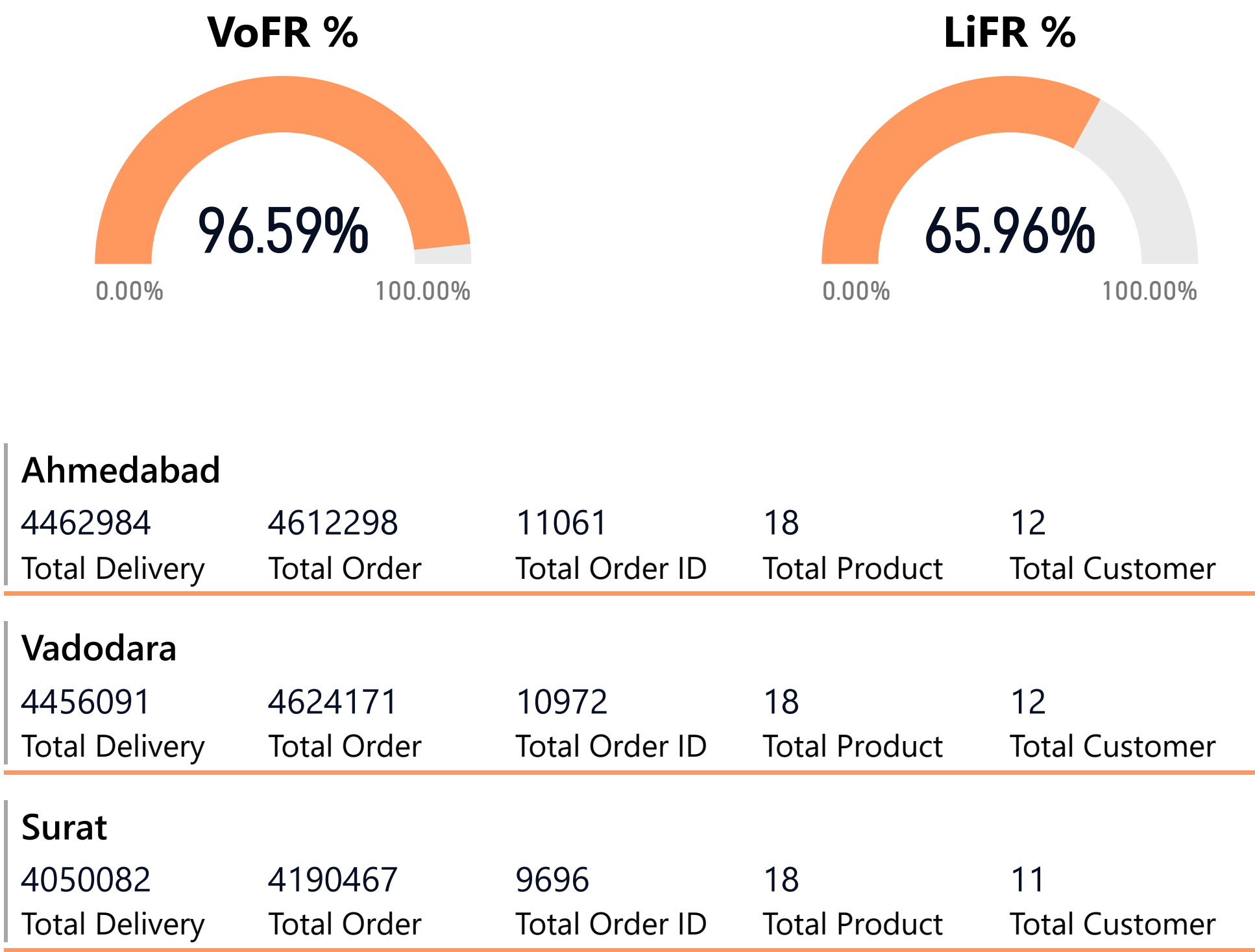


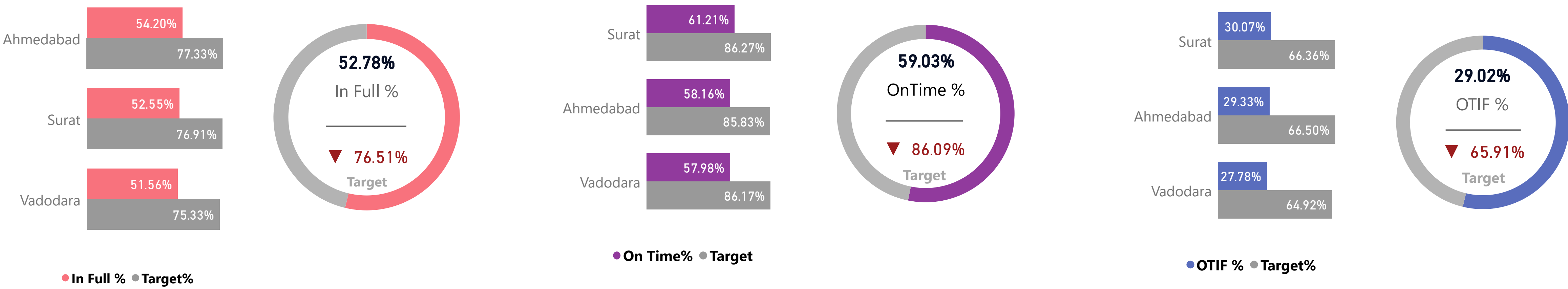
I. Overview



Customer Name	OTIF %	OnTime %	In Full %	LiFR %	VoFR %
Propel Mart	40.92%	73.64%	59.74%	75.62%	97.70%
Atlas Stores	39.55%	71.81%	59.78%	75.48%	97.58%
Viveks Stores	39.44%	70.61%	60.07%	75.06%	97.57%
Expert Mart	39.11%	72.54%	59.81%	75.48%	97.44%
Logic Stores	38.78%	70.82%	60.14%	74.39%	97.45%
Chiptec Stores	38.73%	71.62%	60.35%	75.61%	97.58%
Expression Stores	38.39%	69.92%	60.83%	75.28%	97.54%
Rel Fresh	38.18%	72.32%	58.69%	74.54%	97.43%
Vijay Stores	28.28%	72.45%	44.98%	59.23%	95.87%
Sorefoz Mart	25.89%	72.67%	39.19%	53.40%	95.33%
Info Stores	25.52%	70.94%	41.16%	53.05%	95.24%
Elite Mart	24.37%	72.45%	37.94%	52.74%	95.29%
Lotus Mart	16.34%	28.11%	53.35%	60.08%	96.01%
Acclaimed Stores	15.47%	29.43%	52.36%	58.93%	95.85%
Coolblue	13.75%	29.13%	44.73%	51.53%	95.08%
Total	29.02%	59.03%	52.78%	65.96%	96.59%

NOTE : In general, the lowest delivery performance is experienced by Coolblue followed by Acclaimed Stores and Lotus Mart. To avoid churn, management should take some action.

II. Supply chain performance of each city



59.03%

On Time %

86.09%

Target

Surat

30.07%

66.36%

Ahmedabad

29.33%

66.50%

Vadodara

27.78%

64.92%

29.02%

OTIF %

65.91%

Target

● In Full % ● Target%

● On Time% ● Target

● OTIF % ● Target%

At 54.20%, Ahmedabad had the highest In Full % and was 5.12% higher than Vadodara, which had the lowest In Full % at 51.56%.

In Full % and total Target% are positively correlated with each other.

Target% and In Full % diverged the most when the was Surat, when Target% were 24.36% higher than In Full %.

Surat had 52.55% In Full % and 76.91% Target%. Ahmedabad had 54.20% In Full % and 77.33% Target%. Vadodara had 51.56% In Full % and 75.33% Target%.

