

Uyanga Turmunkh

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RESEARCH INTERESTS

risk and ambiguity, cooperation, communication, beliefs

CURRENT POSITIONS

Associate Professor

September 2022 – present

[Department of Economics and Quantitative Methods](#)

IÉSEG School of Management, Lille, France

Faculty Member

January 2020 – present

[iRisk Research Center on Risk and Uncertainty](#)

IÉSEG School of Management, Lille, France

Faculty Member

September 2018 – present

[Lille Économie Management \(LEM\)](#)

LEM-CNRS (9221), Lille, France

PAST POSITIONS

Assistant Professor

September 2018 – August 2022

[Department of Economics and Quantitative Methods](#)

IÉSEG School of Management, Lille, France

Research Fellow

September 2016 – August 2018

[Erb Institute for Sustainable Enterprise](#)

University of Michigan, Ann Arbor, USA

EDUCATION

Ph.D. Economics

2010 – 2016

[Erasmus University Rotterdam](#), Rotterdam, Netherlands

- Advisor: [Peter P. Wakker](#), Co-advisor: [Martijn J. van den Assem](#)
- Thesis: “Ambiguity in Social Dilemmas” (Defense: January 5, 2017)

Diploma Economics

2005 – 2010

[University of Mannheim](#), Mannheim, Germany

B.A. Economics (major), International Relations (minor)

2000 – 2004

[Franklin and Marshall College](#), Lancaster, USA

PUBLICATIONS

[“The limits of behavioral nudges to increase youth turnout: Experimental evidence from two French elections”](#)

Journal of Economic Behavior & Organization, 2025 (with Rustam Romaniuc, Andrea Guido, Pierre Baudry, Cécile Bazart, Loïc Berger et al.)

[“Nudging student participation in online evaluations of teaching: Evidence from a field experiment”](#)

European Economic Review, 2022 (with Susanne Neckermann, Dennie van Dolder, and Tong V. Wang)

[“Social and Strategic Ambiguity versus Betrayal Aversion”](#)

Games & Economic Behavior, Vol. 123: pp. 272 – 287, 2020 (with Chen Li and Peter P. Wakker)

[“Malleable Lies: Communication and Cooperation in a High Stakes TV Game Show”](#)

Management Science, Vol. 65(10): pp. 4795 – 4812, 2019 (with Martijn J. van den Assem and Dennie van Dolder)

[“Trust as a Decision under Ambiguity”](#)

Experimental Economics, Vol. 22(1): pp. 51 – 75, 2019 (with Chen Li and Peter P. Wakker)

WORKING PAPERS

[“Ambiguity Attitudes and Willingness to Pay for Climate Mitigation”](#)

Working paper (with Ilke Aydogan, Nahed Eddai, and James Tremewan)

[“Beliefs About EU 2030 Climate Commitments Across Public, Expert, and Policy Audiences”](#)

Working paper (with Loïc Berger, Thibault Richard, Johannes Emmerling, Thomas Epper, Nahed Eddai et al.)

[“Climate Policy Feasibility across Europe Relies on the Conditional Middle”](#)

Working paper (with Keith E. Smith, Zan Mlakar, Alessio Levis, Mary Sanford, Lea Stapper et al.)

GRANTS & AWARDS

as Principal Investigator / Recipient:

ANR JCJC ENDURA “Environmental Decisions under Risk and Ambiguity” (French National Research Agency, France), 2021 – 2024, EUR: 218,000

Recurrent Research Grant (LEM-CNRS 9221, France), 2019, 2021, EUR: 4,300

Scholarship of the Heinrich-Boell-Foundation for Academic Excellence (Heinrich-Boell-Foundation, Germany), 2019 – 2020, EUR: 30,000

as Team Member:

Horizon Europe CAPABLE “Climate Policy Acceptability Economic Framework” (European Climate, Infrastructure and Environment Executive Agency (CINEA), EU), Consortium Grant, Coordinator: Euro-Mediterranean Center on Climate Change (CMCC, Italy), 2023 – 2025, EUR: 2,999,428

