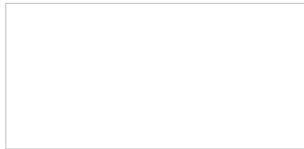


**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended June 30, 2002
Commission File No. 1-7434



AFLAC INCORPORATED

(Exact name of Registrant as specified in its charter)

GEORGIA

58-1167100

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

1932 Wynnton Road, Columbus, Georgia

31999

(Address of principal executive offices)

(Zip Code)

706-323-3431

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

August 5, 2002

Common Stock, \$.10 Par Value

517,227,824 shares

AFLAC INCORPORATED AND SUBSIDIARIES
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Items other than those listed above are omitted because they are not required or are not applicable.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

(In millions)

	June 30, 2002 (Unaudited)	December 31, 2001
--	---------------------------------	-------------------------

Assets:

Investments and cash:

Securities available for sale, at fair value:

Fixed maturities (amortized cost

\$19,115 in 2002 and \$18,048 in 2001)

\$	21,698	\$	20,400
----	--------	----	--------

Perpetual debentures (amortized cost

\$2,767 in 2002 and \$2,497 in 2001)

	2,898		2,554
--	-------	--	-------

Equity securities (cost \$237 in 2002

and \$215 in 2001)

	253		245
--	-----	--	-----

Securities held to maturity, at amortized cost:

Fixed maturities (fair value \$7,046 in

2002 and \$5,262 in 2001)

	6,986		5,417
--	-------	--	-------

Perpetual debentures (fair value \$3,831

in 2002 and \$3,267 in 2001)

	3,728		3,306
--	-------	--	-------

Other investments

	20		19
--	----	--	----

Cash and cash equivalents

	761		852
--	-----	--	-----

Total investments and cash

	36,344		32,793
--	--------	--	--------

Receivables, primarily premiums

	376		347
--	-----	--	-----

Accrued investment income

	429		381
--	-----	--	-----

Deferred policy acquisition costs

	4,069		3,645
--	-------	--	-------

Property and equipment, at cost less

accumulated depreciation

	489		455
--	-----	--	-----

Other

	234		239
--	-----	--	-----

Total assets

\$	41,941	\$	37,860
----	--------	----	--------

See the accompanying Notes to Consolidated Financial Statements.

(continued)

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AFLAC INCORPORATED AND SUBSIDIARIES
Consolidated Balance Sheets (continued)
(In millions, except for share and per-share amounts)

	June 30, 2002 (Unaudited)	December 31, 2001
--	---------------------------------	-------------------------

Liabilities and shareholders' equity:

Liabilities:

Policy liabilities:

Future policy benefits	\$ 28,511	\$ 25,106
Unpaid policy claims	1,912	1,615
Unearned premiums	417	352
Other policyholders' funds	664	519

Total policy liabilities	31,504	27,592
Notes payable	1,284	1,207
Income taxes	2,229	2,091
Payable for security transactions	269	271
Payable for return of cash collateral on loaned securities	-	494
Other	821	780

Total liabilities	36,107	32,435
-------------------	--------	--------

Shareholders' equity:

Common stock of \$.10 par value. In thousands:

authorized 1,000,000 shares; issued 647,461
shares in 2002 and 646,559 shares in 2001

	65	65
Additional paid-in capital	354	338
Retained earnings	4,880	4,542
Accumulated other comprehensive income:		
Unrealized foreign currency translation gains	219	213
Unrealized gains on investment securities	2,084	1,878
Treasury stock, at average cost	(1,768)	(1,611)

Total shareholders' equity	5,834	5,425
----------------------------	-------	-------

Total liabilities and shareholders' equity	\$ 41,941	\$ 37,860
--	-----------	-----------

Shareholders' equity per share	\$ 11.28	\$ 10.40
--------------------------------	----------	----------

See the accompanying Notes to Consolidated Financial Statements.

Three Months
Ended June 30,

Six Months
Ended June 30,

2002

2001

2002

2001

Revenues:

Premiums, principally supplemental health insurance	\$ 2,097	\$ 1,980	\$ 4,095	\$ 3,990
Net investment income	397	382	778	763
Realized investment gains (losses)	(3)	(4)	(10)	(5)
Other income (loss)	22	(10)	21	1

Total revenues

2,513

2,348

4,884

4,749

Benefits and expenses:

Benefits and claims	1,610	1,550	3,144	3,136
Acquisition and operating expenses:				
Amortization of deferred policy acquisition costs	96	84	185	164
Insurance commissions	255	252	498	502
Insurance expenses	197	188	394	372
Interest expense	5	5	9	10
Other operating expenses	28	20	47	42

Total acquisition and operating expenses

581

549

1,133

1,090

Total benefits and expenses

2,191

2,099

4,277

4,226

Earnings before income taxes

322

249

607

523

Income taxes

110

96

212

191

Net earnings

\$ 212

\$ 153

\$ 395

\$ 332

Net earnings per share:

Basic	\$.41	\$.29	\$.76	\$.63
Diluted	.40	.28	.75	.61

Common shares used in computing earnings per share (In thousands)

Basic	518,077	525,786	518,771	526,976
Diluted	529,606	539,151	529,613	540,453

Cash dividends per share

\$.06

\$.05

\$.11

\$.093

See the accompanying Notes to Consolidated Financial Statements.

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AFLAC INCORPORATED AND SUBSIDIARIES
Consolidated Statements of Shareholders' Equity
(In millions, except for per-share amounts - Unaudited)

Six Months Ended June 30,

	2002	2001
Common stock:		
Balance at beginning of period	\$ 65	\$ 32
Exercise of stock options	-	1
Two-for-one stock split	-	32
Balance at end of period	65	65
Additional paid-in capital:		
Balance at beginning of period	338	336
Exercise of stock options, including income tax benefits	5	5
Gain on treasury stock reissued	11	11
Two-for-one stock split	-	(32)
Balance at end of period	354	320
Retained earnings:		
Balance at beginning of period	4,542	3,956
Net earnings	395	332
Dividends to shareholders (\$.11 per share in 2002 and \$.093 in 2001)	(57)	(49)
Balance at end of period	4,880	4,239
Accumulated other comprehensive income:		
Balance at beginning of period	2,091	1,668
Change in unrealized foreign currency translation gains during period, net of income taxes	6	17
Change in unrealized gains (losses) on investment securities during period, net of income taxes	206	606
Balance at end of period	2,303	2,291

Treasury stock:		
Balance at beginning of period	(1,611)	(1,298)
Purchases of treasury stock	(175)	(205)
Cost of shares issued	18	24
Balance at end of period	(1,768)	(1,479)
Total shareholders' equity	\$ 5,834	\$ 5,436

See the accompanying Notes to Consolidated Financial Statements.

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AFLAC INCORPORATED AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(In millions - Unaudited)

Six Months Ended June 30,

	2002	2001
Cash flows from operating activities:		
Net earnings	\$ 395	\$ 332
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Change in receivables and advance premiums	46	(10)
Increase in deferred policy acquisition costs	(160)	(150)
Increase in policy liabilities	1,152	1,200
Deferred income taxes	26	37
Change in income taxes payable	(5)	(39)
Realized investment losses	10	5
Change in fair value of interest component of cross-currency swaps	(9)	19
Other, net	(4)	25
Net cash provided by operating activities	1,451	1,419

Cash flows from investing activities:

Proceeds from investments sold or matured:

Securities available for sale:

Fixed maturities sold	919	927
Fixed maturities matured	638	249
Equity securities and other	47	67
Other investments, net	(1)	48
Costs of investments acquired:		

Securities available for sale:		
Fixed maturities	(1,375)	(1,211)
Perpetual debentures	-	(500)
Equity securities	(64)	(79)
Securities held to maturity:		
Fixed maturities	(934)	(1,079)
Perpetual debentures	(131)	(42)
Cash collateral received (returned) on loaned securities	(502)	233
Additions to property and equipment, net	(12)	(64)
Other, net	(3)	(7)
Net cash used by investing activities	\$ (1,418)	\$ (1,458)

See the accompanying Notes to Consolidated Financial Statements.

(continued)

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AFLAC INCORPORATED AND SUBSIDIARIES
Consolidated Statements of Cash Flows (continued)
(In millions - Unaudited)

Six Months Ended June 30,

	2002	2001
Cash flows from financing activities:		
Proceeds from borrowings	\$ -	\$ 333
Principal payments under debt obligations	(6)	(6)
Change in annuity deposit funds, net	43	106
Dividends paid to shareholders	(54)	(46)
Purchases of treasury stock	(175)	(205)
Treasury stock reissued	15	24
Other, net	4	5
Net cash provided (used) by financing activities	(173)	211
Effect of exchange rate changes on cash and cash equivalents	49	(45)
Net change in cash and cash equivalents	(91)	127
Cash and cash equivalents, beginning of period	852	609
Cash and cash equivalents, end of period	\$ 761	\$ 736

Supplemental disclosures of cash flow information:

Interest paid	\$ 9	\$ 11
Income taxes paid	190	186
Impairment losses included in realized investment losses	45	42
Noncash financing activities:		
Capitalized lease obligations	4	12
Treasury shares issued to AFL Stock Plan for:		
Shareholder dividend reinvestment	3	3
Associate stock bonus	12	9

See the accompanying Notes to Consolidated Financial Statements.

