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FORM 10-Q SECURITIES
AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2002 OR [ ] TRANSITION REPORT PURSUANT
TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from
             Commission File No. 1-2217 The Coca-Cola Company (Exact name of Registrant as specified in its Charter) Delaware 58-0628465
(State or other jurisdiction of (IRS Employer incorporation or organization) Identification No.) One Coca-Cola Plaza 30313 Atlanta, Georgia (Zip
Code) (Address of principal executive offices) Registrant's telephone number, including area code (404) 676-2121 Indicate by check mark whether
the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12
months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past
90 days. Yes X No ---- Indicate the number of shares outstanding of each of the Registrant's classes of Common Stock as of the latest practicable
Shares =
                                                                                                    = THE COCA-COLA
COMPANY AND SUBSIDIARIES Index Part I. Financial Information Item 1. Financial Statements (Unaudited) Page Number -----
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Item 3. Quantitative and Qualitative Disclosures About Market Risk 27 Part II. Other Information Item 4. Submission of Matters to a Vote of Security
Holders 28 Item 6. Exhibits and Reports on Form 8-K 31 2 Part I. Financial Information Item 1. Financial Statements (Unaudited) THE COCA-
COLA COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In millions
except per share data) Three Months Ended March 31, ------ 2002 2001 ----- NET OPERATING REVENUES $
4,079 $ 3,959 Cost of goods sold 1,394 1,345 ------ GROSS PROFIT 2,685 2,614 Selling, administrative and general expenses 1,432
1,334 ------ OPERATING INCOME 1,253 1,280 Interest income 58 81 Interest expense 46 91 Equity income (loss) - net 61 (38) Other
income (loss) - net (175) 15 ------ INCOME BEFORE INCOME TAXES AND CUMULATIVE EFFECT OF ACCOUNTING
CHANGE 1,151 1,247 Income taxes 350 374 ------ NET INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING
CHANGE 801 873 Cumulative effect of accounting change for SFAS No. 142, net of income taxes: Company operations (367) - Equity investees
(559) - Cumulative effect of accounting change for SFAS No. 133, net of income taxes - (10) ------ NET INCOME (LOSS) $ (125) $
863 — BASIC NET INCOME (LOSS) PER SHARE: Before accounting change $ .32 $ .35 Cumulative effect of accounting
.32 $ .35 Cumulative effect of accounting change (.37) - ------ $ (.05) $ .35 = DIVIDEND PER SHARE $ .20 $
.18 — 3 THE COCA-COLA COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF
INCOME (UNAUDITED) (In millions except per share data) Three Months Ended March 31, ------ 2002 2001 ------ 2002 2001
AVERAGE SHARES OUTSTANDING 2,485 2,486 — Dilutive effect of stock options - 4 ------ AVERAGE SHARES OUTSTANDING ASSUMING DILUTION 2,485 2,490 — See Notes to Condensed Consolidated Financial
Statements. 4 THE COCA-COLA COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(In millions except share data) ASSETS March 31, December 31, 2002 2001 ------- CURRENT Cash and cash equivalents $ 2,268
$ 1,866 Marketable securities 129 68 ----- 2,397 1,934 Trade accounts receivable, less allowances of $67 at March 31 and $59 at
December 31 1,981 1,882 Inventories 1,254 1,055 Prepaid expenses and other assets 2,117 2,300 ------ TOTAL CURRENT
ASSETS 7,749 7,171 ------ INVESTMENTS AND OTHER ASSETS Equity method investments Coca-Cola Enterprises Inc. 792
788 Coca-Cola Amatil Limited 424 432 Coca-Cola HBC S.A. 729 791 Other, principally bottling companies 2,347 3,117 Cost method investments,
principally bottling companies 285 294 Other assets 2,847 2,792 ------ 7,424 8,214 PROPERTY, PLANT AND EQUIPMENT Land
342 217 Buildings and improvements 2,125 1,812 Machinery and equipment 5,228 4,881 Containers 293 195 ----- 7,988 7,105 Less
allowances for depreciation 2,730 2,652 ------ 5,258 4,453 ------ TRADEMARKS AND OTHER INTANGIBLE
ASSETS 3,258 2,579 ------ $ 23,689 $ 22,417 ======== 5 THE COCA-COLA COMPANY AND
SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (In millions except share data) LIABILITIES AND
SHARE-OWNERS' EQUITY March 31, December 31, 2002 2001 ------ CURRENT Accounts payable and accrued expenses $
3,999 $ 3,679 Loans and notes payable 3,198 3,743 Current maturities of long-term debt 202 156 Accrued income taxes 998 851 ------
-- TOTAL CURRENT LIABILITIES 8,397 8,429 ------ LONG-TERM DEBT 2,478 1,219 ----- OTHER
LIABILITIES 1,624 961 ----- DEFERRED INCOME TAXES 662 442 ----- SHARE-OWNERS' EQUITY
Common stock, $.25 par value Authorized: 5,600,000,000 shares Issued: 3,492,649,691 shares at March 31; 3,491,465,016 shares at December 31
873 873 Capital surplus 3,567 3,520 Reinvested earnings 22,821 23,443 Accumulated other comprehensive income and unearned compensation on
restricted stock (2,871) (2,788) -------- 24,390 25,048 Less treasury stock, at cost (1,009,072,963 shares at March 31; 1,005,237,693
shares at December 31) 13,862 13,682 ------ 10,528 11,366 ----- 23,689 22,417 =
See Notes to Condensed Consolidated Financial Statements. 6 THE COCA-COLA COMPANY AND SUBSIDIARIES CONDENSED
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (In millions) Three Months Ended March 31, ------
2002 2001 ------ OPERATING ACTIVITIES Net income (loss) $ (125) $ 863 Depreciation and amortization 195 186 Deferred income
taxes (35) (46) Equity income or loss, net of dividends (57) 53 Foreign currency adjustments 56 (57) Cumulative effect of accounting changes 926 10
