# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2005

Commission file number 1-5805

## JPMORGAN CHASE & CO.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization) 13-2624428 (I.R.S. Employer Identification No.)

270 Park Avenue, New York, New York (Address of principal executive offices) 10017 (Zip Code)

Registrant's telephone number, including area code (212) 270-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]
Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes [X] No [ ]
Common Stock, \$1 Par Value

3,512,844,100

Number of shares outstanding of each of the issuer's classes of common stock on July 31, 2005.

## FORM 10-Q TABLE OF CONTENTS

| Part I – Finan | cial information                                                                                                                       | rage |
|----------------|----------------------------------------------------------------------------------------------------------------------------------------|------|
| Item 1         | Consolidated Financial Statements — JPMorgan Chase & Co.:                                                                              |      |
|                | Consolidated statements of income (unaudited) for the three and six months ended June 30, 2005, and June 30, 2004                      | 64   |
|                | Consolidated balance sheets (unaudited) at June 30, 2005, and December 31, 2004                                                        | 65   |
|                | Consolidated statements of changes in stockholders' equity (unaudited) for the six months ended June 30, 2005, and June 30, 2004       | 66   |
|                | Consolidated statements of cash flows (unaudited) for the six months ended June 30, 2005, and June 30, 2004                            | 67   |
|                | Notes to consolidated financial statements (unaudited)                                                                                 | 68   |
|                | Consolidated average balance sheet, interest and rates (unaudited) for the three and six months ended June 30, 2005, and June 30, 2004 | 89   |
|                | Glossary of Terms and Line of Business Metrics                                                                                         | 91   |
| Item 2         | Management's Discussion and Analysis of Financial Condition and Results of Operations:                                                 |      |
|                | Consolidated Financial Highlights                                                                                                      | 3    |
|                | Introduction                                                                                                                           | 4    |
|                | Executive Overview                                                                                                                     | 6    |
|                | Consolidated Results of Operations                                                                                                     | 8    |
|                | Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures                                                        | 10   |
|                | Business Segment Results                                                                                                               | 14   |
|                | Balance Sheet Analysis                                                                                                                 | 41   |
|                | Capital Management                                                                                                                     | 42   |
|                | Off-Balance Sheet Arrangements and Contractual Cash Obligations                                                                        | 44   |
|                | Risk Management                                                                                                                        | 45   |
|                | Supervision and Regulation                                                                                                             | 61   |
|                | Critical Accounting Estimates Used by the Firm                                                                                         | 62   |
|                | Accounting and Reporting Developments                                                                                                  | 63   |
| Item 3         | Quantitative and Qualitative Disclosures About Market Risk                                                                             | 95   |
| Item 4         | Controls and Procedures                                                                                                                | 95   |
| Part II – Othe | r information                                                                                                                          |      |
| Item 1         | Legal Proceedings                                                                                                                      | 95   |
| Item 2         | Unregistered Sales of Equity Securities and Use of Proceeds                                                                            | 96   |
| Item 3         | Defaults Upon Senior Securities                                                                                                        | 96   |
| Item 4         | Submission of Matters to a Vote of Security Holders                                                                                    | 96   |
| Item 5         | Other Information                                                                                                                      | 96   |
| Item 6         | Exhibits                                                                                                                               | 96   |

# JPMORGAN CHASE & CO. CONSOLIDATED FINANCIAL HIGHLIGHTS

| (in millions, except per share, ratio and headcount data)      |    |                                         |            |             |    |                |    |                |    |              | Six montl    | hs end | led June 30, |
|----------------------------------------------------------------|----|-----------------------------------------|------------|-------------|----|----------------|----|----------------|----|--------------|--------------|--------|--------------|
| As of or for the period ended (a)                              |    | 2Q 2005                                 |            | 1Q 2005     |    | 4Q 2004        |    | 3Q 2004        |    | 2Q 2004      | 2005         |        | 2004         |
| Selected income statement data                                 |    |                                         |            |             |    |                |    |                |    |              |              |        |              |
| Net interest income                                            | \$ | 5,001                                   | \$         | 5,225       | \$ | 5,329          | \$ | 5,452          | \$ | 2,994        | \$<br>10,226 | \$     | 5,980        |
| Noninterest revenue                                            |    | 7,742                                   |            | 8,422       |    | 7,621          |    | 7,053          |    | 5,637        | 16,164       |        | 11,662       |
| Total net revenue                                              |    | 12,743                                  |            | 13,647      |    | 12,950         |    | 12,505         |    | 8,631        | 26,390       |        | 17,642       |
| Provision for credit losses                                    |    | 587                                     |            | 427         |    | 1,157          |    | 1,169          |    | 203          | 1,014        |        | 218          |
| Noninterest expense before Merger costs and Litigation reserve |    |                                         |            |             |    | ĺ              |    | ĺ              |    |              | ,-           |        |              |
| charge                                                         |    | 8,748                                   |            | 8,892       |    | 8,863          |    | 8,625          |    | 5,713        | 17,640       |        | 11,806       |
| Merger costs                                                   |    | 279                                     |            | 145         |    | 523            |    | 752            |    | 90           | 424          |        | 90           |
| Litigation reserve charge                                      |    | 1,872                                   |            | 900         |    | _              |    | _              |    | 3,700        | 2,772        |        | 3,700        |
| Total noninterest expense                                      |    | 10,899                                  |            | 9,937       |    | 9,386          |    | 9,377          |    | 9,503        | 20,836       |        | 15,596       |
| Income (loss) before income tax expense (benefit)              |    | 1,257                                   |            | 3,283       |    | 2,407          |    | 1,959          |    | (1,075)      | 4,540        |        | 1,828        |
| Income tax expense (benefit)                                   |    | 263                                     |            | 1,019       |    | 741            |    | 541            |    | (527)        | 1,282        |        | 446          |
| Net income (loss)                                              | s  | 994                                     | \$         | 2,264       | \$ | 1,666          | \$ | 1,418          | \$ | (548)        | \$<br>3,258  | \$     | 1,382        |
| Per common share                                               |    |                                         |            |             |    |                |    |                |    |              | Í            |        |              |
| Net income (loss) per share:                                   |    |                                         |            |             |    |                |    |                |    |              |              |        |              |
| Basic                                                          | \$ | 0.28                                    | \$         | 0.64        | \$ | 0.47           | \$ | 0.40           | \$ | (0.27)       | \$<br>0.93   | \$     | 0.67         |
| Diluted                                                        |    | 0.28                                    |            | 0.63        |    | 0.46           |    | 0.39           |    | (0.27)       | 0.91         |        | 0.65         |
| Cash dividends declared per share                              |    | 0.34                                    |            | 0.34        |    | 0.34           |    | 0.34           |    | 0.34         | 0.68         |        | 0.68         |
| Book value per share                                           |    | 29.95                                   |            | 29.78       |    | 29.61          |    | 29.42          |    | 21.52        |              |        |              |
| Common shares outstanding (average)                            |    |                                         |            |             |    |                |    |                |    |              |              |        |              |
| Basic                                                          |    | 3,493                                   |            | 3,518       |    | 3,515          |    | 3,514          |    | 2,043        | 3,505        |        | 2,038        |
| Diluted                                                        |    | 3,548                                   |            | 3,570       |    | 3,602          |    | 3,592          |    | 2,043        | 3,559        |        | 2,096        |
| Common shares at period-end                                    |    | 3,514                                   |            | 3,525       |    | 3,556          |    | 3,564          |    | 2,088        |              |        |              |
| Selected ratios                                                |    |                                         |            | 00/         |    | <i>(</i> 0/    |    | 50/            |    | ND (         | <b></b>      |        | 60/          |
| Return on common equity ("ROE")(b)                             |    | 4%                                      |            | 9%          |    | 6%             |    | 5%             |    | NM           | 6%           |        | 6%           |
| Return on assets ("ROA")(b)(c)                                 |    | 0.34                                    |            | 0.79<br>8.6 |    | 0.57<br>8.7    |    | 0.50<br>8.6    |    | NM<br>8.2%   | 0.56         |        | 0.35         |
| Tier 1 capital ratio Total capital ratio                       |    | 8.2                                     |            | 8.0<br>11.9 |    | 12.2           |    | 12.0           |    | 8.2%<br>11.2 |              |        |              |
| Tier 1 leverage ratio                                          |    | 11.3<br>6.2                             |            | 6.3         |    | 6.2            |    | 6.5            |    | 5.5          |              |        |              |
| Selected balance sheet data (period-end)                       |    | 0.2                                     |            | 0.3         |    | 0.2            |    | 0.3            |    | 5.5          |              |        |              |
| Total assets                                                   | •  | 1,171,283                               | <b>©</b> 1 | ,178,305    | •  | 1.157.248      | •  | 1.138.469      | ¢  | 817,763      |              |        |              |
| Securities                                                     |    | 58,573                                  | ΨΙ         | 75,251      | φ  | 94,512         | ψ. | 92,816         | Ψ  | 64,915       |              |        |              |
| Total loans                                                    |    | 416,025                                 |            | 402,669     |    | 402,114        |    | 393,701        |    | 225,938      |              |        |              |
| Deposits                                                       |    | 534,640                                 |            | 531,379     |    | 521,456        |    | 496,454        |    | 346,539      |              |        |              |
| Long-term debt                                                 |    | 101,182                                 |            | 99,329      |    | 95,422         |    | 91,754         |    | 52,981       |              |        |              |
| Common stockholders' equity                                    |    | 105,246                                 |            | 105,001     |    | 105,314        |    | 104,844        |    | 44,932       |              |        |              |
| Total stockholders' equity                                     |    | 105,385                                 |            | 105,340     |    | 105,653        |    | 105,853        |    | 45,941       |              |        |              |
| Credit quality metrics                                         |    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |            | ŕ           |    | ŕ              |    | ŕ              |    | ŕ            |              |        |              |
| Allowance for credit losses                                    | \$ | 7,233                                   | \$         | 7,423       | \$ | 7,812          | \$ | 8,034          | \$ | 4,227        | \$<br>7,233  | \$     | 4,227        |
| Nonperforming assets                                           |    | 2,832                                   |            | 2,949       |    | 3,231          |    | 3,637          |    | 2,482        | 2,832        |        | 2,482        |
| Allowance for loan losses to total loans(d)                    |    | 1.76%                                   |            | 1.83%       |    | 1.94%          |    | 2.01%          |    | 1.92%        | 1.76%        |        | 1.92%        |
| Net charge-offs                                                | \$ | 773                                     | \$         | 816         | \$ | ,              | \$ | 865            | \$ |              | \$<br>1,589  | \$     | 836          |
| Net charge-off $rate(b)(e)$                                    |    | 0.83%                                   |            | 0.88%       |    | 1.47%          |    | 0.93%          |    | 0.77%        | 0.86%        |        | 0.84%        |
| Wholesale net charge-off (recovery) rate(b)(e)                 |    | (0.17)                                  |            | (0.03)      |    | 0.21           |    | (0.08)         |    | 0.29         | (0.10)       |        | 0.39         |
| Managed Card net charge-off rate(b)                            |    | 4.87                                    |            | 4.83        |    | 5.24           |    | 4.88           |    | 5.85         | 4.85         |        | 5.83         |
| Headcount                                                      |    | 168,461                                 |            | 164,381     |    | 160,968        |    | 162,275        |    | 94,615       |              |        |              |
| Share price(f)                                                 |    |                                         | •          | 20.60       | ф  | 40.45          | Φ. | 40.25          | ф  | 40.57        |              | Φ.     | 42.04        |
| High                                                           | \$ | 36.50                                   | \$         | 39.69       | \$ |                | \$ | 40.25          | \$ | 42.57        | \$<br>39.69  | \$     | 43.84        |
| Low                                                            |    | 33.35                                   |            | 34.32       |    | 36.32<br>39.01 |    | 35.50<br>39.73 |    | 34.62        | 33.35        |        | 34.62        |
| Close                                                          |    | 35.32                                   |            | 34.60       |    | 39.01          |    | 39./3          |    | 38.77        | 35.32        |        | 38.77        |

<sup>(</sup>a) Results for each quarter commencing with the third quarter of 2004, and for the six months ended June 30, 2005, include the combined Firm's results; results for the second quarter of 2004 and six months ended June 30, 2004, reflect the results of heritage JPMorgan Chase only.

<sup>(</sup>b) Based on annualized amounts.

<sup>(</sup>c) Represents Net income divided by Total average assets.

 $<sup>(</sup>d) \quad \textit{Excluded from this ratio were loans held-for-sale}.$ 

<sup>(</sup>e) Excluded from this ratio were average loans held-for-sale.

<sup>(</sup>f) JPMorgan Chase's common stock is listed and traded on the New York Stock Exchange, the London Stock Exchange Limited and the Tokyo Stock Exchange. The high, low and closing prices of JPMorgan Chase's common stock are from The New York Stock Exchange Composite Transaction Tape.

NM- Not meaningful due to net loss.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section of this Form 10–Q provides management's discussion and analysis ("MD&A") of the financial condition and results of operations of JPMorgan Chase. See the Glossary of terms on pages 91–92 for a definition of terms used throughout this Form 10–Q. The MD&A included in this Form 10–Q contains statements that are forward looking within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase's management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. Factors that could cause JPMorgan Chase's results to differ materially from those described in the forward-looking statements can be found in the JPMorgan Chase Quarterly Report on Form 10–Q for the quarter ended March 31, 2005, and the 2004 Annual Report on Form 10–K for the year ended December 31, 2004, each filed with the U.S. Securities and Exchange Commission and available at the Securities and Exchange Commission's Internet site (http://www.sec.gov).

#### INTRODUCTION

JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm"), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States, with \$1.2 trillion in assets, \$105 billion in stockholders' equity and operations in more than 50 countries. The Firm is a leader in investment banking, financial services for consumers and businesses, financial transaction processing, asset and wealth management and private equity. Under the JPMorgan, Chase and Bank One brands, the Firm serves millions of customers in the United States and many of the world's most prominent corporate, institutional and government clients.

JPMorgan Chase's principal bank subsidiaries are JPMorgan Chase Bank, National Association ("JPMorgan Chase Bank"), a national banking association with branches in 17 states; and Chase Bank USA, National Association, a national bank headquartered in Delaware that is the Firm's credit card issuing bank. JPMorgan Chase's principal nonbank subsidiary is J.P. Morgan Securities Inc. ("JPMSI"), its U.S. investment banking firm.

The headquarters for JPMorgan Chase is in New York City. The retail banking business, which includes the consumer banking, small business banking and consumer lending activities (with the exception of credit card), is headquartered in Chicago. Chicago also serves as the headquarters for the commercial banking business.

JPMorgan Chase's activities are organized, for management reporting purposes, into six business segments, as well as Corporate. The Firm's wholesale businesses are comprised of the Investment Bank, Commercial Banking, Treasury & Securities Services, and Asset & Wealth Management. The Firm's consumer businesses are comprised of Retail Financial Services and Card Services. A description of the Firm's business segments, and the products and services they provide to their respective client bases, follows:

#### Investment Bank

JPMorgan Chase is one of the world's leading investment banks, as evidenced by the breadth of its client relationships and product capabilities. The Investment Bank ("IB") has extensive relationships with corporations, financial institutions, governments and institutional investors worldwide. The Firm provides a full range of investment banking products and services in all major capital markets, including advising on corporate strategy and structure, capital raising in equity and debt markets, sophisticated risk management, and market-making in cash securities and derivative instruments. The IB also commits the Firm's own capital to proprietary investing and trading activities.

#### **Retail Financial Services**

Retail Financial Services ("RFS") includes Home Finance, Consumer & Small Business Banking, Auto & Education Finance and Insurance. Through this group of businesses, the Firm provides consumers and small businesses with a broad range of financial products and services including deposits, investments, loans and insurance. Home Finance is a leading provider of consumer real estate loan products and is one of the largest originators and servicers of home mortgages. Consumer & Small Business Banking offers one of the largest branch networks in the United States, covering 17 states with 2,539 branches and 6,961 automated teller machines. Auto & Education Finance is the largest bank originator of automobile loans as well as a top provider of loans for college students. Through its Insurance operations, the Firm sells and underwrites an extensive range of financial protection products and investment alternatives, including life insurance, annuities and debt protection products.

## **Card Services**

Card Services ("CS") is the largest issuer of general purpose credit cards in the United States, with over 95 million cards in circulation, and is the largest merchant acquirer. CS offers a wide variety of products to satisfy the needs of its cardmembers, including cards issued on behalf of many well-known partners, such as major airlines, hotels, universities, retailers and other financial institutions.

#### **Commercial Banking**

Commercial Banking ("CB") serves more than 25,000 corporations, municipalities, financial institutions and not-for-profit entities, with annual revenues generally ranging from \$10 million to \$2 billion. A local market presence and a strong customer service model, coupled with a focus on risk management, provide a solid infrastructure for CB to provide the Firm's complete product set – lending, treasury services, investment banking and investment management. CB clients benefit from the Firm's retail branch network and commercial banking offices, including locations in 10 out of the top 15 major metropolitan areas in the U.S.

#### Treasury & Securities Services

Treasury & Securities Services ("TSS") is a global leader in providing transaction, investment and information services to support the needs of corporations, issuers and institutional investors worldwide. TSS is the largest cash management provider in the world and a leading global custodian. The Treasury Services ("TS") business provides clients with a broad range of capabilities, including U.S. dollar and multi-currency clearing, ACH, trade, and short-term liquidity and working capital tools. The Investor Services ("IS") business provides a wide range of capabilities, including custody, funds services, securities lending, and performance measurement and execution products. The Institutional Trust Services ("ITS") business provides trustee, depository and administrative services for debt and equity issuers. Treasury Services partners with the Commercial Banking, Consumer & Small Business Banking and Asset & Wealth Management segments to serve clients firmwide. As a result, certain Treasury Services revenues are included in other segments' results. TSS has combined the management of the Investor Services and Institutional Trust Services businesses under the name Worldwide Securities Services to create an integrated franchise which will provide custody and investor services as well as securities clearance and trust services to clients globally.

## Asset & Wealth Management

Asset & Wealth Management ("AWM") provides investment management to retail and institutional investors, financial intermediaries and high-net-worth families and individuals globally. For retail investors, AWM provides investment management products and services, including a global mutual fund franchise, retirement plan administration and brokerage services. AWM delivers investment management to institutional investors across all asset classes. The Private Bank and Private Client Services businesses provide integrated wealth management services to ultra-high-net-worth and high-net-worth clients, respectively.

#### MERGER WITH BANK ONE CORPORATION

The results of operations of Bank One Corporation ("Bank One") were included in the Firm's results beginning July 1, 2004. Therefore, results of operations for the six months ended June 30, 2005, reflect six months of operations of the combined Firm, while the results of operations for the six months ended June 30, 2004, reflect the operations of heritage JPMorgan Chase only.

For the quarter ended June 30, 2005, approximately \$440 million (pre-tax) of merger savings have been realized, which is an annualized rate of \$1.8 billion. Management continues to estimate that annual merger savings of approximately \$3.0 billion (pre-tax) will be achieved by the end of 2007; approximately two-thirds of the savings are anticipated to be realized by the end of 2005. Merger costs of approximately \$279 million (pre-tax) were expensed during the second quarter of 2005, bringing the total amount expensed year-to-date to \$424 million and \$1.8 billion (pre-tax) cumulative since the merger announcement. Management continues to estimate remaining merger costs of \$1.2 billion to \$1.7 billion (pre-tax), which are expected to be expensed over the next two years. These estimated Merger-related charges will result from actions taken with respect to both JPMorgan Chase's and Bank One's operations, facilities and employees. The charges will be recorded based on the nature and timing of these integration actions.

## OTHER BUSINESS EVENTS

### Vastera

On April 1, 2005, JPMorgan Chase acquired Vastera, a provider of global trade management solutions, for approximately \$129 million. Vastera's business was combined with the Logistics and Trade Services businesses of TSS's Treasury Services unit. Vastera automates trade management processes associated with the physical movement of goods internationally; the acquisition enables Treasury Services to offer management of information and processes in support of physical goods movement, together with financial settlement.

### **Enron litigation settlement**

On June 14, 2005, JPMorgan Chase announced that it had reached an agreement in principle to settle, for \$2.2 billion (pre-tax), the Enron class action litigation entitled Newby v. Enron Corp. The Firm also recorded a nonoperating charge of \$1.9 billion (pre-tax) to cover the settlement and to increase its reserves for certain other remaining material legal matters.

## Neovest Holdings, Inc.

On June 23, 2005, JPMorgan Chase agreed to acquire Neovest Holdings, Inc., a provider of high-performance equity trading technology and direct market access. Neovest's electronic execution and order management capabilities provide investors with access to electronic communication networks (ECNs), exchanges, floor brokers, block desks and algorithmic products. With this transaction, the Investment Bank will offer a leading, broker-neutral trading platform across asset classes to institutional investors, asset managers and hedge funds. The transaction is expected to close in the third quarter of 2005.

#### EXECUTIVE OVERVIEW

This overview of management's discussion and analysis highlights selected information and may not contain all of the information that is important to readers of this Form 10-Q. For a more complete understanding of events, trends and uncertainties as well as the liquidity, capital, credit and market risks, and the critical accounting estimates, affecting the Firm and its various lines of business, this Form 10-Q should be read in its entirety.

#### **Business overview**

The Firm reported 2005 second-quarter net income of \$1.0 billion, or \$0.28 per share, compared with a net loss of \$548 million, or \$0.27 per share, for the second quarter of 2004. Return on common equity for the quarter was 4%. Results included \$1.3 billion of after-tax charges, or \$0.38 per share, composed of a nonoperating litigation reserve charge of \$1.2 billion and Merger costs of \$173 million. The nonoperating litigation charge was related to the Firm's settlement of the Enron class action as well as to certain of its other material legal proceedings. Excluding this charge and the Merger costs, operating earnings were \$2.3 billion, or \$0.66 per share, and return on common equity was 9%.

Net income for the first six months of 2005 was \$3.3 billion, or \$0.91 per share, compared with \$1.4 billion, or \$0.65 per share, in the comparable period last year. The increase is primarily attributable to the Merger. Return on common equity was 6%. The results include after-tax nonoperating litigation reserve charges of \$1.7 billion and Merger costs of \$263 million. In addition to the aforementioned litigation charge in the second quarter of 2005, the first-half nonoperating litigation charge also included a \$558 million charge for the settlement costs of the WorldCom class action litigation. Excluding these litigation charges and Merger costs, operating earnings were \$5.2 billion, or \$1.47 per share, and return on common equity was 10%.

Global economic and market conditions affect performance in each of the Firm's businesses. Early in the quarter, investor concerns over a slowing economy, outsized inflation readings, continued high energy prices and slowing corporate profits affected the markets. At the same time, the auto industry's problems triggered debt downgrades and turmoil in the derivatives markets, and downbeat European economic news drove the dollar higher relative to the euro. This challenging environment had an adverse impact on the Investment Bank's trading results. In addition, the yield curve continued to flatten as two quarter-point increases in the federal funds rate drove short-term rates higher while long-term rates remained at historic lows. Nevertheless, certain of the Firm's consumer businesses benefited from a shift in consumer sentiment, as concerns about high oil prices and pending bankruptcy legislation were offset by an improving job market and low levels of inflation. Consumer spending rebounded over the quarter, which had a positive impact on credit card charge volume. Economic data at the end of the quarter left a more favorable impression of conditions going into the second half of the year.

The following discussion of each line of business results compares the second quarter of 2005 to the comparable period in the prior year, unless otherwise noted. On an operating basis, net income in each of the Firm's business segments was affected significantly by the Merger. The summary below highlights factors other than the Merger that affected operating results.

Investment Bank earnings declined, as significantly lower trading revenues more than offset strength in investment banking fees (particularly advisory) and continued improvement in credit quality, which resulted in a greater reduction in the allowance for credit losses. Trading performance reflected a challenging market environment which resulted in weak portfolio management results, lower proprietary trading revenues and reduced client flows. Advisory revenues represented the highest quarter since 2000. Reduced performance-based incentive compensation expense was offset by increased staff costs from higher headcount levels.

Retail Financial Services earnings benefited from wider spreads on deposits, increased deposit balances, growth in retained consumer real estate loans and improved mortgage servicing right ("MSR") risk management results. These benefits were partially offset by reduced revenue related to lower prime mortgage originations and a lack of securitization gains related to the decision to retain subprime mortgage loans. Continued strength in credit quality and lower net charge-offs led to a reduction in the Allowance for credit losses. Increased operating efficiencies in nearly all businesses offset ongoing investments in retail banking distribution and sales.

Card Services earnings growth reflected lower Provision for credit losses, higher revenue and merger saves. These benefits were partially offset by higher marketing spend and an operating charge to increase litigation reserves. The Provision for credit losses was reduced by lower contractual net charge-offs, but adversely affected by increased bankruptcy losses from accelerated filings due to the pending change in bankruptcy legislation and the acquisition of a private label portfolio. Managed credit ratios remained strong, benefiting from a continued low level of delinquencies. Revenue increased due to higher loan balances and increased interchange income from higher charge volume, partially offset by higher volume-driven payments to partners and higher rewards expense. Strong new account originations led to an increase in balances in their introductory periods, resulting in margin compression.

Commercial Banking earnings declined as a result of increased Provision for credit losses, which reflected higher reserves, primarily due to refinements in the data used to estimate the Allowance for credit losses and not to a deterioration in the credit quality of the portfolio, which remained strong. Underlying business trends were positive: wider spreads on higher liability balances (which include deposits and deposits swept into on-balance sheet liabilities), increased loan balances, and strong investment banking revenue resulted in increased revenues. Offsetting these improvements were lower fees in lieu of compensating balances, narrower loan spreads and lower gains on the sales of assets acquired in the satisfaction of debt. Expenses were essentially flat.

Treasury & Securities Services produced triple-digit earnings growth and significantly improved its pre-tax margin. Revenue increases were driven by widening spreads on liability balances, improved fee-based revenue and liability balance growth. Expenses increased due to charges to terminate a client contract, the Vastera acquisition and onboarding fund accounting clients. These expense increases were partially offset by lower allocations of Corporate segment expenses and increased product unit costs charged to other lines of business.

Asset & Wealth Management produced double-digit earnings growth and improved its pre-tax margin as well. Higher fee revenue resulted from the acquisition of a majority interest in Highbridge Capital Management, LLC, net asset inflows (particularly in equity and alternative asset classes) and global equity market appreciation. Expense increases reflected the acquisition of Highbridge and increased compensation expense primarily due to higher performance-based incentives which were driven by improved investment results.

Corporate segment earnings declined. Compared with the second quarter of 2004, the decline in revenue was due primarily to declining net interest income resulting from the repositioning of the treasury portfolio and lower private equity gains. Compared with the first half of 2004, the decline was primarily due to securities losses related to repositioning the treasury portfolio, compared with gains in the prior period; this decline more than offset the significant increase in private equity gains.

The Firm's balance sheet remained strong, with total stockholders' equity of \$105 billion and a Tier 1 capital ratio at June 30, 2005 of 8.2%. The Firm repurchased \$594 million, or 16.8 million shares, of common stock during the quarter and \$1.9 billion, or 52.8 million shares, of common stock during the first half of the year.

#### **Business outlook**

The Investment Bank anticipates continued strength in investment banking fees, reflecting a pipeline at June 30, 2005, that is similar to that of the first half of the year. Trading conditions were difficult in April and May, but in June and July the IB saw a return to more normal markets. Nevertheless, trading markets are difficult to predict, and third-quarter investment banking and trading revenues have historically been negatively affected by the quieter summer months. The IB expects credit portfolio revenues to decline from first-half levels as gains from loan workouts and loan sales decrease. The ratio of compensation expense to revenue in the second quarter was 43%, bringing the year-to-date ratio to 41%, which is reflective of current market conditions.

In Retail Financial Services, a flatter yield curve and rising short term interest rates may lead to tighter deposit margins in coming quarters for Consumer & Small Business Banking. Favorable MSR risk management results recorded in the first two quarters of the year are not anticipated in the second half of the year given the unpredictability of certain market factors. The business expects pressure to remain on auto loan originations, although efforts continue to reduce the expense base and improve returns on new business. There is no indication that credit quality trends will deviate from current levels, although seasonal increases are possible. The business anticipates continued investment in retail banking distribution and sales.

In Card Services, favorable response to marketing initiatives significantly increased new account originations and, therefore, increased the number of balances in their introductory period. This, coupled with the competitive environment in which Card Services operates, could put some pressure on margins in the coming quarters. Marketing spend is currently expected to remain stable in the third quarter and experience a seasonal drop in the fourth quarter. The business anticipates, based on current indicators of credit quality, that credit costs for the second half of 2005 will be stable, primarily driven by strong performance, as well as an anticipated stabilization of bankruptcy filing trends subsequent to the October, 2005 legislative change. These positive trends may be offset by minimum payment changes in 2006.

Private equity gains in the first half totaled \$1.1 billion. Although results can be volatile, given the occurrence of several large realized gains in the first half, management expects the level of gains in the second half of the year to be in the range of \$200 million to \$250 million per quarter.

The Firm anticipates wholesale credit costs returning to more normal levels over the next several quarters.

Management continues to expect to realize annualized merger savings of approximately \$2.2 billion by the end of 2005, compared with an annualized rate of approximately \$1.8 billion at the end of the second quarter. Incremental merger savings in the second quarter were \$60 million and are anticipated to be approximately \$110 million in the second half of 2005.

## CONSOLIDATED RESULTS OF OPERATIONS

The following section provides a discussion of JPMorgan Chase's consolidated results of operations on a reported basis. Factors that are primarily related to a single business segment are discussed in more detail within that business segment. For a discussion of the Critical accounting estimates used by the Firm that affect the Consolidated results of operations, see page 62 of this Form 10–Q, and pages 77–79 of the JPMorgan Chase 2004 Annual Report.

The following table presents the components of Total net revenue:

| Total net revenue(a)                             | Three        | e month | s ended Ju | une 30, | Si           | x mont | hs ended June | 30,    |
|--------------------------------------------------|--------------|---------|------------|---------|--------------|--------|---------------|--------|
| (in millions)                                    | 2005         |         | 2004       | Change  | 2005         |        | 2004          | Change |
| Investment banking fees                          | \$<br>961    | \$      | 893        | 8%      | \$<br>1,954  | \$     | 1,585         | 23%    |
| Trading revenue                                  | 387          |         | 873        | (56)    | 2,246        |        | 2,593         | (13)   |
| Lending & deposit related fees                   | 851          |         | 412        | 107     | 1,671        |        | 826           | 102    |
| Asset management, administration and commissions | 2,541        |         | 1,814      | 40      | 5,039        |        | 3,650         | 38     |
| Securities/private equity gains (losses)         | 407          |         | 460        | (12)    | 362          |        | 892           | (59)   |
| Mortgage fees and related income                 | 336          |         | 294        | 14      | 698          |        | 488           | 43     |
| Credit card income                               | 1,763        |         | 631        | 179     | 3,497        |        | 1,236         | 183    |
| Other income                                     | 496          |         | 260        | 91      | 697          |        | 392           | 78     |
| Noninterest revenue                              | 7,742        |         | 5,637      | 37      | 16,164       |        | 11,662        | 39     |
| Net interest income                              | 5,001        |         | 2,994      | 67      | 10,226       |        | 5,980         | 71     |
| Total net revenue                                | \$<br>12,743 | \$      | 8,631      | 48%     | \$<br>26,390 | \$     | 17,642        | 50%    |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

Total net revenues rose by \$4.1 billion, or 48%, from the second quarter of 2004 and \$8.7 billion, or 50%, from the first half of 2004, resulting mainly from the Merger, which affected most revenue categories. The discussion that follows highlights factors other than the Merger that affected the comparison of the results of the three and six months ended June 30, 2005 and 2004.

Investment banking fees were up 8% from last year's second quarter and up significantly on a year-to-date basis, reflecting strength in advisory and debt underwriting, partially offset by declines in equity underwriting fees due to reduced levels of market volumes. European investment banking fees were particularly strong in the first half of 2005. Trading revenues for both the second quarter and first half of 2005, were lower than comparable periods in 2004. A challenging market environment in the second quarter resulted in weak portfolio management results, lower proprietary trading revenues due to fewer market opportunities and reduced client flows. Second quarter trading results drove the first half decline in trading revenues as well. For a further discussion of Investment banking fees and Trading revenue, which are primarily recorded in the IB, see the IB segment results on pages 15-19 of this Form 10–Q.

Lending & deposit related fees increased significantly from the 2004 second quarter and year-to-date periods as a result of the Merger. Absent the merger, these fees would have declined in both periods, driven primarily by lower fees in lieu of compensating balances due to rising interest rates. In a rising interest rate environment, customers earn more credit from their deposit balances and thus compensate the Firm using balances instead of fees. For a further discussion on liability balances and deposits, see page 42 of this Form 10-Q.

The increases in Asset management, administration and commissions for the second quarter and first half of 2005 were driven by incremental fees from several recent investments, including a majority interest in Highbridge Capital Management, LLC, a joint venture with Cazenove Group plc ("Cazenove") and the acquisition of Vastera. In addition, organic business growth, global equity market appreciation and net asset inflows contributed to the improvement. For additional information on these fees and commissions, see the segment discussions for AWM on pages 35-38, TSS on pages 32-34 and RFS on pages 20-27 of this Form 10–Q.

The decline in Securities/private equity gains (losses) compared with the second quarter of 2004 reflected lower private equity gains resulting primarily from higher mark-to-market losses on the portfolio. For the first half of the year, the decrease in Securities/private equity gains (losses) was mainly attributable to the net impact of two significant items recognized in the first quarter of 2005: securities losses of \$822 million primarily related to the repositioning of the Treasury portfolio to manage exposure to rising interest rates, partially offset by significantly higher private equity gains due primarily to two large transactions. For a further discussion of Securities/private equity gains (losses), which are primarily recorded in the Firm's Treasury and Private Equity businesses, see the Corporate segment discussion on pages 38-40 of this Form 10–Q.

Mortgage fees and related income rose from the second quarter and first six months of 2004 largely due to improvements in risk management results related to the MSR asset. The increase for both periods was offset in part by a reduction in revenue related to lower prime mortgage originations and the decision to retain subprime mortgage loans rather than securitize. Mortgage fees and related income excludes the impact of NII and AFS securities gains related to home mortgage activities. For a discussion of Mortgage fees and related income, which is primarily recorded in RFS's Home Finance business, see the Home Finance discussion on pages 22-24 of this Form 10–Q.

Credit card income increased, compared with the second quarter and first half of 2004, primarily as a result of higher interchange income associated with growth in charge volume. This was partially offset by higher volume-driven payments to partners and higher rewards expense. For a further discussion of Credit card income, see CS's segment results on pages 27-29 of this Form 10–Q.

The increase in Other income from the second quarter of 2004 was driven by higher net results from corporate and bank-owned life insurance policies and higher gains on securities from loan workouts and loan sales. Other income for the first six months of 2005 was up due to higher net results from the aforementioned insurance policies, revenues from loan workouts and loan sales, and a gain on sale of the recreational vehicle loan portfolio in the first quarter of 2005. These revenues were partially offset by write-downs on auto loans that were transferred to the held-for-sale portfolio in RFS in the first quarter of 2005.

Net interest income rose from the 2004 second quarter and first six months, principally as a result of wider spreads on consumer deposits and wholesale liability balances, and growth in consumer loan and deposit balances. In addition, 2005 first half results benefited from the absence of a \$40 million charge taken in the first quarter of 2004 related to auto lease residuals. These favorable items were partially offset by the reduced level of the Treasury portfolio, tighter wholesale loan spreads and the absence of the \$4 billion manufactured home loan portfolio that was sold in late 2004. The Firm's total average interest-earning assets for the three months ended June 30, 2005, were \$912 billion, up 49% from June 30, 2004, primarily as a result of the Merger. The net interest yield on these assets, on a fully taxable-equivalent basis, was 2.24%, an increase of 26 basis points from the prior year. The Firm's total average interest-earning assets for the six months ended June 30, 2005, were \$905 billion, up 49% from June 30, 2004, primarily as a result of the Merger. The net interest yield on these assets, on a fully taxable-equivalent basis, was 2.31%, an increase of 31 basis points from the prior year.

## Provision for credit losses

The Provision for credit losses rose from the second quarter and first six months of 2004. This rise was primarily due to the Merger and an increase in the consumer provision as a result of increased credit card bankruptcy losses from accelerated filings. Credit quality in the card portfolio remained strong, however, with managed net charge-off ratios declining from the levels in both the second quarter and first six months of 2004. In addition, there was higher provision expense related to the decision to retain subprime mortgage loans rather than securitize, partially offset by a reduction in other RFS allowances for loan losses due to lower net charge offs and improved credit trends. The net increase in the consumer provision was partially offset by a benefit in the wholesale provision, reflecting continued improvement in credit quality. For further information about the Provision for credit losses and the Firm's management of credit risk, see the Credit risk management discussion on pages 48-58 of this Form 10-O.

#### Noninterest expense

The following table presents the components of Noninterest expense:

|                                                                             |              | Th | ree months e | ended June 30, | Six          | months | ended June 3 | 0,     |
|-----------------------------------------------------------------------------|--------------|----|--------------|----------------|--------------|--------|--------------|--------|
| (in millions)(a)                                                            | 2005         |    | 2004         | Change         | 2005         | 2      | 2004         | Change |
| Compensation expense                                                        | \$<br>4,266  | \$ | 2,943        | 45%            | \$<br>8,968  | \$     | 6,245        | 44%    |
| Occupancy expense                                                           | 580          |    | 440          | 32             | 1,105        |        | 871          | 27     |
| Technology and communications expense                                       | 896          |    | 786          | 14             | 1,816        |        | 1,605        | 13     |
| Professional & outside services                                             | 1,130        |    | 752          | 50             | 2,204        |        | 1,568        | 41     |
| Marketing                                                                   | 537          |    | 202          | 166            | 1,020        |        | 401          | 154    |
| Other expense                                                               | 954          |    | 511          | 87             | 1,759        |        | 958          | 84     |
| Amortization of intangibles                                                 | 385          |    | 79           | 387            | 768          |        | 158          | 386    |
| Total noninterest expense before merger costs and litigation reserve charge | 8,748        |    | 5,713        | 53             | 17,640       |        | 11,806       | 49     |
| Merger costs                                                                | 279          |    | 90           | 210            | 424          |        | 90           | 371    |
| Litigation reserve charge                                                   | 1,872        |    | 3,700        | (49)           | 2,772        |        | 3,700        | (25)   |
| Total noninterest expense                                                   | \$<br>10,899 | \$ | 9,503        | 15%            | \$<br>20,836 | \$     | 15,596       | 34%    |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

Total Noninterest expense was \$10.9 billion for the three months ended June 30, 2005, up \$1.4 billion, or 15%, from the second quarter of 2004. Excluding Merger costs and nonoperating Litigation reserve charges in the second quarters of 2004 and 2005, Noninterest expense would have been \$8.7 billion, up 53% from the prior year. Total Noninterest expense for the first six months of 2005 was \$20.8 billion, up 34% from the same period last year. Excluding Merger costs and nonoperating Litigation reserve charges, Noninterest expense for the first half would have been \$17.6 billion, up 49%. The increases from 2004 were due primarily to the Merger, which affected each category of Noninterest expense. The discussion that follows highlights factors other than the Merger that affected the comparison of results.

The increases in Compensation expense from the second quarter and first half of 2004 were primarily the result of additional headcount due to the insourcing of the Firm's global technology infrastructure (effective December 31, 2004, JPMorgan Chase terminated its outsourcing agreement with IBM) and the impact of several investments, including Highbridge, Cazenove and Vastera. These were partially offset by merger-related savings throughout the Firm.

Occupancy expense included charges for excess real estate of \$35 million in the second quarter of 2005, compared with charges of \$26 million in the same period of last year.

The increases in Technology and communications expense from both periods last year, primarily as a result of the Merger, were partially offset by the lower costs associated with insourcing the support for the Firm's global technology infrastructure.

Professional & outside services rose from the second quarter and first six months of 2004, reflecting upgrades to the Firm's systems and technology, the termination of the aforementioned IBM outsourcing agreement and the impact of business growth. These expense increases were partially offset by the benefits of vendor contract negotiations and other expense management initiatives.

Marketing expense was up from both periods of 2004 due to the costs of acquiring new credit card accounts and launching the new Chase brand.

The increases in Other expense from the second quarter and first half of 2004 reflected higher operating charges for several legal matters, incremental expenses of several recent investments, including Highbridge, Cazenove and Vastera, charges of \$93 million (pre-tax) in the 2005 second quarter to terminate a client contract in Treasury & Securities Services and a \$40 million (pre-tax) charge taken in the first quarter of 2005 related to the dissolution of a student loan joint venture. These items were partially offset by merger-related savings and other efficiencies. In addition, the prior-year quarter included software impairment write-offs of \$67 million (pre-tax) recorded at Treasury & Securities Services.

For a discussion of Amortization of intangibles and Merger costs, refer to Note 14 and Note 7 on pages 81-83 and 73, respectively, of this Form 10-Q.

The Firm recorded a \$1.9 billion (\$1.2 billion after-tax) nonoperating litigation charge related to its settlement of the Enron class action litigation as well as to certain of its other material legal proceedings, compared with a \$900 million (\$558 million after-tax) nonoperating litigation charge in the first quarter of 2005 for the settlement costs of the WorldCom class action litigation. In the second quarter of 2004, the Firm took a \$3.7 billion (\$2.3 billion after-tax) nonoperating litigation charge to increase litigation reserves. For a further discussion of litigation, refer to Note 17 on page 84, and Part II, Item 1, Legal Proceedings, on pages 95–96 of this Form 10–Q.

#### Income tax expense

The Firm's Income (loss) before income tax expense (benefit), Income tax expense (benefit) and effective tax rate were as follows for each of the periods indicated:

|                                                   |             |               | Six months  | ne 30, |       |
|---------------------------------------------------|-------------|---------------|-------------|--------|-------|
| (in millions, except rate)(a)                     | 2Q05        | 2Q04          | 2005        |        | 2004  |
| Income (loss) before income tax expense (benefit) | \$<br>1,257 | \$<br>(1,075) | \$<br>4,540 | \$     | 1,828 |
| Income tax expense (benefit)                      | 263         | (527)         | 1,282       |        | 446   |
| Effective tax rate                                | 20.9%       | 49.0%         | 28.2%       |        | 24.4% |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

The reduction in the effective tax rate from the second quarter of 2004 was the result of changes in the level and proportion of income subject to federal, state and local taxes, including a higher level of tax-exempt income and business tax credits. The increase in the effective tax rate for the first half of 2005, as compared with the prior year period, was principally the result of higher reported pre-tax income, combined with changes in the proportion of income subject to federal, state and local taxes. The nonoperating litigation reserve charges in the first half of 2005 and 2004, reflecting tax benefits at a 38% marginal tax rate, also contributed to the low tax rate for both periods.

## EXPLANATION AND RECONCILIATION OF THE FIRM'S USE OF NON-GAAP FINANCIAL MEASURES

The Firm prepares its Consolidated financial statements using accounting principles generally accepted in the United States of America ("U.S. GAAP"); these financial statements appear on pages 64–67 of this Form 10–Q. That presentation, which is referred to as "reported basis," provides the reader with an understanding of the Firm's results that can be consistently tracked from year and enables a comparison of the Firm's performance with other companies' U.S. GAAP financial statements.

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's and the lines of business' results on an "operating basis," which is a non-GAAP financial measure. The definition of operating basis starts with the reported U.S. GAAP results. In the case of the IB, noninterest revenue on an operating basis includes, in Trading revenue, Net interest income related to trading activities. Trading activities generate revenues, which are recorded for U.S. GAAP purposes in two line items on the income statement: Trading revenue, which includes the mark-to-market gains or losses on trading positions; and Net interest income, which includes the interest income or expense related to those positions. Combining both the Trading revenue and related Net interest income enables management to evaluate IB's trading activities, by considering all revenue related to these activities, and facilitates operating comparisons to other competitors.

In the case of CS, operating, or managed, basis excludes the impact of credit card securitizations on total net revenue, the Provision for credit losses, net charge-offs and loan receivables. Through securitization the Firm transforms a portion of its credit card receivables into securities, which are sold to investors. The credit card receivables are removed from the Consolidated balance sheet through the transfer of principal credit card receivables to a trust, and the sale of undivided interests in the trust so investors that entitle the investors to specific cash flows generated from the credit card receivables. The Firm retains the remaining undivided interests in the trust as seller's interests, which are recorded in Loans on the Consolidated balance sheet. A gain or loss on the sale of credit card receivables to investors is recorded in Other income. Securitization also affects the Firm's Consolidated income statement by reclassifying as Credit card income, interest income, certain fee revenue, recoveries in excess of interest paid to the investors, gross credit losses and other trust expenses related to the securitized receivables. For a reconciliation of reported to managed basis of CS results, see page 29 of this Form 10–Q. For information regarding loans and residual interests sold and securitized, see Note 12 on pages 76–79 of this Form 10–Q. JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance and overall financial performance of its underlying credit card loans, both sold and not sold: as the same borrower is continuing to use the credit card for ongoing charges, a borrower's credit performance will affect both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed loan receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio. In addition, CS operations

Operating basis also excludes Merger costs, litigation reserve charges deemed nonoperating and accounting policy conformity adjustments, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends) and do not provide meaningful comparisons with other periods. For additional detail on nonoperating litigation charges, see the Glossary of Terms on page 92 of this Form 10–Q.

Finally, commencing with the first quarter of 2005, Operating revenue (Noninterest Revenue and Net interest income) for each of the segments and the Firm's presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits are presented in the operating results on a basis comparable to taxable securities and investments. This allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within Income tax expense. The Corporate sector's and the Firm's operating revenue and income tax expense for the periods prior to the first quarter of 2005 have been restated to be similarly presented on a tax-equivalent basis. Previously, only the segments' operating results were presented on a tax-equivalent basis, and the impact of the segments' tax-equivalent adjustments was eliminated in the Corporate sector. This restatement had no impact on the Corporate sector's or the Firm's operating earnings.

Management also uses certain non-GAAP financial measures at the segment level. Management believes these non-GAAP financial measures provide information to investors in understanding the underlying operational performance and trends of the particular business segment and facilitate a comparison of the business segment with the performance of competitors.

The following summary table provides a reconciliation from the Firm's reported U.S. GAAP results to operating results:

| Three months ended June 30, (a)                  |    |        |      |         |    |         |    | 2005   |    |          |       |           |    |          |
|--------------------------------------------------|----|--------|------|---------|----|---------|----|--------|----|----------|-------|-----------|----|----------|
| (in millions, except per share and               | Re | ported | Tra  | ading   | (  | redit : | M  | lerger | Li | tigation | Tax-e | quivalent | Or | perating |
| ratio data)                                      | re | sults  | recl | lass(c) | C  | ard(d)  | co | sts(e) | cł | narge(e) | adju  | stments   |    | basis    |
| Revenue                                          |    |        |      |         |    |         |    |        |    |          |       |           |    |          |
| Investment banking fees                          | \$ | 961    | \$   | _       | \$ | _       | \$ | _      | \$ | _        | \$    | _         | \$ | 961      |
| Trading revenue                                  |    | 387    |      | 198     |    | _       |    | _      |    | _        |       | _         |    | 585      |
| Lending & deposit related fees                   |    | 851    |      | _       |    | _       |    | _      |    | _        |       | _         |    | 851      |
| Asset management, administration and commissions |    | 2,541  |      | _       |    | _       |    | _      |    | _        |       | _         |    | 2,541    |
| Securities/private equity gains (losses)         |    | 407    |      | _       |    | _       |    | _      |    | _        |       | _         |    | 407      |
| Mortgage fees and related income                 |    | 336    |      | _       |    | _       |    | _      |    | _        |       | _         |    | 336      |
| Credit card income                               |    | 1,763  |      | _       |    | (728)   |    | _      |    | _        |       | _         |    | 1,035    |
| Other income                                     |    | 496    |      | _       |    | _       |    | _      |    | _        |       | 143       |    | 639      |
| Noninterest revenue                              |    | 7,742  |      | 198     |    | (728)   |    | _      |    | _        |       | 143       |    | 7,355    |
| Net interest income                              |    | 5,001  |      | (198)   |    | 1,658   |    | _      |    | _        |       | 84        |    | 6,545    |
| Total net revenue                                |    | 12,743 |      | _       |    | 930     |    | _      |    | _        |       | 227       |    | 13,900   |
| Provision for credit losses                      |    | 587    |      | _       |    | 930     |    | _      |    | _        |       | _         |    | 1,517    |
| Noninterest expense                              |    |        |      |         |    |         |    |        |    |          |       |           |    |          |
| Merger costs                                     |    | 279    |      | _       |    | _       |    | (279)  |    | _        |       | _         |    | _        |
| Litigation reserve charge                        |    | 1,872  |      | _       |    | _       |    | _      |    | (1,872)  |       | _         |    | _        |
| All other noninterest expense                    |    | 8,748  |      | _       |    | _       |    | _      |    | _        |       | _         |    | 8,748    |
| Total noninterest expense                        |    | 10,899 |      | _       |    | _       |    | (279)  |    | (1,872)  |       | _         |    | 8,748    |
| Income before income tax expense                 |    | 1,257  |      | _       |    | _       |    | 279    |    | 1,872    |       | 227       |    | 3,635    |
| Income tax expense                               |    | 263    |      |         |    |         |    | 106    |    | 711      |       | 227       |    | 1,307    |
| Net income                                       | \$ | 994    | \$   | _       | \$ | _       | \$ | 173    | \$ | 1,161    | \$    | _         | \$ | 2,328    |

| Earnings per share – diluted   | \$ | 0.28 | \$<br>_ | \$<br>_   | \$<br>0.05 | \$<br>0.33 | \$<br>_ | \$<br>0.66 |
|--------------------------------|----|------|---------|-----------|------------|------------|---------|------------|
| Return on common equity        |    | 4%   | _%      | <b>_%</b> | 1%         | 4%         | _%      | 9%         |
| Return on equity – goodwill(b) |    | 6    | _       | _         | 1          | 8          | _       | 15         |
| Return on assets               |    | 0.34 | NM      | NM        | NM         | NM         | NM      | 0.75       |
| Overhead ratio                 |    | 86   | NM      | NM        | NM         | NM         | NM      | 63         |
| Effective income tax rate      | •  | 21   | NM      | NM        | 38         | 38         | 100     | 36         |

| Three months ended June 30,(a)                   |    |         |     |         |    |         |    | 2004    |     |          |      |            |    |         |
|--------------------------------------------------|----|---------|-----|---------|----|---------|----|---------|-----|----------|------|------------|----|---------|
| (in millions, except per share and               | Re | eported | Tr  | ading   | (  | Credit  | N. | 1erger  | Lit | tigation | Tax- | equivalent | Op | erating |
| ratio data)                                      | r  | esults  | rec | lass(c) | (  | card(d) | cc | osts(e) | ch  | narge(e) | adj  | ustments   | 1  | oasis   |
| Revenue                                          |    |         |     |         |    |         |    |         |     |          |      |            |    |         |
| Investment banking fees                          | \$ | 893     | \$  | _       | \$ | _       | \$ | _       | \$  | _        | \$   | _          | \$ | 893     |
| Trading revenue                                  |    | 873     |     | 439     |    | _       |    | _       |     | _        |      | _          |    | 1,312   |
| Lending & deposit related fees                   |    | 412     |     | _       |    | _       |    | _       |     | _        |      | _          |    | 412     |
| Asset management, administration and commissions |    | 1,814   |     | _       |    | _       |    | _       |     | _        |      | _          |    | 1,814   |
| Securities/private equity gains (losses)         |    | 460     |     | _       |    | _       |    | _       |     | _        |      | _          |    | 460     |
| Mortgage fees and related income                 |    | 294     |     | _       |    | _       |    | _       |     | _        |      | _          |    | 294     |
| Credit card income                               |    | 631     |     | _       |    | (307)   |    | _       |     | _        |      | _          |    | 324     |
| Other income                                     |    | 260     |     | _       |    | (45)    |    | _       |     | _        |      | 41         |    | 256     |
| Noninterest revenue                              |    | 5,637   |     | 439     |    | (352)   |    | _       |     | _        |      | 41         |    | 5,765   |
| Net interest income                              |    | 2,994   |     | (439)   |    | 838     |    | _       |     | _        |      | 18         |    | 3,411   |
| Total net revenue                                |    | 8,631   |     | _       |    | 486     |    | _       |     | _        |      | 59         |    | 9,176   |
| Provision for credit losses                      |    | 203     |     | _       |    | 486     |    | _       |     | _        |      | _          |    | 689     |
| Noninterest expense                              |    |         |     |         |    |         |    |         |     |          |      |            |    |         |
| Merger costs                                     |    | 90      |     | _       |    | _       |    | (90)    |     | _        |      | _          |    | _       |
| Litigation reserve charge                        |    | 3,700   |     | _       |    | _       |    | _       |     | (3,700)  |      | _          |    | _       |
| All other noninterest expense                    |    | 5,713   |     |         |    |         |    |         |     | _        |      | _          |    | 5,713   |
| Total noninterest expense                        |    | 9,503   |     | _       |    | _       |    | (90)    |     | (3,700)  |      | _          |    | 5,713   |
| Income before income tax expense                 |    | (1,075) |     | _       |    | _       |    | 90      |     | 3,700    |      | 59         |    | 2,774   |
| Income tax expense                               |    | (527)   |     | _       |    | _       |    | 30      |     | 1,406    |      | 59         |    | 968     |
| Net income                                       | \$ | (548)   | \$  | _       | \$ | _       | \$ | 60      | \$  | 2,294    | \$   | _          | \$ | 1,806   |
| Earnings per share – diluted                     | \$ | (0.27)  | \$  | _       | \$ | _       | \$ | 0.03    | \$  | 1.09     | \$   | _          | \$ | 0.85    |
| Return on common equity                          |    | NM      |     | NM      |    | NM      |    | NM      |     | NM       |      | NM         |    | 15%     |
| Return on equity – goodwill(b)                   |    | NM      |     | NM      |    | NM      |    | NM      |     | NM       |      | NM         |    | 19      |
| Return on assets                                 |    | NM      |     | NM      |    | NM      |    | NM      |     | NM       |      | NM         |    | 0.87    |
| Overhead ratio                                   |    | 110%    |     | NM      |    | NM      |    | NM      |     | NM       |      | NM         |    | 62      |
| Effective income tax rate                        |    | 49      |     | NM      |    | NM      |    | 33%     |     | 38%      |      | 100%       |    | 35      |

| Six months ended June 30, (a)                    | D (1 |              |     | T 1:     |    | Q. II.   |    | 2005     |    |                |       |            |    |                |
|--------------------------------------------------|------|--------------|-----|----------|----|----------|----|----------|----|----------------|-------|------------|----|----------------|
| (in millions, except per share and               |      | ported       |     | ading    |    | redit    |    | lerger   |    | igation        |       | quivalent  |    | perating       |
| ratio data)                                      | r    | esults       | rec | lass(c)  | ca | rd(d)    | co | sts(e)   | ch | arge(e)        | adjus | stments    |    | basis          |
| Revenue                                          |      | 40=4         |     |          |    |          |    |          |    |                |       |            |    | 40=4           |
| Investment banking fees                          | \$   | 1,954        | \$  |          | \$ | _        | \$ | _        | \$ | _              | \$    | _          | \$ | 1,954          |
| Trading revenue                                  |      | 2,246        |     | 526      |    | _        |    | _        |    | _              |       | _          |    | 2,772          |
| Lending & deposit related fees                   |      | 1,671        |     | _        |    | _        |    | _        |    | _              |       | _          |    | 1,671          |
| Asset management, administration and commissions |      | 5,039        |     | _        |    | _        |    | _        |    | _              |       | _          |    | 5,039          |
| Securities/private equity gains (losses)         |      | 362          |     | _        |    | _        |    | _        |    | _              |       | _          |    | 362            |
| Mortgage fees and related income                 |      | 698          |     | _        |    |          |    | _        |    | _              |       | _          |    | 698            |
| Credit card income                               |      | 3,497        |     | _        |    | (1,543)  |    | _        |    | _              |       |            |    | 1,954          |
| Other income                                     |      | 697          |     |          |    |          |    |          |    |                |       | 258        |    | 955            |
| Noninterest revenue                              |      | 16,164       |     | 526      |    | (1,543)  |    | _        |    | _              |       | 258        |    | 15,405         |
| Net interest income                              |      | 10,226       |     | (526)    |    | 3,390    |    |          |    |                |       | 145        |    | 13,235         |
| Total net revenue                                |      | 26,390       |     | _        |    | 1,847    |    | _        |    | _              |       | 403        |    | 28,640         |
| Provision for credit losses                      |      | 1,014        |     | _        |    | 1,847    |    | _        |    | _              |       | _          |    | 2,861          |
| Noninterest expense                              |      |              |     |          |    |          |    |          |    |                |       |            |    |                |
| Merger costs                                     |      | 424          |     | _        |    | _        |    | (424)    |    | _              |       | _          |    | _              |
| Litigation reserve charge                        |      | 2,772        |     | _        |    | _        |    | _        |    | (2,772)        |       | _          |    | _              |
| All other noninterest expense                    |      | 17,640       |     | _        |    | _        |    | _        |    | _              |       | _          |    | 17,640         |
| Total noninterest expense                        |      |              |     | _        |    | _        |    | (424)    |    | (2,772)        |       | _          |    | 17,640         |
| Income before income tax expense                 |      | 4,540        |     | _        |    | _        |    | 424      |    | 2,772          |       | 403        |    | 8,139          |
| Income tax expense                               |      | 1,282        |     | _        |    | _        |    | 161      |    | 1,053          |       | 403        |    | 2,899          |
| Net income                                       | \$   | 3,258        | \$  | _        | \$ | _        | \$ | 263      | \$ | 1,719          | \$    | _          | \$ | 5,240          |
| Earnings per share – diluted                     | \$   | 0.91         | \$  | _        | \$ | _        | \$ | 0.08     | \$ | 0.48           | \$    | _          | \$ | 1.47           |
| Return on common equity                          |      | 6%           |     | <u>%</u> |    | <u>%</u> |    | 1%       |    | 3%             |       | <u>%</u>   |    | 10%            |
| Return on equity – goodwill(b)                   |      | 11           |     | _        |    | _        |    | 1        |    | 5              |       | _          |    | 17             |
| Return on assets                                 |      | 0.56         |     | NM       |    | NM       |    | NM       |    | NM             |       | NM         |    | 0.85           |
| Overhead ratio                                   |      | 79           |     | NM       |    | NM       |    | NM       |    | NM             |       | NM         |    | 62             |
| Effective income tax rate                        |      | 28           |     | NM       |    | NM       |    | 38       |    | 38             |       | 100        |    | 36             |
|                                                  |      |              |     |          |    |          |    |          |    |                |       |            |    |                |
| Six months ended June 30, (a)                    |      |              |     |          |    |          |    | 2004     |    |                |       |            |    |                |
| (in millions, except per share and               | F    | Reported     | T   | rading   | (  | Credit   | N  | /lerger  | Li | tigation       | Tax-e | quivalent  | Oı | perating       |
| ratio data)                                      |      | results      |     | class(c) | C  | ard(d)   |    | osts(e)  | cl | narge(e)       |       | stments    |    | basis          |
| Revenue                                          |      |              |     |          |    |          |    |          |    |                |       |            |    |                |
| Investment banking fees                          | \$   | 1,585        | \$  | _        | \$ | _        | \$ | _        | \$ | _              | \$    | _          | \$ | 1,585          |
| Trading revenue                                  | _    | 2,593        | *   | 1,015    | -  | _        | -  | _        | *  | _              | 4     | _          | *  | 3,608          |
| Lending & deposit related fees                   |      | 826          |     |          |    | _        |    | _        |    | _              |       | _          |    | 826            |
| Asset management, administration and commissions |      | 3,650        |     | _        |    | _        |    | _        |    | _              |       | _          |    | 3,650          |
| Securities/private equity gains (losses)         |      | 892          |     | _        |    | _        |    | _        |    | _              |       |            |    | 892            |
| Mortgage fees and related income                 |      | 488          |     | _        |    | _        |    | _        |    | _              |       |            |    | 488            |
| Credit card income                               |      | 1,236        |     | _        |    | (633)    |    | _        |    | _              |       |            |    | 603            |
| Other income                                     |      | 392          |     | _        |    | (84)     |    | _        |    | _              |       | 75         |    | 383            |
| Noninterest revenue                              |      | 11,662       |     | 1,015    |    | (717)    |    | _        |    | _              |       | 75         |    | 12,035         |
| Net interest income                              |      | 5,980        |     | (1,015)  |    | 1,676    |    | _        |    | _              |       | 32         |    | 6,673          |
| Total net revenue                                |      | 17,642       |     |          |    | 959      |    | _        |    | _              |       | 107        |    | 18,708         |
| Provision for credit losses                      |      | 218          |     | _        |    | 959      |    | _        |    | _              |       | _          |    | 1,177          |
| Noninterest expense                              |      |              |     |          |    |          |    |          |    |                |       |            |    | -,             |
| Merger costs                                     |      | 90           |     | _        |    | _        |    | (90)     |    | _              |       | _          |    | _              |
| Litigation reserve charge                        |      | 3,700        |     | _        |    | _        |    | _        |    | (3,700)        |       | _          |    | _              |
| All other noninterest expense                    |      | 11,806       |     | _        |    | _        |    | _        |    |                |       | _          |    | 11,806         |
| Total noninterest expense                        |      | 15,596       |     |          |    |          |    | (90)     |    | (3,700)        |       |            |    | 11,806         |
| Income before income tax expense                 |      | 10,000       |     |          |    |          |    | (20)     |    | (5,,50)        |       |            |    |                |
| THEOREM OCTOR HOUSE THE CAPACITOR                |      | 1 828        |     |          |    |          |    | QO.      |    | 3.700          |       | 107        |    | 5 725          |
| Income tax expense                               |      | 1,828<br>446 |     | _        |    |          |    | 90<br>30 |    | 3,700<br>1,406 |       | 107<br>107 |    | 5,725<br>1,989 |

