10-O 1 q30310	Oqmain.txt FORM 10-Q 1 UNITED STATES
	AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q QUARTERLY REPORT PURSUANT TO SECTION
	F THE SECURITIES EXCHANGE ACT OF 1934 For Quarter ended September 30, 2003 Commission file number: 1-3285 3M
	tate of Incorporation: Delaware I.R.S. Employer Identification No. 41-0417775 Executive offices: 3M Center, St. Paul, Minnesota
	ne number: (651) 733-1110 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or
	curities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such
	) has been subject to such filing requirements for the past 90 days. Yes X No Indicate by check mark whether the registrant
	d filer (as defined in Rule 12b-2 of the Exchange Act). Yes X No On September 30, 2003, there were 784,883,033 shares
	s common stock outstanding (reflects two-for-one stock split effective with third quarter 2003 reporting). This document contains 43
	bit index is set forth on page 36 2 3M Company and
Subsidiaries PA	RT I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS 3M Company and Subsidiaries CONSOLIDATED
STATEMENT (	OF INCOME (Unaudited)
Three	
months ended	
Nine months	
ended	
(Amounts in	
,	
millions,	
September 30	
September 30	
except per	
share	
amounts)	
2003 2002	
2003 2002	
Net sales	
<del>\$4,616</del>	
<del>\$4,143</del>	
<del>\$13,514</del>	
\$12,194	
<del>Operating</del>	
expenses	
Cost of sales	
<del>2,322 2,115</del>	
6,856 6,382	
Selling,	
general and	
administrative	
expenses 994	
9 <del>13 2,978</del>	
<del>2,765</del>	
Research,	
<del>development</del>	

and related expenses 270 264 816 797

<del>Other</del>
expense
93
T 1
Total
<del>operating</del>
expenses
<del>3,586 3,292</del>
10,743 9,944
Operating
income 1,030
851 2,771
<del>2,250</del>
<del>2,230</del>
<del>Interest</del>
expense and
income
<del>Interest</del>
expense 22
19 69 58
<del>Interest</del>
income (6)
<del>(9) (17) (27)</del>
(2) (11) (21)
Total
interest
expense and
income 16-10
<del>52 31</del>
Income
before income
taxes and
minority
interest 1,014
<del>841 2,719</del>
<del>2,219</del>
Provision for
income taxes
<del>339 274 897</del>
711 Minority

interest 12 22
38 45
Net income \$ 663
\$ 545 \$1,784
<del>\$1,463</del>
Weighted
average
common
shares
outstanding - basic 784.6
779.6 782.2
<del>779.8</del>
Earnings per
share - basic \$ 0.85 \$ 0.70
\$ 2.28 \$ 1.88
Weighted average
common
shares
outstanding - diluted 797.5
790.0 793.4
<del>790.9</del>
Earnings per
share - diluted \$ 0.83 \$ 0.69
\$ 2.25 \$ 1.85
Cash dividends
<del>paid per</del>
common
share \$ 0.33
\$ 0.31 \$ 0.99 \$ 0.93
The

```
accompanying
  Notes to
Consolidated
  Financial 1
 Statements
are an integral
 part of this
 statement.
Share and per
 share data
 have been
 adjusted to
 reflect the
two-for-one
 stock split
effective with
third quarter
   2003
 reporting.
3 3M Company and Subsidiaries CONSOLIDATED BALANCE SHEET (Unaudited)
-----
_____
-----
----- Sep. 30
Dec. 31 (Dollars in
millions, except per
share amounts) 2003
2002 -----
_____
 ASSETS Current
 assets Cash and
 eash equivalents $
   1,279 $ 618
Accounts receivable
 - net 2,791 2,527
Inventories Finished
 goods 961-1,011
 Work in process
  611-591 Raw
   materials and
supplies 310 329 ---
    ----- Total
 inventories 1,882
1,931 Other current
assets 1,390 983 ---
  ----- Total
current assets 7,342
 6,059 Investments
214 238 Property,
plant and equipment
15,507 15,058 Less
   accumulated
   depreciation
```

(10,040) (9,437)
Property, plant and equipment net 5,467 5,621 Goodwill 2,330 1,898 Intangible assets - net 264 269 Other assets 1,180 1,244
Total assets \$16,797 \$15,329
- LIABILITIES Current liabilities Short-term debt \$ 1,255 \$ 1,237 Accounts payable 969 945 Payroll 457 411 Income taxes payable 825 518 Other current liabilities 1,462 1,346
1,340
Total current liabilities 4,968 4,457 Long term debt 1,738 2,140 Other liabilities 2,583 2,739
Total liabilities 9,289 9,336
Commitments
and contingencies STOCKHOLDERS' EQUITY Common stock, \$.01 par value, 944,033,056 shares issued 9-5 Capital in excess of par value 287 291
Retained earnings 13,649-12,748
Treasury stock, at cost; 159,150,023

shares at Sep. 30,
<del>2003; 163,641,694</del>
shares at Dec. 31,
<del>2002 (4,535)</del>
(4,767) Unearned
compensation (227)
(258) Accumulated
other comprehensive
income (loss)
(1,675) (2,026)
(1,073) (2,020)
stockholders' equity
<del>7,508 5,993</del>
<del></del>
Total liabilities
and stockholders'
equity \$16,797
\$15,329
<del></del>
<del></del>
<del></del>
- The accompanying
Notes to
Consolidated
Financial Statements
are an integral part
of this statement.
Share data has been
adjusted to reflect
the two-for-one
stock split effective
with third quarter
2003 reporting.
4 3M Company and Subsidiaries CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)
Nine
months ended
September 30
(Dollars in
millions) 2003
2002
<del></del>
<del></del>
CASH
<del>FLOWS</del>
FROM
<del>OPERATING</del>
ACTIVITIES
Net income

\$1,784\$ 1,463 **Adjustments** to reconcile net income to net cash provided by operating activities **Depreciation** and amortization 717 728 Pension company contributions (675) (854) <del>Deferred</del> income tax provision 146 273 Changes in assets and **liabilities** Accounts receivable (142)(18)**Inventories** <del>150-195</del> Other current assets (306) (35) Other assets - net of amortization <del>106 (52)</del> Income taxes payable 348 50 Accounts payable and other current liabilities 112 33 Other liabilities 224 150 Other net 43 60 ----Net cash provided by operating activities 2,507 1,993 --- CASH **FLOWS** 

**FROM INVESTING ACTIVITIES** Purchases of property, plant and equipment (416) (530) **Proceeds** from sale of property, <del>plant and</del> equipment 88 44 **Acquisitions** of businesses (428) (88) **Proceeds** from sale of businesses --1 Purchases of investments (10)(4)**Proceeds** from sale of investments 30-11--------- Net eash used in investing activities (736)(566)---CASH **FLOWS FROM FINANCING ACTIVITIES** Change in short-term <del>debt - net</del> (204)(25)Repayment of debt (maturities greater than 90 days) (615) (482) **Proceeds** from debt (maturities greater than 90 days) 447

<del>525</del>
Purchases of
treasury stock
(394)(813)
Reissuances
of treasury
stock 425
426 Dividends
<del>paid to</del>
stockholders
$\frac{(775)(725)}{(725)}$
. , . ,
<b>Distributions</b>
to minority
<del>interests</del>
<del>(78) Other -</del>
net (19)
` /
Net cash used
in financing
activities
(1,135)
(1,172)
` ' '
Effect of
exchange rate
exchange rate
exchange rate changes on
exchange rate
exchange rate changes on
exchange rate changes on
exchange rate changes on
exchange rate changes on
exchange rate changes on
exchange rate changes on
exchange rate changes on
exchange rate changes on
exchange rate changes on eash 25 (50)
exchange rate changes on
exchange rate changes on eash 25 (50)
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exchange rate changes on eash 25 (50)
exchange rate changes on cash 25 (50)
exchange rate changes on cash 25 (50)
exchange rate changes on eash 25 (50)
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exchange rate changes on eash 25 (50)
exchange rate changes on eash 25 (50)
exchange rate changes on eash 25 (50)
exchange rate changes on eash 25 (50)
exchange rate changes on eash 25 (50)

cash

5 3M Company and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) NOTE 1. BASIS OF PRESENTATION The interim consolidated financial statements are unaudited but, in the opinion of management, reflect all adjustments necessary for a fair presentation of the company's consolidated financial position, results of operations and cash flows for the periods presented. These adjustments consist of normal, recurring items. The results of operations for any interim period are not necessarily indicative of results for the full year. The interim consolidated financial statements and notes are presented as permitted by the requirements for Quarterly Reports on Form 10-Q. This Quarterly Report on Form 10-Q should be read in conjunction with the company's consolidated financial statements and notes included in its 2002 Annual Report on Form 10-K and its Current Report on Form 8-K dated May 23, 2003 (which updated 3M's 2002 Annual Report on Form 10-K). Part II, Item 1, Legal Proceedings, should also be read in conjunction with the company's Quarterly Reports on Form 10-Q for the periods ended March 31, 2003 and June 30, 2003. RECLASSIFICATIONS Certain prior period Consolidated Statement of Cash Flows amounts within the "Net cash provided by operating activities" section have been reclassified to conform to the current year presentation. ACCOUNTING PRONOUNCEMENTS In November 2002, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." This interpretation elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements concerning its obligations under certain guarantees that it has issued. It also clarifies (for guarantees issued after January 1, 2003) that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligations undertaken in issuing the guarantee. For the nine-month period ended September 30, 2003, 3M did not have any material guarantees that required recognition of a liability. Disclosures concerning guarantees are found in Note 18 to the Consolidated Financial Statements in 3M's 2002 Annual Report on Form 10-K. In December 2002, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FASB Statement No. 123." The company continues to apply the recognition and measurement principles of APB No. 25, "Accounting for Stock Issued to Employees." The company has adopted the disclosure requirements of SFAS No. 148. Pro forma amounts based on the options' estimated fair value, net of tax, at the grant dates for awards under the General Employees' Stock Purchase Plan and Management Stock Ownership Program follow. 6 ----------- STOCK-BASED COMPENSATION PRO FORMA NET INCOME AND EARNINGS PER SHARE ------