Other items 127 40 Net change in operating assets and liabilities (126) (332) ------ Net cash provided by operating activities 961 717 ----
--- INVESTING ACTIVITIES Acquisitions and investments, principally trademarks and bottling companies (215) (217) Purchases of
investments and other assets (58) (184) Proceeds from disposals of investments and other assets 74 16 Purchases of property, plant and equipment
(175) (137) Proceeds from disposals of property, plant and equipment 22 17 Other investing activities 23 106 ------ Net cash used in
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investing activities (329) (399) ------ FINANCING
ACTIVITIES Issuances of debt 536 1,945 Payments of debt (602) (1,492) Issuances of stock 30 85 Purchases of stock for treasury (183) (67) ----
--- Net cash provided by (used in) financing activities (219) 471 ----- EFFECT OF EXCHANGE RATE CHANGES ON
CASH AND CASH EQUIVALENTS (11) 8 ------ CASH AND CASH EQUIVALENTS Net increase during the period 402 797
Balance at beginning of period 1,866 1,819 ------ Balance at end of period $ 2,268 $ 2,616 =====
Condensed Consolidated Financial Statements. 7 THE COCA-COLA COMPANY AND SUBSIDIARIES NOTES TO CONDENSED
CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) NOTE A - BASIS OF PRESENTATION The accompanying unaudited
condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for
interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. They do not include all information and notes
required by generally accepted accounting principles for complete financial statements. However, except as disclosed herein, there has been no material
change in the information disclosed in the notes to the consolidated financial statements included in the Annual Report on Form 10-K of The Coca-Cola
Company (the Company or our Company) for the year ended December 31, 2001. In the opinion of management, all adjustments (consisting of normal
recurring accruals), as well as the accounting change to adopt Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other
Intangible Assets," considered necessary for a fair presentation have been included. Operating results for the three month period ended March 31,
2002, are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. Certain amounts in our prior period
financial statements have been reclassified to conform to the current period presentation. NOTE B - SEASONALITY Sales of ready-to-drink
nonalcoholic beverages are somewhat seasonal, with the second and third calendar quarters accounting for the highest sales volumes in the Northern
Hemisphere. The volume of sales in the beverages business may be affected by weather conditions. NOTE C - COMPREHENSIVE INCOME
(LOSS) Total comprehensive loss was $203 million for the first three months of 2002, comprised of a net loss of $125 million, a net reduction for
foreign currency translation of approximately $140 million and a reduction in the accumulated net gains on derivative financial instruments of
approximately $16 million, offset by an approximate $78 million decrease in net unrealized losses on available-for-sale securities. The main component
of the decrease in net unrealized losses for the three months ended March 31, 2002 related to the reclassification of previous unrealized losses into
earnings for investments, primarily in Latin America, classified as available-for-sale securities. (For additional information, refer to Note H.) Total
comprehensive income was $1,085 million for the first three months of 2001, comprised of net income of $863 million, accumulated net gains on
derivative financial instruments of approximately $152 million, and a net increase for foreign currency translation of approximately $70 million, 8
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE D - ACCOUNTING PRONOUNCEMENTS
Effective January 1, 2002, our Company adopted SFAS No. 142. For information regarding trademarks and other intangible assets and the impact the
adoption of SFAS No. 142 had on our Condensed Consolidated Financial Statements, refer to Note F. Effective January 1, 2002, our Company
adopted the provisions of Emerging Issues Task Force (EITF) Issue No. 01-9, "Accounting for Consideration Given by a Vendor to a Customer or a
Reseller of the Vendor's Products." EITF Issue No. 01-9 codifies and reconciles the Task Force consensuses on all or specific aspects of EITF Issues
No. 00-14, "Accounting for Certain Sales Incentives," No. 00-22, "Accounting for 'Points' and Certain Other Time-Based or Volume-Based Sales
Incentives Offers, and Offers for Free Products or Services to be Delivered in the Future," and No. 00-25, "Vendor Income Statement
Characterization of Consideration Paid to a Reseller of the Vendor's Products" and identifies other related interpretive issues. Our Company adopted
the provisions of EITF Issues No. 00-14 and No. 00-22 on January 1, 2001, resulting in income statement reclassification of certain sales incentives.
Upon adoption, the Company reduced both net operating revenues and selling, administrative and general expenses by approximately $151 million for
the three months ended March 31, 2001 and approximately $580 million for the year ended December 31, 2001. EITF Issue No. 01-9 requires
certain selling expenses incurred by the Company, not previously reclassified, to be classified as deductions from revenue. The adoption of the
remaining items included in EITF Issue No. 01-9 resulted in the Company reducing both net operating revenues and selling, administrative and general
expenses by approximately $520 million for the three months ended March 31, 2001. These reclassifications have no impact on operating income.