60

2,294

\$

3,736

1,382

Income tax expense Net income

| Earnings per share – diluted   | \$<br>0.65 | \$ | _  | \$ | _  | \$ | 0.03 | \$ | 1.09 | \$<br>_ | \$<br>1.77 |
|--------------------------------|------------|----|----|----|----|----|------|----|------|---------|------------|
| Return on common equity        | 6%         |    | _% |    | _% |    | _%   |    | 10%  | _%      | 16%        |
| Return on equity – goodwill(b) | 7          |    | _  |    | _  |    | _    |    | 13   | _       | 20         |
| Return on assets               | 0.35       |    | NM |    | NM |    | NM   |    | NM   | NM      | 0.92       |
| Overhead ratio                 | 88         |    | NM |    | NM |    | NM   |    | NM   | NM      | 63         |
| Effective income tax rate      | 24         | •  | NM | •  | NM | •  | 33   | •  | 38   | 100     | 35         |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Net income applicable to common stock divided by Total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm utilizes this measure to facilitate operating comparisons to other competitors.
- (c) The reclassification of trading-related net interest income from Net interest income to Trading revenue primarily impacts the Investment Bank segment results.
- (d) The impact of credit card securitizations affects Card Services. See pages 27–29 of this Form 10–Q for further information.
- (e) The impact of Merger costs and nonoperating Litigation reserve charges are excluded from Operating earnings, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, are not indicative of trends), and do not provide meaningful comparisons with other periods.

| Three months ended June 30, (a)              |                         | 2005                |                         | 2004                  |                     |                       |  |  |
|----------------------------------------------|-------------------------|---------------------|-------------------------|-----------------------|---------------------|-----------------------|--|--|
| (in millions)                                | Reported                | Securitized         | Managed                 | Reported              | Securitized         | Managed               |  |  |
| Loans – Period-end<br>Total assets – average | \$ 416,025<br>1,176,033 | \$ 68,808<br>66,226 | \$ 484,833<br>1,242,259 | \$ 225,938<br>802,870 | \$ 34,138<br>33.026 | \$ 260,076<br>835,896 |  |  |
| Total assets – average                       | 1,170,033               | 00,220              | 1,242,259               | 002,070               | 33,020              | 633,690               |  |  |
| Six months ended June 30, (a)                |                         | 2005                |                         |                       | 2004                |                       |  |  |
| (in millions)                                | Reported                | Securitized         | Managed                 | Reported              | Securitized         | Managed               |  |  |
| Loans - Period-end                           | \$ 416.025              | \$ 68.808           | © 484 833               | \$ 225,038            | \$ 34.138           | \$ 260,076            |  |  |

66,864

1,236,326

787,094

33,191

820,285

1,169,462

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

#### BUSINESS SEGMENT RESULTS

Total assets - average

The Firm is managed on a line-of-business basis. The business segment financial results presented reflect the organization of JPMorgan Chase. Currently, there are six major reportable business segments: the Investment Bank, Retail Financial Services, Card Services, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management, as well as a Corporate segment. The segments are based on the products and services provided, or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on an operating basis. For a further discussion of Business segment results, see pages 28–29 of JPMorgan Chase's 2004 Annual Report.

Segment results for the three and six months ended June 30, 2004, reflect heritage JPMorgan Chase-only and have been restated to reflect the current business segment organization and reporting classifications. The following table summarizes the business segment results for the periods indicated:

| Segment results – Operating basis(a) |           |               |        |          |               |        |          |                 |        | Return          | on   |  |
|--------------------------------------|-----------|---------------|--------|----------|---------------|--------|----------|-----------------|--------|-----------------|------|--|
| Three months ended June 30, (b)      | To        | tal net reven | ue     | No       | ninterest exp | ense   | Op       | perating earnin | ngs    | equity-goodwill |      |  |
| (in millions, except ratios)         | 2005      | 2004          | Change | 2005     | 2004          | Change | 2005     | 2004            | Change | 2005            | 2004 |  |
| Investment Bank                      | \$ 2,750  | \$2,939       | (6)%   | \$ 2,178 | \$ 2,056      | 6%     | \$ 606   | \$ 644          | (6)%   | 12%             | 18%  |  |
| Retail Financial Services            | 3,799     | 1,835         | 107    | 2,126    | 1,131         | 88     | 980      | 396             | 147    | 30              | 32   |  |
| Card Services                        | 3,886     | 1,587         | 145    | 1,383    | 565           | 145    | 542      | 176             | 208    | 18              | 21   |  |
| Commercial Banking                   | 900       | 334           | 169    | 473      | 203           | 133    | 174      | 65              | 168    | 21              | 35   |  |
| Treasury & Securities Services       | 1,588     | 1,093         | 45     | 1,194    | 944           | 26     | 229      | 101             | 127    | 48              | 13   |  |
| Asset & Wealth Management            | 1,343     | 828           | 62     | 917      | 681           | 35     | 283      | 99              | 186    | 47              | 7    |  |
| Corporate                            | (366)     | 560           | NM     | 477      | 133           | 259    | (486)    | 325             | NM     | NM              | NM   |  |
| Total                                | \$ 13,900 | \$9,176       | 51%    | \$ 8,748 | \$ 5,713      | 53%    | \$ 2,328 | \$ 1,806        | 29%    | 15%             | 19%  |  |

| Six months ended June 30, (b)  | 7         | otal net revenu | ie     | No        | oninterest exper | nse    | Or       | erating earnin | ngs    | Return<br>equity—go |      |
|--------------------------------|-----------|-----------------|--------|-----------|------------------|--------|----------|----------------|--------|---------------------|------|
| (in millions, except ratios)   | 2005      | 2004            | Change | 2005      | 2004             | Change | 2005     | 2004           | Change | 2005                | 2004 |
| Investment Bank                | \$ 6,930  | \$ 6,703        | 3%     | \$ 4,703  | \$ 4,382         | 7%     | \$ 1,931 | \$ 1,661       | 16%    | 19%                 | 23%  |
| Retail Financial Services      | 7,646     | 3,446           | 122    | 4,288     | 2,372            | 81     | 1,968    | 602            | 227    | 30                  | 24   |
| Card Services                  | 7,665     | 3,144           | 144    | 2,696     | 1,164            | 132    | 1,064    | 338            | 215    | 18                  | 20   |
| Commercial Banking             | 1,750     | 656             | 167    | 931       | 412              | 126    | 417      | 139            | 200    | 25                  | 36   |
| Treasury & Securities Services | 3,070     | 2,105           | 46     | 2,259     | 1,811            | 25     | 474      | 199            | 138    | 50                  | 13   |
| Asset & Wealth Management      | 2,704     | 1,676           | 61     | 1,851     | 1,330            | 39     | 559      | 221            | 153    | 47                  | 8    |
| Corporate                      | (1,125)   | 978             | NM     | 912       | 335              | 172    | (1,173)  | 576            | NM     | NM                  | NM   |
| Total                          | \$ 28,640 | \$ 18,708       | 53%    | \$ 17,640 | \$ 11,806        | 49%    | \$ 5,240 | \$ 3,736       | 40%    | 17%                 | 20%  |

- (a) Represents reported results excluding the impact of credit card securitizations, Merger costs and litigation reserve charges deemed nonoperating.
- (b) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## Description of business segment reporting methodology

Results of the business segments are intended to reflect each segment as if it were essentially a stand-alone business. The management reporting process that derives these results allocates income and expense using market-based methodologies. At the time of the Merger, several of the allocation methodologies were revised, effective July 1, 2004. For a further discussion of those methodologies, see page 29 of JPMorgan Chase's 2004 Annual Report. In addition, during the first quarter of 2005, the Firm refined cost allocation methodologies related to certain corporate functions and technology and operations expense in order to provide better consistency in reporting across business segments. Prior periods have not been revised to reflect these new cost allocation methodologies. The Firm intends to continue to assess the assumptions, methodologies and reporting reclassifications used for segment reporting, and it is anticipated that further refinements may be implemented in future periods.

## INVESTMENT BANK

For a discussion of the business profile of the IB, see pages 30-32 of JPMorgan Chase's 2004 Annual Report.

| Selected income statement data(a)(b)                   | Thre      | e mont | hs ended June | 30,    | Six         | month | s ended June 3 | 60,    |
|--------------------------------------------------------|-----------|--------|---------------|--------|-------------|-------|----------------|--------|
| (in millions, except ratios)                           | 2005      |        | 2004          | Change | 2005        |       | 2004           | Change |
| Revenue                                                |           |        |               |        |             |       |                |        |
| Investment banking fees:                               |           |        |               |        |             |       |                |        |
| Advisory                                               | \$<br>359 | \$     | 268           | 34%    | \$<br>622   | \$    | 415            | 50%    |
| Equity underwriting                                    | 104       |        | 221           | (53)   | 343         |       | 398            | (14)   |
| Debt underwriting                                      | 502       |        | 402           | 25     | <br>985     |       | 768            | 28     |
| Total investment banking fees Trading-related revenue: | 965       |        | 891           | 8      | 1,950       |       | 1,581          | 23     |
| Fixed income and other                                 | 940       |        | 1,293         | (27)   | 2,855       |       | 3,178          | (10)   |
| Equities                                               | (280)     |        | (86)          | (226)  | (55)        |       | 249            | NM     |
| Credit portfolio                                       | (46)      |        | 29            | NM     | 13          |       | 85             | (85)   |
| Total trading-related revenue(c)                       | 614       |        | 1,236         | (50)   | 2,813       |       | 3,512          | (20)   |
| Lending & deposit related fees                         | 146       |        | 112           | 30     | 303         |       | 208            | 46     |
| Asset management, administration and commissions       | 413       |        | 348           | 19     | 821         |       | 741            | 11     |
| Other income                                           | 270       |        | 45            | 500    | 397         |       | 59             | NM     |
| Noninterest revenue                                    | 2,408     |        | 2,632         | (9)    | 6,284       |       | 6,101          | 3      |
| Net interest income(c)                                 | 342       |        | 307           | 11     | 646         |       | 602            | 7      |
| Total net revenue(d)                                   | 2,750     |        | 2,939         | (6)    | 6,930       |       | 6,703          | 3      |
| Provision for credit losses                            | (343)     |        | (128)         | (168)  | (709)       |       | (316)          | (124)  |
| Credit reimbursement from TSS(e)                       | 38        |        | 2             | NM     | 76          |       | 4              | NM     |
| Noninterest expense                                    |           |        |               |        |             |       |                |        |
| Compensation expense                                   | 1,192     |        | 1,126         | 6      | 2,808       |       | 2,512          | 12     |
| Noncompensation expense                                | 986       |        | 930           | 6      | <br>1,895   |       | 1,870          | 1      |
| Total noninterest expense                              | 2,178     |        | 2,056         | 6      | <br>4,703   |       | 4,382          | 7      |
| Operating earnings before income tax expense           | 953       |        | 1,013         | (6)    | 3,012       |       | 2,641          | 14     |
| Income tax expense                                     | 347       |        | 369           | (6)    | 1,081       |       | 980            | 10     |
| Operating earnings                                     | \$<br>606 | \$     | 644           | (6)    | \$<br>1,931 | \$    | 1,661          | 16     |

| Financial ratios                               |             |             |         |             |             |         |
|------------------------------------------------|-------------|-------------|---------|-------------|-------------|---------|
| ROE                                            | 12%         | 18%         | (600)bp | 19%         | 23%         | (400)bp |
| ROA                                            | 0.41        | 0.59        | (18)    | 0.67        | 0.78        | (11)    |
| Overhead ratio                                 | 79          | 70          | 900     | 68          | 65          | 300     |
| Compensation expense as % of total net revenue | 43          | 38          | 500     | 41          | 37          | 400     |
| Revenue by business (f)                        |             |             |         |             |             |         |
| Investment banking fees                        | \$<br>965   | \$<br>891   | 8%      | \$<br>1,950 | \$<br>1,581 | 23%     |
| Fixed income markets                           | 1,418       | 1,572       | (10)    | 3,707       | 3,669       | 1       |
| Equities markets                               | 72          | 161         | (55)    | 628         | 793         | (21)    |
| Credit portfolio                               | 295         | 315         | (6)     | 645         | 660         | (2)     |
| Total net revenue                              | \$<br>2,750 | \$<br>2,939 | (6)     | \$<br>6,930 | \$<br>6,703 | 3       |
| Revenue by region                              |             |             |         |             |             |         |
| Americas                                       | \$<br>1,833 | \$<br>1,497 | 22      | \$<br>4,057 | \$<br>3,450 | 18      |
| Europe/Middle East/Africa                      | 554         | 1,032       | (46)    | 2,089       | 2,328       | (10)    |
| Asia/Pacific                                   | 363         | 410         | (11)    | 784         | 925         | (15)    |
| Total net revenue                              | \$<br>2,750 | \$<br>2,939 | (6)     | \$<br>6,930 | \$<br>6,703 | 3       |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) For a discussion of selected lines of business metrics, see page 93 of this Form 10–Q.
- (c) Trading revenue, on a reported basis, excludes the impact of net interest income related to the IB's trading activities; this income is recorded in Net interest income. However, in this presentation, to assess the profitability of the IB's trading business, the Firm combines these revenues for segment reporting. The amount reclassified from Net interest income to Trading revenue was \$207 million and \$427 million for the three months ended June 30, 2005 and 2004, respectively, and \$531 million and \$1.0 billion for the six months ended June 30, 2005 and 2004, respectively.
- (d) Total net revenue includes tax-equivalent adjustments, primarily due to tax-exempt income from municipal bonds and income tax credits related to affordable housing investments, of \$206 million and \$54 million for the three months ended June 30, 2005 and 2004, respectively and \$361 million and \$98 million for the six months ended June 30, 2005 and 2004, respectively.
- (e) TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS. For a further discussion, see Credit reimbursement on page 29 of the JPMorgan Chase 2004 Annual Report.
- (f) See account details of Fixed Income Markets, Equities Markets and Credit Portfolio in the Composition of Revenues table on page 19.

## Quarterly results

Operating earnings were \$606 million, down \$38 million, or 6%, from the prior year. The lower performance was due to decreased trading revenues, partially offset by the Merger. Trading revenues for the quarter were \$614 million, down \$622 million, or 50%, from the prior year. The disappointing trading performance reflected a challenging market environment. This resulted in weak portfolio management results, lower proprietary trading revenues due to fewer market opportunities and reduced client flows. In addition, there were specific losses that affected equity trading results. Trading revenues were generally weaker in Europe than in the United States and Asia. Partially offsetting the weak trading results were strong investment banking fees and continued improvement in credit quality.

Total net revenues of \$2.8 billion were down \$189 million, or 6%, compared with the prior year. Investment banking fees of \$965 million remained strong, increasing \$74 million, or 8%, compared with the prior year. Advisory revenues of \$359 million were up 34% from the prior year and represent the highest quarter since 2000. Debt underwriting revenues of \$502 million increased 25% from the prior year driven by higher levels of loan syndication fees, while equity underwriting fees of \$104 million were down 53% reflecting reduced levels of market volumes. European investment banking fees remained particularly strong increasing by 33% from the prior year. Fixed Income Markets revenues of \$1.4 billion were down \$154 million, or 10% from the prior year. The decline was driven by weaker trading performance in credit and interest rate markets, reflecting weak portfolio management results within client-related market-making activities, as well as reduced proprietary trading results, partially offset by the Merger and increased securities gains. Equity Markets revenues of \$72 million decreased \$89 million, or 55%, versus the prior year. The decline was due to poor portfolio management trading results, primarily related to losses from a few concentrated client-driven positions and a write-down in trade receivables in connection with a disputed claim with a creditworthy entity. Credit Portfolio revenues of \$295 million were down 6% compared with the prior year, reflecting lower trading revenues from hedging activity and lower net interest income from reduced loan balances and commitments, partially offset by the Merger and gains from workouts and loan sales.

Compared with the first quarter of 2005, second quarter average total trading and credit portfolio value-at-risk increased \$31.9 million, from \$70.0 million to \$101.9 million for the three months ended June 30, 2005. This increase was driven by higher levels of value-at-risk in fixed income and equity, the latter driven primarily by a few concentrated client-related positions. In July, value-at-risk levels returned to levels consistent with those in the first quarter of 2005.

The provision for credit losses was a benefit of \$343 million, compared with a benefit of \$128 million in the prior year. The increased benefit was primarily attributable to a greater reduction in the allowance for credit losses due to continued improvement in credit quality as a result of the change in the loan portfolio mix toward higher rated clients and net recoveries, as well as refinements in the data used to estimate the allowance for credit losses.

Expenses of \$2.2 billion were up \$122 million, or 6%, from the prior year primarily due to the Merger and the impact of the Cazenove joint venture, largely offset by lower performance-based compensation.

#### Year-to-date results

Year-to-date operating earnings of \$1.9 billion increased \$270 million, or 16%, from the prior year primarily attributable to the Merger. The increase in performance was a result of an increased benefit in the Provision for credit losses of \$393 million and an increase in Investment banking fees of \$369 million, partially offset by reduced Trading revenues. On a year-to-date basis, return on equity was 19%.

Total net revenues of \$6.9 billion were up \$227 million, or 3%, over the prior year. Investment banking fees remained strong, increasing 23% from the prior year. Advisory revenues of \$622 million were up 50% from prior year driven by the strong second quarter performance, which was the highest quarter since 2000. Debt underwriting revenues of \$985 million increased by 28%, driven primarily by an increase in loan syndication fees. Fixed Income Markets revenues of \$3.7 billion were up marginally from the prior year's first six months, primarily due to the Merger and increased securities gains. Equity markets revenues of \$628 million decreased by \$165 million, or 21%, driven by poor portfolio management trading results primarily related to losses from a few concentrated client-driven positions and a write-down in trade receivables in connection with a disputed claim with a creditworthy entity. Credit portfolio revenues of \$645 million were down \$15 million, or 2%, reflecting reduced trading revenues and lower net interest income from reduced loan balances and commitments, partially offset by the Merger and gains from workouts and loan sales.

The provision for credit losses was a benefit of \$709 million, compared with a benefit of \$316 million in the prior year. The increased benefit was primarily attributable to a greater reduction in the allowance for credit losses due to continued improvement in credit quality as a result of the change in the loan portfolio mix toward higher rated clients and net recoveries, as well as refinements in the data used to estimate the allowance for credit losses.

Expenses of \$4.7 billion increased by \$321 million, or 7%, from the prior year, due to the Merger and increased compensation expense. The increase in compensation expense reflected the Cazenove joint venture, net investments in technology and operations staffing, and onboarding of previously externally-contracted staff.

| Selected metrics (a)                                |      | Three 1 | month | s ended June | 30,    | Six months ended June 30, |         |        |         |        |
|-----------------------------------------------------|------|---------|-------|--------------|--------|---------------------------|---------|--------|---------|--------|
| (in millions, except headcount and ratio data)      | 2    | 005     |       | 2004         | Change | ,                         | 2005    | 2      | 2004    | Change |
| Selected balance sheets data (average)              |      |         |       |              |        |                           |         |        |         |        |
| Total assets                                        | \$ 5 | 92,383  | \$ .  | 439,166      | 35%    | \$                        | 579,651 | \$ 4   | 130,658 | 35%    |
| Trading assets-debt and equity instruments          | 2    | 32,980  |       | 186,975      | 25     |                           | 229,194 | 1      | 181,881 | 26     |
| Trading assets-derivatives receivables              | :    | 56,436  |       | 51,925       | 9      |                           | 59,985  |        | 54,484  | 10     |
| Loan                                                |      |         |       |              |        |                           |         |        |         |        |
| Credit portfolio                                    |      | 30,435  |       | 26,192       | 16     |                           | 29,838  |        | 26,956  | 11     |
| Other loans (b)                                     |      | 20,967  |       | 12,537       | 67     |                           | 19,608  |        | 11,508  | 70     |
| Total loans(c)                                      | ;    | 51,402  |       | 38,729       | 33     |                           | 49,446  |        | 38,464  | 29     |
| Adjusted assets(d)                                  | 4    | 53,895  |       | 373,461      | 22     |                           | 449,845 | 3      | 370,493 | 21     |
| Equity(e)                                           |      | 20,000  |       | 14,015       | 43     |                           | 20,000  | 14,550 |         | 37     |
| Headcount                                           |      | 19,269  |       | 15,829       | 22     |                           | 19,269  |        | 15,829  | 22     |
| Credit data and quality statistics                  |      |         |       |              |        |                           |         |        |         |        |
| Net charge-offs (recovery)                          | \$   | (47)    | \$    | 15           | NM     | \$                        | (52)    | \$     | 49      | NM     |
| Nonperforming assets:                               |      |         |       |              |        |                           |         |        |         |        |
| Nonperforming loans(f)                              |      | 711     |       | 1,202        | (41)   |                           | 711     |        | 1,202   | (41)   |
| Other nonperforming assets                          |      | 235     |       | 339          | (31)   |                           | 235     |        | 339     | (31)   |
| Allowance for loan losses                           |      | 971     |       | 742          | 31     |                           | 971     |        | 742     | 31     |
| Allowance for lending-related commitments           |      | 225     |       | 183          | 23     |                           | 225     |        | 183     | 23     |
| Net charge-off (recovery) rate(c)                   |      | (0.56)% |       | 0.18%        | (74)bp |                           | (0.29)% |        | 0.30%   | (59)bp |
| Allowance for loan losses to average loans(c)       |      | 2.90    |       | 2.21         | 69     |                           | 2.67    |        | 2.23    | 44     |
| Allowance for loan losses to nonperforming loans(f) |      | 137     |       | 62           | 7,500  |                           | 137     |        | 62      | 7,500  |
| Nonperforming loans to average loans                |      | 1.38    |       | 3.10         | (172)  |                           | 1.44    |        | 3.13    | (169)  |
|                                                     |      | 1       | 7     |              |        |                           |         |        |         |        |

## Market risk-average trading and credit portfolio VAR(g)(h)

| Trading activities:                    |           |          |      |          |          |       |
|----------------------------------------|-----------|----------|------|----------|----------|-------|
| Fixed income(g)                        | \$<br>82  | \$<br>77 | 6%   | \$<br>70 | \$<br>75 | (7)%  |
| Foreign exchange                       | 21        | 16       | 31   | 22       | 19       | 16    |
| Equities                               | 45        | 29       | 55   | 32       | 35       | (9)   |
| Commodities and other                  | 15        | 8        | 88   | 12       | 8        | 50    |
| Diversification                        | (61)      | (42)     | (45) | <br>(52) | (46)     | (13)  |
| Total trading VAR                      | 102       | 88       | 16   | 84       | 91       | (8)   |
| Credit portfolio VAR(h)                | 13        | 15       | (13) | 13       | 15       | (13)  |
| Diversification                        | (13)      | (9)      | (44) | (11)     | (8)      | (38)  |
| Total trading and credit portfolio VAR | \$<br>102 | \$<br>94 | 9%   | \$<br>86 | \$<br>98 | (12)% |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Other Loans consists of loans not directly managed by the Credit Portfolio Group and include (i) warehouse loans held as part of the IB's mortgage-backed, asset-backed and other securitization businesses; (ii) loans held for proprietary investing purposes and (iii) certain other extension of loans that are directly managed outside of the Credit Portfolio Group.
- (c) Loans include loans held-for-sale of \$17.9 billion and \$5.2 billion for the periods ended June 30, 2005 and 2004, respectively. The year-to-date average loans held-for-sale were \$13.0 billion and \$5.2 billion for the periods ended June 30, 2005 and 2004, respectively. These amounts are not included in the allowance coverage ratios and net charge-off rates. See page 41 for a discussion of the change in loan balances.
- (d) Adjusted assets, a non-GAAP financial measure, equals total assets minus (i) securities purchased under resale agreements and securities borrowed less securities sold, not yet purchased; (ii) assets of variable interest entities (VIEs) consolidated under FIN 46R; (iii) cash and securities segregated and on deposit for regulatory and other purposes; and (iv) goodwill and intangibles. The amount of adjusted assets is presented to assist the reader in comparing the IB's asset and capital levels to other investment banks in the securities industry. Asset-to-equity leverage ratios are commonly used as one measure to assets a company's capital adequacy. The IB believes an adjusted asset amount, which excludes certain assets considered to have a low-risk profile, provides a more meaningful measure of balance sheet leverage in the securities industry. See Capital management on pages 42–44 of this Form 10–Q for a discussion of the Firm's overall capital adequacy and capital management.
- (e) Equity includes \$15.1 billion of economic risk capital assigned to the IB for the quarter ended June 30, 2005.
- (f) Nonperforming loans include loans held-for-sale of \$2 million as of both June 30, 2005 and 2004, respectively. These amounts are not included in the allowance coverage ratios.
- (g) Includes all mark-to-market trading activities, plus available-for-sale securities held for proprietary purposes.
- (h) Includes VAR on derivative credit valuation adjustments, credit valuation adjustment hedges and mark-to-market loan hedges, which are reported in Trading revenue. This VAR does not include the accrual loan portfolio, which is not market to market.

According to Thomson Financial, the Firm maintained its #1 ranking in Global and U.S. Syndicated Loans, and improved its ranking to #4 from #5 in U.S. Debt, Equity and Equity-Related. The Firm continued to build its franchise by maintaining a top 3 ranking in Global Announced M&A, improving its Global Equity and Equity-related market share to #4 from #6, and its U.S. Equity and Equity-Related to #5 from #6.

Based on Dealogic data, the Firmranked first of all investment banks in total fees earned from underwriting and advisory for the first half of 2005.

|                                        | Six months ended Ju | ine 30, 2005 | Full Year    | 2004     |
|----------------------------------------|---------------------|--------------|--------------|----------|
| Market shares and rankings(a)          | Market Share        | Rankings     | Market Share | Rankings |
| Global debt, equity and equity-related | 6%                  | #5           | 7%           | # 3      |
| Global syndicated loans                | 17                  | #1           | 19           | # 1      |
| Global long-term debt                  | 6                   | #4           | 7            | # 2      |
| Global equity and equity-related       | 9                   | #4           | 6            | # 6      |
| Global announced M&A                   | 22                  | #3           | 25           | # 2      |
| U.S. debt, equity and equity-related   | 7                   | #4           | 8            | # 5      |
| U.S. syndicated loans                  | 31                  | #1           | 32           | # 1      |
| U.S. long-term debt                    | 10                  | #2           | 12           | # 2      |
| U.S. equity and equity-related         | 8                   | #5           | 8            | # 6      |
| U.S. announced M&A                     | 18                  | #6           | 32           | #1       |

<sup>(</sup>a) Source: Thomson Financial Securities data. Global announced M&A is based on rank value; all other rankings are based on proceeds, with full credit to each book manager/equal if joint.

Because of joint assignments, market share of all participants will add up to more than 100%. The market share and rankings for the year ended December 31, 2004 are presented on a combined basis, as if the merger of JPMorgan Chase and Bank One had been in effect during the period.

## COMPOSITION OF REVENUES

| Three months ended June 30,(a) (in millions)                                        | estment<br>banking<br>fees | Frading-<br>related<br>revenue | nding &<br>deposit<br>ated fees | adm | Asset<br>magement,<br>inistration<br>mmissions | Other income                 | NII                        | 7  | Γotal net revenue          |
|-------------------------------------------------------------------------------------|----------------------------|--------------------------------|---------------------------------|-----|------------------------------------------------|------------------------------|----------------------------|----|----------------------------|
| 2005 Investment banking fees Fixed income markets Equities markets Credit portfolio | \$<br>965<br>—<br>—        | \$<br>940<br>(280)<br>(46)     | \$<br><br>61<br><br>85          | \$  | 50<br>350<br>13                                | \$<br>—<br>192<br>(17)<br>95 | \$<br><br>175<br>19<br>148 | \$ | 965<br>1,418<br>72<br>295  |
| Total                                                                               | \$<br>965                  | \$<br>614                      | \$<br>146                       | \$  | 413                                            | \$<br>270                    | \$<br>342                  | \$ | 2,750                      |
| 2004 Investment banking fees Fixed income markets Equities markets Credit portfolio | \$<br>891<br>—<br>—        | \$<br><br>1,293<br>(86)<br>29  | \$<br>                          | \$  |                                                | \$<br>63<br>(52)<br>34       | \$<br>129<br>20<br>158     | \$ | 891<br>1,572<br>161<br>315 |
| Total                                                                               | \$<br>891                  | \$<br>1,236                    | \$<br>112                       | \$  | 348                                            | \$<br>45                     | \$<br>307                  | \$ | 2,939                      |

| Six months ended June 30,(a) (in millions)                                          | estment<br>banking<br>fees | Trading-<br>related<br>revenue | ending & deposit ated fees | adm | Asset anagement, annistration ommissions | Other income                  | NII                         | 1  | Γotal net revenue            |
|-------------------------------------------------------------------------------------|----------------------------|--------------------------------|----------------------------|-----|------------------------------------------|-------------------------------|-----------------------------|----|------------------------------|
| 2005 Investment banking fees Fixed income markets Equities markets Credit portfolio | \$<br>1,950<br>—<br>—      | \$<br>2,855<br>(55)<br>13      | \$<br>                     | \$  | 114<br>683<br>24                         | \$<br>—<br>296<br>(37)<br>138 | \$<br>—<br>316<br>37<br>293 | \$ | 1,950<br>3,707<br>628<br>645 |
| Total                                                                               | \$<br>1,950                | \$<br>2,813                    | \$<br>303                  | \$  | 821                                      | \$<br>397                     | \$<br>646                   | \$ | 6,930                        |
| 2004 Investment banking fees Fixed income markets Equities markets Credit portfolio | \$<br>1,581<br>—<br>—      | \$<br>3,178<br>249<br>85       | \$<br>                     | \$  | —<br>119<br>604<br>18                    | \$<br>—<br>112<br>(99)<br>46  | \$<br>206<br>39<br>357      | \$ | 1,581<br>3,669<br>793<br>660 |
| Total                                                                               | \$<br>1,581                | \$<br>3,512                    | \$<br>208                  | \$  | 741                                      | \$<br>59                      | \$<br>602                   | \$ | 6,703                        |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## RETAIL FINANCIAL SERVICES

For a discussion of the business profile of RFS and each of its businesses, see pages 33-38 of JPMorgan Chase's 2004 Annual Report.

| Selected income statement data(a)                   | Th        | ree moi | nths ended Jur | ne 30,  | Si          | x mont | hs ended June | 30,     |
|-----------------------------------------------------|-----------|---------|----------------|---------|-------------|--------|---------------|---------|
| (in millions, except ratios)                        | <br>2005  | 2       | 004            | Change  | 2005        | 2      | 2004          | Change  |
| Revenue                                             |           |         |                |         |             |        |               |         |
| Lending & deposit related fees                      | \$<br>358 | \$      | 124            | 189%    | \$<br>698   | \$     | 245           | 185%    |
| Asset management, administration and commissions(b) | 369       |         | 132            | 180     | 763         |        | 277           | 175     |
| Securities/private equity gains (losses)            | _         |         | _              | NM      | 10          |        | _             | NM      |
| Mortgage fees and related income(b)                 | 341       |         | 333            | 2       | 709         |        | 538           | 32      |
| Credit card income                                  | 105       |         | 25             | 320     | 199         |        | 44            | 352     |
| Other income                                        | 68        |         | 10             | NM      | 56          |        | (14)          | NM      |
| Noninterest revenue                                 | 1,241     |         | 624            | 99      | <br>2,435   |        | 1,090         | 123     |
| Net interest income                                 | 2,558     |         | 1,211          | 111     | 5,211       |        | 2,356         | 121     |
| Total net revenue                                   | 3,799     |         | 1,835          | 107     | <br>7,646   |        | 3,446         | 122     |
| Provision for credit losses                         | 94        |         | 78             | 21      | 188         |        | 132           | 42      |
| Noninterest expense                                 |           |         |                |         |             |        |               |         |
| Compensation expense                                | 820       |         | 450            | 82      | 1,642       |        | 959           | 71      |
| Noncompensation expense                             | 1,181     |         | 680            | 74      | 2,396       |        | 1,411         | 70      |
| Amortization of intangibles                         | 125       |         | 1              | NM      | 250         |        | 2             | NM      |
| Total noninterest expense                           | 2,126     |         | 1,131          | 88      | 4,288       |        | 2,372         | 81      |
| Operating earnings before income tax expense        | 1,579     |         | 626            | 152     | 3,170       |        | 942           | 237     |
| Income tax expense                                  | 599       |         | 230            | 160     | 1,202       |        | 340           | 254     |
| Operating earnings                                  | \$<br>980 | \$      | 396            | 147%    | \$<br>1,968 | \$     | 602           | 227%    |
| Financial ratios                                    |           |         |                |         |             |        |               |         |
| ROE                                                 | 30%       |         | 32%            | (200)bp | 30%         |        | 24%           | 600bp   |
| ROA                                                 | 1.74      |         | 1.09           | 65      | 1.76        |        | 0.85          | 91      |
| Overhead ratio                                      | 56        |         | 62             | (600)   | 56          |        | 69            | (1,300) |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

#### Quarterly results

Operating earnings were \$980 million, up \$584 million from the prior year. The increase was largely due to the Merger, but also reflected wider spreads on deposits, increased deposit balances, growth in retained consumer real estate loans and improved MSR risk management results. These benefits were partially offset by a reduction in revenue related to lower prime mortgage originations and the decision to retain subprime mortgage loans rather than securitize.

Net revenue increased to \$3.8 billion, up \$2.0 billion from the prior year. Net interest income of \$2.6 billion increased \$1.3 billion as a result of the Merger, wider spreads on deposits, and increased deposit balances, as well as growth in retained consumer real estate loans. These benefits were partially offset by the impact of lower first mortgage warehouse balances in the Home Finance business, lower production volumes in Auto & Education Finance, and the absence of loan portfolios sold in late 2004 and the first quarter of 2005. Noninterest revenue of \$1.2 billion increased \$617 million due to the Merger and better MSR risk management results. These increases were offset partially by a drop in prime mortgage originations and the absence of subprime mortgage loan securitization gains.

The provision for credit losses totaled \$94 million, up \$16 million from last year. The increase was largely due to the Merger, but also reflected higher provision expense related to the decision to retain subprime mortgage loans. These increases were partially offset by reductions in the allowance for loan losses due to lower net charge-offs and improved credit trends in most consumer lending portfolios.

Expenses rose to \$2.1 billion, an increase of \$1.0 billion from the prior year, primarily due to the Merger. Results also included ongoing investments in retail banking distribution and sales. These costs were more than offset by expense savings in nearly all businesses.

<sup>(</sup>b) Reflects the transfer of certain insurance revenues from Mortgage fees and related income to Asset management, administration and commissions in the second quarter of 2005. Prior periods have been restated to reflect the current presentation.

### Year-to-date results

Operating earnings were \$2.0 billion, up \$1.4 billion from the prior year. The increase was largely due to the Merger, but also reflected wider spreads on deposits, increased deposit balances and growth in retained consumer real estate loans. Results also benefited from improved risk management results in the Home Finance business. These benefits were partially offset by a reduction in revenue related to lower prime mortgage originations, the absence of loan portfolios sold in late 2004 and the first quarter of 2005, and a net loss associated with securitization of \$2.3 billion of auto loans.

Net revenue increased to \$7.6 billion, up \$4.2 billion from the prior year. Net interest income of \$5.2 billion increased \$2.9 billion as a result of the Merger, wider spreads on deposits, increased deposit balances, as well as growth in retained consumer real estate loans. These benefits were partially offset by lower first mortgage warehouse balances in Home Finance, the absence of loan portfolios sold in late 2004 and the first quarter of 2005, and lower production volumes in Auto & Education Finance. Noninterest revenue of \$2.4 billion increased \$1.3 billion due to the Merger and better risk management results. These increases were offset in part by lower prime mortgage originations, the auto loan securitization loss and the absence of subprime mortgage loan securitization gains.

The provision for credit losses totaled \$188 million, up \$56 million from last year. The increase was largely due to the Merger, but also reflected higher provision expense related to the decision to retain subprime mortgage loans. These increases were partially offset by reductions in the allowance for loan losses due to lower net charge-offs and improved credit trends in most consumer lending portfolios. Results also included the benefit of reductions in the allowance for loan losses related to the sale of the recreational vehicle loan portfolio and the auto loan securitization.

Expenses rose to \$4.3 billion, an increase of \$1.9 billion from the prior year due to the Merger. Results also included continued investment in retail banking distribution and sales, and a \$40 million charge related to the dissolution of a student loan joint venture in the Education Finance segment. These increases were more than offset by expense savings across all businesses.

| Selected metrics(a)                                 |    | Th      | ree mo | onths ended June | 30,      |               | Six mor | ths ended June 30 | ),       |
|-----------------------------------------------------|----|---------|--------|------------------|----------|---------------|---------|-------------------|----------|
| (in millions, except headcount and ratios)          | _  | 2005    |        | 2004             | Change   | 2005          |         | 2004              | Change   |
| Selected balance sheets (ending)                    |    |         |        |                  |          |               |         |                   |          |
| Total assets                                        | \$ | 223,391 | \$     | 148,682          | 50%      | \$<br>223,391 | \$      | 148,682           | 50%      |
| Loans(b)                                            |    | 197,927 |        | 131,712          | 50       | 197,927       |         | 131,712           | 50       |
| Core deposits(c)                                    |    | 159,702 |        | 80,100           | 99       | 159,702       |         | 80,100            | 99       |
| Total deposits                                      |    | 185,558 |        | 79,937           | 132      | 185,558       |         | 79,937            | 132      |
| Selected balance sheets (average)                   |    |         |        |                  |          |               |         |                   |          |
| Total assets                                        | \$ | 225,574 | \$     | 146,693          | 54       | \$<br>225,348 | \$      | 143,210           | 57       |
| Loans(d)                                            |    | 197,707 |        | 128,225          | 54       | 198,098       |         | 124,791           | 59       |
| Core deposits(c)                                    |    | 161,044 |        | 84,897           | 90       | 160,367       |         | 82,189            | 95       |
| Total deposits                                      |    | 186,523 |        | 93,565           | 99       | 185,435       |         | 91,000            | 104      |
| Equity                                              |    | 13,250  |        | 5,005            | 165      | 13,175        |         | 5,091             | 159      |
| Headcount                                           |    | 59,631  |        | 30,480           | 96       | 59,631        |         | 30,480            | 96       |
| Credit data and quality statistics                  |    |         |        |                  |          |               |         |                   |          |
| Net charge-offs                                     | \$ | 114     | \$     | 80               | 43       | \$<br>266     | \$      | 165               | 61       |
| Nonperforming loans(e)                              |    | 1,132   |        | 519              | 118      | 1,132         |         | 519               | 118      |
| Nonperforming assets                                |    | 1,319   |        | 693              | 90       | 1,319         |         | 693               | 90       |
| Allowance for loan losses                           |    | 1,135   |        | 1,061            | 7        | 1,135         |         | 1,061             | 7        |
| Net charge-off rate(d)                              |    | 0.25%   |        | 0.29%            | (4)bp    | 0.29%         |         | 0.30%             | (1)bp    |
| Allowance for loan losses to ending loans(b)        |    | 0.61    |        | 0.90             | (29)     | 0.61          |         | 0.90              | (29)     |
| Allowance for loan losses to nonperforming loans(e) |    | 103     |        | 223              | (12,000) | 103           |         | 223               | (12,000) |
| Nonperforming loans to total loans                  |    | 0.57    |        | 0.39             | 18       | 0.57          |         | 0.39              | 18       |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) Includes loans held-for-sale of \$13,112 million and \$14,217 million at June 30, 2005 and 2004, respectively. These amounts are not included in the allowance coverage ratios.

<sup>(</sup>c) Includes demand and savings deposits.

<sup>(</sup>d) Average loans include loans held-for-sale of \$14,620 million and \$15,638 million for the three months ended June 30, 2005 and 2004, respectively, and \$15,237 million and \$15,475 million for the six months ended June 30, 2005 and 2004, respectively. These amounts are not included in the net charge-off rate.

<sup>(</sup>e) Nonperforming loans include loans held-for-sale of \$26 million and \$44 million at June 30, 2005 and 2004, respectively. These amounts are not included in the allowance coverage ratios.

## HOME FINANCE

| Selected income statement data(a)               |    |       | Three mon | ths ended June | :30,   |    |       | Six mont | hs ended June 30 | ,      |
|-------------------------------------------------|----|-------|-----------|----------------|--------|----|-------|----------|------------------|--------|
| (in millions)                                   |    | 2005  |           | 2004           | Change |    | 2005  |          | 2004             | Change |
| Prime production and servicing                  |    |       |           |                |        |    |       |          |                  |        |
| Production                                      | \$ | 135   | \$        | 186            | (27)%  | \$ | 363   | \$       | 364              |        |
| Servicing:                                      |    |       |           |                |        |    |       |          |                  |        |
| Mortgage servicing revenue, net of amortization |    | 142   |           | 193            | (26)   |    | 288   |          | 348              | (17)   |
| MSR risk management results                     |    | 166   |           | 86             | 93     |    | 272   |          | 147              | 85     |
| Total net revenue                               |    | 443   |           | 465            | (5)    |    | 923   |          | 859              | 7      |
| Noninterest expense                             |    | 229   |           | 264            | (13)   |    | 458   |          | 553              | (17)   |
| Operating earnings                              |    | 136   |           | 128            | 6      |    | 294   |          | 193              | 52     |
|                                                 |    |       |           |                |        |    |       |          |                  |        |
| Consumer real estate lending                    |    |       |           |                |        |    |       |          |                  |        |
| Total net revenue                               | \$ | 707   | \$        | 512            | 38     | \$ | 1,420 | \$       | 947              | 50     |
| Provision for credit losses                     |    | 38    |           | 38             | _      |    | 68    |          | 29               | 134    |
| Noninterest expense                             |    | 234   |           | 172            | 36     |    | 472   |          | 375              | 26     |
| Operating earnings                              |    | 277   |           | 193            | 44     |    | 561   |          | 349              | 61     |
| Total Home Finance                              |    |       |           |                |        |    |       |          |                  |        |
| Total net revenue                               | \$ | 1,150 | \$        | 977            | 18     | \$ | 2,343 | \$       | 1,806            | 30     |
| Provision for credit losses                     | -  | 38    | *         | 38             | _      | -  | 68    | *        | 29               | 134    |
| Noninterest expense                             |    | 463   |           | 436            | 6      |    | 930   |          | 928              | _      |
| Operating earnings                              |    | 413   |           | 321            | 29     |    | 855   |          | 542              | 58     |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## Quarterly results

Home Finance operating earnings were \$413 million, up \$92 million compared with the prior year. Operating earnings for the Prime Production & Servicing segment of \$136 million were up \$8 million. Results reflected improved MSR risk management results and lower expenses, offset by reduced production revenue given the decline in prime mortgage originations. Earnings for the Consumer Real Estate Lending segment of \$277 million were up \$84 million. Growth was largely due to the Merger, but also reflected higher retained loan balances, Merger-related expense savings and lower credit costs. These increases were partially offset by the absence of subprime loan securitization gains and the \$4 billion manufactured home loan portfolio sold in late 2004.

### Year-to-date results

Operating earnings for the Prime Production & Servicing segment totaled \$294 million, up \$101 million from the prior year. Performance reflected an increase in net revenue to \$923 million, up \$64 million, due to improved risk management results, partially offset by lower prime mortgage originations. Expenses of \$458 million decreased \$95 million, reflecting production-related expense savings.

Operating earnings for the Consumer Real Estate Lending segment increased to \$561 million, up \$212 million. Net revenues of \$1.4 billion were up \$473 million primarily due to the Merger and higher retained loan balances. These benefits were partially offset by the absence of the \$4 billion manufactured home loan portfolio and subprime loan securitization gains. The provision for credit losses totaled \$68 million, up \$39 million from the prior year, largely due to the Merger and the decision to retain subprime mortgage loans. Lower net charge-offs and favorable credit trends provided a partial offset. Expenses rose \$97 million to \$472 million, primarily due to the Merger. These costs were partially offset by Merger-related expense savings.

| Selected metrics(a)(b)                                 |            | Three mon | ths ended June | 30,    |                   | Six month | ns ended June 30 | ,      |
|--------------------------------------------------------|------------|-----------|----------------|--------|-------------------|-----------|------------------|--------|
| (in millions, except ratios and where otherwise noted) | 2005       |           | 2004           | Change | 2005              |           | 2004             | Change |
| Origination volume by channel (in billions)            |            |           |                |        |                   |           |                  |        |
| Retail                                                 | \$<br>22.8 | \$        | 20.8           | 10%    | \$<br>41.1        | \$        | 36.0             | 14%    |
| Wholesale                                              | 13.2       |           | 15.7           | (16)   | 23.9              |           | 25.2             | (5)    |
| Correspondent                                          | 3.6        |           | 7.9            | (54)   | 5.9               |           | 13.2             | (55)   |
| Correspondent negotiated transactions                  | 7.1        |           | 12.5           | (43)   | 14.3              |           | 20.2             | (29)   |
| Total                                                  | \$<br>46.7 | \$        | 56.9           | (18)   | \$<br>85.2        | \$        | 94.6             | (10)   |
| Origination volume by business (in billions)           |            |           |                |        |                   |           |                  |        |
| Mortgage                                               | \$<br>30.9 | \$        | 47.1           | (34)   | \$<br><b>57.5</b> | \$        | 78.1             | (26)   |
| Home equity                                            | 15.8       |           | 9.8            | 61     | 27.7              |           | 16.5             | 68     |
| Total                                                  | \$<br>46.7 | \$        | 56.9           | (18)   | \$<br>85.2        | \$        | 94.6             | (10)   |

| Business metrics (in billions)        |                  |             |         |                  |             |           |
|---------------------------------------|------------------|-------------|---------|------------------|-------------|-----------|
| Loans serviced – Mortgage (ending)(c) | \$<br>501.7      | \$<br>464.6 | 8       | \$<br>501.7      | \$<br>464.6 | 8         |
| MSR net carrying value (ending)       | 5.0              | 5.7         | (12)    | 5.0              | 5.7         | (12)      |
| End of period loans owned             |                  |             |         |                  |             |           |
| Mortgage loans held-for-sale          | \$<br>11.2       | \$<br>13.6  | (18)    | \$<br>11.2       | \$<br>13.6  | (18)      |
| Mortgage loans retained               | 47.4             | 40.5        | 17      | 47.4             | 40.5        | 17        |
| Home equity and other loans           | 72.3             | 29.8        | 143     | 72.3             | 29.8        | 143       |
| Total end of period loans owned       | \$<br>130.9      | \$<br>83.9  | 56      | \$<br>130.9      | \$<br>83.9  | 56        |
| Average loans owned                   |                  |             |         |                  |             |           |
| Mortgage loans held-for-sale          | \$<br>10.5       | \$<br>14.6  | (28)    | \$<br>10.9       | \$<br>13.8  | (21)      |
| Mortgage loans retained               | 47.0             | 38.2        | 23      | 45.7             | 37.0        | 24        |
| Home equity and other loans           | 69.1             | 27.0        | 156     | <br>67.8         | 25.6        | 165       |
| Total average loans owned             | \$<br>126.6      | \$<br>79.8  | 59      | \$<br>124.4      | \$<br>76.4  | 63        |
| Overhead ratio                        | 40%              | 45%         | (500)bp | <br>40%          | 51%         | (1,100)bp |
| Credit quality statistics             |                  |             |         |                  |             |           |
| 30+ day delinquency rate(d)           | 1.17%            | 1.18%       | (1)bp   | 1.17%            | 1.18%       | (1)bp     |
| Net charge-offs                       |                  |             |         |                  |             |           |
| Mortgage                              | \$<br>8          | \$<br>5     | 60%     | \$<br>14         | \$<br>8     | 75%       |
| Home equity and other loans           | 30               | 23          | 30      | <br>65           | 48          | 35        |
| Total net charge-offs                 | 38               | 28          | 36      | 79               | 56          | 41        |
| Net charge-off rate                   |                  |             |         |                  |             |           |
| Mortgage                              | 0.07%            | 0.05%       | 2bp     | 0.06%            | 0.04%       | 2bp       |
| Home equity and other loans           | 0.17             | 0.34        | (17)    | 0.19             | 0.38        | (19)      |
| Total net charge-off rate(e)          | 0.13             | 0.17        | (4)     | 0.14             | 0.18        | (4)       |
| Nonperforming assets                  | \$<br><b>799</b> | \$<br>468   | 71%     | \$<br><b>799</b> | \$<br>468   | 71%       |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

The table below reconciles management's disclosure of Home Finance's revenue to the reported U.S. GAAP line items shown on the Consolidated statements of income and in the related Notes to Consolidated financial statements:

| Three months ended June 30,(a)             | <br>Prime production and servicing |    |      |    |      | mer real<br>lending |      | <br>Tota    | al revenue |      |
|--------------------------------------------|------------------------------------|----|------|----|------|---------------------|------|-------------|------------|------|
| (in millions)                              | <br>2005                           |    | 2004 |    | 2005 |                     | 2004 | 2005        |            | 2004 |
| Net interest income                        | \$<br>111                          | \$ | 202  | \$ | 673  | \$                  | 410  | \$<br>784   | \$         | 612  |
| Securities / private equity gains (losses) | 1                                  |    | _    |    | _    |                     | _    | 1           |            | _    |
| Mortgage fees and related income(b)        | 331                                |    | 263  |    | 34   |                     | 102  | 365         |            | 365  |
| Total                                      | \$<br>443                          | \$ | 465  | \$ | 707  | \$                  | 512  | \$<br>1,150 | \$         | 977  |

| Six months ended June 30,(a)               | 1         | roduction<br>rvicing |      |             | mer real<br>lending |      | Tot         | al revenue |       |
|--------------------------------------------|-----------|----------------------|------|-------------|---------------------|------|-------------|------------|-------|
| (in millions)                              | <br>2005  |                      | 2004 | 2005        |                     | 2004 | <br>2005    |            | 2004  |
| Net interest income                        | \$<br>226 | \$                   | 384  | \$<br>1,351 | \$                  | 807  | \$<br>1,577 | \$         | 1,191 |
| Securities / private equity gains (losses) | 3         |                      | (4)  |             |                     | _    | 3           |            | (4)   |
| Mortgage fees and related income(b)        | 694       |                      | 479  | 69          |                     | 140  | 763         |            | 619   |
| Total                                      | \$<br>923 | \$                   | 859  | \$<br>1,420 | \$                  | 947  | \$<br>2,343 | \$         | 1,806 |

 $<sup>(</sup>a) \ \ 2005\ reflects\ the\ combined\ Firm\ 's\ results,\ while\ 2004\ reflects\ the\ results\ of\ heritage\ JPMorgan\ Chase\ only.$ 

<sup>(</sup>b) For a discussion of selected line of business metrics, see page 93 of this Form 10–Q.

