Total  
3.0% 2.3% --  
3.0% 2.3% --  
Loss Reserves  
(millions) \$  
1,026 \$ 987  
4.0 \$ 1,026 \$  
987 4.0 % of  
Receivables  
4.1% 3.5% --  
4.1% 3.5% -- %  
of 90 Days Past  
Due 136%  
152% -- 136%  
152% -- Net  
Loss Ratio  
0.45% 0.37% --  
0.40% 0.36% --  
Managed U.S.  
Lending: Total  
Loans \$ 31.3 \$  
27.1 15.4 \$  
31.3 \$ 27.1  
15.4 Past Due  
Loans as a % of  
Total: 30-89  
Days 2.2%  
1.8% -- 2.2%  
1.8% -- 90+  
Days 1.0%  
0.8% -- 1.0%  
0.8% -- Loss  
Reserves  
(millions)  
Beginning  
Balance \$ 959  
\$ 686 39.8 \$  
820 \$ 672 22.0  
Provision 493  
328 50.3 1,414  
881 60.5 Net  
Charge-  
Offs/Other

% of Loans	3.3%	2.7%
% of Past Due	3.3%	2.7%
\$ 101%	103%	—
—Average	—	—
Loans \$ 31.0	\$ 26.6	\$ 16.1
30.1	\$ 25.2	—
19.5 Net Write-	—	—
Off Rate	5.6%	—
4.3%	—	5.5%
4.4%	—	—
Net	—	—
Interest Yield	8.8%	7.8%
8.6%	7.6%	—

(A) Computed from proprietary card activities only. (B) This data relates to Visa and Eurocards issued in connection with joint venture activities. (c) Computed from information provided herein. 17 TRAVEL RELATED SERVICES Travel Related Services' (TRS) net income fell 51 percent and 12 percent for the three and nine-month periods ended September 30, 2001, respectively, compared with a year ago. These results include a restructuring charge of \$195 million pretax (\$127 million after-tax) that was recorded in the three-month period ended September 30, 2001. The largest component of this charge is \$128 million in severance costs for the elimination of approximately 4,700 jobs. The majority of these eliminations relate to accelerating the transition of business travel operations to the Internet, introducing new technology and consolidating facilities to allow for the further reduction of staffing levels in light of slower travel sales, primarily in the U.S. The severance also reflects the relocation or outsourcing of certain finance, operations, customer support and technology functions to lower-cost overseas locations and moving certain employee processing and service functions, including Human Resources processes, expense report processing and employee travel bookings, to the Internet. The remaining charge of \$67 million is primarily related to lease and equipment abandonment costs, and other exit costs. Also included in the results are charges of \$87 million pretax (\$57 million after-tax) of one-time costs and waived finance charges and late fees directly related to the September 11th terrorist attacks. Excluding these costs and the restructuring charge, TRS' net income would have been down 15 percent and up 1 percent for the three and nine-month periods ended September 30, 2001, respectively. Net revenues increased 2 percent and 5 percent for the same periods, reflecting growth in loans and additional cards in force and, for the nine-month period, greater billed business. For the three-month period, these improvements were partly offset by lower billed business and lower travel sales. Discount revenue declined 5 percent for the three-month period ended September 30, 2001 compared with a year ago and increased 1 percent for the nine-month period. The decline for the three-month period is a result of lower billed business, decreased spending per Cardmember, and a decline in the average discount rate, partially offset by a 9 percent increase in cards in force. The 1 percent increase for the nine-month period reflects the factors mentioned above, with the exception of billed business, which increased 3 percent over last year. Billed business declined 3 percent for the three-month period ended September 30, 2001 reflecting weakening economic conditions during the quarter and a substantial decrease in corporate travel and entertainment spending and consumer travel, particularly subsequent to the events of September 11th. U.S. billed business for the three-month period ended September 30, 2001 decreased 3 percent reflecting 3 percent growth within the consumer card business on 11 percent higher transaction volume, a slight decrease within small business services and a 19 percent decline within Corporate Services. Total billed business outside the U.S. was flat (excluding the impact of foreign exchange translation) on slight growth in Europe and Asia, offset by mid-single digit declines in Canada and Latin America. Non-travel and entertainment related volume categories continued to grow, but were offset by lower travel-related volumes. During the first eight months of 2001, non-travel and entertainment related volumes in the U.S. represented approximately 57 percent of total billed business and travel and entertainment related volumes were 43 percent. U.S. non-travel and entertainment related volumes were up 10 percent during the first two months of the three-month period, but were flat in September. U.S. travel and entertainment volumes were down 7 percent during the first two months and declined 34 percent in September. Airline related volume, which represented approximately 17 percent of U.S. billed business during the first eight months of 2001, declined approximately 28 percent as both the average airline charge and transaction volume were down double digits. During September, airline volumes were down approximately 50 percent. U.S. cards in force, which grew more slowly than



