# CREDIT EDA - ASSIGNMENT

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#### Introduction

This assignment aims to give an idea of applying EDA in a real business scenario. In this assignment, apart from applying the EDA techniques we also develop a basic understanding of risk analytics in banking and financial services and understand how data is used to minimize the risk of losing money while lending to customers.

The loan providing companies find it hard to give loans to the people due to their insufficient or non-existent credit history. Because of that, some consumers use it to their advantage by becoming a defaulter. Suppose you work for a consumer finance company which specializes in lending various types of loans to urban customers. You have to use EDA to analyze the patterns present in the data. This will ensure that the applicants capable of repaying the loan are not rejected

### **Business Objective**

This case study aims to identify patterns which indicate if a client has difficulty paying their instalments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc.

This will ensure that the consumers capable of repaying the loan are not rejected. Identification of such applicants using EDA is the aim of this case study. In other words, the company wants to understand the driving factors (or driver variables) behind loan default, i.e. the variables which are strong indicators of default. The company can utilize this knowledge for its portfolio and risk assessment

#### **Data Cleaning Approach**

- Dropped columns with more than 40% missing values in both the data sets. For the remaining columns did missing value treatment. For ex. OCCUPATION\_TYPE column, though has 31% missing value it gives some useful insights. Imputing the missing values with mode will distort the data. So will leave it as it is.
- ✓ Apart from the missing values there are many columns with XNA and XAP (Not available and Unknown). We can treat those values with mean /median / mode or keep it as it is, if the percentage is higher.
- ✓ There were columns with negative values for days (Birth, Employment, ID Publish).

  Converted them into positive and also into years for better analysis.
- ✓ In CNT\_CHILDREN columns there were outliers /aberrations found Ex. 19 children for client in 20-30 age range. clients with more than 10 children are mostly from 30-50 age range.
- ✓ The people who are showed as employed for 365243 days (1000+ Years) are actually in Pensioner and Unemployed income category. These are outliers.

# Missing Value

### **Application Data**

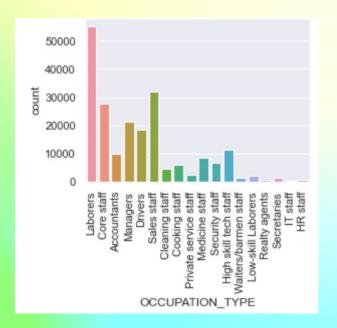
COMMONAREA_MEDI COMMONAREA_AVG COMMONAREA_AVG COMMONAREA_MODE NONLIVINGAPARTMENTS_MODE NONLIVINGAPARTMENTS_AVG NONLIVINGAPARTMENTS_MEDI FONDKAPREMONT_MODE LIVINGAPARTMENTS_MODE LIVINGAPARTMENTS_MODE LIVINGAPARTMENTS_MEDI FLOORSMIN_AVG FLOORSMIN_MODE FLOORSMIN_MODE FLOORSMIN_MEDI YEARS_BUILD_MEDI YEARS_BUILD_MODE YEARS_BUILD_AVG OWN_CAR_AGE LANDAREA_MEDI LANDAREA_MODE LANDAREA_MODE LANDAREA_AVG BASEMENTAREA_MODE EXT_SOURCE_1 NONLIVINGAREA_MODE NONLIVINGAREA_MEDI ELEVATORS_MEDI ELEVATORS_AVG ELEVATORS_A	69.87 69.87 69.87 69.43 69.43 69.43 68.39 68.35 68.35 67.85 67.85 66.50 66.50 66.50 65.99 59.38 59.38 59.38 59.38 59.38 59.38 59.38 59.38 59.38	WALLSMATERIAL_MODE APARTMENTS_MEDI APARTMENTS_AVG APARTMENTS_MODE ENTRANCES_MEDI ENTRANCES_AVG ENTRANCES_MODE LIVINGAREA_AVG LIVINGAREA_MODE LIVINGAREA_MODE LIVINGAREA_MEDI HOUSETYPE_MODE FLOORSMAX_MEDI FLOORSMAX_MEDI FLOORSMAX_AVG YEARS_BEGINEXPLUATATION_MODE YEARS_BEGINEXPLUATATION_MEDI YEARS_BEGINEXPLUATATION_AVG TOTALAREA_MODE EMERGENCYSTATE_MODE OCCUPATION_TYPE EXT_SOURCE_3 AMT_REQ_CREDIT_BUREAU_HOUR AMT_REQ_CREDIT_BUREAU_MEEK AMT_REQ_CREDIT_BUREAU_MON	50.84 50.75 50.75 50.75 50.35 50.35 50.35 50.19 50.19 50.19 50.19 50.19 49.76 49.76 49.76 49.76 49.76 49.76 49.76 49.76 49.78 48.78 48.78 48.27 47.40 31.35 19.83 13.50 13.50 13.50
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#### **Previous Data**