<sup>(</sup>c) Includes prime first mortgage loans and subprime loans.

<sup>(</sup>d) Excludes delinquencies related to loans eligible for repurchase as well as loans repurchased from GNM4 pools that are insured by government agencies of \$0.7 billion and \$1.1 billion for June 30, 2005 and 2004, respectively. These amounts are excluded as reimbursement is proceeding normally.

<sup>(</sup>e) Excludes mortgage loans held-for-sale.

<sup>(</sup>b) Includes activity reported elsewhere as Other income.

The following table details the MSR risk management results in the Home Finance business:

| MSR Risk Management Results(a)                                               | Three month | ns ended J | une 30, | Six months ended June 30, |       |    |       |  |
|------------------------------------------------------------------------------|-------------|------------|---------|---------------------------|-------|----|-------|--|
| (in millions)                                                                | <br>2005    |            | 2004    |                           | 2005  |    | 2004  |  |
| Reported amounts:                                                            |             |            |         |                           |       |    |       |  |
| MSR valuation adjustments(b)                                                 | \$<br>(703) | \$         | 1,221   | \$                        | (152) | \$ | 596   |  |
| Derivative valuation adjustments and other risk management gains (losses)(c) | 869         |            | (1,135) |                           | 424   |    | (449) |  |
| MSR risk management results                                                  | \$<br>166   | \$         | 86      | \$                        | 272   | \$ | 147   |  |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Excludes subprime loan MSR activity of \$2 million for the three months ended June 30, 2005, and \$(1) million and \$4 million for the six months ended June 30, 2005 and 2004, respectively. There was no subprime MSR loan activity during the second quarter of 2004.
- (c) Includes gains, losses, and interest income associated with derivatives, both designated and not designated, as a SFAS 133 hedge, and securities classified as both trading and available-for-sale.

Home Finance uses a combination of derivatives, AFS securities and trading securities to manage changes in the fair value of the MSR asset. These risk management activities are intended to protect the economic value of the MSR asset by providing offsetting changes in the fair value of related risk management instruments. The type and amount of hedging instruments used in this risk management activity change over time as market conditions and approach dictate.

During the second quarter of 2005, negative MSR valuation adjustments of \$703 million were more than offset by \$869 million of aggregate risk management gains, including net interest earned on AFS securities. In the second quarter of 2004, MSR valuation adjustments of \$1.2 billion were partially offset by \$1.1 billion of aggregate risk management losses, including net interest earned on AFS securities. There were no unrealized gains/(losses) on AFS securities at June 30, 2005. Unrealized gains/(losses) on AFS securities were \$(221) million at June 30, 2004. For a further discussion of MSRs, see Critical accounting estimates on page 62 and Note 14 on pages 81-83 of this Form 10–O.

## CONSUMER & SMALL BUSINESS BANKING

| Selected income statement data(a) |           | Three mont | hs ended June | 30,    | Six months ended June 30, |       |      |       |        |  |
|-----------------------------------|-----------|------------|---------------|--------|---------------------------|-------|------|-------|--------|--|
| (in millions)                     | 2005      |            | 2004          | Change |                           | 2005  | 2004 |       | Change |  |
| Noninterest revenue               | \$<br>741 | \$         | 222           | 234%   | \$                        | 1,470 | \$   | 420   | 250%   |  |
| Net interest income               | 1,364     |            | 393           | 247    |                           | 2,792 |      | 784   | 256    |  |
| Total net revenue                 | 2,105     |            | 615           | 242    |                           | 4,262 |      | 1,204 | 254    |  |
| Provision for credit losses       | 25        |            | 20            | 25     |                           | 61    |      | 47    | 30     |  |
| Noninterest expense               | 1,362     |            | 593           | 130    |                           | 2,701 |      | 1,240 | 118    |  |
| Operating earnings (loss)         | 437       |            | 2             | NM     |                           | 914   |      | (47)  | NM     |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

### Quarterly results

Consumer & Small Business operating earnings totaled \$437 million, up \$435 million from the prior year largely driven by the merger. Results also benefited from wider spreads on deposits, increased balances, and cost savings initiatives. These benefits were partially offset by continued investment in the branch distribution network.

### Year-to-date results

Operating earnings totaled \$914 million, up \$961 million from the prior year. While growth largely reflected the merger, results also included wider spreads on deposits and higher deposit balances. These factors contributed to net revenues rising to \$4.3 billion for the six months ended June 30, 2005, from \$1.2 billion for the six months ended June 30, 2004. The provision for credit losses of \$61 million increased from \$47 million a year ago due to the merger. The increase in expenses to \$2.7 billion reflected the merger and continued investment in branch distribution and sales, partially offset by cost savings initiatives.

| Selected metrics(a)(b)                                 | Tł          | ree mor | nths ended June 3 | 30,       | S           | Six montl | ns ended June 30 | ),        |
|--------------------------------------------------------|-------------|---------|-------------------|-----------|-------------|-----------|------------------|-----------|
| (in millions, except ratios and where otherwise noted) | <br>2005    |         | 2004              | Change    | 2005        |           | 2004             | Change    |
| Business metrics (in billions)                         |             |         |                   |           |             |           |                  |           |
| End-of-period balances                                 |             |         |                   |           |             |           |                  |           |
| Small business loans                                   | \$<br>12.5  | \$      | 2.2               | 468%      | \$<br>12.5  | \$        | 2.2              | 468%      |
| Consumer and other loans(c)                            | 1.8         |         | 1.9               | (5)       | 1.8         |           | 1.9              | (5)       |
| Total loans                                            | 14.3        |         | 4.1               | 249       | 14.3        |           | 4.1              | 249       |
| Core deposits(d)                                       | 147.9       |         | 69.7              | 112       | 147.9       |           | 69.7             | 112       |
| Total deposits                                         | 173.7       |         | 79.5              | 118       | 173.7       |           | 79.5             | 118       |
| Average balances                                       |             |         |                   |           |             |           |                  |           |
| Small business loans                                   | 12.4        |         | 2.2               | 464       | 12.4        |           | 2.2              | 464       |
| Consumer and other loans(c)                            | 1.9         |         | 1.9               | _         | <br>2.3     |           | 2.0              | 15        |
| Total loans                                            | 14.3        |         | 4.1               | 249       | 14.7        |           | 4.2              | 250       |
| Core deposits(d)                                       | 149.3       |         | 72.1              | 107       | 149.3       |           | 71.1             | 110       |
| Total deposits                                         | 174.8       |         | 80.7              | 117       | 174.4       |           | 79.8             | 119       |
| Number of:                                             |             |         |                   |           |             |           |                  |           |
| Branches                                               | 2,539       |         | 569               | 1,970#    | 2,539       |           | 569              | 1,970#    |
| ATMs                                                   | 6,961       |         | 1,921             | 5,040     | 6,961       |           | 1,921            | 5,040     |
| Personal bankers                                       | 6,258       |         | 1,705             | 4,553     | 6,258       |           | 1,705            | 4,553     |
| Personal checking accounts (in thousands)              | 7,662       |         | 1,982             | 5,680     | 7,662       |           | 1,982            | 5,680     |
| Business checking accounts (in thousands)              | 918         |         | 352               | 566       | 918         |           | 352              | 566       |
| Active online customers (in thousands)                 | 4,053       |         | NA                | NM        | 4,053       |           | NA               | NM        |
| Debit cards issued (in thousands)                      | 8,834       |         | 2,430             | 6,404     | 8,834       |           | 2,430            | 6,404     |
| Overhead ratio                                         | 65%         |         | 96%               | (3,100)bp | 63%         |           | 103%             | (4,000)bp |
| Retail brokerage business metrics                      |             |         |                   |           |             |           |                  |           |
| Investment sales volume                                | \$<br>2,907 | \$      | 1,047             | 178%      | \$<br>5,777 | \$        | 1,991            | 190%      |
| Number of dedicated investment sales                   |             |         |                   |           |             |           |                  |           |
| representatives                                        | 1,422       |         | 390               | 265       | 1,422       |           | 390              | 265       |
| Credit quality statistics                              |             |         |                   |           |             |           |                  |           |
| Net charge-offs                                        |             |         |                   |           |             |           |                  |           |
| Small business                                         | \$<br>25    | \$      | 12                | 108       | \$<br>44    | \$        | 21               | 110       |
| Consumer and other loans                               | 4           |         | 9                 | (56)      | <br>13      |           | 17               | (24)      |
| Total net charge-offs                                  | 29          |         | 21                | 38        | 57          |           | 38               | 50        |
| Net charge-off rate                                    |             |         |                   |           |             |           |                  |           |
| Small business                                         | 0.81%       |         | 2.19%             | (138)bp   | 0.72%       |           | 1.92%            | (120)bp   |
| Consumer and other loans                               | 0.84        |         | 1.91              | (107)     | 1.14        |           | 1.71             | (57)      |
| Total net charge-off rate                              | 0.81        |         | 2.06              | (125)     | 0.78        |           | 1.82             | (104)     |
| Nonperforming assets                                   | \$<br>284   | \$      | 85                | 234%      | \$<br>284   | \$        | 85               | 234%      |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## AUTO & EDUCATION FINANCE

| Selected income statement data(a) |           | Three mon | ths ended Jun | e 30,  |      | Six months ended June 30, |    |      |        |  |  |  |
|-----------------------------------|-----------|-----------|---------------|--------|------|---------------------------|----|------|--------|--|--|--|
| (in millions)                     | 2005      |           | 2004          | Change | 2005 |                           |    | 2004 | Change |  |  |  |
| Total net revenue                 | \$<br>395 | \$        | 218           | 81%    | \$   | 719                       | \$ | 384  | 87%    |  |  |  |
| Provision for credit losses       | 31        |           | 20            | 55     |      | 59                        |    | 56   | 5      |  |  |  |
| Noninterest expense               | 170       |           | 80            | 113    |      | 375                       |    | 161  | 133    |  |  |  |
| Operating earnings                | 118       |           | 71            | 66     |      | 173                       |    | 101  | 71     |  |  |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## Quarterly results

Auto & Education Finance operating earnings of \$118 million were up \$47 million from last year. Growth was primarily due to the merger. Results reflected lower production volumes due to the competitive nature of the operating environment, and the absence of the \$2 billion recreational vehicle loan portfolio sold in early 2005.

<sup>(</sup>b) For a discussion of selected line of business metrics, see page 93 of this Form 10–Q.

<sup>(</sup>c) Primarily community development loans.

<sup>(</sup>d) Includes demand and savings deposits.

### Year-to-date results

Operating earnings were \$173 million, up \$72 million from the prior year. The current period included a net loss of \$83 million associated with the auto loan securitization, a \$40 million charge related to the dissolution of a student loan joint venture and a benefit of \$34 million arising from the sale of a \$2 billion recreational vehicle loan portfolio. The prior year results included a \$40 million charge related to auto lease residuals. Excluding the after-tax impact of these items, operating earnings increased by \$102 million over the prior year, primarily due to the Merger and improved credit quality. Results continued to reflect lower production volumes and narrower spreads, a function of the competitive nature of the operating environment.

| Selected metrics(a)                                    | Three months ended June 30, |       |    |       |        |    | Six months ended June 30, |    |       |         |  |  |
|--------------------------------------------------------|-----------------------------|-------|----|-------|--------|----|---------------------------|----|-------|---------|--|--|
| (in millions, except ratios and where otherwise noted) |                             | 2005  |    | 2004  | Change |    | 2005                      |    | 2004  | Change  |  |  |
| Business metrics (in billions)                         |                             |       |    |       |        |    |                           |    |       |         |  |  |
| End of period loans and lease receivables              |                             |       |    |       |        |    |                           |    |       |         |  |  |
| Loans outstanding                                      | \$                          | 46.2  | \$ | 34.9  | 32%    | \$ | 46.2                      | \$ | 34.9  | 32%     |  |  |
| Lease receivables                                      |                             | 6.1   |    | 8.6   | (29)   |    | 6.1                       |    | 8.6   | (29)    |  |  |
| Total end-of-period loans and lease receivables        |                             | 52.3  |    | 43.5  | 20     |    | 52.3                      |    | 43.5  | 20      |  |  |
| Average loans and lease receivables                    |                             |       |    |       |        |    |                           |    |       |         |  |  |
| Loans outstanding (average)(b)                         | \$                          | 49.8  | \$ | 35.2  | 41     | \$ | 51.5                      | \$ | 35.1  | 47      |  |  |
| Lease receivables (average)                            |                             | 6.6   |    | 8.9   | (26)   |    | 7.1                       |    | 9.1   | (22)    |  |  |
| Total average loans and lease receivables(b)           |                             | 56.4  |    | 44.1  | 28     |    | 58.6                      |    | 44.2  | 33      |  |  |
| Overhead ratio                                         |                             | 43%   |    | 37%   | 600bp  |    | 52%                       |    | 42%   | 1,000bp |  |  |
| Credit quality statistics                              |                             |       |    |       |        |    |                           |    |       |         |  |  |
| 30+ day delinquency rate                               |                             | 1.46% |    | 1.04% | 42bp   |    | 1.46%                     |    | 1.04% | 42bp    |  |  |
| Net charge-offs                                        |                             |       |    |       |        |    |                           |    |       |         |  |  |
| Loans                                                  | \$                          | 45    | \$ | 23    | 96%    | \$ | 119                       | \$ | 51    | 133%    |  |  |
| Lease receivables                                      |                             | 2     |    | 8     | (75)   |    | 11                        |    | 20    | (45)    |  |  |
| Total net charge-offs                                  |                             | 47    |    | 31    | 52     |    | 130                       |    | 71    | 83      |  |  |
| Net charge off rate                                    |                             |       |    |       |        |    |                           |    |       |         |  |  |
| Loans(b)                                               |                             | 0.39% |    | 0.27% | 12bp   |    | 0.51%                     |    | 0.31% | 20bp    |  |  |
| Lease receivables                                      |                             | 0.12  |    | 0.36  | (24)   |    | 0.31                      |    | 0.44  | (13)    |  |  |
| Total net charge-off rate(b)                           |                             | 0.36  |    | 0.29  | 7      |    | 0.48                      |    | 0.34  | 14      |  |  |
| Nonperforming assets                                   | \$                          | 236   | \$ | 140   | 69%    | \$ | 236                       | \$ | 140   | 69%     |  |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## INSURANCE

| Selected income statement data(a)          |           | Three mont | hs ended J | June 30, |    |     | Six months | 30,     |      |
|--------------------------------------------|-----------|------------|------------|----------|----|-----|------------|---------|------|
| (in millions)                              | 2005      |            | Change     | 2005     |    |     | 2004       |         |      |
| Total net revenue                          | \$<br>149 | \$         | 25         | 496%     | \$ | 322 | \$         | 52      | NM   |
| Noninterest expense                        | 131       |            | 22         | 495      |    | 282 |            | 43      | NM   |
| Operating earnings                         | 12        |            | 2          | 500      |    | 26  |            | 6       | 333% |
| Memo: Consolidated gross insurance-related |           |            |            |          |    |     |            | <u></u> |      |
| revenue(b)                                 | 404       |            | 165        | 145      |    | 820 |            | 341     | 140  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## Quarterly results

Insurance operating earnings of \$12 million were up \$10 million from the prior year on net revenues of \$149 million. The increase was primarily due to the Merger.

## Year-to-date results

Operating earnings totaled \$26 million on net revenues of \$322 million. The increase was primarily due to the Merger. Results also reflected an increase in proprietary annuity sales commissions paid and investments in technology infrastructure.

<sup>(</sup>b) Average loans include loans held-for-sale of \$4.1 billion and \$1.1 billion for the second quarter of 2005 and 2004, respectively, and \$4.3 billion and \$1.7 billion for the six months ended June 30, 2005 and 2004, respectively. These are not included in the net charge-off rate.

<sup>(</sup>b) Includes revenue reported in the results of other businesses.

| Selected metrics(a)(b)                           | 7           | Γhree montl | hs ended June 3 | 50,    |    |        | Six montl | ns ended June 30 | ,      |
|--------------------------------------------------|-------------|-------------|-----------------|--------|----|--------|-----------|------------------|--------|
| (in millions, except where otherwise noted)      | <br>2005    |             | 2004            | Change |    | 2005   |           | 2004             | Change |
| Business metrics – ending balances               |             |             |                 |        |    |        |           |                  |        |
| Invested assets                                  | \$<br>7,641 | \$          | 1,729           | 342%   | \$ | 7,641  | \$        | 1,729            | 342%   |
| Policy loans                                     | 394         |             | _               | NM     |    | 394    |           | _                | NM     |
| Insurance policy and claims reserves             | 7,562       |             | 1,255           | NM     |    | 7,562  |           | 1,255            | NM     |
| Term life premiums – first year annualized       | 16          |             | _               | NM     |    | 30     |           | _                | NM     |
| Term life premiums – first year annualized and   |             |             |                 |        |    |        |           |                  |        |
| renewals                                         | 122         |             | _               | NM     |    | 232    |           | _                | NM     |
| Proprietary annuity sales                        | 282         |             | 58              | 386    |    | 401    |           | 134              | 199    |
| Number of policies in force – direct/assumed (in |             |             |                 |        |    |        |           |                  |        |
| thousands)                                       | 2,454       |             | 608             | 304    |    | 2,454  |           | 608              | 304    |
| Insurance in force – direct/assumed              | 280,176     |             | 33,772          | NM     | 28 | 80,176 |           | 33,772           | NM     |
| Insurance in force – retained                    | 83,324      |             | 33,772          | 147    | :  | 83,324 |           | 33,772           | 147    |
| A.M. Best rating                                 | A           |             | A               |        |    | A      |           | A                |        |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) For a discussion of selected line of business metrics, see page 93 of this Form 10–Q.

## CARD SERVICES

For a discussion of the business profile of CS, see pages 39–40 of JPMorgan Chase's 2004 Annual Report.

JPMorgan Chase uses the concept of "managed receivables" to evaluate the credit performance of its underlying credit card loans, both sold and not sold. For further information, see Explanation and reconciliation of the Firm's use of non-GAAP financial measures on pages 10–11 of this Form 10–Q. Operating results exclude the impact of credit card securitizations on total net revenue, the provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported net income versus operating earnings; however, it does affect the classification of items on the Consolidated statements of income.

| Selected income statement data – managed basis(a) | T          | hree months ended June 3 | 30,     | S          | ix months ended June 30 | ,       |
|---------------------------------------------------|------------|--------------------------|---------|------------|-------------------------|---------|
| (in millions, except ratios)                      | 2005       | 2004                     | Change  | 2005       | 2004                    | Change  |
| Revenue                                           |            |                          |         |            |                         | _       |
| Asset management, administration and commissions  | <b>s</b> — | \$ 25                    | NM      | <b>s</b> — | \$ 49                   | NM      |
| Credit card income                                | 868        | 271                      | 220%    | 1,629      | 509                     | 220%    |
| Other income                                      | 42         | 20                       | 110     | 53         | 42                      | 26      |
| Noninterest revenue                               | 910        | 316                      | 188     | 1,682      | 600                     | 180     |
| Net interest income                               | 2,976      | 1,271                    | 134     | 5,983      | 2,544                   | 135     |
| Total net revenue                                 | 3,886      | 1,587                    | 145     | 7,665      | 3,144                   | 144     |
| Provision for credit losses                       | 1,641      | 748                      | 119     | 3,277      | 1,454                   | 125     |
| Noninterest expense                               |            |                          |         |            |                         |         |
| Compensation expense                              | 291        | 150                      | 94      | 576        | 306                     | 88      |
| Noncompensation expense                           | 904        | 353                      | 156     | 1,743      | 734                     | 137     |
| Amortization of intangibles                       | 188        | 62                       | 203     | 377        | 124                     | 204     |
| Total noninterest expense                         | 1,383      | 565                      | 145     | 2,696      | 1,164                   | 132     |
| Operating earnings before income tax expense      | 862        | 274                      | 215     | 1,692      | 526                     | 222     |
| Income tax expense                                | 320        | 98                       | 227     | 628        | 188                     | 234     |
| Operating earnings                                | \$ 542     | \$ 176                   | 208     | \$ 1,064   | \$ 338                  | 215     |
| Financial metrics                                 |            |                          |         |            |                         |         |
| ROE                                               | 18%        | 21%                      | (300)bp | 18%        | 20%                     | (200)bp |
| Overhead ratio                                    | 36         | 36                       |         | 35         | 37                      | (200)   |

 $<sup>(</sup>a) \ \ 2005\ reflects\ the\ combined\ Firm\ 's\ results,\ while\ 2004\ reflects\ the\ results\ of\ heritage\ JPMorgan\ Chase\ only.$ 

## Quarterly results

Operating earnings of \$542 million increased \$366 million from the prior year due to the merger, lower provision for credit losses and higher revenue, partially offset by higher marketing spend and an operating charge to increase litigation reserves.

Total revenues of \$3.9 billion increased \$2.3 billion, primarily due to the merger. Net interest income of \$3.0 billion increased \$1.7 billion, primarily due to the merger, including the acquisition of a private label portfolio and higher loan balances, partially offset by an increase in balances in their introductory period driven by a significant increase in new account originations. Noninterest

revenue of \$910 million increased \$594 million, primarily due to the merger and increased interchange income from higher charge volume, partially offset by higher volume-driven payments to partners and higher rewards expense.

The managed provision for credit losses of \$1.6 billion increased \$893 million, primarily due to the merger, including the acquisition of a private label portfolio, and increased bankruptcy losses from accelerated filings due to the pending change in bankruptcy legislation, partially offset by lower contractual net charge-offs. Managed credit ratios remained strong, benefiting from the continued low level of delinquencies. The managed net charge-off rate for the quarter was 4.87%, down from 5.85% in the prior year. The 30-day managed delinquency rate was 3.34%, down from 4.26% in the prior year.

Expenses of \$1.4 billion increased \$818 million, primarily due to the merger, including the acquisition of a private label portfolio. Additionally, increased marketing spend and an operating charge to increase litigation reserves were primarily offset by merger saves, including lower processing costs and compensation expenses.

#### Year-to-date results

Operating earnings of \$1.1 billion increased \$726 million from the prior year due to the merger, higher revenue, lower provision for credit losses, partially offset by higher marketing spend and an operating charge to increase litigation reserves.

Total revenues of \$7.7 billion increased \$4.5 billion, primarily due to the merger. Net interest income of \$6.0 billion increased \$3.4 billion, primarily due to the merger, including the acquisition of a private label portfolio, higher loan balances, partially offset by an increase in balances in their introductory period driven by a significant increase in new account originations. Noninterest revenue of \$1.7 billion increased \$1.1 billion, primarily due to the merger, and increased interchange income from higher charge volume, partially offset by higher volume-driven payments to partners and higher rewards expense.

The managed provision for credit losses of \$3.3 billion increased \$1.8 billion, primarily due to the merger, including the acquisition of a private label portfolio, increased bankruptcy losses from accelerated filings due to the pending change in the bankruptcy legislation and additions to the Allowance for loan losses related to growth in onbalance sheet loans, partially offset by lower contractual net charge-offs. Managed credit ratios remained strong, benefiting from the continued low level of delinquencies. The year-to-date managed net charge-off rate was 4.85%, down from 5.83% in the prior year. The 30-day managed delinquency rate was 3.34%, down from 4.26% in the prior year.

Expenses of \$2.7 billion increased \$1.5 billion, primarily due to the merger, including the acquisition of a private label portfolio. Additionally, merger saves, including lower processing costs and compensation expenses, were partially offset by higher marketing spend and an operating charge to increase litigation reserves.

| Selected metrics (a)(b)                                           |             | Thre    | e mon | ths ended June 3 | 30,     | Six           | mont | hs ended June 30 | ,      |
|-------------------------------------------------------------------|-------------|---------|-------|------------------|---------|---------------|------|------------------|--------|
| (in millions, except headcount, ratios and where otherwise noted) |             | 2005    |       | 2004             | Change  | 2005          |      | 2004             | Change |
| Net securitization gains (amortization)                           | \$          | 15      | \$    | (4)              | NM      | \$<br>3       | \$   | (6)              | NM     |
| % of average managed outstandings:                                |             |         |       |                  |         |               |      |                  |        |
| Net interest income                                               |             | 8.83%   |       | 9.98%            | (115)bp | 8.98%         |      | 9.97%            | (99)bp |
| Provision for credit losses                                       |             | 4.87    |       | 5.88             | (101)   | 4.92          |      | 5.70             | (78)   |
| Noninterest revenue                                               |             | 2.70    |       | 2.48             | 22      | 2.52          |      | 2.35             | 17     |
| Risk adjusted margin(c)                                           |             | 6.66    |       | 6.59             | 7       | 6.58          |      | 6.62             | (4)    |
| Noninterest expense                                               |             | 4.10    |       | 4.44             | (34)    | 4.05          |      | 4.56             | (51)   |
| Pre-tax income                                                    |             | 2.56    |       | 2.15             | 41      | 2.54          |      | 2.06             | 48     |
| Operating earnings                                                |             | 1.61    |       | 1.38             | 23      | 1.60          |      | 1.32             | 28     |
| Business metrics                                                  |             |         |       |                  |         |               |      |                  |        |
| Charge volume (in billions)                                       | \$          | 75.6    | \$    | 23.5             | 222%    | \$<br>145.9   | \$   | 45.0             | 224%   |
| Net accounts opened (in thousands)                                |             | 2,789   |       | 1,013            | 175     | 5,533         |      | 2,039            | 171    |
| Credit cards issued (in thousands)                                |             | 95,465  |       | 35,529           | 169     | 95,465        |      | 35,529           | 169    |
| Number of registered internet customers (in millions)             |             | 12.0    |       | 4.5              | 167     | 12.0          |      | 4.5              | 167    |
| Merchant acquiring business                                       |             |         |       |                  |         |               |      |                  |        |
| Bank card volume (in billions)                                    | \$          | 141.2   | \$    | 71.8             | 97      | \$<br>266.3   | \$   | 136.8            | 95     |
| Total transactions (in millions)                                  |             | 4,735   |       | 1,875            | 153     | 9,020         |      | 3,632            | 148    |
| Selected ending balances                                          |             |         |       |                  |         |               |      |                  |        |
| Loans:                                                            |             |         |       |                  |         |               |      |                  |        |
| Loans on balance sheets                                           | \$          | 68,510  | \$    | 17,182           | 299     | \$<br>68,510  | \$   | 17,182           | 299    |
| Securitized loans                                                 |             | 68,808  |       | 34,138           | 102     | 68,808        |      | 34,138           | 102    |
| Managed loans                                                     | <b>\$</b> 1 | 137,318 | \$    | 51,320           | 168     | \$<br>137,318 | \$   | 51,320           | 168    |
|                                                                   | •           |         |       | <u> </u>         |         | •             |      | <u> </u>         |        |

| Selected average balances               |           |           |         |            |              |         |
|-----------------------------------------|-----------|-----------|---------|------------|--------------|---------|
| Managed assets                          | \$140,741 | \$ 51,510 | 173     | \$ 139,632 | \$<br>51,630 | 170     |
| Loans:                                  |           |           |         |            |              |         |
| Loans on balance sheets                 | \$ 67,131 | \$ 17,155 | 291     | \$ 65,683  | \$<br>17,096 | 284     |
| Securitized loans                       | 68,075    | 34,052    | 100     | 68,718     | 34,239       | 101     |
| Managed loans                           | \$135,206 | \$ 51,207 | 164     | \$ 134,401 | \$<br>51,335 | 162     |
| Equity                                  | 11,800    | 3,346     | 253     | 11,800     | 3,369        | 250     |
| Headcount                               | 20,647    | 9,975     | 107     | 20,647     | 9,975        | 107     |
| Credit quality statistics               |           |           |         |            |              |         |
| Net charge-offs                         | \$ 1,641  | \$ 745    | 120     | \$ 3,231   | \$<br>1,488  | 117     |
| Net charge-off rate                     | 4.87%     | 5.85%     | (98)bp  | 4.85%      | 5.83%        | (98)bp  |
| Delinquency ratios                      |           |           |         |            |              |         |
| 30+ days                                | 3.34%     | 4.26%     | (92)    | 3.34%      | 4.26%        | (92)    |
| 90+ days                                | 1.54      | 1.94      | (40)    | 1.54       | 1.94         | (40)    |
| Allowance for loan losses               | \$ 3,055  | \$ 1,191  | 157%    | \$ 3,055   | \$<br>1,191  | 157%    |
| Allowance for loan losses to period-end |           |           |         |            |              |         |
| loans                                   | 4.46%     | 6.93%     | (247)bp | 4.46%      | 6.93%        | (247)bp |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

The financial information presented below reconciles reported basis and managed basis to disclose the effect of securitizations.

|                                              |             | Three | mont | hs ended June 30, | (a)    |    | Si      | Six months ended June 30,(a)  2005 2004 Chan |        |        |  |  |
|----------------------------------------------|-------------|-------|------|-------------------|--------|----|---------|----------------------------------------------|--------|--------|--|--|
| (in millions)                                |             | 2005  |      | 2004              | Change |    | 2005    |                                              | 2004   | Change |  |  |
| Income statement data                        |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Credit card income                           |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported data for the period                 | <b>\$</b> 1 | ,596  | \$   | 578               | 176%   | \$ | 3,172   | \$                                           | 1,142  | 178%   |  |  |
| Securitization adjustments                   |             | (728) |      | (307)             | (137)  | _  | (1,543) |                                              | (633)  | (144)  |  |  |
| Managed credit card income                   | \$          | 868   | \$   | 271               | 220    | \$ | 1,629   | \$                                           | 509    | 220    |  |  |
| Other income                                 |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported data for the period                 | \$          | 42    | \$   | 65                | (35)   | \$ | 53      | \$                                           | 126    | (58)   |  |  |
| Securitization adjustments                   |             | _     |      | (45)              | NM     |    | _       |                                              | (84)   | NM     |  |  |
| Managed other income                         | \$          | 42    | \$   | 20                | 110    | \$ | 53      | \$                                           | 42     | 26     |  |  |
| Net interest income                          |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported data for the period                 |             | ,318  | \$   | 433               | 204    | \$ | 2,593   | \$                                           | 868    | 199    |  |  |
| Securitization adjustments                   | 1           | ,658  |      | 838               | 98     |    | 3,390   |                                              | 1,676  | 102    |  |  |
| Managed net interest income                  | \$ 2        | 2,976 | \$   | 1,271             | 134    | \$ | 5,983   | \$                                           | 2,544  | 135    |  |  |
| Total net revenue(b)                         |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported data for the period                 | \$ 2        | 2,956 | \$   | 1,101             | 168    | \$ | 5,818   | \$                                           | 2,185  | 166    |  |  |
| Securitization adjustments                   |             | 930   |      | 486               | 91     |    | 1,847   |                                              | 959    | 93     |  |  |
| Managed total net revenue                    | \$ 3        | 3,886 | \$   | 1,587             | 145    | \$ | 7,665   | \$                                           | 3,144  | 144    |  |  |
| Provision for credit losses                  |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported data for the period                 | \$          | 711   | \$   | 262               | 171    | \$ | 1,430   | \$                                           | 495    | 189    |  |  |
| Securitization adjustments                   |             | 930   |      | 486               | 91     |    | 1,847   |                                              | 959    | 93     |  |  |
| Managed provision for credit losses          | <b>\$</b> 1 | ,641  | \$   | 748               | 119    | \$ | 3,277   | \$                                           | 1,454  | 125    |  |  |
| Balance sheets – average balances            |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Total average assets                         |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported data for the period                 | \$ 74       | 1.515 | \$   | 18,484            | 303    | \$ | 72,768  | \$                                           | 18,439 | 295    |  |  |
| Securitization adjustments                   | 60          | 5,226 |      | 33,026            | 101    |    | 66,864  |                                              | 33,191 | 101    |  |  |
| Managed average assets                       | \$ 140      | ),741 | \$   | 51,510            | 173    | \$ | 139,632 | \$                                           | 51,630 | 170    |  |  |
| Credit quality statistics                    |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Net charge-offs                              |             |       |      |                   |        |    |         |                                              |        |        |  |  |
| Reported net charge-offs data for the period | \$          | 711   | \$   | 259               | 175    | \$ | 1,384   | \$                                           | 529    | 162    |  |  |
| Securitization adjustments                   |             | 930   |      | 486               | 91     |    | 1,847   |                                              | 959    | 93     |  |  |
| Managed net charge-offs                      | <b>\$</b> 1 | ,641  | \$   | 745               | 120    | \$ | 3,231   | \$                                           | 1,488  | 117    |  |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) For a discussion of selected line of business metrics, see page 94 of this Form 10–Q.

<sup>(</sup>c) Represents Total net revenue less Provision for credit losses.

<sup>(</sup>b) Includes Credit card income, Other income and Net interest income.

#### **COMMERCIAL BANKING**

For a discussion of the business profile of CB, see pages 41-42 of JPMorgan Chase's 2004 Annual Report.

| Selected income statement data(a)    | Th        | ree mont | hs ended June 3 | 80,       | 9         | Six month | s ended June 30 |           |
|--------------------------------------|-----------|----------|-----------------|-----------|-----------|-----------|-----------------|-----------|
| (in millions, except ratios)         | <br>2005  |          | 2004            | Change    | 2005      |           | 2004            | Change    |
| Revenue                              |           |          |                 |           |           |           |                 |           |
| Lending & deposit related fees       | \$<br>143 | \$       | 67              | 113%      | \$<br>285 | \$        | 132             | 116%      |
| Asset management, administration and |           |          |                 |           |           |           |                 |           |
| commissions                          | 15        |          | 4               | 275       | 30        |           | 8               | 275       |
| Other income(b)                      | 94        |          | 29              | 224       | <br>162   |           | 55              | 195       |
| Noninterest revenue                  | 252       |          | 100             | 152       | <br>477   |           | 195             | 145       |
| Net interest income                  | 648       |          | 234             | 177       | 1,273     |           | 461             | 176       |
| Total net revenue                    | 900       |          | 334             | 169       | 1,750     |           | 656             | 167       |
| Provision for credit losses          | 142       |          | 19              | NM        | 136       |           | 6               | NM        |
| Noninterest expense                  |           |          |                 |           |           |           |                 |           |
| Compensation expense                 | 160       |          | 65              | 146       | 323       |           | 136             | 138       |
| Noncompensation expense              | 296       |          | 138             | 114       | 574       |           | 276             | 108       |
| Amortization of intangibles          | 17        |          |                 | NM        | <br>34    |           |                 | NM        |
| Total noninterest expense            | 473       |          | 203             | 133       | 931       |           | 412             | 126       |
| Operating earnings before income tax |           |          |                 |           |           |           |                 |           |
| expense                              | 285       |          | 112             | 154       | 683       |           | 238             | 187       |
| Income tax expense                   | 111       |          | 47              | 136       | 266       |           | 99              | 169       |
| Operating earnings                   | \$<br>174 | \$       | 65              | 168       | \$<br>417 | \$        | 139             | 200       |
| Financial ratios                     |           |          |                 |           |           |           |                 |           |
| ROE                                  | 21%       |          | 35%             | (1,400)bp | 25%       |           | 36%             | (1,100)bp |
| ROA                                  | 1.25      |          | 1.51            | (26)      | 1.51      |           | 1.67            | (16)      |
| Overhead ratio                       | 53        |          | 61              | (800)     | 53        |           | 63              | (1,000)   |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## Quarterly results

Operating earnings were \$174 million, an increase of \$109 million from the prior year. The increase in results was primarily due to the Merger, partially offset by increased provision for credit losses. The larger provision reflects higher reserves, primarily due to refinements in the data used to estimate the allowance for credit losses. Despite this increase, credit quality of the portfolio remains strong.

Revenues were \$900 million, an increase of \$566 million, primarily due to the Merger. In addition, net interest income of \$648 million was positively affected by wider spreads on liability balances and increases in loan and liability balances, partially offset by narrower loan spreads. Noninterest revenue of \$252 million was negatively affected by lower fees in lieu of compensating balances and lower gains on the sales of assets acquired in the satisfaction of debt, partially offset by strong investment banking revenue.

Provision for credit losses was \$142 million for the quarter, compared to \$19 million in the prior year. The higher provision reflects refinements in the data used to estimate the allowance for credit losses, not a deterioration of credit quality. The credit quality of the portfolio remains strong with net recoveries of \$3 million for the quarter compared to net charge-offs of \$30 million in the prior year.

Expenses increased \$270 million to \$473 million, primarily related to the Merger. In addition, there was an increase in unit costs for Treasury Services products, partially offset by lower compensation-related and other expenses.

## Year-to-date results

Earnings of \$417 million increased \$278 million, primarily due to the Merger.

Revenues of \$1.8 billion increased 167% or \$1.1 billion, primarily as a result of the Merger. In addition, net interest income increased to \$1.3 billion, driven by wider spreads on liability balances and increases in loan and liability balances, partially offset by narrower loan spreads. Noninterest income of \$477 million was negatively affected by lower fees in lieu of compensating balances and lower gains on the sale of assets acquired in the satisfaction of debt.

<sup>(</sup>b) IB-related and commercial card revenues are included in Other income.

Provision for credit losses of \$136 million, an increase of \$130 million, was driven by the Merger and higher reserves, primarily due to refinements in the data used to estimate the allowance for credit losses. The credit quality of the portfolio remains strong with net recoveries of \$1 million compared to net charge-offs of \$29 million in the prior year.

Expenses of \$931 million increased 126%, or \$519 million, primarily related to the Merger, and from an increase in unit costs for Treasury Services products.

| Selected metrics(a)(b)                           |    | Th      | ree mor | nths ended June 30 | ),     |    | S        | Six mont | \$ 170 226 440 156 35 199 11 NM \$ 656 166  \$ 377 209 116 122 112 122 51 42 \$ 656 166  \$ 16,760 233 14,241 255 37,327 92 771 349  \$ 5,156 494 2,579 133 3,970 156 2,536 46 \$ 14,241 255 |        |  |  |
|--------------------------------------------------|----|---------|---------|--------------------|--------|----|----------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--|--|
| (in millions, except headcount and ratio data)   |    | 2005    |         | 2004               | Change |    | 2005     |          | 2004                                                                                                                                                                                         | Change |  |  |
| Revenue by product:                              |    |         |         |                    | _      |    |          |          |                                                                                                                                                                                              |        |  |  |
| Lending                                          | \$ | 285     | \$      | 86                 | 231%   | \$ | 554      | \$       | 170                                                                                                                                                                                          | 226%   |  |  |
| Treasury services                                |    | 558     |         | 221                | 152    |    | 1,100    |          | 440                                                                                                                                                                                          | 150    |  |  |
| Investment banking                               |    | 62      |         | 20                 | 210    |    | 102      |          | 35                                                                                                                                                                                           | 191    |  |  |
| Other                                            |    | (5)     |         | 7                  | NM     |    | (6)      |          | 11                                                                                                                                                                                           | NM     |  |  |
| Total Commercial Banking revenue                 | \$ | 900     | \$      | 334                | 169    | \$ | 1,750    | \$       | 656                                                                                                                                                                                          | 167    |  |  |
| -                                                |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Revenue by business:                             |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Middle market                                    | \$ | 594     | \$      | 192                | 209    | \$ | 1,166    | \$       | 377                                                                                                                                                                                          | 209    |  |  |
| Corporate banking                                |    | 138     |         | 59                 | 134    |    | 261      |          | 116                                                                                                                                                                                          | 125    |  |  |
| Real estate                                      |    | 131     |         | 60                 | 118    |    | 250      |          | 112                                                                                                                                                                                          | 123    |  |  |
| Other                                            |    | 37      |         | 23                 | 61     |    | 73       |          | 51                                                                                                                                                                                           | 43     |  |  |
| Total Commercial Banking revenue                 | \$ | 900     | \$      | 334                | 169    | \$ | 1,750    | \$       | 656                                                                                                                                                                                          | 167    |  |  |
|                                                  |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Selected balance sheet data (average)            |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Total assets                                     | \$ | 55,963  | \$      | 17,281             | 224    | \$ | 55,524   | \$       |                                                                                                                                                                                              | 231    |  |  |
| Loans and leases                                 |    | 51,184  |         | 14,717             | 248    |    | 50,580   |          | /                                                                                                                                                                                            | 255    |  |  |
| Liability balances(c)                            |    | 72,498  |         | 38,058             | 90     |    | 72,058   |          | /                                                                                                                                                                                            | 93     |  |  |
| Equity                                           |    | 3,400   |         | 747                | 355    |    | 3,400    |          | 771                                                                                                                                                                                          | 341    |  |  |
| Memo:                                            |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Loans by business:                               |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Middle market                                    | \$ | 31,051  | \$      | 5,203              | 497    | \$ | 30,636   | \$       | 5 156                                                                                                                                                                                        | 494    |  |  |
| Corporate banking                                | Ψ  | 6,239   | Ψ       | 2,608              | 139    | Ψ  | 6,015    | Ψ        | /                                                                                                                                                                                            | 133    |  |  |
| Real estate                                      |    | 10,169  |         | 4,330              | 135    |    | 10,256   |          |                                                                                                                                                                                              | 158    |  |  |
| Other                                            |    | 3,725   |         | 2,576              | 45     |    | 3,673    |          |                                                                                                                                                                                              | 45     |  |  |
| Total Commercial Banking loans                   | \$ | 51,184  | \$      | 14,717             | 248    | \$ | 50,580   | \$       |                                                                                                                                                                                              | 255    |  |  |
|                                                  | •  | ,       | -       | ,,                 |        | _  | ,        | -        | ,                                                                                                                                                                                            |        |  |  |
| Headcount                                        |    | 4,474   |         | 1,690              | 165    |    | 4,474    |          | 1,690                                                                                                                                                                                        | 165    |  |  |
| Credit data and quality statistics               |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Net charge-offs (recoveries)                     | \$ | (3)     | \$      | 30                 | NM     | \$ | (1)      | \$       | 29                                                                                                                                                                                           | NM     |  |  |
| Nonperforming loans                              | Ψ  | 434     | Ψ       | 132                | 229    | Ψ  | 434      | Ψ        | 132                                                                                                                                                                                          | 229    |  |  |
| Allowance for loan losses                        |    | 1,431   |         | 107                | NM     |    | 1,431    |          | 107                                                                                                                                                                                          | NM     |  |  |
| Allowance for lending-related commitments        |    | 196     |         | 24                 | NM     |    | 196      |          | 24                                                                                                                                                                                           | NM     |  |  |
|                                                  |    |         |         |                    |        |    |          |          |                                                                                                                                                                                              |        |  |  |
| Net charge-off (recovery) rate                   |    | (0.02)% |         | 0.82%              | (84)bp |    | <b>%</b> |          | 0.41%                                                                                                                                                                                        | (41)bp |  |  |
| Allowance for loan losses to average loans       |    | 2.80    |         | 0.73               | 207    |    | 2.83     |          | 0.75                                                                                                                                                                                         | 208    |  |  |
| Allowance for loan losses to nonperforming loans |    | 330     |         | 81                 | NM     |    | 330      |          | 81                                                                                                                                                                                           | NM     |  |  |
| Nonperforming loans to average loans             |    | 0.85    |         | 0.90               | (5)    |    | 0.86     |          | 0.93                                                                                                                                                                                         | (7)    |  |  |

 $<sup>(</sup>a) \ \ 2005\ reflects\ the\ combined\ Firm\ 's\ results,\ while\ 2004\ reflects\ the\ results\ of\ heritage\ JPMorgan\ Chase\ only.$ 

<sup>(</sup>b) For a discussion of selected line of business metrics, see page 94 of this Form 10–Q.

<sup>(</sup>c) Liability balances include deposits and deposits that are swept to on-balance sheet liabilities.

#### TREASURY & SECURITIES SERVICES

For a discussion of the business profile of TSS, see pages 43-44 of JPMorgan Chase's 2004 Annual Report.

| Selected income statement data(a)                | Th        | nree mont | ths ended June 3 | 0,      | S         | Six month        | s ended June 30, | ,       |
|--------------------------------------------------|-----------|-----------|------------------|---------|-----------|------------------|------------------|---------|
| (in millions, except ratios)                     | <br>2005  |           | 2004             | Change  | 2005      | <b>2005</b> 2004 |                  | Change  |
| Revenue                                          |           |           |                  |         |           |                  |                  |         |
| Lending & deposit related fees                   | \$<br>197 | \$        | 111              | 77%     | \$<br>367 | \$               | 229              | 60%     |
| Asset management, administration and commissions | 736       |           | 633              | 16      | 1,428     |                  | 1,215            | 18      |
| Other income                                     | 145       |           | 98               | 48      | 269       |                  | 167              | 61      |
| Noninterest revenue                              | 1,078     |           | 842              | 28      | <br>2,064 |                  | 1,611            | 28      |
| Net interest income                              | 510       |           | 251              | 103     | 1,006     |                  | 494              | 104     |
| Total net revenue                                | 1,588     |           | 1,093            | 45      | <br>3,070 |                  | 2,105            | 46      |
| Provision for credit losses                      | 2         |           | 3                | (33)    | (1)       |                  | 4                | NM      |
| Credit reimbursement to IB(b)                    | (38)      |           | (2)              | NM      | (76)      |                  | (4)              | NM      |
| Noninterest expense                              |           |           |                  |         |           |                  |                  |         |
| Compensation expense                             | 522       |           | 347              | 50      | 1,026     |                  | 686              | 50      |
| Noncompensation expense                          | 642       |           | 582              | 10      | 1,174     |                  | 1,094            | 7       |
| Amortization of intangibles                      | 30        |           | 15               | 100     | <br>59    |                  | 31               | 90      |
| Total noninterest expense                        | 1,194     |           | 944              | 26      | <br>2,259 |                  | 1,811            | 25      |
| Operating earnings before income tax expense     | 354       |           | 144              | 146     | <br>736   |                  | 286              | 157     |
| Income tax expense                               | 125       |           | 43               | 191     | 262       |                  | 87               | 201     |
| Operating earnings                               | \$<br>229 | \$        | 101              | 127%    | \$<br>474 | \$               | 199              | 138%    |
| Financial ratios                                 |           |           |                  |         |           |                  |                  |         |
| ROE                                              | 48%       |           | 13%              | 3,500bp | 50%       |                  | 13%              | 3,700bp |
| Overhead ratio                                   | 75        |           | 86               | (1,100) | 74        |                  | 86               | (1,200) |
| Pre-tax margin ratio(c)                          | 22        |           | 13               | 900     | 24        |                  | 14               | 1,000   |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS. For a further discussion, see Credit reimbursement on page 29 of the JPMorgan Chase 2004 Annual Report.
- (c) Pre-tax margin represents operating earnings before income tax divided by total net revenue, which is a comprehensive measure of pre-tax performance and is another basis by which TSS management evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of TSS's earnings after all operating costs are taken into consideration.

### **Ouarterly results**

Operating earnings for the quarter were \$229 million, an increase of \$128 million, due to widening spreads on liability balances, improved fee-based revenue, liability balance growth and the Merger. Current period results include charges of \$58 million (after-tax) to terminate a client contract. Prior year results include a software impairment charge of \$42 million (after-tax) and a gain of \$10 million (after-tax) on the sale of a business.

TSS net revenue of \$1.6 billion increased \$495 million, or 45%. Net interest income grew to \$510 million, up \$259 million, as a result of the Merger, wider spreads on foreign and noninterest bearing liability balances, and average liability balance growth of 43% to \$164 billion. Noninterest revenue of \$1.1 billion increased \$236 million, or 28%. This improvement was due to the Merger, an increase in assets under custody to \$10.2 trillion driven by new business and market value appreciation, the acquisition of Vastera and growth in securities lending and wholesale cards. Partially offsetting this revenue growth were lower service charges on deposits and the absence, in the current period, of a gain on the sale of a business.

Treasury Services net revenue grew to \$682 million, Investor Services to \$544 million and Institutional Trust Services to \$362 million. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$2.2 billion, up \$876 million, or 65%. In the aggregate, Treasury Services firmwide net revenue grew to \$1.3 billion, up \$697 million, or 113%.

Credit reimbursement to the Investment Bank was \$38 million, an increase of \$36 million, primarily as a result of the Merger. TSS is charged a credit reimbursement related to certain exposures managed within the Investment Bank credit portfolio on behalf of clients shared with TSS.

Noninterest expense of \$1.2 billion was up \$250 million, or 26%, due to the Merger, charges to terminate a client contract, the Vastera acquisition and onboarding fund accounting clients. Partially offsetting these increases were lower allocations of Corporate segment expenses and increased product unit costs charged to other lines of business, primarily Commercial Banking. The prior year included a software impairment charge of \$67 million (pre-tax).

#### Year-to-date results

Operating earnings for the first six months of 2005 were \$474 million, an increase of \$275 million, or 138%. Widening spreads on liability balances, improved fee-based revenue, liability balance growth and the Merger were the primary drivers of this improvement. Current period results included charges of \$58 million (after-tax) to terminate a client contract. First half of 2004 results included a software impairment charge of \$42 million (after-tax) and a gain of \$10 million (after-tax) on the sale of a business.

TSS net revenue of \$3.1 billion increased \$965 million, or 46%. Net interest income grew to \$1 billion, up \$512 million, as a result of the Merger, wider spreads on liability balances and average liability balance growth. Noninterest revenue of \$2.1 billion increased \$453 million, or 28%. This improvement was due to an increase in assets under custody to \$10.2 trillion driven by new business and market value appreciation, and by growth in wholesale cards, securities lending and trade products. Also contributing to the increase in noninterest revenue was the acquisition of Vastera. Partially offsetting this growth were lower service charges on deposits and the absence, in the current period, of a gain on the sale of a business.

Treasury Services net revenue grew to \$1.3 billion, Investor Services to \$1.1 billion and Institutional Trust Services to \$718 million. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$4.3 billion, up \$1.7 billion, or 66%. In the aggregate, Treasury Services firmwide net revenue grew to \$2.6 billion, up \$1.3 billion, or 109%.

Credit reimbursement to the Investment Bank was \$76 million, an increase of \$72 million, primarily as a result of the Merger. TSS is charged a credit reimbursement related to certain exposures managed within the Investment Bank credit portfolio on behalf of clients shared with TSS.

Noninterest expense of \$2.3 billion was up \$448 million, or 25%, due to the Merger, charges to terminate a client contract and increased compensation due in part to the Vastera acquisition and onboarding fund accounting clients. Partially offsetting these increases were lower allocations of Corporate segment expenses and increased product unit costs charged to other lines of business, primarily Commercial Banking. The prior year period included a software impairment charge of \$67 million (pre-tax).

| Selected metrics(a)(b)                                    |          | Three mor | nths ended June 3 | 30,    |    | Six months ended June 30, |    |         |        |  |  |
|-----------------------------------------------------------|----------|-----------|-------------------|--------|----|---------------------------|----|---------|--------|--|--|
| (in millions, except headcount and where otherwise noted) | 200      | 5         | 2004              | Change |    | 2005                      |    | 2004    | Change |  |  |
| Revenue by business                                       |          |           |                   |        |    |                           |    |         |        |  |  |
| Treasury Services ("TS")                                  | \$ 68    | \$        | 366               | 86%    | \$ | 1,300                     | \$ | 723     | 80%    |  |  |
| Investor Services ("IS")                                  | 54       | 4         | 453               | 20     |    | 1,052                     |    | 851     | 24     |  |  |
| Institutional Trust Services ("ITS")                      | 36       | 2         | 274               | 32     |    | 718                       |    | 531     | 35     |  |  |
| Total net revenue                                         | \$ 1,58  | \$        | 1,093             | 45     | \$ | 3,070                     | \$ | 2,105   | 46     |  |  |
| Business metrics                                          |          |           |                   |        |    |                           |    |         |        |  |  |
| Assets under custody (in billions)(c)                     | \$ 10,19 | 90 \$     | 7,980             | 28     | \$ | 10,190                    | \$ | 7,980   | 28     |  |  |
| Corporate trust securities under administration (in       |          |           |                   |        |    |                           |    |         |        |  |  |
| billions)(d)                                              | 6,70     | 4         | 6,241             | 7      |    | 6,704                     |    | 6,241   | 7      |  |  |
| Number of:                                                |          |           |                   |        |    |                           |    |         |        |  |  |
| ACH transactions originated (in millions)                 | 72       | :7        | 341               | 113    |    | 1,426                     |    | 650     | 119    |  |  |
| Total US\$ clearing volume (in thousands)                 | 24,20    | 0         | 18,727            | 29     |    | 45,905                    |    | 36,791  | 25     |  |  |
| Total non-US\$ clearing volume (in thousands)             | 13,37    | 2         | 9,866             | 36     |    | 24,959                    |    | 19,891  | 25     |  |  |
| Wholesale check volume (in millions)                      | 92       | :1        | NA                | NM     |    | 1,798                     |    | NA      | NM     |  |  |
| Wholesale cards issued (in thousands)(e)                  | 12,07    | 5         | 9,420             | 28     |    | 23,909                    |    | 18,379  | 30     |  |  |
| Selected balance sheets (average)                         |          |           |                   |        |    |                           |    |         |        |  |  |
| Total assets                                              | \$ 26,43 | \$7 \$    | 21,040            | 26     | \$ | 26,733                    | \$ | 20,141  | 33     |  |  |
| Loans                                                     | 9,95     | 66        | 6,783             | 47     |    | 10,023                    |    | 6,460   | 55     |  |  |
| Liability balances(f)                                     | 164,03   | 6         | 114,624           | 43     | 1  | 159,380                   |    | 109,046 | 46     |  |  |
| Equity                                                    | 1,90     | 0         | 3,203             | (41)   |    | 1,900                     |    | 3,196   | (41)   |  |  |
| Headcount                                                 | 23,87    | 1         | 15,023            | 59     |    | 23,871                    |    | 15,023  | 59     |  |  |
|                                                           |          |           | 33                |        |    |                           |    |         |        |  |  |

#### Firmwide disclosures

| Treasury Services firmwide revenue(g)                     | \$ 1,314   | \$ 617    | 113       | \$ 2,551   | \$ 1,222  | 109       |
|-----------------------------------------------------------|------------|-----------|-----------|------------|-----------|-----------|
| Treasury & Securities Services firmwide revenue(g)        | 2,220      | 1,344     | 65        | 4,321      | 2,604     | 66        |
| Treasury Services firmwide overhead ratio(h)              | 54%        | 65%       | (1,100)bp | 55%        | 67%       | (1,200)bp |
| Treasury & Securities Services firmwide overhead ratio(h) | 66         | 79        | (1,300)   | 64         | 79        | (1,500)   |
| Treasury Services firmwide liability balances(i)          | \$ 138,058 | \$ 79,448 | 74%       | \$ 135,926 | \$ 77,133 | 76%       |
| Treasury & Securities Services firmwide liability         |            |           |           |            |           |           |
| balances(i)                                               | 236,534    | 152,682   | 55        | 231,438    | 146,373   | 58        |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) For a discussion of selected line of business metrics, see page 94 of this Form 10–Q.
- (c) Beginning March 31, 2005, assets under custody include an estimated \$400 billion of ITS assets under custody that have not been included previously. At June 30, 2005, approximately 5% of total assets under custody were trust related.
- (d) Corporate trust securities under administration include debt held in trust on behalf of third parties and debt serviced as agent.
- (e) Wholesale cards issued include domestic commercial card, stored value card, prepaid card, and government electronic benefit card products.
- (f) Liability balances include deposits and deposits swept to on-balance sheet liabilities.