420 \$(2) \$  
418 Lending  
Net Finance  
Charge  
Revenue 829  
(607) 222  
623 (391)  
232 Other  
Revenues  
883 369  
1,252 858  
332 1,190  
Total Net  
Revenues  
4,466 (238)  
4,228 4,400  
(61) 4,339  
Expenses:  
Marketing  
and  
Promotion  
298 16 314  
358 15 373  
Provision for  
Losses and  
Claims:  
Charge Card  
284 -- 284  
273 (37)  
236 Lending  
573 (271)  
302 386  
(119) 267  
Charge Card  
Interest  
Expense 365  
4 369 362  
(50) 312  
Net Discount  
Expense --  
-- 119 119  
Other  
Operating  
Expenses  
1,335 13  
1,348 1,254  
11 1,265  
Total  
Expenses  
4,150 (238)  
3,912 3,679  
(61) 3,618  
Pretax  
Income \$  
316 \$ -- \$  
316 \$ 721 \$  
-- \$ 721 -----  
-----  
-----  
-----  
-----

[illegible]



(3.5) \$ 60.7

3.1 Total

Shareholder's

Equity \$ 6.6

\$ 6.6 0.8 \$

6.3 5.2

Return on

Average

Equity\*

27.0%

33.0%—

32.6%—

Return on

Average

Assets\*\*

2.6% 3.0%—

3.0%—

\* Computed based on the past twelve months of net income and excludes the effect on Shareholder's Equity of SFAS No. 115 And SFAS No. 133. The company adopted SFAS No. 133 On January 1, 2001. \*\* Computed based on the past twelve months of net income and excludes the effect on Total Assets of SFAS No. 115 And SFAS No. 133 to the extent that they directly affect Shareholder's Equity. In the first, second and third quarters of 2001, the American Express Credit Account Master Trust (the Trust) securitized \$1.0 billion, \$2.7 billion and \$0.7 billion of loans, respectively, through the public issuance of investor certificates. In the second quarter of 2001, \$1.0 billion of investor certificates that were previously issued by the Trust matured, resulting in \$1.7 billion of net additional securitizations during that quarter. The securitized assets consist primarily of loans arising in a portfolio of designated consumer American Express credit card, Optima Line of Credit and Sign & Travel/Extended Payment Option revolving credit accounts or features and, in the future, may include other charge or credit accounts or features or products. During the second quarter of 2001, in conjunction with the company's adoption of SFAS No. 140, TRS reinstated approximately \$2.9 billion of Charge Card receivables and a commensurate amount of long-term debt to the balance sheet. (See Note 2, "Accounting Developments," for further information.) In the third quarter of 2001, \$0.6 billion of investor certificates that were previously issued by the American Express Master Trust (the Master Trust) matured. In November 2001, the Master Trust securitized an additional \$750 million of Charge Card receivables, which also remain on the balance sheet. Travelers Cheque Investments increased, reflecting unrealized appreciation as a result of declining interest rates. U.S. loans and related short-term debt declined from December 31, 2000, mainly reflecting lower billed business, as previously discussed. 21 AMERICAN EXPRESS FINANCIAL ADVISORS RESULTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2001 AND 2000 STATEMENTS OF INCOME (Unaudited)

(Dollars in  
millions)

Three  
Months  
Ended Nine  
Months  
Ended  
September  
30,

September  
30, -----

-----

--

Percentage -

-----

-----

Percentage

2001 2000

Inc/(Dec)

2001 2000

Inc/(Dec) --

-----

-----

-----

-----

-----

----- Net

Revenues:

Investment  
Income \$  
490 \$ 582  
(15.8) \$ 612  
\$ 1,746  
(64.9)

Management  
and  
Distribution  
Fees 595  
700 (15.0)  
1,856 2,089  
(11.2) Other  
Revenues  
307 258  
18.5 873  
753 15.9 ---  
-----  
-----  
-----

--- Total  
Revenues  
1,392 1,540  
(9.7) 3,341  
4,588 (27.2)  
Provision for  
Losses and  
Benefits:  
Annuities  
242 253  
(4.7) 734  
767 (4.3)  
Insurance  
171 146  
17.3 480  
422 13.6  
Investment  
Certificates  
71 89 (19.8)  
251 246 2.0  
-----  
-----  
-----

----- Total  
484 488  
(0.9) 1,465  
1,435 2.0 ---  
-----  
-----  
-----

--- Net  
Revenues  
908 1,052  
(13.7) 1,876  
3,153 (40.5)  
-----  
-----  
-----

-----  
Expenses:  
Human

Resources  
 469 527  
 (11.0) 1,513  
 1,553 (2.5)  
 Other  
 Operating  
 Expenses  
 172 138  
 23.8 533  
 462 15.4  
 Restructuring  
 Charge 62--  
 --62--  
 Disaster  
 Recovery  
 Charge 11--  
 --11-----  
 -----  
 -----  
 -----  
 --Total  
 Expenses  
 714 665 7.2  
 2,119 2,015  
 5.2-----  
 -----  
 -----

