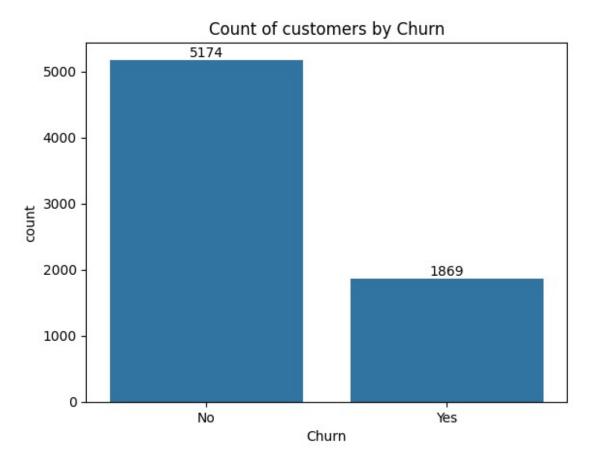
```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
df = pd.read csv('Customer Churn.csv')
df.info()
df.head()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#
                        Non-Null Count
     Column
                                        Dtype
- - -
 0
     customerID
                        7043 non-null
                                        object
 1
     gender
                        7043 non-null
                                        object
 2
     SeniorCitizen
                        7043 non-null
                                        int64
 3
                        7043 non-null
     Partner
                                        object
 4
                        7043 non-null
     Dependents
                                        object
 5
     tenure
                        7043 non-null
                                        int64
 6
     PhoneService
                        7043 non-null
                                        object
 7
     MultipleLines
                        7043 non-null
                                        object
 8
     InternetService
                        7043 non-null
                                        object
 9
     OnlineSecurity
                        7043 non-null
                                        object
 10
     OnlineBackup
                        7043 non-null
                                        object
 11
     DeviceProtection
                        7043 non-null
                                        object
 12
    TechSupport
                        7043 non-null
                                        object
 13
     StreamingTV
                        7043 non-null
                                        object
 14 StreamingMovies
                        7043 non-null
                                        object
                                        object
 15
    Contract
                        7043 non-null
 16 PaperlessBilling
                        7043 non-null
                                        object
 17
     PaymentMethod
                        7043 non-null
                                        object
 18
     MonthlyCharges
                        7043 non-null
                                        float64
 19
     TotalCharges
                        7043 non-null
                                        object
 20
     Churn
                        7043 non-null
                                        object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
                        SeniorCitizen Partner Dependents
   customerID gender
PhoneService \
0
   7590-VHVEG Female
                                           Yes
                                                       No
                                                                1
No
   5575-GNVDE
                                            No
                                                       No
                                                                34
1
                 Male
Yes
2
                                            No
                                                       No
                                                                2
   3668-QPYBK
                 Male
Yes
3
   7795-CF0CW
                 Male
                                    0
                                            No
                                                       No
                                                                45
No
                                                                2
4 9237-HQITU
               Female
                                            No
                                                       No
Yes
```

```
MultipleLines InternetService OnlineSecurity ...
DeviceProtection \
0 No phone service
                                  DSL
                                                   No
No
1
                  No
                                  DSL
                                                  Yes
Yes
                                  DSL
2
                  No
                                                  Yes
                                                      . . .
No
   No phone service
                                  DSL
                                                  Yes
Yes
4
                         Fiber optic
                  No
                                                   No
                                                     . . . .
No
  TechSupport StreamingTV StreamingMovies
                                                    Contract
PaperlessBilling \
           No
                        No
                                             Month-to-month
0
                                         No
Yes
1
           No
                        No
                                         No
                                                    One year
No
2
           No
                        No
                                         No
                                             Month-to-month
Yes
3
          Yes
                        No
                                         No
                                                    One year
No
                                             Month-to-month
4
           No
                        No
                                         No
Yes
                PaymentMethod MonthlyCharges
                                               TotalCharges Churn
0
            Electronic check
                                        29.85
                                                       29.85
1
                                        56.95
                 Mailed check
                                                      1889.5
                                                                 No
2
                 Mailed check
                                        53.85
                                                      108.15
                                                               Yes
3
   Bank transfer (automatic)
                                        42.30
                                                     1840.75
                                                                No
4
            Electronic check
                                        70.70
                                                      151.65
                                                               Yes
[5 rows x 21 columns]
df = pd.read csv('Customer Churn.csv')
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     customerID
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                                         object
                                         object
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1
     gender
                                         int64
 2
     SeniorCitizen
                        7043 non-null
 3
                        7043 non-null
     Partner
                                         object
 4
     Dependents
                        7043 non-null
                                         object
```

```
5
                        7043 non-null
                                        int64
     tenure
     PhoneService
                        7043 non-null
 6
                                        object
 7
     MultipleLines
                        7043 non-null
                                        object
 8
     InternetService
                        7043 non-null
                                        object
 9
     OnlineSecurity
                        7043 non-null
                                        object
                        7043 non-null
 10
     OnlineBackup
                                        object
     DeviceProtection
 11
                        7043 non-null
                                        object
 12
     TechSupport
                        7043 non-null
                                        object
 13
     StreamingTV
                        7043 non-null
                                        object
 14 StreamingMovies
                        7043 non-null
                                        object
    Contract
 15
                        7043 non-null
                                        object
 16 PaperlessBilling
                        7043 non-null
                                        object
 17
     PaymentMethod
                        7043 non-null
                                        object
 18 MonthlyCharges
                        7043 non-null
                                        float64
19
    TotalCharges
                        7043 non-null
                                        object
 20
                        7043 non-null
     Churn
                                        object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
   customerID
              gender
                        SeniorCitizen Partner Dependents tenure
PhoneService \
  7590-VHVEG Female
                                          Yes
                                                       No
                                                                1
No
1
   5575 - GNVDE
                 Male
                                            No
                                                       No
                                                               34
Yes
                                                                2
2 3668-QPYBK
                 Male
                                    0
                                            No
                                                       No
Yes
3
                                                               45
   7795-CF0CW
                 Male
                                            No
                                                       No
No
                                                                2
4 9237-HQITU
               Female
                                           No
                                                       No
Yes
      MultipleLines InternetService OnlineSecurity ...
DeviceProtection \
                                 DSL
0 No phone service
                                                  No
No
                 No
                                 DSL
                                                 Yes
1
Yes
2
                 No
                                 DSL
                                                 Yes
                                                    . . .
No
3 No phone service
                                 DSL
                                                 Yes
                                                     . . .
Yes
                         Fiber optic
4
                 No
                                                  No
No
  TechSupport StreamingTV StreamingMovies
                                                   Contract
PaperlessBilling
0
                                             Month-to-month
           No
                        No
                                        No
Yes
                        No
                                                   One year
1
           No
                                        No
```