#### Firmwide Disclosures

Treasury & Securities Services firmwide metrics include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as liability balances, revenues and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

- (g) Firmwide revenue includes TS revenue recorded in the Commercial Banking, Consumer & Small Business Banking and Asset & Wealth Management lines of business (see below) and exclude FX revenue recorded in the IB for TSS-related FX activity. TSS firmwide FX revenue, which include FX revenue recorded in TSS and FX revenue associated with TSS customers who are FX customers of the IB, was \$96 million for the quarter ended June 30, 2005, and \$186 million for the six months ended June 30, 2005.
- (h) Overhead ratios have been calculated based on firmwide revenues and TSS and TS expenses, respectively, including those allocated to certain other lines of business. FX revenues and expenses recorded in the IB for TSS-related FX activity are not included in this ratio.
- (i) Firmwide liability balances include TS' liability balances recorded in certain lines of business. Liability balances associated with TS customers who are also customers of the Commercial Banking line of business are not included in TS liability balances.

|                                                           |    |             | Three mon | ths ended J | une 30, |    | Six months ended June 30, |    |      |        |  |
|-----------------------------------------------------------|----|-------------|-----------|-------------|---------|----|---------------------------|----|------|--------|--|
|                                                           | ,  | 2005        |           | 2004        | Change  |    | 2005                      |    | 2004 | Change |  |
| Treasury Services revenue reported in Commercial          | Φ. | <b>75</b> 0 | •         | 221         | 1500/   | Ф  | 1 100                     | Φ. | 440  | 1500/  |  |
| Banking Treasury Services revenue reported in other lines | \$ | 558         | \$        | 221         | 152%    | \$ | 1,100                     | \$ | 440  | 150%   |  |
| of business                                               |    | 74          |           | 30          | 147     |    | 151                       |    | 59   | 156    |  |

#### ASSET & WEALTH MANAGEMENT

For a discussion of the business profile of AWM, see pages 45–46 of JPMorgan Chase's 2004 Annual Report.

| Selected income statement data(a)    | Three months ended June 30, |       |    |      |         |    | Six months ended June 30, |    |       |         |  |
|--------------------------------------|-----------------------------|-------|----|------|---------|----|---------------------------|----|-------|---------|--|
| (in millions, except ratios)         |                             | 2005  |    | 2004 | Change  |    | 2005                      |    | 2004  | Change  |  |
| Revenue                              |                             |       |    |      |         |    |                           |    |       |         |  |
| Lending & deposit related fees       | \$                          | 6     | \$ | 4    | 50%     | \$ | 15                        | \$ | 8     | 88%     |  |
| Asset management, administration and |                             |       |    |      |         |    |                           |    |       |         |  |
| commissions                          |                             | 994   |    | 657  | 51      |    | 1,969                     |    | 1,329 | 48      |  |
| Other income                         |                             | 69    |    | 50   | 38      |    | 164                       |    | 100   | 64      |  |
| Noninterest revenue                  |                             | 1,069 |    | 711  | 50      |    | 2,148                     |    | 1,437 | 49      |  |
| Net interest income                  |                             | 274   |    | 117  | 134     |    | 556                       |    | 239   | 133     |  |
| Total net revenue                    |                             | 1,343 |    | 828  | 62      |    | 2,704                     |    | 1,676 | 61      |  |
| Provision for credit losses          |                             | (20)  |    | (4)  | (400)   |    | (27)                      |    | 6     | NM      |  |
| Noninterest expense                  |                             |       |    |      |         |    |                           |    |       |         |  |
| Compensation expense                 |                             | 509   |    | 343  | 48      |    | 1,047                     |    | 668   | 57      |  |
| Noncompensation expense              |                             | 383   |    | 335  | 14      |    | 754                       |    | 657   | 15      |  |
| Amortization of intangibles          |                             | 25    |    | 3    | NM      |    | 50                        |    | 5     | NM      |  |
| Total noninterest expense            |                             | 917   |    | 681  | 35      |    | 1,851                     |    | 1,330 | 39      |  |
| Operating earnings before income tax |                             |       |    |      |         |    |                           |    |       |         |  |
| expense                              |                             | 446   |    | 151  | 195     |    | 880                       |    | 340   | 159     |  |
| Income tax expense                   |                             | 163   |    | 52   | 213     |    | 321                       |    | 119   | 170     |  |
| Operating earnings                   | \$                          | 283   | \$ | 99   | 186     | \$ | 559                       | \$ | 221   | 153     |  |
| Financial ratios                     |                             |       |    |      |         |    |                           |    |       |         |  |
| ROE                                  |                             | 47%   |    | 7%   | 4,000bp |    | 47%                       |    | 8%    | 3,900bp |  |
| Overhead ratio                       |                             | 68    |    | 82   | (1,400) |    | 68                        |    | 79    | (1,100) |  |
| Pre-tax margin ratio(b)              |                             | 33    |    | 18   | 1,500   |    | 33                        |    | 20    | 1,300   |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

# **Ouarterly results**

Operating earnings were \$283 million, up \$184 million from the prior year, due to the Merger and increased revenue, partially offset by higher compensation expense.

Total revenue was \$1.3 billion, up \$515 million, or 62%. Noninterest revenue, principally fees and commissions, of \$1.1 billion was up \$358 million due to the Merger, the acquisition of a majority interest in Highbridge Capital Management, LLC, in the fourth quarter of 2004, net asset inflows and global equity market appreciation. Net interest income of \$274 million was up \$157 million due to higher deposit balances and an improved loan mix.

The provision for credit losses was a benefit of \$20 million, an improvement of \$16 million, driven by refinements in the data used to estimate the allowance for credit losses and increased recoveries.

Expenses of \$917 million increased \$236 million, or 35%, reflecting the Merger, the acquisition of Highbridge and increased compensation expense primarily due to higher performance-based incentives, which were driven by improved investment results.

# Year-to-date results

Operating earnings were \$559 million, up \$338 million from the prior year, due to the Merger and increased revenue, partially offset by higher compensation expense.

Total revenue was \$2.7 billion, up \$1.0 billion, or 61%. Noninterest revenue, principally fees and commissions, of \$2.1 billion were up \$711 million due to the Merger, the acquisition of a majority interest in Highbridge Capital Management, LLC in the fourth quarter of 2004, net asset inflows and global equity market appreciation. Net interest income of \$556 million was up \$317 million due to higher deposit and loan balances.

The provision for credit losses was a benefit of \$27 million, an improvement of \$33 million, driven by refinements in the external data used to estimate the allowance for credit losses and increased recoveries.

<sup>(</sup>b) Pre-tax margin represents Operating earnings before income tax expense divided by Total net revenue, which is a comprehensive measure of pre-tax performance and is another basis by which AVM management evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of AVM's earnings, after all costs are taken into consideration.

Expenses of \$1.9 billion increased \$521 million, or 39%, reflecting the Merger, the acquisition of Highbridge and increased compensation expense primarily due to higher performance-based incentives.

| Selected metrics(a)(b)                            |    | Th       | ree mon | ths ended June 3 |        | Six months ended June 30, |          |    |         |        |
|---------------------------------------------------|----|----------|---------|------------------|--------|---------------------------|----------|----|---------|--------|
| (in millions, except ratio, headcount and ranking |    |          |         |                  |        |                           |          |    |         |        |
| data, and where otherwise noted)                  |    | 2005     |         | 2004             | Change |                           | 2005     |    | 2004    | Change |
| Revenue by client segment                         |    |          |         |                  |        |                           |          |    |         |        |
| Private bank                                      | \$ | 409      | \$      | 368              | 11%    | \$                        | 831      | \$ | 744     | 12%    |
| Retail                                            |    | 363      |         | 269              | 35     |                           | 709      |    | 534     | 33     |
| Institutional                                     |    | 313      |         | 172              | 82     |                           | 635      |    | 359     | 77     |
| Private client services                           |    | 258      |         | 19               | NM     |                           | 529      |    | 39      | NM     |
| Total net revenue                                 | \$ | 1,343    | \$      | 828              | 62     | \$                        | 2,704    | \$ | 1,676   | 61     |
| Business metrics                                  |    |          |         |                  |        |                           |          |    |         |        |
| Number of:                                        |    |          |         |                  |        |                           |          |    |         |        |
| Client advisors                                   |    | 1,409    |         | 629              | 124%   |                           | 1,409    |    | 629     | 124%   |
| Brown Co. average daily trades                    |    | 26,267   |         | 28,702           | (8)    |                           | 28,010   |    | 32,586  | (14)   |
| Retirement plan services participants             | 1  | ,210,000 |         | 844,000          | 43     | 1                         | ,210,000 |    | 844,000 | 43     |
| Star rankings:(c)                                 |    |          |         |                  |        |                           |          |    |         |        |
| % of customer assets in funds ranked 4 or         |    |          |         |                  |        |                           |          |    |         |        |
| better                                            |    | 50%      |         | 48%              | 4      |                           | 50%      |    | 48%     | 4      |
| % of customer assets in funds ranked 3 or         |    |          |         |                  |        |                           |          |    |         |        |
| better                                            |    | 80%      |         | 78%              | 3      |                           | 80%      |    | 78%     | 3      |
| Funds quartile ranking (1 year):(d)               |    |          |         |                  |        |                           |          |    |         |        |
| % of AUM in 1st and 2nd quartiles                 |    | 75%      |         | 49%              | 53     |                           | 75%      |    | 49%     | 53     |
| Selected balance sheet data (average)             |    |          |         |                  |        |                           |          |    |         |        |
| Total assets                                      | \$ | 42,001   | \$      | 35,083           | 20     | \$                        | 40,865   | \$ | 35,189  | 16     |
| Loans                                             |    | 26,572   |         | 17,620           | 51     |                           | 26,465   |    | 17,359  | 52     |
| Deposits(e)                                       |    | 40,774   |         | 24,069           | 69     |                           | 41,405   |    | 23,589  | 76     |
| Equity                                            |    | 2,400    |         | 5,370            | (55)   |                           | 2,400    |    | 5,420   | (56)   |
| Headcount                                         |    | 12,455   |         | 8,690            | 43     |                           | 12,455   |    | 8,690   | 43     |
| Credit quality statistics                         |    |          |         |                  |        |                           |          |    |         |        |
| Net charge-offs (recoveries)                      | \$ | (2)      | \$      | 6                | NM     | \$                        | (8)      | \$ | 61      | NM     |
| Nonperforming loans                               |    | 100      |         | 102              | (2)    |                           | 100      |    | 102     | (2)    |
| Allowance for loan losses                         |    | 195      |         | 76               | 157    |                           | 195      |    | 76      | 157    |
| Allowance for lending-related commitments         |    | 3        |         | 2                | 50     |                           | 3        |    | 2       | 50     |
| Net charge-off (recovery) rate                    |    | (0.03)%  |         | 0.14%            | (17)bp |                           | (0.06)%  |    | 0.71%   | (77)bp |
| Allowance for loan losses to average loans        |    | 0.73     |         | 0.43             | 30     |                           | 0.74     |    | 0.44    | 30     |
| Allowance for loan losses to nonperforming loans  |    | 195      |         | 75               | 12,000 |                           | 195      |    | 75      | 12,000 |
| Nonperforming loans to average loans              |    | 0.38     |         | 0.58             | (20)   |                           | 0.38     |    | 0.59    | (21)   |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) For a discussion of selected line of business metrics, see page 94 of this Form 10–Q.

<sup>(</sup>c) Derived from Morningstar for the United States; Micropal for the United Kingdom, Luxembourg, Hong Kong and Taiwan; and Nomura for Japan.

<sup>(</sup>d) Quartile rankings sourced from Lipper for the United States and Taiwan; Micropal for the United Kingdom, Luxembourg, and Hong Kong; and Nomura for Japan.

<sup>(</sup>e) Reflects the transfer of certain consumer deposits from Retail Financial Services to Asset & Wealth Management.

# Assets under supervision

Assets under supervision ("AUS") at June 30, 2005, were \$1.1 trillion, up 37% from the prior year, and Assets under management ("AUM") were \$783 billion, up 36% from the prior year. The increases were primarily the result of the Merger, as well as global equity market appreciation, net asset inflows, primarily in equity-related products, and the acquisition of a majority interest in Highbridge Capital Management, LLC. The Firm also has a 43% interest in American Century Companies, Inc., whose AUM totaled \$98 billion and \$91 billion at June 30, 2005 and 2004, respectively. Custody, brokerage, administration, and deposits were \$310 billion, up 40%, primarily due to the Merger, as well as net asset inflows and market appreciation.

| ASSETS UNDER SUPERVISION(a)(b)            |    |       |    |      |
|-------------------------------------------|----|-------|----|------|
| June 30, (in billions)                    |    | 2005  |    | 2004 |
| Asset class                               |    |       |    |      |
| Liquidity                                 | \$ | 223   | \$ | 152  |
| Fixed income                              |    | 171   |    | 117  |
| Equities & balanced                       |    | 323   |    | 261  |
| Alternatives                              |    | 66    |    | 45   |
| Assets under management                   |    | 783   |    | 575  |
| Custody/brokerage/administration/deposits |    | 310   |    | 221  |
| Total Assets under supervision            | \$ | 1,093 | \$ | 796  |
| Client segment                            |    |       |    |      |
| Private bank                              |    |       |    |      |
| Assets under management                   | \$ | 135   | \$ | 139  |
| Custody/brokerage/administration/deposits |    | 165   |    | 138  |
| Assets under supervision                  |    | 300   |    | 277  |
| Retail                                    |    | 200   |    |      |
| Assets under management                   |    | 141   |    | 101  |
| Custody/brokerage/administration/deposits |    | 97    |    | 80   |
| Assets under supervision                  |    | 238   |    | 181  |
| Institutional                             |    |       |    |      |
| Assets under management                   |    | 455   |    | 328  |
| Custody/brokerage/administration/deposits |    | 3     |    | _    |
| Assets under supervision                  |    | 458   |    | 328  |
| Private client services                   |    |       |    | 220  |
| Assets under management                   |    | 52    |    | 7    |
| Custody/brokerage/administration/deposits |    | 45    |    | 3    |
| Assets under supervision                  |    | 97    |    | 10   |
| Total Assets under supervision            | \$ | 1,093 | \$ | 796  |
| Geographic region                         |    |       |    |      |
| Americas                                  |    |       |    |      |
| Assets under management                   | \$ | 535   | \$ | 370  |
| Custody/brokerage/administration/deposits |    | 270   |    | 189  |
| Assets under supervision                  |    | 805   |    | 559  |
| <u>International</u>                      |    |       |    |      |
| Assets under management                   |    | 248   |    | 205  |
| Custody/brokerage/administration/deposits |    | 40    |    | 32   |
| Assets under supervision                  |    | 288   |    | 237  |
| Total Assets under supervision            | \$ | 1,093 | \$ | 796  |
| Memo:                                     |    |       |    |      |
| Mutual fund assets:                       |    |       |    |      |
| Liquidity                                 | S  | 174   | \$ | 117  |
| Fixed income                              | Ų  | 41    | Ψ  | 30   |
| Equity, balanced & alternatives           |    | 114   |    | 74   |
| Total mutual funds assets                 | \$ | 329   | \$ | 221  |
| TOTAL TIMORIA TOTAL GUOVE                 | ų. | Juj   | Ψ  |      |

|                                                       | Three months | ended Jun | e 30, | Six months ended June 30, |       |    |      |  |  |
|-------------------------------------------------------|--------------|-----------|-------|---------------------------|-------|----|------|--|--|
| Assets under management rollforward                   | <br>2005     | 2004      |       | 2005                      |       |    | 2004 |  |  |
| Beginning balance                                     | \$<br>790    | \$        | 589   | \$                        | 791   | \$ | 561  |  |  |
| Liquidity net asset flows                             | (5)          |           | (7)   |                           | (11)  |    | (4)  |  |  |
| Fixed income net asset flows                          | (2)          |           | _     |                           | 2     |    | (1)  |  |  |
| Equity, balanced & alternative net asset flows        | 8            |           | 3     |                           | 9     |    | 10   |  |  |
| Market/other impacts( <i>c</i> )                      | (8)          |           | (10)  |                           | (8)   |    | 9    |  |  |
| Ending balance                                        | \$<br>783    | \$        | 575   | \$                        | 783   | \$ | 575  |  |  |
| Custody/brokerage/administration/deposits rollforward |              |           |       |                           |       |    |      |  |  |
| Beginning balance                                     | \$<br>302    | \$        | 216   | \$                        | 315   | \$ | 203  |  |  |
| Custody / brokerage / administration net asset flows  | (1)          |           | 3     |                           | 6     |    | 9    |  |  |
| Market/other impacts                                  | 9            |           | 2     |                           | (11)  |    | 9    |  |  |
| Ending balance                                        | \$<br>310    | \$        | 221   | \$                        | 310   | \$ | 221  |  |  |
| Assets under supervision rollforward                  |              |           |       |                           |       |    |      |  |  |
| Beginning balance                                     | \$<br>1,092  | \$        | 805   | \$                        | 1,106 | \$ | 764  |  |  |
| Net asset flows                                       | _            |           | (1)   |                           | 6     |    | 14   |  |  |
| Market/other impacts(c)                               | 1            |           | (8)   |                           | (19)  |    | 18   |  |  |
| Ending balance                                        | \$<br>1,093  | \$        | 796   | \$                        | 1,093 | \$ | 796  |  |  |

<sup>(</sup>a) Excludes Assets under management of American Century.

# **CORPORATE**

For a discussion of the business profile of Corporate, see pages 47–48 of JPMorgan Chase's 2004 Annual Report.

| SELECTED INCOME STATEMENT DATA               | Thre        | e months | s ended Jun | ne 30,(a)(b) |    | 9       | Six months | ended June 30, | a)(b)  |
|----------------------------------------------|-------------|----------|-------------|--------------|----|---------|------------|----------------|--------|
| (in millions)                                | <br>2005    |          | 2004        | Change       | e  | 2005    |            | 2004           | Change |
| Revenue                                      |             |          |             |              |    |         |            |                |        |
| Securities/private equity gains (losses)     | \$<br>310   | \$       | 436         | (29)%        | \$ | 180     | \$         | 855            | (79)%  |
| Other income                                 | 87          |          | 104         | (16)         |    | 135     |            | 146            | (8)    |
| Noninterest revenue                          | 397         |          | 540         | (26)         |    | 315     |            | 1,001          | (69)   |
| Net interest income                          | (763)       |          | 20          | NM           |    | (1,440) |            | (23)           | NM     |
| Total net revenue                            | (366)       |          | 560         | NM           |    | (1,125) |            | 978            | NM     |
| Provision for credit losses                  | 1           |          | (27)        | NM           |    | (3)     |            | (109)          | 97     |
| Noninterest expense                          |             |          |             |              |    |         |            |                |        |
| Compensation expense                         | 772         |          | 462         | 67           |    | 1,546   |            | 978            | 58     |
| Noncompensation expense                      | 1,042       |          | 857         | 22           |    | 2,038   |            | 1,727          | 18     |
| Subtotal                                     | 1,814       |          | 1,319       | 38           |    | 3,584   |            | 2,705          | 32     |
| Net expenses allocated to other businesses   | (1,337)     |          | (1,186)     | (13)         |    | (2,672) |            | (2,370)        | (13)   |
| Total noninterest expense                    | 477         |          | 133         | 259          |    | 912     |            | 335            | 172    |
| Operating earnings before income tax expense | (844)       |          | 454         | NM           |    | (2,034) |            | 752            | NM     |
| Income tax expense (benefit)                 | <br>(358)   |          | 129         | NM           |    | (861)   |            | 176            | NM     |
| Operating earnings (loss)                    | \$<br>(486) | \$       | 325         | NM           | \$ | (1,173) | \$         | 576            | NM     |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

 $<sup>(</sup>c) \quad \textit{Includes AWM's strategic decision to exit the Institutional Fiduciary business in the second quarter of 2005 (\$12 \ billion).}$ 

<sup>(</sup>b) In the first quarter of 2005, the Corporate sector's and the Firm's operating revenue and income tax expense have been restated to be presented on a tax-equivalent basis. Previously, only the business segments' operating revenue and income tax expense were presented on a tax-equivalent basis, and the impact of the business segments' tax-equivalent adjustments was eliminated in the Corporate sector. This restatement had no impact on the Corporate sector's or the Firm's operating earnings.

#### Quarterly results

Operating earnings were a loss of \$486 million, down from \$325 million in the prior year.

Net revenues of negative \$366 million were down \$926 million from the prior year. Net interest income was negative \$763 million compared to \$20 million in the prior year. The decline was driven primarily by actions and policies adopted in conjunction with the Merger and the repositioning of the Treasury portfolio. Noninterest revenue of \$397 million declined \$143 million and included private equity gains of \$300 million, a decrease of \$92 million from the prior year.

Noninterest expenses were \$477 million, up \$344 million from the prior year, primarily due to the Merger, partially offset by Merger-related saves, expense efficiencies and further refinements to certain cost allocation methodologies in order to provide consistency in reporting across business segments.

#### Year-to-date results

Operating earnings were a loss of \$1.2 billion, down from earnings of \$576 million in the prior year.

Net revenues of negative \$1.1 billion were down \$2.1 billion from the prior year. Noninterest revenue of \$315 million declined \$686 million and included securities losses in the Treasury portfolio of \$912 million. These losses were the result of repositioning the portfolio to manage exposure to rising interest rates. Private Equity gains were \$1.1 billion, an increase of \$401 million from the prior year. Net interest income was negative \$1.4 billion compared to negative \$23 million in the prior year. The decline was driven primarily by actions and policies adopted in conjunction with the Merger and the repositioning of the Treasury portfolio.

Noninterest expenses were \$912 million, up \$577 million from the prior year, primarily due to the Merger, partially offset by Merger-related saves, expense efficiencies and further refinements to certain cost allocation methodologies in order to provide consistency in reporting across business segments.

On September 15, 2004, JPMorgan Chase and IBM announced the Firm's plans to reintegrate the portions of its technology infrastructure — including data centers, help desks, distributed computing, data networks and voice networks — that were previously outsourced to IBM. In January 2005, approximately 3,100 employees and 800 contract employees were transferred to the Firm.

| Selected metrics(a)            |       | T     | hree mon | ths ended June 3 | 0,     | Six months ended June 30, |         |    |         |        |  |
|--------------------------------|-------|-------|----------|------------------|--------|---------------------------|---------|----|---------|--------|--|
| (in millions)                  |       | 2005  |          | 2004             | Change |                           | 2005    |    | 2004    | Change |  |
| Selected average balance sheet |       |       |          |                  |        |                           |         |    |         |        |  |
| Short-term investments(b)      | \$ 10 | 6,779 | \$       | 9,903            | 69%    | \$                        | 14,982  | \$ | 6,248   | 140%   |  |
| Investment portfolio(c)        | 50    | 0,751 |          | 58,043           | (13)   |                           | 62,707  |    | 58,240  | 8      |  |
| Goodwill(d)                    | 43    | 3,524 |          | 342              | NM     |                           | 43,415  |    | 344     | NM     |  |
| Total assets                   | 159   | 9,160 |          | 125,122          | 27     |                           | 168,572 |    | 122,697 | 37     |  |
| Headcount                      | 28    | 8,114 |          | 12,928           | 117    |                           | 28,114  |    | 12,928  | 117    |  |
| Treasury                       |       |       |          |                  |        |                           |         |    |         |        |  |
| Securities gains (losses)(e)   | \$    | 6     | \$       | 41               | (85)   | \$                        | (912)   | \$ | 161     | NM     |  |
| Investment portfolio (average) | 43    | 3,652 |          | 51,509           | (15)   |                           | 54,588  |    | 51,044  | 7      |  |
| Investment portfolio (ending)  | 34    | 4,319 |          | 49,133           | (30)   |                           | 34,319  |    | 49,133  | (30)   |  |

- $(a) \ \ 2005\ reflects\ the\ combined\ Firm\ 's\ results,\ while\ 2004\ reflects\ the\ results\ of\ heritage\ JPMorgan\ Chase\ only.$
- (b) Represents Federal funds sold, Securities borrowed, Trading assets debt and equity instruments, and Trading assets derivative receivables.
- $(c) \quad \textit{Represents investment securities and private equity investments}.$
- (d) Effective with the third quarter of 2004, all goodwill is allocated to the Corporate line of business. Prior to the third quarter of 2004, goodwill was allocated to the various lines of business.
- (e) Losses in the first quarter of 2005 were primarily due to the sale of \$20 billion of investment securities during the month of March 2005. Excludes gains/losses on securities used to manage risk associated with MSRs.

# $Selected \, income \, \, statement \, \, and \, \, balance \, \, sheet \, \, data - Private \, \, equity$

|                                              | Th        | ree month | s ended June 30 | ),(a)  | Si          | x months | ended June 30,0 | (a)    |
|----------------------------------------------|-----------|-----------|-----------------|--------|-------------|----------|-----------------|--------|
| (in millions)                                | 2005      |           | 2004            | Change | 2005        |          | 2004            | Change |
| Private equity gains (losses)                |           |           |                 |        |             |          |                 |        |
| Direct investments                           |           |           |                 |        |             |          |                 |        |
| Realized gains                               | \$<br>555 | \$        | 402             | 38%    | \$<br>1,188 | \$       | 704             | 69%    |
| Write-ups / (write-downs)                    | (133)     |           | (27)            | (393)  | 73          |          | (50)            | NM     |
| Mark-to-market gains (losses)                | (153)     |           | (1)             | NM     | (242)       |          | 24              | NM     |
| Total direct investments                     | 269       |           | 374             | (28)   | 1,019       |          | 678             | 50     |
| Third-party fund investments                 | 31        |           | 18              | 72     | 70          |          | 10              | NM     |
| Total private equity gains (losses)          | 300       |           | 392             | (23)   | 1,089       |          | 688             | 58     |
| Other income                                 | 11        |           | 11              | _      | 16          |          | 23              | (30)   |
| Net interest income                          | (56)      |           | (53)            | (6)    | (106)       |          | (112)           | 5      |
| Total net revenue                            | 255       |           | 350             | (27)   | 999         |          | 599             | 67     |
| Total noninterest expense                    | 66        |           | 67              | (1)    | 128         |          | 136             | (6)    |
| Operating earnings before income tax expense | 189       | •         | 283             | (33)   | 871         |          | 463             | 88     |
| Income tax expense                           | 67        |           | 96              | (30)   | <br>312     |          | 160             | 95     |
| Operating earnings                           | \$<br>122 | \$        | 187             | (35)   | \$<br>559   | \$       | 303             | 84     |

| Private equity portfolio information(b) |              |        |               |        |
|-----------------------------------------|--------------|--------|---------------|--------|
| Direct investments                      | June 30, 200 | 5 Dece | mber 31, 2004 | Change |
| Publicly-held securities                |              |        |               |        |
| Carrying value                          | \$ 761       | \$     | 1,170         | (35)%  |
| Cost                                    | 580          |        | 744           | (22)   |
| Quoted public value                     | 1,082        |        | 1,758         | (38)   |
| Privately-held direct securities        |              |        |               |        |
| Carrying value                          | 5,037        |        | 5,686         | (11)   |
| Cost                                    | 6,362        |        | 7,178         | (11)   |
| Third-party fund investments(c)         |              |        |               |        |
| Carrying value                          | 552          |        | 641           | (14)   |
| Cost                                    | 921          |        | 1,042         | (12)   |
| Total private equity portfolio          |              |        |               |        |
| Carrying value                          | \$ 6,350     | \$     | 7,497         | (15)   |
| Cost                                    | \$ 7,863     | \$     | 8,964         | (12)   |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

The carrying value of the Private Equity portfolio at June 30, 2005 was \$6.4 billion, a decrease of \$1.1 billion from December 31, 2004. The decrease was primarily the result of sales of investments, consistent with management's intention to reduce over time the capital committed to private equity.

<sup>(</sup>b) For further information on the Firm's policies regarding the valuation of the private equity portfolio, see Note 9 on pages 98–100 of JPMorgan Chase's 2004 Annual Report.

<sup>(</sup>c) Unfunded commitments to private third-party equity funds were \$434 million and \$563 million at June 30, 2005, and December 31, 2004, respectively.

#### **BALANCE SHEET ANALYSIS**

| Selected balance sheet data (in millions)                            | June 30, 2005 | December 31, 200 |           |  |
|----------------------------------------------------------------------|---------------|------------------|-----------|--|
| Assets                                                               |               |                  |           |  |
| Cash and due from banks                                              | \$ 35,092     | \$               | 35,168    |  |
| Deposits with banks and Federal funds sold                           | 10,440        |                  | 28,958    |  |
| Securities purchased under resale agreements and Securities borrowed | 187,882       |                  | 141,504   |  |
| Trading assets – debt and equity instruments                         | 235,803       |                  | 222,832   |  |
| Trading assets – derivative receivables                              | 55,015        |                  | 65,982    |  |
| Securities:                                                          |               |                  |           |  |
| Available-for-sale                                                   | 58,481        |                  | 94,402    |  |
| Held-to-maturity                                                     | 92            |                  | 110       |  |
| Loans, net of allowance                                              | 409,231       |                  | 394,794   |  |
| Other receivables                                                    | 37,876        |                  | 31,086    |  |
| Goodwill and other intangible assets                                 | 57,410        |                  | 57,887    |  |
| All other assets                                                     | 83,961        |                  | 84,525    |  |
| Total assets                                                         | \$ 1,171,283  | \$               | 1,157,248 |  |
| Liabilities                                                          |               |                  |           |  |
| Deposits                                                             | \$ 534,640    | \$               | 521,456   |  |
| Securities sold under repurchase agreements and securities lent      | 128,743       |                  | 112,347   |  |
| Trading liabilities – debt and equity instruments                    | 83,011        |                  | 87,942    |  |
| Trading liabilities – derivative payables                            | 51,269        |                  | 63,265    |  |
| Long-term debt and capital securities                                | 113,180       |                  | 105,718   |  |
| All other liabilities                                                | 155,055       |                  | 160,867   |  |
| Total liabilities                                                    | 1,065,898     |                  | 1,051,595 |  |
| Stockholders' equity                                                 | 105,385       |                  | 105,653   |  |
| Total liabilities and stockholders' equity                           | \$ 1,171,283  | \$               | 1,157,248 |  |

#### Balance sheet overview

At June 30, 2005, the Firm's total assets were \$1.2 trillion, an increase of \$14.0 billion, or 1%, from December 31, 2004. Growth was primarily in securities purchased under resale agreements and securities borrowed, wholesale loans and debt and equity trading assets, partially offset by declines in available-for-sale ("AFS") securities, deposits with banks and federal funds sold, and derivative receivables trading assets.

At June 30, 2005, the Firm's total liabilities were \$1.1 trillion, an increase of \$14.3 billion, or 1%, from December 31, 2004. Growth was primarily driven by U.S. noninterest-bearing deposits, securities sold under repurchase agreements and securities lent, and long-term debt and capital debt securities. This growth was partially offset by a decline in derivative payables and debt and equity trading liabilities.

# Trading assets and liabilities – debt and equity instruments

The Firm's debt and equity trading instruments consist primarily of fixed income securities (including government and corporate debt) and cash equity and convertible instruments used for both market-making and proprietary risk taking activities. The increase in assets over December 31, 2004, was primarily due to growth in client-driven market-making activities across interest rate, credit and equity markets, as well as an increase in proprietary trading activities. For additional information, refer to Note 3 on page 70 of this Form 10–Q.

# Trading assets and liabilities – derivative receivables and payables

The Firm uses various interest rate, foreign exchange, equity, credit and commodity derivatives for market-making, proprietary risk-taking and risk management purposes. The decline from year-end 2004 was primarily due to appreciation of the dollar. For additional information, refer to Credit risk management and Note 3 on pages 48–58 and 70, respectively, of this Form 10–Q.

# Securities

The AFS portfolio declined \$35.9 billion from 2004 year-end, primarily due to security sales as a result of management's decision to reposition the investment portfolio to manage exposure to rising interest rates. For additional information related to securities, refer to Note 8 on pages 73–74 of this Form 10–Q.

# Loans

The \$14 billion increase in loans was primarily due to a \$15 billion increase in the wholesale portfolio, partially offset by a \$1 billion decrease in consumer loans. The increase in Wholesale loans was primarily from the IB, reflecting higher balances of loans held-for-sale ("HFS") related to securitization and syndication activities, and to a lesser extent, growth in the Middle Market segment of Commercial Banking. Wholesale HFS loans were \$17.9 billion as of June 30, 2005, compared to \$7.7 billion as of December 31, 2004. For a more detailed discussion of the loan portfolio and the Allowance for loan losses, refer to Credit risk management on pages 48–58 of this Form 10–Q.

#### Goodwill and other intangible assets

The \$477 million decline in Goodwill and other intangible assets was primarily the result of the amortization of purchased credit card relationships and core deposit intangibles. Partially offsetting the decline was an increase in goodwill resulting from the Cazenove joint venture and Vastera acquisition. For additional information, see Note 14 on pages 81–83 of this Form 10–O.

#### Deposits

Deposits increased by 3% from December 31, 2004. Retail deposits increased, reflecting new account acquisition growth and the ongoing expansion of the branch distribution network. Wholesale deposits were higher, driven by growth in business volumes. For more information on deposits, refer to the RFS segment discussion and the Liquidity risk management discussion on pages 20–27 and 45–47, respectively, of this Form 10–Q. For more information on liability balances, refer to the CB and TSS segment discussions on pages 30–31 and 32–34, respectively, of this Form 10–Q.

#### Long-term debt and capital securities

Long-term debt and capital securities increased by \$7.5 billion, or 7%, from December 31, 2004, primarily due to net new debt issuances. For additional information on the Firm's long-term debt activity, see the Liquidity risk management discussion on pages 45–47 of this Form 10–Q.

#### Stockholders' equity

Total stockholders' equity decreased \$268 million from year-end 2004, to \$105.4 billion at June 30, 2005. Net income for the first half of 2005 was more than offset by cash dividends and stock repurchases. Additionally, \$200 million of preferred stock was redeemed in the first half of 2005. For a further discussion of capital, see the Capital management section that follows.

# CAPITAL MANAGEMENT

The following discussion of JPMorgan Chase's Capital Management highlights developments since December 31, 2004, and should be read in conjunction with pages 50-52 of JPMorgan Chase's 2004 Annual Report.

The Firm's capital management framework is intended to ensure that there is capital sufficient to support the underlying risks of the Firm's business activities, measured by economic risk capital, and to maintain "well-capitalized" status under regulatory requirements. In addition, the Firm holds capital above these requirements in amounts deemed appropriate to achieve management's debt rating objectives. The Firm's capital framework is integrated into the process of assigning equity to the lines of business. The Firm may refine its methodology for assigning equity to the lines of business as the merger integration process continues.

# Line of Business Equity

Equity for a line of business represents the amount the Firm believes the business would require if it were operating independently, incorporating sufficient capital to address economic risk measures, regulatory capital requirements, and capital levels for similarly rated peers. Return on equity is measured and internal targets for expected returns are established as a primary measure of a business segment's performance.

For performance management purposes, the Firm does not allocate goodwill to the lines of business because it believes that the accounting-driven allocation of goodwill could distort assessments of relative returns. In management's view, this approach fosters better comparison of returns among the lines of business, as well as a better comparison of line of business returns with external peers. The Firm assigns an amount of equity capital equal to the then current book value of the Firm's goodwill to the Corporate segment. The return on invested capital related to the Firm's goodwill assets is managed within the Corporate segment. In accordance with SFAS 142, the Firm allocates goodwill to the lines of business based on the underlying fair values of the businesses and then performs the required impairment testing. For a further discussion of goodwill and impairment testing, see Note 14 on pages 81–83 of this Form 10–Q, and Critical accounting estimates on page 79 of JPMorgan Chase's 2004 Annual Report.

The current methodology used to assign line of business equity is not comparable to equity assigned to the lines of business prior to July 1, 2004. The increase in average common equity in the table below from 2004 was primarily attributable to the Merger.

| (in billions)                     |      | Quarterly Averages  |
|-----------------------------------|------|---------------------|
| Line of business equity(a)        | 2Q0  | 5 2Q04              |
| Investment Bank                   | \$   | <b>20.0</b> \$ 14.0 |
| Retail Financial Services         |      | <b>13.3</b> 5.0     |
| Card Services                     |      | <b>11.8</b> 3.3     |
| Commercial Banking                |      | <b>3.4</b> 0.7      |
| Treasury & Securities Services    |      | <b>1.9</b> 3.2      |
| Asset & Wealth Management         |      | <b>2.4</b> 5.4      |
| Corporate(b)                      | ;    | <b>52.5</b> 15.3    |
| Total common stockholders' equity | \$ 1 | <b>05.3</b> \$ 46.9 |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) Second quarter of 2005 includes \$43.5 billion of equity to offset goodwill and \$9.0 billion of equity primarily related to Treasury, Private Equity and the Corporate Pension Plan.

#### **Economic Risk Capital**

JPMorgan Chase assesses its capital adequacy relative to the underlying risks of the Firm's business activities utilizing internal risk-assessment methodologies. The Firm assigns economic capital based primarily on five risk factors: credit risk, market risk, operational risk and business risk for each business; and private equity risk, principally for the Firm's private equity business.

| (in billions)                     | Quarterly A | Averages |
|-----------------------------------|-------------|----------|
| Economic risk capital(a)          | 2Q05        | 2Q04     |
| Credit risk                       | \$ 23.2     | \$ 8.2   |
| Market risk                       | 9.6         | 5.8      |
| Operational risk                  | 5.6         | 3.2      |
| Business risk                     | 2.1         | 1.7      |
| Private equity risk               | 3.9         | 4.2      |
| Economic risk capital             | 44.4        | 23.1     |
| Goodwill                          | 43.5        | 8.7      |
| Other(b)                          | 17.4        | 15.1     |
| Total common stockholders' equity | \$ 105.3    | \$ 46.9  |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Additional capital required to meet internal regulatory/debt rating objectives.

#### Regulatory Capital

The Firm's federal banking regulator, the Federal Reserve Board ("FRB"), establishes capital requirements, including well-capitalized standards for the consolidated financial holding company. The Office of the Comptroller of the Currency ("OCC") establishes similar capital requirements and standards for the Firm's national banks, including JPMorgan Chase Bank and Chase Bank USA, National Association.

On March 1, 2005, the FRB issued a final rule, which became effective April 11, 2005, that continues the inclusion of trust preferred securities in Tier 1 capital, subject to stricter quantitative limits and revised qualitative standards. The rule provides for a five-year transition period. As an internationally active bank holding company, JPMorgan Chase is subject to the rule's limitation on restricted core capital elements, including trust preferred securities, to 15% of total core capital elements, net of goodwill less any associated deferred tax liability. At June 30, 2005, JPMorgan Chase's restricted core capital elements were 17.1% of total core capital elements. JPMorgan Chase expects to be in compliance with the 15% limit by the March 31, 2009 implementation date.

On July 20, 2004, the federal banking regulatory agencies issued a final rule that excludes assets of asset-backed commercial paper programs that are consolidated as a result of FIN 46R from risk-weighted assets for purposes of computing Tier 1 and Total risk-based capital ratios. The final rule also requires that capital be held against short-term liquidity facilities supporting asset-backed commercial paper programs. The final rule became effective September 30, 2004. Adoption of the rule did not have a material effect on the capital ratios of the Firm. In addition, under the final rule, both short- and long-term liquidity facilities will be subject to certain asset quality tests effective September 30, 2005.

The following tables show that JPMorgan Chase maintained a well-capitalized position based on Tier 1 and Total capital ratios at June 30, 2005, and December 31, 2004.

| (in millions, except ratios)                                                                      | Tier 1<br>capital               | Total<br>capital                 | x-weighted                         | Adjusted average assets(c)        | Tier 1<br>capital ratio | Total<br>capital ratio | Tier 1<br>leverage ratio      |
|---------------------------------------------------------------------------------------------------|---------------------------------|----------------------------------|------------------------------------|-----------------------------------|-------------------------|------------------------|-------------------------------|
| June 30, 2005  JPMorgan Chase & Co.(a)  JPMorgan Chase Bank, N.A.  Chase Bank USA, N.A.           | \$<br>69,782<br>57,747<br>9,416 | \$<br>96,089<br>79,926<br>11,883 | \$<br>850,241<br>719,344<br>86,633 | \$ 1,123,609<br>944,727<br>74,662 | 8.2%<br>8.0<br>10.9     | 11.3%<br>11.1<br>13.7  | 6.2%<br>6.1<br>12.6           |
| December 31, 2004<br>JPMorgan Chase & Co.(a)<br>JPMorgan Chase Bank, N.A.<br>Chase Bank USA, N.A. | \$<br>68,621<br>55,489<br>8,726 | \$<br>96,807<br>78,478<br>11,186 | \$<br>791,373<br>670,295<br>86,955 | \$ 1,102,456<br>922,877<br>71,797 | 8.7%<br>8.3<br>10.0     | 12.2%<br>11.7<br>12.9  | 6.2%<br>6.0<br>12.2           |
| Well capitalized ratios(d) Minimum capital ratios(d)                                              |                                 |                                  |                                    |                                   | 6.0%<br>4.0             | 10.0%<br>8.0           | 5.0%(e)<br>3.0 <sub>(f)</sub> |

<sup>(</sup>a) Assets and capital amounts for JPMorgan Chase's banking subsidiaries include intercompany transactions, whereas the respective amounts for JPMorgan Chase reflect the elimination of intercompany transactions.

<sup>(</sup>b) Includes off-balance sheet risk-weighted assets in the amounts of \$274.6 billion, \$254.6 billion and \$15.1 billion, respectively at June 30, 2005, and \$250.3 billion, \$229.6 billion and \$15.5 billion, respectively, at December 31, 2004.

- (c) Average adjusted assets for purposes of calculating the leverage ratio include total average assets adjusted for unrealized gains/losses on securities, less deductions for disallowed goodwill and other intangible assets, investments in subsidiaries and the total adjusted carrying value of nonfinancial equity investments that are subject to deductions from Tier 1 capital.
- (d) As defined by the regulations issued by the FRB, Federal Deposit Insurance Corporation ("FDIC"), and OCC.
- (e) Represents requirements for bank subsidiaries pursuant to regulations issued under the Federal Deposit Insurance Corporation Improvement Act. There is no Tier 1 leverage component in the definition of a well-capitalized bank holding company.
- (f) The minimum Tier 1 leverage ratio is 3% at the Bank Holding Company level, and 3% or 4% at the Bank level as specified in regulations issued by the FRB and OCC.

Tier 1 capital was \$69.8 billion at June 30, 2005, compared with \$68.6 billion at December 31, 2004, an increase of \$1.2 billion. The increase was primarily due to net income of \$3.3 billion, \$1.5 billion of additional qualifying trust preferred securities and net common stock issued under employee plans of \$872 million. Offsetting these increases were dividends declared of \$2.4 billion, common share repurchases of \$1.9 billion, an increase in the deduction for goodwill of \$334 million and the redemption of \$200 million of preferred stock.

#### Dividends

The Firm's common stock dividend policy reflects its earnings outlook, desired payout ratios, the need to maintain an adequate capital level and alternative investment opportunities. In the second quarter of 2005, JPMorgan Chase declared a quarterly cash dividend on its common stock of \$0.34 per share, payable July 31, 2005, to stockholders of record at the close of business on July 6, 2005. The Firm has targeted a common stock dividend payout ratio of approximately 30%-40% of the Firm's operating earnings over time.

#### Stock repurchases

On July 20, 2004, the Board of Directors approved an initial stock repurchase program in the aggregate amount of \$6.0 billion. This amount includes shares to be repurchased to offset issuances under the Firm's employee stock-based plans. The actual amount of shares repurchased will be subject to various factors, including market conditions; legal considerations affecting the amount and timing of repurchase activity; the Firm's capital position (taking into account goodwill and intangibles); internal capital generation; and alternative potential investment opportunities. Under the stock repurchase program, the Firm repurchased 16.8 million shares and 52.8 million shares for \$594 million and \$1.9 billion at an average price per share of \$35.32 and \$36.17 for the three and six months ended June 30, 2005, respectively. The Firm did not repurchase any shares of its common stock during the first half of 2004. As of June 30, 2005, \$3.4 billion authorized repurchase capacity remains. For additional information regarding repurchases of the Firm's equity securities, see Part II, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds, on page 96 of this Form 10–Q.

#### OFF-BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL CASH OBLIGATIONS

# Special-purpose entities

JPMorgan Chase is involved with several types of off-balance sheet arrangements including special purpose entities ("SPEs"), lines of credit and loan commitments. The principal uses of SPEs are to obtain sources of liquidity for JPMorgan Chase and its clients by securitizing their respective financial assets, and to create investment products for clients. These arrangements are an important part of the financial markets, providing market liquidity by facilitating investors' access to specific portfolios of assets and risks.

JPMorgan Chase is involved with SPEs in three broad categories of transactions: loan securitizations, multi-seller conduits and client intermediation. Capital is held, as appropriate, against all SPE-related transactions and related exposures, such as derivative transactions and lending-related commitments. For a further discussion of SPEs and the Firm's accounting for them, see Note 12 on pages 76–79 and Note 13 on pages 79–80 of this Form 10–Q, and Off-balance sheet arrangements and contractual cash obligations on pages 52–53, Note 1 on page 88, Note 13 on pages 103–106 and Note 14 on pages 106–109 of JPMorgan Chase's 2004 Annual Report.

For certain liquidity commitments to SPEs, the Firm could be required to provide funding if the credit rating of JPMorgan Chase Bank were downgraded below specific levels, primarily P-1, A-1 and F1 for Moody's, Standard & Poor's and Fitch, respectively. The amount of these liquidity commitments was \$72.6 billion and \$79.4 billion at June 30, 2005, and December 31, 2004, respectively. Alternatively, if JPMorgan Chase Bank were downgraded, the Firm could be replaced by another liquidity provider in lieu of funding under the liquidity commitment, or, in certain circumstances, could facilitate the sale or refinancing of the assets in the SPE in order to provide liquidity.

Of the \$72.6 billion of liquidity commitments to SPEs at June 30, 2005, \$45.2 billion was included in the Firm's total other unfunded commitments to extend credit, included in the table below. Of the \$79.4 billion of liquidity commitments to SPEs at December 31, 2004, \$47.7 billion was included in the Firm's total other unfunded commitments to extend credit. As a result of the Firm's consolidation of multi-seller conduits in accordance with FIN 46R, \$27.4 billion of the June 30, 2005, commitments were excluded from the table, as the underlying assets of the SPEs have been included on the Firm's Consolidated balance sheets; this compares with \$31.7 billion of commitments that were excluded at December 31, 2004.

The following table summarizes certain revenue information related to variable interest entities ("VIEs") with which the Firm has significant involvement, and qualifying SPEs ("QSPEs"). For a further discussion of VIEs and QSPEs, see Note 1 on page 88 of JPMorgan Chase's 2004 Annual Report. The revenue reported in the table below primarily represents servicing and custodial fee income.

# Revenue from VIEs and QSPEs

|               |    | Three months ended June 30,(a) |    |      |    |       | Six months ended June 30,(a) |       |    |      |    |       |
|---------------|----|--------------------------------|----|------|----|-------|------------------------------|-------|----|------|----|-------|
| (in millions) | VI | Es(b)                          | Q  | SPEs | 7  | Γotal | VI                           | Es(b) | Q! | SPEs | Т  | Γotal |
| 2005          | \$ | 53                             | \$ | 388  | \$ | 441   | \$                           | 110   | \$ | 792  | \$ | 902   |
| 2004          |    | 20                             |    | 290  |    | 310   |                              | 43    |    | 555  |    | 598   |

- (a) 2005 activity includes six months of combined Firm's activity, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Includes VIE-related revenue (i.e., revenue associated with consolidated and significant interests in nonconsolidated VIEs).

The Firm also has exposure to certain SPEs arising from derivative transactions; these transactions are recorded at fair value on the Firm's Consolidated balance sheets, with changes in fair value (i.e., mark-to-market ("MTM") gains and losses) recorded in Trading revenue. Such MTM gains and losses are not included in the revenue amounts reported in the table above.

The accompanying table summarizes JPMorgan Chase's off-balance sheet lending-related financial instruments by remaining maturity, at June 30, 2005.

| Off-balance sheet lending-related financial instruments |            |           | June 30, 2005 |           |            | Dec. 31,<br>2004 |
|---------------------------------------------------------|------------|-----------|---------------|-----------|------------|------------------|
| By remaining maturity                                   | Under      | 1–3       | 3–5           | After     |            |                  |
| (in millions)                                           | 1 year     | years     | years         | 5 years   | Total      | Total            |
| Consumer                                                | \$ 557,692 | \$ 3,998  | \$ 3,931      | \$ 42,792 | \$ 608,413 | \$ 601,196       |
| Wholesale:                                              |            |           |               |           |            |                  |
| Other unfunded commitments to extend credit(a)(b)       | 92,078     | 66,297    | 59,571        | 14,676    | 232,622    | 225,152          |
| Standby letters of credit and guarantees(a)(c)          | 28,552     | 19,611    | 21,598        | 5,073     | 74,834     | 78,084           |
| Other letters of credit(a)                              | 3,494      | 2,846     | 219           | 19        | 6,578      | 6,163            |
| Total wholesale                                         | 124,124    | 88,754    | 81,388        | 19,768    | 314,034    | 309,399          |
| Total off-balance sheet lending-related financial       |            |           |               |           |            |                  |
| instruments                                             | \$ 681,816 | \$ 92,752 | \$ 85,319     | \$ 62,560 | \$ 922,447 | \$ 910,595       |

- (a) Represents contractual amount net of risk participations totaling \$27.0 billion at June 30, 2005, and \$26.4 billion at December 31, 2004.
- (b) Includes unused advised lines of credit totaling \$23.6 billion at June 30, 2005, and \$22.8 billion at December 31, 2004, which are not legally binding. In regulatory filings with the FRB, unused advised lines are not reportable.
- (c) Includes unused commitments to issue standby letters of credit of \$34.8 billion at June 30, 2005, and \$38.4 billion at December 31, 2004.

# RISK MANAGEMENT

Risk is an inherent part of JPMorgan Chase's business activities. The Firm's risk management framework and governance structure is intended to provide comprehensive controls and ongoing management of its major risks. In addition, this framework recognizes the diversity among the Firm's core businesses, which helps reduce the impact of volatility in any particular area on the Firm's operating results as a whole. There are seven major risk types identified in the business activities of the Firm: liquidity risk, credit risk, market risk, operational risk, legal and reputation risk, fiduciary risk, and principal risk.

For a further discussion of these risks see pages 54-76 of JPMorgan Chase's 2004 Annual Report.

# LIQUIDITY RISK MANAGEMENT

The following discussion of JPMorgan Chase's liquidity management framework highlights developments since December 31, 2004, and should be read in conjunction with pages 55–56 of JPMorgan Chase's 2004 Annual Report. Liquidity risk arises from the general funding needs of the Firm's activities and in the management of its assets and liabilities. JPMorgan Chase's liquidity management framework is intended to maximize liquidity access and minimize funding costs. Through active liquidity management, the Firm seeks to preserve stable, reliable and cost-effective sources of funding. This enables the Firm to replace maturing obligations when due and fund assets at appropriate maturities and rates in all market environments. To accomplish this, management uses a variety of liquidity risk measures that take into consideration market conditions, prevailing interest rates, liquidity needs and the desired maturity profile of liabilities. JPMorgan Chase uses its funding to service debt obligations, pay dividends to its stockholders, support organic growth, fund acquisitions and repurchase its shares in the market or otherwise.

#### **Funding**

#### Sources of funds

Consistent with its liquidity management policy, the Firmhas raised funds at the parent holding company sufficient to cover obligations maturing over the next 12 months. Long-term funding needs for the parent holding company over the next several quarters are expected to be consistent with prior periods.

As of June 30, 2005, the Firm's liquidity position remains strong, based on all of its liquidity metrics. JPMorgan Chase's long dated funding, including core deposits, exceeds illiquid assets, and the Firm believes its obligations can be met if access to funding is impaired.

The diversity of the Firm's funding sources enhances financial flexibility and limits dependence on any one source, thereby minimizing the cost of funds. A stable and consistent source of funding for JPMorgan Chase Bank is provided by its RFS, CB and TSS deposit base. As of June 30, 2005, total deposits for the Firm were \$534.6 billion, which represents 66% of the Firm's funding liabilities. A significant portion of the Firm's retail deposits are core deposits, which are less sensitive to interest rate changes and therefore are considered more stable than market-based deposits. Core deposits include all U.S. deposits insured by the FDIC, up to the legal limit of \$100,000 per depositor. Throughout the first half of 2005, core deposits remained at approximately the same level as at the 2004 year-end. In addition to core deposits, the Firm benefits from substantial, geographically diverse corporate liability balances originated by TSS and CB through the normal course of business. These franchise-generated liability balances are also a stable and consistent source of funding due to the nature of the businesses from which they are generated. For a further discussion of deposit and liability balance trends, see Business Segment Results and Balance Sheet Analysis on pages 14–40 and 41–42 of this Form 10–Q.