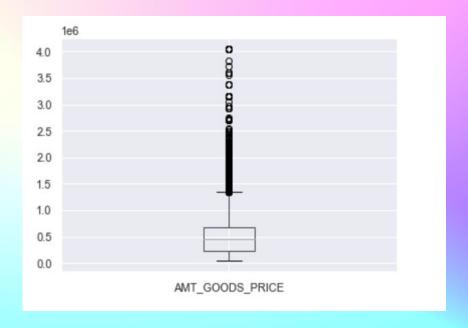
RATE_INTEREST_PRIVILEGED 99.64	
RATE_INTEREST_PRIMARY 99.64	
AMT_DOWN_PAYMENT 53.64	
RATE_DOWN_PAYMENT 53.64	
NAME_TYPE_SUITE 49.12	
NFLAG_INSURED_ON_APPROVAL 40.30	
DAYS_TERMINATION 40.30	
DAYS_LAST_DUE 40.30	
DAYS_LAST_DUE_1ST_VERSION 40.30	
DAYS_FIRST_DUE 40.30	
DAYS_FIRST_DRAWING 40.30	
AMT_GOODS_PRICE 23.08	
AMT_ANNUITY 22.29	
CNT_PAYMENT 22.29	
PRODUCT_COMBINATION 0.02	

#### MISSING VALUE TREATMENT

OCCUPATION\_TYPE is categorical variable so we replace null with mode and here mode is Laborers so I have filled null

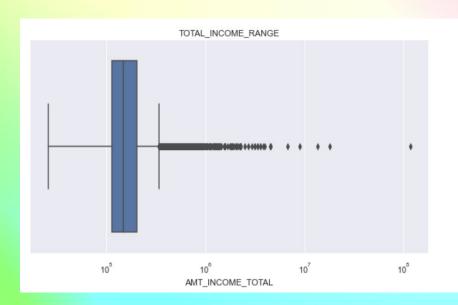


AMT\_GOODS\_PRICE is a continuous variable means numerical and there is many outliers in data set so we replaced with median not mean

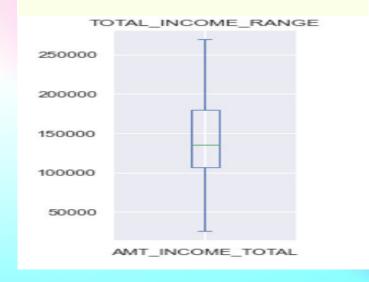


#### HANDLING OUTLIER

- In this graph we can see there are lot of outliers
- After checking the mean and median there was a very huge difference.
- Hence the missing values will be filled by median



- In this case the outlier have be treated by taking values which are less than 90 percentile.
- Similarly we can treated for other column as well



#### **METHODOLOGY**

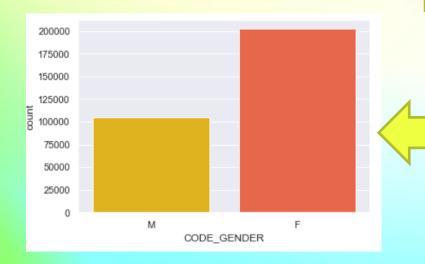
- Checked data imbalance in the Target variable, we found 11.4% imbalance data. Due to data imbalance separated the application data into 2 datasets, with Target 0 and with Target 1 and analyzed separately with the help of Pie chart and Count plots.
- Later merged Application Data set and Previous Application data sets on common column SK\_ID\_CURR. The difference in unique entries of SK\_ID in current and previous application shows that there are duplicate values, It means the client have multiple loans histories. In the merged dataset checked imbalance. It was similar.

