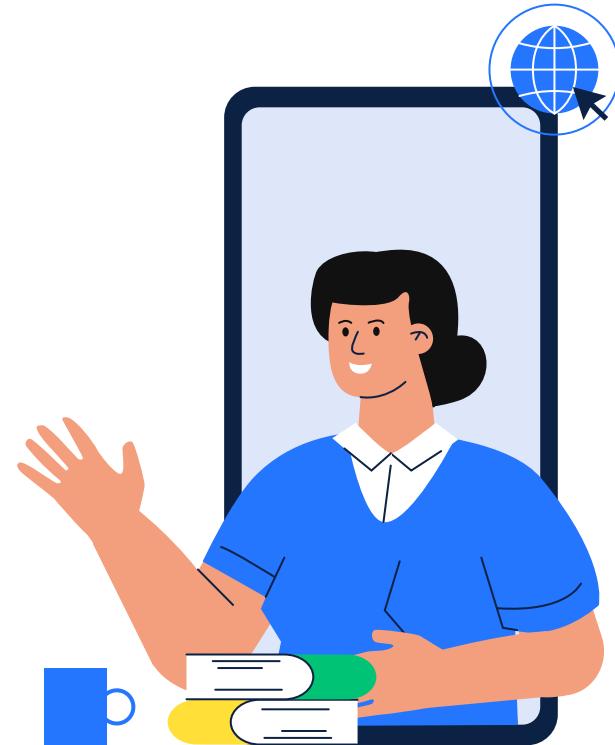


# AI-Powered Skill Development Platform

-Rajat Burde  
-Zainub Fatima



# Table of contents



01

**Problem Statement**

04

**Solution**

07

**Implementation Plan**

02

**Research Finding**

05

**Marketing & Branding**

08

**Financial Overview**

03

**SWOT Analysis**

06

**Innovation / USP**

09

**Conclusion**



# Existing Problem

Chhattisgarh faces a significant **skill gap**, especially in **digital** and **technical skills**. Despite investments in sectors like **textile**, **IT**, and **manufacturing**, many workers remain **unskilled**, leading to **unfilled job positions** and high **unemployment**. An efficient, scalable **skill development solution** is essential for bridging this gap.



# Research Findings & Root Causes



## Employment & Skill Gaps

- Rural youth face **job shortages, skill mismatches**, and lack of decent employment opportunities.
- Most service sector jobs are **informal, low-paying, and without job security or benefits**.
- Across India, **over 50% of graduates** and **44% of postgraduates are underemployed**; only 4% have formal vocational training.



## Gender Disparities

- Rural women in Chhattisgarh have **fewer educational opportunities than men** and urban women.
- Nationally, women's labor force participation is just **37%**.
- In STEM fields, **43% of graduates are women**, but only 14% secure jobs due to cultural, mobility, and childcare barriers.

