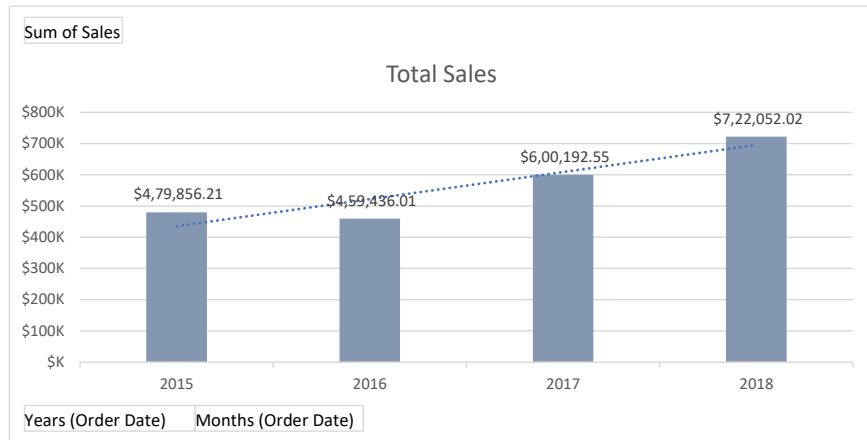


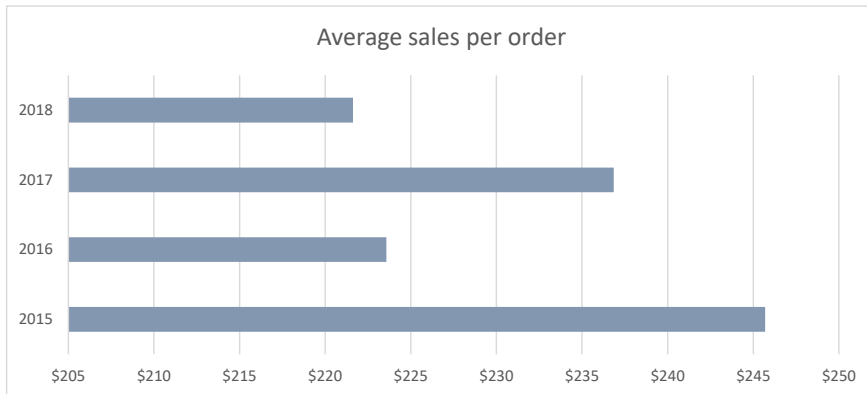
## 1. What is the total sales across all records?

Year	Sum of Sales
2015	\$ 4,79,856.21
2016	\$ 4,59,436.01
2017	\$ 6,00,192.55
2018	\$ 7,22,052.02
<b>Grand Total</b>	<b>\$ 22,61,536.78</b>



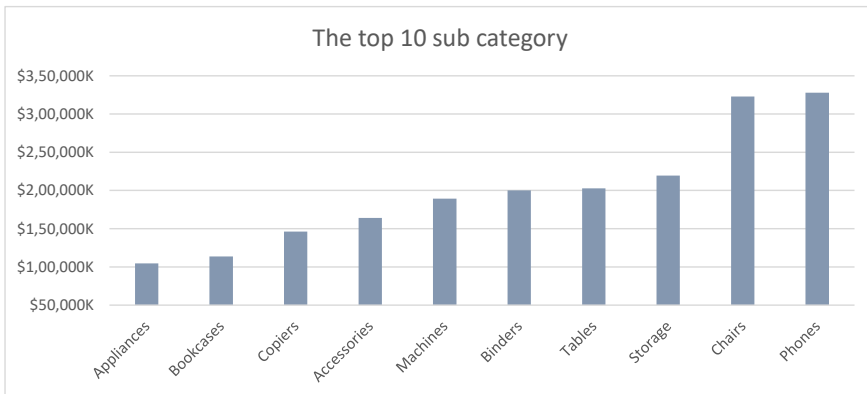
## 2. What is the average sales per order?

Year	Average of Sales
2015	\$ 245.70
2016	\$ 223.57
2017	\$ 236.86
2018	\$ 221.62
<b>Grand Total</b>	<b>\$ 230.77</b>



## 3. What are the top 10 sub category by total sales?

Sub-Category	Sum of Sales
Appliances	\$ 1,04,618.40
Bookcases	\$ 1,13,813.20
Copiers	\$ 1,46,248.09
Accessories	\$ 1,64,186.70
Machines	\$ 1,89,238.63
Binders	\$ 2,00,028.79
Tables	\$ 2,02,810.63
Storage	\$ 2,19,343.39
Chairs	\$ 3,22,822.73
Phones	\$ 3,27,782.45
<b>Grand Total</b>	<b>\$ 19,90,893.01</b>



## 4. Which categories generate the most sales?

Category	Sum of Sales
Office Supplie	\$ 7,05,422.33
Furniture	\$ 7,28,658.58
Technology	\$ 8,27,455.87
<b>Grand Total</b>	<b>\$ 22,61,536.78</b>