Additional sources of funds include a variety of both short- and long-term instruments, including federal funds purchased, commercial paper, bank notes, medium- and long-term debt, and capital securities. This funding is managed centrally, using regional expertise and local market access, to ensure active participation in the global financial markets while maintaining consistent global pricing. These markets serve as a cost-effective and diversified source of funds and are a critical component of the Firm's liquidity management. Decisions concerning the timing and tenor of accessing these markets are based on relative costs, general market conditions, prospective views of balance sheet growth and a targeted liquidity profile.

Finally, funding flexibility is provided by the Firm's ability to access the repo and asset securitization markets. These markets are evaluated on an ongoing basis to achieve an appropriate balance of secured and unsecured funding. The ability to securitize loans, and the associated gains on those securitizations, are principally dependent on the credit quality and yields of the assets securitized and are generally not dependent on the credit ratings of the issuing entity. Transactions between the Firm and its securitization structures are reflected in JPMorgan Chase's consolidated financial statements; these relationships include retained interests in securitization trusts, liquidity facilities and derivative transactions. For further details, see Notes 12 and 13 on pages 76–79 and 79–80, respectively, of this Form 10–Q.

#### Issuance

Corporate credit spreads widened in the second quarter of 2005 from the historically tight levels reached earlier in the year. In April and May, liquidity in the markets decreased, and credit spreads were volatile, as name- and sector-specific credit events influenced the market. During this period, the Firm accessed less volatile retail and foreign currency markets to achieve better pricing versus U.S. institutional opportunities and benefited from incremental diversification. U.S. Corporate market conditions and investor appetite for debt improved in June, lending stability to the primary and secondary markets, and credit spreads tightened to levels consistent with those earlier in the quarter.

During the second quarter of 2005, JPMorgan Chase issued approximately \$7.3 billion of long-term debt and capital securities. These issuances were partially offset by \$4.1 billion of long-term debt and capital securities that matured or were redeemed. In addition, during the second quarter of 2005 the Firm securitized approximately \$2.7 billion of residential mortgage loans, \$4.9 billion of credit card loans and \$2.3 billion of automobile loans, resulting in pre-tax gains on securitizations of \$10 million, \$33 million and \$10 million, respectively. During the first half of 2005, JPMorgan Chase issued approximately \$23.1 billion of long-term debt and capital securities. These issuances were partially offset by \$14.0 billion of long-term debt and capital securities that matured or were redeemed. In addition, during the first half of 2005, the Firm securitized approximately \$6.3 billion of residential mortgage loans, \$5.3 billion of credit card loans and \$2.3 billion of automobile loans, resulting in pre-tax gains on securitizations of \$20 million, \$35 million and \$10 million, respectively. For a further discussion of loan securitizations, see Note 12 on pages 76–79 of this Form 10–Q.

# Credit ratings

The credit ratings of JPMorgan Chase's parent holding company and each of its significant banking subsidiaries were, as of June 30, 2005, as follows:

|                           |         | Short-term debt |       | S       | Senior long-term debt |       |
|---------------------------|---------|-----------------|-------|---------|-----------------------|-------|
|                           | Moody's | S&P             | Fitch | Moody's | S&P                   | Fitch |
| JPMorgan Chase & Co.      | P-1     | A-1             | F1    | Aa3     | A+                    | A+    |
| JPMorgan Chase Bank, N.A. | P-1     | A-1+            | F1+   | Aa2     | AA-                   | A+    |
| Chase Bank USA, N.A.      | P-1     | A-1+            | F1+   | Aa2     | AA-                   | A+    |

The Firm's principal insurance subsidiaries had the following financial strength ratings as of June 30, 2005:

|                                          | Moody's | S&P | A.M. Best |
|------------------------------------------|---------|-----|-----------|
| Chase Insurance Life and Annuity Company | A2      | A+  | A         |
| Chase Insurance Life Company             | A2      | A+  | A         |

The cost and availability of unsecured financing are influenced by credit ratings. A reduction in these ratings could adversely affect the Firm's access to liquidity sources, increase the cost of funds, trigger additional collateral requirements and decrease the number of investors and counterparties willing to lend. Critical factors in maintaining high credit ratings include a stable and diverse earnings stream, strong capital ratios, strong credit quality and risk management controls, diverse funding sources and strong liquidity monitoring procedures.

If the Firm's ratings were downgraded by one notch, the Firm estimates the incremental cost of funds and the potential loss of funding to be negligible. Additionally, the Firm estimates the additional funding requirements for VIEs and other third-party commitments would not be material. In the current environment, the Firm believes a downgrade is unlikely. For additional information on the impact of a credit ratings downgrade on the funding requirements for VIEs, and on derivatives and collateral agreements, see Off–balance Sheet Arrangements on pages 44–45 and Ratings profile of derivative receivables mark-to-market ("MTM") on page 52 of this Form 10–Q.

# CREDIT RISK MANAGEMENT

The following discussion of JPMorgan Chase's credit portfolio as of June 30, 2005, highlights developments since December 31, 2004, and should be read in conjunction with pages 57–69, page 77 and Notes 11, 12, 27 and 28 of JPMorgan Chase's 2004 Annual Report.

The Firm assesses its consumer credit exposure on a managed basis, which includes credit card securitizations. For a reconciliation of the Provision for credit losses on a reported basis to operating, or managed, basis, see pages 10–14 of this Form 10–Q.

# CREDIT PORTFOLIO

The following table presents JPMorgan Chase's credit portfolio as of June 30, 2005, and December 31, 2004. Total wholesale credit exposure at June 30, 2005, increased \$4.4 billion from December 31, 2004, while total consumer credit exposure (Retail Financial Services and Card Services) increased \$4.6 billion from year-end 2004.

# Wholes ale and consumer credit portfolio

|                                                                                                                                                         |    | Credit exposure                     |    |                                     |      |                             |      | Nonperforming assets(o)(p)              |  |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------------------------------|----|-------------------------------------|------|-----------------------------|------|-----------------------------------------|--|--|--|--|
| (in millions, except ratios)                                                                                                                            | Ju | ne 30, 2005                         | De | c. 31, 2004                         | June | 30, 2005                    | Dec. | 31, 2004                                |  |  |  |  |
| Wholesale (a) Loans – reported(b)(c)(d) Derivative receivables(e) Interests in purchased receivables                                                    | \$ | 149,588<br>55,015<br>27,887         | \$ | 135,067<br>65,982<br>31,722         | \$   | 1,251<br>234                | \$   | 1,574<br>241                            |  |  |  |  |
| Total wholesale credit-related assets Lending-related commitments(f)(g)                                                                                 |    | 232,490<br>314,034                  | ¢  | 232,771<br>309,399                  |      | 1,485<br>NA                 | 6    | 1,815<br>NA                             |  |  |  |  |
| Total wholesale credit exposure                                                                                                                         | \$ | 546,524                             | \$ | 542,170                             | \$   | 1,485                       | \$   | 1,815                                   |  |  |  |  |
| Consumer Loans – reported(b)(h)(i) Loans – securitized(i)(j)                                                                                            | \$ | 266,437<br>68,808                   | \$ | 267,047<br>70,795                   | \$   | 1,141(q)                    | \$   | 1,169 <sub>(q)</sub>                    |  |  |  |  |
| Total managed consumer loans<br>Lending-related commitments                                                                                             |    | 335,245<br>608,413                  |    | 337,842<br>601,196                  |      | 1,141<br>NA                 |      | 1,169<br>NA                             |  |  |  |  |
| Total consumer credit exposure                                                                                                                          | \$ | 943,658                             | \$ | 939,038                             | \$   | 1,141                       | \$   | 1,169                                   |  |  |  |  |
| Total credit portfolio Loans – reported/b)(k) Loans – securitized                                                                                       | \$ | 416,025<br>68,808                   | \$ | 402,114<br>70,795                   | \$   | 2,392                       | \$   | 2,743                                   |  |  |  |  |
| Total managed loans Derivative receivables Interests in purchased receivables                                                                           |    | 484,833<br>55,015<br>27,887         |    | 472,909<br>65,982<br>31,722         |      | 2,392<br>234                |      | 2,743<br>241<br>—                       |  |  |  |  |
| Total managed credit-related assets Wholesale lending-related commitments Consumer lending-related commitments Assets acquired in loan satisfactions(I) |    | 567,735<br>314,034<br>608,413<br>NA |    | 570,613<br>309,399<br>601,196<br>NA |      | 2,626<br>NA<br>NA<br>206(a) |      | 2,984<br>NA<br>NA<br>247 <sub>(q)</sub> |  |  |  |  |
| Total credit portfolio                                                                                                                                  | S  | 1,490,182                           | \$ | 1,481,208                           | \$   | 2,832                       | \$   | 3,231                                   |  |  |  |  |
| Purchased held-for-sale wholesale loans(m) Credit derivative hedges notional(n) Collateral held against derivatives                                     | \$ | 378<br>(33,329)<br>(9,340)          | \$ | 351<br>(37,200)<br>(9,301)          | \$   | 378<br>(17)<br>NA           | \$   | 351<br>(15)<br>NA                       |  |  |  |  |

|                                       |    |         | Thre    | ee months e | nded June 30,( <i>r</i> ) |          |    |         | Si     | x months end | ded June 30,( <i>r</i> ) |          |
|---------------------------------------|----|---------|---------|-------------|---------------------------|----------|----|---------|--------|--------------|--------------------------|----------|
|                                       |    | Net cha | rge-off | ŝ           | Net charge-o              | off rate |    | Net cha | rge-of | fs           | Net charge-o             | off rate |
| (in millions, except ratios)          |    | 2005    | 2       | 2004        | 2005                      | 2004     |    | 2005    |        | 2004         | 2005                     | 2004     |
| Wholesale(a)                          |    |         |         |             |                           |          |    |         |        |              |                          |          |
| Loans – reported(c)                   | \$ | (52)    | \$      | 53          | (0.17)%                   | 0.29%    | \$ | (61)    | \$     | 142          | (0.10)%                  | 0.39%    |
| Derivative receivables                |    | NA      |         | NA          | NA                        | NA       |    | NA      |        | NA           | NA                       | NA       |
| Interests in purchased receivables    |    | NA      |         | NA          | NA                        | NA       |    | NA      |        | NA           | NA                       | NA       |
| Total wholesale credit-related assets |    | (52)    |         | 53          | (0.17)                    | 0.29     |    | (61)    |        | 142          | (0.10)                   | 0.39     |
| Lending-related commitments           |    | NA      |         | NA          | NA                        | NA       |    | NA      |        | NA           | NA                       | NA       |
| Total wholesale credit exposure       | \$ | (52)    | \$      | 53          | (0.17)%                   | 0.29%    | \$ | (61)    | \$     | 142          | (0.10)%                  | 0.39%    |
| Consumer                              |    |         |         |             |                           |          |    |         |        |              |                          |          |
| Loans – reported(h)                   | \$ | 825     | \$      | 339         | 1.32%                     | 1.05%    | \$ | 1,650   | \$     | 694          | 1.34%                    | 1.10%    |
| Loans – securitized                   |    | 930     |         | 486         | 5.48                      | 5.74     |    | 1,847   |        | 959          | 5.42                     | 5.63     |
| Total managed consumer loans          |    | 1,755   |         | 825         | 2.21                      | 2.03     |    | 3,497   |        | 1,653        | 2.22                     | 2.07     |
| Lending-related commitments           |    | NA      |         | NA          | NA                        | NA       |    | NA      |        | NA           | NA                       | NA       |
| Total consumer credit exposure        | \$ | 1,755   | \$      | 825         | 2.21%                     | 2.03%    | \$ | 3,497   | \$     | 1,653        | 2.22%                    | 2.07%    |
| Total credit portfolio                |    |         |         |             |                           |          |    |         |        |              |                          |          |
| Loans – reported                      | \$ | 773     | \$      | 392         | 0.83%                     | 0.77%    | \$ | 1,589   | \$     | 836          | 0.86%                    | 0.84%    |
| Loans – securitized                   |    | 930     |         | 486         | 5.48                      | 5.74     |    | 1,847   |        | 959          | 5.42                     | 5.63     |
| Total managed loans                   | S  | 1.703   | \$      | 878         | 1.55%                     | 1.48%    | s  | 3.436   | \$     | 1.795        | 1.57%                    | 1.54%    |

a months and ad Irma 20 (v)

Six months and d Ima 20 (v)

- (a) Includes Investment Bank, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management.
- (b) Amounts are presented gross of the Allowance for loan losses.
- (c) Net charge-off rates exclude wholesale loans HFS of \$17.9 billion and \$5.2 billion as of June 30, 2005 and 2004, respectively, and average wholesale loans HFS of \$13.0 billion and \$5.2 billion for the six months ended June 30, 2005 and 2004, respectively.
- (d) Wholesale loans past-due 90 days and over and accruing were \$8 million at both June 30, 2005, and December 31, 2004.
- (e) The Firm also views its credit exposure on an economic basis. For derivative receivables, economic credit exposure is the three-year average of a measure known as Average exposure (which is the expected MTM value of derivative receivables at future time periods, including the benefit of collateral). Average exposure was \$37 billion and \$38 billion at June 30, 2005, and December 31, 2004, respectively. See pages 51–54 of this Form 10–Q, and pages 62–65 of JPMorgan Chase's 2004 Annual Report, for a further discussion of the Firm's derivative receivables.
- (f) The Firm also views its credit exposure on an economic basis. For lending-related commitments, economic credit exposure is represented by a "loan equivalent" amount, which is the portion of the unused commitment or other contingent exposure that is expected, based on average portfolio historical experience, to become outstanding in the event of a default by the obligor. Loan equivalents were \$167 billion and \$162 billion at June 30, 2005, and December 31, 2004, respectively. See page 54 of this Form 10–Q for a further discussion of this measure.
- (g) Includes unused advised lines of credit totaling \$23.6 billion and \$22.8 billion at June 30, 2005, and December 31, 2004, respectively, which are not legally binding. In regulatory filings with the Federal Reserve Board, unused advised lines are not reportable.
- (h) Net charge-off rates exclude average HFS retail loans in the amount of \$14.6 billion and \$15.6 billion for the three months ended June 30, 2005 and 2004, respectively, and \$15.2 billion and \$15.5 billion for the six months ended June 30, 2005 and 2004, respectively. Card Services has no average held-for-sale loans.
- (i) Past-due loans 90 days and over and accruing include credit card receivables of \$1.0 billion and \$1.0 billion, and related credit card securitizations of \$1.1 billion and \$1.3 billion at June 30, 2005, and December 31, 2004, respectively.
- (j) Represents securitized credit card receivables. For a further discussion of credit card securitizations, see Card Services on pages 27–29 of this Form 10–Q.
- (k) Loans are presented net of unearned income of \$3.3 billion and \$4.1 billion at June 30, 2005, and December 31, 2004, respectively.
- (1) At June 30, 2005, and December 31, 2004, includes \$19 million and \$23 million, respectively, of wholesale assets acquired in loan satisfactions, and \$187 million and \$224 million, respectively, of consumer assets acquired in loan satisfactions.
- (m) Represents distressed wholesale loans purchased as part of IB's proprietary investing activities.
- (n) Represents the net notional amount of protection bought and sold of single-name and portfolio credit derivatives used to manage the credit risk of wholesale credit exposure; these derivatives do not qualify for hedge accounting under SFAS 133.
- (o) Excludes purchased HFS wholesale loans.
- (p) Nonperforming assets include wholesale HFS loans of \$2 million at both June 30, 2005, and December 31, 2004, and consumer HFS loans of \$26 million and \$13 million at June 30, 2005, and December 31, 2004, respectively. HFS loans are carried at the lower of cost or market, and declines in value are recorded in Other income.
- (q) Excludes nonperforming assets related to loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by government agencies of \$1.0 billion and \$1.5 billion for June 30, 2005, and December 31, 2004, respectively. These amounts are excluded, as reimbursement is proceeding normally.
- (r) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- NA- Not applicable.

#### WHOLESALE CREDIT PORTFOLIO

As of June 30, 2005, wholesale exposure increased \$4.4 billion from December 31, 2004. Increases in loans and lending-related commitments of \$15 billion and \$5 billion, respectively, were offset by reductions in derivative receivables and interests in purchased receivables of \$11 billion and \$4 billion, respectively. As described on page 41 of this Form 10–Q, the increase in loans was primarily in the IB, reflecting more loans held-for-sale related to securitization and syndication activities and, to a lesser extent, growth in the Middle Market segment of Commercial Banking. The decrease in derivative receivables was primarily due to the appreciation of the dollar. Below are summaries of the maturity and ratings profiles of the wholesale portfolio as of June 30, 2005, and December 31, 2004. The ratings scale is based on the Firm's internal risk ratings and is presented on an S&P-equivalent basis.

#### Wholes ale exposure

|                                                      |         | Maturity profile(a) |           |         |     |                     |    | Ratings profile |    |       |                     |  |  |  |
|------------------------------------------------------|---------|---------------------|-----------|---------|-----|---------------------|----|-----------------|----|-------|---------------------|--|--|--|
|                                                      |         |                     |           |         |     | nent-grade<br>'IG") |    | vestment-grade  |    |       | T-4-1               |  |  |  |
| At June 30, 2005 (in billions, except ratios)        | <1 year | 1–5 years           | > 5 years | Total   | AAA | A to BBB-           | Bl | 3+ & below      |    | Total | Total<br>% of<br>IG |  |  |  |
| Loans                                                | 47%     | 36%                 | 17%       | 100%    | \$  | 89                  | \$ | 61              | \$ | 150   | 59%                 |  |  |  |
| Derivative receivables(b)                            | 8       | 52                  | 40        | 100     |     | 43                  |    | 12              |    | 55    | 78                  |  |  |  |
| Interests in purchased receivables                   | 43      | 54                  | 3         | 100     |     | 28                  |    | _               |    | 28    | 100                 |  |  |  |
| Lending-related commitments(b)(c)                    | 40      | 54                  | 6         | 100     |     | 268                 |    | 46              |    | 314   | 85                  |  |  |  |
| Total exposure(d)                                    | 39%     | 49%                 | 12%       | 100%    | \$  | 428                 | \$ | 119             | \$ | 547   | 78%                 |  |  |  |
| Credit derivative hedges                             | 3970    | 77/0                | 12/0      | 100 / 0 | J.  | 420                 | J  | 113             | Ψ  | 341   | 7070                |  |  |  |
| notional(e)                                          | 18%     | 74%                 | 8%        | 100%    | \$  | (30)                | \$ | (3)             | \$ | (33)  | 91%                 |  |  |  |
| At December 31, 2004<br>(in billions, except ratios) | <1 year | 1-5 years           | > 5 years | Total   | ΔΔΔ | A to BBB-           | RI | 3+ & below      | ,  | Total | Total<br>% of<br>IG |  |  |  |
| Loans                                                | 43%     | 43%                 | 14%       | 100%    | \$  | 87                  | \$ | 48              | \$ | 135   | 64%                 |  |  |  |
| Derivative receivables(b)                            | 19      | 39                  | 42        | 100%    | φ   | 57                  | Φ  | 9               | φ  | 66    | 86                  |  |  |  |
| Interests in purchased                               | 17      | 3)                  | 72        | 100     |     | 31                  |    |                 |    | 00    | 00                  |  |  |  |
| receivables                                          | 37      | 61                  | 2         | 100     |     | 32                  |    | _               |    | 32    | 100                 |  |  |  |
| Lending-related                                      |         |                     |           |         |     |                     |    |                 |    |       |                     |  |  |  |
| commitments(b)(c)                                    | 46      | 52                  | 2         | 100     |     | 266                 |    | 43              |    | 309   | 86                  |  |  |  |
| Total exposure(d)                                    | 42%     | 49%                 | 9%        | 100%    | \$  | 442                 | \$ | 100             | \$ | 542   | 82%                 |  |  |  |
| Credit derivative hedges notional(e)                 | 18%     | 77%                 | 5%        | 100%    | \$  | (35)                | \$ | (2)             | \$ | (37)  | 95%                 |  |  |  |

- (a) The maturity profile of loans and lending-related commitments is based upon the remaining contractual maturity. The maturity profile of derivative receivables is based upon the maturity profile of Average exposure. See footnote (e) on page 49 of this Form 10–Q for a further discussion of Average exposure.
- (b) Based on economic credit exposure, the total percentage of Investment-grade for derivative receivables was 86% and 92% as of June 30, 2005, and December 31, 2004, respectively, and for lending-related commitments was 85% at both June 30, 2005, and December 31, 2004. See footnotes (e) and (f) on page 49 of this Form 10–Q for a further discussion of economic credit exposure.
- (c) Based on economic credit exposure, the maturity profile for the <1 year; 1-5 years and >5 years categories would have been 29%, 62% and 9%, respectively, as of June 30, 2005, and 31%, 65% and 4%, respectively, as of December 31, 2004. See footnote (f) on page 49 of this Form 10–Q for a further discussion of economic credit exposure.
- (d) Based on economic credit exposure, the maturity profile for <1 year, 1–5 years and >5 years categories would have been 35%, 50% and 15%, respectively, as of June 30, 2005, and 35%, 54% and 11%, respectively, as of December 31, 2004. See footnotes (e) and (f) on page 49 of this Form 10–O for a further discussion of economic credit exposure.
- (e) Ratings are based on the underlying referenced assets.

The percentage of the investment-grade wholesale exposure decreased to 78% at June 30, 2005, from 82% at December 31, 2004. The decrease was primarily attributable to the absolute decline in derivative receivables, which are predominantly investment-grade. The decrease in investment-grade loans from 64% at year-end 2004 to 59% as of June 30, 2005 was due to the increase in the IB's loans held-for-sale during the second quarter of 2005; see page 41 of this Form 10-Q. Loans held-for-sale are carried at the lower of cost or market, and declines in value are recorded in Other income.

#### Wholesale credit exposure – selected industry concentration

The Firm continues to focus on the management and diversification of its industry concentrations, with particular attention paid to industries with actual or potential credit concerns, including the automotive industry, which has been experiencing a negative outlook and deteriorating credit market, for domestic automotive and automotive parts manufacturers.

During the second quarter of 2005, the Firm revised its industry classification for educational institutions to better reflect risk correlations and enhance the Firm's management of industry risk. As a result of this change, exposure to State and municipal governments increased significantly, while exposure to Retail and consumer services decreased. Both industries are still in the Top 10 highest industry concentrations. There was no other material change in industry concentration composition since year-end 2004. See page 61 of JPMorgan Chase's 2004 Annual Report for the Top 10 industry concentrations as of December 31, 2004.

#### Wholes ale criticized exposure

Exposures deemed criticized generally represent a ratings profile similar to a rating of CCC+/Caa1 and lower, as defined by Standard & Poors/Moody's. The criticized component of the portfolio decreased to \$6.0 billion at June 30, 2005, from \$8.3 billion at year-end 2004. The portfolio continued to experience improvement due to client upgrades as a result of improved financial performance, refinancings, and gross charge-offs. In addition, during the first quarter of 2005, the Firm conformed its methodology for reporting criticized exposure as a result of the Merger and further systems integration, resulting in a decrease in criticized exposure of \$1.2 billion.

|                                               |    | June 3 | 30, 2005  |    | Decembe | er 31, 2004 |
|-----------------------------------------------|----|--------|-----------|----|---------|-------------|
| Criticized exposure – industry concentrations |    |        | % of      |    |         | % of        |
| (in millions, except ratios)                  | Ar | nount  | portfolio | A  | mount   | portfolio   |
| Media                                         | \$ | 656    | 10.9%     | \$ | 509     | 6.1%        |
| Utilities                                     |    | 639    | 10.6      |    | 890     | 10.7        |
| Consumer products                             |    | 452    | 7.5       |    | 479     | 5.8         |
| Real estate                                   |    | 420    | 6.9       |    | 765     | 9.2         |
| Building materials/construction               |    | 360    | 6.0       |    | 430     | 5.2         |
| Airlines                                      |    | 352    | 5.8       |    | 450     | 5.4         |
| Business services                             |    | 328    | 5.4       |    | 444     | 5.4         |
| Machinery and equipment manufacturing         |    | 316    | 5.2       |    | 459     | 5.6         |
| Chemicals/plastics                            |    | 250    | 4.1       |    | 488     | 5.9         |
| Metals/mining                                 |    | 234    | 3.9       |    | 438     | 5.3         |
| All Other                                     |    | 2,033  | 33.7      |    | 2,932   | 35.4        |
| Total                                         | \$ | 6,040  | 100.0%    | \$ | 8,284   | 100.0%      |

#### Wholesale nonperforming assets ("NPA")

# Nonperforming assets by line of business

| (in millions, except ratios)   | Jun | e 30, 2005 | % of NPA | Decen | ber 31, 2004 | % of NPA | Change |
|--------------------------------|-----|------------|----------|-------|--------------|----------|--------|
| Investment Bank                | \$  | 946        | 63%      | \$    | 1,196        | 65%      | (21)%  |
| Commercial Banking             |     | 452        | 30       |       | 547          | 30       | (17)   |
| Treasury & Securities Services |     | 6          | _        |       | 14           | 1        | (57)   |
| Asset & Wealth Management      |     | 100        | 7        |       | 81           | 4        | 23     |
| Total(a)                       | \$  | 1,504      | 100%     | \$    | 1,838        | 100%     | (18)%  |

<sup>(</sup>a) Includes assets acquired in loan satisfactions of \$19 million and \$23 million at June 30, 2005, and December 31, 2004, respectively.

Wholesale nonperforming assets (excluding purchased nonperforming held-for-sale wholesale loans) decreased by \$334 million from \$1.8 billion at December 31, 2004, to \$1.5 billion at June 30, 2005, as a result of loan sales, repayments and gross charge-offs. For the three months ended June 30, 2005, wholesale net recoveries were \$52 million, compared with \$53 million of net charge-offs in the prior year. The improvement was primarily due to lower gross charge-offs in the second quarter of 2005. For the six months ended June 30, 2005, wholesale net recoveries of \$61 million were an improvement over \$142 million of net charge-offs in the prior year, the result of lower gross charge-offs. The wholesale net recovery rate was 0.17% for the second quarter of 2005, compared with a net charge-off rate of 0.29% in the prior year. For the six months ended June 30, 2005, the net recovery rate was 0.10%, compared with a net charge-off rate of 0.39% in 2004.

# **Derivative contracts**

In the normal course of business, the Firm uses derivative instruments to meet the needs of customers, to generate revenues through trading activities, to manage exposure to fluctuations in interest rates, currencies and other markets and to manage the Firm's credit exposure. For a further discussion of derivative contracts, see Note 18 on page 84 of this Form 10–Q, and pages 62–65 of JPMorgan Chase's 2004 Annual Report. The following table summarizes the aggregate notional amounts and the reported derivative receivables (i.e., the MTM or fair value of the derivative contracts after taking into account the effects of legally enforceable master netting agreements) at each of the dates indicated:

|                                                | Notional amounts(a) |            |       |               | Derivative receivables MTM |                |         |            |  |
|------------------------------------------------|---------------------|------------|-------|---------------|----------------------------|----------------|---------|------------|--|
| (in billions)                                  | Jun                 | e 30, 2005 | Decen | iber 31, 2004 | June 3                     | 30, 2005       | Decembe | r 31, 2004 |  |
| Interest rate                                  | \$                  | 38,114     | \$    | 37,022        | \$                         | 37             | \$      | 46         |  |
| Foreign exchange                               |                     | 1,673      |       | 1,886         |                            | 6              |         | 8          |  |
| Equity                                         |                     | 482        |       | 434           |                            | 4              |         | 6          |  |
| Credit derivatives                             |                     | 1,626      |       | 1,071         |                            | 4              |         | 3          |  |
| Commodity                                      |                     | 156        |       | 101           |                            | 4              |         | 3          |  |
| Total                                          | \$                  | 42,051     | \$    | 40,514        | \$                         | 55             | \$      | 66         |  |
| Collateral held against derivative receivables |                     | NA         |       | NA            |                            | <b>(9)</b> (b) |         | (9)(c)     |  |
| Total                                          |                     | NA         |       | NA            | \$                         | 46             | \$      | 57         |  |

- (a) The notional amounts represent the gross sum of long and short third-party notional derivative contracts, excluding written options and foreign exchange spot contracts.
- (b) The Firm held \$42 billion of collateral against derivative receivables as of June 30, 2005, consisting of \$33 billion in net cash received under credit support annexes to legally enforceable master netting agreements, and \$9 billion of other highly liquid collateral. The benefit of the \$33 billion is reflected within the \$55 billion of derivative receivables MTM Excluded from the \$42 billion of collateral is \$12 billion of collateral delivered by clients at the initiation of transactions; this collateral secures exposure that could arise in the existing derivatives portfolio should the MTM of the client's transactions move in the Firm's favor. Also excluded are credit enhancements in the form of letter-of-credit and surety receivables.
- (c) The Firm held \$41 billion of collateral against derivative receivables as of December 31, 2004, consisting of \$32 billion in net cash received under credit support annexes to legally enforceable master netting agreements, and \$9 billion of other highly liquid collateral. The benefit of the \$32 billion is reflected within the \$66 billion of derivative receivables MFM Excluded from the \$41 billion of collateral is \$10 billion of collateral delivered by clients at the initiation of transactions; this collateral secures exposure that could arise in the existing derivatives portfolio should the MFM of the client's transactions move in the Firm's favor. Also excluded are credit enhancements in the form of letter-of-credit and surety receivables.

The \$42 trillion of notional principal of the Firm's derivative contracts outstanding at June 30, 2005, significantly exceeded, in the Firm's view, the possible credit losses that could arise from such transactions. For most derivative transactions, the notional principal amount does not change hands; it is simply used as a reference to calculate payments. The appropriate measure of current credit risk is, in the Firm's view, the MTM value of the contract, which represents the cost to replace the contracts at current market rates should the counterparty default. When JPMorgan Chase has more than one transaction outstanding with a counterparty, and a legally enforceable master netting agreement exists with that counterparty, the netted MTM exposure, less collateral held, represents, in the Firm's view, the appropriate measure of current credit risk. At June 30, 2005, the MTM value of derivative receivables (after taking into account the effects of legally enforceable master netting agreements and the impact of net cash received under credit support annexes to such legally enforceable master netting agreements) was \$55 billion. Further, after taking into account \$9 billion of other highly liquid collateral held by the Firm, the net current MTM credit exposure was \$46 billion.

The following table summarizes the ratings profile of the Firm's Consolidated balance sheet Derivative receivables MTM, net of cash and other highly liquid collateral, for the dates indicated:

#### Ratings profile of derivative receivables MTM

|                                 | June                          | June 30, 2005                      |                                |                                    |  |  |
|---------------------------------|-------------------------------|------------------------------------|--------------------------------|------------------------------------|--|--|
| Rating equivalent (in millions) | Exposure net of collateral(a) | % of exposure<br>net of collateral | Exposure net of collateral (b) | % of exposure<br>net of collateral |  |  |
| AAA to AA-                      | \$ 20,164                     | 44%                                | \$ 30,384                      | 53%                                |  |  |
| A+ to A-                        | 6,960                         | 15                                 | 9,109                          | 16                                 |  |  |
| BBB+ to BBB-                    | 8,085                         | 18                                 | 9,522                          | 17                                 |  |  |
| BB+ to B-                       | 10,101                        | 22                                 | 7,271                          | 13                                 |  |  |
| CCC+ and below                  | 365                           | 1                                  | 395                            | 1                                  |  |  |
| Total                           | \$ 45,675                     | 100%                               | \$ 56,681                      | 100%                               |  |  |

- (a) See footnote (b) above.
- (b) See footnote (c) above.

The Firm actively pursues the use of collateral agreements to mitigate counterparty credit risk in derivatives. The percentage of the Firm's derivatives transactions subject to collateral agreements decreased slightly, to 78% as of June 30, 2005, from 79% at December 31, 2004. The Firm posted \$31 billion of collateral at each of June 30, 2005, and December 31, 2004.

Certain derivative and collateral agreements include provisions that require the counterparty and/or the Firm, upon specified downgrades in their respective credit ratings, to post collateral for the benefit of the other party. As of June 30, 2005, the impact of a single-notch ratings downgrade to JPMorgan Chase Bank, from its current rating of AA- to A+, would have been an additional \$1.4 billion of collateral posted by the Firm; the impact of a six-notch ratings downgrade (from AA- to BBB-) would have been \$3.9 billion of additional collateral. Certain derivative contracts also provide for termination of the contract, generally upon a downgrade of either the Firm or the counterparty, at the then-existing MTM value of the derivative contracts.

#### Use of credit derivatives

The following table presents the Firm's notional amounts of credit derivatives protection bought and sold by the respective businesses as of June 30, 2005, and December 31, 2004:

# Credit derivatives positions

|                   |                       | Notional      | amount     |            |              |
|-------------------|-----------------------|---------------|------------|------------|--------------|
|                   | Portfolio m           | anagement     | Deale      | r/client   |              |
|                   | Protection            | Protection    | Protection | Protection |              |
| (in millions)     | bought <sub>(a)</sub> | sold          | bought     | sold       | Total        |
| June 30, 2005     | \$ 34,066             | <b>\$</b> 737 | \$ 770,609 | \$ 820,323 | \$ 1,625,735 |
| December 31, 2004 | 37,237                | 37            | 501,266    | 532,335    | 1,070,875    |

(a) Includes \$2 billion at both June 30, 2005, and December 31, 2004, of portfolio credit derivatives.

JPMorgan Chase has limited counterparty exposure as a result of its credit derivatives transactions. Of the \$55 billion of total Derivative receivables at June 30, 2005, approximately \$4 billion, or 7%, was associated with credit derivatives, before the benefit of highly liquid collateral. The use of credit derivatives to manage exposures by the Credit Portfolio Group does not reduce the reported level of assets on the balance sheet or the level of reported off–balance sheet commitments.

#### Credit portfolio management activity

In managing its wholesale credit portfolio exposure, the Firm purchases single-name and portfolio credit derivatives. As of June 30, 2005, the notional outstanding amount of protection bought via single-name and portfolio credit derivatives was \$32 billion and \$2 billion, respectively, compared with \$35 billion and \$2 billion at December 31, 2004. The Firm also diversifies its exposures by providing (i.e., selling) credit protection, which increases exposure to industries or clients where the Firm has little or no client-related exposure. This activity is not material to the Firm's overall credit exposure.

# Use of single-name and portfolio credit derivatives

|                                       |      | Notional amoun | t of protection bo | ught         |
|---------------------------------------|------|----------------|--------------------|--------------|
| (in millions)                         | June | 30, 2005       | Decem              | ber 31, 2004 |
| Credit derivatives used to manage:    |      |                |                    |              |
| Loans and lending-related commitments | \$   | 21,998         | \$                 | 25,002       |
| Derivative receivables                |      | 12,068         |                    | 12,235       |
| Total                                 | \$   | 34,066         | \$                 | 37,237       |

The credit derivatives used by JPMorgan Chase for its portfolio management activities do not qualify for hedge accounting under SFAS 133. These derivatives are reported at fair value, with gains and losses recognized as Trading revenue. The MTM value incorporates both the cost of credit derivative premiums and changes in value due to movement in spreads and credit events; in contrast, the loans and lending-related commitments being risk-managed are accounted for on an accrual basis. Loan interest and fees are generally recognized in Net interest income, and impairment is recognized in the Provision for credit losses. This asymmetry in accounting treatment, between loans and lending-related commitments and the credit derivatives utilized in portfolio management activities, causes earnings volatility that is not representative, in the Firm's view, of the true changes in value of the Firm's overall credit exposure. The MTM treatment of both the Firm's credit derivatives used for managing credit exposure ("short" credit positions) and the Credit Valuation Adjustment ("CVA"), which reflects the credit quality of derivatives counterparty exposure ("long" credit positions), generally provides some natural offset.

Portfolio management activity in the second quarter of 2005 resulted in a net loss of \$46 million included in Trading revenue, largely due to credit spread widening on derivative counterparty exposure. The loss included \$56 million related to adjustments to the CVA and the derivatives used to manage this exposure. The loss was partially offset by \$10 million of net gains on derivatives used to manage the Firm's risk associated with accrual lending activities. These results compare to a net gain of \$29 million in the second quarter of 2004 as spreads generally tightened and included \$66 million of gains from adjustments to the CVA and the derivatives used to manage this exposure. These gains were partially offset by \$37 million of net losses on derivatives used to manage the Firm's risk associated with accrual lending activities.

Portfolio management activity in the first half of 2005 resulted in a net gain of \$13 million included in Trading revenue, largely due to general credit spread widening. This activity included \$45 million of net gains on derivatives used to manage the Firm's risk associated with accrual lending activities. These gains were partially offset by \$32 million of losses from adjustments to the CVA and the derivatives used to manage this exposure. These results compare to a gain of \$85 million in the first half of 2004 as spreads generally tightened and included \$100 million of gains from adjustments to the CVA and the derivatives used to manage this exposure. These gains were partially offset by \$15 million of net losses on derivatives used to manage the Firm's risk associated with accrual lending activities.

The Firm also actively manages its wholesale credit exposure through loan and commitment sales. During the second quarters of 2005 and 2004, the Firm sold \$1.1 billion and \$1.4 billion of loans and commitments, respectively. In connection with the management of its wholesale credit exposure, the Firm recognized gains of \$33 million during the second quarter of 2004. During the first six months of 2005 and 2004, the Firm sold \$2.1 billion and \$3.2 billion of loans and commitments, respectively, in connection with the management of its wholesale credit exposure, resulting in gains of \$44 million and losses of \$7 million, respectively. These activities are not related to the Firm's securitization activities, which are undertaken for liquidity and balance sheet management purposes. For a further discussion of securitization activity, see Note 12 on pages 76–79 of this Form 10–Q.

#### Dealer/client activity

As of June 30, 2005, the total notional amounts of protection purchased and sold by the dealer business were \$771 billion and \$820 billion, respectively, compared with \$501 billion and \$532 billion, respectively, at December 31, 2004. Although there is mismatch between these notional amounts, when securities used to risk manage certain derivative positions are taken into consideration and the notional amounts are adjusted to a duration-based equivalent basis or to reflect different degrees of subordination in tranched structures, in the Firm's view, the risk positions are largely matched.

#### Lending-related commitments

The contractual amount of wholesale lending-related commitments was \$314 billion at June 30, 2005, compared with \$309 billion at December 31, 2004. In the Firm's view, the total contractual amount of these instruments is not representative of the Firm's actual credit risk exposure or funding requirements. In determining the amount of credit risk exposure the Firm has to wholesale lending-related commitments, which is used as the basis for allocating credit risk capital to these instruments, the Firm has established a "loan-equivalent" amount for each commitment; this represents the portion of the unused commitment or other contingent exposure that is expected, based on average portfolio historical experience, to become outstanding in the event of a default by an obligor. The amount of the loan equivalents as of June 30, 2005, and December 31, 2004, was \$167 billion and \$162 billion, respectively.

#### Country exposure

The Firm has a comprehensive process for measuring and managing its exposures and risk in emerging markets countries – defined as those countries potentially vulnerable to sovereign events. Exposures to a country include all credit-related lending, trading and investment activities, whether cross-border or locally funded. Exposure amounts are adjusted for credit enhancements (e.g., guarantees and letters of credit) provided by third parties located outside the country, if the enhancements fully cover the country risk as well as the business risk. As of June 30, 2005, the Firm's exposure to any individual emerging markets country was not material.

# CONSUMER CREDIT PORTFOLIO

JPMorgan Chase's consumer portfolio consists primarily of residential mortgages and home equity loans, credit cards, auto and education financings and loans to small businesses. The domestic consumer portfolio reflects the benefit of diversification from both a product and a geographical perspective. The primary focus is on serving the prime consumer credit market.

The following table presents managed consumer credit—related information for the dates indicated:

# Consumer portfolio

|                                         | Credit        | Credit-related exposure |               |    |          |      | Nonperforming assets |  |  |  |
|-----------------------------------------|---------------|-------------------------|---------------|----|----------|------|----------------------|--|--|--|
| (in millions, except ratios)            | June 30, 2005 | Dec.                    | Dec. 31, 2004 |    | 30, 2005 | Dec. | . 31, 2004           |  |  |  |
| Home finance                            |               |                         |               |    |          |      |                      |  |  |  |
| Home equity and other                   | \$ 72,346     | \$                      | 67,837        | \$ | 368      | \$   | 416                  |  |  |  |
| Mortgage                                | 58,594        |                         | 56,816        |    | 294      |      | 257                  |  |  |  |
| Total Home finance                      | 130,940       | 1                       | 124,653       |    | 662      |      | 673                  |  |  |  |
| Auto & education finance                | 52,309        |                         | 62,712        |    | 190      |      | 193                  |  |  |  |
| Consumer & small business and other     | 14,678        |                         | 15,107        |    | 280      |      | 295                  |  |  |  |
| Credit card receivables – reported(a)   | 68,510        | 1                       | 64,575        |    | 9        |      | 8                    |  |  |  |
| Total consumer loans – reported         | 266,437       |                         | 267,047       |    | 1,141    |      | 1,169                |  |  |  |
| Credit card securitizations(a)(b)       | 68,808        |                         | 70,795        |    | _        |      | _                    |  |  |  |
| Total consumer loans – managed          | 335,245       |                         | 337,842       |    | 1,141    |      | 1,169                |  |  |  |
| Assets acquired in loan satisfactions   | NA            | L                       | NA            |    | 187      |      | 224                  |  |  |  |
| Total consumer related assets – managed | 335,245       |                         | 337,842       |    | 1,328    |      | 1,393                |  |  |  |
| Consumer lending-related commitments:   |               |                         |               |    |          |      |                      |  |  |  |
| Home finance                            | 58,839        | 1                       | 53,223        |    | NA       |      | NA                   |  |  |  |
| Auto & education finance                | 5,979         | 1                       | 5,193         |    | NA       |      | NA                   |  |  |  |
| Consumer & small business and other     | 5,199         |                         | 10,312        |    | NA       |      | NA                   |  |  |  |
| Credit cards                            | 538,396       | !                       | 532,468       |    | NA       |      | NA                   |  |  |  |
| Total lending-related commitments       | 608,413       |                         | 601,196       |    | NA       |      | NA                   |  |  |  |
| Total consumer credit portfolio         | \$ 943,658    | \$                      | 939,038       | \$ | 1,328    | \$   | 1,393                |  |  |  |

|                                     |      |         |         |           | Average an                            | nual net |      |         |          |          | Average ar    | nual net  |
|-------------------------------------|------|---------|---------|-----------|---------------------------------------|----------|------|---------|----------|----------|---------------|-----------|
|                                     |      | Net Cha | arge-of | fs.       | charge-off rate(d) ths ended June 30, |          |      | Net Cha | arge-off | s        | charge-of     | f rate(d) |
|                                     |      |         | Thr     | ee months |                                       |          |      |         | Six      | months e | nded June 30, |           |
| (in millions, except ratios)        | 2005 |         | 2004(c) |           | 2005                                  | 2004(c)  | 2005 |         | 2004(c)  |          | 2005          | 2004(c)   |
| Home finance                        |      |         |         |           |                                       |          |      |         |          |          |               |           |
| Home equity and other               | \$   | 30      | \$      | 23        | 0.17%                                 | 0.34%    | \$   | 65      | \$       | 48       | 0.19%         | 0.38%     |
| Mortgage                            |      | 8       |         | 5         | 0.07                                  | 0.05     |      | 14      |          | 8        | 0.06          | 0.04      |
| Total Home finance                  |      | 38      |         | 28        | 0.13                                  | 0.17     |      | 79      |          | 56       | 0.14          | 0.18      |
| Auto & education finance            |      | 47      |         | 31        | 0.36                                  | 0.29     |      | 130     |          | 71       | 0.48          | 0.34      |
| Consumer & small business and other |      | 29      |         | 21        | 0.81                                  | 2.06     |      | 57      |          | 38       | 0.78          | 1.82      |
| Credit card receivables - reported  |      | 711     |         | 259       | 4.25                                  | 6.07     |      | 1,384   |          | 529      | 4.25          | 6.22      |
| Total consumer loans – reported     |      | 825     |         | 339       | 1.32                                  | 1.05     |      | 1,650   |          | 694      | 1.34          | 1.10      |
| Credit card securitizations (b)     |      | 930     |         | 486       | 5.48                                  | 5.74     |      | 1,847   |          | 959      | 5.42          | 5.63      |
| Total consumer loans – managed      | \$   | 1,755   | \$      | 825       | 2.21%                                 | 2.03%    | \$   | 3,497   | \$       | 1,653    | 2.22%         | 2.07%     |
| Memo: Credit card – managed         | \$   | 1,641   | \$      | 745       | 4.87%                                 | 5.85%    | \$   | 3,231   | \$       | 1,488    | 4.85%         | 5.83%     |

<sup>(</sup>a) Past-due loans 90 days and over and accruing includes credit card receivables of \$1.0 billion and \$1.0 billion, and related credit card securitizations of \$1.1 billion and \$1.3 billion at June 30, 2005, and December 31, 2004, respectively.

<sup>(</sup>b) Represents securitized credit card receivables. For a further discussion of credit card securitizations, see Card Services on pages 27–29 of this Form 10–Q.

<sup>(</sup>c) Heritage JPMorgan Chase only.

<sup>(</sup>d) Net charge-off rates exclude average HFS retail loans in the amount of \$14.6 billion and \$15.6 billion for the three months ended June 30, 2005 and 2004, respectively, and \$15.2 billion and \$15.5 billion for the six months ended June 30, 2005 and 2004, respectively. Card Services has no average held-for-sale loans.

NA- Not applicable.

Total managed consumer loans as of June 30, 2005, were \$335 billion, down from \$338 billion at year-end 2004. The decrease resulted from a smaller auto portfolio reflecting multiple factors: the \$2.3 billion securitization, the sale of the \$2 billion recreational vehicle loan portfolio, a targeted reduction of the lease portfolio and lower prime loan production volumes. Growth in Home Finance loans partially offset these declines. Consumer lending-related commitments increased slightly to \$608 billion at June 30, 2005. The following discussion relates to the specific loan and lending-related categories within the consumer portfolio:

#### Retail Financial Services

Loan balances for Retail Financial Services were \$198 billion at June 30, 2005, down approximately \$5 billion, or 2%, from December 31, 2004. The decrease was driven primarily by a smaller auto portfolio reflecting multiple factors: the \$2.3 billion securitization, the sale of the \$2 billion recreational vehicle loan portfolio, a targeted reduction of the lease portfolio and lower prime loan production volumes. Growth in Home Finance loans partially offset these declines. The net charge-off rate was 0.25% and 0.29% for the second quarter of 2005 and first half of 2005, respectively, a decrease of 4 basis points and 1 basis point from the comparable prior year periods. The decrease was primarily attributable to the absence of the recreational vehicle loan portfolio and improved credit trends in most consumer lending portfolios. These benefits were partially offset by the merger. The Firm proactively manages its retail credit operation. Ongoing efforts include continual review and enhancement of credit underwriting criteria and refinement of pricing and risk management models.

Home Finance: Home Finance loans were \$131 billion as of June 30, 2005, up \$6 billion, or 5%, from December 31, 2004. The loan balances comprised \$72 billion of home equity and other loans and \$59 billion of mortgages, including mortgage loans held-for-sale. Lower warehouse mortgage loan balances, driven by lower prime mortgage originations, were offset by higher retained balances in home equity and subprime mortgage loans. Home Finance provides real estate lending to the full spectrum of credit borrowers and maintains a geographic distribution of consumer real estate loans that is well diversified.

Auto & Education Finance: Loan balances in Auto & Education Finance totaled \$52 billion at June 30, 2005, down \$10 billion from year-end 2004. The decrease was attributable to a \$2.3 billion auto loan securitization, the sale of a \$2 billion recreational vehicle loan portfolio in the first quarter of 2005, a decline in auto lease outstandings from \$8 billion to \$6 billion, and lower prime auto loan originations. During 2004, the Firm completed a strategic review of all consumer lending portfolio segments, which resulted in the Firm choosing to de-emphasize vehicle leasing. It is anticipated that, over time, vehicle leases will account for a smaller share of loan balances and exposure. This strategic review also resulted in the aforementioned sale of the \$2 billion recreational vehicle portfolio in the first quarter of 2005. The remaining Auto & education loan portfolio reflects a high concentration of prime-quality credits.

Consumer & small business and other: As of June 30, 2005, Small business & other consumer loans declined slightly from 2004 year-end levels of \$15 billion. This portfolio segment is primarily composed of loans to small businesses, which consists of highly collateralized loans, often with personal loan guarantees.

#### Card Services

JPMorgan Chase analyzes its credit card portfolio on a managed basis, which includes credit card receivables on the consolidated balance sheet and those receivables sold to investors through securitization. Managed credit card receivables were \$137 billion at June 30, 2005, an increase of \$2 billion from year-end 2004.

Consumer credit quality trends continue to improve overall, benefiting from continued low levels of delinquencies as reflected in the decrease in the managed credit card net charge-off rate to 4.87% and 4.85% in the second quarter of 2005 and year-to-date 2005, respectively, from 5.85% and 5.83% in the comparable prior year periods. Management continues its emphasis on credit risk management, including disciplined underwriting and account management practices targeted to the prime and superprime credit sectors. Credit risk management tools used to manage the level and volatility of losses for credit card accounts have been continually updated, and, where appropriate, adjusted with the goal of reducing credit risk. The managed credit card portfolio continues to reflect a well-seasoned portfolio that has good U.S. geographic diversification.

The Firm plans to begin implementing new minimum-payment rules in the Card Services business during the third quarter of 2005 that will result in higher required payments from some customers. It is anticipated that this may increase delinquency and net charge-off rates in 2006. The magnitude of the impact is currently being assessed. The Firm expects the level of bankruptcy filings to accelerate prior to the October 2005 effective date of the bankruptcy legislation signed into law on April 20, 2005. Bankruptcy filings subsequent to the October 2005 effective date are expected to normalize.

#### ALLOWANCE FOR CREDIT LOSSES

For a discussion of the components of the allowance for credit losses, see Critical accounting estimates used by the Firm on page 77 and Note 12 on pages 102–103 of the JPMorgan Chase 2004 Annual Report. At June 30, 2005, management deemed the allowance for credit losses to be sufficient to absorb losses that are inherent in the portfolio, including losses that are not specifically identified, or for which the size of the loss has not yet been fully determined.

| Six months ended June 30,(a)              |    |                             |    | 2005                        |    |                |    |           |    | 2004     |    |         |
|-------------------------------------------|----|-----------------------------|----|-----------------------------|----|----------------|----|-----------|----|----------|----|---------|
| (in millions)                             | W  | Wholesale                   |    | Consumer                    |    | Total          |    | Wholesale |    | Consumer |    | Total   |
| Loans:                                    |    |                             |    |                             |    |                |    |           |    |          |    |         |
| Beginning balance at January 1            | \$ | 3,098                       | \$ | 4,222                       | \$ | 7,320          | \$ | 2,204     | \$ | 2,319    | \$ | 4,523   |
| Gross charge-offs                         |    | (92)                        |    | (1,950)                     |    | (2,042)        |    | (340)     |    | (791)    |    | (1,131) |
| Gross recoveries                          |    | 153                         |    | 300                         |    | 453            |    | 198       |    | 97       |    | 295     |
| Net charge-offs                           |    | 61                          |    | (1,650)                     |    | (1,589)        |    | (142)     |    | (694)    |    | (836)   |
| Provision for loan losses                 |    | (550)                       |    | 1,617                       |    | 1,067          |    | (346)     |    | 628      |    | 282     |
| Other                                     |    | (5)                         |    | 1                           |    | (4)            |    | (1)       |    | (1)      |    | (2)     |
| Ending balance at June 30                 | \$ | <b>2,604</b> <sub>(b)</sub> | \$ | <b>4,190</b> <sub>(c)</sub> | \$ | 6,794          | \$ | 1,715     | \$ | 2,252    | \$ | 3,967   |
| Lending-related commitments:              |    |                             |    |                             |    |                |    |           |    |          |    |         |
| Beginning balance at January 1            | \$ | 480                         | \$ | 12                          | \$ | 492            | \$ | 320       | \$ | 4        | \$ | 324     |
| Provision for lending-related commitments |    | (54)                        |    | 1                           |    | (53)           |    | (63)      |    | (1)      |    | (64)    |
| Ending balance at June 30                 | \$ | 426                         | \$ | 13                          | \$ | <b>439</b> (d) | \$ | 257       | \$ | 3        | \$ | 260     |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Includes \$314 million of asset-specific and \$2.3 billion of formula-based allowance. Included within the formula-based allowance is \$1.6 billion related to a statistical calculation, and adjustments to the statistical calculation of \$686 million.
- (c) Includes \$3.1 billion and \$1.1 billion of the consumer statistical component and adjustments to the statistical component, respectively.
- (d) Includes \$104 million of asset-specific and \$335 million of formula-based allowance at June 30, 2005. The formula-based allowance for lending-related commitments is based on statistical calculation. There is no adjustment to the statistical calculation for lending-related commitments.

The Allowances for loan losses and lending-related commitments (collectively referred to as the allowance for credit losses) each have two components: asset-specific and formula-based. See Note 12 on pages 102–103 of the JPMorgan Chase 2004 Annual Report for a further discussion. The increase in the allowance for credit losses from June 30, 2004, was primarily driven by the Merger. The reduction in the allowance for credit losses of \$579 million from December 31, 2004, was primarily driven by improving credit quality in the wholesale businesses and to a lesser extent refinements in the data used to estimate the wholesale allowance for credit losses.

Loans: Excluding held-for-sale loans, the Allowance for loan losses represented 1.76% of loans at June 30, 2005, compared with 1.94% at December 31, 2004. The wholesale component of the Allowance was \$2.6 billion as of June 30, 2005, a decrease from year-end 2004. As of June 30, 2005, the asset-specific allowance was \$314 million and the formula-based allowance was \$2.3 billion (consisting of \$1.6 billion of allowance related to the statistical calculation and \$686 million of adjustments to the statistical calculation). This compares to \$469 million of asset-specific and \$2.6 billion of the formula-based allowances (consisting of \$1.6 billion of allowance related to the statistical calculation and \$990 million of adjustments to the statistical calculation) as of December 31, 2004. Improvement in credit quality resulted in decreases in both the asset-specific and the formula-based allowances. During the second quarter 2005, the Firm refined its historical and market-based inputs used for estimating the formula-based allowance. These refinements resulted in an increase to the statistical calculation and a decrease to the adjustments to the statistical calculation, the portion of the formula-based allowance that covers estimate imprecision; these adjustments were largely offsetting. The consumer component of the allowance was \$4.2 billion as of June 30, 2005, and remained essentially unchanged from December 31, 2004.

Lending-related commitments: This allowance is reported in Other liabilities and was \$439 million at June 30, 2005, compared with \$492 million at December 31, 2004, reflecting improved credit quality in the wholesale businesses.