-----  
 Pretax  
 Income  
 (Loss) 194  
 387 (49.8)  
 (243) 1,138  
 --Income  
 Tax  
 Provision  
 (Benefit) 49  
 118 (58.4)  
 (133) 348--  
 -----  
 -----  
 -----

----- Net  
 Income  
 (Loss) \$ 145  
 \$ 269 (46.1)  
 \$ (110) \$  
 790-----  
 -----  
 -----  
 -----

22 AMERICAN EXPRESS FINANCIAL ADVISORS SELECTED STATISTICAL INFORMATION (Unaudited)  
 (Dollars in  
 millions, except  
 where  
 indicated) Three  
 Months Ended  
 Nine Months  
 Ended  
 September 30,  
 September 30,

-----

-----

Percentage ----

-----

-----

Percentage

2001 2000

Inc/(Dec) 2001

2000 Inc/(Dec)

-----

-----

-----

----- Life

Insurance in

Force (billions)

\$ 104.8 \$ 95.8

9.4 \$ 104.8 \$

95.8 9.4

Deferred

Annuities in

Force (billions)

\$ 41.0 \$ 51.8

(20.8) \$ 41.0 \$

51.8 (20.8)

Assets Owned,

Managed or

Administered

(billions): Assets

Managed for

Institutions \$

47.8 \$ 56.7

(15.6) \$ 47.8 \$

56.7 (15.6)

Assets Owned,

Managed or

Administered

for Individuals:

Owned Assets:

Separate

Account Assets

24.3 36.6

(33.6) 24.3

36.6 (33.6)

Other Owned

Assets 42.5

40.6 4.7 42.5

40.6 4.7 -----

-----

----- Total

Owned Assets

66.8 77.2

(13.5) 66.8

77.2 (13.5)

Managed

Assets 91.2

122.0 (25.3)

91.2 122.0

(25.3)

Administered

Assets 28.6  
38.0 (24.8)  
28.6 38.0  
(24.8)-----  
-----  
-----

----- Total \$  
234.4 \$ 293.9  
(20.3) \$ 234.4  
\$ 293.9 (20.3)  
-----  
-----  
-----

Market  
Appreciation  
(Depreciation)  
During the  
Period: Owned  
Assets:  
Separate  
Account Assets  
\$ (4,470) \$  
(203) # \$  
(8,426) \$ (172)  
# Other Owned  
Assets \$ 535 \$  
163 # \$ 1,372  
\$ (47) - Total  
Managed  
Assets \$  
(15,719) \$ (76)  
# \$ (27,824) \$  
456 - Cash  
Sales: Mutual  
Funds \$ 7,384  
\$ 11,698 (36.9)  
\$ 25,667 \$  
34,178 (24.9)  
Annuities 1,308  
1,465 (10.8)  
4,141 4,393  
(5.8) Investment  
Certificates 941  
868 8.4 2,912  
2,574 13.1 Life  
and Other  
Insurance  
Products 200  
220 (8.7) 677  
675 0.4  
Institutional 488  
1,922 (74.6)  
4,259 5,030  
(15.3) Other  
1,115 815 36.8  
4,127 2,050  
101.3-----  
-----  
-----

----- Total Cash

Sales \$ 11,436  
 \$ 16,988 (32.7)  
 \$ 41,783 \$  
 48,900 (14.6)

Number of  
 Financial  
 Advisors  
 11,385 12,137  
 (6.2) 11,385  
 12,137 (6.2)  
 Fees from  
 Financial Plans  
 and Advice  
 Services \$ 23.1  
 \$ 26.1 (11.4) \$  
 80.4 \$ 76.2 5.5  
 Percentage of  
 Total Sales from  
 Financial Plans  
 and Advice  
 Services 72.4%  
 69.2%-- 72.6%  
 67.4%--