Effective January 1, 2001, the Company adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by
SFAS No. 137 and SFAS No. 138. The adoption of SFAS No. 133 resulted in the Company recording transition adjustments to recognize its
derivative instruments at fair value and to recognize the ineffective portion of the change in fair value of its derivatives. The cumulative effect of these
transition adjustments was an after-tax reduction to net income of approximately $10 million and an after-tax net increase to Accumulated Other
Comprehensive Income of approximately $50 million. 9 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
NOTE E - ACQUISITIONS Effective February 2002, our Company assumed control of Coca-Cola Erfrischungsgetraenke AG (CCEAG), the
largest bottler in Germany. This transaction was accounted for as a business combination, and the consolidated results of CCEAG's operations have
been included in the Company's Consolidated Financial Statements since February 2002. Prior to February 2002, CCEAG was accounted for by our
Company under the equity method of accounting. Our Company has an approximate 41 percent ownership interest in the outstanding shares of
CCEAG. In accordance with the terms of a Control and Profit and Loss Transfer Agreement (CPL) with certain share owners of CCEAG, our
Company obtained management control of CCEAG for a period of up to five years. In return for the management control of CCEAG, the Company
guaranteed annual payments in lieu of dividends by CCEAG to all other CCEAG share owners. Additionally, all other CCEAG share owners entered
into either a put or put/call option with the Company, exercisable at the end of the term of the CPL agreement at agreed prices. As a result of assuming
control of CCEAG, our Company expects to help focus its sales and marketing programs and assist in developing the business. The present value of
the total amount likely to be paid by our Company to all other CCEAG share owners, including the put or put/call payments and the guaranteed annual
payments in lieu of dividends, is approximately $600 million. This liability is included in the caption "Other Liabilities" in the Condensed Consolidated
Balance Sheet. The accretion of this discounted value to its ultimate maturity value was recorded in the caption "Other income (loss) - net" in the
Condensed Consolidated Statement of Income, and this amount was approximately $6 million for the quarter ended March 31, 2002. In this
transaction, the Company acquired bottler franchise rights with a fair value of approximately $925 million and goodwill with a fair value of
approximately $40 million. Such intangible assets were assigned indefinite lives. The purchase price allocation is subject to refinement. In November
2001, our Company and Coca-Cola Bottlers Philippines, Inc. (CCBPI) entered into a sale and purchase agreement with RFM Corp. to acquire its
83.2 percent interest in Cosmos Bottling Corporation (CBC), a publicly traded Philippine beverage company. As of the date of the agreement, the
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Company began supplying concentrate for this operation. The purchase of RFM's interest was finalized on January 3, 2002. On March 7, 2002, a
tender offer was completed with our Company and CCBPI acquiring all shares of the remaining minority share owners except for shares representing a
one percent interest in CBC. As of March 31, 2002, our Company's direct ownership interest in CBC is 60.8 percent, and our indirect ownership
interest in CBC is 13.3 percent. The total consideration paid by the Company for all of its 10 NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS (Continued) NOTE E - ACQUISITIONS (CONTINUED) purchases of CBC shares was approximately $198 million
including acquired trademarks with a fair value of approximately $165 million. These trademarks were assigned indefinite lives. The purchase price
allocation is subject to refinement. This transaction was accounted for as a business combination, and the results of CBC's operations have been
included in the Company's Consolidated Financial Statements since January 3, 2002. CBC is an established carbonated soft drink business in the
Philippines. Our Company's goal is to leverage our new partnership with San Miguel Corporation in the Philippines, as well as leverage our sales,
marketing and system resources, to expand CBC volume over time. Had the results of these businesses been included in operations commencing with
2001, the reported results would not have been materially affected. NOTE F - TRADEMARKS AND OTHER INTANGIBLE ASSETS In
accordance with SFAS No. 142, goodwill and indefinite lived intangible assets will no longer be amortized but will be reviewed annually for impairment.
