Goal Setting & Self Evaluation

If It's To Be,
It's Up To Me!

• 90 % of Successful people set goals.

90% of people who feel
 they have failed did not set
 goals.

Opportunity is missed by most people because it is dressed in overalls and looks like work.

~ Thomas Edison

Setting Goals

- Allows you to choose where you want to go in life.
- Gives you a long-term vision and short-term motivation.
- Focuses your acquisition of knowledge
- Helps you to organize your resources
- Helps you to measure success along the way



Advantages of Setting Goals

- Achieve more
- Improve performance
- Increase motivation to achieve
- Increase pride and satisfaction in achievements
- Improve self-confidence
- Plan to eliminate attitudes that hold you back and cause unhappiness

People who use goal setting effectively...

- Suffer less from stress and anxiety
- Concentrate better
- Show more self confidence
- Perform better
- Are happier and more satisfied

"How to" on setting goals

- What do you want to achieve in your lifetime?
- There are many categories of goals
 - Personal (family, health)
 - Education
 - Career
 - *Etc..*





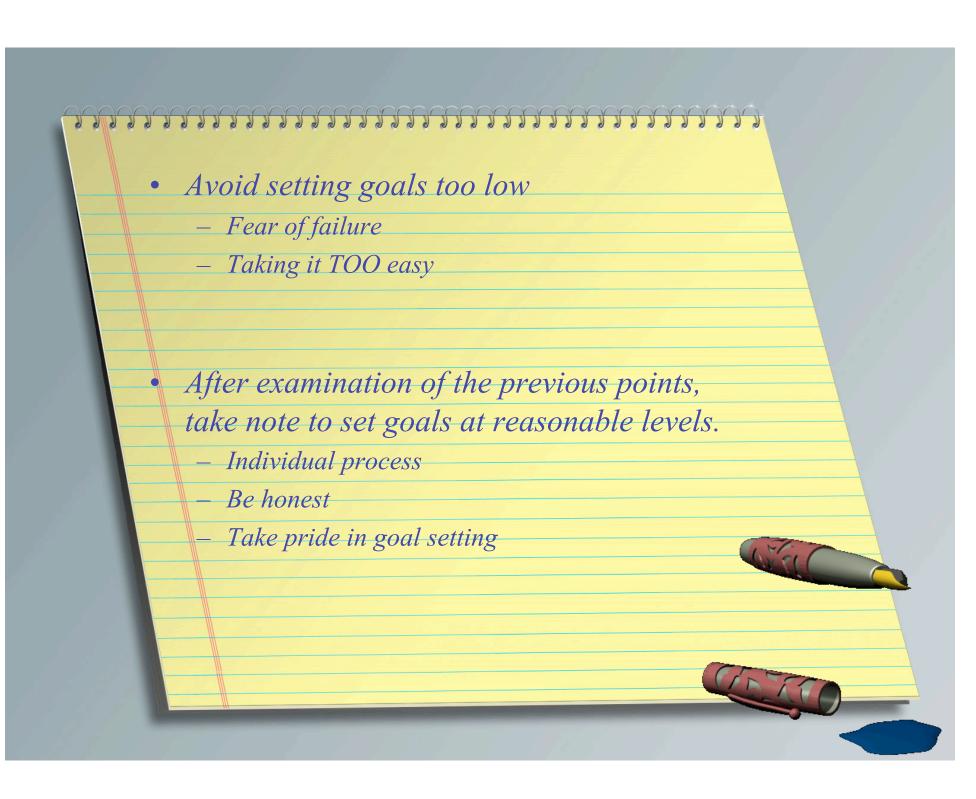
Setting Effective Goals

- Express goals positively
- Be precise
- Set priorities don't be overwhelmed by too many goals
- Write your goals down
- Keep goals you are working towards immediately, small and achievable

Some Goal Setting Principles

- Set Performance, not Outcome Goals
 - Set goals over which you have as much control as possible
 - Goals based on outcomes are extremely
 vulnerable to failure because of things beyond
 your control
- Base goals on personal performance or skills or knowledge to be acquired
 - (in a race, set a performance time, not the outcome of a win—you have control over only your own performance)

- Set specific, measurable goals.
 - If you achieve all conditions, then you realize confidence and comfort in the achievement
 - If you consistently fail to achieve the goal,
 reassess and adjust it; analyze the reason for failure and take appropriate action to correct.
- Set Realistic Goals
 - Avoid setting goals based on
 - Other people
 - Insufficient information
 - Always expecting perfect performance
 - Lack of respect for self
 - Take time for yourself to avoid burnout



If you aren't making any mistakes, it's a sure sign you're playing it too safe.

~ John Maxwell

Assessment

- Feedback: Failure
 - Where you have failed to reach a goal, ensure that you learn the lessons of the failure
 - · Did you try hard enough
 - Were technique, skills or knowledge faulty and need to be enhanced
 - Was the goal you set unrealistic
 - Etc...
 - Use this info to adjust the goal—then it becomes a positive learning experience
 - Trying something, even if it does not work often opens doors that would otherwise have remained closed

Assessment

- Feedback: Success
 - If goal was easily achieved, make next goals harder
 - If goal took a dispiriting length of time to achieve, make next goals a little easier
 - If you learned something that would lead you to change goals still outstanding, do so
 - If while achieving the goal you noticed a deficit in your skills, set goals to fix this

Summary of Goal Setting

- Goal Setting is an important method of
 - Deciding what is important for you to achieve in your life
 - Separating what is important for you from what is irrelevant
 - Motivating yourself to achievement
 - Building your self-confidence based on measured achievement of goals
 - Phrasing them positively
 - Defining them precisely
 - Prioritizing multiple goals
 - Writing them down
 - Keeping them manageable
 - Defining performance, not outcome





If you do not already set
goals, or if you have not yet
focused on your life goals,
now is a great time to start!

Goal Setting

- Take 5 10 minutes to quickly brainstorm on a separate piece of paper, goals that you have for yourself.
- Write them all down, no matter how unlikely
- Prioritize them
- Take the first 5 and rewrite them into specific, realistic, measurable, performance-oriented goals.

Self Evaluation

- What are your weaknesses as you reflect on the goals that you have set for yourself?
- How will you address these weaknesses as you strive to achieve your goals?
- Where is your network of support?

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- What are your personal strengths as you reflect on your goals?
- How will you remain motivated and focused?
- How will you know when you have achieved a goal?

Most look up
and admire the stars.
A champion climbs a mountain
and grabs one.

~ Unknown