# Research Findings & Root Causes



## System Challenges in Skilling

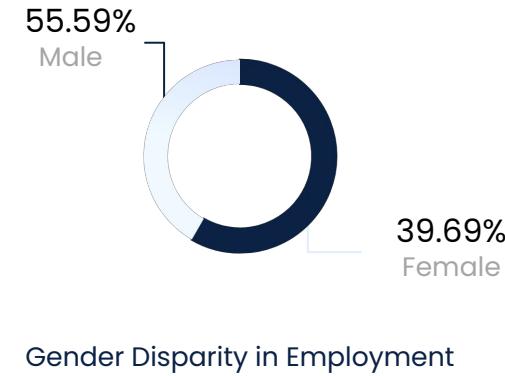
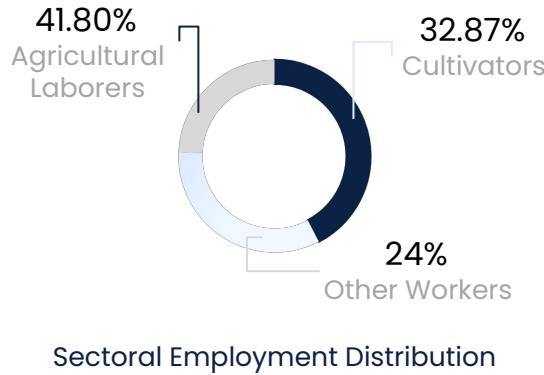
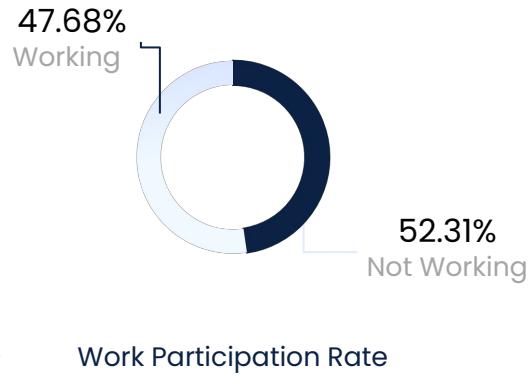
- Many training programs still teach **outdated trades**, while demand is rising for **automation, green jobs, and digital skills**.
- **Apprenticeships are rare**, companies often avoid them due to cost and fear of losing trained staff.
- Multiple government schemes work separately, leading to **low awareness** and **job placement rates**(for example, PMKVY trained **13.7 million people** but placed only **18%** in jobs.)



## Rural & Informal Sector Gaps

- Only **10% of rural workers** in India have formal training.
- The informal sector makes up **90% of the workforce**, but is mostly **left out of structured skilling programs**.
- Many people with informal skills **don't get certificates**, making it hard for them to prove their abilities to employers.

# Employment Trends and Workforce Statistics



# Graphs

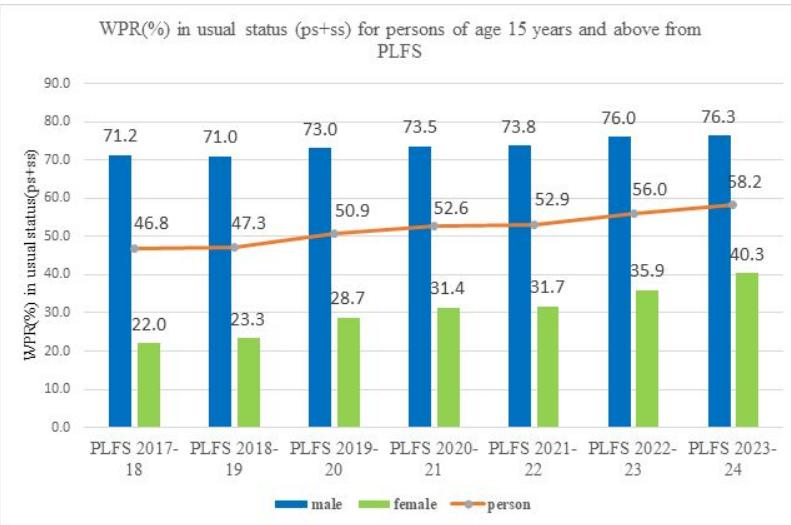
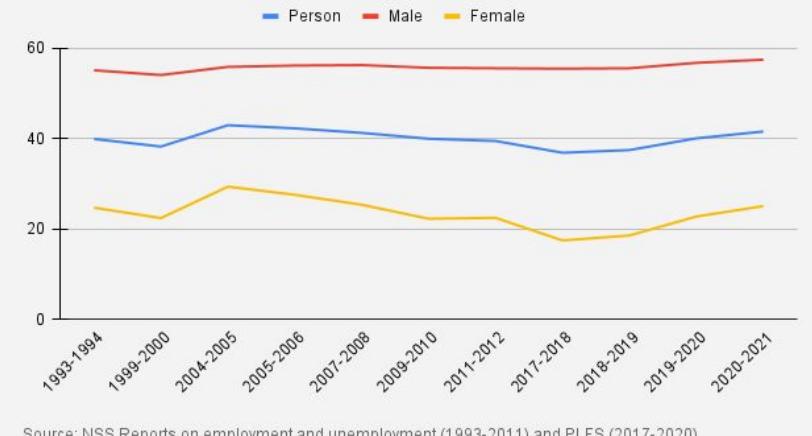


