

# Utku Turunç

## Personal Information

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**Date of birth:** 19.02.1993  
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## Profile

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**Senior Full Stack Software Engineer** with 8 years of experience, using **Node.js, TypeScript, Express.js, Python Next.js, React**, and **PostgreSQL** to consistently deliver high-quality solutions. Has results-oriented entrepreneurial mindset, exploring innovative approaches to drive success. Demonstrates proactive leadership, efficiently coordinating resources for timely and efficient project completion.

## Achievements

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- Doubled the customers served while reducing the number call center agents by 50%, resulting in a 4x increase in efficiency. Gave a talk on the success of this project.
- Designed and implemented a warehouse printing system, yielding significant annual cost savings in six-figures.
- Implemented growth technologies to drive business growth, resulting in a substantial increase in revenue.

## Work Experience

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01/2023 – present  
Berlin, Germany

### **Freelance Software Engineer** **OxOptimal**

- **Developed and implemented big data pipelines**, successfully integrating data from multiple blockchains to establish a targeted advertisement platform.

01/2023 – present  
Berlin, Germany

### **Freelance Software Engineer** **The Gut Feeling**

- Utilized React Native and Next.js to **design and develop a mobile app** as the sole engineer.

02/2023 – 10/2023  
Berlin, Germany

### **Senior Software Engineer & Consultant** **TaxFix**

- Contributed as the sole software engineer of the interim growth team, as a part of my LIT initiative. Provided assistance in setting up the in-house growth team.
- Established and implemented growth technologies to optimize performance and drive business growth, **resulting in a substantial increase in revenue**.
- Executed A/B tests to evaluate the effectiveness of different strategies.

08/2022 – 10/2023  
Berlin, Germany

### **Co-Founder & Lead Software Engineer** **LIT**

- Co-founded LIT, an on-demand product growth team specializing in supporting SaaS companies in **executing product growth strategies**.

## Work Experience

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04/2022 – 02/2023  
Berlin, Germany

### **Entrepreneur** **Entrepreneur First & Self Employed**

- Participated in the Entrepreneur First BE9 cohort.
- **Conducted thorough customer discovery, market research, and business development activities to identify market opportunities and drive company growth.**
- Successfully designed and developed an MVP utilizing Next.js technology.

05/2021 – 04/2022  
Berlin, Germany

### **Lead Software Engineer** **\_blaenk**

- Developed a highly customized e-commerce application utilizing React Native.
- **Designed and implemented a real-time analytics platform** by leveraging in-store camera technology.

02/2019 – 04/2021  
Berlin, Germany

### **Software Engineer** **Zalando SE**

- Designed and implemented a high-performance microservices-oriented warehouse barcode printing system, **yielding significant annual cost savings in the six-figure range**, primarily attributed to enhanced reliability and reduced licensing expenses.
- Utilized Scala and Kotlin to develop logistics applications.

08/2018 – 01/2019  
Berlin, Germany

### **Software Engineer** **McMakler**

- Contributed to the **design and development of the in-house CRM system** as a backend engineer.

07/2016 – 07/2018  
İstanbul, Turkey

### **Software Engineer** **Valensas**

- Effectively managed communications between customer product and engineering teams for AI/Chatbot projects.
- Contributed to the design and development of microservices for a **banking application that is being used by millions of customers.**
- **Successfully doubled the supported customer count while reducing the number call center agents by 50%, resulting in a 4x increase in efficiency** for a Turkish e-commerce giant.

01/2013 – present  
Remote

### **Senior Full Stack Software Engineer** **Freelance**

- Successfully established and supervised Kubernetes clusters for three clients.
- Designed and developed a range of applications, including a directory of blogs, a truck route planning app, a motorcycle tour reservation app, a college book sharing app, a donation system for a non-profit, a chat-based party game, an online real-time fitness app, and a meeting recorder and transcriber project.

## Education

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08/2011 – 07/2016  
İstanbul, Turkey

### **Electrical and Electronics Engineering | Bachelor** **Boğaziçi University**

10/2017

## Applications of Chatbots and Artificial Intelligence Turkey Artificial Intelligence Initiative

Contributed as a speaker, discussing application of Artificial Intelligence in Chatbot projects at industry events.

### Skills

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#### - LANGUAGES

English  
**FULL**

German  
**LIMITED**

#### - PROGRAMMING

Node.js

Typescript

Python

Kotlin/Java

#### - TECHNOLOGIES

Backend

Frontend

React

React Native

Next.js

Express.js

HTML & CSS

GraphQL

#### - DATABASE

PostgreSQL & MySQL

MongoDB

Big Query

Redis

#### - DEVOPS

Kubernetes

Docker

AWS

Google Cloud

### ★ Strengths

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Independence

Open minded

Confident

Technical expertise

Problem-solving skills

Leadership abilities

Team collaboration

Analytical thinking

Innovation capabilities