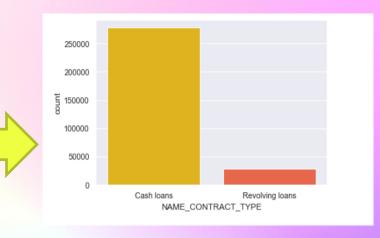


Imbalance belween client with payment difficulties and other data, Current application

#### **UNIVARIATE ANALYSIS**

Cash Loans are more as compare to Revolving Loans

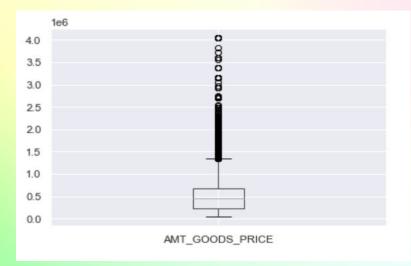




According to the data female is the most dominating gender as compare to male.

MALE POPULATION:- 100000 & FEMALE POPULATION:- 200000

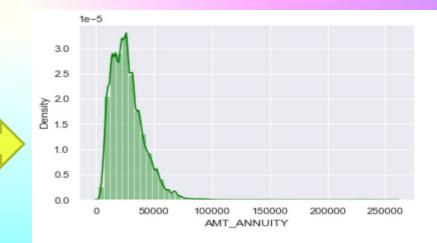
#### UNIVARIATE ANALYSIS NUMERICAL DATA



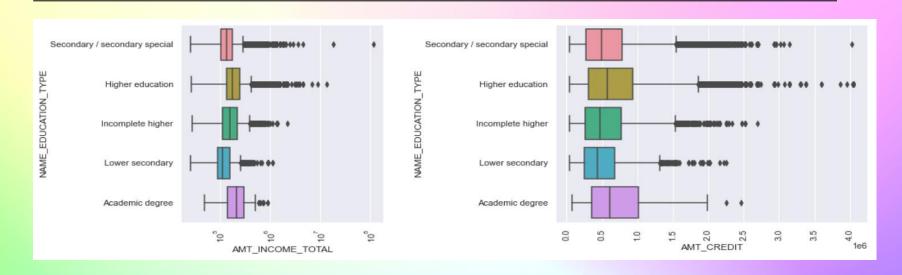
The AMT\_ANNUITY has a positive Skew of 1.58 and reaches the Maximum density between 0-5000

In AMT\_GOODS\_PRICE outliers are found which can be handled by taking median of the values

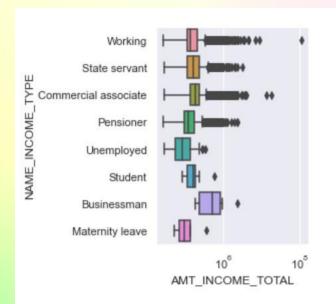


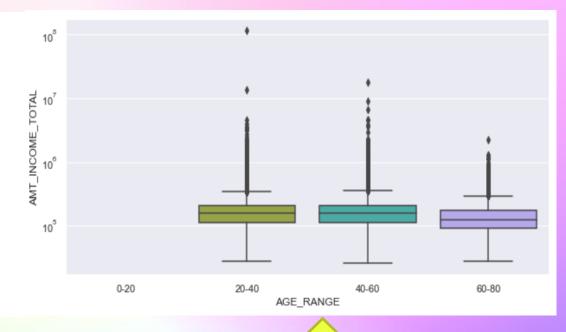


#### **BIVARIATE ANALYSIS**



NAME\_EDUCATION\_TYPE vs AMT\_INCOME\_TOTAL and AMT\_CREDIT
The AMT\_INCOME\_TOTAL is highest for Academic degree and AMT\_CREDIT is also
highest for Academic degree