Fig.1: Labor Force Participation Rate in India



Source: NSS Reports on employment and unemployment (1993-2011) and PLFS (2017-2020)

# Competitor's SWOT Analysis

SWOT	 udemy	 PLURALSIGHT	 coursera
 Strength	<ul style="list-style-type: none"><li>Extensive course library across multiple domains.</li><li>Affordable pricing with frequent discounts.</li><li>Global accessibility in multiple languages.</li></ul>	<ul style="list-style-type: none"><li>Strong focus on technology and IT skills.</li><li>High-quality, expert-led content.</li><li>Skill assessments and structured learning paths.</li></ul>	<ul style="list-style-type: none"><li>Partnerships with leading universities.</li><li>Accredited certificates and degree programs.</li><li>Strong brand credibility and trust.</li></ul>
 Weakness	<ul style="list-style-type: none"><li>Inconsistent course quality.</li><li>Limited recognition of certificates.</li><li>Lack of structured learning paths.</li></ul>	<ul style="list-style-type: none"><li>Limited range of non-technical courses.</li><li>Higher pricing compared to some competitors.</li><li>Less appeal to casual learners.</li></ul>	<ul style="list-style-type: none"><li>Higher cost for premium programs.</li><li>Less flexible pricing model.</li><li>Longer course durations for some programs.</li></ul>
 Opportunity	<ul style="list-style-type: none"><li>Expansion into corporate training.</li><li>Development of localized content.</li><li>AI-based personalized recommendations.</li></ul>	<ul style="list-style-type: none"><li>Diversification into non-technical domains.</li><li>Strategic corporate partnerships.</li><li>AI-driven skill gap identification.</li></ul>	<ul style="list-style-type: none"><li>Rising demand for accredited online learning.</li><li>Collaboration with governments for skill initiatives.</li><li>Expansion into micro-credential programs.</li></ul>
 Threats	<ul style="list-style-type: none"><li>Strong competition from accredited platforms.</li><li>Market saturation in e-learning.</li><li>Price competition from low-cost platforms.</li></ul>	<ul style="list-style-type: none"><li>Dependence on the tech sector's growth.</li><li>Competitive pricing from other platforms.</li><li>Growing availability of free tech learning resources.</li></ul>	<ul style="list-style-type: none"><li>Competition from universities and low-cost platforms.</li><li>Regulatory changes in online education.</li><li>Free educational resources reducing paid enrollments.</li></ul>

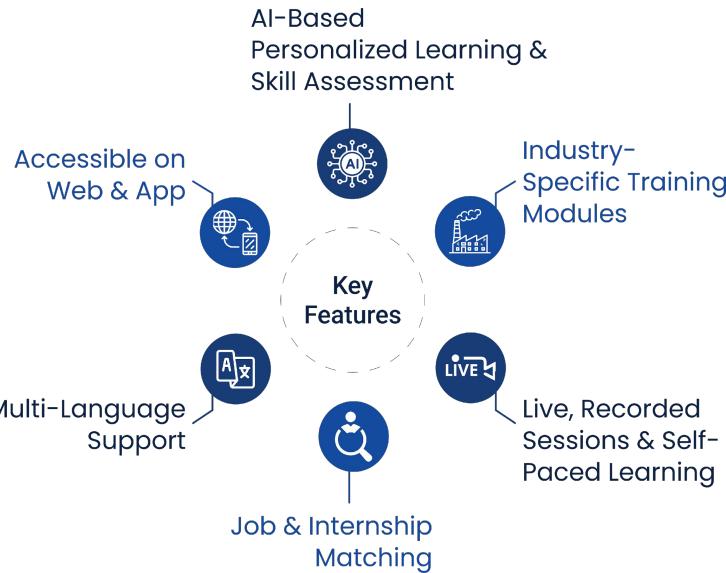
# Strategic Insights from Competitor

- **Udemy** dominates in course variety and affordability but struggles with quality consistency and recognition.
- **Pluralsight** excels in tech-focused, structured learning but lacks breadth in non-technical areas and has higher pricing.
- **Coursera** offers strong credibility and accredited programs but is costly and less flexible for casual learners.
- **Opportunities** for all three lie in **localized content, AI-driven personalization, corporate partnerships**, and expansion into niche skill gaps.
- **Threats** include market saturation, free learning resources, and rising competition from low-cost or accredited institutions.