# Denotes a variance of more than 100%. 23 AMERICAN EXPRESS FINANCIAL ADVISORS American Express Financial Advisors' (AEFA) reported net income of \$145 million for the three-month period ended September 30, 2001 and a net loss of \$110 million for the nine-month period. This is compared with net income of \$269 million and \$790 million for the three and nine-month periods a year ago. Included in these results is a third quarter 2001 restructuring charge of \$62 million pretax, \$41 million after-tax. Of the pretax charge, \$16 million represents severance costs, for approximately 900 employees to optimize the client service organization and field force leadership structures and relocate and consolidate finance and technology functions while the remainder primarily reflects office lease and equipment abandonment costs. Also included in the three-month period results are \$11 million pretax, \$8 million after-tax of insurance claims directly related to the September 11th terrorist attacks. Excluding these items, AEFA's net income would have been \$194 million in the three-month period, down 28 percent from a year ago. Included in the company's nine-month results ended September 30, 2001 is \$182 million pretax, \$132 million after-tax, recorded in the first quarter and \$826 million pretax, \$537 million after-tax, recorded in the second quarter of losses related to the writedown and sale of certain high-yield securities and the reduction of the risk profile within the investment portfolio. Excluding high-yield losses from both years, and the restructuring and September 11th related charges mentioned above, AEFA's net income in the nine-month period ended September 30, 2001, would have been down 28 percent from a year ago. Net revenues decreased 14 percent and 40 percent for the three and nine-month periods ended September 30, 2001. Adjusted for high-yield losses, net revenues decreased 11 percent for the nine-month period. AEFA's results also reflect continued weakness in equity markets and narrower spreads on the investment portfolio from the lagging benefit of lower interest rates, and from lower yields as a result of repositioning the high-yield portfolio. Management and distribution fees fell 15 percent and 11 percent in the three and nine-month periods ending September 30, 2001. Managed assets fell 22 percent from a year ago and cash sales from all products were 33 percent and 15 percent lower for the three and nine-month periods. Other revenues rose in both periods primarily as a result of higher insurance premiums; financial planning and advice service fees were higher in the year to date period but lower in the quarter. Gross investment income declined 16 percent and 65 percent in the three and nine-month periods due to the first and second quarter high-yield write-downs and a lower average investment yield in both periods, mostly due to the repositioning of the investment portfolio. The effect of this repositioning was amplified in the three-month period by the company's inability to reinvest in appropriate quality high-yield bonds during September. Included in investment income for both periods is the effect of a decrease in the value of options hedging outstanding stock market certificates, which was offset in the certificate provision. Also included in the three-month period is a modest loss related to the securitization of Collateral Debt Obligations and the mark-to-market on the high-yield bonds still held for sale at the end of September. Annuity product provisions were lower in the three and nine-month periods ending September 30, 2001 primarily due to smaller infree levels. Insurance provisions rose in both periods primarily due to higher infree levels. Certificate provisions decreased in the three-month period as higher infree levels were offset by lower accrual rates and the effect on the stock market 24 certificate product of greater depreciation this year in the S&P 500. The nine-month period increased slightly. Total expenses, (excluding the restructuring and September 11th items mentioned above) fell 4 percent and increased 2 percent in the three and nine-month periods ended September 30, 2001. Also included in the nine-month period is a \$67 million first quarter adjustment to the amortization of Deferred Acquisition Costs (DAC)\* for variable insurance and annuity products as a result of the steep decline in equity markets (\$39 million was recorded in human resources expenses, \$28 million was included in other operating expenses). Excluding the DAC adjustment, restructuring charges, and September 11th items, total expenses for the nine-month period were 2 percent lower than last year. Human resources expenses declined 11 percent and 5 percent (excluding the DAC adjustment) for the three and nine-month periods reflecting lower field force compensation-related expenses due to relatively slow advisor growth and the impact of lower volumes on advisor compensation, as well as the benefits of reengineering and cost containment

initiatives within the home office where employees were down 12 percent from a year ago. The total advisor force of 11,385 decreased by 752 from September 30, 2000 and was down 261 from June 30, 2001 and down 1,278 from year end. The decrease in advisors resulted from reduced recruiting activities during recent quarters as AEFA worked to improve the advisor platform economics, from higher termination rates due to the weaker environment and from proactive efforts to weed out unproductive advisors. In light of current challenging market conditions, AEFA expects to continue to carefully manage new advisor additions in coming quarters to ensure overall field force costs are appropriately controlled and advisor production is maximized. Other operating expenses increased 24 percent and 9 percent (excluding the DAC adjustment) for the three and nine-month periods. The 24 percent three-month period increase reflects a relatively low level of expenses last year. Other operating expenses declined 1 percent in the third quarter from the second quarter of this year, reflecting the success of reengineering activities and continuing efforts to control core operating expenses. \* DACs are the costs of acquiring new businesses, which are deferred and amortized according to a schedule that reflects a number of factors, the most significant of which are the anticipated profits and persistency of the product. The amortization schedule must be adjusted periodically to reflect changes in those factors. 25 AMERICAN EXPRESS FINANCIAL ADVISORS LIQUIDITY AND CAPITAL RESOURCES  
SELECTED BALANCE SHEET INFORMATION (UNAUDITED)