# Provision for credit losses

For a discussion of the reported Provision for credit losses, see page 9 of this Form 10–Q. The managed provision for credit losses for the three and six months ended June 30, 2005, which reflects credit card securitizations, increased from the corresponding periods in 2004 primarily due to the Merger.

|                                              |                | D C          |            |    | lending | ion for<br>related |      | T  | . 1              | . r. 1 |       |
|----------------------------------------------|----------------|--------------|------------|----|---------|--------------------|------|----|------------------|--------|-------|
| There are 1-1 I are 20 (a) (in million)      | <del>- ,</del> | Provision fo |            | _  |         | tments             | 004  |    | otal provision f |        |       |
| Three months ended June 30,(a) (in millions) |                | 2005         | 2004       |    | 005     |                    | 004  |    | 2005             |        | 2004  |
| Investment Bank                              | \$             | (271)        | \$<br>(96) | \$ | (72)    | \$                 | (32) | \$ | (343)            | \$     | (128) |
| Commercial Banking                           |                | 116          | 23         |    | 26      |                    | (4)  |    | 142              |        | 19    |
| Treasury & Securities Services               |                | 2            | 3          |    | _       |                    | _    |    | 2                |        | 3     |
| Asset & Wealth Management                    |                | (18)         | (3)        |    | (2)     |                    | (1)  |    | (20)             |        | (4)   |
| Corporate                                    |                | 1            | (27)       |    | _       |                    | _    |    | 1                |        | (27)  |
| Total Wholesale                              |                | (170)        | (100)      |    | (48)    |                    | (37) |    | (218)            |        | (137) |
| Retail Financial Services                    |                | 95           | 78         |    | (1)     |                    | _    |    | 94               |        | 78    |
| Card Services – reported                     |                | 711          | 262        |    | _       |                    | _    |    | 711              |        | 262   |
| Total Consumer                               |                | 806          | 340        |    | (1)     |                    | _    |    | 805              |        | 340   |
| Total provision                              |                | 636          | 240        |    | (49)    |                    | (37) |    | 587              |        | 203   |
| Credit card securitizations                  |                | 930          | 486        |    | _       |                    | _    |    | 930              |        | 486   |
| Total managed provision                      | \$             | 1,566        | \$<br>726  | \$ | (49)    | \$                 | (37) | \$ | 1,517            | \$     | 689   |

|                                            |              |            |       |    | Provis  | ion for |      |    |                 |            |        |
|--------------------------------------------|--------------|------------|-------|----|---------|---------|------|----|-----------------|------------|--------|
|                                            |              |            |       |    | lending | related |      |    |                 |            |        |
|                                            | Provision fo | r loan los | sses  |    | commi   | tments  |      | 7  | Total provision | for credit | losses |
| Six months ended June 30,(a) (in millions) | <br>2005     |            | 2004  | 2  | 005     | 2       | 004  |    | 2005            |            | 2004   |
| Investment Bank                            | \$<br>(627)  | \$         | (257) | \$ | (82)    | \$      | (59) | \$ | (709)           | \$         | (316)  |
| Commercial Banking                         | 108          |            | 8     |    | 28      |         | (2)  |    | 136             |            | 6      |
| Treasury & Securities Services             | (3)          |            | 4     |    | 2       |         | _    |    | (1)             |            | 4      |
| Asset & Wealth Management                  | (25)         |            | 8     |    | (2)     |         | (2)  |    | (27)            |            | 6      |
| Corporate                                  | (3)          |            | (109) |    | _       |         | _    |    | (3)             |            | (109)  |
| Total Wholesale                            | (550)        |            | (346) |    | (54)    |         | (63) |    | (604)           |            | (409)  |
| Retail Financial Services                  | 187          |            | 133   |    | 1       |         | (1)  |    | 188             |            | 132    |
| Card Services – reported                   | 1,430        |            | 495   |    | _       |         | _    |    | 1,430           |            | 495    |
| Total Consumer                             | 1,617        |            | 628   |    | 1       |         | (1)  |    | 1,618           |            | 627    |
| Total provision                            | 1,067        |            | 282   |    | (53)    |         | (64) |    | 1,014           |            | 218    |
| Credit card securitizations                | 1,847        |            | 959   |    | _       |         | _    |    | 1,847           |            | 959    |
| Total managed provision                    | \$<br>2,914  | \$         | 1,241 | \$ | (53)    | \$      | (64) | \$ | 2,861           | \$         | 1,177  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

It is expected that the provision for credit losses for the wholesale business will return to a more normal level over time. Factors that could affect the level of charge-offs and nonperforming loans in the wholesale portfolios include, among others, a deterioration in the global economy, interest rate movements, changes in the U.S. and international debt and equity markets, and portfolio mix. While consumer credit quality is currently anticipated to remain relatively stable over the remainder of the year, significant deterioration in the U.S. economy could materially change this expectation. Factors that could affect the level of charge-offs and nonperforming loans in the RFS and CS portfolios include, among others, changes in consumer behavior, bankruptcy trends, portfolio seasoning, interest rate movements and portfolio mix.

#### MARKET RISK MANAGEMENT

#### Risk management process

For a discussion of the Firm's market risk management organization, see pages 70-74 of JPMorgan Chase's 2004 Annual Report.

#### Value-at-risk

JPMorgan Chase's statistical risk measure, VAR, gauges the potential loss from adverse market moves in an ordinary market environment and provides a consistent cross-business measure of risk profiles and levels of risk diversification. VAR is used to compare risks across businesses, to monitor limits and to allocate economic capital to the business segments. VAR provides risk transparency in a normal trading environment. Each business day the Firm undertakes a comprehensive VAR calculation that includes both its trading and its nontrading activities. VAR for nontrading activities measures the amount of potential change in economic value. The Firm calculates VAR using a one-day time horizon and a 99% confidence level. This means the Firm would expect to incur losses greater than that predicted by VAR estimates only once in every 100 trading days, or about 2.5 times a year. For a further discussion of the Firm's VAR methodology, see pages 71–73 of JPMorgan Chase's 2004 Annual Report.

Trading VAR IB trading VAR by risk type and credit portfolio VAR(a)

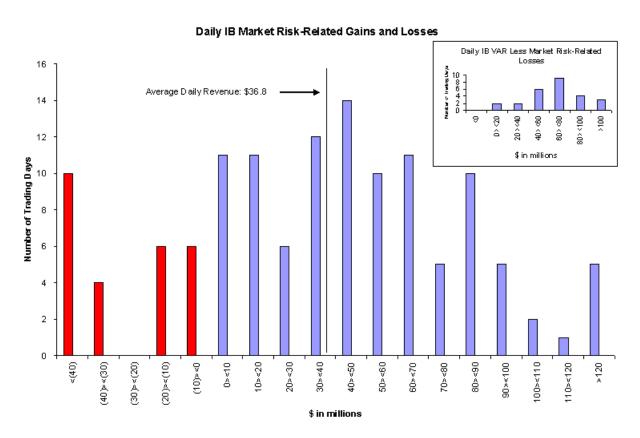
|                                             |                   | 20               | 005 |              |     |                   | 2004(f) |               |    |              |    |               |      |                |
|---------------------------------------------|-------------------|------------------|-----|--------------|-----|-------------------|---------|---------------|----|--------------|----|---------------|------|----------------|
| Six months ended June 30, (b) (in millions) | verage<br>VAR     | <br>nimum<br>VAR |     | ximum<br>VAR | Jun | At<br>e 30, 2005  |         | verage<br>VAR |    | nimum<br>VAR |    | aximum<br>VAR | June | At<br>30, 2004 |
| By risk type:                               |                   |                  |     |              |     |                   |         |               |    |              |    |               |      |                |
| Fixed income                                | \$<br>70.0        | \$<br>44.0       | \$  | 110.2        | \$  | 93.9              | \$      | 75.1          | \$ | 47.8         | \$ | 117.5         | \$   | 108.2          |
| Foreign exchange                            | 21.7              | 16.7             |     | 30.0         |     | 20.4              |         | 19.3          |    | 10.5         |    | 32.8          |      | 17.9           |
| Equities                                    | 32.1              | 15.3             |     | 64.9         |     | 46.3              |         | 34.3          |    | 24.9         |    | 57.8          |      | 25.0           |
| Commodities and other                       | 12.1              | 6.5              |     | 23.2         |     | 21.0              |         | 8.1           |    | 6.9          |    | 11.4          |      | 9.1            |
| Less: portfolio diversification             | <b>(52.3)</b> (d) | $NM_{(e)}$       |     | $NM_{(e)}$   |     | <b>(69.8)</b> (d) |         | (45.9)(d)     |    | $NM_{(e)}$   |    | $NM_{(e)}$    |      | (53.0)(d)      |
| Total trading VAR                           | \$<br>83.6        | \$<br>52.9       | \$  | 129.9        | \$  | 111.8             | \$      | 90.9          | \$ | 59.8         | \$ | 125.2         | \$   | 107.2          |
| Credit portfolio VAR(c)                     | 13.4              | 11.3             |     | 16.6         |     | 16.6              |         | 14.8          |    | 13.0         |    | 16.6          |      | 14.8           |
| Less: portfolio diversification             | <b>(10.8)</b> (d) | $NM_{(e)}$       |     | $NM_{(e)}$   |     | <b>(15.3)</b> (d) |         | (8.0)(d)      |    | $NM_{(e)}$   |    | $NM_{(e)}$    |      | (8.2)(d)       |
| Total trading and credit                    |                   |                  |     |              | •   |                   |         |               |    | •            |    | •             |      |                |
| portfolio VAR                               | \$<br>86.2        | \$<br>57.4       | \$  | 129.9        | \$  | 113.1             | \$      | 97.7          | \$ | 65.0         | \$ | 131.6         | \$   | 113.8          |

- (a) Includes all mark-to-market trading activities in the IB, plus available-for-sale securities held for the IB's proprietary purposes (included within Fixed income). Amounts exclude VAR related to the Firm's private equity business. For a discussion of Private equity risk management, see page 61 of this Form 10–Q.
- (b) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (c) Includes VAR on derivative credit valuation adjustments, credit valuation adjustment hedges and mark-to-market hedges of the accrual loan portfolio, which are all reported in Trading revenue. This VAR does not include the accrual loan portfolio, which is not marked to market.
- (d) JPMorgan Chase's average and period-end VARs are less than the sum of the VARs of its market risk components, due to risk offsets resulting from portfolio diversification.
- (e) Designated as NM because the minimum and maximum may occur on different days for different risk components, and hence it is not meaningful to compute a portfolio diversification effect.
- (f) For the six months ended June 30, 2004, amounts have been revised to reflect the reclassification of hedge fund investments, reclassification of Treasury positions to portfolios outside the IB, and the inclusion of available-for-sale securities held for the IB's proprietary purposes.

The largest contributor to the IB trading VAR in the second quarter and first half of 2005, respectively, was fixed income risk. Before portfolio diversification, fixed income risk accounted for 52% of the average IB Trading Portfolio VAR for 2005. The diversification effect, which on average reduced the daily average Trading Portfolio VAR by \$52.3 million in the first half of 2005, reflects the fact that the risks are not perfectly correlated. The risk of a portfolio of positions is therefore usually less than the sum of the risks of the positions themselves. Average IB trading and Credit Portfolio VAR during the first half of 2005 declined to \$86.2 million, compared with \$97.7 million for the same period in 2004. The decrease was driven by a decline in fixed income risk positions. Compared with the first quarter of 2005, second quarter average Total trading and Credit Portfolio VAR increased \$31.9 million, from \$70.0 million to \$101.9 million for the three months ended June 30, 2005. This increase was driven by higher levels in fixed income and equity value-at-risk measures; the latter driven by a few concentrated client-related positions. In July, value-at-risk levels returned to levels consistent with the first quarter of 2005. In general, over the course of a year, VAR exposures can vary significantly as trading positions change and market volatility fluctuates.

# VAR backtesting

To evaluate the soundness of its VAR model, the Firm conducts daily backtesting of trading VAR against actual financial results, based on daily market risk—related revenue. Market risk—related revenue is defined as the daily change in value of the mark-to-market trading portfolios plus any trading-related net interest income, brokerage commissions, underwriting fees or other revenue. The Firm's definition of market risk—related revenue is consistent with the FRB's implementation of the Basel Committee's market risk capital rules. The histogram below illustrates the daily market risk—related gains and losses for the IB trading businesses for the six months ended June 30, 2005. The chart shows that the IB posted market risk—related gains on 103 out of 129 days in this period, with 8 days exceeding \$100 million. The inset graph looks at those days on which the IB experienced losses and depicts the amount by which VAR exceeded the actual loss on each of those days. Losses were sustained on 26 days, and no losses exceeded the VAR measure.



# Economic value stress testing

While VAR reflects the risk of loss due to unlikely events in normal markets, stress testing captures the Firm's exposure to unlikely but plausible events in abnormal markets. The Firm conducts economic-value stress tests monthly for both its trading and its nontrading activities, using multiple scenarios for both types of activities. Scenarios are continually reviewed and updated to reflect changes in the Firm's risk profile and economic events. Stress testing is as important as VAR in measuring and controlling risk. Stress testing enhances the understanding of the Firm's risk profile and loss potential and is used for monitoring limits, cross-business risk measurement and economic capital allocation. It also helps the Firm understand how the economic value of its balance sheet (not the amounts reported under U.S. GAAP) would change under certain scenarios.

Based on the Firm's stress scenarios, the stress-test loss (pre-tax) in the IB's trading portfolio ranged from \$469 million to \$1.1 billion for the six months ended June 30, 2005, and from \$226 million to \$1.2 billion for the six months ended June 30, 2004. The 2005 results reflect the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only. In addition, the 2004 amounts have been revised to reflect the reclassification of Treasury positions to portfolios outside the IB and the inclusion of available-for-sale securities held for the IB's proprietary purposes.

For a further discussion of the Firm's stress-testing methodology, see page 73 of JPMorgan Chase's 2004 Annual Report.

#### Earnings-at-risk stress testing

The VAR and stress-test measures described above illustrate the total economic sensitivity of the Firm's balance sheet to changes in market variables. The effect of interest rate exposure on reported Net income is also critical. Interest rate risk exposure in the Firm's core nontrading business activities (i.e., asset/liability management positions) results from on- and off-balance sheet positions. The Firm conducts simulations of NII for its nontrading activities under a variety of interest rate scenarios, which are consistent with the scenarios used for economic-value stress testing. Earnings-at-risk tests measure the potential change in the Firm's Net interest income over the next 12 months. These tests highlight exposures to various rate-sensitive factors, such as the rates themselves (e.g., the prime lending rate), pricing strategies on deposits, optionality and changes in product mix. The tests include forecasted balance sheet changes, such as asset sales and securitizations, as well as prepayment and reinvestment behavior.

Earnings-at-risk can also result from changes in the slope of the yield curve, because the Firm has the ability to lend at fixed rates and borrow at variable or short-term fixed rates. Based on these scenarios, the Firm's earnings would be negatively affected by a sudden and unanticipated increase in short-term rates without a corresponding increase in long-term rates. Conversely, higher long-term rates are generally beneficial to earnings, particularly when the increase is not accompanied by rising short-term rates

Immediate changes in interest rates present a limited view of risk, and so a number of alternative scenarios are also reviewed. These scenarios include the implied forward curve, nonparallel rate shifts and severe interest rate shocks on selected key rates. These scenarios are intended to provide a comprehensive view of JPMorgan Chase's earnings-at-risk over a wide range of outcomes.

JPMorgan Chase's 12-month pre-tax earnings sensitivity profile as of June 30, 2005, and December 31, 2004, were as follows:

|                   |    | ]     | mmediate ( | change in rate | S  |       |
|-------------------|----|-------|------------|----------------|----|-------|
| (in millions)     | +  | 200bp | +1         | 00bp           | -1 | .00bp |
| June 30, 2005     | \$ | (442) | \$         | (139)          | \$ | 131   |
| December 31, 2004 |    | (557) |            | (164)          |    | (180) |

The Firm's risk to rising and falling interest rates is largely due to corresponding increases and decreases in short-term funding costs. The Firm's risk to rising rates is due to balance sheet growth and portfolio positioning, including both securities and derivative instruments.

#### OPERATIONAL RISK MANAGEMENT

For a discussion of JPMorgan Chase's operational risk management, refer to page 75 of JPMorgan Chase's 2004 Annual Report.

#### REPUTATION AND FIDUCIARY RISK MANAGEMENT

For a discussion of the Firm's Reputation and Fiduciary Risk Management, see page 76 of JPMorgan Chase's 2004 Annual Report.

#### PRIVATE EQUITY RISK MANAGEMENT

For a discussion of Private Equity Risk Management, see page 76 of JPMorgan Chase's 2004 Annual Report. At June 30, 2005, the carrying value of the private equity portfolio was \$6.4 billion.

# SUPERVISION AND REGULATION

The following discussion should be read in conjunction with the Supervision and Regulation section on pages 1-4 of JPMorgan Chase's 2004 Form 10-K.

# Dividends

JPMorgan Chase's bank subsidiaries could pay dividends to their respective bank holding companies, without the approval of their relevant banking regulators, in amounts up to the limitations imposed upon such banks by regulatory restrictions. These limitations, in the aggregate, totaled approximately \$8.3 billion at June 30, 2005.

# CRITICAL ACCOUNTING ESTIMATES USED BY THE FIRM

JPMorgan Chase's accounting policies and use of estimates are integral to understanding its reported results. The Firm's most complex accounting estimates require management's judgment to ascertain the valuation of assets and liabilities. The Firm has established detailed policies and control procedures intended to ensure that valuation methods, including any judgments made as part of such methods, are well controlled, independently reviewed and applied consistently from period to period. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The Firm believes its estimates for determining the valuation of its assets and liabilities are appropriate. For further description of the Firm's critical accounting estimates involving significant management valuation judgments, see pages 77–79 and the Notes to consolidated financial statements in JPMorgan Chase's 2004 Annual Report.

#### Allowance for credit losses

JPMorgan Chase's allowance for credit losses covers the wholesale and consumer loan portfolios as well as the Firm's portfolio of wholesale lending-related commitments. The Allowance for loan losses is intended to adjust the value of the Firm's loan assets for probable credit losses as of the balance sheet date. For a further discussion of the methodologies used in establishing the Firm's Allowance for credit losses, see Note 12 on pages 102–103 of JPMorgan Chase's 2004 Annual Report. The methodology for calculating the Allowance for loan losses and allowance for lending-related commitments involves significant judgment. For a further description of these judgments, see the JPMorgan Chase 2004 Annual Report; for amounts recorded as of June 30, 2005 and 2004, see Allowance for credit losses on page 57, and Note 11 on page 76 of this Form 10–O.

# Fair value of financial instruments

A portion of JPMorgan Chase's assets and liabilities are carried at fair value, including trading assets and liabilities, AFS securities and private equity investments. Held-for-sale loans and mortgage servicing rights ("MSRs") are carried at the lower of fair value or cost. At June 30, 2005, approximately \$387 billion of the Firm's assets were recorded at fair value.

# Trading and available-for-sale portfolios

The following table summarizes the Firm's trading and available-for-sale portfolios by valuation methodology at June 30, 2005:

|                                                                 | Trading      | gassets        | Trading    | liabilities    |            |
|-----------------------------------------------------------------|--------------|----------------|------------|----------------|------------|
|                                                                 | Securities   |                | Securities |                | AFS        |
|                                                                 | purchased(a) | Derivatives(b) | sold(a)    | Derivatives(b) | securities |
| Fair value based on:                                            |              |                |            |                |            |
| Quoted market prices                                            | 89%          | 1%             | 98%        | 1%             | 93%        |
| Internal models with significant observable market parameters   | 9            | 98             | 1          | 98             | 6          |
| Internal models with significant unobservable market parameters | 2            | 1              | 1          | 1              | 1          |
| Total                                                           | 100%         | 100%           | 100%       | 100%           | 100%       |

- (a) Reflected as debt and equity instruments on the Firm's Consolidated balance sheets.
- (b) Based on gross mark-to-market valuations of the Firm's derivatives portfolio prior to netting positions pursuant to FIN 39, as cross-product netting is not relevant to an analysis based upon valuation methodologies.

#### ACCOUNTING AND REPORTING DEVELOPMENTS

# Accounting for income taxes - repatriation of foreign earnings under the American Jobs Creation Act of 2004

In December 2004, the FASB issued FSP SFAS 109-2, which provides accounting and disclosure guidance for the foreign earnings repatriation provision within the American Jobs Creation Act of 2004 (the "Act"). The Act was signed into law on October 22, 2004.

The Act creates a temporary incentive for U.S. companies to repatriate accumulated foreign earnings at a substantially reduced U.S. effective tax rate by providing a dividends received deduction on the repatriation of certain foreign earnings to the U.S. taxpayer (the "repatriation provision"). The new deduction is subject to a number of limitations and requirements.

Clarification of key elements of the repatriation provision from Congress or the U.S. Treasury Department may affect an enterprise's evaluation of the effect of the Act on its plan for repatriation or reinvestment of foreign earnings. The FSP provides a practical exception to the SFAS 109 requirement to reflect the effect of a new tax law in the period of enactment because of the lack of clarification of certain provisions of the Act and the timing of the enactment. Thus, companies have additional time to assess the effect of the Act on their plans for reinvestment or repatriation of foreign earnings for purposes of applying SFAS 109. A company should apply the provisions of SFAS 109 (i.e., reflect the tax impact in the financial statements) in the period in which it makes the decision to repatriate or reinvest unremitted foreign earnings in accordance with the Act. Decisions can be made in stages (e.g., by foreign country). The repatriation provision is effective for either the 2004 or 2005 tax years for calendar year taxpayers.

The range of possible amounts that may be considered by the Firm for repatriation under this provision is between zero and \$1.9 billion. The Firm is currently assessing the impact of the repatriation provision and, at this time, cannot reasonably estimate the related range of income tax effects of such repatriation provision. Accordingly, the Firm has not reflected the tax effect of the repatriation provision in income tax expense or income tax liabilities.

# Accounting for share-based payments

In December 2004, the FASB issued SFAS 123R, which revises SFAS 123 and supersedes APB 25. In March 2005, the SEC issued SAB 107 which provides interpretive guidance on SFAS 123R. Accounting and reporting under SFAS 123R is generally similar to the SFAS 123 approach. However, SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. SFAS 123R permits adoption using one of two methods – modified prospective or modified retrospective. In April 2005, the Securities and Exchange Commission approved a new rule that, for public companies, delays the effective date of SFAS 123R to no later than January 1, 2006. The Firm intends to adopt SFAS 123R on January 1, 2006, under the modified prospective method.

The Firm has continued to account for stock options that were outstanding as of December 31, 2002, under APB 25 using the intrinsic value method. Therefore, compensation expense for some previously-granted awards that was not recognized under SFAS 123 will be recognized under SFAS 123R. Had the Firm adopted SFAS 123R in prior periods, the impact would have approximated the impact of SFAS 123 as described in Note 6 on page 72 of this Form 10–Q.

In May 2005, the Securities and Exchange Commission provided guidance on accounting for share-based payments that are retained upon retirement. Prior to 2005, the Firm granted certain awards with accelerated vesting upon an employee's retirement with no substantive future service requirements. For those awards, the Firm's policy has been not to accelerate recognition of expense to the retirement eligibility date. Awards granted to employees who are or will become retirement eligible prior to the vesting date represent an immaterial portion of the total awards granted each year.

# Accounting for variable interest entities

The application of FIN 46R involves significant judgment and interpretation by management. The Firm is aware of differing interpretations being developed among accounting professionals and the EITF with regard to analyzing derivatives under FIN 46R. At its March 2005 meeting, the EITF suspended further deliberations subject to actions by the Financial Accounting Standard Board. Timing of these actions is not certain.

# Accounting for conditional asset retirement obligations

In March 2005, FASB issued FIN 47 to clarify the term "conditional asset retirement obligation" as used in SFAS 143. Conditional asset retirement obligations are legal obligations to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the company. The obligation to perform the asset retirement activity is unconditional even though uncertainty exists about the timing and/or method of settlement. FIN 47 clarifies that a company is required to recognize a liability for the fair value of the conditional asset retirement obligation if the fair value of the liability can be reasonably estimated and provides guidance for determining when a company would have sufficient information to reasonably estimate the fair value of the obligation. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Firm is currently assessing the impact of this interpretation.

# $\label{lem:consolidated} JPMORGAN\ CHASE\ \&\ CO.$ CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in millions, except per share data)

| Three months ended June 30, |                      |                                                                                                                                                                                             | ne 30, <i>(a)</i>                                                                                                                                                                                        | Six months ended June 30, (a)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------------------|----------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                             | 2005                 |                                                                                                                                                                                             | 2004                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2005                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| \$                          | 961                  | \$                                                                                                                                                                                          | 893                                                                                                                                                                                                      | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,954                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1,585                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 387                  |                                                                                                                                                                                             | 873                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2,246                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2,593                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 851                  |                                                                                                                                                                                             | 412                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,671                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 826                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 2,541                |                                                                                                                                                                                             | 1,814                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 5,039                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 3,650                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 407                  |                                                                                                                                                                                             | 460                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 362                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 892                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 336                  |                                                                                                                                                                                             | 294                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 698                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 488                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 1,763                |                                                                                                                                                                                             | 631                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3,497                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1,236                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 496                  |                                                                                                                                                                                             | 260                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 697                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 392                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 7,742                |                                                                                                                                                                                             | 5,637                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 16,164                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 11,662                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                             | 10,949               |                                                                                                                                                                                             | 5,614                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 21,581                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 11,240                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                             | 5,948                |                                                                                                                                                                                             | 2,620                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 11,355                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5,260                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 5,001                |                                                                                                                                                                                             | 2,994                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 10,226                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5,980                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 12,743               |                                                                                                                                                                                             | 8,631                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 26,390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 17,642                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                             | 587                  |                                                                                                                                                                                             | 203                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,014                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 218                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                             | 4,266                |                                                                                                                                                                                             | 2,943                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 8,968                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 6,245                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 580                  |                                                                                                                                                                                             | 440                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,105                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 871                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 896                  |                                                                                                                                                                                             | 786                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,816                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1,605                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 1,130                |                                                                                                                                                                                             | 752                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2,204                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1,568                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             | 537                  |                                                                                                                                                                                             | 202                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,020                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 401                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 954                  |                                                                                                                                                                                             | 511                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 958                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 385                  |                                                                                                                                                                                             | 79                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 768                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 158                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 11,806                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 90                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 3,700                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 15,596                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                             | .,                   |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | .,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | - ,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                             | 1,257                |                                                                                                                                                                                             | (1.075)                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 4,540                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1,828                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | ,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 446                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| \$                          | 994                  | \$                                                                                                                                                                                          |                                                                                                                                                                                                          | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1,382                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| \$                          | 991                  | \$                                                                                                                                                                                          | (561)                                                                                                                                                                                                    | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 3,250                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1,356                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                             |                      |                                                                                                                                                                                             |                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| S                           | 0.28                 | \$                                                                                                                                                                                          | (0.27)                                                                                                                                                                                                   | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 0.93                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 0.67                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Ψ                           | 0.28                 | Ψ                                                                                                                                                                                           | (0.27)                                                                                                                                                                                                   | Ψ                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0.91                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Ψ                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0.65                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                             | 3,493.0              |                                                                                                                                                                                             | 2.042.8                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3,505.2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2.037.6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                             | 3,548.3              |                                                                                                                                                                                             | 2,042.8                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3,559.0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2,096.3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| \$                          | 0.34                 | \$                                                                                                                                                                                          | 0.34                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 0.68                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 0.68                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                             | \$<br>\$<br>\$<br>\$ | \$ 961 387 851 2,541 407 336 1,763 496 7,742  10,949 5,948 5,001 12,743  587  4,266 580 896 1,130 537 954 385 8,748 279 1,872 10,899  1,257 263 \$ 994 \$ 991  \$ 0.28 0.28 3,493.0 3,548.3 | \$ 961 \$ 387 851 2,541 407 336 1,763 496 7,742 10,949 5,948 5,001 12,743 587 4,266 580 896 1,130 537 954 385 8,748 279 1,872 10,899 1,257 263 \$ 994 \$ \$ 991 \$ \$ \$ 0.28 \$ 0.28 \$ 3,493.0 3,548.3 | 2005         2004           \$ 961         \$ 893           387         873           851         412           2,541         1,814           407         460           336         294           1,763         631           496         260           7,742         5,637           10,949         5,614           5,948         2,620           5,001         2,994           12,743         8,631           587         203           4,266         2,943           580         440           896         786           1,130         752           537         202           954         511           385         79           8,748         5,713           279         90           1,872         3,700           10,899         9,503           1,257         (1,075)           263         (527)           \$ 994         \$ (548)           \$ 991         \$ (561)           \$ 0,28         (0,27)           0,28         (0,27) | 2005         2004           \$ 961         \$ 893         \$ 387           851         412         2,541         1,814           407         460         336         294         1,763         631           496         260         7,742         5,637         5,614         5,948         2,620         5,001         2,994         12,743         8,631         587         203         203         2,943         5,86         440         896         786         1,130         752         537         202         954         511         385         79         8,748         5,713         279         90         1,872         3,700         10,899         9,503         1,257         (1,075)         263         (527)         \$ 994         \$ (548)         \$         \$ 991         \$ (561)         \$           \$ 0.28         \$ (0.27)         \$ 0.28         (0.27)         \$         0.28         (0.27)         \$           \$ 3,548.3         2,042.8         3,548.3         2,042.8         3,548.3         2,042.8 | 2005         2004         2005           \$ 961         \$ 893         \$ 1,954           387         873         2,246           851         412         1,671           2,541         1,814         5,039           407         460         362           336         294         698           1,763         631         3,497           496         260         697           7,742         5,637         16,164           10,949         5,614         21,581           5,948         2,620         11,355           5,001         2,994         10,226           12,743         8,631         26,390           587         203         1,014           4,266         2,943         8,968           580         440         1,105           896         786         1,816           1,130         752         2,204           537         202         1,020           954         511         1,759           385         79         768           8,748         5,713         17,640           279         90         424 | 2005         2004         2005           \$ 961         \$ 893         \$ 1,954         \$ 387         \$ 2,246           851         412         1,671         2,541         1,814         5,039         407         460         362         336         294         698         698         1,763         631         3,497         496         260         697         7,742         5,637         16,164         10,949         5,614         21,581         5,948         2,620         11,355         5,948         2,620         11,355         5,001         2,994         10,226         12,743         8,631         26,390         1,014           4,266         2,943         8,631         26,390         1,014         4,266         2,943         8,968         8,681         1,014         4,266         2,943         8,968         8,968         580         440         1,105         8,968         580         440         1,105         8,968         580         440         1,1105         8,768         1,816         1,316         1,316         1,316         1,316         1,316         1,316         1,319         9,503         2,004         5,713         17,640         2,772         10,899         9,503 |

 $<sup>(</sup>a) \ \ 2005\ reflects\ the\ combined\ Firm\ 's\ results,\ while\ 2004\ reflects\ the\ results\ of\ heritage\ JPMorgan\ Chase\ only.$ 

The Notes to consolidated financial statements (unaudited) are an integral part of these statements.

# JPMORGAN CHASE & CO. CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in millions, except share data)

|                                                                                                                                                                             | June 30,<br>2005               | December 31,<br>2004           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|--------------------------------|
| Assets                                                                                                                                                                      | 2005                           | 2004                           |
| Cash and due from banks                                                                                                                                                     | \$ 35,092                      | \$ 35,168                      |
| Deposits with banks                                                                                                                                                         | 9.080                          | 21,680                         |
| Federal funds sold and securities purchased under resale agreements                                                                                                         | 130.785                        | 101,354                        |
| Securities borrowed                                                                                                                                                         | 58,457                         | 47,428                         |
| Trading assets (including assets pledged of \$88,453 at June 30, 2005, and \$77,266 at December 31, 2004)                                                                   | 290,818                        | 288,814                        |
| Securities:                                                                                                                                                                 |                                |                                |
| Available-for-sale (including assets pledged of \$19,952 at June 30, 2005, and \$26,881 at December 31, 2004)                                                               | 58,481                         | 94,402                         |
| Held-to-maturity (fair value: \$96 at June 30, 2005, and \$117 at December 31, 2004)                                                                                        | 92                             | 110                            |
| Interests in purchased receivables                                                                                                                                          | 27,887                         | 31,722                         |
| Loans                                                                                                                                                                       | 416,025                        | 402,114                        |
| Allowance for loan losses                                                                                                                                                   | (6,794)                        | (7,320)                        |
| Loans, net of Allowance for loan losses                                                                                                                                     | 409,231                        | 394,794                        |
| Private equity investments                                                                                                                                                  | 6,488                          | 7,735                          |
| Accrued interest and accounts receivable                                                                                                                                    | 24,245                         | 21,409                         |
| Premises and equipment                                                                                                                                                      | 9,354                          | 9,145                          |
| Goodwill                                                                                                                                                                    | 43,537                         | 43,203                         |
| Other intangible assets:                                                                                                                                                    | ,                              | ,                              |
| Mortgage servicing rights                                                                                                                                                   | 5,026                          | 5,080                          |
| Purchased credit card relationships                                                                                                                                         | 3,528                          | 3,878                          |
| All other intangibles                                                                                                                                                       | 5,319                          | 5,726                          |
| Other assets                                                                                                                                                                | 53,863                         | 45,600                         |
| Total assets                                                                                                                                                                | \$ 1,171,283                   | \$ 1,157,248                   |
| Deposits: U.S. offices: Noninterest-bearing Interest-bearing Non-U.S. offices: Noninterest-bearing                                                                          | \$ 138,025<br>263,952<br>7,289 | \$ 129,257<br>261,673<br>6,931 |
| Interest-bearing                                                                                                                                                            | 125,374                        | 123,595                        |
| Total deposits                                                                                                                                                              | 534,640                        | 521,456                        |
| Federal funds purchased and securities sold under repurchase agreements                                                                                                     | 137,350                        | 127.787                        |
| Commercial paper                                                                                                                                                            | 12,842                         | 12,605                         |
| Other borrowed funds                                                                                                                                                        | 12,716                         | 9,039                          |
| Trading liabilities                                                                                                                                                         | 134,280                        | 151,207                        |
| Accounts payable, accrued expenses and other liabilities (including the Allowance for lending-related commitments of \$439 at June 30, 2005, and                            |                                |                                |
| \$492 at December 31, 2004)                                                                                                                                                 | 77,064                         | 75,722                         |
| Beneficial interests issued by consolidated VIEs                                                                                                                            | 43,826                         | 48,061                         |
| Long-term debt                                                                                                                                                              | 101,182                        | 95,422                         |
| Junior subordinated deferrable interest debentures held by trusts that issued guaranteed capital debt securities                                                            | 11,998                         | 10,296                         |
| Total liabilities                                                                                                                                                           | 1,065,898                      | 1,051,595                      |
| Commitments and contingencies (see Note 17 of this Form 10–Q)                                                                                                               |                                |                                |
| Stockholders' equity Preferred stock Common stock (authorized 9,000,000,000 shares; issued 3,604,060,651 shares and 3,584,747,502 shares at June 30, 2005, and December 31, | 139                            | 339                            |
| 2004, respectively)                                                                                                                                                         | 3,604                          | 3,585                          |
| Capital surplus                                                                                                                                                             | 73,911                         | 72,801                         |
| Retained earnings                                                                                                                                                           | 31,032                         | 30,209                         |
| Accumulated other comprehensive income (loss)                                                                                                                               | (61)                           | (208)                          |
| Treasury stock, at cost (90,117,056 shares at June 30, 2005, and 28,556,534 shares at December 31, 2004)                                                                    | (3,240)                        | (1,073)                        |
| Total stockholders' equity                                                                                                                                                  | 105,385                        | 105,653                        |
| Total liabilities and stockholders' equity                                                                                                                                  | \$ 1,171,283                   | \$ 1,157,248                   |
| Anni morning and secondaria equity                                                                                                                                          | Ψ 1,1 / 1,203                  | Ψ 1,107,±10                    |

The Notes to consolidated financial statements (unaudited) are an integral part of these statements.

# JPMORGAN CHASE & CO. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) (in millions, except per share data)

|                                                                                                             | Six month  | s ended June | e 30, (a) |
|-------------------------------------------------------------------------------------------------------------|------------|--------------|-----------|
|                                                                                                             | 2005       |              | 2004      |
| Preferred stock                                                                                             |            |              |           |
| Balance at beginning of the year                                                                            | \$ 339     | \$           | 1,009     |
| Redemption of preferred stock                                                                               | (200)      |              |           |
| Balance at end of period                                                                                    | 139        |              | 1,009     |
| Common stock                                                                                                |            |              |           |
| Balance at beginning of year                                                                                | 3,585      |              | 2,044     |
| Issuance of common stock                                                                                    | 19         |              | 51        |
| Balance at end of period                                                                                    | 3,604      |              | 2,095     |
| Capital surplus                                                                                             |            |              |           |
| Balance at beginning of year                                                                                | 72,801     |              | 13,512    |
| Shares issued and commitments to issue common stock for employee stock-based awards and related tax effects | 1,110      |              | 914       |
| Balance at end of period                                                                                    | 73,911     |              | 14,426    |
| Retained earnings                                                                                           |            |              |           |
| Balance at beginning of year                                                                                | 30,209     |              | 29,681    |
| Net income                                                                                                  | 3,258      |              | 1,382     |
| Cash dividends declared:                                                                                    |            |              |           |
| Preferred stock                                                                                             | (8)        |              | (26)      |
| Common stock (\$0.68 per share each period)                                                                 | (2,427)    |              | (1,441)   |
| Balance at end of period                                                                                    | 31,032     |              | 29,596    |
| Accumulated other comprehensive income (loss)                                                               |            |              |           |
| Balance at beginning of year                                                                                | (208)      |              | (30)      |
| Other comprehensive income (loss)                                                                           | 147        |              | (880)     |
| Balance at end of period                                                                                    | (61)       |              | (910)     |
| Treasury stock, at cost                                                                                     |            |              |           |
| Balance at beginning of year                                                                                | (1,073)    |              | (62)      |
| Purchase of treasury stock                                                                                  | (1,910)    |              |           |
| Share repurchases related to employee stock-based awards                                                    | (257)      |              | (213)     |
| Balance at end of period                                                                                    | (3,240)    |              | (275)     |
| Total stockholders' equity at end of period                                                                 | \$ 105,385 | \$           | 45,941    |
| Comprehensive income                                                                                        |            |              |           |
| Net income                                                                                                  | \$ 3,258   | \$           | 1,382     |
| Other comprehensive income (loss)                                                                           | 147        |              | (880)     |
| Comprehensive income                                                                                        | \$ 3,405   | \$           | 502       |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

 $The \ Notes \ to \ consolidated \ financial \ statements \ (unaudited) \ are \ an \ integral \ part \ of \ these \ statements.$ 

# JPMORGAN CHASE & CO. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in millions)

|                                                                                 | Six months of | ended June 30, (a) |
|---------------------------------------------------------------------------------|---------------|--------------------|
|                                                                                 | 2005          | 2004               |
| Operating activities                                                            |               |                    |
| Net income                                                                      | \$ 3,258      | \$ 1,382           |
| Adjustments to reconcile net income to net cash (used in) operating activities: |               |                    |
| Provision for credit losses                                                     | 1,014         | 218                |
| Depreciation and amortization                                                   | 2,221         | 1,433              |
| Deferred tax (benefit) provision                                                | (1,038)       | (447)              |
| Investment securities (gains) losses                                            | 752           | (165)              |
| Private equity unrealized (gains) losses                                        | (35)          | (261)              |
| Net change in:                                                                  |               |                    |
| Trading assets                                                                  | (1,499)       | (8,073)            |
| Securities borrowed                                                             | (11,029)      | (3,113)            |
| Accrued interest and accounts receivable                                        | (2,787)       | (2,694)            |
| Other assets                                                                    | (6,813)       | (7,331)            |
| Trading liabilities                                                             | (18,300)      | (6,468)            |
| Accounts payable, accrued expenses and other liabilities                        | 1,903         | 12,677             |
| Other operating adjustments                                                     | <u> </u>      | (17)               |
| Net cash (used in) operating activities                                         | (32,353)      | (12,859)           |
| T                                                                               |               |                    |
| Investing activities                                                            |               |                    |
| Net change in:                                                                  | 10.515        | (20.0(0)           |
| Deposits with banks                                                             | 12,717        | (28,960)           |
| Federal funds sold and securities purchased under resale agreements             | (29,273)      | (23,983)           |
| Other change in loans                                                           | (66,577)      | (68,381)           |
| Held-to-maturity securities:                                                    |               |                    |
| Proceeds                                                                        | 18            | 40                 |
| Available-for-sale securities:                                                  |               |                    |
| Proceeds from maturities                                                        | 17,008        | 4,482              |
| Proceeds from sales                                                             | 45,146        | 78,592             |
| Purchases                                                                       | (31,731)      | (89,692)           |
| Loans due to sales and securitizations                                          | 51,085        | 56,529             |
| Net cash used in business acquisitions                                          | (413)         | (339)              |
| All other investing activities, net                                             | 2,489         | (184)              |
| Net cash provided by (used in) investing activities                             | 469           | (71,896)           |
| Financing activities                                                            |               |                    |
| Net change in:                                                                  |               |                    |
| Deposits                                                                        | 13,301        | 42,547             |
| Federal funds purchased and securities sold under repurchase agreements         | 9,563         | 39,153             |
| Commercial paper and other borrowed funds                                       | 3,914         | 1,303              |
| Proceeds from the issuance of long-term debt and capital debt securities        | 23,068        | 11,387             |
| Repayments of long-term debt and capital debt securities                        | (14,033)      | (5,594)            |
| Net issuance of stock and stock-based awards                                    | 337           | 752                |
| Redemption of preferred stock                                                   | (200)         | -                  |
| Treasury stock purchased                                                        | (1,910)       | _                  |
| Cash dividends paid                                                             | (2,449)       | (1,454)            |
| All other financing activities, net                                             | 435           | (7)                |
| Net cash provided by financing activities                                       | 32,026        | 88,087             |
| Effect of exchange rate changes on cash and due from banks                      | (218)         | (75)               |
| Net increase (decrease) in cash and due from banks                              | (76)          | 3,257              |
| Cash and due from banks at the beginning of the year                            | 35,168        | 20,268             |
| Cash and due from banks at the end of the period                                | \$ 35,092     | \$ 23,525          |
| Cash interest paid                                                              | \$ 11,056     | \$ 5,118           |
| Cash income taxes paid                                                          | \$ 2,432      | \$ 810             |
| Paul                                                                            | Ψ 29732       | <b>\$</b> 510      |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

 $\label{thm:consolidated financial statements (unaudited) are an integral part of these statements.$ 

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 1 - BASIS OF PRESENTATION

JPMorgan Chase & Co. ("JPMorgan Chase" or the "Firm"), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States, with operations in more than 50 countries. The Firm is a leader in investment banking, financial services for consumers and businesses, financial transaction processing, asset and wealth management and private equity. For a discussion of the Firm's business segment information, see Note 20 on pages 86-88 of this Form 10-Q.

The accounting and financial reporting policies of JPMorgan Chase and its subsidiaries conform to accounting principles generally accepted in the United States of America ("U.S. GAAP") and prevailing industry practices for interim reporting. Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by bank regulatory authorities. The unaudited consolidated financial statements prepared in conformity with U.S. GAAP require management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, expenses, and disclosures of contingent assets and liabilities. Actual results could be different from these estimates. In the opinion of management, all normal recurring adjustments have been included for a fair statement of this interim financial information. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in JPMorgan Chase's Annual Report on Form 10-K for the year ended December 31, 2004 ("2004 Annual Report").

As further described in Note 2 below, on July 1, 2004, the Firm merged with Bank One Corporation ("Bank One") and acquired all of its outstanding stock. The merger was accounted for using the purchase method of accounting. Bank One's results of operations were included in the Firm's results beginning July 1, 2004.

Certain amounts in the prior periods have been reclassified to conform to the current presentation.

# NOTE 2 - BUSINESS CHANGES AND DEVELOPMENTS

# Merger with Bank One Corporation

Refer to Note 2 on pages 89–90 of JPMorgan Chase's 2004 Annual Report for a discussion of JPMorgan Chase's merger with Bank One Corporation (the "Merger") on July 1, 2004, including its purchase price allocation and goodwill, Unaudited condensed statement of net assets acquired, and Acquired, identifiable intangible assets. The Merger was accounted for using the purchase method of accounting, which requires that the assets and liabilities of Bank One that were acquired be fair valued as of July 1, 2004. The purchase price to complete the Merger was \$58.5 billion.

# Purchase price allocation and goodwill

The final purchase price of the Merger has been allocated to the assets acquired and liabilities assumed using their fair values as of the merger date. The computation of the purchase price and the allocation of the purchase price to the net assets of Bank One based on their respective fair values as of July 1, 2004, and the resulting goodwill, are presented below.

| millions, except per share amounts)  July 1, 20                  |           | , 2004    |
|------------------------------------------------------------------|-----------|-----------|
| Purchase price                                                   |           |           |
| Bank One common stock exchanged                                  | 1,113     |           |
| Exchange ratio                                                   | 1.32      |           |
| JPM organ Chase common stock issued                              | 1,469     |           |
| Average purchase price per JPMorgan Chase common share(a)        | \$ 39.02  |           |
|                                                                  |           | \$ 57,336 |
| Fair value of employee stock awards and direct acquisition costs |           | 1,210     |
| Total purchase price                                             |           | \$ 58,546 |
| Net assets acquired:                                             |           |           |
| Bank One stockholders' equity                                    | \$ 24,156 |           |
| Bank One goodwill and other intangible assets                    | (2,754)   |           |
| Subtotal                                                         | 21,402    |           |
| Adjustments to reflect assets acquired at fair value:            |           |           |
| Loans and leases                                                 | (2,261)   |           |
| Private equity investments                                       | (72)      |           |
| Identified intangibles                                           | 8,665     |           |
| Pension plan assets                                              | (778)     |           |
| Premises and equipment                                           | (417)     |           |
| Other assets                                                     | (267)     |           |
| Amounts to reflect liabilities assumed at fair value:            |           |           |
| Deposits                                                         | (373)     |           |
| Deferred income taxes                                            | 932       |           |
| Postretirement plan liabilities                                  | (49)      |           |
| Other liabilities                                                | (1,162)   |           |
| Long-term debt                                                   | (1,234)   |           |
|                                                                  |           | 24,386    |
| Goodwill resulting from the Merger                               |           | \$ 34,160 |

<sup>(</sup>a) The value of the Firm's common stock exchanged with Bank One shareholders was based on the average closing prices of the Firm's common stock for the two days prior to, and the two days following, the announcement of the Merger on January 14, 2004.

# Condensed statement of net assets acquired

The following condensed statement of net assets acquired reflects the fair value of Bank One net assets as of July 1, 2004.

| (in millions)                        | July 1, 2004 |         |
|--------------------------------------|--------------|---------|
| Assets                               |              |         |
| Cash and cash equivalents            | \$           | 14,669  |
| Securities                           |              | 70,512  |
| Interests in purchased receivables   |              | 30,184  |
| Loans, net of allowance              |              | 129,650 |
| Goodwill and other intangible assets |              | 42,825  |
| All other assets                     |              | 47,739  |
| Total assets                         | \$           | 335,579 |
| Liabilities                          |              |         |
| Deposits                             | \$           | 164,848 |
| Short-term borrowings                |              | 9,811   |
| All other liabilities                |              | 61,494  |
| Long-term debt                       |              | 40,880  |
| Total Liabilities                    |              | 277,033 |
| Net assets acquired                  | \$           | 58,546  |

# Pro forma condensed combined financial information

The following pro forma condensed combined financial information presents the results of operations of the Firm, for the three and six months ended June 30, 2004, had the Merger taken place as of January 1, 2004.

|                                      | Three mor | Three months ended June 30, |    | Six months ended June 30, |  |
|--------------------------------------|-----------|-----------------------------|----|---------------------------|--|
| (in millions, except per share data) |           | 2004                        |    | 2004                      |  |
| Noninterest revenue                  | \$        | 8,005                       | \$ | 16,501                    |  |
| Net interest income                  |           | 5,274                       |    | 10,585                    |  |
| Total net revenue                    |           | 13,279                      |    | 27,086                    |  |
| Provision for credit losses          |           | 248                         |    | 401                       |  |
| Noninterest expense                  |           | 12,629                      |    | 21,741                    |  |
| Income before income tax expense     |           | 402                         |    | 4,944                     |  |
| Net income                           | \$        | 433                         | \$ | 3,460                     |  |
| Net income per common share:         |           |                             |    |                           |  |
| Basic                                | \$        | 0.12                        | \$ | 0.98                      |  |
| Diluted                              |           | 0.12                        |    | 0.96                      |  |
| Average common shares outstanding    |           |                             |    |                           |  |
| Basic                                |           | 3,509.4                     |    | 3,506.6                   |  |
| Diluted                              |           | 3,588.6                     |    | 3,589.0                   |  |

# NOTE3—TRADING ASSETS AND LIABILITIES

For a discussion of the accounting policies related to trading assets and liabilities, see Note 3 on pages 90–91 of JPMorgan Chase's 2004 Annual Report. The following table presents Trading assets and Trading liabilities for the dates indicated:

| (in millions)                                                                                                 | June 30,<br>2005 | December 31,<br>2004 |       |
|---------------------------------------------------------------------------------------------------------------|------------------|----------------------|-------|
| Trading assets                                                                                                |                  |                      |       |
| Debt and equity instruments:                                                                                  |                  |                      |       |
| U.S. government and federal agency, U.S. government-sponsored enterprise and municipal securities obligations | \$ 44,646        | \$ 43                | 3,866 |
| Certificates of deposit, bankers' acceptances and commercial paper                                            | 7,770            | 7                    | 7,341 |
| Debt securities issued by non-U.S. governments                                                                | 62,423           | 50                   | ),699 |
| Corporate securities and other                                                                                | 120,964          | 120                  | ),926 |
| Total debt and equity instruments                                                                             | 235,803          | 222                  | 2,832 |
| Derivative receivables(a)                                                                                     |                  |                      |       |
| Interest rate                                                                                                 | 37,086           | 45                   | 5,892 |
| Foreign exchange                                                                                              | 6,060            | 7                    | 7,939 |
| Equity                                                                                                        | 4,454            | $\epsilon$           | 5,120 |
| Credit derivatives                                                                                            | 3,662            | 2                    | 2,945 |
| Commodity                                                                                                     | 3,753            | 3                    | 3,086 |
| Total derivative receivables                                                                                  | 55,015           | 65                   | 5,982 |
| Total trading assets                                                                                          | \$ 290,818       | \$ 288               | 8,814 |
| Trading liabilities                                                                                           |                  |                      |       |
| Debt and equity instruments(b)                                                                                | \$ 83,011        | \$ 87                | 7,942 |
| Derivative payables:(a)                                                                                       |                  |                      |       |
| Interest rate                                                                                                 | 33,705           | 41                   | 1,075 |
| Foreign exchange                                                                                              | 5,984            | 8                    | 8,969 |
| Equity                                                                                                        | 6,818            | ç                    | 9,096 |
| Credit derivatives                                                                                            | 2,255            | 2                    | 2,499 |
| Commodity                                                                                                     | 2,507            | 1                    | 1,626 |
| Total derivative payables                                                                                     | 51,269           | 63                   | 3,265 |
| Total trading liabilities                                                                                     | \$ 134,280       | \$ 151               | 1,207 |

<sup>(</sup>a) Included in Trading assets and Trading liabilities are the reported receivables (unrealized gains) and payables (unrealized losses) related to derivatives. These amounts include the effect of legally enforceable master netting agreements, including cash paid and received.

<sup>(</sup>b) Primarily represents securities sold, not yet purchased.

## NOTE 4 - INTEREST INCOME AND INTEREST EXPENSE

Details of Interest income and Interest expense were as follows:

|                                                                     | Thre | ee months en | ded Jur | 1e 30, (a) | :  | Six months er | ded June 30,(a) |        |
|---------------------------------------------------------------------|------|--------------|---------|------------|----|---------------|-----------------|--------|
| (in millions)                                                       |      | 2005         |         | 2004       |    | 2005          |                 | 2004   |
| Interest income                                                     |      |              |         |            |    |               |                 |        |
| Loans                                                               | \$   | 6,295        | \$      | 2,714      | \$ | 12,329        | \$              | 5,381  |
| Securities                                                          |      | 610          |         | 718        |    | 1,688         |                 | 1,379  |
| Trading assets                                                      |      | 2,384        |         | 1,666      |    | 4,616         |                 | 3,465  |
| Federal funds sold and securities purchased under resale agreements |      | 941          |         | 314        |    | 1,668         |                 | 621    |
| Securities borrowed                                                 |      | 313          |         | 89         |    | 534           |                 | 183    |
| Deposits with banks                                                 |      | 190          |         | 113        |    | 344           |                 | 200    |
| Interests in purchased receivables                                  |      | 216          |         | _          |    | 402           |                 | 11     |
| Total interest income                                               |      | 10,949       |         | 5,614      |    | 21,581        |                 | 11,240 |
| Interest expense                                                    |      |              |         |            |    |               |                 |        |
| Interest-bearing deposits                                           |      | 2,352        |         | 813        |    | 4,349         |                 | 1,632  |
| Short-term and other liabilities                                    |      | 2,262        |         | 1,365      |    | 4,476         |                 | 2,744  |
| Long-term debt                                                      |      | 1,015        |         | 404        |    | 1,939         |                 | 807    |
| Beneficial interests issued by consolidated VIEs                    |      | 319          |         | 38         |    | 591           |                 | 77     |
| Total interest expense                                              |      | 5,948        |         | 2,620      |    | 11,355        |                 | 5,260  |
| Net interest income                                                 |      | 5,001        | •       | 2,994      | •  | 10,226        |                 | 5,980  |
| Provision for credit losses                                         |      | 587          |         | 203        |    | 1,014         |                 | 218    |
| Net interest income after provision for credit losses               | \$   | 4,414        | \$      | 2,791      | \$ | 9,212         | \$              | 5,762  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## NOTE 5 – PENSION AND OTHER POSTRETIREMENT EMPLOYEE BENEFIT PLANS

For a discussion of JPMorgan Chase's pension and other postretirement employee benefit plans, see Note 6 on pages 92–95 of JPMorgan Chase's 2004 Annual Report. The following table presents the components of net periodic benefit costs reported in the Consolidated statements of income for the U.S. and non-U.S. defined benefit pension and other postretirement benefit plans of the Firm.

|                                                        |    |               |     |       |    |      |       |      |                | O     | ther     |      |  |
|--------------------------------------------------------|----|---------------|-----|-------|----|------|-------|------|----------------|-------|----------|------|--|
|                                                        |    | Pension plans |     |       |    |      |       |      | Postretirement |       |          |      |  |
|                                                        |    | U.            | .S. |       |    | Non- | -U.S. |      |                | benef | it plans | ns   |  |
| Three months ended June 30, (a) (in millions)          | 2  | 2005          | 2   | 2004  | 2  | 005  | 2     | 004  | 2              | 2005  |          | 2004 |  |
| Components of net periodic benefit costs               |    |               |     |       |    |      |       |      |                |       |          |      |  |
| Defined benefit plans:                                 |    |               |     |       |    |      |       |      |                |       |          |      |  |
| Benefits earned during the period                      | \$ | 75            | \$  | 49    | \$ | 7    | \$    | 4    | \$             | 4     | \$       | 5    |  |
| Interest cost on benefit obligations                   |    | 107           |     | 67    |    | 27   |       | 21   |                | 21    |          | 19   |  |
| Expected return on plan assets                         |    | (173)         |     | (106) |    | (28) |       | (22) |                | (22)  |          | (21) |  |
| Amortization of unrecognized amounts:                  |    |               |     |       |    |      |       |      |                |       |          |      |  |
| Prior service cost                                     |    | 2             |     | 4     |    | _    |       | _    |                | 1     |          | _    |  |
| Net actuarial loss                                     |    | _             |     | 13    |    | 10   |       | 11   |                | _     |          | _    |  |
| Subtotal                                               |    | 11            |     | 27    |    | 16   |       | 14   |                | 4     |          | 3    |  |
| Other defined benefit pension plans(b)                 |    | 6             |     | 6     |    | 11   |       | 11   |                | _     |          | _    |  |
| Total defined benefit pension plans                    |    | 17            |     | 33    |    | 27   |       | 25   |                | 4     |          | 3    |  |
| Defined contribution plans                             |    | 61            |     | 36    |    | 43   |       | 34   |                | _     |          |      |  |
| Total pension and other postretirement benefit expense | \$ | 78            | \$  | 69    | \$ | 70   | \$    | 59   | \$             | 4     | \$       | 3    |  |

|                                                |     |       |     |         |         |      |       |      |      | Ot      | ner     |       |  |
|------------------------------------------------|-----|-------|-----|---------|---------|------|-------|------|------|---------|---------|-------|--|
|                                                |     |       |     | Pension | n plans |      |       |      |      | Postret | irement | ement |  |
|                                                |     | U     | .S. |         |         | Non- | -U.S. |      |      | benefi  | t plans |       |  |
| Six months ended June 30, (a) (in millions)    | - 2 | 2005  | 2   | 2004    | 2       | 005  | 2004  |      | 2005 |         | 2       | 004   |  |
| Components of net periodic benefit costs       |     |       |     |         |         |      |       |      |      |         |         |       |  |
| Defined benefit plans:                         |     |       |     |         |         |      |       |      |      |         |         |       |  |
| Benefits earned during the period              | \$  | 150   | \$  | 98      | \$      | 12   | \$    | 9    | \$   | 8       | \$      | 10    |  |
| Interest cost on benefit obligations           |     | 215   |     | 134     |         | 53   |       | 43   |      | 42      |         | 38    |  |
| Expected return on plan assets                 |     | (346) |     | (191)   |         | (55) |       | (44) |      | (44)    |         | (42)  |  |
| Amortization of unrecognized amounts:          |     |       |     |         |         |      |       |      |      |         |         |       |  |
| Prior service cost                             |     | 4     |     | 8       |         | _    |       | _    |      | 2       |         | _     |  |
| Net actuarial loss                             |     | _     |     | 21      |         | 20   |       | 25   |      | _       |         | _     |  |
| Settlement loss                                |     | _     |     | _       |         | _    |       | 6    |      | _       |         | _     |  |
| Subtotal                                       |     | 23    |     | 70      |         | 30   |       | 39   |      | 8       |         | 6     |  |
| Other defined benefit pension plans(b)         |     | 13    |     | 15      |         | 20   |       | 17   |      | _       |         | _     |  |
| Total defined benefit pension plans            |     | 36    |     | 85      |         | 50   |       | 56   |      | 8       |         | 6     |  |
| Defined contribution plans                     |     | 122   |     | 72      |         | 88   |       | 60   |      | _       |         | _     |  |
| Total pension and other postretirement benefit |     |       | •   | •       | •       | •    | •     | •    |      | •       | •       |       |  |
| expense                                        | \$  | 158   | \$  | 157     | \$      | 138  | \$    | 116  | \$   | 8       | \$      | 6     |  |

Other

The fair value of the plan assets for the U.S. and material non-U.S. pension and other postretirement benefit plans was \$10.6 billion and \$2.1 billion, respectively, as of June 30, 2005, and \$10.9 billion and \$1.9 billion, respectively, as of December 31, 2004.