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AFLAC INCORPORATED AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income
(In millions - Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Net earnings	\$ 212	\$ 153	\$ 395	\$ 332
Other comprehensive income, before income taxes:				
Change in unrealized foreign currency translation gains (losses) during the period	(88)	15	(79)	77
Unrealized gains (losses) on investment securities:				
Unrealized holding gains (losses) arising during the period	577	159	350	854
Reclassification adjustment for realized (gains) losses included in net earnings	3	4	10	5
Unrealized gains (losses) on interest rate swap contracts:				
Unrealized holding gains (losses) arising during the period	-	-	-	(1)
Reclassification adjustment for (gains) losses included in net earnings	-	1	-	1
Total other comprehensive income, before income taxes	492	179	281	936
Income tax expense related to items of other comprehensive income	112	66	69	313

Other comprehensive income, net

of income taxes	380	113	212	623
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Total comprehensive income	\$ 592	\$ 266	\$ 607	\$ 955
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See the accompanying Notes to the Consolidated Financial Statements.

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AFLAC INCORPORATED AND SUBSIDIARIES

Notes to Consolidated Financial Statements

1. BASIS OF PRESENTATION

In the opinion of management, the accompanying unaudited consolidated financial statements of AFLAC Incorporated and subsidiaries (the "Company") contain all adjustments necessary to fairly present the consolidated balance sheet as of June 30, 2002, and the consolidated statements of earnings and comprehensive income for the three and six month periods ended June 30, 2002 and 2001, and consolidated statements of shareholders' equity and cash flows for the six months ended June 30, 2002 and 2001. Results of operations for interim periods are not necessarily indicative of results for the entire year.

We prepare our financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP). These principles are established primarily by the Financial Accounting Standards Board (FASB) and the American Institute of Certified Public Accountants. The preparation of financial statements in conformity with GAAP requires us to make estimates when recording transactions resulting from business operations based on information currently available. The most significant items on our balance sheet that involve a greater degree of accounting estimates and actuarial determinations subject to changes in the future are the valuation of investments, liabilities for future policy benefits and unpaid policy claims and deferred policy acquisition costs. The accounting estimates and actuarial determinations are sensitive to market conditions, investment yields, mortality and morbidity, commission and other acquisition expenses, and terminations by policyholders. As additional information becomes available, or actual amounts are determinable, the recorded estimates will be revised and reflected in operating results. Although some variability is inherent in these estimates, we believe the amounts provided are adequate.

These financial statements should be read in conjunction with the financial statements included in our annual report to shareholders for the year ended December 31, 2001.

2. ACCOUNTING CHANGES ADOPTED

Effective July 1, 2001, we adopted Statement of Financial Accounting Standard (SFAS) No. 141. Effective January 1, 2002, we adopted SFAS No. 142, SFAS No. 143 and SFAS No. 144. These standards primarily address the accounting for goodwill, business combinations, and the impairment and disposition of long-lived assets. The adoption of these standards did not have a material impact on the Company's financial position or results of operations.

We adopted SFAS No. 133 as amended, Accounting for Derivative Instruments and Hedging Activities, on January 1, 2001. The cumulative transition effect recorded on January 1, 2001, for this new accounting standard was a gain of approximately \$293,000. For the three-month period, the effect of recording the fair value of the interest rate component of the cross-currency swaps increased net earnings by \$13 million in 2002 and decreased net earnings by \$21 million in 2001. For the six-month period, the effect of recording the fair value of the interest rate component of the cross-currency swaps increased net earnings by \$9 million in 2002 and decreased net earnings by \$19 million in 2001. See Note 5 for additional information on our derivative and nonderivative financial instruments.

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3. FOREIGN INFORMATION AND BUSINESS SEGMENT INFORMATION

The Company consists of two reportable insurance business segments: AFLAC Japan and AFLAC U.S. We sell supplemental health and life insurance through AFLAC Japan and AFLAC U.S. Most of our policies are individually underwritten and marketed at worksites through independent agents, with premiums paid by the employee.

Operating business segments that are not individually reportable are included in the "Other business segments" category. We evaluate our business segments based on pretax operating earnings. We do not allocate corporate overhead expenses to business segments.

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Information regarding components of operations follows:

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Revenues:				
AFLAC Japan:				
Earned premiums	\$ 1,553	\$ 1,528	\$ 3,027	\$ 3,099
Net investment income	314	304	614	609
Other income	2	1	-	1
Total AFLAC Japan	1,869	1,833	3,641	3,709
AFLAC U.S.:				
Earned premiums	544	451	1,068	890
Net investment income	81	75	161	148
Other income	2	3	4	4
Total AFLAC U.S.	627	529	1,233	1,042
Other business segments	17	9	23	17
Total business segment revenues	2,513	2,371	4,897	4,768
Realized investment gains (losses)	(3)	(4)	(10)	(5)
Corporate*	22	(12)	30	(2)
Intercompany eliminations	(19)	(7)	(33)	(12)
Total revenues	\$ 2,513	\$ 2,348	\$ 4,884	\$ 4,749
Earnings before income taxes:				
AFLAC Japan	\$ 234	\$ 201	\$ 455	\$ 405
AFLAC U.S.	98	85	190	167
Other business segments	1	(1)	-	(1)

Total business segment earnings	333	285	645	571
Realized investment gains (losses)	(3)	(4)	(10)	(5)
Interest expense, noninsurance operations	(4)	(4)	(8)	(8)
Corporate*	(4)	(28)	(20)	(35)

Total earnings before income taxes	\$ 322	\$ 249	\$ 607	\$ 523
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*Includes for the three-month period, investment income of \$1 in 2002, compared with \$3 in 2001 and \$2 for the six-month period in 2002, compared with \$7 in 2001. Also, includes for the three-month period, a gain of \$13 in 2002 compared with a loss of \$21 in 2001 related to changes in fair value of the interest rate component of the cross-currency swaps, and for the six-month period, a gain of \$9 in 2002 and a loss of \$19 in 2001.

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Assets were as follows:

(In millions)	June 30, 2002	December 31, 2001
Assets:		
AFLAC Japan	\$ 35,471	\$ 31,729
AFLAC U.S.	6,239	5,729
Other business segments	44	43
Total business segment assets	41,754	37,501
Corporate	7,334	6,830
Intercompany eliminations	(7,147)	(6,471)
Total assets	\$ 41,941	\$ 37,860

4. INVESTMENTS

Realized Investment Gains and Losses

For the quarter ended June 30, 2002, we realized pretax investment losses of \$3 million, primarily attributable to impairment losses on various equity securities. In March 2002, we recognized a pretax impairment loss of \$37 million on the corporate debt security of a Japanese issuer we determined to have had an other than temporary decline in fair value. We then transferred this security from the held-to-maturity category to the available-for-sale category as a result of its credit rating downgrade. Also in March 2002, we recorded a pretax impairment loss of \$5 million related to various equity securities we deemed to have had other than temporary declines in fair value. We also realized pretax investment gains of \$37 million from the sale of various debt securities during the first quarter in an effort to increase investment income. The preceding investment activity and other investment transactions in the normal course of business resulted in pretax investment losses of \$10 million for the six months ended June 30, 2002.

For the quarter ended June 30, 2001, we realized pretax investment losses of \$4 million resulting from investment transactions in the normal course of business. In March 2001, we recognized a pretax impairment loss of \$42 million on the corporate debt securities of a U.S. issuer when it

experienced a credit rating downgrade. We executed several bond sale and purchase transactions during the first quarter in an effort to increase investment income resulting in realized pretax gains of \$21 million. Also in the first quarter, we realized a pretax gain of \$18 million related to the sale of a portion of our U.S. equity securities portfolio in connection with a change in outside investment managers. The preceding investment activity and other investment transactions in the normal course of business resulted in pretax investment losses of \$5 million for the six months ended June 30, 2001.