— —

~~Investments\*~~  
~~\$ 32.9 \$~~~~30.5 7.9% \$~~~~30.097%~~

~~Separate~~

Separate  
Account

Assets \$

~~Assets \$~~  
24 2 0 22 2

~~24.3~~ \$ 32.3  
~~(24.5)~~ \$ 36.0~~(24.7)~~ \$ 36.6

~~(33.6) Total~~

Owned

~~Assets \$~~~~66.8 \$ 73.6~~

~~(9.2) \$ 77.2~~

~~(13.5) Client~~

~~Contract~~

~~Reserves \$~~

32.6 \$ 31.4

36 \$ 31.4

~~5.0~~ \$51.4  
2.0 T=1

~~3.9 Total~~

Liabilities \$ 61,000,000

~~61.3 \$ 69.2~~~~(11.4) \$ 73.0~~

~~(16.1) Total~~

~~Shareholder's~~~~Equity \$ 5.5~~

\$44253

~~\$ 4.425.5~~  
4 231 5

~~4.251.5~~

Return on

~~Average~~

~~Equity\*\*~~

~~2.7% 22.6%~~

~~23.1%~~

\* Excludes cash, derivatives, short term and other investments. \*\* Computed based on the past twelve months of net income and excludes the effect of SFAS No. 115 and SFAS No. 133. The company adopted SFAS No. 133 on January 1, 2001. Separate account assets and liabilities decreased, mainly due to market depreciation. In July 2001, American Express Financial Advisors received a capital contribution of \$490 million from American Express Company (Parent company). Investments increased, in part due to unrealized appreciation as a result of declining interest rates, as well as additional investment as a result of positive net cash flows. 26 AMERICAN EXPRESS BANK RESULTS OF OPERATIONS FOR THE THREE



AND NINE MONTHS ENDED SEPTEMBER 30, 2001 AND 2000 STATEMENTS OF OPERATIONS (UNAUDITED)

(Dollars in  
millions) Three  
Months Ended  
Nine Months  
Ended September  
30, September  
30, -----  
-----

Percentage -----  
-----

-- Percentage  
2001 2000  
Inc/(Dec) 2001  
2000 Inc/(Dec) --  
-----  
-----  
-----

Net Revenues:  
Interest Income \$  
174 \$ 188 (7.7)%  
\$ 544 \$ 554  
(1.9)% Interest  
Expense 98 125  
(21.8) 331 362  
(8.7)-----  
-----

----- Net  
Interest Income  
76 63 20.3 213  
192 11.2  
Commissions and  
Fees 51 54 (5.4)  
154 162 (5.1)  
Foreign Exchange  
Income & Other  
Revenue 38 29  
30.1 114 93 22.5  
-----  
-----

----- Total Net  
Revenues 165  
146 12.8 481 447  
7.7-----  
-----

-----  
Expenses: Human  
Resources 60 65  
(8.2) 185 197  
(5.9) Other  
Operating  
Expenses 69 67  
3.2 198 204 (2.7)  
Provision for  
Losses: Ongoing  
14 6 # 44 20 #  
Restructuring  
Related\* 26 ---  
26-----  
-----

----- Total  
Provision 40.6 #  
70.20 #  
Restructuring  
Charge\* 58 ----- 58

----- Total  
Expenses 227  
138.64.3 511.421  
21.2 -----

-----  
Pretax  
(Loss)/Income  
(62).8 -- (30).26 --  
Income Tax  
(Benefit)/Provision  
(19).1 -- (8).4 -----

----- Net  
(Loss)/Income \$  
(43). \$ 7 -- \$ (22)  
\$ 22 --

#### SELECTED STATISTICAL INFORMATION (UNAUDITED)

(Dollars in billions) Three  
Months Ended Nine  
Months Ended  
September 30,  
September 30, -----

Percentage -----  
----- Percentage  
2001 2000 Inc/(Dec)  
2001 2000 Inc/(Dec) ---  
-----  
-----

Assets  
Managed\*\*/Administered  
\$ 11.3 \$ 10.2 10.4% \$  
11.3 \$ 10.2 10.4%  
Assets of Non-  
Consolidated Joint \$ 2.0  
\$ 2.3 (15.2) \$ 2.0 \$ 2.3  
(15.2) Ventures

\* AEB recorded an aggregate third quarter 2001 restructuring charge of \$84 million pretax consisting of \$26 million of additional provision for losses and \$58 million for severance, foreign currency translation losses previously recorded in Shareholder's Equity and other charges. \*\* Includes assets managed by American Express Financial Advisors. # Denotes variance of more than 100%. 27 AMERICAN EXPRESS BANK American Express Bank (AEB) reported net losses of \$43 million and \$22 million for the three and nine-month periods ended September 30, 2001, respectively, compared with net income of \$7 million and \$22 million in the same periods a year ago. These results include a restructuring charge of \$84 million pretax, \$57 million after-tax, primarily reflecting plans to further scale back corporate lending activities in parts of Asia, Latin America, and Europe. The charge includes \$24 million of currency translation losses previously recorded in shareholder's equity, \$26 million of provisions for loan losses, and \$29 million of severance benefits for approximately 400 employees. Excluding these charges, AEB's net income would have been \$15 million, up 98 percent and \$35 million, up 58 percent for the three and nine-month period ended September 30, 2001. Results for both periods reflect strong performance in Personal Financial Services and Private Banking despite a difficult market environment, lower funding costs and lower operating expenses as a result of