## NOTE 6 - EMPLOYEE STOCK-BASED INCENTIVES

For a discussion of the accounting policies relating to employee stock-based compensation, see Note 7 on pages 95–97 of JPMorgan Chase's 2004 Annual Report. The following table presents net income (after-tax) and basic and diluted earnings per share as reported, and as if all outstanding awards were accounted for at fair value:

|                                                                                    | T   | hree months | ended Jun | e 30,(a) | Six months ended June |       |    |       |  |  |
|------------------------------------------------------------------------------------|-----|-------------|-----------|----------|-----------------------|-------|----|-------|--|--|
| (in millions, except per share data)                                               | - 2 | 2005        |           | 2004     |                       | 2005  |    | 2004  |  |  |
| Net income (loss) as reported                                                      |     | 994         | \$        | (548)    | \$                    | 3,258 | \$ | 1,382 |  |  |
| Add: Employee stock-based compensation expense originally included in reported net |     |             |           |          |                       |       |    |       |  |  |
| income (loss)                                                                      |     | 215         |           | 176      |                       | 444   |    | 354   |  |  |
| Deduct: Employee stock-based compensation expense determined under the fair value  |     |             |           |          |                       |       |    |       |  |  |
| method for all awards                                                              |     | (248)       |           | (216)    |                       | (537) |    | (438) |  |  |
| Pro forma net income (loss)                                                        | \$  | 961         | \$        | (588)    | \$                    | 3,165 | \$ | 1,298 |  |  |
| Earnings per share:                                                                |     |             |           |          |                       |       |    |       |  |  |
| Basic: As reported                                                                 | \$  | 0.28        | \$        | (0.27)   | \$                    | 0.93  | \$ | 0.67  |  |  |
| Pro forma                                                                          |     | 0.27        |           | (0.29)   |                       | 0.90  |    | 0.62  |  |  |
| Diluted: As reported                                                               | \$  | 0.28        | \$        | (0.27)   | \$                    | 0.91  | \$ | 0.65  |  |  |
| Pro forma                                                                          |     | 0.27        |           | (0.29)   |                       | 0.89  |    | 0.60  |  |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) Includes U.S. defined benefit pension plans not subject to Title IV of the Employee Retirement Income Security Act of 1974 (e.g., Excess Retirement Plan) and immaterial non-U.S. defined benefit pension plans.

## NOTE 7 - NONINTEREST EXPENSE

## Merger costs

A summary of Merger costs by expense category is shown in the following table. There were no Merger costs in the first quarter of 2004.

|                                         | Th               | ree months e | nded June 3 | <b>60</b> , (a) | Si   | Six months ended June 30,0 |     |    |  |  |
|-----------------------------------------|------------------|--------------|-------------|-----------------|------|----------------------------|-----|----|--|--|
| (in millions)                           | <b>2005</b> 2004 |              | 004         | 2               | 2005 | 2                          | 004 |    |  |  |
| Expense category                        |                  |              |             |                 |      |                            |     |    |  |  |
| Compensation                            | \$               | 109          | \$          | 65              | \$   | 164                        | \$  | 65 |  |  |
| Occupancy                               |                  | 25           |             | 20              |      | 25                         |     | 20 |  |  |
| Technology and communications and other |                  | 145          |             | 5               |      | 235                        |     | 5  |  |  |
| Total(b)                                | \$               | 279          | \$          | 90              | \$   | 424                        | \$  | 90 |  |  |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) With the exception of occupancy-related write-offs, all of the costs in the table require the expenditure of cash.

The table below shows the change in the liability balance related to the costs associated with the Bank One merger.

| (in millions)                | 2005   |
|------------------------------|--------|
| Liability balance, January 1 | \$ 952 |
| Recorded as merger costs     | 424    |
| Recorded as goodwill         | (460)  |
| Liability utilized           | (496)  |
| Liability balance, June 30   | \$ 420 |

## NOTE 8 - SECURITIES AND PRIVATE EQUITY INVESTMENTS

For a discussion of the accounting policies relating to Securities and Private equity investments, see Note 9 on pages 98–100 of JPMorgan Chase's 2004 Annual Report. The following table presents realized gains and losses from AFS securities and private equity gains (losses):

|                                                | Т  | Three months     | ended June | <b>30,</b> (a) | Si | <b>),</b> (a) |    |      |
|------------------------------------------------|----|------------------|------------|----------------|----|---------------|----|------|
| (in millions)                                  |    | <b>2005</b> 2004 |            |                |    | 2005          | 2  | 004  |
| Realized gains                                 | \$ | 137              | \$         | 69             | \$ | 238           | \$ | 256  |
| Realized losses                                |    | (67)             |            | (30)           |    | (990)         |    | (91) |
| Net realized securities gains (losses)         |    | 70               |            | 39             |    | (752)         |    | 165  |
| Private equity gains                           |    | 337              |            | 421            |    | 1,114         |    | 727  |
| Total Securities/private equity gains (losses) | \$ | 407              | \$         | 460            | \$ | 362           | \$ | 892  |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

The amortized cost and estimated fair value of AFS and held-to-maturity securities were as follows for the dates indicated:

|                                                  |    |          |     | June 3            | 0, 2005 | 5                 |              |    |          |      | December          | r 31, 20 | 04     | lized Fair |        |  |  |  |  |  |  |
|--------------------------------------------------|----|----------|-----|-------------------|---------|-------------------|--------------|----|----------|------|-------------------|----------|--------|------------|--------|--|--|--|--|--|--|
|                                                  | _  | mouticad | 110 | Gross<br>realized | 1140    | Gross<br>realized | Eoin         | _  | moutized | 1111 | Gross<br>realized | 11404    | Gross  |            | Fain   |  |  |  |  |  |  |
| C '91'                                           | А  | mortized | ur  |                   | un      |                   | Fair         | A  | mortized | un   |                   | uni      |        |            |        |  |  |  |  |  |  |
| (in millions)                                    |    | cost     |     | gains             |         | losses            | value        |    | cost     |      | gains             |          | losses |            | value  |  |  |  |  |  |  |
| Available-for-sale securities                    |    |          |     |                   |         |                   |              |    |          |      |                   |          |        |            |        |  |  |  |  |  |  |
| U.S. government and federal agency obligations:  |    |          |     |                   |         |                   |              |    |          |      |                   |          |        |            |        |  |  |  |  |  |  |
| U.S. treasuries                                  | \$ | 5,374    | \$  | 2                 | \$      | 68                | \$<br>5,308  | \$ | 13,621   | \$   | 7                 | \$       | 222    | \$         | 13,406 |  |  |  |  |  |  |
| Mortgage-backed securities                       |    | 223      |     | 19                |         | 21                | 221          |    | 2,405    |      | 41                |          | 17     |            | 2,429  |  |  |  |  |  |  |
| Agency obligations                               |    | 84       |     | 10                |         | _                 | 94           |    | 12       |      | _                 |          | _      |            | 12     |  |  |  |  |  |  |
| Collateralized mortgage obligations              |    | 46       |     | _                 |         | _                 | 46           |    | 71       |      | 4                 |          | 4      |            | 71     |  |  |  |  |  |  |
| U.S. government-sponsored enterprise obligations |    | 25,773   |     | 52                |         | 229               | 25,596       |    | 46,143   |      | 142               |          | 593    |            | 45,692 |  |  |  |  |  |  |
| Obligations of state and political subdivisions  |    | 720      |     | 32                |         | 2                 | 750          |    | 2,748    |      | 126               |          | 8      |            | 2,866  |  |  |  |  |  |  |
| Debt securities issued by non-U.S. governments   |    | 5,089    |     | 30                |         | 9                 | 5,110        |    | 7,901    |      | 59                |          | 38     |            | 7,922  |  |  |  |  |  |  |
| Corporate debt securities                        |    | 6,480    |     | 103               |         | 28                | 6,555        |    | 7,007    |      | 127               |          | 18     |            | 7,116  |  |  |  |  |  |  |
| Equity securities                                |    | 3,166    |     | 148               |         | 2                 | 3,312        |    | 5,810    |      | 39                |          | 14     |            | 5,835  |  |  |  |  |  |  |
| Other, primarily asset-backed securities(a)      |    | 11,459   |     | 62                |         | 32                | 11,489       |    | 9,103    |      | 25                |          | 75     |            | 9,053  |  |  |  |  |  |  |
| Total available-for-sale securities              | \$ | 58,414   | \$  | 458               | \$      | 391               | \$<br>58,481 | \$ | 94,821   | \$   | 570               | \$       | 989    | \$         | 94,402 |  |  |  |  |  |  |
| Held-to-maturity securities(b)                   |    |          |     |                   |         |                   |              |    |          |      |                   |          |        |            |        |  |  |  |  |  |  |
| Total held-to-maturity securities                | \$ | 92       | \$  | 4                 | \$      | _                 | \$<br>96     | \$ | 110      | \$   | 7                 | \$       | _      | \$         | 117    |  |  |  |  |  |  |

- (a) Includes collateralized mortgage obligations of private issuers.
- (b) Consists primarily of mortgage-backed securities issued by U.S. government-sponsored enterprises.

The following table presents the carrying value and cost of the Private Equity investment portfolio for the dates indicated:

|                                  |        | June 30,  | 2005     |       | December 3 | ber 31, 2004 |       |  |  |
|----------------------------------|--------|-----------|----------|-------|------------|--------------|-------|--|--|
| (in millions)                    | Carryi | ing value | Cost     | Carry | ing value  |              | Cost  |  |  |
| Total private equity investments | \$     | 6,488     | \$ 8,005 | \$    | 7,735      | \$           | 9,103 |  |  |

#### NOTE 9 - SECURITIES FINANCING ACTIVITIES

For a discussion of the accounting policies relating to securities financing activities, see Note 10 on page 100 of JPMorgan Chase's 2004 Annual Report. The following table details the components of securities financing activities at each of the dates indicated:

| (in millions)                                | June | e 30, 2005 | Decem | December 31, 2004 |  |  |  |
|----------------------------------------------|------|------------|-------|-------------------|--|--|--|
| Securities purchased under resale agreements | \$   | 129,425    | \$    | 94,076            |  |  |  |
| Securities borrowed                          |      | 58,457     |       | 47,428            |  |  |  |
| Securities sold under repurchase agreements  | \$   | 116,344    | \$    | 105,912           |  |  |  |
| Securities loaned                            |      | 12,399     |       | 6,435             |  |  |  |

Transactions similar to financing activities that do not meet the SFAS 140 definition of a repurchase agreement are accounted for as "buys" and "sells" rather than financing transactions. There were no transactions accounted for as purchases under SFAS 140 at June 30, 2005; notional amounts of transactions accounted for as purchases under SFAS 140 were \$6 billion at December 31, 2004. Notional amounts of transactions accounted for as sales under SFAS 140 were \$5 billion and \$20 billion at June 30, 2005, and December 31, 2004, respectively.

JPMorgan Chase pledges certain financial instruments it owns to collateralize repurchase agreements and other securities financings. Pledged securities that can be sold or repledged by the secured party are identified as financial instruments owned (pledged to various parties) on the Consolidated balance sheets.

At June 30, 2005, and December 31, 2004, the Firm had received securities as collateral that can be repledged, delivered or otherwise used with a fair value of approximately \$325 billion and \$252 billion, respectively. This collateral was generally obtained under resale or securities borrowing agreements. Of these securities, approximately \$303 billion and \$238 billion, respectively, were repledged, delivered or otherwise used, generally as collateral under repurchase agreements, securities lending agreements or to cover short sales.

## NOTE 10 - LOANS

For a discussion of the accounting policies relating to Loans, see Note 11 on pages 101–102 of JPMorgan Chase's 2004 Annual Report. The composition of the loan portfolio at each of the dates indicated was as follows:

| millions)                           | June 30, 2005 | Decen | December 31, 2004 |  |  |
|-------------------------------------|---------------|-------|-------------------|--|--|
| U.S. wholesale loans:               |               |       |                   |  |  |
| Commercial and industrial           | \$ 61,390     | \$    | 60,223            |  |  |
| Real estate                         | 12,671        |       | 13,038            |  |  |
| Financial institutions              | 18,015        |       | 14,060            |  |  |
| Lease financing receivables         | 2,754         |       | 4,043             |  |  |
| Other                               | 15,266        |       | 8,504             |  |  |
| Total U.S. wholesale loans          | 110,096       |       | 99,868            |  |  |
| Non-U.S. wholesale loans:           |               |       |                   |  |  |
| Commercial and industrial           | 27,953        |       | 25,115            |  |  |
| Real estate                         | 1,145         |       | 1,747             |  |  |
| Financial institutions              | 9,307         |       | 7,269             |  |  |
| Lease financing receivables         | 1,087         |       | 1,068             |  |  |
| Total non-U.S wholesale loans       | 39,492        |       | 35,199            |  |  |
| Total wholesale loans:(a)           |               |       |                   |  |  |
| Commercial and industrial           | 89,343        |       | 85,338            |  |  |
| Real estate(b)                      | 13,816        |       | 14,785            |  |  |
| Financial institutions              | 27,322        |       | 21,329            |  |  |
| Lease financing receivables         | 3,841         |       | 5,111             |  |  |
| Other                               | 15,266        |       | 8,504             |  |  |
| Total wholesale loans               | 149,588       |       | 135,067           |  |  |
| Total consumer loans:(c)            |               |       |                   |  |  |
| Home finance                        |               |       | (T.025            |  |  |
| Home equity & other                 | 72,346        |       | 67,837            |  |  |
| Mortgage                            | 58,594        |       | 56,816            |  |  |
| Total Home finance                  | 130,940       |       | 124,653           |  |  |
| Auto & education finance            | 52,309        |       | 62,712            |  |  |
| Consumer & small business and other | 14,678        |       | 15,107            |  |  |
| Credit card receivables(d)          | 68,510        |       | 64,575            |  |  |
| Total consumer loans                | 266,437       |       | 267,047           |  |  |
| Total loans(e)(f)(g)                | \$ 416,025    | \$    | 402,114           |  |  |

- (a) Includes Investment Bank, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management.
- (b) Represents credits extended for real estate-related purposes to borrowers who are primarily in the real estate development or investment businesses and for which the primary repayment is from the sale, lease, management, operations or refinancing of the property.
- (c) Includes Retail Financial Services and Card Services.
- (d) Includes billed finance charges and fees net of an allowance for uncollectible amounts.
- (e) Loans are presented net of unearned income of \$3.3 billion and \$4.1 billion at June 30, 2005, and December 31, 2004, respectively.
- (f) Includes loans held-for-sale (principally mortgage-related loans) of \$31.0 billion and \$25.7 billion at June 30, 2005, and December 31, 2004, respectively.
- (g) Amounts are presented gross of the Allowance for loan losses.

 $The following table \ reflects \ information \ about \ the \ Firm's \ loans \ held-for-sale, principally \ mortgage-related:$ 

|                                           | Th   | ree months e | ended June | Si  | Six months ended June 30,(a) |       |      |     |
|-------------------------------------------|------|--------------|------------|-----|------------------------------|-------|------|-----|
| (in millions)                             | 2005 |              |            | 004 | 2                            | 2005  | 2004 |     |
| Net gains on sales of loans held-for-sale | \$   | 149          | \$         | 129 | \$                           | 301   | \$   | 293 |
| Lower of cost or market adjustments       |      | 9            |            | 10  |                              | (117) |      | 10  |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

#### NOTE 11- ALLOWANCE FOR CREDIT LOSSES

For a discussion of the Allowance for credit losses and the related accounting policies, see Note 12 on pages 102-103 of JPMorgan Chase's 2004 Annual Report.

The table below summarizes the changes in the Allowance for loan losses:

|                                         | Six months e | nded June | <b>30,</b> (a) |
|-----------------------------------------|--------------|-----------|----------------|
| (in millions)                           | 2005         |           | 2004           |
| Allowance for loan losses at January 1  | \$ 7,320     | \$        | 4,523          |
| Gross charge-offs                       | (2,042)      |           | (1,131)        |
| Gross recoveries                        | 453          |           | 295            |
| Net charge-offs                         | (1,589)      |           | (836)          |
| Provision for loan losses               | 1,067        |           | 282            |
| Other                                   | (4)          |           | (2)            |
| Allowance for loan losses at June 30(b) | \$ 6,794     | \$        | 3,967          |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

The table below summarizes the changes in the Allowance for lending-related commitments:

|                                                         |   | Six | months end | led June 3 | <b>50,</b> (a) |
|---------------------------------------------------------|---|-----|------------|------------|----------------|
| (in millions)                                           | • | 200 | )5         | 2          | 2004           |
| Allowance for lending-related commitments at January 1  |   | \$  | 492        | \$         | 324            |
| Provision for lending-related commitments               |   |     | (53)       |            | (64)           |
| Allowance for lending-related commitments at June 30(b) | • | \$  | 439        | \$         | 260            |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

#### NOTE 12 - LOAN SECURITIZATIONS

For a discussion of the accounting policies relating to Loan Securitizations, see Note 13 on pages 103–106 of JPMorgan Chase's 2004 Annual Report. JPMorgan Chase securitizes, sells and services various consumer loans, such as consumer real estate, credit card and automobile loans, as well as certain wholesale loans (primarily real estate) originated by the Investment Bank. In addition, the Investment Bank purchases, packages and securitizes commercial and consumer loans. All IB activity is collectively referred to below as Wholesale activities. JPMorgan Chase-sponsored securitizations utilize special purpose entities ("SPEs") as part of the securitization process. These SPEs meet the definition of a "qualifying" special purpose entity ("QSPE"), as discussed in Note 1 on page 88 of JPMorgan Chase's 2004 Annual Report; accordingly, the assets and liabilities of securitization-related QSPEs are not reflected in the Firm's Consolidated balance sheets (except for retained interests, as described below) but are included on the balance sheet of the QSPE purchasing the assets. Assets held by securitization-related QSPEs as of June 30, 2005, and December 31, 2004, were as follows:

| (in billions)                    | June 30, 2005 |            |    | December 31, 2004 |  |  |
|----------------------------------|---------------|------------|----|-------------------|--|--|
| Credit card receivables          | \$            | 103.2      | \$ | 106.3             |  |  |
| Residential mortgage receivables |               | 20.7       |    | 19.1              |  |  |
| Wholesale activities             |               | 53.5       |    | 44.8              |  |  |
| Automobile loans                 |               | <b>5.7</b> |    | 4.9               |  |  |
| Total                            | \$            | 183.1      | \$ | 175.1             |  |  |

<sup>(</sup>b) Includes \$314 million of asset-specific and \$6.5 billion of formula-based allowance at June 30, 2005. Included within the formula-based allowance is \$4.7 billion related to a statistical calculation and an adjustment to the statistical calculation of \$1.8 billion. During the second quarter of 2005, the Firm refined its historical and market-based inputs used for estimating the formula-based component of the wholesale allowance. These refinements resulted in an increase to the statistical calculation and a decrease to the adjustments to the statistical calculation, the portion of the formula-based allowance that covers estimate imprecision; these adjustments were largely offsetting.

<sup>(</sup>b) Includes \$104 million of asset-specific and \$335 million of formula-based allowance at June 30, 2005. The formula-based allowance for lending-related commitments is based on a statistical calculation. There is no adjustment to the statistical calculation for lending-related commitments.

The following table summarizes new securitization transactions that were completed during the three and six months ended June 30, 2005 and 2004, the resulting gains or losses arising from such securitizations, certain cash flows received from such securitizations, and the key economic assumptions used in measuring the retained interests, as of the dates of such sales:

|                                                                     |    |             |     |                        |      |                | T                            | hree months e | nded J    | une 30, (a)    |           |              |      |                         |    |             |
|---------------------------------------------------------------------|----|-------------|-----|------------------------|------|----------------|------------------------------|---------------|-----------|----------------|-----------|--------------|------|-------------------------|----|-------------|
|                                                                     |    |             |     |                        | 2005 |                |                              |               |           |                |           | 2            | 2004 |                         |    |             |
| (in millions)                                                       | M  | ortgage (c) | Cro | Credit card Automobile |      |                | nolesale<br>ctivities (c)(d) | M             | Mort gage |                | edit card | Automobile   |      | Wholesale<br>Activities |    |             |
| Principal securitized Pre-tax gains (losses) Cash flow information: | \$ | 2,707<br>10 | \$  | 4,850<br>33            | \$   | 2,300<br>10(e) | \$                           | 3,632<br>18   | \$        | 1,094<br>16    | \$        | 1,750<br>9   | \$   | _                       | \$ | 2,521<br>34 |
| Proceeds from<br>securitizations<br>Servicing fees                  | \$ | 2,706       | \$  | 4,850                  | \$   | 1,618          | \$                           | 3,642         | \$        | 1,340          | \$        | 1,750        | \$   | _                       | \$ | 2,916       |
| collected<br>Other cash flows                                       |    | 3           |     | 12                     |      | 2              |                              | _             |           | 3              |           | 11           |      | _                       |    | _           |
| received Proceeds from collections reinvested in revolving          |    | _           |     | 51                     |      | _              |                              | _             |           | _              |           | 29           |      | _                       |    | 9           |
| securitizations  Key assumptions (rates per annum):                 |    | _           |     | 31,042                 |      | _              |                              | _             |           | _              |           | 14,497       |      | _                       |    | _           |
| Prepayment rate(b)                                                  |    | _           |     | 16.7%<br>PPR           |      | 1.5%<br>ABS    |                              | 50%           |           | 23.8%<br>CPR   |           | 15.7%<br>PPR |      | _                       |    | 50.0%       |
| Weighted-average life<br>(in years)<br>Expected credit losses       |    | _           |     | 0.5<br>5.3%            |      | 1.5<br>0.6%    |                              | 1.0<br>—%     |           | 3.0<br>1.0%(f) |           | 0.6<br>5.5%  |      | _                       |    | 2.3         |
| Discount rate                                                       |    | _           |     | 12.0%                  |      | 6.3%           |                              | —%<br>0.6%    |           | 15.0%          |           | 12.0%        |      | _                       |    | 1.5%        |

|                              |    |             |    |           |      |          |    | Six months end  | led Jur | 1e 30, (a) |    |           |     |          |    |               |
|------------------------------|----|-------------|----|-----------|------|----------|----|-----------------|---------|------------|----|-----------|-----|----------|----|---------------|
|                              |    |             |    |           | 2005 |          |    |                 |         |            |    | 20        | 004 |          |    |               |
|                              |    |             |    |           |      |          | WI | ıolesale        |         |            |    |           |     |          | W  | holesale      |
| (in millions)                | Me | ortgage (c) | Cr | edit card | Aut  | tomobile | Ac | tivities (c)(d) | M       | lortgage   | Cr | edit card | Au  | tomobile | A  | ctivities     |
| Principal securitized        | \$ | 6,281       | \$ | 5,275     | \$   | 2,300    | \$ | 6,396           | \$      | 3,809      | \$ | 3,250     | \$  | 1,600    | \$ | 4,481         |
| Pre-tax gains (losses)       |    | 20          |    | 35        |      | 10(e)    |    | 54              |         | 64         |    | 19        |     | (3)      |    | 69            |
| Cash flow                    |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| information:                 |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| Proceeds from                |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| securitizations              | \$ | 6,302       | \$ | 5,275     | \$   | 1,618    | \$ | 6,445           | \$      | 3,863      | \$ | 3,250     | \$  | 1,597    | \$ | 4,960         |
| Servicing fees               |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| collected                    |    | 4           |    | 13        |      | 2        |    | _               |         | 4          |    | 13        |     | 1        |    | 1             |
| Other cash flows             |    |             |    |           |      |          |    |                 |         |            |    | 2.5       |     |          |    |               |
| received                     |    | _           |    | 55        |      | _        |    | _               |         | _          |    | 35        |     | _        |    | 12            |
| Proceeds from                |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| collections<br>reinvested in |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
|                              |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| revolving securitizations    |    |             |    | (2.50)    |      |          |    |                 |         |            |    | 29,190    |     |          |    |               |
| securitizations              |    | _           |    | 62,506    |      | _        |    | _               |         | _          |    | 29,190    |     | _        |    | _             |
| Key assumptions              |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| (rates per                   |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| annum):                      |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| Prepayment rate(b)           |    | _           |    | 16.7%     |      | 1.5%     |    | 50%             | 2       | 3.8-25.9%  | 1  | 5.5-15.7% |     | 1.5%     | 1  | 7.0-50.0%     |
|                              |    |             |    | PPR       |      | ABS      |    |                 |         | CPR        |    | PPR       |     | ABS      |    |               |
| Weighted-average life        |    |             |    |           |      |          |    |                 |         |            |    |           |     |          |    |               |
| (in years)                   |    | _           |    | 0.5       |      | 1.5      |    | 1.0             |         | 2.8-3.0    |    | 0.6       |     | 1.8      |    | 2.3-4.0       |
| Expected credit losses       |    | _           |    | 5.3-5.7%  |      | 0.6%     |    | <u> </u>        |         | 1.0%(1)    |    | 5.5-5.8%  |     | 0.6%     |    | <u>~</u> %(f) |
| Discount rate                |    | _           |    | 12.0%     |      | 6.3%     |    | 0.6%            | 1       | 5.0-30.0%  |    | 12.0%     |     | 4.1%     |    | 0.6-5.0%      |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the result of heritage JPMorgan Chase only.
- (b) CPR: constant prepayment rate; ABS: absolute prepayment speed; PPR: principal payment rate.
- (c) No interests other than servicing assets were retained in Mortgage in the first and second quarters of 2005 and no interests were retained in wholesale securitizations in the first quarter of 2005.
- (d) Wholesale activities consist of wholesale loans (primarily real estate) originated by the Investment Bank as well as \$1.4 billion and \$1.9 billion for the three months and six months ended June 30, 2005, respectively, of consumer loans purchased from the market, packaged and securitized by the Investment Bank.
- (e) The auto securitization gain of \$10 million does not include the write-down of loans transferred to held-for-sale in the first quarter of 2005 and risk management activities intended to protect the economic value of loans while held-for-sale.
- (f) Expected credit losses for prime residential mortgage and certain wholesale securitizations are minimal and are incorporated into other assumptions.

In addition to securitization transactions, the Firm sold residential mortgage loans totaling \$11.8 billion and \$19.9 billion during the three months ended June 30, 2005 and 2004, respectively, primarily as GNMA, FNMA and Freddie Mac mortgage-backed securities; these sales resulted in pre-tax gains of \$72 million and \$10 million, respectively. During the first six months of 2005 and 2004, JPMorgan Chase sold residential mortgage loans totaling \$23.1 billion and \$37.9 billion, respectively; these sales resulted in pre-tax gains of \$109 million and \$59 million, respectively.

At June 30, 2005, and December 31, 2004, the Firm had, with respect to its credit card master trusts, \$33.9 billion and \$35.2 billion, respectively, related to its undivided interest, and \$2.2 billion and \$2.1 billion, respectively, related to its subordinated interest, in accrued interest and fees on the securitized receivables, net of an allowance for uncollectible amounts. Credit card securitization trusts require the Firmto maintain a minimum undivided interest of 4% to 7% of the principal receivables in the

trusts. The Firm maintained an average undivided interest in its principal receivables in the trusts of approximately 26% and 23% for the six months ended June 30, 2005, and for the year ended December 31, 2004, respectively.

The Firm retained senior securities totaling approximately \$600 million from the second quarter 2005 auto securitization. At June 30, 2005, these securities are recorded as available-for-sale securities.

The Firm also maintains escrow accounts up to predetermined limits for some of its credit card and automobile securitizations, in the unlikely event of deficiencies in cash flows owed to investors. The amounts available in such escrow accounts are recorded in Other assets and, as of June 30, 2005, amounted to \$482 million and \$110 million for credit card and automobile securitizations, respectively; as of December 31, 2004, the amounts available in escrow accounts were \$395 million and \$132 million for credit card and automobile securitizations, respectively.

The table below summarizes other retained securitization interests, which are primarily subordinated or residual interests and are carried at fair value on the Firm's Consolidated balance sheets:

| (in millions)           | June 30, 2005 | December 31, 2004 |
|-------------------------|---------------|-------------------|
| Residential mortgage(a) | \$ 306        | \$ 433            |
| Credit card(a)          | 487           | 494               |
| Automobile(a)           | 128           | 85                |
| Wholesale activities    | 32            | 23                |
| Total                   | \$ 953        | \$ 1,035          |

(a) Pre-tax unrealized gains (losses) recorded in Stockholders' equity that relate to retained securitization interests totaled \$97 million and \$118 million for Residential mortgage; \$4 million and \$(3) million for Credit cards; and \$9 million and \$11 million for Automobile at June 30, 2005, and December 31, 2004, respectively.

The table below outlines the key economic assumptions used to determine the fair value of the remaining retained interests at June 30, 2005, and December 31, 2004, respectively; and the sensitivities of those fair values to immediate 10% and 20% adverse changes in those assumptions:

| <b>June 30, 2005</b> (in millions)                                        | Mortgage                 | Credit card                      | Automobile               | Wholesale activities |
|---------------------------------------------------------------------------|--------------------------|----------------------------------|--------------------------|----------------------|
| Weighted-average life (in years)                                          | 0.7-3.3                  | 0.4-0.9                          | 1.2                      | 0.1-4.0              |
| Prepayment rate Impact of 10% adverse change Impact of 20% adverse change | 13.9-41.0% CPR<br>\$ (1) | 9.1-20.0 %PPR<br>\$ (37)<br>(74) | 1.5%ABS<br>\$ (3)<br>(7) | \$ (1)<br>(2)        |
| Loss assumption                                                           | <b>0.0-4.9</b> %(b)      | 4.7-8.5%                         | 0.6%                     | <b>0.0–2.0</b> %(b)  |
| Impact of 10% adverse change<br>Impact of 20% adverse change              | \$ (12)<br>(23)          | \$ (110)<br>(220)                | \$ (4)<br>(8)            | \$ <u> </u>          |
| Discount rate                                                             | 13.0-30.0%(c)            | 4.7-12.0%                        | 6.3%                     | 1.0-22.9%            |
| Impact of 10% adverse change<br>Impact of 20% adverse change              | \$ (6)<br>(11)           | \$ (2)<br>(3)                    | \$ (1)<br>(2)            | \$ <u> </u>          |

| December 31, 2004 (in millions)                                           | Mortgage                        | Credit card                      | Automobile                 | Wholesale activities          |
|---------------------------------------------------------------------------|---------------------------------|----------------------------------|----------------------------|-------------------------------|
| Weighted-average life (in years)                                          | 0.8-3.4                         | 0.5-1.0                          | 1.3                        | 0.2-4.0                       |
| Prepayment rate Impact of 10% adverse change Impact of 20% adverse change | 15.1–37.1% CPR<br>\$ (5)<br>(8) | 8.3–16.7% PPR<br>\$ (34)<br>(69) | 1.4% ABS<br>\$ (6)<br>(13) | 0.0–50.0%(a)<br>\$ (1)<br>(1) |
| Loss assumption                                                           | 0.0–5.0%(b)                     | 5.7-8.4%                         | 0.7%                       | 0.0-3.0% (b)                  |
| Impact of 10% adverse change                                              | \$ (17)                         | \$ (144)                         | \$ (4)                     | \$ —                          |
| Impact of 20% adverse change                                              | (34)                            | (280)                            | (8)                        | _                             |
| Discount rate                                                             | 13.0–30.0%(c)                   | 4.9-12.0%                        | 5.5%                       | 1.0-22.9%                     |
| Impact of 10% adverse change                                              | \$ (9)                          | \$ (2)                           | \$ (1)                     | \$ —                          |
| Impact of 20% adverse change                                              | (18)                            | (4)                              | (2)                        |                               |

<sup>(</sup>a) Prepayment risk on certain wholesale retained interests are minimal and are incorporated into other assumptions.

The sensitivity analysis in the preceding table is hypothetical. Changes in fair value based on a 10% or 20% variation in assumptions generally cannot be extrapolated easily, because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is

<sup>(</sup>b) Expected credit losses for prime residential mortgage and certain wholesale securitizations are minimal and are incorporated into other assumptions.

<sup>(</sup>c) The Firm sells certain residual interests from subprime mortgage securitizations via Net Interest Margin ("NIM") securitizations and retains residual interests in these NIM transactions, which are valued using a 30% discount rate.

calculated without changing any other assumption. In reality, changes in one factor may result in changes in another assumption, which could counteract or magnify the sensitivities

The table below presents information about delinquencies, net credit losses and components of reported and securitized financial assets at June 30, 2005 and December 31, 2004:

|                                         |            |            |     | Nonaccrual | and 90  | days     |    |               |           |              |           |             |           |        |
|-----------------------------------------|------------|------------|-----|------------|---------|----------|----|---------------|-----------|--------------|-----------|-------------|-----------|--------|
|                                         | Total      | Loans      |     | or more    | past du | ie e     |    |               | Ne        | et loan char | ge-offs ( | (a)         |           |        |
|                                         | June 30,   | Dec. 31,   | Ju  | ne 30,     | D       | Dec. 31, | T  | hree months e | nded June | e 30,        | S         | ix months e | ended Jur | ne 30, |
| (in millions)                           | 2005       | 2004       | - 1 | 2005       |         | 2004     |    | 2005          | 2         | 2004         |           | 2005        |           | 2004   |
| Loans reported                          |            |            |     |            |         |          |    |               |           |              |           |             |           |        |
| Home finance                            | \$ 130,940 | \$ 124,653 | \$  | 662        | \$      | 673      | \$ | 38            | \$        | 28           | \$        | 79          | \$        | 56     |
| Auto & education finance                | 52,309     | 62,712     |     | 190        |         | 193      |    | 47            |           | 31           |           | 130         |           | 71     |
| Consumer & small business and           |            |            |     |            |         |          |    |               |           |              |           |             |           |        |
| other                                   | 14,678     | 15,107     |     | 280        |         | 295      |    | 29            |           | 21           |           | 57          |           | 38     |
| Credit card receivables                 | 68,510     | 64,575     |     | 979        |         | 1,006    |    | 711           |           | 259          |           | 1,384       |           | 529    |
| Total consumer loans                    | 266,437    | 267,047    |     | 2,111      |         | 2,167    |    | 825           |           | 339          |           | 1,650       |           | 694    |
| Total wholesale loans                   | 149,588    | 135,067    |     | 1,259      |         | 1,582    |    | (52)          |           | 53           |           | (61)        |           | 142    |
| Total loans reported                    | 416,025    | 402,114    |     | 3,370      |         | 3,749    |    | 773           |           | 392          |           | 1,589       |           | 836    |
| Securitized loans:                      | ŕ          |            |     | ŕ          |         |          |    |               |           |              |           |             |           |        |
| Residential mortgage(b)                 | 8,607      | 11,533     |     | 343        |         | 460      |    | 27            |           | 40           |           | 59          |           | 80     |
| Automobile                              | 5,553      | 4,763      |     | 8          |         | 12       |    | 2             |           | 5            |           | 7           |           | 12     |
| Credit card                             | 68,808     | 70,795     |     | 1,141      |         | 1,337    |    | 930           |           | 486          |           | 1,847       |           | 959    |
| Total consumer loans                    |            |            |     |            |         |          |    |               |           |              |           |             |           |        |
| securitized                             | 82,968     | 87,091     |     | 1,492      |         | 1,809    |    | 959           |           | 531          |           | 1,913       |           | 1,051  |
| Securitized wholesale activities        | 2,935      | 1,401      |     | _          |         | _        |    | _             |           | _            |           |             |           |        |
| Total loan securitized(c)               | 85,903     | 88,492     |     | 1,492      |         | 1,809    |    | 959           |           | 531          |           | 1,913       |           | 1,051  |
| Total loans reported and securitized(d) | \$ 501,928 | \$ 490,606 | \$  | 4,862      | \$      | 5,558    | \$ | 1,732         | \$        | 923          | \$        | 3,502       | \$        | 1,887  |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Includes \$7.6 billion and \$10.3 billion of outstanding principal balances on securitized subprime 1–4 family residential mortgage loans as of June 30, 2005, and December 31, 2004, respectively.
- (c) Total assets held in securitization-related SPEs were \$183.1 billion and \$175.1 billion at June 30, 2005, and December 31, 2004, respectively. The \$85.9 billion and \$88.5 billion of loans securitized at June 30, 2005, and December 31, 2004, respectively, excludes: \$62.6 billion and \$50.8 billion, respectively, of securitized loans in which the Firm's only continuing involvement is the servicing of the assets; \$33.9 billion and \$35.2 billion, respectively, of seller's interests in credit card master trusts; and \$0.7 billion and \$0.6 billion, respectively, of escrow accounts and other assets
- (d) Represents both loans on the Consolidated balance sheets and loans that have been securitized, but excludes loans for which the Firm's only continuing involvement is servicing of the assets.

#### NOTE 13 – VARIABLE INTEREST ENTITIES

Refer to Note 1 on page 88 and Note 14 on pages 106-109 of JPMorgan Chase's 2004 Annual Report for a further description of JPMorgan Chase's policies regarding consolidation of variable interest entities ("VIEs") as well as the utilization of VIEs by the Firm.

## Multi-seller conduits

The following table summarizes the Firm's involvement with Firm-administered multi-seller conduits:

|                                           | Cons           | solidated |                  | Nonco          | nsolidated |                  | 7              | Total |                  |
|-------------------------------------------|----------------|-----------|------------------|----------------|------------|------------------|----------------|-------|------------------|
| (in billions)                             | me 30,<br>2005 |           | mber 31,<br>2004 | ne 30,<br>2005 |            | mber 31,<br>2004 | me 30,<br>2005 |       | mber 31,<br>2004 |
| Total commercial paper issued by conduits | \$<br>30.6     | \$        | 35.8             | \$<br>8.5      | \$         | 9.3              | \$<br>39.1     | \$    | 45.1             |
| Commitments                               |                |           |                  |                |            |                  |                |       |                  |
| Asset-purchase agreements                 | \$<br>44.1     | \$        | 47.2             | \$<br>15.2     | \$         | 16.3             | \$<br>59.3     | \$    | 63.5             |
| Program-wide liquidity commitments        | 4.0            |           | 4.0              | 1.0            |            | 2.0              | 5.0            |       | 6.0              |
| Limited credit enhancements               | 1.3            |           | 1.4              | 1.0            |            | 1.2              | 2.3            |       | 2.6              |
| Maximum exposure to loss(a)               | 45.1           |           | 48.2             | 15.7           |            | 16.9             | 60.8           |       | 65.1             |

<sup>(</sup>a) The Firm's maximum exposure to loss is limited to the amount of drawn commitments (i.e., sellers' assets held by the multi-seller conduits for which the Firm provides liquidity support) of \$36.6 billion and \$42.2 billion at June 30, 2005, and December 31, 2004, respectively, plus contractual but undrawn commitments of \$24.2 billion and \$22.9 billion at June 30, 2005, and December 31, 2004, respectively. Since the Firm provides credit enhancement and liquidity to these multi-seller conduits, the maximum exposure is not adjusted to exclude exposure absorbed by third-party liquidity providers.

The Firm views its credit exposure to multi-seller conduit transactions as limited. This is because, for the most part, the Firm is not required to fund under the liquidity facilities if the assets in the VIE are in default. Additionally, the Firm's obligations under the letters of credit are secondary to the risk of first loss provided by the customer or other third parties — for example, by the overcollateralization of the VIE with the assets sold to it or notes subordinated to the Firm's liquidity facilities.

Additionally, the Firm is involved with a structured investment vehicle ("SIV") that funds a diversified portfolio of highly rated assets by issuing medium-term notes, commercial paper and capital. The assets and liabilities of this SIV were approximately \$9.1 billion and \$7.1 billion at June 30, 2005, and December 31, 2004, respectively, and were included in the Firm's Consolidated balance sheets.

#### Client intermediation

Assets held by certain client intermediation-related VIEs at June 30, 2005, and December 31, 2004, were as follows:

| (in billions)                  | 0, 2005    | Decembe | er 31, 2004 |
|--------------------------------|------------|---------|-------------|
| Credit-linked note vehicles(a) | \$<br>16.9 | \$      | 17.8        |
| Municipal bond vehicles(b)     | 10.0       |         | 7.5         |

- (a) The fair value of the Firm's derivative contracts with credit-linked note vehicles was not material at June 30, 2005, and December 31, 2004. Assets of \$1.9 billion and \$2.3 billion reported in the table above were recorded on the Firm's Consolidated balance sheets at June 30, 2005, and December 31, 2004, respectively, due to contractual relationships held by the Firm that relate to collateral held by the VIE.
- (b) Total amounts consolidated due to the Firm owning residual interests was \$2.5 billion and \$2.6 billion at June 30, 2005, and December 31, 2004, and are reported in the table above. Total liquidity commitments were \$4.7 billion and \$3.1 billion at June 30, 2005, and December 31, 2004, respectively. The Firm's maximum credit exposure to all municipal bond vehicles was \$7.2 billion and \$5.7 billion at June 30, 2005, and December 31, 2004, respectively.

Finally, the Firm may enter into transactions with VIEs structured by other parties. These transactions can include, for example, acting as a derivative counterparty, liquidity provider, investor, underwriter, placement agent, trustee or custodian. These transactions are conducted at arm's length, and individual credit decisions are based upon the analysis of the specific VIE, taking into consideration the quality of the underlying assets. JPMorgan Chase records and reports these positions similarly to any other third-party transaction. These activities do not cause JPMorgan Chase to absorb a majority of the expected losses of the VIEs or to receive a majority of the residual returns of the VIE, and they are not considered significant for disclosure purposes.

#### Consolidated VIE assets

The following table summarizes the Firm's total consolidated VIE assets, by classification on the Consolidated balance sheets, as of June 30, 2005, and December 31, 2004.

| (in billions)                      | June 30, | 2005 | Decembe | er 31, 2004 |
|------------------------------------|----------|------|---------|-------------|
| Consolidated VIE assets(a)         |          |      |         |             |
| Investment securities              | \$       | 9.3  | \$      | 10.6        |
| Trading assets(b)                  |          | 7.4  |         | 4.7         |
| Loans                              |          | 4.0  |         | 3.4         |
| Interests in purchased receivables |          | 27.8 |         | 31.6        |
| Other assets                       |          | 0.5  |         | 0.4         |
| Total consolidated assets          | <u> </u> | 49.0 | \$      | 50.7        |

- (a) The Firm also holds \$4.1 billion and \$3.4 billion of assets, at June 30, 2005, and December 31, 2004, respectively, primarily as a seller's interest, in certain consumer securitizations in a segregated entity, as part of a two-step securitization transaction. This interest is included in the securitization activities disclosed in Note 12 on pages 76-79 of this Form 10-Q.
- (b) Includes the fair value of securities and derivatives.

The interest-bearing beneficial interest liabilities issued by consolidated VIEs are classified in the line item titled "Beneficial interests issued by consolidated VIEs" on the Consolidated balance sheets. The holders of these beneficial interests do not have recourse to the general credit of JPMorgan Chase.

## NOTE 14 - GOODWILL AND OTHER INTANGIBLE ASSETS

For a discussion of accounting policies related to Goodwill and Other intangible assets, see Note 15 on pages 109-111 of JPMorgan Chase's 2004 Annual Report.

Goodwill and Other intangible assets consist of the following:

| (in millions)                         | June 30, 2 | 005 De | December 31, 2004 |  |  |
|---------------------------------------|------------|--------|-------------------|--|--|
| Goodwill                              | \$ 43,     | 537 \$ | 43,203            |  |  |
| Mortgage servicing rights             | 5,         | 026    | 5,080             |  |  |
| Purchased credit card relationships   | 3,         | 528    | 3,878             |  |  |
| All other intangibles:                |            |        |                   |  |  |
| Other credit card-related intangibles | \$         | 250 \$ | 272               |  |  |
| Core deposit intangibles              | 3,         | 016    | 3,328             |  |  |
| Other intangibles                     | 2,         | 053    | 2,126             |  |  |
| Total All other intangible assets     | \$ 5,      | 319 \$ | 5,726             |  |  |

#### Goodwill

As of June 30, 2005, goodwill increased by \$334 million compared with December 31, 2004, principally in connection with the joint venture partnership established with Cazenove and the acquisition of Vastera. Goodwill was not impaired at June 30, 2005, or December 31, 2004, nor was any goodwill written off during the six months ended June 30, 2005 or 2004.

Under SFAS 142, goodwill must be allocated to reporting units and tested for impairment. Goodwill attributed to the business segments was as follows:

|                                |      |          |       |              | Goody           | vill resulting |  |
|--------------------------------|------|----------|-------|--------------|-----------------|----------------|--|
| (in millions)                  | June | 30, 2005 | Decem | ber 31, 2004 | from the Merger |                |  |
| Investment Bank                | \$   | 3,488    | \$    | 3,309        | \$              | 1,179          |  |
| Retail Financial Services      |      | 15,030   |       | 15,022       |                 | 14,576         |  |
| Card Services                  |      | 12,817   |       | 12,781       |                 | 12,802         |  |
| Commercial Banking             |      | 2,660    |       | 2,650        |                 | 2,599          |  |
| Treasury & Securities Services |      | 2,130    |       | 2,044        |                 | 465            |  |
| Asset & Wealth Management      |      | 7,035    |       | 7,020        |                 | 2,539          |  |
| Corporate (Private Equity)     |      | 377      |       | 377          |                 | _              |  |
| Total goodwill                 | \$   | 43,537   | \$    | 43,203       | \$              | 34,160         |  |

#### Mortgage servicing rights

For a further description of the mortgage servicing rights ("MSRs") asset and the interest rate risk management of MSRs, see Note 15 on pages 109–111 of JPMorgan Chase's 2004 Annual Report. The following table summarizes MSR activity during the six months ended June 30, 2005 and 2004:

| Six months ended June 30, (a) (in millions)        | 2005        | 2004        |
|----------------------------------------------------|-------------|-------------|
| Balance at January 1                               | \$<br>6,111 | \$<br>6,159 |
| Additions                                          | 763         | 979         |
| Sales                                              |             | _           |
| Other-than-temporary impairment                    |             | (108)       |
| Amortization                                       | (664)       | (653)       |
| SFAS 133 hedge valuation adjustments               | (510)       | 256         |
| Balance at June 30                                 | 5,700       | 6,633       |
| Less: valuation allowance                          | 674         | 926         |
| Balance at June 30, after valuation allowance      | \$<br>5,026 | \$<br>5,707 |
| Estimated fair value at June 30                    | \$<br>5,026 | \$<br>5,707 |
| Weighted-average prepayment speed assumption (CPR) | 18.13%      | 14.83%      |
| Weighted-average discount rate                     | 8.54%       | 7.19%       |

 $<sup>(</sup>a) \ \ 2005\ reflects\ the\ combined\ Firm's\ results,\ while\ 2004\ reflects\ the\ results\ of\ heritage\ JPMorgan\ Chase\ only.$ 

CPR: Constant prepayment rate

JPMorgan Chase uses a combination of derivatives, AFS securities and trading securities to manage changes in the fair value of the MSR asset. These risk management activities are intended to protect the economic value of the MSR asset by providing offsetting changes in the fair value of related risk management instruments. The type and amount of hedging instruments used in this risk management activity change over time as market conditions and approach dictate.

The valuation allowance represents the extent to which the carrying value of the MSR asset exceeds its estimated fair value for its applicable SFAS 140 strata. Changes in the valuation allowance are the result of the recognition of impairment or the recovery of previously recognized impairment charges due to changes in market conditions during the period. The changes in the valuation allowance for MSRs were as follows:

| Six months ended June 30, (a) (in millions) | <br>2005    | <br>2004    |
|---------------------------------------------|-------------|-------------|
| Balance at January 1                        | \$<br>1,031 | \$<br>1,378 |
| Other-than-temporary impairment             | _           | (108)       |
| SFAS 140 impairment (recovery) adjustment   | (357)       | (344)       |
| Balance at June 30                          | \$<br>674   | \$<br>926   |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

#### Purchased credit card relationships and All other intangible assets

There were no Purchased credit card relationship intangibles added during the six months ended June 30, 2005. All other intangibles increased approximately \$19 million during the six months ended June 30, 2005. For the six months ended June 30, 2005, Purchased credit card relationship intangibles and All other intangibles decreased by \$350 million and \$426 million, respectively, as a result of amortization. Except for \$513 million of indefinite-lived intangible assets, the remainder of the Firm's other acquired intangible assets are subject to amortization.

The components of credit card relationships, core deposits and other intangible assets were as follows:

|                                       |                                          | June | e 30, 2005     |                          |       |      |       | Decemb | per 31, 2004       |                    |
|---------------------------------------|------------------------------------------|------|----------------|--------------------------|-------|------|-------|--------|--------------------|--------------------|
| (in millions)                         | <br>Gross Accumulate amount amortization |      |                | Net<br>carrying<br>value |       | Gros |       |        |                    | Net carrying value |
| Purchased credit card relationships   | \$<br>5,225                              | \$   | 1,697          | \$                       | 3,528 | \$   | 5,225 | \$     | 1,347              | \$<br>3,878        |
| All other intangibles:                |                                          |      |                |                          |       |      |       |        |                    |                    |
| Other credit card-related intangibles | \$<br>295                                | \$   | 45             | \$                       | 250   | \$   | 295   | \$     | 23                 | \$<br>272          |
| Core deposit intangibles              | 3,797                                    |      | 781            |                          | 3,016 |      | 3,797 |        | 469                | 3,328              |
| Other intangibles                     | 2,547                                    |      | <b>494</b> (a) |                          | 2,053 |      | 2,528 |        | 402 <sub>(a)</sub> | <br>2,126          |
| Total All other intangibles           | \$<br>6,639                              | \$   | 1,320          | \$                       | 5,319 | \$   | 6,620 | \$     | 894                | \$<br>5,726        |

| Amortization expense                  | T  | hree months | ended June | Six months ended June 30,(b) |    |      |    |      |  |
|---------------------------------------|----|-------------|------------|------------------------------|----|------|----|------|--|
| (in millions)                         |    | 2005        |            | 2004                         |    | 2005 |    | 2004 |  |
| Purchased credit card relationships   | \$ | 175         | \$         | 60                           | \$ | 350  | \$ | 121  |  |
| Other credit card-related intangibles |    | 11          |            | _                            |    | 22   |    | _    |  |
| Core deposit intangibles              |    | 155         |            | 1                            |    | 312  |    | 2    |  |
| Other intangibles                     |    | 44          |            | 18                           |    | 84   |    | 35   |  |
| Total amortization expense            | \$ | 385         | \$         | 79                           | \$ | 768  | \$ | 158  |  |

<sup>(</sup>a) Includes \$8 million and \$7 million of amortization expense related to servicing assets on securitized automobile loans, which is recorded in Asset management, administration and commissions, for the six months ended June 30, 2005 and 2004, respectively.

<sup>(</sup>b) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

#### Future amortization expense

The following table presents future estimated amortization expense related to credit card relationships, core deposits and other intangible assets at June 30, 2005:

|                             | Purchased credit card | Other credit card-related | Core<br>deposit | Other       |          |
|-----------------------------|-----------------------|---------------------------|-----------------|-------------|----------|
| For the year: (in millions) | relationships         | intangibles               | intangibles     | intangibles | Total    |
| <b>2005</b> (a)             | \$ 701                | \$ 45                     | \$ 624          | \$ 164      | \$ 1,534 |
| 2006                        | 674                   | 40                        | 531             | 156         | 1,401    |
| 2007                        | 606                   | 35                        | 403             | 139         | 1,183    |
| 2008                        | 502                   | 33                        | 294             | 128         | 957      |
| 2009                        | 360                   | 29                        | 239             | 123         | 751      |
| 2010                        | 301                   | 27                        | 238             | 112         | 678      |

<sup>(</sup>a) Includes \$350 million, \$22 million, \$312 million and \$84 million of amortization expense related to Purchased credit card relationships, other credit card-related intangibles, core deposit intangibles and other intangibles, respectively, recognized during the first six months of 2005.