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income, as

reported \$ 663 \$ 545 \$1,784 \$1,463 Add: Stock-based compensation expense included in net income. net of related tax effects 1 -- 2 1 Deduct: Total stockbased compensation expense determined under fair value, net of related tax effects (25) (35)(93)(108) ---------- Pro forma net income \$ 639 <del>\$ 510</del> \$1,693 \$1,356----Earnings per share - basic As reported \$ 0.85 \$ 0.70 \$ 2.28 \$ 1.88 Pro forma \$ 0.81 \$ 0.65 \$ 2.16 \$ 1.74 Earnings per share diluted As reported \$ 0.83 \$ 0.69 \$ 2.25 **\$** 1.85 Pro forma \$ 0.80 <del>\$ 0.65 \$</del> 2.13 \$ 1.71 -

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Effective January 1, 2003, the company adopted SFAS No. 143, "Accounting for Asset Retirement Obligations". This statement establishes accounting standards for recognition and measurement of a liability for an asset retirement obligation and the associated asset retirement cost. The adoption of this standard did not materially impact 3M's consolidated financial position or results of operations. In January 2003, the FASB issued FASB Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities." This interpretation addresses the requirements for business enterprises to consolidate related entities in which they are determined to be the primary economic beneficiary as a result of their variable economic interests. The interpretation provides guidance in evaluating multiple economic interests in an entity and in determining the primary beneficiary. The interpretation outlines disclosure requirements for Variable Interest Entities (VIEs) in existence prior to January 31, 2003, and outlines consolidation requirements for VIEs created after January 31, 2003. In a FASB staff position (FSP) concerning the effective date of FIN 46, the FASB decided to defer the latest date by which all public entities must apply FIN 46 to certain VIEs to the first reporting period ending after December 15, 2003. The company has reviewed its major commercial relationships and its overall economic interests with other companies consisting of related parties, contracted manufacturing vendors, companies in which it has an equity position, and other suppliers to determine the extent of its variable economic interest in these parties. As a result of this review, 3M determined that no material entities are VIEs of 3M and that 3M is not a primary economic beneficiary of any VIE. 7 In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." This statement amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 149 is effective for certain contracts entered into or modified after June 30, 2003 and for hedging relationships designated after June 30, 2003. The adoption of this standard did not impact 3M's consolidated financial position or results of operations. In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity." SFAS No. 150 requires that an issuer classify certain financial instruments within its scope as a liability (or an asset in some circumstances). Effective July 1, 2003, the company adopted SFAS No. 150. The adoption of this standard did not impact 3M's consolidated financial position or results of operations. In May 2003, Emerging Issues Task Force No. 00-21, "Accounting for Revenue Arrangements with Multiple Deliverables" was finalized. This addresses certain aspects of accounting by a vendor for arrangements under which it will perform multiple revenue-generating activities. The guidance in the consensus is effective for revenue arrangements entered into in fiscal periods beginning after June 15, 2003. The adoption of this standard did not impact 3M's consolidated financial position or results of operations. NOTE 2. BUSINESS COMBINATIONS In January 2003, 3M purchased an additional 25 percent interest of Sumitomo 3M Limited from NEC Corporation for \$377 million in cash. Prior to this purchase, 3M controlled and owned 50 percent of Sumitomo 3M Limited and fully consolidated both Sumitomo 3M Limited's balance sheet and results of operations, with a provision for minority interest that did not have participating rights. As a result of this acquisition, 3M now owns 75 percent of Sumitomo 3M Limited. Sumitomo Electric Industries, Ltd., a Japanese corporation, owns the remaining 25 percent of Sumitomo 3M Limited. Because all business segments benefit from this combination, goodwill acquired in this acquisition was allocated to 3M's seven business segments. During the first quarter of 2003, 3M (Display and Graphics Business) finalized the purchase of Corning Precision Lens, Inc. (Precision Optics, Inc.), which was acquired in December 2002. The impacts of finalizing the purchase price allocation, including a working capital adjustment and payment of direct acquisition expenses, are shown in the business combination activity table that follows. During the nine-month period ended September 30, 2003, 3M entered into five additional business combinations for \$38 million, net of cash acquired. 1) 3M (Industrial Business) purchased 100 percent of the outstanding shares of Solvay Fluoropolymers, Inc. (SFI), previously a wholly owned subsidiary of Solvay America, Inc. SFI is a manufacturer of fluoroplastic products. 8 2) 3M (Display and Graphics Business) purchased Corning Shanghai Logistics Company Limited, previously a wholly owned subsidiary of Corning Incorporated. This business is involved in the distribution of lens systems for projection televisions. 3) 3M (Safety, Security and Protection Services Business) purchased 100 percent of the outstanding shares of GuardiaNet Systems, Inc., a software company. 4) 3M (Electro and Communications Business) purchased the outstanding minority interest of Pouvet Communications, Inc. (PCI), an Indian company. PCI is a telecommunications supplier. 5) 3M (Health Care Business) purchased 100 percent of the outstanding shares of Vantage Health Limited, a British company. Vantage Health Limited develops health information systems software. The business combination activity for the nine-month period ended September 30, 2003, is summarized in the following table. Pro forma information related to these acquisitions is not included because the impact of these acquisitions, either individually or in the aggregate, on the company's consolidated results of operations is not considered to be significant.

DITOPTECO
BUSINESS
COMBINATION
ACTIVITY
Precision
Sumitomo Optics,
Inc. Aggregation
Asset (Liability)
3M (2003 of
Remaining Total
(Millions) Limited
activity)
Acquisitions
Activity
•
Accounts
receivable \$ \$
\$4\$4 Inventory
<del>9 8 17</del>
Investments
<del>(15) (15)</del>
Property, plant
and equipment -
net (3) 29 26
Purchased
intangible assets
448 Purchased
goodwill 289 8 11
308 Deferred tax
asset 37 37
Accounts payable
and other current
1' 1 1'' 4 (6)
<del>liabilities 4 (6)</del>
(2) Minority
(2) Minority
(2) Minority interest liability
(2) Minority interest liability 139 1 140
(2) Minority interest liability 139 1 140 Other long-term
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2
(2) Minority interest liability 139 1 140 Other long-term
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95)
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95) Net assets
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95) Net assets acquired \$377
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95) Net assets
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95) Net assets acquired \$377
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95) Net assets acquired \$377
(2) Minority interest liability 139 1 140 Other long-term liabilities (97) 2 (95) Net assets acquired \$377

NOTE 3. GOODWILL AND ACQUIRED INTANGIBLE ASSETS As discussed in Note 11 to the Consolidated Financial Statements, 3M realigned its business segments and began reporting under this new structure effective January 1, 2003. The business segment realignment resulted in certain changes in reporting units for 3M. Effective January 1, 2003, 3M has 18 reporting units under the criteria set forth by Statement of Financial Accounting Standards (SFAS) No. 142. SFAS No. 142 requires that goodwill be tested for impairment when reporting units are changed. During the first quarter of 2003, the company completed its assessment of any potential goodwill impairments under this new structure and determined that no impairments existed. 9 The goodwill balance by business segment as of December 31, 2002, and September 30, 2003, follows. Goodwill acquired in

the first nine months of 2003 totaled \$308 million, with \$8 million expected to be fully deductible for tax purposes. The increase in the goodwill balanduring the nine month period ended September 30, 2003, primarily relates to 2003 business combination activity and changes in currency exchange rates.	ce
GOODWILL	
Dec. 31 2003	
2003 Sep. 30	
2002 acquisition	
translation 2003	
(Millions)	
balance activity	
and other	
balance	
- <del>Health Care \$</del>	
<del>393 \$ 56 \$ 33 \$</del>	
482 Industrial	
<del>220 64 18 302</del>	
Consumer and	
Office 17 33 4	
54 Display and	
Graphics 824	
<del>65 5 894</del>	
Electro and	
Communications 200.20.51.172	
380 38 54 472	
Safety, Security	
and Protection	
Services 59 32	
8 99 Transportation 5	
<del>20 2 27</del>	
<del></del>	
<del></del>	
<del>- Total</del>	
Company	
\$1,898 \$308	
<del>\$124 \$2,330</del>	
<del></del>	
<del></del>	
<del></del>	
<del></del>	
ACQUIRED INTANGIBLE ASSETS The carrying amount and accumulated amortization of acquired intangible assets follow.	
<del></del>	
Sep.	
30 Dec. 31	
(Millions)	

2003 2002 -
Patents
\$316 \$297
Other amortizable
intangible
assets 99 93
Non-
amortizable
<del>intangible</del>
assets
(tradenames)
65-61
Total gross
carrying
amount 480
451
Accumulated
amortization
<del>- patents</del>
<del>(148) (123)</del>
Accumulated
amortization
amortization - other (68)
amortization
amortization - other (68)
amortization - other (68) (59)
amortization - other (68) (59)
amortization - other (68) (59)
amortization - other (68) (59) Less total accumulated
amortization - other (68) (59) Less total accumulated amortization
amortization - other (68) (59) Less total accumulated amortization (216) (182)
amortization - other (68) (59) Less total accumulated amortization (216) (182) Total intangible assets - net
amortization - other (68) (59) Less total accumulated amortization (216) (182) Total intangible
amortization - other (68) (59) Less total accumulated amortization (216) (182) Total intangible assets - net
amortization - other (68) (59) Less total accumulated amortization (216) (182) Total intangible assets - net
amortization - other (68) (59) Less total accumulated amortization (216) (182) Total intangible assets - net
amortization - other (68) (59) Less total accumulated amortization (216) (182) Total intangible assets - net

Amortization expense for acquired intangible assets for the three months and nine months ended September 30, 2003 and 2002 follows.