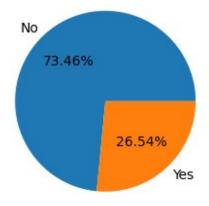
```
No
                                             Month-to-month
2
           No
                        No
                                         No
Yes
3
          Yes
                        No
                                                   One year
                                         No
No
4
           No
                        No
                                             Month-to-month
                                         No
Yes
               PaymentMethod MonthlyCharges
                                               TotalCharges Churn
0
            Electronic check
                                        29.85
                                                       29.85
                                                                No
1
                Mailed check
                                        56.95
                                                      1889.5
                                                                No
2
                                        53.85
                Mailed check
                                                      108.15
                                                               Yes
3
   Bank transfer (automatic)
                                        42.30
                                                     1840.75
                                                                No
            Electronic check
                                        70.70
                                                      151.65
                                                               Yes
[5 rows x 21 columns]
df["TotalCharges"]=df["TotalCharges"].replace(" ","0") # initially
putting 0 in quotes as its in integer
df["TotalCharges"]=df["TotalCharges"].astype("float") # changing the
datatype of this
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
                        Non-Null Count
     Column
                                         Dtype
 0
     customerID
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     gender
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 2
                        7043 non-null
     SeniorCitizen
                                         int64
 3
                        7043 non-null
     Partner
                                         object
4
     Dependents
                        7043 non-null
                                         object
 5
     tenure
                        7043 non-null
                                         int64
 6
     PhoneService
                        7043 non-null
                                         object
 7
     MultipleLines
                        7043 non-null
                                         object
 8
                        7043 non-null
     InternetService
                                         object
 9
     OnlineSecurity
                        7043 non-null
                                         object
 10
     OnlineBackup
                        7043 non-null
                                         object
 11
     DeviceProtection
                        7043 non-null
                                         object
 12
    TechSupport
                        7043 non-null
                                         object
 13
     StreamingTV
                        7043 non-null
                                         object
 14
     StreamingMovies
                        7043 non-null
                                         object
 15
     Contract
                        7043 non-null
                                         object
 16
     PaperlessBilling
                        7043 non-null
                                         object
 17
     PaymentMethod
                        7043 non-null
                                         object
 18
     MonthlyCharges
                        7043 non-null
                                         float64
 19
     TotalCharges
                        7043 non-null
                                         float64
 20
     Churn
                        7043 non-null
                                         object
```

```
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
df.isnull().sum().sum() # you can do 2 sum of find all the values null
in the df in one go
0
df.describe()
       SeniorCitizen
                           tenure MonthlyCharges
                                                   TotalCharges
count
         7043.000000 7043.000000
                                      7043.000000
                                                    7043.000000
            0.162147
                        32.371149
                                        64.761692
                                                    2279.734304
mean
                        24.559481
std
            0.368612
                                        30.090047
                                                    2266.794470
            0.000000
                         0.000000
                                        18.250000
                                                       0.000000
min
                         9.000000
                                        35.500000
                                                     398.550000
25%
            0.000000
50%
            0.000000
                        29.000000
                                        70.350000
                                                    1394.550000
75%
                        55.000000
                                        89.850000
                                                    3786,600000
            0.000000
            1.000000
                        72.000000
                                       118.750000
                                                    8684.800000
max
df.duplicated().sum() # so 0 rows are duplicated
# but not always just do this on the basis of the entire row we need
to check for some customer id or something
df["customerID"].duplicated().sum # as maybe same customer id in diff
rows but diff details so that is still incorrect data
0
# converted 0 and 1 value of the senior citizen to yes and no to make
it easier to understand
def conv(value):
    if value==1:
        return "Yes"
    else:
        return "No"
df["SeniorCitizen"] = df["SeniorCitizen"].apply(conv)
ax = sns.countplot(x='Churn',data=df)
ax.bar label(ax.containers[0]) # to get the number on top of the bar
ax.set title("Count of customers by Churn")
plt.show()
```



```
plt.figure(figsize=(3,4))
gb=df.groupby("Churn").agg({"Churn":"count"})
# gb
plt.pie(gb['Churn'], labels = gb.index, autopct="%1.2f%%")
plt.title("Percentage of Churned Customers", fontsize=10)
plt.show()
```