Intangible assets that are not deemed to have an indefinite life will continue to be amortized over their useful lives. The amortization provisions of SFAS
No. 142 apply to goodwill and intangible assets acquired after June 30, 2001. With respect to goodwill and intangible assets acquired prior to July 1,
2001, the Company began applying the new accounting rules beginning January 1, 2002. The adoption of SFAS No. 142 required the Company to
perform an initial impairment assessment on all goodwill and indefinite lived intangible assets as of January 1, 2002. The Company compared the fair
value of trademarks and other intangible assets to current carrying value. Fair values were derived using discounted cash flow analyses. The
assumptions used in these discounted cash flow analyses were consistent with our internal planning. Valuations were completed for intangible assets for
both the Company and our equity method investees. For the Company's intangible assets, the cumulative effect of this change in accounting principle
was an after-tax decrease to net income of approximately $367 million. For the Company's proportionate share of its equity method investees, the
cumulative effect of this change in accounting principle was an after-tax decrease to net income of approximately $559 million. The deferred income tax
benefit related to the cumulative effect of this change for the Company's intangible assets was approximately $94 million and for the Company's
proportionate share of its equity method investees was approximately $123 million. 11 NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS (Continued) NOTE F - TRADEMARKS AND OTHER INTANGIBLE ASSETS (CONTINUED) The impairment
charges resulting in the after-tax decrease to net income for the cumulative effect of this change by applicable operating segment as of January 1, 2002
are as follows (in millions): The Company: Europe, Eurasia and Middle East $ 33 Latin America 226 Asia 108 ----- Total $ 367 ==== The
Company's Proportionate Share of its Equity Method Investees: Africa $ 63 Europe, Eurasia and Middle East 400 Latin America 96 ----- Total $
       —— Of the Company's $226 million impairment for Latin America, approximately $113 million relates to Company-owned Brazilian bottlers'
franchise rights. The Brazilian macro economic conditions, the devaluation of the currency and lower pricing have impacted the valuation of these
bottlers' franchise rights. The majority of the remaining $226 million relates to a $109 million impairment for trademarks in Latin America. In early 1999,
our Company formed a strategic partnership to market and distribute such trademark brands. The macro economic conditions and lower pricing have
depressed operating margins for these trademarks. Of the $108 million impairment for the Company in Asia, $99 million relates to bottlers' franchise
rights in consolidated bottling operations in our Southeast and West Asia Division. Difficult economic conditions persist in Singapore, Sri Lanka, Nepal
and Vietnam. As a result, bottlers in these countries have experienced lower than expected volume and operating margins. 12 NOTES TO
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE F - TRADEMARKS AND OTHER INTANGIBLE
ASSETS (CONTINUED) For Europe, Eurasia and Middle East equity method investees, a $400 million impairment was recorded for the Company's
proportionate share related to bottlers' franchise rights. Of this amount, approximately $301 million relates to CCEAG. This impairment is due to a
prolonged difficult economic environment in Germany resulting in continuing losses for CCEAG in east Germany. The market for nonalcoholic
beverages is currently undergoing a transformation. A changing competitive landscape, continuing price pressure, and growing demand for new
products and packaging are elements impacting CCEAG. The $400 million impairment also includes a $50 million charge for Middle East bottlers'
franchise rights. In our Africa operating segment, a $63 million charge was recorded for the Company's proportionate share of impairments related to
equity method investee bottlers' franchise rights. These Middle East and Africa bottlers have challenges as a result of the political instability, and the
resulting economic instability, in their respective regions, which has adversely impacted financial performance. A $96 million impairment was recorded
for the Company's proportionate share related to bottlers' franchise rights of Latin America equity method investees. In South Latin America, the macro
economic conditions and recent devaluation of the Argentine peso have significantly impacted the valuation of bottlers' franchise rights. 13 NOTES TO
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE F - TRADEMARKS AND OTHER INTANGIBLE
ASSETS (CONTINUED) As discussed in Note E above, the Company acquired certain intangible assets in connection with the acquisitions of
CCEAG and CBC. Because such assets were assigned indefinite lives, no amortization will be recorded. The following table sets forth the information
for intangible assets subject to amortization and for intangible assets not subject to amortization (in millions): March 31, 2002 December 31, 2001 ----
------ Amortized intangible assets (various, principally trademarks): Gross carrying amount $ 154 $ 160 =
Accumulated amortization $ 68 $ 67 — Unamortized intangible assets: Trademarks $ 1,678 $ 1,697 Bottlers' franchise rights
1,258 639 Goodwill 193 108 Other 43 42 ----- Total $ 3,172 $ 2,486 ----- Aggregate amortization expense for the
three months ended March 31, 2002 $ 3 Estimated amortization expense: For the year ending December 31, 2002 $ 12 For the year
ending December 31, 2003 12 For the year ending December 31, 2004 11 For the year ending December 31, 2005 11 For the year ending
December 31, 2006 8 For the year ending December 31, 2007 8 14 NOTES TO CONDENSED CONSOLIDATED FINANCIAL
STATEMENTS (Continued) NOTE F - TRADEMARKS AND OTHER INTANGIBLE ASSETS (CONTINUED) The following table summarizes
and reconciles net income before cumulative effect of accounting change for the three months ended March 31, 2002 and 2001, adjusted to exclude
amortization expense recognized in such periods related to trademarks, bottlers' franchise rights, goodwill, other indefinite lived intangible assets that are
no longer amortized and our proportionate share of equity method intangibles (in millions except per share amounts): For the three months ended March
31, ------ Reported net income before cumulative effect of accounting change $ 801
$ 873 Add back after-tax amounts: Trademark amortization - 7 Bottlers' franchise rights amortization - 1 Goodwill amortization - 1 Other indefinite
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lived intangible amortization - 1 Equity method intangibles amortization - 27
Asia Corporate
Consolidated

2002
Net
operating
revenues \$
1,362 \$ 145
\$ 1,017 \$