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Unrealized Investment Gains and Losses

The unrealized gains and losses on debt securities, less amounts applicable to deferred income taxes, are reported in accumulated other comprehensive income. The net effect on shareholders' equity of unrealized gains and losses from investment securities at the following dates was:

(In millions)	June 30, 2002	December 31, 2001
Unrealized gains on securities available for sale	\$ 2,730	\$ 2,439
Unamortized unrealized gains on securities transferred to held to maturity	683	614
Deferred income taxes	(1,329)	(1,175)
Shareholders' equity, net unrealized gains on investment securities	\$ 2,084	\$ 1,878

For the Japanese reporting fiscal year ended March 31, 2002, new Japanese accounting principles and regulations, which impact investment classifications and solvency margin ratios on a Japanese accounting basis as prescribed by the Financial Services Agency, were effective. As a result of these new requirements, we re-evaluated AFLAC Japan's investment portfolio and our intent related to the holding period of certain investment securities. In order to minimize future fluctuations in our Japanese solvency margin ratio, we reclassified debt securities with amortized cost of \$1.8 billion from the held-to-maturity category to the available-for-sale category as of March 31, 2001. Included in accumulated other comprehensive income immediately prior to the transfer was an unamortized unrealized gain of \$327 million related to these securities. This gain represented the remaining unamortized portion of a \$1.1 billion unrealized gain that was established in 1998 when we reclassified \$6.4 billion of debt securities from the available-for-sale category to the held-to-maturity category.

We also reclassified debt securities with a fair value of \$2.3 billion from the available-for-sale category to the held-to-maturity category as of March 31, 2001. The related unrealized gain of \$118 million is being amortized from accumulated other comprehensive income to investment income over the remaining term of the securities. The related premium in the carrying value of the debt securities that was created when the reclassification occurred is also being amortized as an offsetting charge to investment income.

Security Lending

We lend fixed-maturity securities to financial institutions in short-term security lending transactions. These securities continue to be carried as investment assets on our balance sheet during the term of the loans and are not recorded as sales. We receive cash or other securities as collateral for such loans. These short-term security lending arrangements increase investment income with minimal risk. At June 30, 2002, we had no security loans outstanding. At December 31, 2001, we had security loans outstanding in the amount of \$480 million at fair value, and we held cash in the amount of \$494 million as collateral for these loaned securities. See Note 3 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2001.

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5. FINANCIAL INSTRUMENTS

We have only limited activity with derivative financial instruments. We do not use them for trading purposes nor do we engage in leveraged derivative transactions. We currently use two types of derivatives: cross-currency swaps and interest rate swaps.

As of June 30, 2002, and December 31, 2001, we had outstanding cross-currency swap agreements related to the \$450 million senior notes (Note 6). The components of the fair value of the cross-currency swaps as reflected as an asset or (liability) in the financial statements were as follows:

(In millions)	June 30, 2002	December 31, 2001
Interest rate component	\$ 10	\$ 1
Foreign currency component	(15)	27
Accrued interest component	5	5
Total fair value of cross-currency swaps	\$ -	\$ 33

We have designated the foreign currency component of the cross-currency swaps as a hedge of our investment in AFLAC Japan. The following is a reconciliation of the foreign currency component of the cross-currency swaps as included in accumulated other comprehensive income for the six-month periods ended June 30.

(In millions)	2002	2001
Balance, beginning of period	\$ 27	\$ (34)
Increase (decrease) in fair value of cross-currency swaps	(33)	20
Interest rate component not qualifying for hedge accounting reclassified to net earnings	(9)	19
Balance, end of period	\$ (15)	\$ 5

At June 30, 2002, we had outstanding interest rate swaps on 3.9 billion yen (\$32 million) of our variable-interest-rate yen-denominated bank borrowings (Note 6). The fair values of the interest rate swaps, included in other liabilities, and changes in the swaps' fair values were immaterial as of and for the quarter ended June 30, 2002. In July 2002, we paid in full the yen-denominated debt associated with these swaps and settled the swap contracts. The impact on net earnings as a result of these transactions was immaterial.

6. NOTES PAYABLE

A summary of notes payable follows:

(In millions)	June 30, 2002	December 31, 2001
6.50% senior notes due April 2009 (principal amount \$450)	\$ 449	\$ 449

Yen-denominated Samurai notes:

1.55% notes due October 2005 (principal amount 30 billion yen)	251	227
.87% notes due June 2006 (principal amount 40 billion yen)	335	303

Unsecured, yen-denominated notes payable to banks:

Revolving credit agreement, due November 2002 (principal amount 25.8 billion yen):		
1.24% fixed interest rate	32	29
Variable interest rate (.29% at June 30, 2002)	184	166

Obligations under capitalized leases, payable monthly through 2007, secured by computer equipment in Japan	33	33
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Total notes payable	\$ 1,284	\$ 1,207
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In July 2002, we issued in Japan 30 billion yen (\$251 million using the June 30, 2002 exchange rate) of .96% Samurai notes due July 2007. Proceeds from the Samurai notes were used to pay in full (25.8 billion yen, or \$216 million at the June 30, 2002 exchange rate) the unsecured revolving credit agreement, with the remaining proceeds being held for general corporate purposes.

We have designated our yen-denominated notes payable as hedges of the foreign currency exposure of our net investment in AFLAC Japan.

We were in compliance with all of the covenants of the credit agreements at June 30, 2002. No events of default or defaults occurred during the six months ended June 30, 2002.

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7. SHAREHOLDERS' EQUITY

The following is a reconciliation of the number of shares of our common stock for the six months ended June 30:

(In thousands of shares)	2002	2001
Common stock - issued:		
Balance, beginning of period	646,559	644,813
Exercise of stock options	902	1,059
Balance, end of period	647,461	645,872
Treasury stock:		
Balance, beginning of period	124,944	115,603
Purchases of treasury stock:		
Open market	6,576	6,675
Other	(1)	165
Shares issued to AFL Stock Plan	(929)	(944)
Exercise of stock options	(498)	(1,048)
Balance, end of period	130,092	120,451

Shares outstanding, end of period	517,369	525,421
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In February 2002, the board of directors authorized the purchase of up to an additional 25 million shares of our common stock. As of June 30, 2002, we had approximately 23 million shares available for purchase under the share repurchase program authorized by the board of directors.

For the six months ended June 30, 2002, approximately 1,278,000 weighted average shares for outstanding stock options, compared with 543,700 shares in 2001, were not included in the calculation of weighted average shares used in the computation of diluted earnings per share because the exercise price for these options was greater than the average market price during these periods (approximately 572,100 shares for the three months ended June 30, 2002 and 539,200 shares for the same period in 2001).

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8. COMMITMENTS AND CONTINGENCIES

Litigation: We are a defendant in various litigation considered to be in the normal course of business. Some of this litigation is pending in states where large punitive damages bearing little relation to the actual damages sustained by plaintiffs have been awarded against other companies, including insurers, in recent years. Although the final results of any litigation cannot be predicted with certainty, we believe the outcome of pending litigation will not have a material adverse effect on our financial position, results of operations, or cash flows.

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REVIEW BY INDEPENDENT AUDITORS

The June 30, 2002, and 2001, financial statements included in this filing have been reviewed by KPMG LLP, independent auditors, in accordance with established professional standards and procedures for such a review.

The report of KPMG LLP commenting upon its review is included on page 18.

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INDEPENDENT AUDITORS' REVIEW REPORT

The shareholders and board of directors AFLAC Incorporated:

We have reviewed the consolidated balance sheet of AFLAC Incorporated and subsidiaries as of June 30, 2002, and the related consolidated statements of earnings and comprehensive income for the three-month and six-month periods ended June 30, 2002, and 2001, and the consolidated statements of shareholders' equity and cash flows for the six-month periods ended June 30, 2002 and 2001. These consolidated financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the accompanying consolidated balance sheet of AFLAC Incorporated and subsidiaries as of December 31, 2001, and the related consolidated statements of earnings, shareholders' equity, cash flows and comprehensive income for the year then ended (not presented herein); and in our report dated January 31, 2002, we expressed an unqualified opinion on those financial statements.

KPMG LLP

Atlanta, GA
July 23, 2002

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to update the reader on matters affecting the financial condition and results of operations of AFLAC Incorporated and its subsidiaries for the period from December 31, 2001 to June 30, 2002. As a result, the following discussion should be read in conjunction with the consolidated financial statements and notes thereto included in our annual report to shareholders for the year ended December 31, 2001.

Company Overview

AFLAC Incorporated is the parent company of American Family Life Assurance Company of Columbus, AFLAC. Our principal business is supplemental health and life insurance, which is marketed and administered through AFLAC. Most of AFLAC's policies are individually underwritten and marketed at worksites through independent agents, with premiums paid by the employee. We have two reportable business segments, AFLAC Japan and AFLAC U.S. Our operations in Japan (AFLAC Japan) and the United States (AFLAC U.S.) service the two markets for our insurance business.

Critical Accounting Policies

We prepare our financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP). Our significant accounting policies are more fully discussed in Note 1 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2001. The policies discussed below are critical to an understanding of AFLAC's results of operations and financial condition. The application of these "critical accounting policies" involves the use of various estimates and assumptions developed from management's analysis and judgments. The application of these critical accounting policies determines the values at which 95% of our assets and 87% of our liabilities are reported and thus have a direct effect on net earnings and shareholders' equity. Subsequent experience or use of other assumptions could result in significantly different results.