- (Millions) Three months ended Nine months ended Sep. 30 Sep. 30 Sep. 30 Sep. 30
2003 2002
2003 2002
-
Amortization expense \$ 10 \$ 10 \$
31 \$ 28
J1 ψ 20

10 The table that follows shows estimated amortization expense for acquired intangible assets recorded as of September 30, 2003. Actual amounts of amortization expense may differ from estimated amounts due to additional intangible asset acquisitions, changes in currency exchange rates, impairment of intangible assets, accelerated amortization of intangible assets, and other events.

<del></del>	
<del></del>	
Fourth	
Quarter	
Year Year	
Year Year	
After	
(Millions)	
2003 2004	
2005 2006	
2007 2007	
<del></del>	
Estimated	
amortization	
expense	
<del>\$10 \$37</del>	
<del>\$30 \$25</del>	
<del>\$22 \$75</del>	
· · ·	
	11
11 NOTE 4. RESTRUCTURING Restructuring program actions related to the 2001/2002 corporate restructuring program were substant	all
11 NOTE 4. RESTRUCTURING Restructuring program actions related to the 2001/2002 corporate restructuring program were substant completed by June 30, 2002. Selected information related to the restructuring follows.	ally
	all
completed by June 30, 2002. Selected information related to the restructuring follows.	ally
completed by June 30, 2002. Selected information related to the restructuring follows.	all
completed by June 30, 2002. Selected information related to the restructuring follows.	ally
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	iall <u>.</u>
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	iall <u>y</u>
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	ially
completed by June 30, 2002. Selected information related to the restructuring follows.	iall <u>y</u>
completed by June 30, 2002. Selected information related to the restructuring follows.	iall <u>y</u>
completed by June 30, 2002. Selected information related to the restructuring follows.	iall <u>y</u>
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.  RESTRUCTURING Employee Severance and Accelerated (Millions) Benefits Depreciation Other Total	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	iall
completed by June 30, 2002. Selected information related to the restructuring follows.	iall

Current liability at
December 31, 2000
\$\$\$
2001 Charges
472 80 17 569
2001 Cash
<del>payments (155)</del>
<del>(4) (159) 2001</del>
Non-cash and long-
term portion of
liability (132) (80) (212)
(212)
Current liability at
<del>December 31, 2001</del>
<del>\$185 \$ \$ 13</del>
<del>\$198</del>
2002
Charges 111 47 44
<del>202 2002 Cash</del>
<del>payments (267)</del>
(39) (306) 2002
Reclassification from
long-term portion of liability 47 47
2002 Non-cash and
long-term portion of
liability (46) (47)
(93)
Cumout liability at
Current liability at December 31, 2002
\$ 30 \$ \$ 18 \$ 48
First quarter
2003 cash payments
(22) (8) (30)
Second quarter
2003 cash payments (2) (4) (6) Third
<del>(2) (4) (6) 11iid</del> <del>quarter 2003 cash</del>
payments (3) (1)
(4)

Curro liability at Septeml 30, 2003 \$ 3 \$ 5 \$ 8	eı

NOTE 5. DEBT In September 2003, the company filed a shelf registration statement with the Securities and Exchange Commission relating to the potential offering of debt securities of up to \$1.5 billion. This shelf registration became effective in October 2003. 3M plans to use the net proceeds from future issuances of debt securities under this registration for general corporate purposes, including the repayment of debt; investments in or extensions 12 of credit to 3M subsidiaries; or the financing of possible acquisitions or business expansion. NOTE 6. ACCOUNTING FOR DERIVATIVE INSTRUMENTS The company uses interest rate swaps, currency swaps, and forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity market volatility. As part of this strategy, in September 2003, the company entered into a three-year combined interest rate and currency swap with a notional amount of \$300 million. This transaction is a partial hedge of 3M's net investment in 3M Japanese subsidiaries. This swap converts a variable rate U.S. dollar exposure to a variable rate yen denominated exposure. The table that follows provides the amounts recorded in cumulative translation related to net investment hedging, and also provides cash flow hedging instrument disclosures. Reclassification adjustments are made to avoid double counting in comprehensive income items that are also included as part of net income. The amount of the reclassification adjustment recognized in other comprehensive income is equal to, but opposite in sign from, the amount of the realized gain or loss in net income.

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**DERIVATIVES** 

Three months ended Nine months ended Net of Tax

September 30 September 30

(Millions) 2003

2002 2003 2002

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UNREALIZED
GAIN/(LOSS)

RECORDED IN CUMULATIVE

TRANSLATION

Net investment hedging \$ (9) \$ 3

<del>\$ (8) \$(14)-----</del>

----- CASH
FLOW
HEDGING
INSTRUMENTS
BALANCE
AND

AND
ACTIVITY
Beginning balance
\$(43) \$(37) \$
(39) \$ 9 -----

\_\_\_\_\_

---- Net unrealized holding gain/(loss)\* (10) <del>11 (63) (48)</del> Reclassification adjustment\* 15 3 64 16 ------ Total activity 5 14 1 (32) -------- Ending balance \$(38)\*\* <del>\$(23) \$(38)</del> \$(23) --- \*TAX EXPENSE OR **BENEFIT Net** unrealized holding gain/(loss) \$ 9 \$ (6) \$ 32 \$ 28 Reclassification adjustment (11) (1)(33)(9)---\*\* Based on exchange rates at September 30, 2003, the company expects to reclassify to earnings over the next 12 months a majority of the eash flow hedging instruments aftertax loss of \$38 million (with the impact largely offset by foreign currency cash flows from underlying hedged items).

13 NOTE 7. COMMITMENTS AND CONTINGENCIES Discussion of legal matters is cross-referenced to this Quarterly Report on Form 10-Q, Part II, Item 1, Legal Proceedings, and should be considered an integral part of the interim consolidated financial statements. NOTE 8. STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME INFORMATION During the third quarter of 2003, \$4 million was transferred within stockholders' equity from "Capital in excess of par value" to "Common stock" in connection with the two-for-one split of the company's common stock (discussed in Note 9 to the Consolidated Financial Statements). The components of the ending balances of accumulated other comprehensive income (loss) follow.

ACCUMULATED
OTHER
COMPREHENSIVE
INCOME (LOSS)
Sep. 30 Dec. 31
(Millions) 2003 2002
(17111110115) 2003 2002
C 14
Cumulative
translation - net \$
<del>(509) \$ (858)</del>
Minimum pension
liability adjustments
(1,130) (1,130) Debt
and equity securities,
unrealized gain - net
2 1 Cash flow
hedging instruments,
unrealized loss - net
(38) (39)
<del></del>
Accumulated other
comprehensive
income (loss)
<del>\$(1,675) \$(2,026)</del>

Income tax effects for cumulative translation are not significant because no tax provision has been made for the translation of foreign currency financial statements into U.S. dollars. Reclassification adjustments (other than for cash flow hedging instruments discussed in Note 6 to the Consolidated Financial Statements) were not material. The components of total comprehensive income follow.

TOTAL
COMPREHENSIVE
<b>INCOME Three</b>
months ended
September 30
(Millions) 2003 2002
Net income \$
663 \$ 545 Other
comprehensive
income (loss)
Cumulative
translation - net of \$7
million tax benefit in
2003 and \$1 million
tax provision in 2002
(2 (70) D 1 + 1
63 (70) Debt and
equity securities,
unrealized gain (loss)
- net of immaterial tax
impact in 2003 and
\$2 million tax benefit
in 2002 1 (3) Cash
flow hedging
<del>instruments,</del>
unrealized gain (loss)
- net of \$2 million tax
provision in 2003 and
provision in 2003 and \$7 million tax
provision in 2003 and \$7 million tax
provision in 2003 and \$7 million tax provision in 2002 5
provision in 2003 and \$7 million tax
provision in 2003 and \$7 million tax provision in 2002 5
provision in 2003 and \$7 million tax provision in 2002 5
provision in 2003 and \$7 million tax provision in 2002 5 14
provision in 2003 and \$7 million tax provision in 2002 5 14
provision in 2003 and \$7 million tax provision in 2002 5 14 Total comprehensive
provision in 2003 and \$7 million tax provision in 2002 5 14
provision in 2003 and \$7 million tax provision in 2002 5 14 Total comprehensive
provision in 2003 and \$7 million tax provision in 2002 5 14 Total comprehensive
provision in 2003 and \$7 million tax provision in 2002 5 14 Total comprehensive

TOTAL
COMPREHENSIVE
INCOME Nine
months ended
September 30
(Millions) 2003 2002
Net income
\$1,784 \$1,463 Other
comprehensive
income (loss)
<b>Cumulative</b>
translation - net of \$8
million tax benefit in
2003 and \$11 million
tax benefit in 2002
349-113 Debt and
equity securities,
unrealized gain (loss)
- net of immaterial tax
impact in 2003 and
\$9 million tax benefit
in 2002 1 (15) Cash
flow hedging
instruments,
unrealized gain (loss)
- net of \$1 million tax
provision in 2003 and
\$19 million tax
benefit in 2002-1
(32)
Total
comprehensive
income \$2,135
\$1,529
Ψ1,020

NOTE 9. STOCK SPLIT On August 11, 2003, 3M's Board of Directors declared a two-for-one split of the company's common stock. The stock split was in the form of a stock dividend of one additional share for each share owned by stockholders of record and each share held in treasury as of the close of business on September 22, 2003, and was distributed on September 29, 2003. Information (such as per share amounts, weighted average shares and shares outstanding) has been adjusted in the accompanying financial statements and related notes to reflect this split. This information is presented on a post split basis effective with third quarter 2003 reporting. Information on an adjusted basis, showing the impact of this split for the first two quarters of 2003, and by quarter and total year for 2002 and 2001 follows. Quarterly Data (Unaudited)

