

Uyanga Turmunkh

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RESEARCH INTERESTS

judgment and decision-making, risk and ambiguity, environmental problems and human behaviour, cooperation, communication, gender

CURRENT POSITIONS

Associate Professor September 2022 – present
[Department of Economics and Quantitative Methods](#)
IÉSEG School of Management, Lille, France

Faculty Member January 2020 – present
[iRisk Research Center on Risk and Uncertainty](#)
IÉSEG School of Management, Lille, France

Faculty Member September 2018 – present
[Lille Économie Management \(LEM\)](#)
LEM-CNRS (9221), Lille, France

PAST POSITIONS

Assistant Professor September 2018 – August 2022
[Department of Economics and Quantitative Methods](#)
IÉSEG School of Management, Lille, France

Research Fellow September 2016 – August 2018
[Erb Institute for Sustainable Enterprise](#)
University of Michigan, Ann Arbor, USA

EDUCATION

Ph.D. Economics 2010 – 2016
[Erasmus University Rotterdam](#), Rotterdam, Netherlands
• Advisor: [Peter P. Wakker](#), Co-advisor: [Martijn J. van den Assem](#)
• Thesis: “Ambiguity in Social Dilemmas” (Defense: January 5, 2017)

Diploma Economics 2005 – 2010
[University of Mannheim](#), Mannheim, Germany

B.A. Economics (major), International Relations (minor) 2000 – 2004
[Franklin and Marshall College](#), Lancaster, USA

PUBLICATIONS

“Nudging student participation in online evaluations of teaching: Evidence from a field experiment”
European Economic Review, 2022 (with Susanne Neckermann, Dennie van Dolder, and Tong V. Wang)

“Social and Strategic Ambiguity versus Betrayal Aversion”
Games & Economic Behavior, Vol. 123: pp. 272 – 287, 2020 (with Chen Li and Peter P. Wakker)

“Malleable Lies: Communication and Cooperation in a High Stakes TV Game Show”
Management Science, Vol. 65(10): pp. 4795 – 4812, 2019 (with Martijn J. van den Assem and Dennie van Dolder)

“Trust as a Decision under Ambiguity”
Experimental Economics, Vol. 22(1): pp. 51 – 75, 2019 (with Chen Li and Peter P. Wakker)

CURRENT PROJECTS

“The Limits of Behavioral Nudges to Increase Youth Turnout: Experimental Evidence from Two French Elections”
Revise and Resubmit at *Journal of Economic Behavior and Organization* (with Romaniuc et al.)

“Ambiguity Attitudes in Climate Context and Willingness to Pay to Reduce CO2 Emissions”
Working paper (with Ilke Aydogan, Nahed Eddai, and James Tremewan)

“Estimating Loss Aversion with Endogenous Reference Points”
Manuscript in preparation for submission (with Huiyun Ding, Deniz Erdemlioglu, and Stefano Nasini)

“Method for Estimating Beliefs and Belief Updating using Survey Data”
Manuscript in preparation for submission (with Loic Berger, Thomas Epper, Stefano Nasini, Nahed Eddai, Johannes Emmerling, Silvia Pianta, and Mary Sanford)

“Systematic Review of Literature on Determinants of Climate Policy Support”
Manuscript in preparation for submission (with Pianta et al.)

“Ambiguity in Voting”
(with Ilke Aydogan, Yu Gao, and Ning Liu)

“Social Cognition of Cooperative Behaviour”
(with Martijn J. van den Assem and Dennie van Dolder)

“Climate Risk and Corporate Climate Action”

“Outsourcing Persuasion for Climate Mitigation”
(with Thomas Epper, Stefan Penczynski, and James Tremewan)

GRANTS & AWARDS

as Principal Investigator / Recipient:

ANR JCJC ENDURA “Environmental Decisions under Risk and Ambiguity” (French National Research Agency, France), 2021 – 2024, EUR: 218,000