## Percentage of Churned Customers



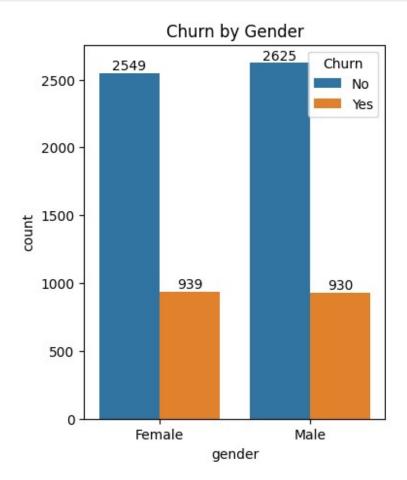
```
# from the given plot we can say that 25.54% of our customers have
churned out
# not lets explore the reason behind it

plt.figure(figsize=(4,5))
ax=sns.countplot(x = df['gender'],data=df, hue = "Churn")

# ax.bar_label(ax.containers[0]) # to get the number on top of the

# Add bar labels for all containers (groups of bars)
for container in ax.containers:
    ax.bar_label(container) # Add labels to each bar group

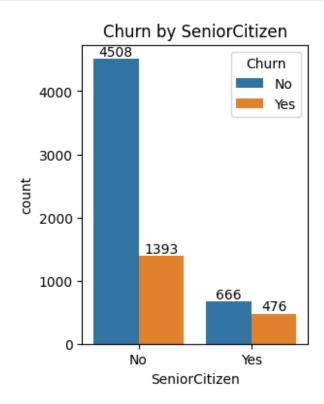
plt.title("Churn by Gender")
plt.show()
```



```
plt.figure(figsize=(3,4))
ax=sns.countplot(x = df['SeniorCitizen'],data=df, hue = "Churn")
ax.set_xticks([0, 1]) # Explicitly set tick positions we dont need it
but to be safe as seniorcitizen column is already 0 or 1
ax.set_xticklabels(["No", "Yes"])
```

```
# # Add bar labels for all containers (groups of bars)
for container in ax.containers:
    ax.bar_label(container) # Add labels to each bar group

plt.title("Churn by SeniorCitizen")
plt.show()
```