Our investments in debt securities include both publicly traded and privately issued securities. For privately issued securities, we receive pricing data from external sources that take into account each security's credit quality and liquidity characteristics. We also periodically review our investments that have experienced declines in fair value to determine if the decline is other than temporary. The identification of potentially impaired investments, the determination of fair value, and the assessment of whether a decline is other than temporary involve significant management judgment.

Deferred policy acquisition costs and policy liabilities reflect our expectations about the future experience of our in-force business and are sensitive to assumptions about mortality, morbidity, interest rates, and commission and other acquisition costs. Significant changes in any of the estimations or assumptions used by management in establishing the carrying value of these items can produce changes that could increase or decrease future reported operating results.

RESULTS OF OPERATIONS

We evaluate our business segments based on pretax operating earnings. The following discussion of earnings comparisons focuses on operating earnings and excludes realized investment and derivative gains/losses. Operating earnings per share amounts referenced are based on the diluted number of average outstanding shares, unless stated otherwise. The table below sets forth the results of operations by business segment for the periods shown.

Summary of Operating Results by Business Segment

(In millions, except for share and per-share amounts)

Three Months Ended June 30,

Six Months Ended June 30,

	Percentage Change	2002	2001	Percentage Change	2002	2001
Operating earnings:						
AFLAC Japan	16.3 %	\$ 234	\$ 201	12.3 %	\$ 455	\$ 405
AFLAC U.S.	14.8	98	85	14.2	190	167
Other business segments		1	(1)		-	(1)
Total business segments	16.8	333	285	13.0	645	571
Interest expense, noninsurance operations		(4)	(4)		(8)	(8)
Corporate and eliminations		(18)	(7)		(29)	(16)
Pretax operating earnings	13.7	311	274	11.3	608	547
Income taxes	13.4	109	97	11.3	214	193
Operating earnings	13.9	202	177	11.3	394	354
Nonoperating items:						
Realized investment gains (losses), net of tax		(3)	(3)		(8)	(4)
Change in fair value of the interest rate component of cross- currency swaps, net of tax		13	(21)		9	(18)
Net earnings	38.5 %	\$ 212	\$ 153	19.2 %	\$ 395	\$ 332
Operating earnings per basic share	14.7 %	\$.39	\$.34	13.4 %	\$.76	\$.67
Operating earnings per diluted share	15.2	.38	.33	12.1	.74	.66

Net earnings per basic share	41.4%	\$.41	\$.29	20.6%	\$.76	\$.63
Net earnings per diluted share	42.9	.40	.28	23.0	.75	.61

Average number of shares outstanding - basic (in thousands)	(1.5)%	518,077	525,786	(1.6)%	518,771	526,976
Average number of shares outstanding - diluted (in thousands)	(1.8)	529,606	539,151	(2.0)	529,613	540,453

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The table below identifies certain items that are excluded from operating earnings that are included in net earnings reported in accordance with GAAP. We believe that this comparative presentation facilitates analysis of AFLAC's operating results by separately identifying operating and nonoperating items.

	Three Months Ended June 30, 2002		Six Months Ended June 30, 2002	
	2002	2001	2002	2001
Operating earnings per diluted share	\$.38	\$.33	\$.74	\$.66
Nonoperating items:				
Realized investment gains (losses), net of tax	(.01)	(.01)	(.01)	(.02)
Change in fair value of the interest rate component of the cross-currency swaps, net of tax	.03	(.04)	.02	(.03)
Net earnings per diluted share	\$.40	\$.28	\$.75	\$.61

For the three months ended June 30, 2002, we recognized an after-tax gain of \$13 million (\$.03 per diluted share) in connection with the change in fair value of the interest rate component of the cross-currency swaps on our senior notes payable. We recognized an after-tax loss of \$21 million (\$.04 per diluted share) for the same period in 2001. For the six months ended June 30, 2002, we recognized an after-tax gain of \$9 million (\$.02 per diluted share), compared with an after-tax loss of \$18 million (\$.03 per diluted share) for the same period in 2001, related to the change in fair value of the interest rate component of the cross-currency swaps.

For the quarter ended June 30, 2002, we recognized after-tax investment losses of \$3 million (\$.01 per diluted share), primarily attributable to impairment losses on various equity securities. During the six months ended June 30, 2002, we recognized after-tax investment losses of \$8 million (\$.01 per diluted share), which included impairment losses on various debt and equity securities as well as gains from the sale of various debt securities and other investment transactions in the normal course of business. See Note 4 of the Notes to the Consolidated Financial Statements for additional information.

For the quarter ended June 30, 2001, we recognized after-tax investment losses of \$3 million (\$.01 per diluted share) from investment transactions in the normal course of business. For the six-month period ended June 30, 2001, we recognized after-tax investment losses of \$4 million (\$.02 per

diluted share), which included a debt security impairment loss, gains related to portfolio repositioning activities, and other investment transactions in the normal course of business. See Note 4 of the Notes to the Consolidated Financial Statements for additional information.

Foreign Currency Translation

Due to the relative size of AFLAC Japan, fluctuations in the yen/dollar exchange rate can have a significant effect on our reported results. In years when the yen weakens, translating yen into dollars causes fewer dollars to be reported. When the yen strengthens, translating yen into dollars causes more dollars to be reported. Our business, in functional currency terms, continued to be strong, and we believe it is more appropriate to measure our performance excluding the effect of fluctuations in the yen/dollar exchange rate in order to understand the basic operating results of the business.

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The yen strengthened in relation to the dollar during the second quarter of 2002, which followed a significant weakening of the yen during 2001 and the first quarter of 2002. For the second quarter of 2002, the average yen/dollar exchange rate was 127.06, compared with 122.71 in 2001. For the six months ended June 30, 2002, the average yen/dollar exchange rate was 129.77, compared with 120.43 in 2001. The following table illustrates the effect of foreign currency translation by comparing our reported operating results with those that would have been reported had foreign currency exchange rates remained unchanged from the comparable period in the prior year.

Foreign Currency Translation Effect on Operating Results Percentage Changes Over Previous Year (For the periods ended June 30)

	Three Months Operating Results		Six Months Operating Results	
	2002	2001	2002	2001
Including foreign currency changes:				
Premium income	5.9%	(3.4)%	2.6%	(1.9)%
Net investment income	4.0	(.9)	1.9	.3
Operating revenues	5.5	(3.0)	2.4	(1.5)
Total benefits and expenses	4.4	(4.5)	1.2	(2.9)
Operating earnings	13.9	10.2	11.3	10.8
Operating earnings per diluted share	15.2	10.0	12.1	11.9
Excluding foreign currency changes:*				
Premium income	8.6%	7.8%	8.4%	7.7%
Net investment income	5.9	7.5	6.2	7.4
Operating revenues	8.0	7.7	7.9	7.7
Total benefits and expenses	7.0	6.7	7.0	6.7
Operating earnings	15.5	16.8	15.0	16.4
Operating earnings per diluted share	18.2	16.7	16.7	16.9

**Amounts excluding foreign currency changes were determined using the same yen/dollar exchange rate for the current period as the comparable period in the prior year.*

Operating earnings per share increased 15.2% to \$.38 for the three months ended June 30, 2002, compared with the same period in 2001 and increased 12.1% to \$.74 for the six months ended June 30, 2002, compared with the same period in 2001. The weaker average yen/dollar exchange rate in 2002 decreased operating earnings by approximately \$.01 per share for the three months ended June 30, and \$.03 per share for the six months ended June 30. Operating earnings per share, excluding the effect of foreign currency translation, increased 18.2%, to \$.39 for the current quarter and 16.7% to \$.77 for the six months ended June 30, 2002, compared with the same periods in 2001.

Our primary financial objective is the growth of operating earnings per share, excluding the effect of foreign currency fluctuations. Our objective for 2002 and 2003 is to increase diluted operating earnings per share by 15% to 17% excluding the impact of currency translation. For 2004, our objective is to increase diluted operating earnings per share by 15% excluding the impact of currency translation.

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Our specific objective for 2002 is to achieve operating earnings per diluted share of at least \$1.54, excluding the impact of currency translation. If we achieve our objective, the following table shows the likely results for 2002 operating earnings per share, including the impact of foreign currency translation using various yen/dollar exchange rate scenarios.

2002 Annual Operating EPS Scenarios

Annual Average Yen Exchange Rate	Annual Operating Diluted EPS	% Growth Over 2001	Yen Impact on Diluted Operating EPS
115.00	\$ 1.59	18.7%	\$.05
120.00	1.55	15.7	.01
121.54 *	1.54	14.9	-
125.00	1.52	13.4	(.02)
130.00	1.49	11.2	(.05)
135.00	1.47	9.7	(.07)
140.00	1.44	7.5	(.10)

**Actual 2001 average exchange rate*

Share Repurchase Program

During the second quarter, we acquired approximately 1 million shares of our stock. In February 2002, the board of directors authorized the purchase of up to an additional 25 million shares of our common stock. As of June 30, 2002, we had approximately 23 million shares available for purchase under the share repurchase program authorized by the board of directors. We anticipate that the repurchase of shares will be conducted from time to time in open market or negotiated transactions, depending upon market conditions. The difference between the percentage changes in operating earnings and operating earnings per share primarily reflects the impact of the share repurchase program and treasury stock reissued.