performing  
 Assets  
 (millions) \$ 2  
 \$ 24 (90.6) \$  
 37 (94.0)  
 Reserve for  
 Credit  
 Losses  
 (millions)\*\*\*  
 \$ 149 \$ 153  
 (2.7) \$ 179  
 (17.0) Loan  
 Loss  
 Reserves as  
 a Percentage  
 of Total  
 Loans 2.6%  
 2.6%—3.1%  
 —Deposits \$  
 8.7 \$ 8.0 9.0  
 \$ 8.0 8.3  
 Risk-Based  
 Capital  
 Ratios: Tier 1  
 9.9% 10.1%  
 —10.4%—  
 Total 10.6%  
 11.4%—  
 11.9%—  
 Leverage  
 Ratio 5.4%  
 5.9%—5.8%  
 —

\* Computed based on the past twelve months of net (loss)/income and excludes the effect on total assets of SFAS No. 115 and SFAS No. 133 to the extent that they affect Shareholder's Equity. The company adopted SFAS No. 133 as of January 1, 2001. \*\* Computed based on the past twelve months of net (loss)/income and excludes the effect on Shareholder's Equity of SFAS No. 115 and SFAS No. 133. \*\*\* Allocation (millions): Loans \$ 144 \$ 137 \$ 158 Other Assets, primarily derivatives 3 14 16 Other Liabilities 2 2 5 ----- Total Reserve for Credit Losses \$ 149 \$ 153 \$ 179

AEB had loans outstanding of \$5.6 billion at September 30, 2001, up from \$5.3 billion at December 31, 2000, and \$5.1 billion at September 30, 2000. The increase since September 30, 2000 resulted primarily from a \$1.0 billion increase in consumer and private banking loans (\$1.1 billion excluding the effect of asset sales and securitizations in the consumer loan portfolio), including the transfer of \$200 million of collateralized loans from Corporate Banking, and a \$30 million increase in financial institution and other loans. This was partially offset by a \$650 million decrease in Corporate Banking loans. The increase since December 31, 2000 resulted primarily from an \$800 million increase in consumer and private banking loans (\$900 million excluding asset sales and securitizations in the consumer loan portfolio), including the \$200 million transfer discussed above, partially offset by a \$600 million decrease in Corporate Banking loans and a \$40 million decrease in financial institution and other loans. As of September 30, 2001, consumer and private banking loans comprised 55% of total loans versus 41% at December 31, 2000 and 39% at September 30, 2000. Total non-performing loans of \$133 million at September 30, 2001 were down from \$137 million at December 31, 2000, and down from \$156 million at 29 September 30, 2000. The decrease from both periods is primarily due to loan payments and write-offs, mainly in Indonesia, partially offset by net downgrades of the risk status of various loans. 30 CORPORATE AND OTHER Corporate and Other reported net expenses of \$52 million and \$143 million for the three and nine months ended September 30, 2001, respectively, compared with net expenses of \$46 million and \$139 million in the same periods a year ago. Included in the three month period ended September 30, 2001 results is a restructuring charge, related primarily to severance, of \$11 million pretax, \$7 million after-tax. The nine-month results for both years include a preferred stock dividend based on earnings from Lehman Brothers, which was offset by expenses related to business building initiatives in both years. ACCOUNTING DEVELOPMENTS In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests. The company will adopt the new rule on accounting for goodwill and other intangible assets as of January 1, 2002. The company is currently evaluating the provisions of the new rules and has not yet determined what the effect of these tests will be on earnings and the financial position of the company. The impact on the company's net income in 2000 and the first nine months of 2001 from goodwill amortization was \$82 million (\$106 million pretax) and \$58 million (\$75 million pretax). In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This Statement addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The company is required to adopt SFAS No. 143 as of January 1,