# Solution Overview

## What is it?

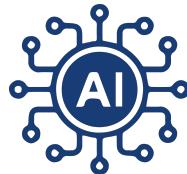
A smart, AI-driven platform that provides **personalized skill training, job matchmaking, and certification** for Chhattisgarh's workforce.



## Expected Outcomes

- ✓ 10,000+ workers upskilled in the first year.
- ✓ Increase in local job placements by 30%.
- ✓ Higher female workforce participation.
- ✓ Bridging the digital skills gap.

# Core Technologies & Its Usage



## Artificial Intelligence (AI)

Helps personalize learning paths by analyzing user performance and recommending the right skill courses.



## Natural Language Processing (NLP)

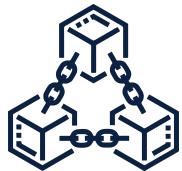
Enables voice-based learning and chatbot support in Hindi and Chhattisgarhi for easy access in rural areas.



## Cloud Computing

Stores user data, courses, and certification info securely, and allows users to access the platform from anywhere.

# Core Technologies & Its Usage



## Blockchain

Used for tamper-proof certification – employers can instantly verify if a person's skill certificate is real.



## Data Analytics

Tracks progress of users, skill trends, and employment outcomes to make the platform smarter over time.



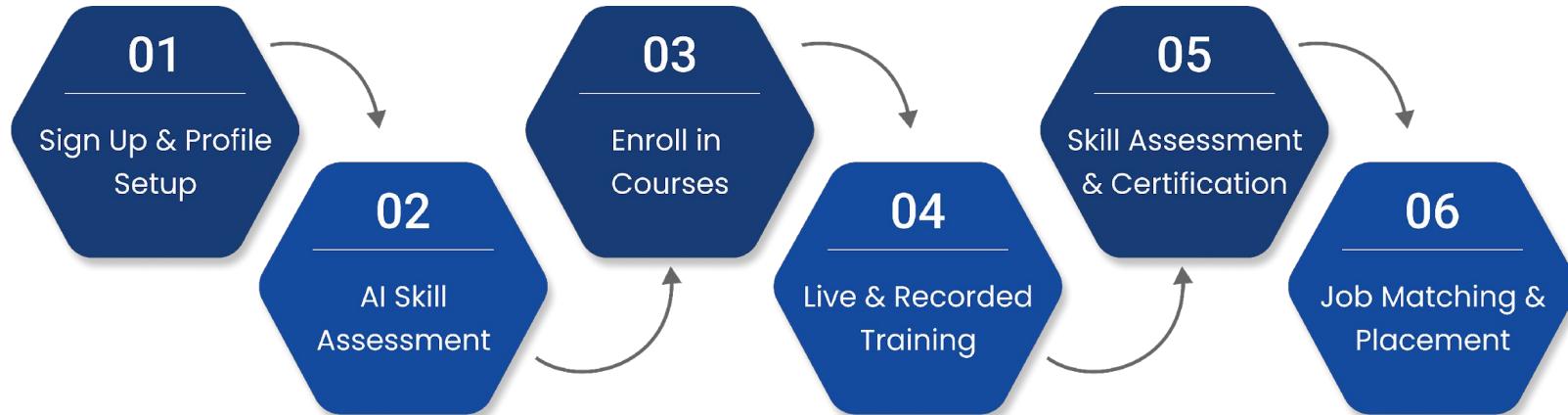
## Augmented Reality (AR)

AR will create interactive 3D simulations for vocational training like -

- ✓ Operating machinery
- ✓ Practicing textile work
- ✓ Learning to repair electronics

This helps users practice in real-world scenarios without needing expensive equipment, perfect for rural areas.

# How It Works



>User Journey



# How We Make the Difference



## Before



### Skill–Industry Mismatch

Training programs don't match actual job needs.