At 61.21%, Surat had the highest On Time% and was 5.57% higher than Vadodara, which had the lowest On Time% at 57.98%.

On Time% and total Target are positively correlated with each other.

Target and On Time% diverged the most when the was Vadodara, when Target were 28.18% higher than On Time%.

Surat had 61.21% On Time% and 86.27% Target. Ahmedabad had 58.16% On Time% and 85.83% Target. Vadodara had 57.98% On Time% and 86.17% Target.

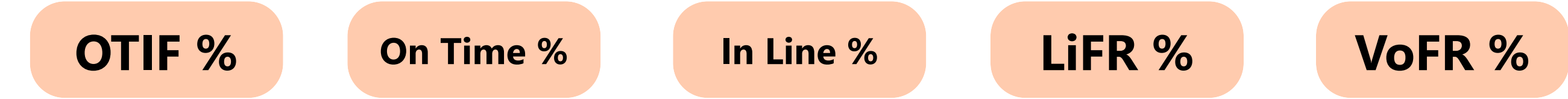
At 30.07%, Surat had the highest OTIF % and was 8.26% higher than Vadodara, which had the lowest OTIF % at 27.78%.

OTIF % and total Target% are positively correlated with each other.

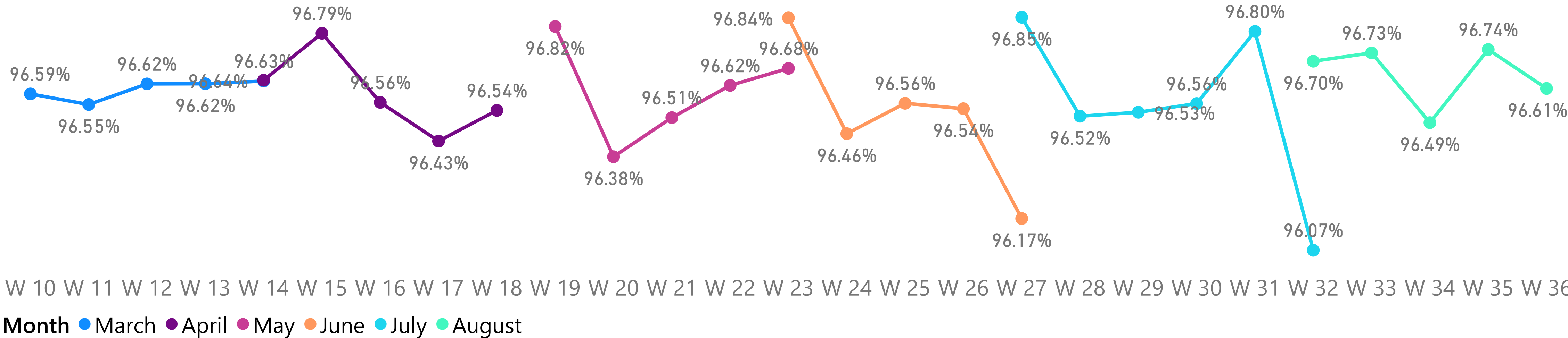
Target% and OTIF % diverged the most when the was Ahmedabad, when Target% were 37.17% higher than OTIF %.

Surat had 30.07% OTIF % and 66.36% Target%. Ahmedabad had 29.33% OTIF % and 66.50% Target%. Vadodara had 27.78% OTIF % and 64.92% Target%.







































