



SunPower Cell and Interconnection Tab Purchase Process for Solar Car Teams

SunPower's Specialty Product Group is launching an initiative to support Solar Car Teams and University Projects in the use SunPower cells. To aid the teams, the Specialty Product Group is reducing prime cell pricing equally for all University teams and expanding outreach efforts.

At the time of this writing, SunPower provides discounts on all cell bins, and access to the highest power bin, in exchange for logo placement, as detailed in Attachment C. Step by Step Process:

1. Complete the order template below. Once cell type and quantity is confirmed, SunPower will generate a Purchase Order Agreement, which includes, Attachment A (Schedule of Delivery and Payments), Attachment B (Solar Cells Purchase Terms and Conditions), and Attachment C (Logo Use and Marketing Terms and Conditions).
2. Solar Team signs and returns to SunPower. SunPower will provide a countersigned copy in parallel to next step.
3. Solar Team wires payment to SunPower.
4. Upon receipt of payment, SunPower ships cells. Cells may be shipped directly to panel integrators upon request.

This process typically takes two to three weeks; but, buffer is always recommended, as unexpected delays have occurred in the past.

Good luck in your races and please send pictures!

3-Jan-2017



Solar Team Order Template

Team name:

Primary point of contact:

Phone and email:

Purchasing entity:

Bill to address:

Billing contact person:

Billing phone and email:

VAT (if located in EU):

Delivery Address:

Delivery Phone:

Requested Cells:

Please insert quantity in green fields shown below in the table.

Cells come in packs of 150 and tabs in boxes of 1200.

Nominal cell area is 153.328 cm²

Pricing is indicative, non-binding, and does not include shipping.

Please contact SunPower to confirm latest pricing.

Quantity	Cell Gen	Bin	Aesthetic Quality	Typical Power (W)	Typical Efficiency	Special Offer (\$/cell)	Regular Price (\$/cell)
	E	Me1	Highest	3.72	24.3%	\$11.23	Not avail
	E	Le1	Highest	3.63	23.7%	\$6.38	\$6.62
	E	Ke1	Highest	3.54	23.1%	\$5.13	\$5.81
	C	Kp	Highest	3.48	22.7%	\$3.21	\$3.57
	C	Jp	Highest	3.44	22.4%	\$3.15	\$3.48
	C	Hp	Highest	3.41	22.3%	\$2.52	\$3.31
	Tabs					\$0.07/tab	\$0.10/tab