Income Taxes

Our combined U.S. and Japanese effective income tax rate on operating earnings was 35.2% for both the six months ended June 30, 2002 and 2001.

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INSURANCE OPERATIONS, AFLAC JAPAN

AFLAC Japan, a branch of AFLAC and the principal contributor to our earnings, ranks number one in terms of profits among all foreign life insurance companies operating in Japan. Among all life insurance companies operating in Japan, AFLAC Japan ranked 12th in terms of assets, according to Financial Services Agency (FSA) data as of March 31, 2002.

Japanese Economy

The economic outlook for Japan was mixed during the first six months of 2002 as the second quarter began to show signs that the negative outlook was softening and that the economy as a whole was stabilizing. In its July 2002 Monthly Report, The Bank of Japan continued to report negative

economic indicators such as weak private consumption, severe unemployment and declining household income positions but countered these with growth in net exports, improvements in business sentiment and an apparent increase in corporate profits. However, consumer spending is expected to remain sluggish as Japanese businesses maintain their stance on reducing personnel expenses. As a result, the problems created by excessive employment and debt continue, hindering the momentum necessary for a self-sustaining recovery. As we have indicated in years past, Japan's weak economy has created a challenging environment for AFLAC Japan. The time required for a full economic recovery remains uncertain.

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AFLAC Japan Pretax Operating Earnings

The following table presents a summary of AFLAC Japan's operating results.

AFLAC Japan Summary of Operating Results

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Premium income	\$ 1,553	\$ 1,528	\$ 3,027	\$ 3,099
Investment income	314	304	614	609
Other income	2	1	-	1
Total revenues	1,869	1,833	3,641	3,709
Benefits and claims	1,274	1,272	2,488	2,586
Operating expenses	361	360	698	718
Total benefits and expenses	1,635	1,632	3,186	3,304
Pretax operating earnings	\$ 234	\$ 201	\$ 455	\$ 405
Average yen/dollar exchange rates	127.06	122.71	129.77	120.43
Percentage changes, in dollars:				
Premium income	1.7%	(8.7)%	(2.3)%	(6.6)%
Investment income	3.4	(3.4)	.9	(1.9)
Total revenues	2.0	(8.0)	(1.8)	(6.0)
Pretax operating earnings	16.3	5.3	12.3	6.7
Percentage changes, in yen:				
Premium income	5.1%	5.1%	5.2%	5.2%
Investment income	7.0	11.1	8.7	10.5

Total revenues	5.4	5.9	5.7	5.9
Pretax operating earnings	20.4	21.0	21.0	20.2

Ratios to total revenues, in dollars:

Benefits and claims	68.2 %	69.4 %	68.3 %	69.7 %
Operating expenses	19.3	19.6	19.2	19.4
Pretax operating earnings	12.5	11.0	12.5	10.9

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The following table illustrates the impact on AFLAC Japan's yen operating results of translating its dollar-denominated investments and related items by comparing certain yen operating results with those that would have been reported had yen/dollar exchange rates remained unchanged from the comparable period in the previous year.

AFLAC Japan Percentage Changes Over Previous Year
Yen Operating Results
(For the periods ended June 30)

	Three Months Operating Results		Six Months Operating Results	
	2002	2001	2002	2001
Including foreign currency changes:				
Net investment income	7.0 %	11.1 %	8.7 %	10.5 %
Total revenues	5.4	5.9	5.7	5.9
Pretax operating earnings	20.4	21.0	21.0	20.2
Excluding foreign currency changes:*				
Net investment income	5.9 %	6.8 %	6.3 %	6.9 %
Total revenues	5.3	5.2	5.3	5.4
Pretax operating earnings	18.9	14.7	17.8	14.8

**Amounts excluding foreign currency changes on dollar-denominated items were determined using the same yen/dollar exchange rate for the current period as the comparable period in the prior year.*

Changes in AFLAC Japan's pretax operating earnings and profit margins are affected by investment yields, morbidity/mortality, persistency and expense levels. The aggregate benefit ratio has declined primarily due to the mix of business shifting to newer products and riders, which have lower benefit ratios than previously issued products and riders. The aggregate benefit ratio has also improved as a result of favorable morbidity experience.

We expect the aggregate benefit ratio to continue to decline in future years, along with the shift to newer products and riders. Our persistency has declined only slightly over the last three years. We also expect that the operating expense ratio will be relatively stable in the future. Despite the negative effect of low investment returns compared with required interest, the profit margin improved in 2002 due to the declining benefit ratio.

AFLAC Japan Sales

AFLAC Japan produced better-than-expected new annualized premium sales of 29.6 billion yen, which were 15.9% higher than new annualized premium sales of 25.6 billion yen in the second quarter of 2001. New annualized premium sales as reported in dollars increased 12.2% to \$234 million, compared with \$208 million in the second quarter of 2001. New annualized premium sales grew 10.5% in yen terms to 53.7 billion yen or \$416 million for the six months ended June 30, 2002, compared with 48.7 billion yen or \$403 million in 2001. Second quarter sales were better than expected due to improvements in Rider MAX production and strong results for Ever, our new stand-alone indemnity medical policy.

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Sales of Rider MAX, the medical/sickness rider to our cancer life coverage, posted an 87.2% increase over the second quarter of 2001 and represented approximately 34% of total sales in the second quarter of 2002, compared with 21% a year ago. Rider MAX sales benefited from conversions to the newly introduced whole-life version of our Rider MAX product. For policy conversions, we report only the incremental annualized premium amount over the original term policy in new annualized premium sales. In the second quarter of 2002, conversions accounted for 45% of Rider MAX sales. We expect that these conversions will have a smaller effect on new annualized premium sales in future periods.

Sales of Ever, our newest product, represented 19% of second quarter sales, up from 6% in the first quarter. Introduced in the first quarter of 2002, Ever was developed to address consumer interest in whole-life medical insurance as a result of anticipated health care legislation reform that is expected to increase out-of-pocket costs for consumers in April 2003. We believe that Ever will continue to be a popular product and a solid contributor to sales.

Cancer life sales accounted for 30% of total sales, compared with 43% of total sales for the quarter ended June 30, 2001. Dai-ichi Life sales of our cancer life policies in the three-month period ended June 30, 2002, accounted for approximately 10% of new annualized premium sales, compared with 11% for the year ago period. Ordinary life and annuities accounted for 13% of sales during the quarter, compared with 18% in the second quarter of 2001.

We believe that our better-than-expected sales growth is a result of our new product initiatives as well as the management and organizational changes that we have made over the past year. Based on our sales results for the first half of 2002, we expect full-year sales for AFLAC Japan to rise 10% in yen terms.

AFLAC Japan Investments

Growth of investment income in yen is affected by available cash flow from operations, investment yields available on new investments, and the effect of yen/dollar exchange rates on dollar-denominated investment income. In 2002, the weaker yen increased dollar-denominated investment income as reported in yen.

Reflecting the continued weakness in Japan's economy, rates of return on yen-denominated debt securities declined slightly in the second quarter. For instance, the yield of a composite index of 20-year Japanese government bonds averaged 2.02% during the second quarter, compared with 2.10% in the first quarter of 2002. However, we were able to achieve a return on average invested assets, net of investment expenses, of 4.67% for the quarter ended June 30, 2002, compared with 4.85% a year ago by continuing to focus on selected sectors of the fixed-maturity market. For the six months ended June 30, 2002, the return on average invested assets was 4.70%, compared with 4.82% in 2001.

We purchased yen-denominated securities at an average yield of 3.82% in the second quarter, compared with 3.61% in the second quarter of 2001. Including dollar-denominated investments, our blended new money yield was 4.11% for the quarter, compared with 3.94% for the quarter ended June 30, 2001. At June 30, 2002, the yield on AFLAC Japan's fixed-maturity portfolio was 4.80%, compared with 4.95% at June 30, 2001.

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Insurance Deregulation in Japan

In January 2001, Japan's insurance market was deregulated and we experienced an increase in the number of companies selling products that compete with our policies. However, based on our growth of premiums in force, producing agents and customer accounts, we do not believe that our market position has been significantly impacted by increased competition as a result of deregulation. For additional information, see MD&A in our

annual report to shareholders for the year ended December 31, 2001.

INSURANCE OPERATIONS, AFLAC U.S.

AFLAC U.S. Pretax Operating Earnings

The following table presents a summary of AFLAC U.S. operating results.