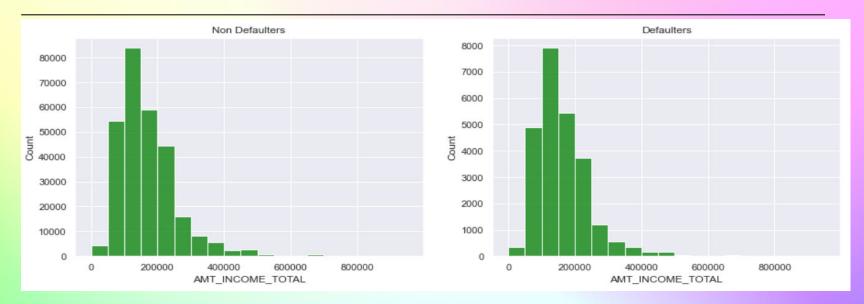




NAME\_INCOME\_TYPE vs NAME\_INCOME\_TOTAL
The AMT\_INCOME\_TOTAL is
Highest for business and least
For Unemployed

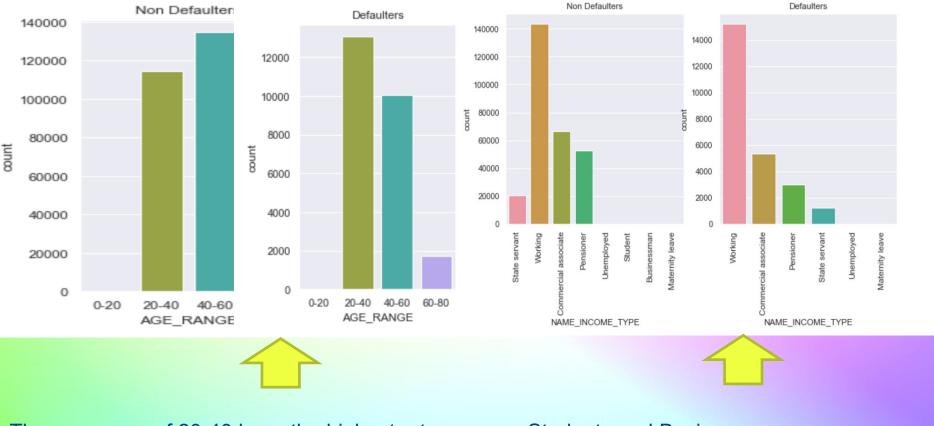
NAME\_INCOME\_TYPE vs AGE\_RANGE
The AMT\_INCOME\_TOTAL is approximately same for the AGE\_RANGE 20-40, 40-60

#### SEGMENTED ANALYSIS



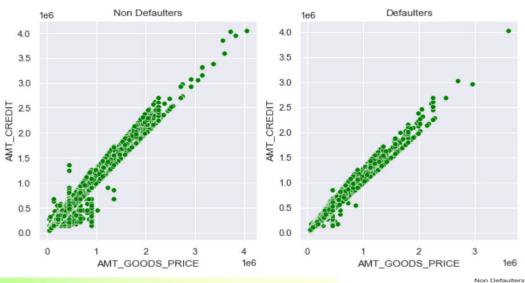
#### AMT\_INCOME\_TOTAL for Defaulters And Non-Defaulters.