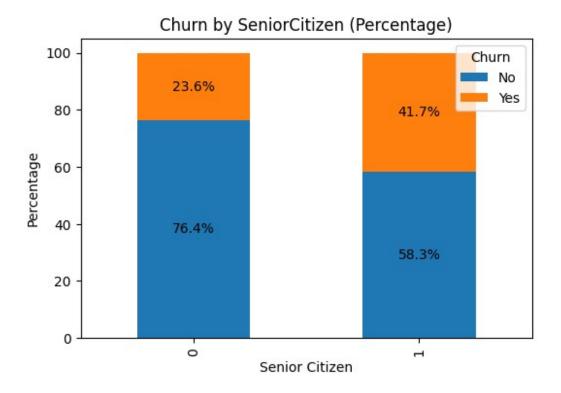


```
grouped = df.groupby(['SeniorCitizen', 'Churn']).size().unstack()
grouped = grouped.div(grouped.sum(axis=1), axis=0) * 100 # Calculate
percentages

# Plot stacked bar chart
ax = grouped.plot(kind='bar', stacked=True, figsize=(6, 4))

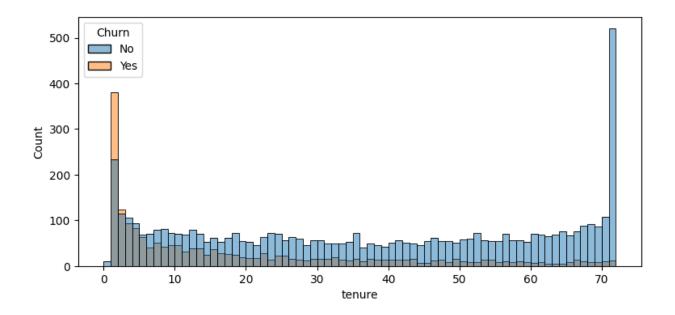
# Add percentage labels
for container in ax.containers:
    ax.bar_label(container, fmt='%.1f%%', label_type='center') # Add
percentage labels

# Customize the plot
plt.title("Churn by SeniorCitizen (Percentage)")
plt.xlabel("Senior Citizen")
plt.ylabel("Percentage")
plt.legend(title="Churn", loc="upper right")
plt.show()
```



# comparatively a greater percentage of people in the senior citizen
category have churned out

plt.figure(figsize=(9,4))
sns.histplot(x="tenure" , data = df, bins=72, hue="Churn") # we did 72
bins as might look clearer as 72 people tenure we have
plt.show()

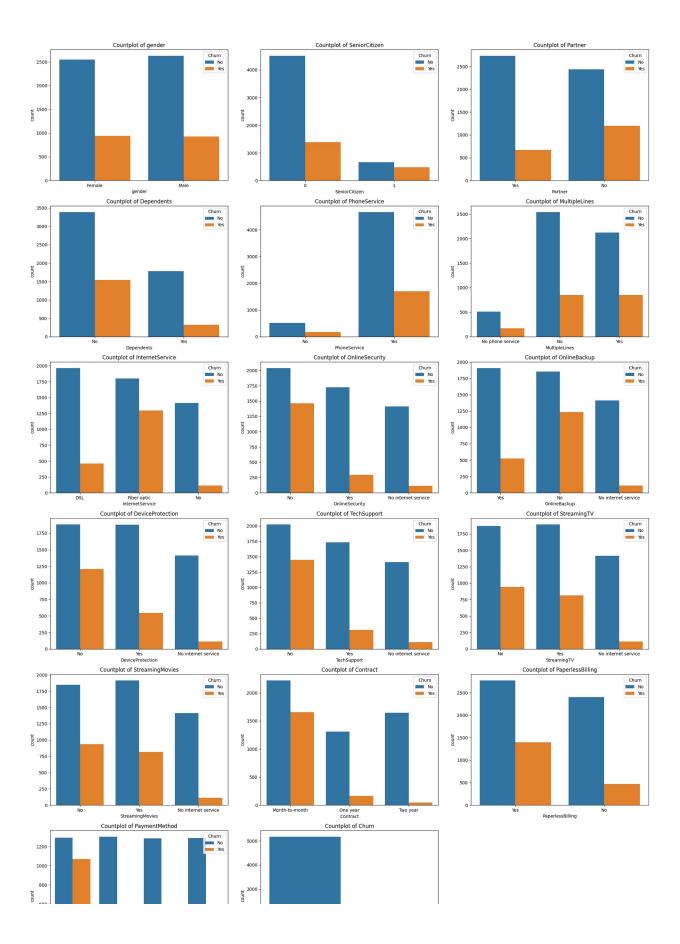


```
# people who have used our servies for a long time have stayed and
people who have used our services for 1 or 2 months churned

plt.figure(figsize=(4,4))
ax = sns.countplot(x="Contract",data=df, hue="Churn")
ax.bar_label(ax.containers[0])
plt.title("Count of Customers by Contract")
plt.show()
```