STaRS CLAM “Climate Ambiguity” (Region Hauts-de-France, France), PI: Ilke Aydogan, 2021 – 2023, EUR: 120,000

I-SITE ULNE IBEBACC “Identifying Behavioral Barriers to Tackling Climate Change: Myopia, Uncertainty, or Collective Action?” (Region Hauts-de-France, France), PI: Thomas Epper, 2021 – 2023, EUR: 95,000

PRESENTATIONS IN CONFERENCES & SEMINARS

- 2025 Florence Workshop on Behavioural and Experimental Economics 2025, Florence
- 2024 What Works Climate Solutions Summit 2024, Berlin
- 2023 ASFEE 2023, Montpellier
European Decision Sciences Day 2023, Lisbon
- 2022 Behavioural and Experimental Economics Seminar, CEE-M UMR, Montpellier
CREM & Economics Department Seminar, University of Rennes 1, Rennes
INFORMS 2022, Indianapolis
Symposium on Markets and Sustainability (SMS 2022), Amsterdam
Foundations of Utility and Risk (FUR 2022), Ghent
iRisk Workshop on Risk and Uncertainty, Lille
- 2021 6th Economics Summer School and Conference of Ulaanbaatar, Ulaanbaatar
- 2019 Economics Department Seminar, Ghent
Decision: Theory, Experiments, and Applications Workshop (D-TEA 2019), Paris
- 2018 Cooperation: Interdisciplinary Methods Workshop, Lille
- 2016 SABE / IAREP Conference 2016, Wageningen
- 2015 Behavioural Lab Meeting at the University of Michigan, Ann Arbor
ESA European Meeting 2015, Heidelberg
14th TIBER Symposium at Tilburg University, Tilburg
- 2014 Foundations of Utility and Risk (FUR 2014), Rotterdam
Learning, Bounded Rationality, and Decisions Workshop at Technion - Israel Institute of Technology, Haifa

TEACHING

Current Courses

Behavioural Economics & Managerial Decisions (since 2025, PGE Master 2nd year)
Environmental Problems & Human Behaviour (since 2022, Master in Management & Sustainability)
Applied Economics (since 2023, Bachelor in International Business)

Past Courses

IESEG School of Management: Judgment & Decision-Making (2020 – 2023, PGE Master 1st year), Introduction to Econometrics (2019 – 2021, PGE Bachelor 2nd year), Macroeconomics: Indicators and Policies (2018 – 2019, PGE Bachelor 1st year), Advanced Microeconomics (2018, PGE Bachelor 2nd year), Research Methodology (2018, PGE Master 1st year), Advanced Econometrics (2019 – 2020, PGE Bachelor 3d year)
Erasmus University Rotterdam: Statistics (2013 – 2014, TA, Bachelor in Econometrics), Mathematics 2 (2013 – 2014, TA, Bachelor in Economics)

SEMINAR ORGANISATION & SERVICES

WORKSHOP ORGANIZATION	<i>iRisk Workshop & Research Retreat</i> (July, 2025; at IESEG School of Management) <i>Economics and Psychology of Climate Policy</i> (November, 2023; at IESEG School of Management) <i>Cooperation: Interdisciplinary Methods</i> (October, 2018; at IESEG School of Management)
SEMINAR SERIES ORGANISATION	Economics & Quantitative Methods Department Seminar Series at IESEG School of Management (2019 – 2020) Erb Institute Colloquium Series at the University of Michigan (2017 – 2018)
REFEREE	<i>American Economic Review</i> , <i>Management Science</i> , <i>Games and Economics Behavior</i> , <i>Journal of Economic Behavior & Organization</i> , <i>Theory & Decision</i> , <i>Social Influence</i> , <i>Oxford Bulletin of Economics & Statistics</i> , <i>Journal of Behavioral & Experimental Economics</i>