- The both chart is similar.
- The Income is similar for both defaulters and Non- defaulters.
- The two Data income is maximum as 10000



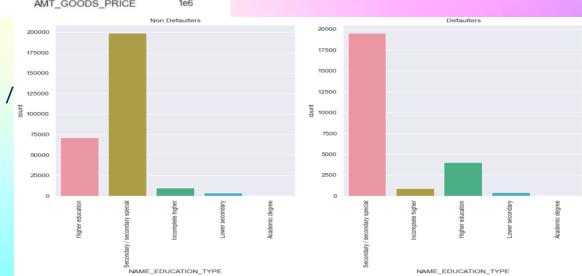
The age range of 20-40 have the highest rate of defaulters where as 40-60 have non defaulters

Students and Businessman are no payment default because they are no listed in defaulters category



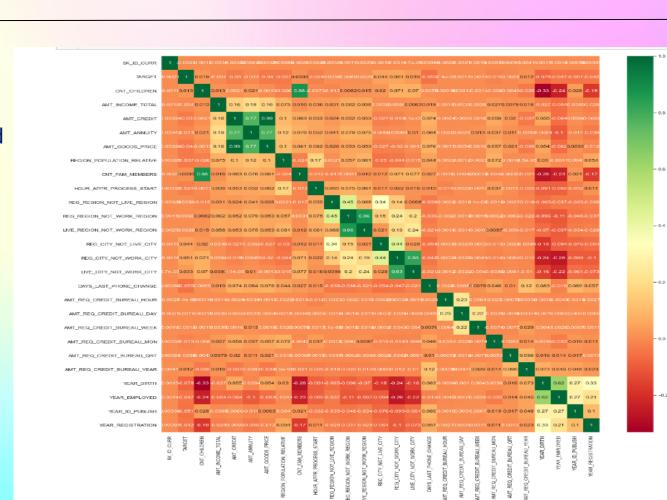
It is seen that the Goods Price Increases so the AMT\_C also

In the defaulter rate of secondary / secondary special is more in compare to others and Academic degree holders have less defaulters same as non defaulters.



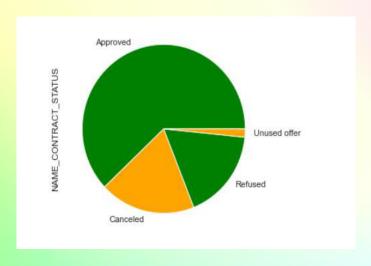
#### **MULTIVARIATE ANALYSIS**

There is a highly correlation between AMT\_CREDIT and AMT\_GOODS\_PRICE as the heat plot. CNT\_CHILDREN and CNT\_FARM\_MEMBERS have high correlation about 0.88



# ANALYSIS OF PREVIOUS DATA

#### PREVIOUS DATA



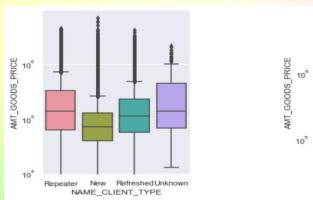
As per the previous data csv file the Target column is NAME\_CONTRACT\_STATUS.

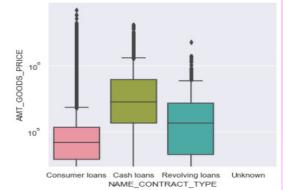
As per the pie chart The rate of APPROVAL is higher as compare to any other type of status.

#### **UNIVARIATE ANALYSIS**



#### **BIVARIATE ANALYSIS**

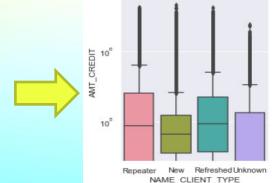


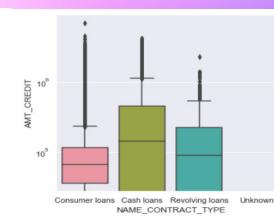


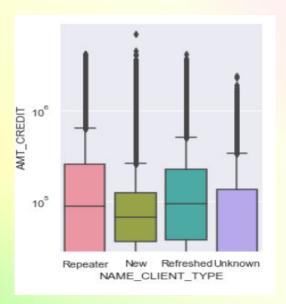
Repeaters have the highest AMT\_ GOODS\_PRICE and Cash loans are also more compare to other loans