### Low Women Participation

Cultural & social barriers reduce female workforce entry.



### Fake / Irrelevant Certificates

Employers can't trust or verify worker skills.



### Rural & Digital Exclusion

Limited access to formal, tech-enabled training.



## After



### AI-Powered Personalized Learning

Courses tailored to each learner's career path.



### Inclusive Training (Women + Rural)

Voice-based, local language access for wider reach.



### Blockchain-Based Verified Certification

Tamper-proof, instantly verifiable skill proof.



### Job Matching + AR Skill Simulations

Direct employment linkages & hands-on practice.

# Marketing & Branding Strategy



## Objective

Create awareness and drive adoption of the platform across **Chhattisgarh** using both **online and offline channels**.

## Marketing Channels -

### Online

- ✓ Social media campaigns (Instagram, YouTube Shorts, Facebook).
- ✓ Influencer collaboration.
- ✓ Short explainer videos.



### Offline

- ✓ Roadshows in villages.
- ✓ Radio jingles, posters & newspapers.
- ✓ Events like "Skill Melas".

### Partnerships

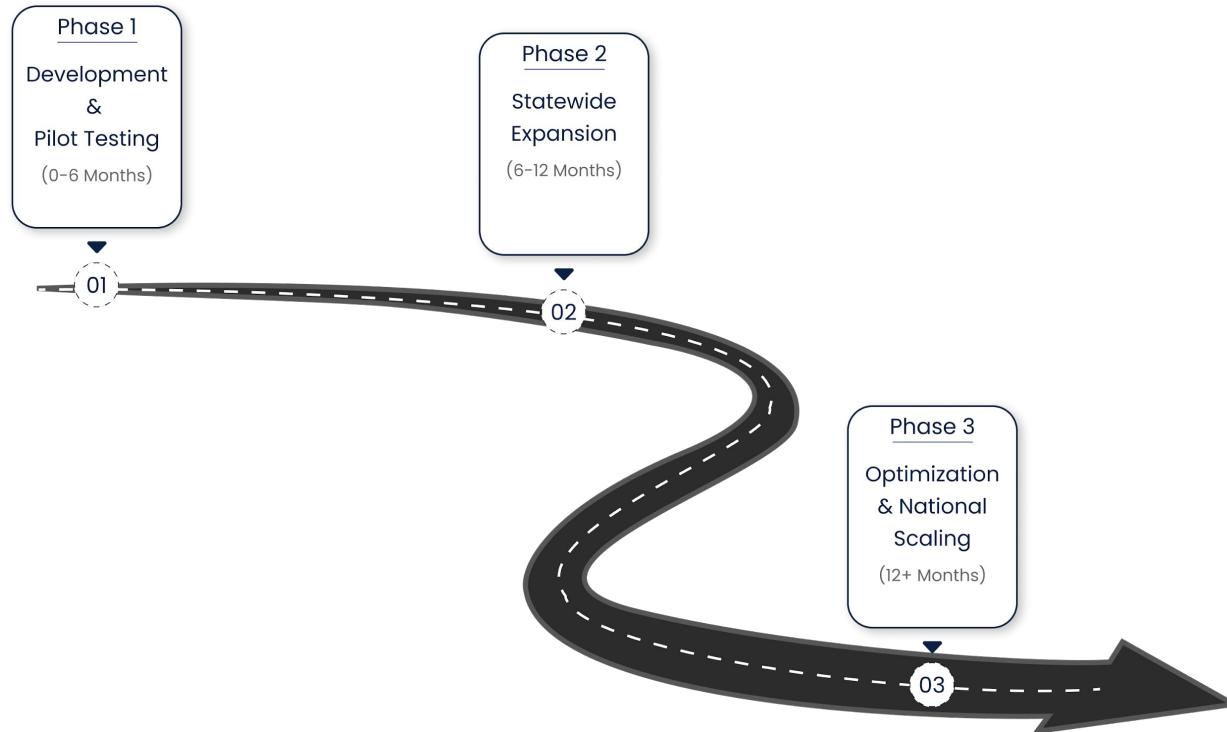
- ✓ Govt schemes (PMKVY, NSDC).
- ✓ Local schools & panchayats.
- ✓ NGOs & CSR programs.