III. Supply chain performace over time



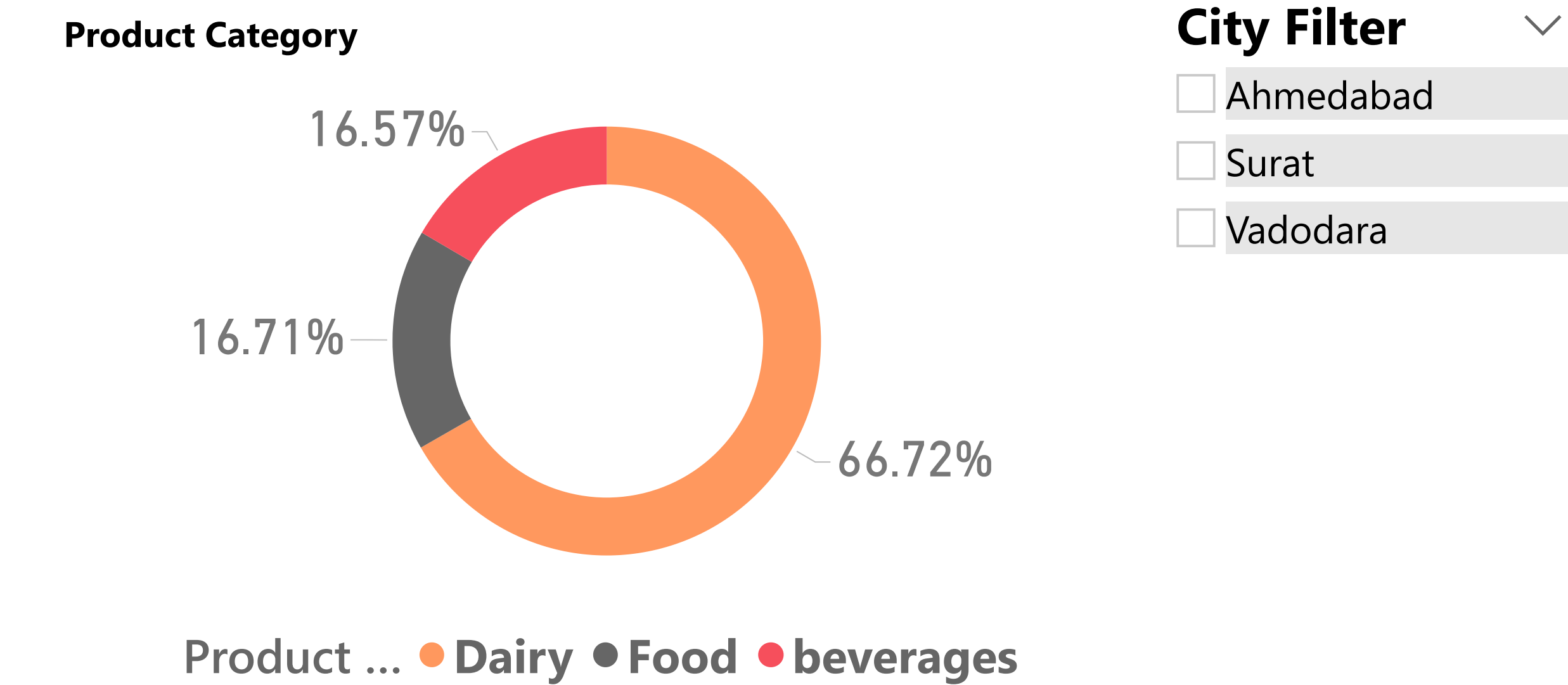
VoFR %



IV. Performance by product category

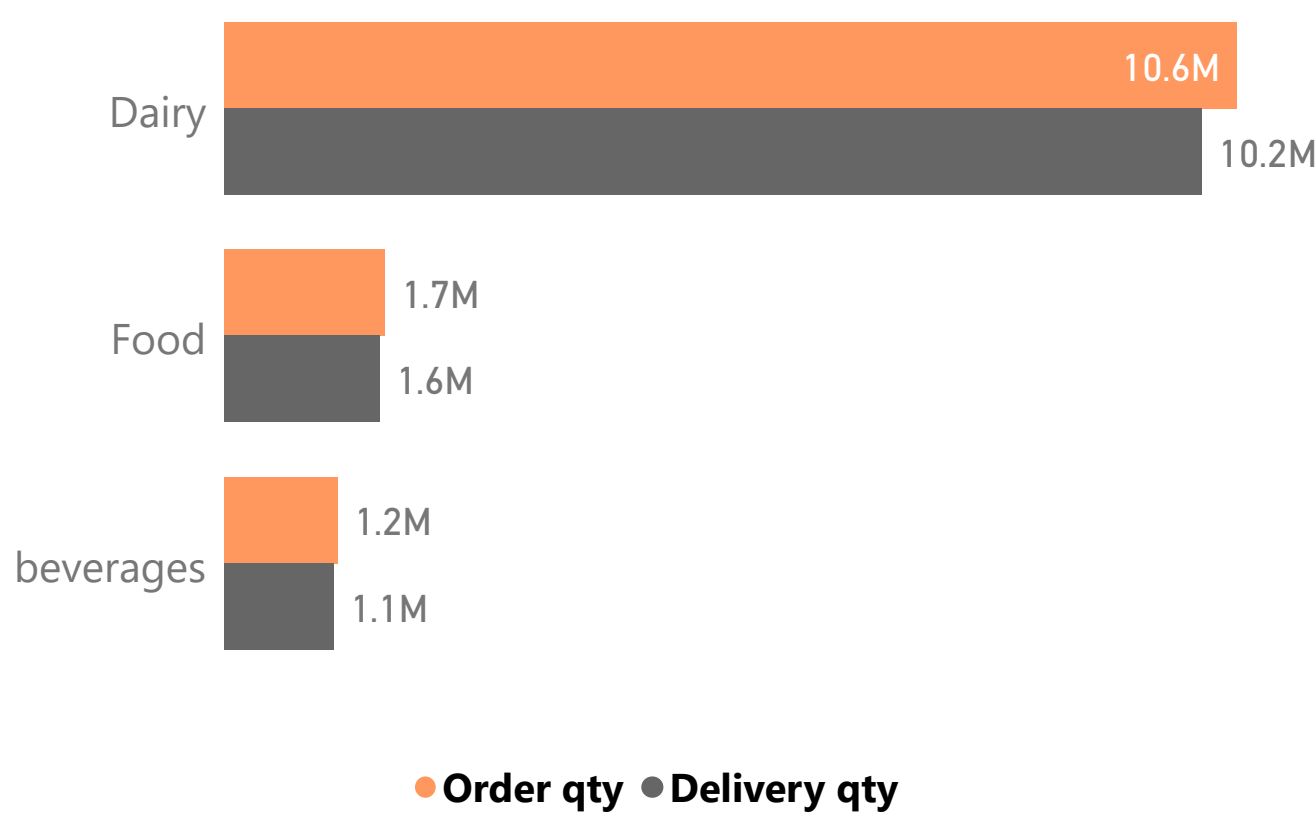
Product Name	LiFR %	LiFR % by Day	VoFR %	VoFR % by Day
AM Biscuits 750	68.05%		96.85%	
AM Milk 500	67.51%		96.71%	
AM Curd 250	67.05%		96.72%	
AM Curd 100	66.73%		96.62%	
AM Ghee 150	66.72%		96.69%	
AM Butter 100	66.66%		96.59%	
AM Tea 500	66.14%		96.52%	
AM Biscuits 500	66.10%		96.49%	
AM Milk 250	65.91%		96.61%	
AM Ghee 100	65.75%		96.59%	
AM Curd 50	65.55%		96.62%	
AM Milk 100	65.55%		96.54%	
AM Tea 100	65.32%		96.59%	
AM Ghee 250	65.25%		96.53%	
AM Butter 500	65.19%		96.46%	
AM Tea 250	65.16%		96.52%	
AM Biscuits 250	65.16%		96.58%	
AM Butter 250	63.52%		96.36%	
Total	65.96%		96.59%	

NOTE : Atliq Mart deliver high volume product better than lower product volume.



NOTE : Dairy had the highest Product Category at 38,096, followed by Food at 9,539 and beverages at 9,461. Dairy accounted for 66.72% of Product Category.