543 \$ 978 \$ 34 \$ 4,079 **Operating** income 369 62 342 276 368 (164) 1,253 **Identifiable** operating assets 4,718 478 4,433 1,493 2,014 5,976 19,112 **Investments** 132 101 929 1,490 1,064 861 4,577 2001 Net operating revenues \$ 1,320 \$ 145 \$ 872 \$ 522 \$ 1.053 \$ 47 \$ 3.959 Operating income 380 69 397 277 335 (178) 1.280 **Identifiable** operating assets 4,330 521-1,709 1,445 2,040 6.192 16.237 **Investments** 138 232 1,935 1,947 1,012 747 6.011

Intercompany transfers between operating segments are not material. 17 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE H - NONRECURRING ITEMS Our Company has direct and indirect ownership interests totaling approximately 18 percent in Cervejarias Kaiser S.A. (Kaiser S.A.). In March 2002, Kaiser S.A. sold its investment in Cervejarias Kaiser Brazil Ltda to Molson Inc. (Molson) for cash of approximately \$485 million and shares of Molson valued at approximately \$150 million. Our Company's pre-tax share of the gain related to this sale was approximately \$51 million, of which approximately \$28 million was recorded in the caption "Equity income (loss) - net" and approximately \$23 million was recorded in the caption "Other income (loss) - net." In the first quarter of 2002, our Company recorded a non-cash pretax charge of approximately \$157 million (recorded in the caption "Other income (loss) - net") primarily related to the write-down of our investments in Latin America. This write-down reduced the carrying value of the investments in Latin America to fair value. The charge was primarily the result of the economic developments in Argentina during the first quarter of 2002, including the continued devaluation of the Argentine peso and the severity of the unfavorable economic outlook. NOTE I - OTHER OPERATING CHARGES In January 2000, our Company initiated a major organizational realignment (the Realignment) intended to put more responsibility, accountability and resources in the hands of local business units of the Company so as to fully leverage the local capabilities of our system. The Realignment has been substantially completed, and all material payments associated with the Realignment have been made with the exception of retirement pay and benefits for employees who voluntarily accepted early retirement packages, which will be paid out in accordance with the Company's defined benefit pension plans over a number of years. No significant amounts previously accrued for the Realignment were reversed to income in a subsequent period. 18 Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations RESULTS OF OPERATIONS BEVERAGE VOLUME In the first quarter of 2002, our worldwide unit case volume increased more than 5 percent compared to the first quarter of 2001. The increase in unit case volume was driven by over 5 percent volume growth for international operations and 5 percent growth for North American operations. First quarter 2002 unit case volume for the Company's international operating segments included 11 percent growth for Africa; 8 percent growth for Europe, Eurasia and Middle East; no change for Latin America; and 9 percent growth for Asia. All operating segments, with the exception of Latin America, produced solid volume growth including key markets of Japan, Mexico, Germany and the United States, all with 5 percent or greater volume growth. The strong performance in the North Latin American market was offset by challenging economic conditions in other Latin American markets, primarily Argentina and Venezuela, with the end result of no volume growth for first quarter 2002 versus the first quarter 2001. NET OPERATING REVENUES AND GROSS MARGIN Net operating revenues increased by 3 percent to \$4,079 million in the first quarter of 2002 relative to the comparable period in 2001. The increase reflected a 1 percent increase in gallon shipments, structural changes (primarily the consolidation of our German bottler, Coca-Cola Erfrischungsgetraenke AG (CCEAG)) and price increases in selected countries, partially offset by the impact of a stronger U.S. dollar. Our gross profit margin was 65.8 percent in the first quarter of 2002 which was comparable to the gross profit margin of 66.0 percent in the first quarter of 2001. SELLING, ADMINISTRATIVE AND GENERAL EXPENSES Selling, administrative and general expenses were \$1,432 million in the first quarter of 2002, compared to \$1,334 million in the first quarter of 2001. The increase of 7 percent was due primarily to structural changes related to Company owned bottling operations, including the consolidation of CCEAG. Excluding these changes, selling, administrative and general expenses declined slightly from the first quarter of 2001. 19 RESULTS OF OPERATIONS (Continued) OPERATING INCOME AND OPERATING MARGIN Operating income was \$1,253 million in the first quarter of 2002, compared to \$1,280 million in the first quarter of 2001. Our consolidated operating margin for the first quarter of 2002 was 30.7 percent, compared to 32.3 percent for the comparable period in 2001. The 2 percent decline in operating income for the first quarter of 2002 was primarily the result of the negative impact from the stronger U.S. dollar, which reduced operating income by approximately 4 percent during the first quarter of 2002, partially offset by the 1 percent increase in gallon shipments. The stronger U.S. dollar compared to the Japanese yen, the euro, the Argentine peso, the Venezuelan bolivar and the South African rand drove the negative currency impact. Additionally, structural changes, mainly the consolidation of CCEAG, contributed to the reduction in operating margin. Generally, bottling operations produce higher revenues but lower operating margins compared to concentrate and syrup operations. INTEREST INCOME AND INTEREST EXPENSE Interest income decreased to \$58 million for the first quarter of 2002 from \$81 million for the first quarter of 2001. A majority of this decrease is due to lower interest rates earned on short-term investments during 2002. In spite of this decrease, the Company continues to benefit from cash invested in locations outside the United States earning higher interest rates than could be obtained within the United States. Interest expense decreased \$45 million, or 49 percent, in the first quarter of 2002 relative to the comparable period in 2001, due mainly to both a decrease in average commercial paper debt balances and lower