2003. The adoption of this Statement is not expected to have a material impact on the company's financial position or results of operations. In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which supersedes FASB No. 121, "Accounting for the Impairment of Long-lived Assets and for Long-Lived Assets to Be Disposed Of." This new Statement also supersedes certain aspects of Accounting Principles Board Opinion No. 30, "Reporting the Results of Operations—Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions," with regard to reporting the effects of a disposal of a segment of a business. The new rule will require operating losses from discontinued operations to be reported in future periods, as incurred. In addition, businesses below the operating segment level may qualify for discontinued operations treatment. The company is required to adopt the provisions of the Statement as of January 1, 2002. The company is currently evaluating the new rule's changes to previous accounting principles, which will primarily affect the company if and when qualifying future business dispositions occur. 31 FORWARD-LOOKING STATEMENTS This report contains forward-looking statements, which are subject to risks and uncertainties. The words "believe", "expect", "anticipate", "optimistic", "intend", "aim", "will", "should" and similar expressions are intended to identify such forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, the following: Fluctuation in the equity markets, which can affect the amount and types of investment products sold by AEFA, the market value of its managed assets, and management and distribution fees received based on those assets; potential deterioration in the high-yield sector and other investment areas, which could result in further losses in AEFA's investment portfolio; the ability of AEFA to sell certain high-yield investments at expected values and within anticipated timeframes and to maintain its high-yield portfolio at certain levels in the future; developments relating to AEFA's new platform structure for financial advisors, including the ability to increase advisor productivity, moderate the growth of new advisors and create efficiencies in the infrastructure; AEFA's ability to effectively manage the economies in selling a growing volume of non-proprietary products to clients; investment performance in AEFA's businesses; the success, timeliness and financial impact, including costs, cost savings and other benefits, of reengineering initiatives being implemented or considered by the company, including cost management, structural and strategic measures such as vendor, process, facilities and operations consolidation, outsourcing, relocating certain functions to lower cost overseas locations, moving internal and external functions to the Internet to save costs, the scale-back of corporate lending in certain regions, and planned staff reductions relating to certain of such reengineering actions; the ability to control and manage operating, infrastructure, advertising and promotion and other expenses as business expands or changes, including balancing the need for longer term investment spending; the impact of and uncertainty created by the September 11th terrorist attacks; the company's ability to recover under its insurance policies for losses resulting from the September 11th terrorist attacks; consumer and business spending on the company's travel related services products, particularly credit and charge cards and growth in card lending balances, which depend in part on the ability to issue new and enhanced card products and increase revenues from such products, attract new cardholders, capture a greater share of existing cardholders' spending, sustain premium discount rates, increase merchant coverage, retain Cardmembers after low introductory lending rates have expired, and expand the global network services business; successfully expanding the company's on-line and off-line distribution channels and cross-selling financial, travel, card and other products and services to its customer base, both in the U.S. and abroad; effectively leveraging the company's assets, such as its brand, customers and international presence, in the Internet environment; investing in and competing at the leading edge of technology across all businesses; higher borrowing costs due to potential negative changes in the company's and its subsidiaries' credit ratings; increasing competition in all of the company's major businesses; fluctuations in interest rates, which impact the company's borrowing costs, return on lending products and spreads in the investment and insurance businesses; credit trends and the rate of 32 bankruptcies, which can affect spending on card products, debt payments by individual and corporate customers and businesses that accept the company's card products and returns on the company's investment portfolios; foreign currency exchange rates; political or economic instability in certain regions or countries, which could affect commercial lending activities, among other businesses; legal and regulatory developments, such as in the areas of consumer privacy and data protection; acquisitions; and outcomes in litigation. A further description of these and other risks and uncertainties can be found in the company's 10-K Annual Report for the fiscal year ending December 31, 2000 and its other reports filed with the Securities and Exchange Commission. 33 PART II. OTHER INFORMATION AMERICAN EXPRESS COMPANY ITEM 1:

LEGAL PROCEEDINGS The company commenced an action, AMERICAN EXPRESS COMPANY V. THE UNITED STATES, on September 16, 1997 in the United States Court of Federal Claims (the "Court") seeking a refund from the United States of Federal income taxes paid (plus related interest) for the year 1987. The company contends that the Internal Revenue Service abused its discretion by denying the company's request to include annual fees from Cardmembers in taxable income ratably over the twelve-month period to which the fees relate rather than in full at the time they are billed. On June 30, 2000, the Court entered a judgment in favor of the Internal Revenue Service. The company filed a notice of appeal with the United States Court of Appeals for the Federal Circuit ("Appeals Court") on July 19, 2000. On August 23, 2001, the Court of Appeals for the Federal Circuit affirmed the decision of the Court of Federal Claims denying the American Express refund claim. The matter described above was previously reported in the company's Form 10-K for the year ended December 31, 2000. The matters described below were previously reported in the company's Form 10-Q for the quarter ended June 30, 2001. On December 13, 1996, an action entitled LESA BENACQUISTO AND DANIEL BENACQUISTO V. IDS LIFE INSURANCE COMPANY AND AMERICAN EXPRESS FINANCIAL CORPORATION was commenced in Minnesota state court. A second action, entitled ARNOLD MORK, ISABELLA MORK, RONALD MELCHERT AND SUSAN MELCHERT V. IDS LIFE INSURANCE COMPANY AND AMERICAN EXPRESS FINANCIAL CORPORATION was commenced in the same court on March 21, 1997. On October 13, 1998, an action entitled RICHARD W. AND ELIZABETH J. THORESEN V. AMERICAN EXPRESS FINANCIAL CORPORATION, AMERICAN CENTURION LIFE ASSURANCE COMPANY, AMERICAN ENTERPRISE LIFE INSURANCE COMPANY, AMERICAN PARTNERS LIFE INSURANCE COMPANY, IDS LIFE INSURANCE COMPANY AND IDS LIFE INSURANCE COMPANY OF NEW YORK was also commenced in Minnesota state court. These three class action lawsuits included allegations of improper insurance and annuity sales practices including improper replacement of existing annuity contracts and insurance policies, improper use of annuities to fund tax deferred contributory retirement plans, alleged agent misconduct, failure to properly supervise agents and other matters relating to life insurance policies and annuity contracts. In January 2000, AEFC reached an agreement in principle to settle the three class-action lawsuits described above. It is expected the settlement will provide \$215 million of benefits to more than two million participants and for release by class members of all insurance and annuity market conduct claims dating back to 1985. 34 In August, 2000 an action entitled LESA BENACQUISTO, DANIEL BENACQUISTO, RICHARD THORESEN, ELIZABETH THORESEN, ARNOLD MORK, ISABELLA MORK, RONALD