------------------POST **SPLIT BASIS** First Second Quarter Quarter ---------------**Basic** earnings per <del>share -</del> net income <del>2003 \$</del> 0.64 \$ 0.79 **Diluted** earnings per share net income <del>2003 \$</del> 0.63 \$ 0.78 --15 Quarterly Data (Unaudited) --------------------------------**POST SPLIT BASIS** First Second Third Fourth

Quarter	
Quarter	
Quarter	
Quarter	
Year	
<del>Basic</del>	
<del>earnings</del>	
<del>per</del>	
<del>share -</del>	
net	
income	
<del>2002 \$</del>	
0.58 \$	
0.60 \$	
0.70 \$	
<del>0.65 \$</del>	
2.53	
2001 \$ 0.57 \$	
0.26 \$	
0.50 \$	
0.49 \$	
1.81	
Diluted	
earnings	
per	
share -	
net	
income	
<del>2002 \$</del>	
<del>0.57 \$</del>	
0.59 \$	
<del>0.69 \$</del>	
0.65 \$	
<del>2.50</del>	
<del>2001 \$</del>	
<del>0.56 \$</del>	
0.25 \$	
0.49 \$	
0.48 \$ 1.79	
<del>1.79</del>	
NOTE 10	EARNINGS PER SHARE The computations for basic and diluted earnings per share for each period presented follow.
<b></b>	

-----**EARNINGS** PER SHARE Three months ended Nine months ended (Amounts in millions, September 30 September 30 except per share amounts) 2003 2002 2003 2002 -----------Numerator: Net income \$ 663 \$ 545 \$1,784 \$1,463 ----Denominator: **Denominator** for weighted average common shares outstanding basic 784.6 779.6 782.2 <del>779.8</del> **Dilution** associated with the company's stock-based compensation plans 12.9 10.4-11.2 11.1 -----

**Denominator** for weighted average common shares outstanding diluted 797.5 790.0 793.4 790.9 -------- Earnings <del>per share -</del> basic \$ 0.85 \$ 0.70 **\$** 2.28 \$ 1.88 Earnings per share diluted \$ 0.83 \$ 0.69 \$ 2.25 \$ 1.85 ---

Certain stock options outstanding were excluded from the computation of diluted earnings per share because they would not have had a dilutive effect as the options' exercise price was greater than the average market price of the company's common stock (zero options for the three month period ended September 30, 2003; 8.5 million average options for the nine month period ended September 30, 2003; 12.5 million average options for the three month period ended September 30, 2002). The conditions for conversion related to the company's \$639 million in aggregate face amount of convertible notes were not met for the third quarter of 2003; accordingly, there was no impact on 3M's third quarter or year to date diluted earnings per share. If the conditions for conversion are met, 3M may choose to pay in cash and/or common stock. 16 NOTE 11. BUSINESS SEGMENTS 3M announced in September 2002 a strategic realignment of its organization, designed to achieve faster growth and a closer focus on its markets and customers. This realignment resulted in seven reportable business segments compared to the previous structure of six reportable business segments. Internal management reporting for the new reportable business segments commenced on January 1, 2003. Results under the new structure for the three and nine month periods ended September 30, 2003 and 2002, follow.

BUSINESS

BUSINESS
SEGMENT
Three months
ended Nine
months ended
INFORMATION
September 30
September 30
(Millions) 2003
2002 2003 2002

**NET SALES** Health Care \$ 1,012 \$ 901 \$ 2,975 \$ 2,642 Industrial 830 797 2,489 2,354 Consumer and Office 673 628 1,922 1,799 Display and **Graphics** 772 572 2,152 1,659 Electro and Communications 454 460 1,346 1,383 Safety, Security and Protection Services 482 423 1,458 1,281 **Transportation** 386 351 1,150 1,039 Corporate and Unallocated 7 11 22 37 -------- Total Company \$ 4,616 \$4,143 \$13,514 \$12,194 ----**OPERATING INCOME Health** Care \$ 272 \$ 224 <del>\$ 773 \$ 657</del> Industrial 115-130 349 372 Consumer and Office 128 121 346 334 Display and Graphics 251 142 642 405 Electro and **Communications** 66 67 184 198 Safety, Security and Protection Services 111 89 347-267 **Transportation** 106 88 301 253 Corporate and Unallocated (19) (10) (171) (236)

Total Company \$1,030 \$ 851 \$2,771 \$ 2,250

Corporate and Unallocated operating income principally includes corporate investment gains and losses, certain derivative gains and losses, insurancerelated gains and losses, certain litigation expenses, corporate restructuring charges, and other miscellaneous items. Because this category includes a variety of miscellaneous items, it is subject to fluctuations on a quarterly and annual basis. Significant items included in Corporate and Unallocated for the periods presented follow. Corporate and Unallocated for 2003 includes a pre-tax charge of \$93 million recorded during the first quarter related to an adverse ruling associated with a lawsuit filed against 3M in 1997 by LePage's Inc. 17 Corporate and Unallocated in the first quarter of 2003 also includes certain acquisition-related costs and respirator mask/asbestos litigation expenses. The third quarter of 2003 also includes respirator mask/asbestos litigation expenses and implant litigation expenses. Corporate and Unallocated for 2002 includes charges related to employee separation costs, accelerated depreciation and other business exit costs, under the Company's 2001/2002 corporate restructuring plan. During the first nine months of 2002, 3M incurred pre-tax charges of \$202 million (\$148 million in the second quarter and \$54 million in the first quarter), related to this restructuring plan. NOTE 12. REVIEW REPORT OF INDEPENDENT ACCOUNTANTS PricewaterhouseCoopers LLP, the company's independent accountants, have performed reviews of the unaudited interim consolidated financial statements included herein, and their review report thereon accompanies this filing. Pursuant to Rule 436(c) of the Securities Act of 1933 ("Act") their report on these reviews should not be considered a "report" within the meaning of Sections 7 and 11 of the Act and the independent accountant liability under Section 11 does not extend to it. 18 REVIEW REPORT OF INDEPENDENT AUDITORS To the Stockholders and Board of Directors of 3M Company: We have reviewed the accompanying consolidated balance sheet of 3M Company and its Subsidiaries as of September 30, 2003, and the related consolidated statements of income for each of the three-month and nine-month periods ended September 30, 2003 and 2002, and of cash flows for the nine-month periods ended September 30, 2003 and 2002. These interim financial statements are the responsibility of the Company's management. We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion. Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America. We previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet as of December 31, 2002, and the related consolidated statements of income, of changes in stockholders' equity and comprehensive income, and of cash flows for the year then ended (not presented herein); and in our report dated February 10, 2003, except as to Note 12, for which the date is May 22, 2003, relating to the consolidated financial statements in the Current Report on Form 8-K, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2002, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived. /s/ PricewaterhouseCoopers LLP ------PricewaterhouseCoopers LLP Minneapolis, Minnesota October 20, 2003 19 3M Company and Subsidiaries ITEM 2. MANAGEMENTS DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FORWARD-LOOKING STATEMENTS This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of words like "plan," "expect," "aim," "believe," "project," "anticipate," "intend," "estimate," "will," "should," "could" and other expressions that indicate future events and trends. All statements that address expectations or projections about the future, including statements about the company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events that are subject to risks and uncertainties. Actual future results and trends may differ materially from historical results or those projected in any such forwardlooking statements depending on a variety of factors, including, but not limited to, the following: \* The effects of, and changes in, worldwide economic conditions. The company operates in more than 60 countries and derives more than half of its revenues from outside the United States. The company's business may be affected by factors in the United States and other countries that are beyond its control, such as downturns in economic activity in a specific country or region; social, political or labor conditions in a specific country or region; or potential adverse foreign tax consequences. \* Foreign currency exchange rates and fluctuations in those rates may affect the company's ability to realize projected growth rates in its sales and net earnings and its results of operations. Because the company derives more than half of its revenues from outside the United States, its ability to realize projected growth rates in sales and net earnings and results of operations could be adversely affected if the United States dollar strengthens significantly against foreign currencies. \* The company's growth objectives are largely dependent on the timing and market acceptance of its new product offerings, including its ability to renew its pipeline of new products and to bring those products to market. This ability may be adversely affected by difficulties or delays in product development, such as the inability to: identify viable new products; obtain adequate intellectual property protection; gain market acceptance of new products, or successfully complete clinical trials and obtain regulatory approvals. For example, new 3M pharmaceutical products, like any pharmaceutical under development, face substantial risks and uncertainties in the process of development and regulatory review. There are no guarantees that products will receive regulatory approvals or prove to be commercially successful. \* The company's future results are subject to fluctuations in the costs of purchased components and materials due to market demand, currency 20 exchange risks, shortages and other factors. The