interest rates for commercial paper debt. The decrease in interest expense for commercial paper debt was partially offset by increased interest expense on debt related to the consolidation of CCEAG. Our Company's debt increased approximately \$800 million as a result of the consolidation of CCEAG. EQUITY INCOME (LOSS) - NET Our Company's share of income from equity method investments for the first quarter of 2002 totaled \$61 million, compared to a loss of \$38 million in the first quarter of 2001. This improvement in 2002 was due to the overall continued improvement in operating performance by the Coca-Cola bottling system around the world, the decrease in amortization expenses resulting from implementation of Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets," the consolidation of bottlers (primarily CCEAG) previously accounted for under the equity method and a benefit from our share of the gain on the sale by Cervejarias Kaiser S.A. (Kaiser S.A.) of its interests in Brazil to Molson Inc. (refer to Note H in the Notes to Condensed Consolidated Financial Statements). Approximately \$28 million of the pre-tax gain from the sale by Kaiser S.A. was recorded in equity income with the remaining portion recorded in "Other income (loss) net." 20 RESULTS OF OPERATIONS (Continued) OTHER INCOME (LOSS) - NET Other income (loss) - net was a net loss of \$175 million for the first quarter of 2002 compared to \$15 million income for the first quarter of 2001. In the first quarter of 2002, our Company recorded a non-cash pre-tax charge of approximately \$157 million primarily related to the write-down of our investments in Latin America. The charge was primarily the result of the economic developments in Argentina during the first quarter of 2002, including the continued devaluation of the Argentine peso and the severity of the unfavorable economic outlook. The Company expects to realize a minimal tax benefit from this write-down. The final impact on diluted earnings per share was an after-tax reduction of approximately \$0.06 per share. As previously noted, a portion (\$23 million) of the pre-tax gain from the sale by Kaiser S.A. was recorded in 'Other income (loss) - net." The remainder of the loss relates to the net loss on currency exchange primarily in Latin America which was impacted by the significant devaluation of the Argentine peso. INCOME TAXES Our effective tax rate was 30 percent for both the first quarter of 2002 and the first quarter of 2001. The effective tax rate was impacted by the non-recurring items - our share of the gain on the sale of Kaiser S.A. interests and the write-down of our investments primarily in Latin America. Excluding the impact of these items, our effective tax rate would have been 27 percent for the first quarter of 2002. For the full year 2002, the Company expects the ongoing effective tax rate to be 27 percent instead of the 27.5 percent rate previously estimated by the Company in its Annual Report on Form 10-K for the year ended December 31, 2001. This slight reduction in our estimated effective tax rate is a non-cash benefit related solely to the adoption of SFAS No. 142 and is expected to benefit the current year by approximately \$0.01 per share. CUMULATIVE EFFECT OF ACCOUNTING CHANGE FOR SFAS NO. 142 The adoption of SFAS No. 142 is a required change in accounting principle, and the cumulative effect of adopting this standard as of January 1, 2002 resulted in a non-cash, after-tax decrease to net income of \$367 million for Company operations and \$559 million for the Company's proportionate share of its equity method investees. The adoption of this accounting standard will result in a reduction in annual amortization expense of approximately \$60 million, and an increase in annual equity income of approximately \$150 million. 21 FINANCIAL CONDITION NET CASH FLOW PROVIDED BY OPERATIONS AFTER REINVESTMENT In the first three months of 2002, net cash provided by operations after reinvestment totaled \$632 million versus \$318 million for the comparable period in 2001. Net cash provided by operating activities in the first three months of 2002 amounted to \$961 million, a \$244 million increase compared to the first three months of 2001. The strong cash flows from operations in 2002 are a result of the following factors. Worldwide business operations produced strong operating results. Furthermore, the United States and Japan taxing authorities entered into an Advance Pricing Agreement (APA) in 2000 whereby the level of royalties paid by Coca-Cola (Japan) Company to our Company was established for the years 1993 through 2001. Significant tax receivables were collected in connection with this agreement during the first quarter of 2002. Net cash used in investing activities totaled \$329 million for the first three months of 2002, compared to \$399 million for the first three months of 2001. During the first quarter of 2002, cash outlays for investing activities included purchases of property, plant and equipment and the purchase of shares of Cosmos Bottling Corporation (refer to Note E in the Notes to Condensed Consolidated Financial Statements). FINANCING ACTIVITIES Our financing activities include net borrowings, share issuances and repurchases. Net cash used in financing activities totaled \$219 million for the first three months of 2002 compared to net cash provided by financing activities of \$471 million for the first three months of 2001. In the first quarter of 2002, the Company had issuances of debt of \$536 million and payments of debt of \$602 million. The issuances of debt include \$35 million of issuances of commercial paper with maturities over 90 days and a \$500 million issuance of long-term debt. The payments of debt include \$337 million of payments primarily related to commercial paper with maturities over 90 days, and net payments of \$253 million primarily related to commercial paper with maturities less than 90 days. 22 FINANCIAL CONDITION (Continued) For the comparable first quarter of 2001, the Company had issuances of debt of \$1,945 million and payments of debt of \$1,492 million. The issuances of debt include \$685 million of issuances of commercial paper with maturities over 90 days, \$718 million of issuances of commercial paper with maturities less than 90 days, and a \$500 million issuance of long-term debt. Substantially all of the payments of debt relate to payments for commercial paper with maturities over 90 days. During the first quarters of 2002 and 2001, the Company repurchased common stock under the stock repurchase plan authorized by our Board of Directors in October 1996. Cash used to purchase common stock for treasury was \$183 million for the first three months of 2002 compared to \$67 million for the first three months of 2001. During the first quarter of 2002 and 2001, the Company repurchased approximately 3,727,000 and 1,235,000 shares, respectively, of common stock at an average cost of \$46.94 and \$50.54 per share, respectively, under the 1996 plan. FINANCIAL POSITION The Condensed Consolidated Balance Sheet as of March 31, 2002, as compared to the Condensed Consolidated Balance Sheet as of December 31, 2001, was significantly impacted as a result of our Company's consolidation of CCEAG. Prior to consolidation, our investment in CCEAG was recorded as an equity method investment. Upon consolidation of CCEAG, the individual balances were included in the respective balance sheet line items. The consolidation of CCEAG was the main component of the changes in the Company's balance sheet from December 31, 2001 to March 31, 2002, as follows: (1) \$770 million decrease in "Equity method investments - other, principally bottling companies"; (2) \$883 million increase in property, plant and equipment; (3) \$679 million increase in trademarks and other intangible assets; and (4) a \$663 million increase in other liabilities. The \$1,259 million increase in the Company's long-term debt was due to both the consolidation of CCEAG, which had the effect of increasing debt by approximately \$800 million, of which approximately \$750 million is classified as long-term, and the issuance of \$500 million of 4 percent U.S. dollar notes due June 1, 2005. 23 FINANCIAL CONDITION (Continued) EXCHANGE Our international operations are subject to certain opportunities and risks, including currency fluctuations and government actions. We closely monitor our operations in each country and seek to adopt appropriate strategies that are responsive to changing economic and political environments and to fluctuations in foreign currencies. We use approximately 59 functional currencies. Due to our global operations, weaknesses in some of these currencies are often offset by strengths in others. The U.S. dollar was

