

Utkarsh Jain

Product Manager

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📅 8th March 1995 🔗 [linkedin.com/in/utkarsh-jain-31b507b8](https://www.linkedin.com/in/utkarsh-jain-31b507b8)

PROFESSIONAL EXPERIENCE

Kognics Inc. (Aruna SaaS Pvt Ltd), Product Manager

August 2023 – present

- Led the alignment of product requirement meetings, distilling 50+ customer requirements into 20 actionable user stories; this initiative resulted in a smoother development cycle and improved time-to-market by 15%.
- Oversaw extensive testing for iOS and Android using JIRA, enhancing app dependability and reducing bug reports.
- Collected insights from over 200 consumers during user testing sessions, iterating on features and raising user satisfaction by 25%.
- Collaborated with designers in Figma and Miro to develop wireframes that improved UI consistency and streamlined the user journey.
- Presented weekly product updates to senior leadership, driving customer engagement and aligning with strategic goals.
- Proficient in Agile methodologies with hands-on experience in backlog prioritization, sprint planning, and iterative development.

Veesys Infosolutions Pvt Ltd, Business Analyst July 2022 – June 2023

- Implemented data-driven enhancements that boosted customer satisfaction scores by 25%, contributing to a 40% increase in sales revenue.
- Leveraged SQL and BI tools to analyze data and identify areas for improvement, supporting decision-making and process optimization.
- Collaborated with cross-functional teams to design scalable solutions, ensuring effective stakeholder communication and departmental alignment.
- Assisted with test planning, supported UAT, and verified that solutions met business requirements before deployment.

SKILLS

Stakeholder Management

Problem Solving

Wireframes and Mockups

Agile Methodology

Client Relations

Writing technical specs & requirements

TOOLS

Figma and Miro

JIRA

Tableau

SQL

Microsoft Excel

PROJECTS

CRM Software (0 to 1 Product Development)

LMS Software (New features added)

CERTIFICATES

- JIRA Product Management

INTERESTS

Travelling, Cricket, Exercise

- Actively participated in Agile rituals, tracking progress to ensure timely delivery of project goals and adherence to deadlines.

HDFC Bank Ltd, Sales Officer

March 2021 – June 2022

**Universal e-Solutions Pvt Ltd,
Sales and Marketing Executive**

June 2019 – December 2020

EDUCATION

B.Tech, Jaipur National University

2014 – 2018 | Jaipur, India

DECLARATION

I hereby declare that the above information is correct and upto my knowledge and I will solely be responsible for any discrepancy found



Utkarsh Jain

AWARDS

Best Sales Contributor of the Month