company depends on various components and materials for the manufacturing of its products. Although the company has not experienced any difficulty in obtaining components and materials, it is possible that any of its supplier relationships could be terminated in the future. Any sustained interruption in the company's receipt of adequate supplies could have a material adverse effect on the company. In addition, while the company has a process to minimize volatility in component and material pricing, no assurance can be given that the company will be able to successfully manage price fluctuations due to market demand, currency risks, or shortages, or that future price fluctuations will not have a material adverse effect on the company. \* The possibility that acquisitions, divestitures and strategic alliances may not meet sales and/or profit expectations. As part of the company's strategy for growth, the company has made and may continue to make acquisitions and divestitures and enter into strategic alliances. However, there can be no absolute assurance that these will be completed or beneficial to the company. \* The company's future results may be affected by various legal and regulatory proceedings, including those involving product liability, antitrust, environmental or other subjects. The outcome of these legal proceedings may differ from the company's expectations because the outcomes of litigation, including regulatory matters, are often difficult to predict reliably. Various factors or developments can lead the company to change current estimates of liabilities and related insurance receivables where applicable, such as a final adverse judgment, significant settlement or changes in applicable law. A future adverse ruling or unfavorable development could result in future charges that could have a material adverse effect on the company's consolidated financial position, results of operations or cash flows in any particular period. A specific factor that may influence the company's estimate of its future asbestos-related liabilities is the currently pending Congressional consideration of legislation to reform asbestos-related litigation and pertinent information derived from that process. For a more detailed discussion of the company's legal proceedings and the factors affecting estimates about them, see the discussion of "Legal Proceedings" in Part II, Item 1 of this Quarterly Report on Form 10-Q. RESULTS OF OPERATIONS Third Quarter ----- Stock Split: On August 11, 2003, 3M's Board of Directors declared a two-for-one split of the company's common stock. The stock split was in the form of a stock dividend of one additional share for each share owned by stockholders of record and each share held in treasury as of the close of business on September 22, 2003, and was distributed on September 29, 2003. Information (such as per share amounts, weighted average shares and shares outstanding) has been adjusted to reflect this split. 21 Overview: 3M had strong sales and earnings growth in the third quarter of 2003. Sales were a record \$4.616 billion, driven by a combination of higher volume and favorable currency translation, with six of seven business segments achieving worldwide volume growth. 3M companies in all major geographic regions had volume growth, with Asia Pacific leading the way. Net income totaled \$663 million, or \$.83 per diluted share, in the third quarter of 2003, versus \$545 million, or \$.69 per diluted share, in the same period last year. 3M's five corporate initiatives, aimed at improving organic growth, productivity and cash flow, continue to contribute to improved results. The company is on track to achieve at least \$400 million in pre-tax savings from its cost initiatives in 2003. 3M is confident in its ability to sustain sales, earnings and cash momentum, despite the ongoing uncertainties in the global marketplace. Net Sales:

Components
of Net Sales
Change
Third
Quarter
2003
Worldwide
U.S.
International
<del>Volume -</del>
core 5.8%
<del>2.1% 9.1%</del>
<del>Volume -</del>
acquisitions
<del>2.0 1.5 2.4</del>
<del></del>
Volume
total 7.8 3.6
total 7.8 3.6 11.5 Price
total 7.8 3.6 11.5 Price
total 7.8 3.6 11.5 Price (0.3) 0.1
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7)
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7)
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 — 7.2 —
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2
total 7.8 3.6 11.5 Price (0.3) 0.1 (0.7) Translation 3.9 7.2

Worldwide net sales for the third quarter of 2003 totaled \$4.616 billion, up 11.4 percent from the same period last year. Volumes increased 7.8 percent, with 2.0 percentage points of this growth due to acquisitions. The termination of an agreement with Eli Lilly (discussed later in the "Performance by Business Segment" section) added five-tenths of one percentage point to the third quarter growth rate. The weaker U.S dollar increased worldwide sales by 3.9 percent, while selling prices decreased sales by three-tenths of one percent. In the United States, net sales totaled \$1.987 billion, up 3.7 percent from the same period last year. Volumes increased 3.6 percent, with 1.5 percentage points of this growth coming from acquisitions. The Consumer and Office; Health Care; Safety, Security and Protection Services; Display and Graphics; and Transportation businesses all posted volume growth. Selling prices were up one-tenth of one percent. International net sales totaled \$2.629 billion, an increase of 18.0 percent from

the same period last year. Volumes increased 11.5 percent, which included 2.4 percentage points of growth from acquisitions. In the Asia Pacific area, volumes increased over 22 percent. Asia Pacific growth was strongest in Display and Graphics, but all businesses posted positive volume growth. Volume increased 14 percent in Japan and 29 percent in the rest of the Asia Pacific area. In Latin America, volumes increased 21.2 percent, benefiting from the acquisition in December 2002 of Corning 22 Precision Lens, Inc. Acquisitions increased growth in Latin America by 17.4 percent. In Europe, volumes increased nine-tenths of one percent. Although 3M experienced growth in many of its European businesses, general economic conditions still remain soft overall in Western Europe. Selling prices decreased international sales by seven-tenths of one percent. Currency effects increased international sales by 7.2 percent, driven by positive currency translation of 10.7 percent in Europe and 4.1 percent in the Asia Pacific area. Costs: Cost of sales was 50.3 percent of sales, down about seven-tenths of one percentage point from the same period last year. Gross margins were positively impacted by Six Sigma and other projects aimed at improving manufacturing throughput, yield and productivity. 3M's global sourcing initiative has helped mitigate the impact of raw material cost increases. Raw material costs were relatively flat compared to the same period last year. The termination of the Eli Lilly agreement increased gross margins by two-tenths of one percentage point. The company continues to see a positive benefit from mix as 3M's highest margin businesses continue to grow. Cost of sales includes manufacturing, engineering and freight costs. Selling, general and administrative (SG&A) expenses were 21.5 percent of sales, down five-tenths of one percentage point from the same period last year. 3M's continued efforts in Six Sigma, indirect cost management and lower headcount levels helped to reduce SG&A as a percent of sales. SG&A dollar expenses were \$81 million higher than in the same period last year, an increase of 8.9 percent, partially due to the negative impact of currency translation. During the third quarter of 2003, research, development and related expenses totaled \$270 million, up about 2 percent from the same period last year. Operating income: Operating income was 22.3 percent of sales, compared with 20.6 percent in the same period last year. This margin improvement was driven by higher sales and increased productivity. Also, the termination of an agreement with Eli Lilly added about three-tenths of one percentage point to operating margins in the third quarter. Third quarter 2003 results included costs associated with additional employment reduction actions to realign the Electro and Communications business down to three divisions to provide better alignment with the market environment and a sharper focus on key customers. Interest expense and income: Third quarter interest expense was \$22 million, \$3 million higher than in the same period last year. The increase reflected higher average debt levels and a smaller benefit for capitalized interest (related to lower capital spending and lower interest rates), with a partial offset due to lower interest rates on debt. Interest income was \$6 million, compared with \$9 million in the same period last year, impacted by lower interest rates. 23 Provision for income taxes: The worldwide effective income tax rate for the third quarter of 2003 was 33.4 percent, up from 32.5 percent in the same period last year and 32.1 percent for total year 2002. The company expects a rate of 33.0 percent in the fourth quarter of 2003. Income taxes associated with repatriating cash from outside the United States negatively impacted the 2003 rate. Minority interest: Minority interest expense for the third quarter of 2003 was \$12 million, compared with \$22 million in the same period last year. The decrease primarily related to a decrease in minority interest ownership related to the purchase of an additional 25 percent of the shares of Sumitomo 3M Limited (a Japanese company) in January 2003, and the purchase of the minority interest shares of 3M Inter-Unitek GmbH (a German company) in December 2002. Net income: Net income for the third quarter of 2003 totaled \$663 million, or \$.83 per diluted share, compared with \$545 million, or \$.69 per diluted share, in the same period last year. The company estimates that currency effects increased net income for the third quarter of 2003 by about \$12 million. This estimate includes the effect of translating profits from local currencies into U.S. dollars; the impact of currency fluctuations on the transfer of goods between 3M entities and with third parties; and transaction gains and losses, including derivative instruments designed to reduce exchange rate risks. These derivative instruments and other transaction impacts decreased net income by an estimated \$10 million in the third quarter of 2003. First Nine Months ----- Overview: Sales in the first nine months of 2003 were \$13.514 billion, up 10.8 percent from the same period last year. Sales benefited from an increase in volumes and favorable currency translation, with six of 3M's seven business segments achieving growth in worldwide volume. Net income totaled \$1.784 billion, or \$2.25 per diluted share, in the first nine months of 2003, versus \$1.463 billion, or \$1.85 per diluted share, in the same period last year. 3M's five corporate initiatives, aimed at improving organic growth, productivity and cash flow, continue to contribute to improved results. Special items: During the first quarter of 2003, 3M recorded pre-tax charges of \$93 million (\$58 million after-tax, or \$.07 per diluted share) related to an adverse ruling in a lawsuit filed against 3M in 1997 by LePage's Inc. The pre-tax charge of \$93 million has been classified as "Other expense" within operating income. During the first six months of 2002, under its 2001/2002 corporate restructuring plan, 3M incurred pre-tax charges of \$202 million (\$108 million after-tax and minority interest, or \$0.14 per diluted share) related to employee separation costs, accelerated depreciation charges and other exit activities. These charges have been classified as a component of cost of sales (\$121 million), selling, general and 24 administrative expenses (\$77 million), and research and development expenses (\$4 million). Net Sales:

Components
of Net Sales
Change First
Nine
Months
2003
Worldwide
U.S.
International
<del>Volume</del>
- core 4.3%
0.77.3%
<del>Volume -</del>
acquisitions
<del>1.9 1.7 2.2</del>
Volume
- total 6.2
<del>2.4 9.5</del>
<del>2.4 9.5</del>
2.4-9.5 Price (0.1)
2.4 9.5 Price (0.1) (0.2) (0.1)
2.4-9.5 Price (0.1)
2.4 9.5 Price (0.1) (0.2) (0.1) Translation
2.4 9.5 Price (0.1) (0.2) (0.1)
2.4 9.5 Price (0.1) (0.2) (0.1) Translation
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7
2.4 9.5 Price (0.1) (0.2) (0.1) Translation 4.7 - 8.7