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approximately 9 percent stronger in the first quarter of 2002, compared to the first quarter of 2001, based on comparable weighted averages for our
functional currencies. This does not include the effects of our hedging activities and, therefore, does not reflect the actual impact of fluctuations in
exchange rates on our operating results. Our foreign currency management program mitigates over time a portion of the impact of exchange on net
income and earnings per share. The impact of a stronger U.S. dollar reduced our operating income by approximately 4 percent in the first quarter of
2002. The Company will continue to manage its foreign currency exposures to mitigate over time a portion of the impact of exchange on net income and
earnings per share. Our Company conducts business in nearly 200 countries around the world, and we manage foreign currency exposures through the
portfolio effect of the basket of functional currencies in which we do business. 24 FORWARD-LOOKING STATEMENTS Certain written and oral
statements made by our Company and subsidiaries or with the approval of an authorized executive officer of our Company may constitute "forward-
looking statements" as defined under the Private Securities Litigation Reform Act of 1995, including statements made in this report and other filings with
the Securities and Exchange Commission. Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will" and similar
expressions identify forward-looking statements, which generally are not historical in nature. All statements which address operating performance,
events or developments that we expect or anticipate will occur in the future - including statements relating to volume growth, share of sales and earnings
per share growth and statements expressing general optimism about future operating results - are forward-looking statements. Forward-looking
statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and
our present expectations or projections. As and when made, management believes that these forward-looking statements are reasonable. However,
caution should be taken not to place undue reliance on any such forward-looking statements since such statements speak only as of the date when
made. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information,
future events or otherwise. The following are some of the factors that could cause our Company's actual results to differ materially from the expected
results described in or underlying our Company's forward-looking statements: - Foreign currency rate fluctuations, interest rate fluctuations and other
capital market conditions. Most of our exposures to capital markets, including foreign currency and interest rates, are managed on a consolidated basis,
which allows us to net certain exposures and, thus, take advantage of any natural offsets. We use derivative financial instruments to reduce our net
exposure to financial risks. There can be no assurance, however, that our financial risk management program will be successful in reducing capital
market exposures. - Changes in the nonalcoholic beverages business environment. These include, without limitation, changes in consumer preferences,
competitive product and pricing pressures and our ability to gain or maintain share of sales in the global market as a result of actions by competitors.
While we believe our opportunities for sustained, profitable growth are considerable, factors such as these could impact our earnings, share of sales and
volume growth. 25 FORWARD-LOOKING STATEMENTS (Continued) - Adverse weather conditions, which could reduce demand for Company
products. - Our ability to generate sufficient cash flows to support capital expansion plans, share repurchase programs and general operating activities. -
Changes in laws and regulations, including changes in accounting standards, taxation requirements (including tax rate changes, new tax laws and revised
tax law interpretations) and environmental laws in domestic or foreign jurisdictions. - The effectiveness of our advertising, marketing and promotional
programs. - Fluctuations in the cost and availability of raw materials and the ability to maintain favorable supplier arrangements and relationships. - Our
ability to achieve earnings forecasts, which are generated based on projected volumes and sales of many product types, some of which are more
profitable than others. There can be no assurance that we will achieve the projected level or mix of product sales. - Economic and political conditions,
especially in international markets, including civil unrest, governmental changes and restrictions on the ability to transfer capital across borders. - Our
ability to penetrate developing and emerging markets, which also depends on economic and political conditions, and how well we are able to acquire or
form strategic business alliances with local bottlers and make necessary infrastructure enhancements to production facilities, distribution networks, sales
equipment and technology. Moreover, the supply of products in developing markets must match the customers' demand for those products, and due to
product price and cultural differences, there can be no assurance of product acceptance in any particular market. - The uncertainties of litigation, as well
as other risks and uncertainties detailed from time to time in our Company's Securities and Exchange Commission filings. The foregoing list of important
factors is not exclusive. 26 Item 3. Quantitative and Qualitative Disclosures About Market Risk We have no material changes to the disclosure on this
matter made in our Annual Report on Form 10-K for the year ended December 31, 2001. 27 Part II. Other Information Item 4. Submission of Matters
to a Vote of Security Holders The Annual Meeting of Share Owners was held on Wednesday, April 17, 2002, in New York, New York, at which the
following matters were submitted to a vote of the share owners: (a) Votes regarding the election of four Directors for a term expiring in 2005 and two
Directors for a term expiring in 2004 were as follows: Term expiring in 2005 FOR WITHHELD -----
Cathleen P. Black 2,144,353,989 23,137,502 Warren E. Buffett 2,136,139,187 31,352,304 Douglas N. Daft 2,143,848,298 23,643,193 Susan B.