AFLAC U.S. Summary of Operating Results

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Premium income	\$ 544	\$ 451	\$ 1,068	\$ 890
Investment income	81	75	161	148
Other income	2	3	4	4
Total revenues	627	529	1,233	1,042
Benefits and claims	336	277	656	548
Operating expenses	193	167	387	327
Total benefits and expenses	529	444	1,043	875
Pretax operating earnings	\$ 98	\$ 85	\$ 190	\$ 167
Percentage changes:				
Premium income	20.5 %	19.5 %	20.0 %	18.4 %
Investment income	8.6	10.4	8.9	9.8
Total revenues	18.6	18.4	18.3	17.3
Pretax operating earnings	14.8	19.6	14.2	18.2
Ratios to total revenues:				
Benefits and claims	53.5 %	52.3 %	53.2 %	52.6 %
Operating expenses	30.9	31.6	31.4	31.4
Pretax operating earnings	15.6	16.1	15.4	16.0

Changes in AFLAC U.S. pretax operating earnings and profit margins are affected by investment yields, morbidity/mortality, persistency and expense levels. In recent years, the aggregate benefit ratio has been relatively constant as our claims experience has remained fairly consistent. Additionally, our policy persistency by product has remained stable and the excess of investment yields over required interest on policy reserves has not changed materially during the past few years. For the year 2002, we expect the operating expense ratio to be approximately the same as the 31.5% ratio achieved in 2001. We expect the pretax operating profit margin for the year 2002 to remain approximately the same as 2001.

AFLAC U.S. Sales

New annualized premium sales rose 18.6% in the second quarter to \$254 million, compared with \$214 million for the three months ended June 30, 2001. For the six-month period ended June 30, 2002, new annualized premium sales grew 17.5% to \$490 million, compared with \$417 million in the first half of 2001. Sales growth was led by strong increases in both our hospital indemnity product group and fixed-benefit dental product.

Accident/disability insurance was again the primary contributor to sales for the quarter, accounting for 51% of total sales for the second quarter of 2002, compared with 53% of total sales for the year ago period. The hospital indemnity product group represented 10% of sales for the second quarter, compared with 6% in 2001. The success of our newly introduced personal sickness indemnity policy contributed to the significant growth of this product group. Second quarter sales of our fixed-benefit dental product were up 21% over 2001, accounting for 7% of total sales for the second quarter of both 2002 and 2001. Cancer expense insurance also produced solid results, accounting for 20% of total sales for the three months ended June 30, 2002, and 22% of total sales for the same period in 2001.

Our advertising program has greatly benefited our name and product awareness as well as the growth of our distribution system. During the second quarter, the average number of associates producing business on a monthly basis increased 20.4%, compared with the three months ended June 30, 2001, to 15,400 agents.

AFLAC U.S. Investments

The overall return on average invested assets, net of investment expenses, was 7.49% for the second quarter of 2002, compared with 7.65% in 2001. For the six months ended June 30, 2002, the return on average invested assets was 7.58%, compared with 7.68% in 2001. For the quarter ended June 30, 2002, available cash flow was invested at an average yield of 7.53%, compared with 8.21% in 2001. The yield on AFLAC's U.S. portfolio was 7.98% at June 30, 2002, compared with a yield of 8.06% at June 30, 2001.

FINANCIAL ACCOUNTING STANDARDS BOARD STATEMENTS

We adopted Statement of Financial Accounting Standard (SFAS) No. 133 effective January 1, 2001. For the quarter ended June 30, 2002, we recognized a \$13 million gain in earnings, compared with a \$21 million loss for the same period in 2001, related to the change in the fair value of the interest rate component of our cross-currency swaps. For the six months ended June 30, 2002, we recognized a \$9 million gain in earnings, compared with an \$18 million loss for the same period in 2001. The adoption of this accounting standard introduced volatility into reported net earnings and other comprehensive income, which may continue depending on market conditions and our hedging activities. However, the changes required by SFAS No. 133 affect only the timing of noncash gains and losses. For additional information, see Note 5 of the Notes to the Consolidated Financial Statements.

FINANCIAL CONDITION

Since December 31, 2001, our overall financial condition has remained strong in the functional currencies of our operations. The yen/dollar exchange rate at the end of each period is used to translate yen-denominated balance sheet items to U.S. dollars for reporting purposes. The exchange rate at June 30, 2002, was 119.45 yen to one U.S. dollar, or 10.5% stronger than the December 31, 2001 exchange rate of 131.95. The stronger yen increased reported investments and cash by \$2.8 billion, total assets by \$3.1 billion, and total liabilities by \$3.0 billion, compared with the amounts that would have been reported for 2002 if the exchange rate had remained unchanged from year-end 2001.

Investments and Cash

Our investment philosophy is to maximize investment income while emphasizing liquidity, safety and quality. Our investment objective, subject to appropriate risk constraints, is to fund policyholder obligations and other liabilities in a manner that enhances shareholders' equity. We seek to meet this objective through a mix of investments that reflect the characteristics of the liabilities they support and diversification of investments by interest rate, currency, liquidity, credit and equity price risk. We regularly evaluate the duration and cash flow attributes of our liabilities and make necessary adjustments in our investment portfolios.

For the six-month period, the increase in investments and cash reflects the effect of a stronger yen/dollar exchange rate, general market conditions for debt securities and the substantial cash flows in the functional currencies of our operations, partially offset by the reduction in cash collateral from loaned securities at December 31, 2001. See the Capital Resources and Liquidity section for additional information. Net unrealized gains of \$2.9 billion on investment securities at June 30, 2002, consisted of \$3.6 billion in gross unrealized gains and \$754 million in gross unrealized losses. Net unrealized

gains of \$2.2 billion on investment securities at December 31, 2001, consisted of \$3.1 billion in gross unrealized gains and \$869 million in gross unrealized losses.

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The following table presents an analysis of investment securities by segment:

	AFLAC Japan		AFLAC U.S.	
	June 30,	December 31,	June 30,	December 31,
(In millions)	2002	2001	2002	2001
Securities available for sale, at fair value:				
Fixed maturities	\$17,532	\$ 16,342	\$ 4,166 *	\$ 4,058 *
Perpetual debentures	2,740	2,399	158	155
Equity securities	128	103	125	142
Total available for sale	20,400	18,844	4,449	4,355
Securities held to maturity, at amortized cost:				
Fixed maturities	6,986	5,417	-	-
Perpetual debentures	3,728	3,306	-	-
Total held to maturity	10,714	8,723	-	-
Total investment securities	\$31,114	\$ 27,567	\$ 4,449	\$ 4,355

**Includes securities held by the parent company of \$104 in 2002 and \$243 in 2001*

Privately issued securities, at amortized cost, accounted for \$19.3 billion, or 59.2%, of our total debt securities as of June 30, 2002, compared with \$16.7 billion, or 57.1%, at December 31, 2001. Of the total privately issued securities, reverse-dual currency debt securities accounted for \$4.6 billion, or 24.1%, of total privately issued securities as of June 30, 2002, compared with \$4.2 billion, or 25.2%, at December 31, 2001. AFLAC Japan has invested in yen-denominated privately issued securities to secure higher yields than those available from Japanese government bonds. At the same time, we have adhered to prudent standards for credit quality. Most of AFLAC's privately issued securities are issued under medium-term note programs and have standard covenants commensurate with credit ratings, except when internal credit analysis indicates that additional protective and/or event-risk covenants are required.

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AFLAC invests primarily within the debt securities markets. We are exposed to credit risk in our investment activity. Credit risk is a consequence of extending credit and/or carrying investment positions. We require that all securities have an initial rating of Class 1 or 2 as determined by the Securities

Valuation Office of the National Association of Insurance Commissioners (NAIC). We use specific criteria to judge the credit quality and liquidity of our investments and use a variety of credit rating services to monitor these criteria. Applying the various credit ratings of a nationally recognized rating service, the percentages of our debt securities, at amortized cost, were as follows:

	June 30, 2002	December 31, 2001
AAA	2.1 %	2.4 %
AA	37.3	39.9
A	37.4	36.2
BBB	22.1	20.3
BB	1.1	1.2
	100.0 %	100.0 %

Mortgage loans on real estate and other long-term investments remained immaterial at both June 30, 2002 and December 31, 2001. Cash, cash equivalents and short-term investments totaled \$761 million, or 2.1% of total investments and cash as of June 30, 2002, compared with \$853 million, or 2.6% at December 31, 2001.

Policy Liabilities

Policy liabilities totaled \$31.5 billion at June 30, 2002, an increase of \$3.9 billion, or 14.2%, during the first six months of 2002. AFLAC Japan's policy liabilities were \$28.4 billion (3.4 trillion yen) at June 30, 2002, an increase of \$3.7 billion, or 15.1% (4.2% increase in yen). At June 30, 2002, policy liabilities of AFLAC U.S. were \$3.1 billion, an increase of \$190 million, or 6.6%. The stronger yen at June 30, 2002, compared with December 31, 2001, increased reported policy liabilities by \$2.7 billion. Increases from new business and the aging of policies in force also contributed to the increase in policy liabilities.