Worldwide sales for the first nine months of 2003 totaled \$13.514 billion, up 10.8 percent from the same period last year. Core volume increased 4.3 percent, with acquisitions increasing growth by 1.9 percent. Currency translation increased sales by 4.7 percent. In the United States, sales for the first nine months of 2003 totaled \$5.712 billion, an increase of 2.2 percent from the same period last year. This growth was driven by acquisitions, which increased sales by 1.7 percent. Pricing decreased sales in the United States by two-tenths of one percent. International sales for the first nine months of 2003 totaled \$7.802 billion, up 18.1 percent from the same period last year. Core volume increased 7.3 percent. Acquisitions increased international sales by 2.2 percent. In the Asia Pacific area, volumes increased 19.8 percent. All business segments experienced positive growth in Asia Pacific, with five of seven segments posting double-digit sales growth. In Latin America, volumes increased 16.0 percent, benefiting from the December 2002 acquisition of Corning Precision Lens, Inc. In Europe, volumes increased two-tenths of one percent. Selling prices decreased international sales by one-tenth of one percent. Currency effects increased international sales by 8.7 percent, driven by positive currency translation of 15.4 percent in Europe and

5.5 percent in the Asia Pacific area. Currency translation negatively impacted sales in Latin America by 10.4 percent. Costs: Cost of sales was 50.8 percent of sales in the first nine months of 2003, down from 52.3 percent in the same period last year. Gross margins were positively impacted by Six Sigma and other projects aimed at improving manufacturing throughput, yield and productivity. 3M's global sourcing initiative has helped mitigate the impact of raw material cost increases. 3M's raw material costs were relatively flat compared to the first nine months of 2002. Corporate restructuring charges in the first six months of 2002 (totaling \$121 million) negatively impacted cost of sales. Cost of sales includes manufacturing, engineering and freight costs. Selling, general and administrative (SG&A) expenses were 22.0 percent of sales in the first nine months of 2003, down from 22.7 percent of sales in the same period last year. SG&A expenses for the first nine months of 2002 25 include a charge of \$77 million relating to the corporate restructuring plan. Excluding these 2002 charges, SG&A for the first nine months of 2003 was flat as a percent of sales compared to the same period last year. SG&A expenses were \$213 million higher than in the same period last year, an increase of 7.7 percent. This increase in SG&A dollar spending reflects the impacts of currency translation, as well as increased advertising and merchandising spending. Research, development and related expenses totaled \$816 million for the first nine months of 2003, up 2.4 percent from the same period last year. Operating income: Operating income was 20.5 percent of sales, compared with 18.5 percent in the same period last year. This margin improvement was driven by higher sales and increased productivity. The first nine months of 2003 included a \$93 million loss related to an adverse ruling associated with a lawsuit filed by LePage's Inc. The first nine months of 2002 included \$202 million of charges related to the corporate restructuring plan. Interest expense and income: Interest expense in the first nine months of 2003 was \$69 million, \$11 million higher than in the same period last year. The increase reflected higher average debt levels and a lower benefit for capitalized interest (related to lower capital spending and lower interest rates), with a partial offset due to lower interest rates on debt. Interest income was \$17 million, compared with \$27 million in the same period last year, impacted by lower interest rates. Provision for income taxes: The worldwide effective income tax rate for the first nine months of 2003 was 33.0 percent, up from 32.0 percent in the same period last year and 32.1 percent for total year 2002. Income taxes associated with repatriating cash from outside the United States negatively impacted the 2003 rate. Minority interest: Minority interest expense was \$38 million, compared with \$45 million in the same period last year. This primarily related to a decrease in minority interest ownership related to the purchase of an additional 25 percent of the shares of Sumitomo 3M Limited in January 2003, and the purchase of the minority interest shares of 3M Inter-Unitek GmbH in December 2002. In the first nine months of 2002, primarily in the second quarter, Sumitomo 3M Limited profitability was negatively impacted by the corporate restructuring plan. Net income: Net income for the first nine months of 2003 totaled \$1.784 billion, or \$2.25 per diluted share, compared with \$1.463 billion, or \$1.85 per diluted share, in the same period last year. The company estimates that currency effects increased net income for the first nine months of 2003 by about \$42 million. This estimate includes the effect of translating profits from local currencies into U.S. dollars; the impact of currency fluctuations on the transfer of goods between 3M entities and with third parties; and transaction gains and losses, including derivative instruments designed to reduce exchange rate risks. These derivative 26 instruments and other transaction impacts decreased net income by an estimated \$58 million in the first nine months of 2003. Accounting pronouncements: Information regarding accounting pronouncements is included in Note 1 to the Consolidated Financial Statements. RESTRUCTURING Restructuring program actions related to the 2001/2002 corporate restructuring program were substantially completed by June 30, 2002. The company estimates incremental savings under this plan of approximately \$100 million on a pre-tax basis in 2003, primarily in the first half. The majority of the savings will be from reduced employee costs. Selected information related to the restructuring follows.

RESTRUCTURING

RESTRUCTURING
Employee Severance
and Accelerated
(Millions) Benefits
Depreciation Other
Total ------

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Charges Year 2001 charges \$472 \$ 80 \$ 17 \$569 First quarter 2002 charges 24 26 4 54 Second quarter 2002 charges 87 21 40 148

Total charges \$583 \$127 \$ 61 \$771 ---

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Current liability at December 31, 2000 \$-\$-\$-\$
2001 Charges 472 80 17 569 2001 Cash payments (155) (4) (159) 2001 Non-cash and long-term portion of liability (132) (80) (212)
Current liability at December 31, 2001 \$185 \$ \$13 \$198
2002
2002 Charges 111 47 44 202 2002 Cash
<del>payments (267)</del>
(39) (306) 2002 Reclassification from
long-term portion of
liability 47 47
2002 Non-cash and
long-term portion of liability (46) (47) (93)
Current liability at
December 31, 2002
<del>\$ 30 \$ \$ 18 \$ 48</del>
First sporter
First quarter 2003 cash payments
$\frac{(22) - (8)(30)}{(30)}$
Second quarter
2003 cash payments
(2) (4) (6) Third
quarter 2003 cash
payments (3) (1) (4)
·· <i>y</i>
Current

liability at September 30, 2003 \$ 3 \$ -- \$ 5 \$ 8 ------

27 PERFORMANCE BY BUSINESS SEGMENT Following is a discussion of the global operating results of the company's seven business segments in the third quarter and first nine months of 2003 compared with the same periods last year. As discussed in Note 11 to the Consolidated Financial Statements, 3M realigned its business segments and began reporting under this new structure effective January 1, 2003. With the exception of the Electro and Communications business segment, all of the segments showed sales growth in both the third quarter and the first nine months of 2003. All businesses benefited from the corporate initiatives, which are designed to drive improvement in sales growth, productivity and cash flow. In the Health Care business segment, volumes grew 6.8 percent in the third quarter of 2003 and 5.7 percent in the first nine months of 2003 compared with the same periods last year. Virtually all of the businesses in the Health Care segment posted volume growth in the third quarter and first nine months of 2003, with the largest dollar growth in the medical business. The accelerated revenue recognition associated with the Eli Lilly agreement termination accounted for 2.3 percentage points of the Health Care revenue growth rate for the quarter. Operating income in Health Care increased by 21.4 percent in the third quarter of 2003, with 9 percentage points of this growth attributable to the Eli Lilly transaction. Operating income for the first nine months of 2003 increased 17.7 percent, with about 3 percentage points of this growth attributable to the Eli Lilly transaction. In September 2001, 3M signed an agreement with Eli Lilly and Company to collaborate on resiguimod, a potential treatment for genital herpes. In the third quarter of 2003, 3M and Eli Lilly reached a final agreement to return control of resiguimed to 3M. Upon termination of the agreement, 3M recognized the remaining revenue (with deferral of some immaterial remaining obligations). This acceleration of revenue provided a benefit to revenue and operating income of approximately \$20 million in the third quarter of 2003. 3M continues to evaluate its strategic options with respect to this potential treatment. IVAX Corporation has agreed to assume exclusive rights to 3M's branded health care respiratory products, together with related marketing and sales personnel, in nine European countries. The agreement covers QVAR brand (beclomethasone dipropionate HFA) Inhalation Aerosol, a "maintenance" medication used to prevent asthma attacks, and also covers Airomir brand (albuterol sulfate) Inhaler, a "rescue" medication used to relieve acute asthma symptoms. 3M will continue to manufacture and supply these products to IVAX. Because this agreement was completed on October 1, 2003, there was no material impact on results for the first nine months of 2003 related to this transaction. In the Industrial business segment, volumes were basically flat in the third quarter of 2003 and increased 1.3 percent in the first nine months of 2003. Core volumes remain sluggish, especially in the United States and Europe, with Asia Pacific continuing to grow. Operating income in Industrial decreased about 11.5 percent in the third quarter of 2003 and decreased about 6 percent in the first nine months of 2003. This decrease in profitability was driven by lower factory production. 28 In the Consumer and Office business segment, volumes increased 5.0 percent in the third quarter and 3.9 percent for the first nine months of 2003. In the third quarter of 2003, U.S. volume growth exceeded 8 percent, while international was down versus the same period last year. Operating income in Consumer and Office increased about 6 percent in the third quarter of 2003 and increased nearly 4 percent during the first nine months of 2003. In the Display and Graphics business segment, volumes increased over 30 percent in the third quarter of 2003 and more than 25 percent in the first nine months of 2003, with the December 2002 Corning Precision Lens, Inc. acquisition adding about 12 percentage points of growth in the third quarter of 2003 and 11 percentage points of growth in the first nine months of 2003. Core volume growth and operating income growth in both the third quarter and first nine months of 2003 were led by the Optical Systems business. Operating income in Display and Graphics increased nearly 78 percent in the third quarter of 2003 and nearly 59 percent in the first nine months of 2003, reflecting the leverage in this business. In the Electro and Communications business segment, volumes declined 2.6 percent in the third quarter of 2003 and 4.9 percent in the first nine months of 2003. This volume decrease reflects continuing weakness in the global telecommunications industry. Operating income of the Electro and Communications business segment declined about 1 percent in the third quarter and declined about 7 percent in the first nine months of 2003, largely due to lower sales. In the third quarter of 2003, 3M took additional employment reduction actions to realign this business down to three divisions to provide better alignment with the market environment and a sharper focus on key customers. In the Safety, Security and Protection Services business segment, volumes increased 9.3 percent in the third quarter of 2003 and 8.5 percent in the first nine months of 2003. This volume increase was led by continued strong demand for 3M's respiratory protection products, as well as positive volume growth in several other parts of this business. Operating income in this business segment increased by about 25 percent in the third quarter of 2003 and by about 30 percent for the first nine months of 2003. In the Transportation business segment, volumes increased 3.9 percent in the third quarter of 2003 and 4.3 percent in the first nine months of 2003. Operating income increased more than 20 percent in the third quarter of 2003, with approximately 7 percentage points of this growth attributable to the sale of 3M's 50 percent ownership interest in the Durel joint venture (announced on September 30, 2003). Operating income increased about 19 percent in the first nine months of 2003. FINANCIAL CONDITION AND LIQUIDITY The company's financial condition and liquidity remain strong. Various assets and liabilities, including cash and short-term debt, can fluctuate significantly from month to month depending on short-term liquidity needs. Working capital (defined as current assets minus current liabilities) totaled \$2.374 billion at September 30, 2003, increasing \$772 million from December 31, 2002. This increase was largely related to an increase in cash and other current assets, with the increase in other current assets primarily due to the reclassification of certain insurance receivables 29 from longterm to current, and increases in various prepaid items and deferred taxes. The accounts receivable turnover index (defined as quarterly net sales divided by ending accounts receivable, multiplied by 4) totaled 6.62 at September 30, 2003, an improvement from 6.55 at December 31, 2002, and from 6.41 at September 30, 2002. The inventory turnover index (defined as quarterly factory cost divided by ending inventory, multiplied by 4) was 4.73 at September 30, 2003, an improvement from 4.17 at December 31, 2002, and 4.15 at September 30, 2002. Net cash provided by operating activities totaled \$2.507 billion in the first nine months of 2003, an increase of \$514 million from the same period last year, driven by higher net income, lower pension contributions and tax timing benefits. Corporate restructuring-related cash payments made by 3M totaled \$40 million in the first nine months of 2003, compared with \$298 million in the same period last year. Restructuring-related cash payments made by 3M related to the 2001 corporate restructuring plan are not expected to be significant in the future. 3M made a voluntary, special contribution of \$600 million to its U.S. qualified pension plan in the third quarter of 2003, compared with a voluntary contribution of \$789 million in the third quarter of 2002. Future