Recurrent Research Grant (LEM-CNRS 9221, France), 2019, 2021, EUR: 4,300

Scholarship of the Heinrich-Boell-Foundation for Academic Excellence (Heinrich-Boell-Foundation, Germany), 2019 – 2020, EUR: 30,000

as Team Member:

Horizon Europe CAPABLE “Climate Policy Acceptability Economic Framework” (European Climate, Infrastructure and Environment Executive Agency (CINEA), EU), Consortium Grant, Coordinator: Euro-Mediterranean Center on Climate Change (CMCC, Italy), 2023 – 2025, EUR: 2,999,428

STaRS CLAM “Climate Ambiguity” (Region Hauts-de-France, France), PI: Ilke Aydogan, 2021 – 2023, EUR: 120,000

I-SITE ULNE IBEBACC “Identifying Behavioral Barriers to Tackling Climate Change: Myopia, Uncertainty, or Collective Action?” (Region Hauts-de-France, France), PI: Thomas Epper, 2021 – 2023, EUR: 95,000

PRESENTATIONS IN CONFERENCES & SEMINARS

2024 What Works Climate Solutions Summit 2024, Berlin

2023 ASFEE 2023, Montpellier

European Decision Sciences Day 2023, Lisbon

2022 Behavioural and Experimental Economics Seminar, CEE-M UMR, Montpellier

CREM & Economics Department Seminar, University of Rennes 1, Rennes

INFORMS 2022, Indianapolis

Symposium on Markets and Sustainability (SMS 2022), Amsterdam

Foundations of Utility and Risk (FUR 2022), Ghent

iRisk Workshop on Risk and Uncertainty, Lille

2021 6th Economics Summer School and Conference of Ulaanbaatar, Ulaanbaatar

2019 Economics Department Seminar, Ghent

Decision: Theory, Experiments, and Applications Workshop (D-TEA 2019), Paris

2018 Cooperation: Interdisciplinary Methods Workshop, Lille

2016 SABE / IAREP Conference 2016, Wageningen

2015 Behavioural Lab Meeting at the University of Michigan, Ann Arbor

ESA European Meeting 2015, Heidelberg

14th TIBER Symposium at Tilburg University, Tilburg

2014 Foundations of Utility and Risk (FUR 2014), Rotterdam

Learning, Bounded Rationality, and Decisions Workshop at Technion - Israel Institute of Technology, Haifa

TEACHING

Current Courses

Judgment & Decision-Making (since 2020, Master in International Business & Managerial Economics)
Environmental Problems & Human Behaviour (2022, Master in Management & Sustainability)
Applied Economics (since 2023, Bachelor in International Business)

Past Courses

IESEG School of Management: Introduction to Econometrics (2019 – 2021, PGE Bachelor 2nd year),
Macroeconomics: Indicators and Policies (2018 – 2019, PGE Bachelor 1st year), Advanced Microeconomics (2018, PGE Bachelor 2nd year), Research Methodology (2018, Master in International Business Economics), Advanced Econometrics (2019 – 2020, PGE Bachelor 3d year)
Erasmus University Rotterdam: Statistics (2013 – 2014, TA, Bachelor in Econometrics), Mathematics 2 (2013 – 2014, TA, Bachelor in Economics)

SEMINAR ORGANISATION & SERVICES

SEMINAR SERIES ORGANISATION	Economics & Quantitative Methods Department Seminar Series at IESEG School of Management (2019 – 2020) Erb Institute Colloquium Series at the University of Michigan (2017 – 2018)
WORKSHOP ORGANIZATION	<i>Economics and Psychology of Climate Policy</i> (November, 2023; at IESEG School of Management) <i>Cooperation: Interdisciplinary Methods</i> (October, 2018; at IESEG School of Management)
REFEREE	<i>Management Science, Games and Economics Behavior, Journal of Economic Behavior & Organization, Theory & Decision, Social Influence, Oxford Bulletin of Economics & Statistics, Journal of Behavioral & Experimental Economics</i>