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Notes Payable

At June 30, 2002, notes payable totaled \$1.3 billion (\$1.2 billion at December 31, 2001). See Note 6 of the Notes to the Consolidated Financial Statements for information on notes payable at June 30, 2002. The ratio of debt to total capitalization (debt plus shareholders' equity, excluding the unrealized gains on investment securities) was 25.5% as of June 30, 2002, compared with 25.4% as of December 31, 2001. In July 2002, we paid in full the yen-denominated notes payable (25.8 billion yen) and issued 30 billion yen of yen-denominated Samurai notes. These transactions, if in place at June 30, 2002, would have increased our debt to capitalization ratio to 26.0%.

As of June 30, 2002, we had no material purchase obligations that are not recorded on the balance sheet. Additionally, we had no material letters of credit, standby letters of credit, guarantees or standby repurchase obligations.

Security Lending

AFLAC Japan uses short-term security lending arrangements to increase investment income with minimal risk. For further information regarding such arrangements, see Note 4 of the Notes to the Consolidated Financial Statements.

Policyholder Protection Fund and State Guaranty Associations

The Japanese and American insurance industries each have a policyholder protection system that provides funds for the policyholders of insolvent insurers. We recognize our obligations to these funds as legislation is enacted in Japan and as assessments are determined by regulators in the United

States. For additional information regarding such funds, see MD&A of our annual report to shareholders for the year ended December 31, 2001.

Capital Resources and Liquidity

The principal sources of cash for our insurance operations are premiums and investment income. The primary uses of cash by our insurance operations are policy claims, commissions, operating expenses, income taxes and payments to AFLAC Incorporated for management fees and dividends. Both the sources and uses of cash are reasonably predictable.

Our investment objectives provide for liquidity through the ownership of investment-grade debt securities. AFLAC insurance policies generally are not interest-sensitive and therefore are not subject to unexpected policyholder redemptions due to investment yield changes. Also, the majority of our policies provide indemnity benefits rather than reimbursement for actual medical costs and therefore generally are not subject to the risks of medical-cost inflation.

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The Nebraska insurance department imposes certain limitations and restrictions on payments of dividends, management fees, loans and advances by AFLAC to AFLAC Incorporated. The Nebraska insurance statutes require prior approval for dividend distributions that exceed the greater of statutory earnings for the previous year, or 10% of statutory capital and surplus as of the previous year-end. In addition, the Nebraska insurance department must approve service arrangements and other transactions within the affiliated group. These regulatory limitations are not expected to affect the level of management fees or dividends paid by AFLAC to AFLAC Incorporated. A life insurance company's statutory capital and surplus is determined according to rules prescribed by the NAIC, as modified by the insurance department in the insurance company's state of domicile. Statutory accounting rules are different from generally accepted accounting principles and are intended to emphasize policyholder protection and company solvency.

The continued long-term growth of our business may require increases in the statutory capital and surplus of our insurance operations. We may secure additional statutory capital through various sources, such as internally generated statutory earnings or equity contributions by AFLAC Incorporated from funds generated through debt or equity offerings. The NAIC's risk-based capital formula is used by insurance regulators to facilitate identification of inadequately capitalized insurance companies. The formula evaluates insurance risk, business risk, asset risk and interest rate risk by weighing the types and mixtures of risks inherent in the insurer's operations. AFLAC's NAIC risk-based capital ratio remains high and reflects a very strong capital and surplus position. Currently, the NAIC has ongoing regulatory initiatives relating to revisions to the risk-based capital formula as well as various initiatives covering insurance products, investments, and other actuarial and accounting matters. We expect that we will continue to maintain an acceptable risk-based capital ratio and capital and surplus position in future periods.

In addition to restrictions by U.S. insurance regulators, the Japanese Financial Services Agency (FSA) may not allow transfers of funds from AFLAC Japan if the transfers would cause AFLAC Japan to lack sufficient financial strength for the protection of policyholders. The FSA maintains its own solvency standards, a version of risk-based capital requirements. AFLAC Japan's solvency margin ratio significantly exceeds regulatory minimums. Payments are made from AFLAC Japan to AFLAC Incorporated for management fees and to AFLAC U.S. for allocated expenses and remittances of earnings. During the first six months of 2002, AFLAC Japan paid approximately \$14 million to AFLAC Incorporated for management fees (approximately \$10 million for the same period in 2001). In the first six months of 2002, expenses allocated to AFLAC Japan were \$11 million, compared with \$13 million in 2001. During the first six months of 2002, AFLAC Japan also remitted profits of approximately \$160 million (19.5 billion yen) to AFLAC U.S., compared with \$81 million (10.0 billion yen) in the first half of 2001. On July 17, 2002, AFLAC Japan remitted an additional 25.8 billion yen (approximately \$223 million at that date) to AFLAC U.S. In July 2001, AFLAC Japan also remitted an additional 12.9 billion yen (approximately \$103 million at that date). For additional information on regulatory restrictions on dividends, profit transfers and other remittances, see Note 9 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2001.

For the Japanese reporting fiscal year ended March 31, 2002, AFLAC Japan was required to adopt a new Japanese statutory accounting standard regarding fair value accounting for investments. Previously, debt securities were generally reported at amortized cost for FSA purposes. Under the new accounting standard insurance companies operating in Japan are required to record debt securities in four categories: at fair value in an available-for-sale category, at amortized cost in a held-to-maturity category, at amortized cost in a special category for policy-reserve-matching bonds, or at fair value in a trading category. We have classified AFLAC Japan's debt securities as either available-for-sale or held-to-maturity.

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Under this new regulatory accounting standard, the unrealized gains and losses on debt securities available for sale are reported in FSA capital and surplus and reflected in the solvency margin ratio. This new accounting standard may result in significant fluctuations in FSA equity, AFLAC Japan's solvency margin ratio and amounts available for annual profit repatriation.

AFLAC Incorporated's insurance operations continue to provide the primary sources of its liquidity through dividends and management fees. We occasionally access debt and equity capital markets to provide additional sources of capital. Capital is primarily used to fund business expansion, capital expenditures and our share repurchase program. Both the sources and uses of cash are reasonably predictable.

AFLAC Incorporated recorded dividends from AFLAC in the amount of \$266 million in the first half of 2002 and \$25 million in the first half of 2001. AFLAC Incorporated received \$333 million (40 billion yen) in June 2001 from the issuance of Samurai notes in Japan. On July 10, 2002, we issued 30 billion yen of yen-denominated Samurai notes in Japan (approximately \$254 million at that date). We believe outside sources for additional debt and equity capital, if needed, will continue to be available for capital expenditures, business expansion, and the funding of our share repurchase program.

Consolidated Cash Flows

In the first half of 2002, consolidated cash flow from operations increased 2.2% to \$1.5 billion, compared with \$1.4 billion for the same period in 2001. AFLAC Japan contributed 82% of the consolidated net cash flow from operations for the six months ended June 30, 2002, compared with 80% for the same period in 2001. For the six months ended June 30, 2002, net cash flow from operations for AFLAC Japan increased 4.5% (13.7% increase in yen) to \$1.2 billion, compared with \$1.1 billion in 2001. The increase in AFLAC Japan cash flows is primarily attributable to the growth of our business, partially offset by a weaker average yen/dollar exchange rate. The weaker yen decreased AFLAC Japan's reported cash flows by \$92 million for the six months ended June 30, 2002 and \$144 million for the same period in 2001. Net cash flow from operations other than Japan decreased 6.7% in the six-month period ended June 30, 2002, to \$263 million, compared with \$282 million for the six months ended June 30, 2001. The decrease in cash flows is primarily attributable to the receipt of cash deposits securing our cross-currency swaps in 2001.

Operating cash flow is primarily used to purchase debt securities to meet future policy obligations. Consolidated cash flow used by investing activities decreased 2.8% to \$1.4 billion in the second quarter of 2002, compared with \$1.5 billion for the same period in 2001. AFLAC Japan accounted for 96% of the consolidated net cash used by investing activities in the six months ended June 30, 2002, compared with 76% for the six months ended June 30, 2001.

When market opportunities arise, we dispose of selected debt securities available for sale to improve future investment yields and/or improve the duration matching of our assets and liabilities. Therefore, dispositions before maturity can vary significantly from year to year. Dispositions before maturity were approximately 4% of the average investment portfolio of debt securities available for sale during the six-month periods ended June 30, 2002 and 2001.