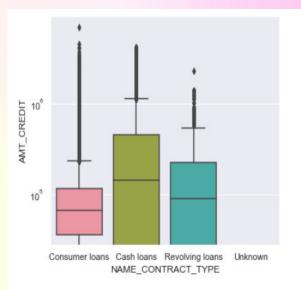


Repeaters and Cash loan have the highest value in comparison to AMT\_CREDIT

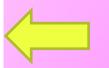






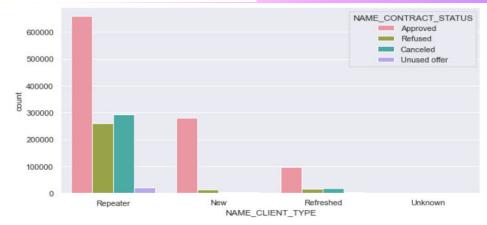


Repeaters and Cash loan have the highest value as compare to AMT\_CREDIT



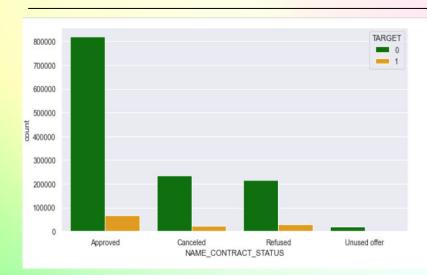
Repeater have high rate of APPROVAL then comes
New Clients when compared it with Repeaters.





# ANALYSIS OF MERGED DATA

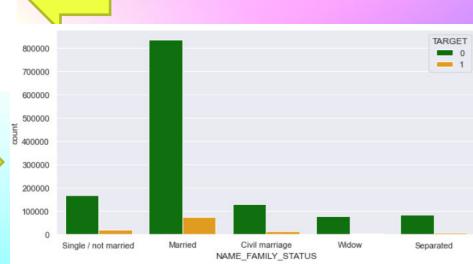
# MERGE DATA FRAME OF PREVIOUS AND CURRENT APPLICATION



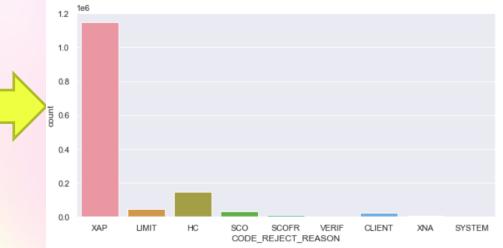
Married people are more likely to get Loan approved in compare to any other marital status of people.

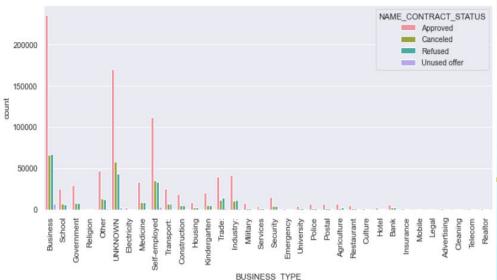


Here showing that Approved status is high of Non Defaulters

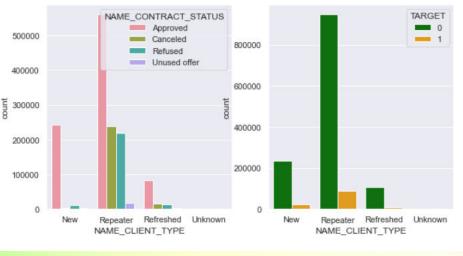


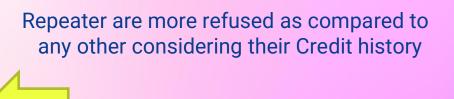
XAP or Unknown variable has the higher rejection rate.



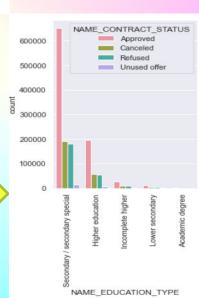


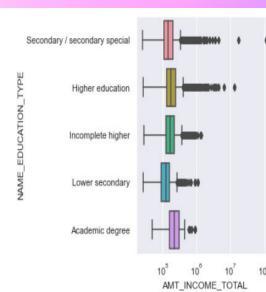
Business, Unknown and Self-Employed are the top 3 occupation where approval rate is more than any other occupation.