contributions will depend on market conditions, interest rates and other factors. 3M believes its strong cash flow and balance sheet will allow it to fund future pension needs without compromising growth opportunities. As indicated in its year-end 2002 disclosures, 3M's U.S. qualified pension plan assets in 2002 were below 3M's accumulated benefit obligation (ABO) for its plans. 3M's pension measurement date for its United States employee benefit plans is September 30. While 3M's pension plan assets declined in 2002 due to equity market weakness, a rebound occurred in 2003 as actual U.S. plan asset returns exceeded 18 percent and anticipated future U.S. plan asset returns were maintained at 9 percent. However, 3M's pension liabilities and benefit payments have continued to grow, primarily due to declining interest rates which reduced the U.S. discount rate in 2002 to 6.75 percent and continued to reduce the U.S. discount rate further in 2003 to 6.00 percent. The discount rate reflects the current rate at which the pension liabilities could be effectively settled at the end of the year. On a global basis, the company expects an increase in its total year 2004 pension expense of approximately 13 to 14 cents per diluted share. 3M currently anticipates that, for 2003, its U.S. qualified pension plan assets will also be below 3M's accumulated benefit obligation (ABO) for these plans. Accounting rules require that, if ABO exceeds the fair value of pension plan assets, the employer must recognize a liability that is at least equal to the unfunded ABO. In the fourth quarter of 2002, 3M recorded a minimum pension liability adjustment within other comprehensive income of approximately \$1 billion (net of tax). Other comprehensive income is a term that captures certain items excluded from net income, such as changes in cumulative translation, unrealized gains or losses related to debt and equity securities, as well as additional pension liabilities not yet recognized in the Consolidated Statement of 30 Income as part of net pension cost. In the fourth quarter of 2003, 3M anticipates recording an additional minimum pension liability adjustment within other comprehensive income of \$200 million to \$250 million (net of tax) related to its U.S. qualified pension plan. The exact amount will not be known until the company finalizes its worldwide pension plan actuarial analysis. In future years, if 3M's pension plan is fully funded on an ABO basis, the company would reverse the minimum pension liability balance in other comprehensive income to an asset account. There were several developments in legal proceedings during the first nine months of 2003. As discussed earlier, in the first quarter of 2003, the company recorded a \$93 million pre-tax charge related to an adverse ruling associated with a lawsuit filed against 3M in 1997 by LePage's Inc. At the end of the first quarter of 2003, the company also increased its respirator mask/asbestos liabilities by \$100 million and its related insurance receivables by \$94 million, resulting in \$6 million of pre-tax expense being recorded. In the third quarter of 2003, the company increased its respirator mask/asbestos liabilities by \$20 million and its related insurance receivables by \$16 million, resulting in \$4 million of pre-tax expense being recorded. Also, in the third quarter of 2003, the breast implant liability was increased by \$15 million and the related receivable by \$13.5 million, resulting in \$1.5 million of pre-tax expense being recorded. Because of the time delay between payment of claims and receipt of insurance reimbursements, the September 30, 2003, amounts for both breast implant and respirator mask/asbestos liabilities are less than expected insurance recoveries. Thus, the expected net inflow of cash will increase future cash flows. For a more detailed discussion of these and other legal proceedings, refer to Part II, Item 1, Legal Proceedings, of this Quarterly Report on Form 10-Q and 3M's first and second quarter 2003 Form 10-Q's. Cash used in investing activities totaled \$736 million in the first nine months of 2003, compared with \$566 million in the same period last year. Capital expenditures for the first nine months of 2003 were \$416 million, a decrease of \$114 million from the same period last year. Capital expenditures are expected to total approximately \$650 million to \$700 million for total year 2003, compared with \$763 million for total year 2002. Two of the company's corporate initiatives are helping to drive lower capital expenditures. Six Sigma discipline helps improve utilization of existing assets and refines our process of determining new capacity needs. In addition, through our sourcing initiative, 3M can procure plant and equipment on more favorable terms than in the past. Cash used for acquisitions of businesses totaled \$428 million in the first nine months of 2003, with \$377 million related to the purchase of an additional 25 percent ownership in Sumitomo 3M Limited. The company is actively considering additional acquisitions. Proceeds from the sale of investments include \$26 million of cash received in the third quarter of 2003 related to the sale of 3M's 50 percent ownership in Durel to Rogers Corporation. Financing activities in the first nine months of 2003 for both short-term and long-term debt included net cash outflows of \$372 million, compared with net cash inflows of \$18 million in the same period last year. The cash flow decrease in net short-term debt of \$204 million includes the 31 portion of short-term debt with original maturities of 90 days or less. Repayment of other debt of \$615 million includes \$366 million of commercial paper having original maturities greater than 90 days and the repayment of a \$100 million medium term note and a \$140 million Japanese Yen eurobond. Proceeds from other debt of \$447 million primarily related to commercial paper having original maturities greater than 90 days. Total debt as shown on the Consolidated Balance Sheet decreased \$384 million from December 31, 2002. As of September 30, 2003, total debt was 28.5 percent of total capital, down from 36 percent as of December 31, 2002. The company believes its strong credit rating and its strong cash flows provide ready and ample access to funds in the global capital markets. The company's available short-term lines of credit facilities have not materially changed since December 31, 2002. In March 2003, the company completed its annual renewal of \$565 million of certain short-term lines of credit. While the previous agreement called for repayment of debt based on ratings triggers, the new agreement has a covenant that states that 3M is not to exceed a funded debt to capital limit of 60 percent (capital defined as funded debt plus stockholders' equity). Treasury stock repurchases for the first nine months of 2003 were \$394 million, compared with \$813 million in the same period last year. The company repurchased about 6 million shares of common stock in the first nine months of 2003, compared with about 13.7 million shares in the same period last year. In November 2001, the Board of Directors authorized the repurchase of up to \$2.5 billion of the company's stock between January 1, 2002 and December 31, 2003. As of September 30, 2003, about \$1.2 billion remained authorized for repurchase. On November 10, 2003, the Board of Directors authorized the repurchase of up to \$1.5 billion of the company's common stock between January 1, 2004 and December 31, 2004. Stock repurchases are made to support the company's stock-based employee compensation plans and for other corporate purposes. Cash dividends paid to shareholders totaled \$775 million in the first nine months of 2003, compared with \$725 million in the same period last year. In February 2003, the quarterly dividend was increased by 6.5 percent to 33 cents per share, marking the 45th consecutive annual dividend increase for 3M. Included in the financing section of the Consolidated Statement of Cash Flows is \$19 million classified as "Other - net". This category represents changes in cash overdraft balances and principal payments for capital leases. 32 ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK In the context of Item 3, market risk refers to the risk of loss arising from adverse changes in financial and derivative instrument market rates and prices, such as fluctuations in interest rates and currency exchange rates. For a discussion of sensitivity analysis related to these types of market risks, refer to Part II, Item 7A, Quantitative and Qualitative Disclosures About Market Risk, in 3M's Annual Report on Form 10-K for the year ended December 31, 2002, and its Current Report on Form 8-K dated May 23, 2003 (which updated 3M's 2002 Annual Report on Form 10-K). The company believes that there have been no material changes in these market risks since year-end 2002. ITEM 4. CONTROLS AND PROCEDURES a. The company carried out an

