6. Which month has the highest number of bookings?

| Row Labels | Count |
|------------|-------|
| August | 13877 |
| July | 12661 |
| May | 11791 |
| October | 11160 |
| April | 11089 |
| June | 10939 |
| September | 10508 |
| March | 9794 |
| February | 8068 |
| November | 6794 |
| December | 6780 |
| January | 5929 |



7. Which month has the highest cancellation rate?

| Month | Count |
|-----------|-------|
| August | 5239 |
| July | 4742 |
| May | 4677 |
| June | 4535 |
| April | 4524 |
| October | 4246 |
| September | 4116 |
| March | 3149 |
| February | 2696 |
| December | 2371 |
| November | 2122 |
| January | 1807 |



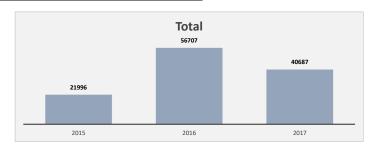
8. How do Lead Time and ADR vary across months

| Month | ADR | | Lead Time |
|-----------|-----|--------|-----------|
| January | \$ | 70.36 | 45 |
| February | \$ | 73.58 | 48 |
| March | \$ | 80.68 | 70 |
| April | \$ | 100.38 | 95 |
| May | \$ | 108.70 | 118 |
| June | \$ | 116.67 | 128 |
| July | \$ | 126.79 | 136 |
| August | \$ | 140.11 | 121 |
| September | \$ | 105.05 | 137 |
| October | \$ | 87.91 | 123 |
| November | \$ | 73.79 | 77 |
| December | \$ | 81.08 | 74 |



9.Did the number of bookings increase or decrease annualy?

| Year | Count | |
|------|-------|-------|
| 2015 | | 21996 |
| 2016 | | 56707 |
| 2017 | | 40687 |



10.Do resort and city hotels show different seasonal patterns?

| Count of hotel | Column Labels | | |
|----------------|---------------|--------------|--|
| Month | City Hotel | Resort Hotel | |
| January | 3736 | 2193 | |
| February | 4965 | 3103 | |
| March | 6458 | 3336 | |
| April | 7480 | 3609 | |
| May | 8232 | 3559 | |
| June | 7894 | 3045 | |
| July | 8088 | 4573 | |
| August | 8983 | 4894 | |
| September | 7400 | 3108 | |
| October | 7605 | 3555 | |
| November | 4357 | 2437 | |
| December | 4132 | 2648 | |