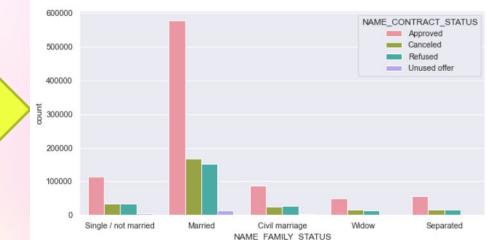


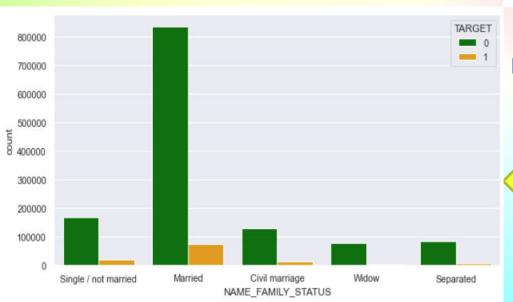
Secondary Education has the Highest Approval rate, although the Income of Academic degree holder are more in comparison Secondary education still the approval rate of Secondary Education is more than Academic Degree holders



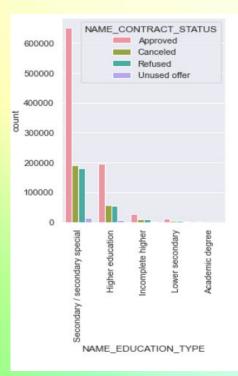


Married people are more likely to get Loan approved in comparison to any other marital status of people with respect to NAME\_CONTRACT\_STATUS

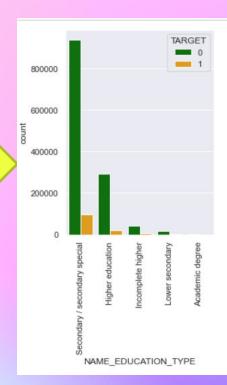


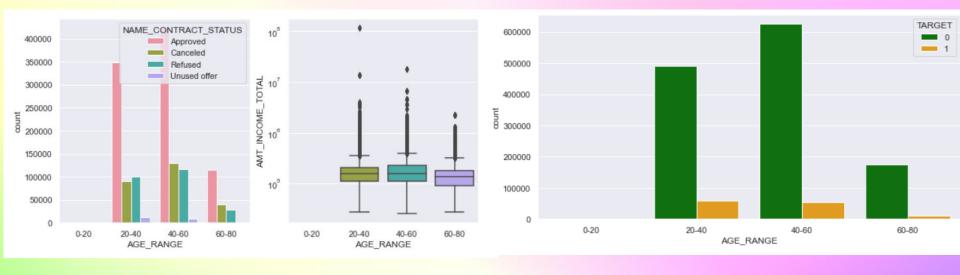


Married people are more likely to get Loan approved in compare to any other marital status of people with respect to TARGET.



According to the both graphs secondary Education type has he least number of defaulters and the highest number of approval rate, so as per Education background this will be best target audience





When analyzing the age range, it is noticed that there is not much of difference in the income of people of age range 20-40, 40-60, further more the approval rate of people with age range 40-60

## FINAL RECOMMENDATIONS:

- ✓ Target variable for Application dataset "TARGET"
- ✓ Target variable for Previous dataset "NAME\_CONTRACT\_STATUS"
- ✓ The rate of defaulters are less in the age range of 40-60 are good target audience.
- Laborers, Core and Sales Staff is the occupation type that has the loan approved and has the highest non defaulter rate.
- Married people are more likely to get loan approved as compared to any other Marital Status of the people so this is also a good target audience.
- Secondary Education has the Highest Approval rate, although the Income of Academic degree holder are more in comparison Secondary education still the approval rate is more than Academic Degree holders..

# **THANK YOU**