#### NOTE 15 - EARNINGS PER SHARE

For a discussion of the computation of basic and diluted earnings per share ("EPS"), see Note 20 on page 114 of JPMorgan Chase's 2004 Annual Report. The following table presents the calculation of basic and diluted EPS for the three and six months ended June 30, 2005 and 2004:

|                                             | Three months | s ended J | une 30,(a) | Six months ended June 30, (a |         |    |         |  |  |  |
|---------------------------------------------|--------------|-----------|------------|------------------------------|---------|----|---------|--|--|--|
| (in millions, except per share amounts)     | 2005         |           | 2004       |                              | 2005    |    | 2004    |  |  |  |
| Basic earnings per share                    |              |           |            |                              |         |    |         |  |  |  |
| Net income                                  | \$<br>994    | \$        | (548)      | \$                           | 3,258   | \$ | 1,382   |  |  |  |
| Less: preferred stock dividends             | 3            |           | 13         |                              | 8       |    | 26      |  |  |  |
| Net income applicable to common stock       | \$<br>991    | \$        | (561)      | \$                           | 3,250   | \$ | 1,356   |  |  |  |
| Weighted-average basic shares outstanding   | 3,493.0      |           | 2,042.8    |                              | 3,505.2 |    | 2,037.6 |  |  |  |
| Net income per share                        | \$<br>0.28   | \$        | (0.27)     | \$                           | 0.93    | \$ | 0.67    |  |  |  |
| Diluted earnings per share                  |              |           |            |                              |         |    |         |  |  |  |
| Net income applicable to common stock       | \$<br>991    | \$        | (561)      | \$                           | 3,250   | \$ | 1,356   |  |  |  |
| Weighted-average basic shares outstanding   | 3,493.0      |           | 2,042.8    |                              | 3,505.2 |    | 2,037.6 |  |  |  |
| Add: Broad-based options                    | 3.4          |           | —(c)       |                              | 3.6     |    | 6.3     |  |  |  |
| Restricted stock and key employee options   | 51.9         |           | —(c)       |                              | 50.2    |    | 52.4    |  |  |  |
| Weighted-average diluted shares outstanding | 3,548.3      |           | 2,042.8    |                              | 3,559.0 |    | 2,096.3 |  |  |  |
| Net income per share(b)                     | \$<br>0.28   | \$        | (0.27)     | \$                           | 0.91    | \$ | 0.65    |  |  |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## $\underline{NOTE\,16-ACCUMULATED\,OTHER\,COMPREHENSIVE\,INCOME\,(LOSS)}$

Accumulated other comprehensive income (loss) includes the after-tax change in unrealized gains and losses on AFS securities, cash flow hedging activities and foreign currency translation adjustments (including the impact of related derivatives).

| (in millions) Six months ended June 30, 2005(a) | gains | ealized (losses) securities(b) | slation<br>tments |             |    |                              | Accumulated other comprehensive income (loss) |               |  |
|-------------------------------------------------|-------|--------------------------------|-------------------|-------------|----|------------------------------|-----------------------------------------------|---------------|--|
| Balance at December 31, 2004<br>Net change      | \$    | (61)<br>190 <sub>(c)</sub>     | \$                | (8)<br>—(d) | \$ | (139)<br>(43) <sub>(e)</sub> | \$                                            | (208)<br>147  |  |
| Balance at June 30, 2005                        | \$    | 129                            | \$                | (8)         | \$ | (182)                        | \$                                            | (61)          |  |
| Six months ended June 30, 2004(a)               |       |                                |                   |             |    |                              |                                               |               |  |
| Balance at December 31, 2003<br>Net change      | \$    | 19<br>(936)(c)                 | \$                | (6)<br>—(d) | \$ | (43)<br>56 <sub>(e)</sub>    | \$                                            | (30)<br>(880) |  |
| Balance at June 30, 2004                        | \$    | (917)                          | \$                | (6)         | \$ | 13                           | \$                                            | (910)         |  |

<sup>(</sup>a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

<sup>(</sup>b) Options issued under employee benefit plans to purchase 379 million and 208 million shares of common stock were outstanding for the three months ended June 30, 2005 and 2004, respectively, but were not included in the computation of diluted EPS because the options' exercise prices were greater than the average market price of the common shares. For the six months ended June 30, 2005 and 2004, options issued under employee benefit plans to purchase common stock excluded from the computation were 370 million and 208 million shares, respectively.

<sup>(</sup>c) Common equivalent shares have been excluded from the computation of diluted loss per share for the three months ended June 30, 2004, as the effect would be antidilutive.

- (b) Represents the after-tax difference between the fair value and amortized cost of the AFS securities portfolio and retained interests in securitizations recorded in Other assets.
- (c) The net change for the six months ended June 30, 2005, was primarily due to sales of investment securities at losses partially offset by higher interest rates. The net change for the six months ended June 30, 2004, was primarily due to rising interest rates.
- (d) At June 30, 2005 and 2004, included \$(270) million and \$(84) million, respectively, of after-tax gains (losses) on foreign currency translation from operations for which the functional currency is other than the U.S. dollar, offset by \$270 million and \$84 million, respectively, of after-tax gains (losses) on hedges.
- (e) The net change for the six months ended June 30, 2005, included \$50 million of after-tax losses recognized in income and \$93 million of after-tax losses representing the net change in derivative fair values that were recorded in comprehensive income. The net change for the six months ended June 30, 2004, included \$13 million of after-tax losses recognized in income and \$43 million of after-tax gains representing the net change in derivative fair values that were reported in comprehensive income.

#### NOTE 17 - COMMITMENTS AND CONTINGENCIES

#### Litigation reserve

On June 14, 2005, JPMorgan Chase reached an agreement in principle to settle, for \$2.2 billion (pre-tax), the Enron class action litigation entitled Newby v. Enron Corp. The Firm also recorded in the second quarter a nonoperating charge of \$1.9 billion to cover the settlement and to increase its reserves for certain other remaining material legal matters

On March 17, 2005, JPMorgan Chase reached an agreement to settle, for \$2.0 billion (pre-tax), its class action litigation regarding WorldCom, Inc. In connection with the settlement, JPMorgan Chase increased its Litigation reserve by \$900 million (pre-tax).

While the outcome of litigation is inherently uncertain, the amount of the Firm's Litigation reserves at June 30, 2005, reflected management's assessment of the appropriate litigation reserve level at that date in light of all information then known; the Firm believes its litigation reserves, at June 30, 2005, are adequate to meet its remaining litigation expenses. Management reviews litigation reserves periodically, and the reserve may be increased or decreased in the future to reflect further litigation developments. The Firm believes it has meritorious defenses to claims asserted against it in its currently outstanding litigation and intends to continue to defend itself vigorously, litigating or settling cases, according to management's judgment as to what is in the best interest of stockholders.

#### NOTE 18 – ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The majority of JPMorgan Chase's derivatives are entered into for trading purposes. Derivatives are also utilized by the Firm as an end-user to hedge market exposures, to modify the interest rate characteristics of related balance sheet instruments or to meet longer-term investment objectives. Both trading and end-user derivatives are recorded in Trading assets and Trading liabilities. For a further discussion of the Firm's use of, and accounting policies regarding, derivative instruments, see pages 62-65 and Note 26 on pages 118-119 of JPMorgan Chase's 2004 Annual Report. The following table presents derivative instrument hedging-related activities for the periods indicated:

|                                                                         | T  | hree months | ended June | e 30,(a) | Six months ended June 30 |      |    |       |  |  |
|-------------------------------------------------------------------------|----|-------------|------------|----------|--------------------------|------|----|-------|--|--|
| (in millions)                                                           |    | 2005        |            | 2004     |                          | 2005 |    | 2004  |  |  |
| Fair value hedge ineffective net gains/(losses)(b)                      | \$ | 60          | \$         | (49)     | \$                       | (41) | \$ | (100) |  |  |
| Cash flow hedge ineffective net gains/(losses)(b)                       |    | _           |            | _        |                          | _    |    | (1)   |  |  |
| Cash flow hedging gains on forecasted transactions that failed to occur |    | _           |            | _        |                          | _    |    | _     |  |  |

- (a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (b) Includes ineffectiveness and the components of hedging instruments that have been excluded from the assessment of hedge effectiveness.

Over the next 12 months, it is expected that \$46 million (after-tax) of net gains recorded in Other comprehensive income at June 30, 2005, will be recognized in earnings. The maximum length of time over which forecasted transactions are hedged is 10 years, related to core lending and borrowing activities.

#### NOTE 19 – OFF-BALANCE SHEET LENDING-RELATED FINANCIAL INSTRUMENTS AND GUARANTEES

For a discussion of off-balance sheet lending-related financial instruments and guarantees, and the Firm's related accounting policies, see Note 27 on pages 119–120 of JPMorgan Chase's 2004 Annual Report. To provide for the risk of loss inherent in wholesale-related contracts, an allowance for credit losses on lending-related commitments is maintained. See Note 12 on pages 102–103 of JPMorgan Chase's 2004 Annual Report for a further discussion regarding the allowance for credit losses on lending-related commitments. The following table summarizes the contractual amounts of off-balance sheet lending-related financial instruments and guarantees and the related allowance for credit losses on lending-related commitments at June 30, 2005, and December 31, 2004:

#### Off-balance sheet lending-related financial instruments

|                                                               |            | Allowance for lending- |          |              |  |  |  |  |
|---------------------------------------------------------------|------------|------------------------|----------|--------------|--|--|--|--|
|                                                               | Contrac    | related commitments    |          |              |  |  |  |  |
|                                                               | June 30,   | December 31,           | June 30, | December 31, |  |  |  |  |
| (in millions)                                                 | 2005       | 2004                   | 2005     | 2004         |  |  |  |  |
| Consumer                                                      | \$ 608,413 | \$ 601,196             | \$ 13    | \$ 12        |  |  |  |  |
| Wholesale:                                                    |            |                        |          |              |  |  |  |  |
| Other unfunded commitments to extend credit(a)(b)(c)          | 232,622    | 225,152                | 259      | 185          |  |  |  |  |
| Standby letters of credit and guarantees(a)(d)(e)             | 74,834     | 78,084                 | 161      | 292          |  |  |  |  |
| Other letters of credit(a)                                    | 6,578      | 6,163                  | 6        | 3            |  |  |  |  |
| Total wholesale                                               | 314,034    | 309,399                | 426      | 480          |  |  |  |  |
| Total off-balance sheet lending-related financial instruments | \$ 922,447 | \$ 910,595             | \$ 439   | \$ 492       |  |  |  |  |
| Customers' securities lent(f)                                 | \$ 234,149 | \$ 215,972             | NA       | NA           |  |  |  |  |

- (a) Represents contractual amount net of risk participations totaling \$27.0 billion and \$26.4 billion at June 30, 2005, and December 31, 2004, respectively.
- (b) Includes unused advised lines of credit totaling \$23.6 billion and \$22.8 billion at June 30, 2005, and December 31, 2004, respectively, which are not legally binding. In regulatory filings with the Federal Reserve Board, unused advised lines are not reportable.
- (c) Includes certain asset purchase agreements to the Firm's administered multi-seller asset-backed commercial paper conduits of \$31.9 billion and \$31.8 billion at June 30, 2005, and December 31, 2004, respectively; excludes \$27.4 billion and \$31.7 billion at June 30, 2005, and December 31, 2004, respectively; of asset purchase agreements related to the Firm's administered multi-seller asset-backed commercial paper conduits consolidated in accordance with FIN 46R, as the underlying assets of the conduits are reported in the Firm's Consolidated balance sheets. It also includes \$3.4 billion and \$7.5 billion at June 30, 2005, and December 31, 2004, respectively, of asset purchase agreements to structured wholesale loan vehicles and other third-party entities. The allowance for credit losses on lending-related commitments related to these agreements was insignificant at June 30, 2005, and December 31, 2004.
- (d) JPMorgan Chase held collateral relating to \$8.1 billion and \$7.4 billion of these arrangements at June 30, 2005, and December 31, 2004, respectively.
- (e) Includes unused commitments to issue standby letters of credit of \$34.8 billion and \$38.4 billion at June 30, 2005, and December 31, 2004, respectively.
- (f) Collateral held by the Firm in support of securities lending indemnification agreements was \$240.6 billion and \$221.6 billion at June 30, 2005, and December 31, 2004, respectively.

For a discussion of the off-balance sheet lending-related arrangements the Firm considers to be guarantees under FIN 45, and the related accounting policies, see Note 27 on pages 119–120 of JPMorgan Chase's 2004 Annual Report. The amount of the liability related to guarantees recorded at June 30, 2005, and December 31, 2004, excluding the allowance for credit losses on lending-related commitments and derivative contracts discussed below, was \$333 million and \$341 million, respectively.

In addition to the contracts noted above, there are certain derivative contracts to which the Firm is a counterparty that meet the characteristics of a guarantee under FIN 45. For a discussion of the derivatives the Firm considers to be guarantees, and the related accounting policies, see Note 27 on pages 119–120 of JPMorgan Chase's 2004 Annual Report. The total notional value of the derivatives that the Firm deems to be guarantees was \$62 billion and \$53 billion at June 30, 2005, and December 31, 2004, respectively. The fair value related to these contracts was a derivative receivable of \$195 million and \$180 million, and a derivative payable of \$857 million and \$622 million at June 30, 2005, and December 31, 2004, respectively.

#### NOTE 20 - BUSINESS SEGMENTS

JPMorgan Chase is organized into six major reportable business segments: the Investment Bank, Retail Financial Services, Card Services, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management, as well as a Corporate segment. The segments are based upon the products and services provided or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on an operating basis. For a definition of operating basis, see the footnotes to the table below. For a further discussion concerning JPMorgan Chase's business segments, see Business segment results on pages 14-15 of this Form 10-Q, and pages 28-29 and Note 31 on pages 126-127 of JPMorgan Chase's 2004 Annual Report.

The following table provides a summary of the Firm's segment results for the three and six months ended June 30, 2005 and 2004, on an operating basis. The effect of credit card securitizations, Merger costs and nonoperating Litigation reserve charges have been included in Corporate/Reconciling items so that total Firm results are on a reported basis. Finally, Operating revenue (Noninterest revenue and Net interest income) for each of the segments is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits are presented in the operating results on a basis comparable to taxable securities and investments. This allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within Income tax expense. The effect of the tax-equivalent basis adjustments is eliminated in Corporate/Reconciling items to reflect results on a reported basis. Segment results for the three and six months ended June 30, 2004, reflect heritage JPMorgan Chase—only results and have been restated to reflect the current business segment organization and reporting classifications.

#### Segment results and reconciliation(a)

| (in millions, except ratios) Three months ended June 30, 2005(b)        | nvestment<br>Bank(d)                 | Retail<br>inancial<br>Services       | Se | Card<br>ervices(e)             | <br>mmercial<br>Sanking            | Se | easury &<br>ecurities<br>Services | Asset<br>Wealth<br>nagement        | Re | orporate/<br>conciling<br>ms(d)(e)(f) | Total                                  |
|-------------------------------------------------------------------------|--------------------------------------|--------------------------------------|----|--------------------------------|------------------------------------|----|-----------------------------------|------------------------------------|----|---------------------------------------|----------------------------------------|
| Net interest income<br>Noninterest revenue                              | \$<br>342<br>2,408                   | \$<br>2,558<br>1,241                 | \$ | 2,976<br>910                   | \$<br>648<br>252                   | \$ | 510<br>1,078                      | \$<br>274<br>1,069                 | \$ | (2,307)<br>784                        | \$<br>5,001<br>7,742                   |
| Total net revenue                                                       | 2,750                                | 3,799                                |    | 3,886                          | 900                                |    | 1,588                             | 1,343                              |    | (1,523)                               | 12,743                                 |
| Provision for credit losses                                             | (343)<br>38                          | 94                                   |    | 1,641                          | 142                                |    | 2                                 | (20)                               |    | (929)                                 | 587                                    |
| Credit reimbursement (to)/from TSS(c) Merger costs                      | _                                    | _                                    |    | _                              | _                                  |    | (38)                              | _                                  |    | 279(g)                                | 279                                    |
| Litigation reserve charge<br>Other noninterest expense                  | 2,178                                | 2,126                                |    | 1,383                          | 473                                |    | 1,194                             | 917                                |    | 1,872<br>477                          | 1,872<br>8,748                         |
| Income (loss) before income tax expense<br>Income tax expense (benefit) | 953<br>347                           | 1,579<br>599                         |    | 862<br>320                     | 285<br>111                         |    | 354<br>125                        | 446<br>163                         |    | (3,222)<br>(1,402)                    | 1,257<br>263                           |
| Net income (loss)                                                       | \$<br>606                            | \$<br>980                            | \$ | 542                            | \$<br>174                          | \$ | 229                               | \$<br>283                          | \$ | (1,820)                               | \$<br>994                              |
| Average equity Average assets Return on average equity Overhead ratio   | \$<br>20,000<br>592,383<br>12%<br>79 | \$<br>13,250<br>225,574<br>30%<br>56 | \$ | 11,800<br>140,741<br>18%<br>36 | \$<br>3,400<br>55,963<br>21%<br>53 | s  | 1,900<br>26,437<br>48%<br>75      | \$<br>2,400<br>42,001<br>47%<br>68 | \$ | 52,519<br>92,934<br>NM<br>NM          | \$<br>105,269<br>1,176,033<br>4%<br>86 |

| (in millions, except ratios) Three months ended June 30, 2004(b)      | nvestment<br>Bank(d)                 | Retail<br>inancial<br>Services      | Card<br>rvices(e)                  | <br>mmercial<br>anking           | S  | easury &<br>ecurities<br>Services | Asset<br>Wealth<br>nagement       | Re | orporate/<br>conciling<br>ns(d)(e)(f) | Total                                 |
|-----------------------------------------------------------------------|--------------------------------------|-------------------------------------|------------------------------------|----------------------------------|----|-----------------------------------|-----------------------------------|----|---------------------------------------|---------------------------------------|
| Net interest income<br>Noninterest revenue                            | \$<br>307<br>2,632                   | \$<br>1,211<br>624                  | \$<br>1,271<br>316                 | \$<br>234<br>100                 | \$ | 251<br>842                        | \$<br>117<br>711                  | \$ | (397)<br>412                          | \$<br>2,994<br>5,637                  |
| Total net revenue                                                     | 2,939                                | 1,835                               | 1,587                              | 334                              |    | 1,093                             | 828                               |    | 15                                    | 8,631                                 |
| Provision for credit losses<br>Credit reimbursement (to)/from TSS(c)  | (128)<br>2                           | 78<br>—                             | 748                                | 19                               |    | 3<br>(2)                          | (4)                               |    | (513)                                 | 203                                   |
| Merger costs<br>Litigation reserve charge                             | _<br>                                |                                     | _<br>_                             | _<br>                            |    | _                                 | _<br>_                            |    | 90(g)<br>3,700                        | 90<br>3,700                           |
| Other noninterest expense Income (loss) before income tax             | 2,056<br>1,013                       | 1,131                               | 565<br>274                         | 203                              |    | 944                               | 681<br>151                        |    | (3,395)                               | 5,713                                 |
| expense<br>Income tax expense (benefit)                               | 369                                  | 230                                 | 98                                 | 47                               |    | 43                                | 52                                |    | (1,366)                               | (527)                                 |
| Net income (loss)                                                     | \$<br>644                            | \$<br>396                           | \$<br>176                          | \$<br>65                         | \$ | 101                               | \$<br>99                          | \$ | (2,029)                               | \$<br>(548)                           |
| Average equity Average assets Return on average equity Overhead ratio | \$<br>14,015<br>439,166<br>18%<br>70 | \$<br>5,005<br>146,693<br>32%<br>62 | \$<br>3,346<br>51,510<br>21%<br>36 | \$<br>747<br>17,281<br>35%<br>61 | \$ | 3,203<br>21,040<br>13%<br>86      | \$<br>5,370<br>35,083<br>7%<br>82 | \$ | 15,178<br>92,097<br>NM<br>NM          | \$<br>46,864<br>802,870<br>NM<br>110% |

| (in millions, except ratios) Six months ended June 30, 2005(b)   | vestment<br>Bank(d)     | Retail<br>inancial<br>Services | s  | Card<br>ervices(e) | mmercial<br>Banking   | S  | easury &<br>ecurities<br>Services | Asset<br>: Wealth<br>nagement | Re | orporate/<br>econciling<br>ms(d)(e)(f) | Total                      |
|------------------------------------------------------------------|-------------------------|--------------------------------|----|--------------------|-----------------------|----|-----------------------------------|-------------------------------|----|----------------------------------------|----------------------------|
| Net interest income<br>Noninterest revenue                       | \$<br>646<br>6,284      | \$<br>5,211<br>2,435           | \$ | 5,983<br>1,682     | \$<br>1,273<br>477    | \$ | 1,006<br>2,064                    | \$<br>556<br>2,148            | \$ | (4,449)<br>1,074                       | \$<br>10,226<br>16,164     |
| Total net revenue                                                | 6,930                   | 7,646                          |    | 7,665              | 1,750                 |    | 3,070                             | 2,704                         |    | (3,375)                                | 26,390                     |
| Provision for credit losses<br>Credit reimbursement (to)/from    | (709)                   | 188                            |    | 3,277              | 136                   |    | (1)                               | (27)                          |    | (1,850)                                | 1,014                      |
| TSS(c)                                                           | 76                      | _                              |    | _                  | _                     |    | (76)                              | _                             |    | _                                      | _                          |
| Merger costs                                                     | _                       | _                              |    | _                  | _                     |    |                                   | _                             |    | <b>424</b> (g)                         | 424                        |
| Litigation reserve charge                                        | _                       | _                              |    | _                  | _                     |    | _                                 | _                             |    | 2,772                                  | 2,772                      |
| Other noninterest expense                                        | 4,703                   | 4,288                          |    | 2,696              | 931                   |    | 2,259                             | 1,851                         |    | 912                                    | 17,640                     |
| Income before income tax expense<br>Income tax expense (benefit) | 3,012<br>1,081          | 3,170<br>1,202                 |    | 1,692<br>628       | 683<br>266            |    | 736<br>262                        | 880<br>321                    |    | (5,633)<br>(2,478)                     | 4,540<br>1,282             |
| Net income                                                       | \$<br>1,931             | \$<br>1,968                    | \$ | 1,064              | \$<br>417             | \$ | 474                               | \$<br>559                     | \$ | (3,155)                                | \$<br>3,258                |
| Average equity<br>Average assets                                 | \$<br>20,000<br>579,651 | \$<br>13,175<br>225,348        | \$ | 11,800<br>139,632  | \$<br>3,400<br>55,524 | \$ | 1,900<br>26,733                   | \$<br>2,400<br>40,865         | \$ | 52,632<br>101,709                      | \$<br>105,307<br>1,169,462 |
| Return on average equity                                         | 19%                     | 30%                            |    | 18%                | 25%                   |    | 50%                               | 47%                           |    | NM                                     | 6%                         |
| Overhead ratio                                                   | 68                      | 56                             |    | 35                 | 53                    |    | 74                                | 68                            |    | NM                                     | 79                         |

| (in millions, except ratios)<br>Six months ended June 30, 2004(b)     | <br>vestment<br>Bank(d)              | Retail<br>inancial<br>Services      | Se | Card<br>rvices(e)            | mmercial<br>Sanking              | Se | easury &<br>ecurities<br>Services | Asset<br>Wealth<br>nagement       | Re | orporate/<br>econciling<br>ms(d)(e)(f) | Total                               |
|-----------------------------------------------------------------------|--------------------------------------|-------------------------------------|----|------------------------------|----------------------------------|----|-----------------------------------|-----------------------------------|----|----------------------------------------|-------------------------------------|
| Net interest income<br>Noninterest revenue                            | \$<br>602<br>6,101                   | \$<br>2,356<br>1,090                | \$ | 2,544<br>600                 | \$<br>461<br>195                 | \$ | 494<br>1,611                      | \$<br>239<br>1,437                | \$ | (716)<br>628                           | \$<br>5,980<br>11,662               |
| Total net revenue                                                     | 6,703                                | 3,446                               |    | 3,144                        | 656                              |    | 2,105                             | 1,676                             |    | (88)                                   | 17,642                              |
| Provision for credit losses<br>Credit reimbursement (to)/from         | (316)                                | 132                                 |    | 1,454                        | 6                                |    | 4                                 | 6                                 |    | (1,068)                                | 218                                 |
| TSS(c)                                                                | 4                                    | _                                   |    | _                            | _                                |    | (4)                               | _                                 |    | _                                      | _                                   |
| Merger costs                                                          | _                                    | _                                   |    | _                            | _                                |    |                                   | _                                 |    | 90(g)                                  | 90                                  |
| Litigation reserve charge<br>Other noninterest expense                | 4,382                                | 2,372                               |    | <br>1,164                    | 412                              |    | <br>1,811                         | 1,330                             |    | 3,700<br>335                           | 3,700<br>11,806                     |
| Income before income tax expense<br>Income tax expense (benefit)      | 2,641<br>980                         | 942<br>340                          |    | 526<br>188                   | 238<br>99                        |    | 286<br>87                         | 340<br>119                        |    | (3,145)<br>(1,367)                     | 1,828<br>446                        |
| Net income                                                            | \$<br>1,661                          | \$<br>602                           | \$ | 338                          | \$<br>139                        | \$ | 199                               | \$<br>221                         | \$ | (1,778)                                | \$<br>1,382                         |
| Average equity Average assets Return on average equity Overhead ratio | \$<br>14,550<br>430,658<br>23%<br>65 | \$<br>5,091<br>143,210<br>24%<br>69 | \$ | 3,369<br>51,630<br>20%<br>37 | \$<br>771<br>16,760<br>36%<br>63 | \$ | 3,196<br>20,141<br>13%<br>86      | \$<br>5,420<br>35,189<br>8%<br>79 | \$ | 13,944<br>89,506<br>NM<br>NM           | \$<br>46,341<br>787,094<br>6%<br>88 |

- (a) In addition to analyzing the Firm's results on a reported basis, management reviews the line of business results on an "operating basis," which is a non-GAAP financial measure. The definition of operating basis starts with the reported U.S. GAAP results. In the case of the Investment Bank, operating basis noninterest revenue includes, in Trading revenue, Net interest income ("NII") related to trading activities. In the case of Card Services, refer to footnote (e). These adjustments do not change JPMorgan Chase's reported net income. Operating basis also excludes Merger costs and nonoperating Litigation reserve charges, as management believes these items are not part of the Firm's normal daily business operations (and, therefore, not indicative of trends) and do not provide meaningful comparisons with other periods. Finally, operating results reflect revenues (Noninterest revenue and NII) on a tax-equivalent basis. Refer to footnote (f) for the impact of these adjustments.
- (b) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.
- (c) TSS reimburses the IB for credit portfolio exposures the IB manages on behalf of clients the segments share. At the time of the Merger, the reimbursement methodology was revised to be based on pre-tax earnings, net of the cost of capital related to those exposures. Prior to the Merger, the credit reimbursement was based upon pre-tax earnings, plus the allocated capital associated with the shared clients.
- (d) Segment operating results include the reclassification of NII related to trading activities to Trading revenue within Noninterest revenue, which primarily impacts the Investment Bank. Trading-related NII reclassified to Trading revenue was \$198 million and \$439 million for the three months ended June 30, 2005 and 2004, respectively, and \$526 million and \$1,015 million for the six months ended June 30, 2005 and 2004, respectively. These amounts are eliminated in Corporate/reconciling items to arrive at NII and Noninterest revenue on a reported GAAP basis for JPMorgan Chase.

(e) Operating results for Card Services exclude the impact of credit card securitizations on revenue, provision for credit losses and average assets, as JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in evaluating the overall performance of the credit card portfolio. The related securitization adjustments were as follows:

|                             | Three months e | Six months ended June 30,(a) |    |         |    |        |
|-----------------------------|----------------|------------------------------|----|---------|----|--------|
| (in millions)               | 2005           | 2004                         |    | 2005    |    | 2004   |
| Net interest income         | \$<br>1,658    | \$<br>838                    | \$ | 3,390   | \$ | 1,676  |
| Noninterest revenue         | (728)          | (352)                        |    | (1,543) |    | (717)  |
| Provision for credit losses | 930            | 486                          |    | 1,847   |    | 959    |
| Average assets              | 66,226         | 33,026                       |    | 66,864  |    | 33,191 |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only. These adjustments are eliminated in Corporate/reconciling items to arrive at the Firm's reported GAAP results.

(f) Segment operating results reflect revenues on a tax-equivalent basis with the corresponding income tax impact recorded within income tax expense. Tax-equivalent adjustments were as follows:

|                     | ,  | Three months ended June $30$ ,(a) |    |      |    |      |    |      |
|---------------------|----|-----------------------------------|----|------|----|------|----|------|
| (in millions)       |    | 2005                              |    | 2004 |    | 2005 |    | 2004 |
| Net interest income | \$ | 84                                | \$ | 18   | \$ | 145  | \$ | 32   |
| Noninterest revenue |    | 143                               |    | 41   |    | 258  |    | 75   |
| Income tax expense  |    | 227                               |    | 59   |    | 403  |    | 107  |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only. These adjustments are eliminated in Corporate/reconciling items to arrive at the Firm's reported GAAP results.

(g) Merger costs attributed to the lines of business were as follows:

|                                | Th | 0,(a) | Six months ended June 30,(a) |      |    |      |    |      |
|--------------------------------|----|-------|------------------------------|------|----|------|----|------|
| (in millions)                  |    | 2005  |                              | 2004 |    | 2005 |    | 2004 |
| Investment Bank                | \$ | 9     | \$                           | 5    | \$ | 14   | \$ | 5    |
| Retail Financial Services      |    | 51    |                              | 23   |    | 77   |    | 23   |
| Card Services                  |    | 74    |                              | 1    |    | 85   |    | 1    |
| Commercial Banking             |    | (3)   |                              | 6    |    | (1)  |    | 6    |
| Treasury & Securities Services |    | 23    |                              | 5    |    | 43   |    | 5    |
| Asset & Wealth Management      |    | 24    |                              |      |    | 38   |    | _    |
| Corporate                      |    | 101   |                              | 50   |    | 168  |    | 50   |

(a) 2005 reflects the combined Firm's results, while 2004 reflects the results of heritage JPMorgan Chase only.

## JPMORGAN CHASE & CO. CONSOLIDATED AVERAGE BALANCE SHEET, INTEREST AND RATES

(Taxable-Equivalent Interest and Rates; in millions, except rates)

Heritage JPMC only Three months ended June 30, 2005 Three months ended June 30, 2004 Rate Average Average Rate (Annualized) Balance Balance (Annualized) Interest Interest ASSETS Deposits with Banks 18,646 \$ 190 4.08% \$ 26,905 \$ 113 1.68% Federal Funds Sold and Securities Purchased under Resale Agreements 139,864 941 2.70 87,080 314 1.45 Securities Borrowed 60,207 313 2.08 54,233 89 0.66 Trading Assets — Debt Instruments 193,660 2,445 5.06 153,548 1,668 4.37 4.58<sub>(a)</sub> 67,705 3.77<sub>(a)</sub> 64,148 731 Securities 636 Interests in purchased receivables 28,082 216 3.08 NM 2,717 404,318 6,293 6.24 225,344 4.85 Loans Total Interest-Earning Assets 912,482 4.85 611.258 3.71 11,034 5,632 Allowance for loan losses (6,958)(4,130)Cash and due from banks 29,400 19,374  $Trading\,assets-Equity\,\,instruments$ 43,935 38,934 Trading assets - Derivative receivables 58,304 53,242 Other assets 138,870 84,192 **Total Assets** \$ 1,176,033 \$ 802,870 LIABILITIES \$ 394,455 2.39% \$ 254,034 \$ 813 Interest-Bearing Deposits 2,352 1.29% Federal Funds Purchased and Securities Sold under Repurchase Agreements 158,268 1,061 2.69 155,335 450 1.17 2.42 0.79 Commercial Paper 12,496 14,283 76 28 98,936 4.56 Other Borrowings(b) 1,125 80,364 887 4.44 Beneficial interests issued by consolidated VIEs 43,743 319 2.92 7,433 38 2.04 111,858 1,015 57,019 404 2.85 Long-term debt 3.64 Total Interest-Bearing Liabilities 819,756 2.91 568,468 2,620 1.85 5,948 83,022 Noninterest-Bearing deposits 127,835 Trading liabilities – Derivative payables 55,511 44,476 All other liabilities, including the allowance for 59.031 lending-related commitments 67,446 **Total Liabilities** 1,070,548 754,997 STOCKHOLDERS' EQUITY Preferred Stock 1,009 216 Common Stockholders' Equity 105,269 46,864 Total Stockholders' Equity 105,485 47,873 Total Liabilities, Preferred Stock and Stockholders' Equity \$ 1,176,033 \$ 802,870 INTEREST RATE SPREAD 1.94% 1.86%

2.24%

3,012

1.98%

5,086

\$

NET INTEREST INCOME AND MARGIN ON INTEREST-EARNING ASSETS

<sup>(</sup>a) For the three months ended June 30, 2005 and 2004, the annualized rate for available-for-sale securities based on fair value was 3.76% and 4.58%, respectively. For the three months ended June 30, 2005 and 2004, the annualized rate for available-for-sale securities based on amortized cost was 3.77% and 4.49%, respectively.

<sup>(</sup>b) Includes securities sold but not yet purchased.

# JPMORGAN CHASE & CO. CONSOLIDATED AVERAGE BALANCE SHEET, INTEREST AND RATES

(Taxable-Equivalent Interest and Rates; in millions, except rates)

Heritage JPMC only Six months ended June 30, 2004 Six months ended June 30, 2005 Rate Average Average Rate Balance **Balance** (Annualized) (Annualized) Interest Interest ASSETS Deposits with Banks 16,948 344 4.09% \$ 24,220 \$ 200 1.66% Federal Funds Sold and Securities Purchased under Resale Agreements 130,580 1,668 2.58 84,818 621 1.47 1.91 Securities Borrowed 56,349 534 51,421 183 0.72 Trading Assets — Debt Instruments 190,681 4,709 4.98 159,968 3,468 4.36 4.44<sub>(a)</sub> 4.40<sub>(a)</sub> 80,500 1,772 64,070 1,401 Securities Interests in purchased receivables 28,676 402 2.83 1,268 11 1.79 5.388 401,422 12,298 6.18 220,143 4.92 Loans Total Interest-Earning Assets 905,156 21,727 4.84 605,908 11.272 3.74 Allowance for loan losses (7,074)(4,308)Cash and due from banks 29,614 19,814 43,827  $Trading\,assets-Equity\,\,instruments$ 29,468 Trading assets - Derivative receivables 61,751 56,099 Other assets 136,188 80,113 **Total Assets** \$ 1,169,462 \$ 787,094 LIABILITIES \$ 391,422 2.24% \$ 246,120 1,632 Interest-Bearing Deposits 4,349 1.33% Federal Funds Purchased and Securities Sold under Repurchase Agreements 154,821 1,985 2.59 150,354 901 1.20 2.21 0.76 Commercial Paper 12,580 13,718 138 51 80,375 Other Borrowings(b) 98,600 2,353 4.81 1,792 4.48 Beneficial interests issued by consolidated VIEs 44,514 591 2.68 8,598 77 1.79 109,941 1.939 3.56 55,297 807 2.94 Long-term debt Total Interest-Bearing Liabilities 811,878 11,355 2.82 554,462 1.91 5,260 Noninterest-Bearing deposits 127,622 79,585 Trading liabilities – Derivative payables 48,849 59,603 All other liabilities, including the allowance for lending-related commitments 64,775 56,848 **Total Liabilities** 1,063,878 739,744 STOCKHOLDERS' EQUITY Preferred Stock 1,009 277 Common Stockholders' Equity 105,307 46,341 Total Stockholders' Equity 105,584 47,350 Total Liabilities, Preferred Stock and \$ 1,169,462 \$ 787,094 Stockholders' Equity INTEREST RATE SPREAD 2.02% 1.83% NET INTEREST INCOME AND MARGIN

2.31%

6,012

2.00%

10,372

ON INTEREST-EARNING ASSETS

<sup>(</sup>a) For the six months ended June 30, 2005 and 2004, the annualized rate for available-for-sale securities based on fair value was 4.43% and 4.39%, respectively. For the six months ended June 30, 2005 and 2004, the annualized rate for available-for-sale securities based on amortized cost was 4.42% and 4.36%, respectively.

<sup>(</sup>b) Includes securities sold but not yet purchased.

#### **GLOSSARY OF TERMS**

ACH: Automated Clearing House.

APB: Accounting Principles Board Opinion.

APB 25: "Accounting for Stock Issued to Employees."

Assets under management: Represent assets actively managed by Asset & Wealth Management on behalf of institutional, private banking, private client services and retail clients. Excludes assets managed by American Century Companies, Inc., in which the Firm has a 43% ownership interest.

Assets under supervision: Represent assets under management as well as custody, brokerage, administration and deposit accounts.

Average managed assets: Refers to total assets on the Firm's balance sheet plus credit card receivables that have been securitized.

bp: Denotes basis points; 100 bp equals 1%.

Contractual credit card charge-off: In accordance with the Federal Financial Institutions Examination Council policy, credit card loans are charged-off by the end of the month in which the account becomes 180 days past due or within 60 days from receiving notification of the filing of bankruptcy, whichever is earlier.

Core deposits: U.S. deposits insured by the Federal Deposit Insurance Corporation, up to the legal limit of \$100,000 per depositor.

Credit derivatives are contractual agreements that provide protection against a credit event of one or more referenced credits. The nature of a credit event is established by the protection buyer and protection seller at the inception of a transaction, and such events include bankruptcy, insolvency and failure to meet payment obligations when due. The buyer of the credit derivative pays a periodic fee in return for a payment by the protection seller upon the occurrence, if any, of a credit event.

EITF: Emerging Issues Task Force.

FASB: Financial Accounting Standards Board.

FIN 39: FASB Interpretation No. 39, "Offsetting of Amounts Related to Certain Contracts."

FIN 45: FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirement for Guarantees, including Indirect Guarantees of Indebtedness of Others."

FIN 46R: FASB Interpretation No. 46 (revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of Accounting Research Bulletin No. 51."

FIN 47: FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations – an interpretation of FASB Statement No. 143."

FASB Staff Position ("FSP") SFAS 109-2: "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004."

**Interests in Purchased Receivables:** Represent an ownership interest in a percentage of cash flows of an underlying pool of receivables transferred by a third-party seller into a bankruptcy remote entity, generally a trust, and then securitized through a commercial paper conduit.

**Investment-grade:** An indication of credit quality based on JPMorgan Chase's internal risk assessment system. "Investment-grade" generally represents a risk profile similar to a rating of a BBB-/Baa3 or better, as defined by independent rating agencies.

Mark-to-market exposure: A measure, at a point in time, of the value of a derivative or foreign exchange contract in the open market. When the mark-to-market value is positive, it indicates the counterparty owes JPMorgan Chase and, therefore, creates a repayment risk for the Firm. When the mark-to-market value is negative, JPMorgan Chase owes the counterparty. In this situation, the Firm does not have repayment risk.

Master netting agreement: An agreement between two counterparties that have multiple derivative contracts with each other that provides for the net settlement of all contracts through a single payment, in a single currency, in the event of default on or termination of any one contract. See FIN 39.

NA: Data is not applicable for the period presented.

NM: Not meaningful.

Nonoperating litigation reserve charges are the \$3.7 billion (pre-tax) charge taken in the second quarter of 2004, the \$900 million (pre-tax) charge taken in the first quarter of 2005 and the \$1.9 billion (pre-tax) charge taken in the second quarter of 2005, all of which relate to the legal cases named in the JPMorgan Chase Quarterly Report on Form 10–Q for the quarter ended June 30, 2004.

Overhead ratio: Noninterest expense as a percentage of total net revenue.

**Return on equity-goodwill:** Represents net income applicable to common stock divided by total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm also utilizes this measure to facilitate operating comparisons to other competitors.

SFAS: Statement of Financial Accounting Standards.

SFAS 109: "Accounting for Income Taxes."

SFAS 123: "Accounting for Stock-Based Compensation."

SFAS 123R: "Share-Based Payment."

SFAS 133: "Accounting for Derivative Instruments and Hedging Activities."

SFAS 140: "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities – a replacement of FASB Statement No. 125."

SFAS 142: "Goodwill and Other Intangible Assets."

SFAS 143: "Accounting for Asset Retirement Obligations."

Staff Accounting Bulletin ("SAB") 107: "Application of Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment."

Stress testing: A scenario that measures market risk under unlikely but plausible events in abnormal markets.

U.S. GAAP: Accounting principles generally accepted in the United States of America.

Value-at-Risk ("VAR"): A measure of the dollar amount of potential loss from adverse market moves in an ordinary market environment.

#### LINE OF BUSINESS METRICS

#### **Investment Banking**

*IB's revenues are comprised of the following:* 

Investment banking fees includes advisory, equity underwriting, bond underwriting and loan syndication fees.

Fixed income markets includes client and portfolio management revenue related to both market-making and proprietary risk-taking across global fixed income markets, including government and corporate debt, foreign exchange, interest rate and commodities markets.

Equities markets includes client and portfolio management revenue related to market-making and proprietary risk-taking across global equity products, including cash instruments, derivatives and convertibles.

Credit portfolio revenue includes Net interest income, fees and loan sale activity for IB's credit portfolio. Credit portfolio revenue also includes gains or losses on securities received as part of a loan restructuring, and changes in the credit valuation adjustment ("CVA"), which is the component of the fair value of a derivative that reflects the credit quality of the counterparty. Credit portfolio revenue also includes the results of risk management related to the Firm's lending and derivative activities.

#### **Retail Financial Services**

Description of selected business metrics within Home Finance:

Secondary marketing involves the sale of mortgage loans into the secondary market and risk management of this activity from the point of loan commitment to customers through loan closing and subsequent sale.

Home Finance's origination channels are comprised of the following:

**Retail** – A mortgage banker employed by the Firm directly contacts borrowers who are buying or refinancing a home through a branch office, through the Internet or by phone. Borrowers are frequently referred to a mortgage banker by real estate brokers, home builders or other third parties.

Wholesale – A third-party mortgage broker refers loans to a mortgage banker at the Firm. Brokers are independent loan originators that specialize in finding and counseling borrowers but do not provide funding for loans.

Correspondent - Banks, thrifts, other mortgage banks and other financial institutions sell closed loans to the Firm.

Correspondent negotiated transactions ("CNT") – Mid- to large-sized mortgage lenders, banks and bank-owned mortgage companies sell servicing to the Firm on an asoriginated basis. These transactions supplement traditional production channels and provide growth opportunities in the servicing portfolio in stable and rising-rate periods.

Description of selected business metrics within Consumer & Small Business Banking:

Personal bankers - Retail branch office personnel who acquire, retain and expand new and existing customer relationships by assessing customer needs and recommending and selling appropriate banking products and services.

Investment sales representatives – Licensed retail branch sales personnel, assigned to support several branches, who assist with the sale of investment products including college planning accounts, mutual funds, annuities and retirement accounts.

Description of selected business metrics within Insurance:

Proprietary annuity sales represent annuity contracts marketed through and issued by subsidiaries of the Firm.

Insurance in force – direct/assumed includes the aggregate face amount of insurance policies directly underwritten and assumed through reinsurance.

**Insurance in force** – **retained** includes the aggregate face amounts of insurance policies directly underwritten and assumed through reinsurance, after reduction for face amounts ceded to reinsurers.

#### **Card Services**

Description of selected business metrics within Card Services:

Charge volume – Represents the dollar amount of cardmember purchases, balance transfers and cash advance activity.

Net accounts opened - Includes originations, purchases and sales.

Merchant acquiring business – Represents an entity that processes payments for merchants. JPMorgan Chase is a majority owner of Paymentech, Inc. and a 50% owner of Chase Merchant Services.

**Bank card volume** – Represents the dollar amount of transactions processed for the merchants.

Total transactions – Represents the number of transactions and authorizations processed for the merchants.

#### **Commercial Banking**

Commercial Banking revenues are comprised of the following:

Lending incorporates a variety of financing alternatives, such as term loans, revolving lines of credit and asset-based structures and leases, which are often secured by receivables, inventory, equipment or real estate.

Treasury services incorporates a broad range of products and services to help clients manage short-term liquidity through deposits and sweeps, and longer-term investment needs through money market accounts, certificates of deposit and mutual funds; manage working capital through lockbox, global trade, global clearing and commercial card products; and have ready access to information to manage their business through on-line reporting tools.

**Investment banking** products provide clients with more sophisticated capital-raising alternatives, through loan syndications, investment-grade debt, asset-backed securities, private placements, high-yield bonds and equity underwriting, and balance sheet and risk management tools through foreign exchange, derivatives, M&A and advisory services.

Description of selected business metrics within Commercial Banking:

Liability balances include deposits and deposits that are swept to on-balance sheet liabilities (e.g., commercial paper, fed funds purchases, and repurchase agreements).

#### **Treasury & Securities Services**

Treasury & Securities Services **firmwide metrics** include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as firmwide liability balances, firmwide revenue and firmwide overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

Description of selected business metrics within Treasury & Securities Services:

Liability balances include deposits and deposits that are swept to on-balance sheet liabilities (e.g., commercial paper, fed funds purchases, and repurchase agreements).

#### **Asset & Wealth Management**

AWM's client segments are comprised of the following:

The **Private bank** addresses every facet of wealth management for ultra-high-net-worth individuals and families worldwide, including investment management, capital markets and risk management, tax and estate planning, banking, capital raising and specialty wealth advisory services.

Retail provides more than 2 million customers worldwide with investment management, retirement planning and administration, and brokerage services through third-party and direct distribution channels.

**Institutional** serves more than 3,000 large and mid-size corporate and public institutions, endowments and foundations, and governments globally. AWM offers institutions comprehensive global investment services, including investment management across asset classes, pension analytics, asset-liability management, active risk budgeting and overlay strategies.

**Private client services** offers high-net-worth individuals, families and business owners comprehensive wealth management solutions that include financial planning, personal trust, investment and banking products and services.

#### Item 3 Quantitative and Qualitative Disclosures about Market Risk

For a discussion of the quantitative and qualitative disclosures about market risk, see the Market Risk Management section of the MD&A on pages 59-61 of this Form 10–0

#### Item 4 Controls and Procedures

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of the Firm's management, including its Chief Executive Officer, Chief Operating Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). See Exhibits 31.1, 31.2 and 31.3 for the Certification statements issued by the Chief Executive Officer, Chief Operating Officer and Chief Financial Officer Concluded that the design and operation of these disclosure controls and procedures were effective.

There was no change in the Firm's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) that occurred during the second quarter of 2005 that has materially affected, or is reasonably likely to materially affect, the Firm's internal control over financial reporting.

#### Part II Other Information

#### Item 1 Legal proceedings

The following information supplements and amends the disclosure set forth under Part I, Item 3 "Legal proceedings" in the Firm's Annual Report on Form 10–K for the fiscal year ended December 31, 2004 and Part II, Item 1 "Legal Proceedings" in the Firm's Quarterly Report on Form 10–Q for the quarterly period ending March 31, 2005 (the "Firm's SEC filings").

Enron litigation. On June 14, 2005, the Firm reached an agreement in principle to settle, for \$2.2 billion (pre-tax), the Enron class action litigation entitled Newby v. Enron Corp. The settlement has been approved by the Firm's Board of Directors and by the Board of Regents of the University of California, as Lead Plaintiff on behalf of the Newby class. The settlement is subject to negotiation of a definitive agreement, and approval by the United States District Court for the Southern District of Texas. The Newby settlement does not resolve Enron-related actions filed separately by plaintiffs that opt out of the class action, or are asserting claims not covered by that action. In May and June, 2005, the Firm and other financial institution defendants reached settlements with plaintiffs in a group of individual actions brought by institutional investors in Iowa and California, and in a suit by the Retirement Systems of Alabama, arising from their purchases of Enron securities. In May 2005, plaintiffs filed an amended complaint in the purported consolidated class action lawsuit by JPMorgan Chase stockholders, following the previously reported dismissal in March 2005 of the lawsuit. The Firm has moved to dismiss the amended complaint. On July 26, 2005, the United States District Court for the Southern District of New York granted the Firm's motion to dismiss with prejudice the shareholder derivative action brought by the Firm's stockholders against JPMorgan Chase's directors for alleged breaches of fiduciary duty and violations of the securities laws. On July 12, 2005, the United States District Court for the Southern District of New York denied the Firm's motion to dismiss the complaint brought by a putative class of participants in the Firm's 401K plan. A motion for class certification is pending. On June 15, 2005, the United States Bankruptcy Court for the Southern District of New York denied the Firm's motion to dismiss a complaint by Enron in one of the several pending bankruptcy cases, this one seeking reco

WorldCom. Negotiations with certain of the plaintiffs in the remaining individual actions continue, and a settlement of one of those has been reached, although that settlement remains contingent upon court approval of certain provisions. The district court has scheduled a hearing to consider the final approval of the class action settlement for September 9, 2005.

Commercial Financial Services litigation. Trial of the bankruptcy adversary proceeding, previously scheduled for May 2005, has been adjourned without date, pending decision of motions filed by the Firm challenging the admissibility of expert opinions proffered by the plaintiffs and seeking summary judgment dismissing the case. A final pre-trial conference in the action commenced by CFS in Oklahoma state court is scheduled for September 9, 2005, at which time it is expected that a trial date for that action will be set.

IPO allocation litigation. On June 30, 2005, the United States Court of Appeals for the Second Circuit granted the underwriter defendants' petition for permission to appeal the district court's decision to certify classes in six "focus" cases in the securities litigation. A briefing schedule will be set in the near future, and the appeal likely will be heard in 2006.

Research analyst conflicts. In the action filed by the West Virginia Attorney General, the West Virginia Supreme Court held that the state consumer protection law does not authorize the Attorney General to bring this action. The Firm expects that this decision will result in dismissal of the case by the trial court as against the Firm and all of the other defendants.

National Century Financial Enterprises (NCFE). The staff of the Securities and Exchange Commission has advised that it is considering recommending that the Commission bring civil injunctive actions against the Firm and against two individuals (one current employee and one former employee) alleging violations of certain securities laws in connection with the individuals' roles as former members of NCFE's board of directors.

In addition to the various cases, proceedings and investigations discussed above and in the Firm's SEC filings, JPMorgan Chase and its subsidiaries are named as defendants in a number of other legal actions and governmental proceedings arising in connection with their respective businesses. Additional actions, investigations or proceedings may be brought from time to time in the future. In view of the inherent difficulty of predicting the outcome of legal matters, particularly where the claimants seek very large or indeterminate damages, or where the cases present novel legal theories, involve a large number of parties or are in early stages of discovery, the Firm cannot state with confidence what the eventual outcome of these pending matters will be, what the timing of the ultimate resolution of these matters will be or what the eventual loss, fines or penalties related to each pending matter may be. JPMorgan Chase believes, based upon its current knowledge, after consultation with counsel and after taking into account its litigation reserves, that the outcome of the legal actions, proceedings and investigations currently pending against it should not have a material adverse effect on the consolidated financial condition of the Firm. However, in light of the uncertainties involved in such proceedings, actions and investigations, there is no assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by the Firm, as a result, the outcome of a particular matter may be material to JPMorgan Chase's operating results for a particular period, depending upon, among other factors, the size of the loss or liability imposed and the level of JPMorgan Chase's income for that period.

#### <u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u>

During the second quarter of 2005, shares of common stock of JPMorgan Chase & Co. were issued in transactions exempt from registration under the Securities Act of 1933, pursuant to Section 4(2) thereof, to retired employees who had deferred receipt of such common shares pursuant to the Corporate Performance Incentive Plan as follows: May 18, 2005 – 3,351 shares.

On July 20, 2004, the Board of Directors approved an initial stock repurchase program in the aggregate amount of \$6.0 billion. This amount includes shares to be repurchased to offset issuances under the Firm's employee equity-based plans. The actual amount of shares repurchased will be subject to various factors, including market conditions; legal considerations affecting the amount and timing of repurchase activity; the Firm's capital position (taking into account goodwill and intangibles); internal capital generation; and alternative potential investment opportunities. The stock repurchase program has no set expiration or termination date.

The Firm's repurchases of equity securities in the second quarter and first half of 2005 were as follows:

| For the six months ended June 30, 2005 | Total open<br>market shares<br>repurchased | pı | Average<br>rice paid<br>share (a) | Dollar value of<br>remaining authorized<br>repurchase program |       |  |  |
|----------------------------------------|--------------------------------------------|----|-----------------------------------|---------------------------------------------------------------|-------|--|--|
| First quarter                          | 35,972,000                                 | \$ | 36.57                             | \$                                                            | 3,946 |  |  |
| April                                  | 8,220,000                                  |    | 35.12                             | _                                                             | 3,657 |  |  |
| May                                    | 7,447,465                                  |    | 35.51                             |                                                               | 3,393 |  |  |
| June                                   | 1,140,000                                  |    | 35.54                             |                                                               | 3,352 |  |  |
| Second quarter                         | 16,807,465                                 |    | 35.32                             | _                                                             |       |  |  |
| Year-to-date                           | 52,779,465                                 | \$ | 36.17                             | -                                                             |       |  |  |

#### (a) Excludes commission costs.

In addition to the repurchases disclosed above, participants in the Long-term Incentive Plan and Stock Option Plan may have shares withheld to cover income taxes. Shares withheld to pay income taxes are repurchased pursuant to the terms of the applicable Plan and not under the Firm's publicly announced share repurchase program. A total of 680,851 shares were repurchased in the 2005 second quarter at an average price per share of \$32.78 as follows: April—360,545 shares at an average price per share of \$33.07; May—159,269 shares at an average price per share of \$32.83; June—161,037 shares at an average price per share of \$32.07. During the first quarter of 2005, a total of 6,993,164 shares were repurchased at an average per share price of \$27.20. For the six month period ended June 30, 2005, a total of 7,674,015 shares were repurchased at an average price per share of \$27.70.

## <u>Item 3 Defaults Upon Senior Securities</u>

None

### <u>Item 4 Submission of Matters to a Vote of Security Holders</u>

The Annual Meeting of stockholders of JPMorgan Chase was held on May 17, 2005. For a summary of the matters submitted to vote at the meeting, see the Current Report on Form 8-K dated May 20, 2005, which is incorporated herein by reference.

## Item 5 Other Information

None

## Item 6 Exhibits

- 31.1 Certification
- 31.2 Certification
- 31.3 Certification
- 32 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURE

| Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused uly authorized. | ed this rep | ort to be signed on its behalf by the undersigned thereunto            |
|---------------------------------------------------------------------------------------------------------------------|-------------|------------------------------------------------------------------------|
|                                                                                                                     |             | JPMORGAN CHASE & CO. (Registrant)                                      |
| <u>Date:</u> August 8, 2005                                                                                         |             |                                                                        |
|                                                                                                                     | By          | /s/ Joseph L. Sclafani                                                 |
|                                                                                                                     |             | Joseph L. Sclafani                                                     |
|                                                                                                                     |             | Executive Vice President and Controller [Principal Accounting Officer] |
| 97                                                                                                                  |             |                                                                        |

## INDEX TO EXHIBITS

## SEQUENTIALLY NUMBERED

| EXHIBIT NO. |               | EXHIBITS | PAGE AT WHICH LOCATED |
|-------------|---------------|----------|-----------------------|
| 31.1        | Certification |          | 99                    |
| 31.2        | Certification |          | 100                   |
| 31.3        | Certification |          | 101                   |

The following exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that Section. In addition, Exhibit No. 32 shall not be deemed incorporated into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

102