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evaluation, under the supervision and with the participation of the company's management, including the company's Chief Executive Officer and Chief
Financial Officer, of the effectiveness of the design and operation of the company's "disclosure controls and procedures" (as defined in the Exchange
Act Rule 13a-15(e)) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial
Officer concluded that the company's disclosure controls and procedures are effective in timely alerting them to material information relating to the
company (including its consolidated subsidiaries) required to be included in the company's periodic SEC filings. b. There was no significant change in
the company's internal controls over financial reporting that occurred during the company's most recently completed fiscal quarter, that has materially
affected, or is reasonably likely to materially affect, the company's internal control over financial reporting, 33 3M Company and Subsidiaries PART II.
OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS A description of the significant legal proceedings in which the company is involved,
both in general and with respect to specific matters, is contained in the company's Annual Report on Form 10-K for the period ended December 31,
2002, the company's Current Report on Form 8-K dated May 23, 2003 (which updated the company's 2002 Annual Report on Form 10- K), and the
company's Quarterly Reports on Form 10-Q for the periods ended March 31, 2003 and June 30, 2003 (collectively the "Reports"). This section
describes significant developments since the preparation of the Reports and should be read with reference to them. Unless specifically indicated, all
previously reported matters remain pending. Where no estimate of the amount of a possible loss or range of loss is noted with respect to a pending
matter, the Company is unable to make such an estimate at this time. Breast Implant Insurance Recovery and Related Litigation -----
------ As previously reported, the Minnesota Supreme Court ruled in favor of 3M in litigation with its insurers over insurance
coverage for breast implant claims on August 21, 2003. The court's ruling confirms insurance coverage owed to 3M by 29 insurers remaining in the
case and holds that these insurers are liable up to the limits of their respective policies. The Minnesota Supreme Court denied the insurers' petition for
rehearing on September 29, 2003. This ruling and the denial of the insurers' petition essentially conclude the nine-year litigation between 3M and these
insurers, although subsequent proceedings to effectuate the ruling are expected. 3M expects to collect approximately $250 million from these insurers
as a result of this decision. This event will not impact 3M's earnings, as the amount received will offset a portion of a previously recorded insurance
receivable. A hearing was conducted in September, 2003 in the arbitration proceeding in London, England, brought by the company to recover
insurance coverage for some of its breast implant liability and costs from certain claims- made insurance carriers. The company expects a decision on
whether coverage exists from the arbitration panel in the first half of 2004. If the panel decides the coverage question in the company's favor, it will then
determine the amount, if any, of coverage in a subsequent proceeding. The company increased its accrued liabilities related to the company's best
estimate of probable future contributions to the Revised Settlement Program (and legal expenses in connection with the insurance recovery actions in St.
Paul and London) by $15 million in the third quarter (with a corresponding increase of $13.5 million in receivables for the probable amount of insurance
recoveries, raising that receivable to $338 million). On September 15, 2003 a 3-judge panel of the U. S. Court of Appeals for the Eleventh Circuit
reversed, in part, the dismissal of a lawsuit by the United States seeking reimbursement of the cost of medical treatment provided to certain women with
breast implants from the company and other breast implant manufacturers, and remanded the case to the District Court 34 for further proceedings. 3M
and the other defendants intend to file a petition asking the Eleventh Circuit for a rehearing of the appeal by the full court. Antitrust Litigation -----
----- The Supreme Court on October 6, 2003 invited the Solicitor General to express the views of the United States on the Company's pending
request that the Supreme Court agree to hear an appeal from the Third Circuit's ruling of March 26, 2003 affirming a trial verdict against the company
in favor of LePage's. The Supreme Court is not expected to act on the company's petition to review the Third Circuit's ruling until after the government
files its brief with the Court. As previously reported, certain tape purchasers filed seven purported class actions against the company in the aftermath of
the LePage's verdict and appellate ruling, two of which were filed in August of 2003 - one filed in the Circuit Court of Davidson County, Tennessee and
the second filed in the Superior Court of Passaic County, New Jersey. The company moved to dismiss both cases. Respirator Mask/Asbestos
Litigation ------ As of September 30, 2003, the company is a named defendant, typically with multiple co-defendants, in
numerous lawsuits in various courts that purport to assert claims by approximately 84,500 individual claimants. On October 24, 2003, a jury in state
court in Orange County, Texas, found the company had no liability whatever to the plaintiff, who sought to recover damages from the company arising
from his silicosis, which he claimed to have contracted from occupational exposure to silica despite his purported use of the company's respirator mask
equipment at various times. The jury rejected each of the plaintiff's theories of liability against the company. This is only the fourth mask respirator case
to proceed to a jury verdict among the hundreds of thousands of such claims asserted against the company in the past approximately two decades. The
company has been absolved of any liability in three of these four cases (including the Orange County case). The single jury verdict adverse to the
company returned in Holmes County, Mississippi, as previously reported, is the subject of an appeal now pending in that state's Supreme Court. The
company periodically reexamines its estimate of probable liabilities and associated expenses with respect to its respirator mask and asbestos product
claims and makes appropriate adjustments to such estimates based on experience and developments. As previously reported, the company
experienced in the first half of 2003 an increase in the number of claims and an increase in the proportion of silica-related claims. The total number of
new claimants filing claims against the Company during the third quarter declined somewhat from each of the first two quarters, but the proportion of
silica-related claims relative to total claims continued at a rate that is higher than the Company's historical experience. The company believes that much
of the increased number of claims filed in 2003 is due to claimants filing claims before recent and anticipated tort reform legislation becomes effective
and that many of these newer claims are asserted on behalf of asymptomatic claimants. As a result of the larger caseload and the costs of aggressively
defending 35 itself, the company increased its accrued liabilities by $20 million in the third quarter of 2003 to $202 million (with a corresponding
increase of $16 million in insurance receivables for the probable amount of insurance recoveries to $373 million). Congress's current active
consideration of significant legislative reform at the federal level increases the uncertainty associated with assessment of the Company's likely future
liability. The State of West Virginia, through its Attorney General, filed a complaint against the company and two other manufacturers of respiratory
protection products in the Circuit Court of Lincoln County, West Virginia. The complaint seeks substantial but unspecified compensatory damages
primarily for reimbursement of the costs allegedly incurred by the State for worker's compensation and healthcare benefits provided to more than
20,000 current or former miners allegedly suffering from silicosis and/or coal miner's pneumoconiosis ("Black Lung disease"). The complaint also seeks
unquantified punitive damages. The company believes that the allegations have no merit and is vigorously defending this lawsuit. Environmental Matters -
----- As previously reported, the company has been voluntarily cooperating with ongoing reviews by the U.S. Environmental Protection
Agency (EPA) and international agencies of possible environmental and health effects of perfluorooctanyl chemistry. The previously disclosed EPA
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consent order negotiating process concerning one perfluorooctanyl compound is in progress. The EPA is also considering the addition of one and possibly two perfluorooctanyl compounds to its Integrated Risk Information System, an EPA database that assesses the possible human health effects that may result from exposure to certain compounds. The Centers for Disease Control and Prevention recently identified several perfluorooctanyl compounds and other fluorinated substances, certain of which have been or are produced by the Company, that it plans to include in a future National Report(s) on Human Exposure to Environmental Chemicals. Several hundred plaintiffs who claim to have lived in the vicinity of the ACME Barrel Company's storage drum reconditioning facility in Chicago filed a lawsuit in the Circuit Court of Cook County, Illinois against 3M and a number of other companies that allegedly were customers of ACME Barrel. The complaint seeks unspecified damages for personal injuries allegedly caused by the plaintiffs' exposure to chemicals migrating from ACME Barrel's drum reconditioning operations. The plaintiffs also assert that a class should be certified on behalf of all persons similarly situated. A separate wrongful death lawsuit was filed in the Circuit Court of Cook County, Illinois against 3M and a number of other companies on behalf of the estate and family of a person who worked at the Cook County Juvenile Detention Center in the vicinity of the ACME Barrel facility. The lawsuit alleges unspecified damages from personal injuries and death allegedly caused by exposure to chemicals migrating from ACME Barrel's drum reconditioning operations. The company is vigorously defending these lawsuits. 36 ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K (a) The following documents are filed as exhibits to this Report. (12) A statement setting forth the calculation of the ratio of earnings to fixed charges. Page 38. (15) A letter from the company's independent accountants regarding unaudited interim consolidated financial statements. Page 39. (31.1) Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. Page 40. (31.2) Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. Page 41. (32.1) Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. Page 42. (32.2) Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350. Page 43. (b) Reports on Form 8-K: In a Form 8-K dated October 20, 2003, 3M furnished information as indicated below. For the quarter ended September 30, 2003, reports provided on Form 8-K were dated August 21, 2003, August 13, 2003, and July 23, 2003. The Form 8-K dated October 20, 2003, furnished 3M's earnings press release dated October 20, 2003, which reported 3M's unaudited consolidated financial results for the third quarter of 2003. The Form 8-K dated August 21, 2003, reported that the Minnesota Supreme Court ruled in favor of 3M in litigation with its insurers over insurance coverage for breast implant claims. The Form 8-K dated August 13, 2003, reported that 3M's Board of Directors declared a two-for-one split of the company's common stock. The stock split was in the form of a stock dividend distributed on September 29, 2003, to shareholders of record at the close of business on September 22, 2003. 3M's Board of Directors also declared a quarterly cash dividend. 3M's previously announced Q3 and year 2003 earnings outlook was provided on a split-adjusted basis. The Form 8-K dated July 23, 2003, furnished 3M's earnings press release dated July 21, 2003, which reported 3M's unaudited consolidated financial results for the second quarter of 2003. None of the other item requirements of Part II of Form 10-Q is applicable to the company for the quarter ended September 30, 2003. 37 SIGNATURE PAGE for Form 10-Q for the quarter ended September 30, 2003 ------ Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. 3M Company ------ (Registrant) Date: November 10, 2003 ------/s/ Patrick D. Campbell ----------- Patrick D. Campbell, Senior Vice President and Chief Financial Officer (Mr. Campbell is the Principal Financial Officer and has been duly authorized to sign on behalf of the registrant.)