# Innovation (USP) in Our Solution

<b>Customer Experience</b>	Personalized AI learning paths & <b>voice-based</b> , user-friendly platform
<b>Product Functionality</b>	Real-time job matching, skill tracking, and blockchain-certified learning
<b>Corporate Culture</b>	Promotes inclusive, tech-driven upskilling culture within MSMEs
<b>Stakeholder Engagement</b>	Brings together <b>MSMEs, govt, local institutes &amp; learners</b> on one unified platform
<b>Product Idea &amp; Concept</b>	Innovative fusion of <b>AI, AR/VR, and blockchain</b> for scalable digital skilling
<b>Customer Involvement</b>	Adaptive learning, learner feedback loops, and career mapping
<b>Entrepreneurial Thinking</b>	Empowers users to become <b>self-employed</b> or start their own MSMEs
<b>Purpose and Strategy</b>	Aligned with national goals – <b>Viksit Bharat 2047, Digital India, Skill India</b>

# Implementation Plan



# Financial Overview & Funding Requirements

Budget Head	Total project cost (Rs. in lakh)	Govt. assistance required (Rs. in lakh)	Applicant share (Rs. in lakh)
<b>Platform Development &amp; Technology Setup</b> – Includes AI learning path engine, AR-based vocational simulations, blockchain-based certification system, cloud infrastructure, mobile app development, and quality testing.	10.00	10.00	0.00
<b>Content Creation &amp; Expert Support</b> – Fees for mentors, industry experts, and instructional designers to create localized skill courses in Hindi & Chhattisgarhi, plus trainer support during pilot phase.	3.00	3.00	0.00
<b>Field Deployment &amp; Outreach</b> – Costs for rural pilot testing, awareness events, travel to training centers, stakeholder workshops, and user onboarding activities.	2.00	2.00	0.00
<b>Grand Total Project Cost</b>	15.00	15.00	0.00
<b>Total GOI Assistance Required</b>		15.00	
<b>Total Applicant Share</b>			0.00

# Conclusion



The **AI-Powered Skill Development Platform** presents a **next-generation solution** for bridging the skill gap in Chhattisgarh's workforce. By **leveraging AI, AR/VR, Blockchain, and voice-based learning**, it ensures that **every individual, regardless of background, gets access to quality upskilling and direct employment opportunities.**

This solution not only **enhances the skill quality & quantity of professionals** but also directly contributes to **economic growth, local employment, and Chhattisgarh's industrial expansion.**

- ❖ This is not just a platform; it's a **movement towards a skilled, empowered, and job-ready workforce for the future.**



# References

- <https://writersuraj.medium.com/unemployment-in-chhattisgarh-a-closer-look-at-local-impact-54d3e88c0f06>
- <https://documents1.worldbank.org/curated/en/863101492074536951/pdf/114202-REVISED-PUBLIC-Report-no-87-MSME-Report.pdf>
- <https://www.drishtiias.com/daily-updates/daily-news-editorials/bridging-india-s-skill-gap>
- <https://www.marketreportanalytics.com/news/article/msme-skill-gap-crisis-71-of-manufacturers-say-govt-training-programs-fall-short-69870>
- [https://www.ilo.org/sites/default/files/2024-08/India%20Employment%20-%20web\\_8%20April.pdf](https://www.ilo.org/sites/default/files/2024-08/India%20Employment%20-%20web_8%20April.pdf)
- <https://www.msde.gov.in/static/uploads/2025/07/6a62ad4129b524c392ed1450393804f4.pdf>
- [https://www.niti.gov.in/sites/default/files/2025-05/Enhancing\\_Competitiveness\\_of\\_MSMEs\\_in\\_India.pdf](https://www.niti.gov.in/sites/default/files/2025-05/Enhancing_Competitiveness_of_MSMEs_in_India.pdf)
- <https://www.ndtv.com/india-news/chhattisgarhs-jobless-millions-dreams-crushed-promises-forotten-8924509>

**Thank You**