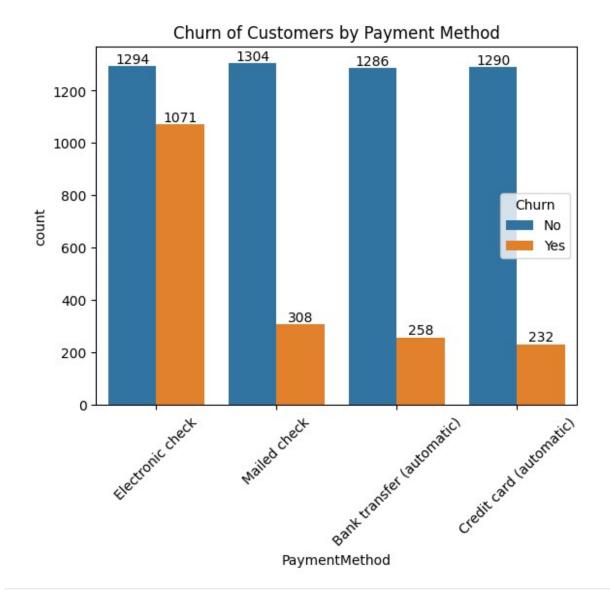


```
'OnlineSecurity', 'OnlineBackup',
'DeviceProtection',
                   'TechSupport', 'StreamingTV', 'StreamingMovies',
                   'Contract', 'PaperlessBilling', 'PaymentMethod',
'Churn'l
# Create a grid of subplots
num cols = 3 # Number of columns in the subplot grid
num rows = (len(columns to plot) + num cols - 1) // num cols #
Calculate rows needed
fig, axes = plt.subplots(num rows, num cols, figsize=(20, 5 *
num rows))
axes = axes.flatten() # Flatten the 2D array of axes for easy
iteration
# Loop through columns and plot countplots
for i, column in enumerate(columns to plot):
    sns.countplot(x=df[column], ax=axes[i], hue = df["Churn"]) #
Create countplot in the ith subplot
    axes[i].set title(f'Countplot of {column}') # Set title for the
subplot
    # axes[i].tick params(axis='x', rotation=45) # Rotate x-axis
labels for readability
# Hide any empty subplots
for j in range(i + 1, len(axes)):
    fig.delaxes(axes[j])
plt.tight layout() # Adjust layout to prevent overlap
plt.show()
```



The visualizations present count plots showing customer churn (Yes or No) across various service features such as PhoneService, MultipleLines, InternetService, and OnlineSecurity. The majority of customers who do not churn tend to have services like PhoneService, InternetService (particularly DSL), and OnlineSecurity enabled. For services like OnlineBackup, TechSupport, and StreamingTV, churn rates are noticeably higher when these services are not used or are unavailable. The charts emphasize the relationship between service usage and customer churn.

```
ax = sns.countplot( x ="PaymentMethod", data=df, hue = "Churn")
ax.bar_label(ax.containers[0])
ax.bar_label(ax.containers[1])
plt.xticks(rotation=45)
plt.title("Churn of Customers by Payment Method")
plt.show()
```



# Customer is likely to churn when he is using electronic check as a payment method