MELCHERT AND SUSAN MELCHERT V. AMERICAN EXPRESS FINANCIAL CORPORATION, AMERICAN EXPRESS FINANCIAL ADVISORS, AMERICAN CENTURION LIFE ASSURANCE COMPANY, AMERICAN ENTERPRISE LIFE INSURANCE COMPANY, AMERICAN PARTNERS LIFE INSURANCE COMPANY, IDS LIFE INSURANCE COMPANY AND IDS LIFE INSURANCE COMPANY OF NEW YORK was commenced in the United States District Court for the District of Minnesota. The complaint put at issue various alleged sales practices and misrepresentations and allegations of violations of federal laws. In May, 2001 the United States District Court for the State of Minnesota and The District Court, Fourth Judicial District for the State of Minnesota, County of Hennepin entered orders approving the settlement as tentatively reached in January, 2000. Appeals were filed in both federal and state court but subsequently dismissed by the parties filing the appeals. The orders approving the settlement were final as of September 24, 2001. Implementation of the settlement commenced October 15, 2001. Numerous individuals opted out of the settlement described above. Although a significant number of these individuals are represented by counsel, to date very few have filed lawsuits against AEFC and its subsidiaries. The outcome of any litigation cannot be predicted with certainty; however, in the aggregate, the company does not consider these lawsuits to be material. ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K (a) Exhibits See Exhibit Index on page E-1 hereof. (b) Reports on Form 8-K: Form 8-K, dated July 18, 2001, Item 5, announcing the company's expectation relating to its second quarter earnings, reflecting the write-down of high yield securities and reduction in risk profile of investment portfolio, and the company's intention to take a restructuring charge in its third quarter. Form 8-K, dated July 23, 2001, Items 5 and 7, reporting the company's earnings for the quarter ended June 30, 2001 and including a Second Quarter Earnings Supplement. Form 8-K, dated July 23, 2001, Item 5, announcing the company's election of Charlene Barshefsky and Peter R. Dolan to its Board of Directors. 35 Form 8-K, dated August 1, 2001, Item 9, reporting certain information from presentations to the financial community on August 1, 2001 by Ken Chenault, Chairman and Chief Executive Officer of the company, and Jim Craechiolo, Group President, Global Financial Services and Chairman and Chief Executive Officer of American Express Financial Advisors. Form 8-K, dated September 11, 2001, Item 5, reporting certain information relating to the effects of the September 11, 2001 terrorist attacks on the company's headquarters and business. Form 8-K, dated September 17, 2001, Item 5, announcing the company's expectation relating to its third quarter earnings, reflecting the effects of the September 11, 2001 terrorist attacks. Form 8-K, dated October 22, 2001, Items 5 and 7, 1) reporting the company's earnings for the quarter ended September 30, 2001 and including a Third Quarter Earnings Supplement and 2) adjusting certain statistical data contained in its Form 10-Q Reports dated May 15, 2001 and August 14, 2001, and its Form 8-K Reports dated April 23, 2001 (relating to the company's first quarter 2001 earnings release and earnings supplement) and July 23, 2001 (relating to the company's second quarter 2001 earnings release and earnings supplement). 36 SIGNATURES Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized. AMERICAN EXPRESS COMPANY (Registrant) Date: November 13, 2001 By /s/ Gary L. Crittenden Gary L. Crittenden Executive Vice President and Chief Financial Officer Date: November 13, 2001 /s/ Thomas A. Iseghohi Thomas A. Iseghohi Senior Vice President and Comptroller (Principal Accounting Officer) 37 EXHIBIT INDEX The following exhibits are filed as part of this Quarterly Report:

Exhibit
Description
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Computation
in Support
of Ratio of
Earnings to
Fixed
Charges. 15
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Unaudited
Interim
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Information.
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