23,981,216 Robert L. Nardelli 2,143,750,945 23,740,546 Additional Directors, whose terms of office as Directors continued after the meeting, are as
follows: Term expiring in 2003 Term expiring in 2004 ------- Ronald W. Allen Herbert A. Allen Donald F.
McHenry James D. Robinson III Sam Nunn Peter V. Ueberroth Paul F. Oreffice James B. Williams (b) Votes regarding ratification of the appointment
of Ernst & Young LLP as independent auditors of the Company to serve for the fiscal year ending December 31, 2002 were as follows: BROKER
FOR AGAINST ABSTENTIONS NON-VOTES ------ 2,099,967,427 46,143,513 21,380,551 0 28
Submission of Matters to a Vote of Security Holders (Continued) (c) Votes on a proposal to approve the 2002 Stock Option Plan of The Coca-Cola
Company were as follows: BROKER FOR AGAINST ABSTENTIONS NON-VOTES ------
1,732,822,546 412,164,599 22,504,346 0 (d) Votes on a share-owner proposal that the Company report on beverage container recycling goals were
as follows: BROKER FOR AGAINST ABSTENTIONS NON-VOTES ------ 72,899,633
1,675,405,225 73,688,384 345,498,249 (e) Votes on a share-owner proposal regarding a global set of corporate standards were as follows:
BROKER FOR AGAINST ABSTENTIONS NON-VOTES ------91,197,861 1,640,771,997
90,024,055 345,497,578 29 Submission of Matters to a Vote of Security Holders (Continued) (f) Votes on a share-owner proposal regarding China
business principles were as follows: BROKER FOR AGAINST ABSTENTIONS NON-VOTES -----
76,713,525 1,645,291,483 100,026,208 345,460,275 (g) Votes on a share-owner proposal regarding stock options were as follows: BROKER
FOR AGAINST ABSTENTIONS NON-VOTES ------ 57,063,100 1,730,463,915 33,062,781
346,901,695 30 Part II. Other Information Item 6. Exhibits and Reports on Form 8-K (a) Exhibits: 2 - Control and Profit and Loss Transfer
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Agreement, dated November 21, 2001, between Coca-Cola GmbH and Coca-Cola Erfrischungsgetraenke AG. 4 - The Company agrees to furnish to the Securities and Exchange Commission, upon request, a copy of any instrument defining the rights of holders of long-term debt of the Company and all of its consolidated subsidiaries and unconsolidated subsidiaries for which financial statements are required to be filed with the Securities and Exchange Commission. 10.1 - 1999 Stock Option Plan of the Company, as amended and restated through February 20, 2002. 10.2 - 1989 Restricted Stock Award Plan, as amended and restated through March 1, 2002. 10.3 - Ninth Amendment to the Supplemental Benefit Plan of the Company, dated April 19, 2002. 10.4 - 2002 Stock Option Plan of the Company, adopted as of April 17, 2002. 12 - Computation of Ratios of Earnings to Fixed Charges. (b) Reports on Form 8-K: During the first quarter of 2002, the Company filed a report on Form 8-K dated March 7, 2002. Item 5. Other Events - The Company filed its audited Consolidated Financial Statements for the year ended December 31, 2001. The Company filed this Form 8-K so as to file with the Securities and Exchange Commission certain items to be incorporated by reference into its Registration Statement on Form S-3 (Registration Statement 333-59936). 31 SIGNATURE Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized. THE COCA-COLA COMPANY (REGISTRANT) Date: May 10, 2002 By: /s/ Connie D. McDaniel ------ Connie D. McDaniel Vice President and Controller (On behalf of the Registrant and as Chief Accounting Officer) 32 Exhibit Index Exhibit Number and Description (a) Exhibits 2 - Control and Profit and Loss Transfer Agreement, dated November 21, 2001, between Coca-Cola GmbH and Coca-Cola Erfrischungsgetraenke AG. 4 - The Company agrees to furnish to the Securities and Exchange Commission, upon request, a copy of any instrument defining the rights of holders of long-term debt of the Company and all of its consolidated subsidiaries and unconsolidated subsidiaries for which financial statements are required to be filed with the Securities and Exchange Commission. 10.1 - 1999 Stock Option Plan of the Company, as amended and restated through February 20, 2002. 10.2 - 1989 Restricted Stock Award Plan, as amended and restated through March 1, 2002. 10.3 - Ninth Amendment to the Supplemental Benefit Plan of the Company, dated April 19, 2002. 10.4 - 2002 Stock Option Plan of the Company, adopted as of April 17, 2002. 12 - Computation of Ratios of Earnings to Fixed Charges.