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Consolidated cash flow from financing activities in the first half of 2002 decreased \$384 million from a \$211 million cash inflow in the first half of 2001 to a \$173 million cash outflow in 2002. Cash flows for 2001 were \$333 million higher as a result of the June 2001 Samurai offering. Treasury stock purchases for the six months ended June 30, 2002, totaled \$175 million, compared with \$205 million for the same period in 2001. Dividend payments for the first half of 2002 increased as a result of the 18.3% increase in dividends per share from \$.093 in 2001 to \$.11 in 2002.

Credit Ratings

On July 11, 2002, Moody's Investor Service upgraded AFLAC's financial strength rating from "Aa3" to "Aa2." No other credit rating changes occurred during the six months ended June 30, 2002.

Other

In July 2002, the board of directors declared the third quarter cash dividend of \$.06 per share. The dividend is payable September 3, 2002, to shareholders of record at the close of business on August 15, 2002.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our financial instruments are primarily exposed to three types of market risks. They are interest rate risk, equity price risk, and foreign currency exchange rate risk.

Interest Rate Risk

Our primary interest rate exposure is a result of the effect of changes in interest rates on the fair value of our investments in debt securities. We use modified duration analysis, which provides a measure of price percentage volatility, to estimate the amount of sensitivity to interest rate changes in our debt securities. For example, if the current duration of a debt security is 10, then the fair value of that security will increase by approximately 10% if market interest rates decrease by 100 basis points, assuming all other factors remain constant. Likewise, the fair value of the debt security will decrease

by approximately 10% if market interest rates increase by 100 basis points, assuming all other factors remain constant.

We attempt to match the duration of our assets with the duration of our liabilities. For AFLAC Japan, the duration of policy benefits and related expenses to be paid in future years is longer than that of the related invested assets due to the unavailability of acceptable long-duration yen-denominated securities. Currently, when our debt securities mature, the proceeds may be reinvested at a yield below that of the interest required for the accretion of policy benefit liabilities on policies issued in earlier years. However, the investment yield on new investments exceeds interest requirements on policies issued in recent years. Since 1994, premium rates on new business have been increased several times to help offset the lower investment yields available. Despite the shortfall in investment yields, adequate overall profit margins still exist in AFLAC Japan's aggregate block of business.

At June 30, 2002, we had \$2.9 billion of net unrealized gains on total debt securities. The hypothetical reduction in the fair value of our debt securities resulting from a 100 basis point increase in market interest rates is estimated to be \$3.3 billion based on our portfolio as of June 30, 2002. The effect on yen-denominated debt securities is approximately \$2.8 billion and the effect on dollar-denominated debt securities is approximately \$504 million.

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At June 30, 2002, we also had yen-denominated bank borrowings in the amount of 21.9 billion yen (\$184 million) with a blended variable interest rate of .29%. The effect on net earnings in the first six months of 2002 due to changes in market interest rates was immaterial. In July 2002, we paid in full the yen-denominated bank borrowings. For further information on our notes payable, see Note 6 of the Notes to the Consolidated Financial Statements.

Equity Price Risk

Equity securities at June 30, 2002, totaled \$253 million, or .7% of total investments and cash on a consolidated basis. We use beta analysis to measure the sensitivity of our equity securities portfolio to fluctuations in the broad market. The beta of our equity securities portfolio was .94 at June 30, 2002. For example, if the overall stock market value changed by 10%, the value of AFLAC's equity securities would be expected to change by approximately 9.4%, or \$24 million.

Currency Risk

Most of AFLAC Japan's investments and cash are yen-denominated. When yen-denominated financial instruments mature or are sold, the proceeds are generally reinvested in yen-denominated securities and are held to fund yen-denominated policy obligations.

In addition to the yen-denominated financial instruments held by AFLAC Japan, AFLAC Incorporated has yen-denominated notes payable that have been designated as a hedge of our investment in AFLAC Japan. The unrealized foreign currency translation gains and losses related to these borrowings are reported in accumulated other comprehensive income.

AFLAC Incorporated has outstanding cross-currency swaps to convert the dollar-denominated principal and interest into yen-denominated obligations on its \$450 million senior notes that were issued in 1999. The cross-currency swaps have a notional amount of \$450 million (55.6 billion yen). These swaps have also been designated as a hedge of our investment in AFLAC Japan. The unrealized foreign currency translation gains and losses related to these swaps were reported in accumulated other comprehensive income.

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We attempt to match yen-denominated assets to yen-denominated liabilities on a consolidated basis in order to minimize the exposure of our shareholders' equity to foreign currency translation fluctuations. The following table compares the dollar values of yen-denominated assets and liabilities at selected yen/dollar exchange rates.

**Dollar Value of Yen-Denominated Assets and Liabilities
At Selected Exchange Rates
(June 30, 2002)**

	104.45	119.45 *	134.45
(In millions)	Yen	Yen	Yen

Yen-denominated financial instruments:

Assets:

Securities available for sale:

Fixed maturities	\$ 17,770	\$ 15,539	\$ 13,805
Perpetual debentures	2,909	2,544	2,260
Equity securities	146	128	114

Securities held to maturity:

Fixed maturities	7,989	6,986	6,207
Perpetual debentures	4,264	3,728	3,312
Cash and cash equivalents	527	461	409
Other financial instruments	8	6	6

Subtotal	33,613	29,392	26,113
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Liabilities:

Notes payable	954	835	742
Cross-currency swaps	532	465	413

Subtotal	1,486	1,300	1,155
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Net yen-denominated financial instruments	32,127	28,092	24,958
Other yen-denominated assets	4,306	3,765	3,345
Other yen-denominated liabilities	(35,260)	(30,832)	(27,392)

Consolidated yen-denominated net assets

subject to foreign currency fluctuation	\$ 1,173	\$ 1,025	\$ 911
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**Actual June 30, 2002 exchange rate*

For information regarding the effect of foreign currency translation on operating earnings per share, see Foreign Currency Translation beginning on page 21.

Forward-Looking Information

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" to encourage companies to provide prospective information, so long as those informational statements are identified as forward-looking and are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those discussed. We desire to take advantage of these provisions. This report contains cautionary statements identifying important factors that could cause actual results to differ materially from those projected in this discussion and analysis, and in any other statements made by company officials in oral discussions with the financial community and contained in documents filed with the Securities and Exchange Commission (SEC). Forward-looking statements are not based on historical information and relate to future operations, strategies, financial results or other developments. In particular, statements containing words such as "expect," "anticipate," "believe," "goal," "objective" or similar words as well as specific projections of future results, generally qualify as forward-looking. AFLAC undertakes no obligation to update such forward-looking statements.

We caution readers that the following factors, in addition to other factors mentioned from time to time in our reports filed with the SEC, could cause actual results to differ materially: regulatory developments, assessments for insurance company insolvencies, competitive conditions, new products, ability to repatriate profits from Japan, general economic conditions in the United States and Japan, changes in U.S. and/or Japanese tax laws or accounting requirements, adequacy of reserves, credit and other risks associated with AFLAC's investment activities, significant changes in interest rates, and fluctuations in foreign currency exchange rates.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

We are a defendant in various litigation considered to be in the normal course of business. Some of this litigation is pending in states where large punitive damages bearing little relation to the actual damages sustained by plaintiffs have been awarded against other companies, including insurers, in recent years. Although the final results of any litigation cannot be predicted with certainty, we believe the outcome of pending litigation will not have a material adverse effect on our financial position, results of operations, or cash flows.

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Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

- 4.0- There are no long-term debt instruments in which the total amount of securities authorized exceeds 10% of the total assets of AFLAC Incorporated and its subsidiaries on a consolidated basis. We agree to furnish a copy of any long-term debt instrument to the Securities and Exchange Commission upon request.
- 11.0- [Statement regarding the computation of per-share earnings for the Registrant.](#)
- 12.0- [Statement regarding the computation of ratio of earnings to fixed charges for the Registrant.](#)
- 15.0- [Letter from KPMG LLP regarding unaudited interim financial information.](#)

(b) Reports on Form 8-K:

During the three months ended June 30, 2002, one Current Report on Form 8-K, dated June 27, 2002, was filed to report our press release reporting the issuance of 30 billion yen of yen-denominated Samurai notes under a previously announced shelf registration filed with Japanese regulatory authorities.

Items other than those listed above are omitted because they are not required or are not applicable.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AFLAC INCORPORATED

/s/ **Kriss Cloninger, III**

President, Treasurer and
Chief Financial Officer

August 12, 2002

(Kriss Cloninger, III)

/s/ **Ralph A. Rogers, Jr.**

Senior Vice President,
Financial Services; Chief
Accounting Officer

August 12, 2002

(Ralph A. Rogers, Jr.)

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Exhibits Filed With Current Form 10-Q:

- 11.0- [Statement regarding the computation of per-share earnings for the Registrant.](#)
- 12.0- [Statement regarding the computation of ratio of earnings to fixed charges for the Registrant.](#)
- 15.0- [Letter from KPMG LLP regarding unaudited interim financial information.](#)