Order qty VS Delivery qty By Product Category



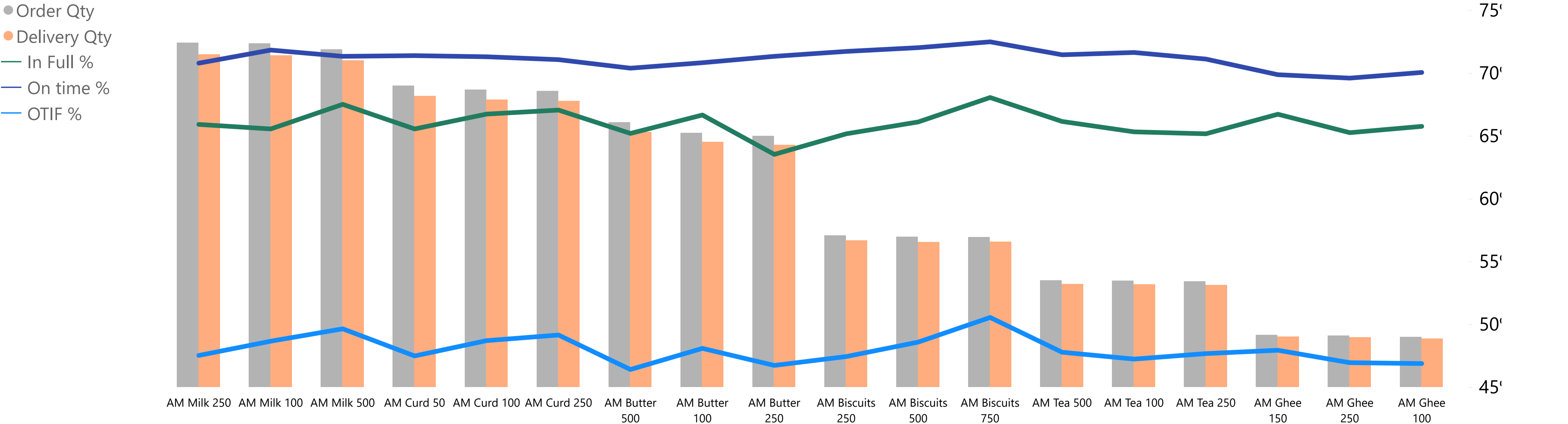
NOTE: At 10564711, Dairy had the highest Order qty and was 792.48% higher than beverages, which had the lowest Order qty at 1183744.

Order qty and total Delivery qty are positively correlated with each other.

Dairy accounted for 78.68% of Order qty.

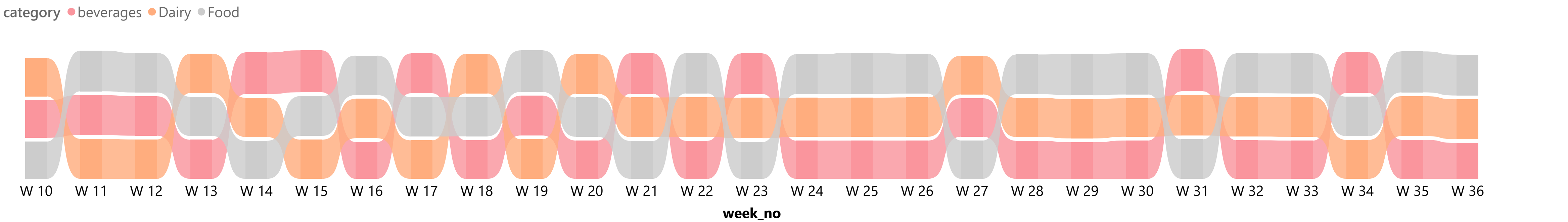
Order qty and Delivery qty diverged the most when the category was Dairy, when Order qty were 360470 higher than Delivery qty.

Delivery Performance of Order qty & Delivery qty



V. LiFR & VoFR ribbon graph

LiFR % by Week and Category



VoFR % by Week and Category

